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**國泰人壽保險股份有限公司**

Cathay Life Insurance Co., Ltd.

# 2017 Annual Report

Dated: April 20, 2018

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CPA Office: Ernst & Young  
Address: 9F., No. 333, Sec. 1, Keelung Road, Xinyi District, Taipei City 110, Taiwan (R.O.C.)  
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VI. Cathay Life Insurance official website: <https://www.cathaylife.com.tw>

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## One. Letter to Shareholders

### I. Business Report for the year 2016

#### (I) 2016 Business Plan and Implementation Results

Looking back at 2017, the overall economy was affected by uncertainties such as the difference in commodity costs controlled by the competent authority, the increase in corporate governance requirements, the rise in US interest rates, and the political risks of European and American countries, which remains a challenge for the life insurance industry. However, rising demands have led to better trades and stable economic growth, resulting in gradual recovery of the global economy. Facing the changing environment, competition, and the wave of FinTech and InsurTech, the Company adheres to its core value of “Integrity, Accountability, and Innovation,” gaining insight to market trends. With a stable operating attitude, the Company is ready for innovation and change, and has dedicated effort on comprehensive talent cultivation, optimization of organizational structure, continuous product innovation and diversified channels, and providing service quality that better meets customer needs, in the aim to gain a leading position in the market.

The Company’s business development status in 2017 is described as follows:

First-year premium income reached NT\$233.3 billion, which grew by 17.2% YoY compared to 2016.

First-year premium equivalent was NT\$78.6 billion, which declined by 41.8% YoY compared to 2016.

Total premium income (including reinsurance premiums) was NT\$768.5 billion, which grew by 14.7% YoY compared to 2016.

After-tax profit was NT\$36.3 billion, which grew by 20.6% YoY compared to 2016.

#### (II) 2016 budget implementation: None.

#### (III) Analysis of receipts, expenditures, and profitability

The company adheres to the business philosophy of stable development, and pursues the maximum value of all shareholders by dedicating efforts on operational efficiency and continuous innovation with diversified strategies of continuous product innovation and channel development. In terms of asset management, we implemented risk control and timely adjusts asset allocation in order to improve the performance of capital utilization.

#### (IV) Status of research and development

##### 1. Expenditures of research and development

The budgets on research and development in the last two years are shown in the table below:

Unit: NT\$ thousand

Year	2018 (Estimate)	2017	2016
Amount	277,536	195,091	56,081
Growth rate (%)	42%	248%	6%

##### 2. Results of research and development

- (1) Product innovation: The Company has been actively reacting to changes in market demands with innovative products to meet the diversified needs of customers. The Company has secured its position as the market's leading brand with its ongoing innovation, and is the only insurance company to win the "Excellence Award for Product Innovation" in the "Taiwan Insurance Excellence Awards" for seven consecutive years.
  - (2) Customer service: The Company continues to develop mobile services to further enhance the intensity of proactive services. Formulate plans in advance, create intelligent logistics, and develop scientific tools to enhance services and operational efficiency. With that, it has been the first company in Taiwan that has won the "Asia Insurance Industry Awards - Best Insurer: Technology Award" hosted by "Asia Insurance Review."
  - (3) Overseas layout: The Company gains a leading position in entering the markets in China and Vietnam, and established subsidiaries of Cathay Life in China and Vietnam in 2005 and 2008 respectively. The Company also grows existing overseas markets and evaluate the possibility of entering a new market, while taking steps to become "a leading financial institution in the Asia Pacific."
3. Future research and development plans and progress
- (1) Business: Integrate channels and optimize processes in order to provide consistent customer experience, improve customer recognition on the Company's brand, expand organizational structure, improve quality, and promote businesses in young ethnic groups.
  - (2) Finance: Maintain strict control and management on risks and allowable liquidity, continue to control the cost of currency hedging to pursue the diversification of overseas investment positions. In addition, it is actively striving for deregulation (such as excluding insurance policy reserves of traditional foreign currency insurance product in the upper limit of foreign investment, and the implementation of Counter-cyclical Financing Mechanism of stocks in the capital adequacy ratio system), responding to changes in the global economy under the CSR investment Spirit, and performing asset allocation to improve capital utilization efficiency and sustainability.
  - (3) Integrated marketing: Customer information can be accurately managed via mobile systems and big data applications given the Group's advantages in diversified products and sophisticated services, while the advanced and comprehensive services can meet customers' various financial needs to strengthen their attachment to the Group. The Company has dedicated efforts in promoting efficient operations, the effective use of funds and improving cost control, while using data science and scientific tools to set up a professional service team, and raise the Company's operating efficiency by group resources.
  - (4) Overseas operation: In addition to growing markets in China and Vietnam, the company has implemented the localization strategy, and continued to assess other opportunities in entering the overseas market, while steadily taking steps to become "a leading financial institution in the Asia Pacific."

## II. 2017 Business Plan

### (I) 2017 business strategies

#### 1. Regulations and laws compliance

Improve international exchanges and smart technology related to legal compliance, and optimize the implementation of various legal compliance businesses (including anti-money laundering and combat terrorism). These actions will help build a compliance culture within the organization, which serves as a solid foundation for corporate governance and sustainability.

#### 2. Business development

- (1) Expand the base and improve the quality of staff recruiting, implement new employee training, and strengthen functions of managers.
- (2) Expand peripheral organizations and promote businesses in young ethnic groups via campus operations.
- (3) Develop a systemic career development model and a professional service team, as well as cultivate customers within the field.
- (4) Integrate group resources, provide comprehensive financial management services, and improve overall operational efficiency of the group.
- (5) Grow markets in China and Vietnam while taking steps to become a leading financial institution in the Asia Pacific” with the localization strategy.

#### 3. Product development

- (1) Promote protection-oriented products and enhance customer protection.
- (2) Analyze customer characteristics with big data in order to meet diversified needs in the market and establish a leading brand for its products.
- (3) Integrate scientific and technological applications in developing innovative products to provide customers with a new experience.
- (4) Develop products for the elderly in response to the financial innovation policy for the aging population, assisting them to enjoy their retirement lives with dignity.

#### 4. Customer service

- (1) Develop smart customer service by using smart technology and data analysis, in order to improve the efficiency of service and labor utilization.
- (2) Detailed customer segmentation and customized care projects, providing delicate and active care services.
- (3) Combine group resources for channel service resource management, and create a new service experience to improve customer satisfaction.
- (4) Provide VIP exquisite service experience and build close relationships with VIP customers to support the company’s business development.

#### 5. Logistic support

- (1) Education and training: Optimize AG2.0 practical trainings, improve the functions of managers, introduce knowledge extraction technology, and promote systematic organization inheritance. Integrate all-round educational resources, optimize learners centric platforms to enhance learning efficiency. Emphasize legal compliance and the concept of insurance protection, and enhance the abilities for correct sales and services.

- (2) Human resource development: Accelerate introduction and cooperation of Fintech professionals, develop interdisciplinary job rotation experience of colleagues, and cultivate talents to take the lead in Fintech transformation. Strengthen management and leadership functions for better leadership strategic thinking and expand overseas experience. We also cultivate high-potential talents to build up a comprehensive talent pool. Flexible organization design and management mechanism to promote rapid group cohesion, achieve organizational goals, and improve operational efficiency of the organization.
- (3) Customer management: Establish a detailed customer business model by using data science, in order to interact with key links, deepen customer relationships, and expand business operations. Establish and continuously optimize risk models to help differentiate risk assessment and improve administrative efficiency. Customer journey mapping of insurers, create a customer experience management system, keep track of customer service pain points and optimize customer experience, and establish a customer-centric business model.
- (4) Operating process: Optimize various marketing support and management tools to enhance digital service and efficiency. Develop an O2O business model to obtain sales opportunities in various channels, and provide customers with immediate service in order to improve customer experience. Continue to develop the corporate internal information platform to improve operational efficiency and knowledge exchange. Unify the company's activity platform, deepen the interactive context for insurers, and accelerate the promotion of brand management.

## (II) 2017 business targets

The 2018 business target is set at total insurance premium of NT\$650.2 billion.

## (III) Important production and sales policies

The Company continuously pursues self-improvement with the business theme of “Accountability and Integrity; Innovative Services” in 2018, providing better products and services to meet customer needs and to achieve its business goals:

### 1. Strengthen customer relationships

- (1) Capitalize on customer segmentation; provide suitable products, marketing activities, and customized service models.
- (2) Continue to provide sales units with more information on customer behaviors and preferences by using data science in order to deepen customer relationships, improve marketing efficiency, and expand business operations.
- (3) Create a customer experience management system, enhance customer experience, and establish a customer-oriented business model.

### 2. Diversified business promotion

- (1) Integrate group resources and provide diversified value-added services for different customer groups in order to achieve better customer relationships.
- (2) Gain insight into market trends and requirements, and develop competitive advantages via innovative products and related services.



- (3) Establish a stringent codes of conduct for solicitation, prevent improper solicitation, and strengthen risk management on the detection of abnormal contracts in order to prevent malpractices and ensure corporate and customer rights.

### III. Future development strategy

Looking forward, the company will continue to pursue self-improvement with its core value of “Integrity, Accountability and Innovation,” fully optimize its marketing and management efficiency, and prepare in advance in the aim to gain a leading position in the market. For sales businesses, the Company integrates channels and optimizes processes in order to provide consistent customer experience, improve customer recognition on the Company’s brand, expand organizational structure, improve quality, and promote businesses in young ethnic groups. In addition, it is actively striving for deregulation (such as excluding insurance policy reserves of traditional foreign currency insurance product in the upper limit of foreign investment, and the implementation of Counter-Cyclical Financing Mechanism of stocks in the capital adequacy ratio system), responding to changes in the global economy under the CSR investment spirit, and performing asset allocation to improve capital utilization efficiency and sustainability. As for integrated marketing, customer information can be accurately managed via mobile systems and big data applications given the Group’s advantages in diversified products and sophisticated services, while the advanced and comprehensive services can meet customers’ various financial needs to strengthen their attachment to the Group. The Company has dedicated efforts in promoting efficient operations, the effective use of funds and improving cost control, while using data science and scientific tools to set up a professional service team, and raise the Company’s operating efficiency with group resources. In addition, in order to obtain overseas market opportunities and to develop future growth momentum, the Company has not only continued growing the markets in China and Vietnam, but also implemented the localization strategy, with assessments on other opportunities in entering the overseas market, while steadily taking steps to become “The Best Financial Institution in the Asia Pacific.”

### IV. The effect of external competition, the legal environment, and the overall business environment

#### (I) External competition

Corresponding to policy encouragement and deregulation, insurance companies have obtained the opportunity for trial testing of innovative products and services in a risk-controlled environment, and new technologies are applied on improving operating efficiency and providing innovative services. Meanwhile, non-financial service companies can also enter the insurance market with their technological advantages, which may exert pressure on the original value chain of the insurance industry and bring about more competition.

#### (II) Legal environment

With reference to the international level regulatory sandbox, the Legislative Yuan has passed the “Financial Technology Development and Innovative Experimentation Act” in its Third Reading on December 29, 2017 in order to establish a safe environment for financial technology innovative experimentation and assist companies in launching innovative business models. The Asia/Pacific Group on Money Laundering (APG) plans to visit Taiwan in November 2018 and conduct the Anti-

Money Laundering and Combating the Financing of Terrorism (AML/CFT) assessment, so that the AML / CFT measures of domestic financial institutions comply with international standards.

(III) Overall business environment

During the global economic recovery in 2017, major stock market indexes repeatedly hit new highs, and the Central Banks of the US, Europe, and Japan started or were planning on normalizing the loose monetary policies. Looking forward to 2018, the global economy would continue to grow under the support of tax reform in the US and structural reforms in emerging economies, with an IMF global economic growth forecast of 3.7%. With no significant increase in inflation in various countries, it is expected that the central banks would still maintain tight monetary policies in 2018. Under the optimistic environment, investors must still pay attention to uncertainties caused by geopolitics, such as the dispute between the US and China as well as between South Korea and North Korea, and the threat of terrorism, which may all trigger serious global conflicts. Looking at the Taiwan economy, the base period is relatively high as the economy may be near the end of the economic expansion, and the growth momentum will gradually weaken. The main domestic institutions are estimated to show economic growth of over 2% in 2018. However, companies must still be aware of influences including the appreciation of NT dollars and international trends.

## Two. Company Profile

I. Date of Establishment: October 23, 1962

II. Company Profile:

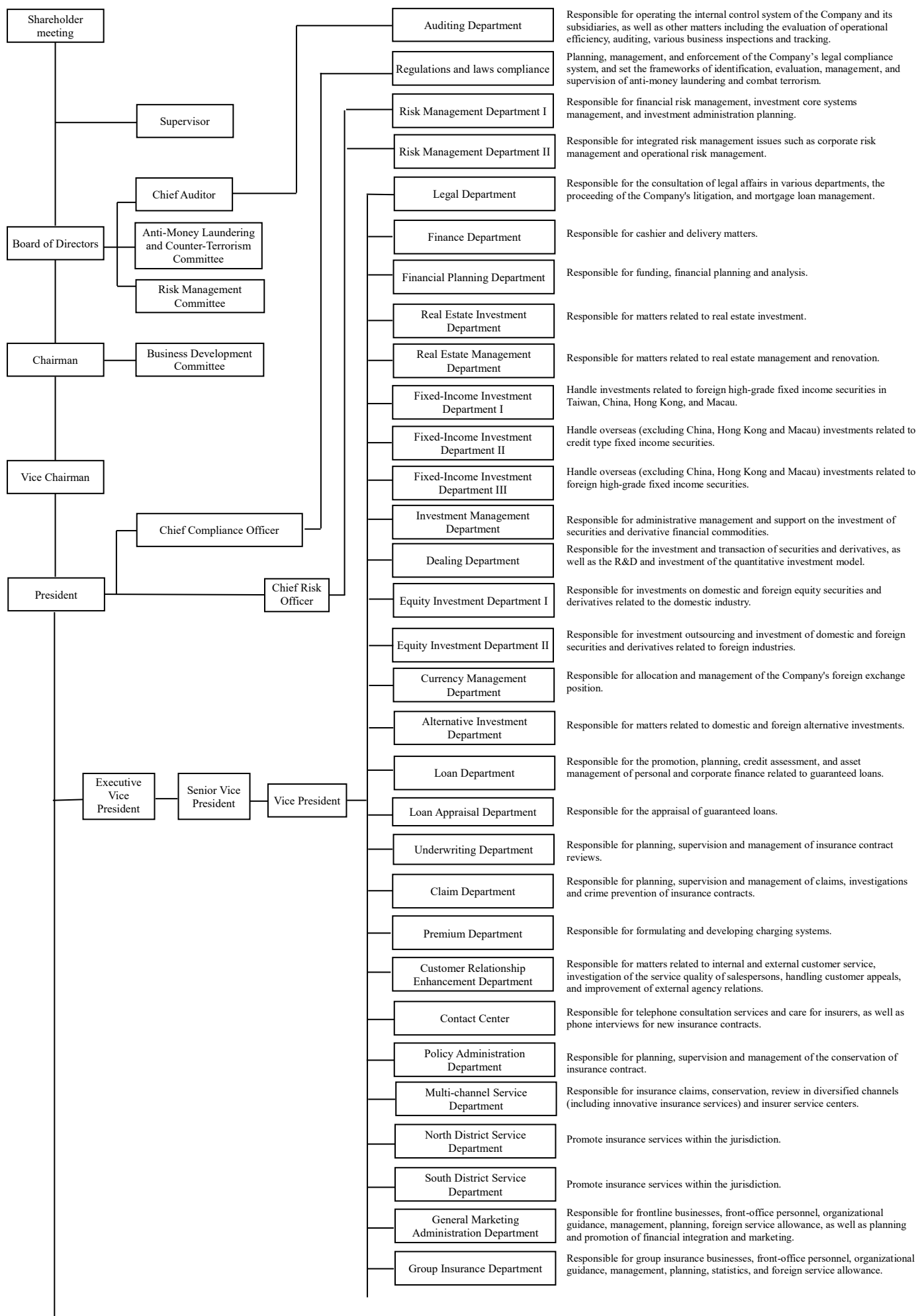
The company was incorporated on October 23, 1961. The head office is located at the Cathay Building, No. 90, Nanyang Street, Taipei, Taiwan. The head office was moved to the Cathay Trust Building at No. 1, Nanyang Street, Taipei, Taiwan on February 9, 1973, moved to Cathay Life Building at No. 1, Xiangyang Road, Taipei, Taiwan on September 9, 1977 and to No. 296, Sec. 4, Ren'ai Rd., Taipei, Taiwan on September 26, 1987.

In response to the government's policy on the popularization of securities and financial disclosure, the Company applied for listing on March 1, 1963, and was officially listed on November 7, 1964. On December 31, 2001, Cathay Life Insurance Co., Ltd. was reincorporated as Cathay Financial Holding Co., Ltd. through stock conversion, while its shares were listed on Taiwan Stock Exchange (TWSE) on the same day by approval of the Ministry of Finance. The Company was delisted on the same day to become a public offering company, and is one of the few popular Taiwan life insurance companies that discloses its financial information to the public.

As of December 31, 2017, the Company's paid-in capital was NT\$54,315,273,950 (including common shares of NT\$53,065,273,950 and preferred shares of NT\$1,250,000,000), which was collected in full amount.

## Three. Corporate Governance Report

### I. Corporate structure and the tasks of its principal divisions:



Direct Marketing Department	Responsible for trade marketing, front-office personnel, organizational guidance, management, planning, statistics, and foreign service allowance.
Bancassurance Department	Responsible for the planning and implementation of insurance agent businesses.
Education Training Department	Responsible for research, planning and editing of teaching materials for education and training systems, management and development of CSN satellite teaching and video teaching, the collection, compilation, reservation and co-ordination of the Company's historical materials at education centers in Tamsui, Hsinchu, and Kaohsiung, as well as conducting various education and training courses at training centers for back-office and front-office personnel.
Marketing Planning Department	Responsible for the Company's matters including the planning of business operations and marketing strategies, operating performance assessment and domestic business information and industry dynamics investigation and analysis; collection of domestic insurance and financial information, propaganda and media planning and management.
Digital Marketing & Planning Department	Responsible for the Company's digital customer service strategy, digital finance and insurance information collection, planning of digital marketing activities, online insurance market, digital platform and planning, and sales channel digital auxiliary tool management and planning.
Business and Customer Intelligence Department	Responsible for matters including the Company's overall customer-based strategy, suggestions on various applications in customer-based marketing and the insurance value chain by use of statistical and data mining model analysis of internal and external customer data, and coordination between relevant departments to develop customer-based projects across different fields/channels.
Corporate Planning Department	Responsible for formulating the Company's mid- and long-term business strategies, foreign market development, new field research and development, collecting foreign insurance and financial information, and the research and training of offshore insurance policies (excluding China and Vietnam).
Product Management Department	Responsible for the payment system of front-office personnel, product strategy and other matters related to mathematical research and development.
Actuarial Department I	Responsible for withdrawing reserve funds, reversionary bonus and statistical analysis.
Actuarial Department II	Responsible for the Company's capital adequacy ratio, asset and liability management and reinsurance.
Investment Product Development Department	Responsible for the design, establishment and system introduction of investment-type insurance products.
Product Development Department	Responsible for the design, establishment and system introduction of traditional insurance products.
System Information Technology Department	Responsible for computer software, hardware and network management, as well as managing the host hardware system. Software, database, insured network deposit, testing and quality control, and information security management.
Life Insurance Information Technology Department	Responsible for the development and maintenance of the core life insurance system.
Investment Information Technology Department	Responsible for the development and maintenance of investment, finance, accounting, loan, general affairs systems.
Marketing Information Technology Department	Responsible for the development and maintenance of marketing channel support and insurer service system.
Secretarial Department	Responsible for the Company's confidential affairs, special public relations, and administrative affairs related to the board of directors and supervisors.
Human Resources Department	Responsible for internal personnel management and human resource development.
General Affairs Department	Responsible for document filing, general affairs, procurement, security of the head office building, protection and matters not covered by other departments.
Occupational Safety and Health Department	Responsible for occupational disaster prevention, as well as the planning and supervision of occupational safety and health in various departments.
Accounting Department	Responsible for accounting and statistics, budget and other related accounting matters.
Investment Accounting Department	Responsible for financial commodities investment, management and research of accounting matters.
North District Operation Management Department	Responsible for business supervision, channel integration, marketing and planning, reserving talent on sales management, as well as personnel management within the jurisdiction.
South District Operation Management Department	Responsible for business supervision, channel integration, marketing and planning, reserving talent on sales management, as well as personnel management within the jurisdiction.
Regional offices	Divide counties and cities into several business regions, and set up special recruitment or exhibition departments to be responsible for business planning and supervision of frontline specialized recruitment and exhibition within the jurisdiction, as well as the education and management of front-office personnel.
Branch companies	Responsible for frontline business development.
Asset and Liability Committee	Formulate asset and liability management policies, set the interest rates of various commodities, formulate response strategies for the capital adequacy mechanism, review of sales and investment plans that may have significant impact on the Company's assets and liabilities, asset and liability management review for new commodities, and other related matters.

## II. Information on the company's directors, supervisors, president, vice presidents, and the supervisors of all the company's divisions and branch units

### (I) Board Members and Supervisors:

#### 1. Board Members and Supervisors Information (1):

March 31, 2018

Title (Note 1)	Nationality or Place of Registration	Name	Gender	On-Board Date	Office Term	Date first Elected	Shareholding when Elected		Current shareholding		Shareholdings of spouse and underage children		Shares held in the name of others		Education and selected past positions	Concurrent positions at the Company and other companies	Managers, directors or supervisors who are spouses or relatives within the second degree of kinship		
							Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding			Title	Name	Relationship
Chairman	R.O.C.	Tiao-Kuei Huang	M	2017.6.16	Three years	1998.8.24	Note 1	Note 1	Note 2	Note 2	-	-	-	-	M.S., National Tsinghua University	Director of Cathay Financial Holdings; Managing Supervisor of Cathay Medical Care			
Vice Chairman	R.O.C.	Ming-Ho Hsiung	M	2017.6.16	Three years	2002.5.18									M.S., University of Iowa, USA	Director of Cathay Financial Holdings, Cathay United Bank Culture and Charity Foundation and Cathay Medical Care Corporate; Managing Director of Cathay Charity Foundation, etc.			
Director	R.O.C.	Tzung-Han Tsai	M	2017.6.16	Three years	2005.5.18									J.D., Georgetown University, USA	Vice Chairman of Cathay United Bank; Director of Conning Holdings Limited and The Taiwan Entrepreneurs Fund Limited; Vice President of Tung Chi Capital Co., Ltd., etc.			
Director	R.O.C.	Chung-Yan Tsai	M	2017.6.16	Three years	2006.8.11									M.A., San Francisco State University, USA	Director of Cathay Real Estate Development Co., Ltd. and Cathay Healthcare Management Co. Ltd.; Vice President of Cathay Real Estate Development Co., Ltd. and Liang-Ting Co., Ltd., etc.			
Director	R.O.C.	Shan-Chi Liu	M	2017.6.16	Three years	2017.6.16									E.M.B.A., National Taiwan University	President of Cathay Life			
Director	R.O.C.	Chao-Ting Lin	M	2017.6.16	Three years	2013.6.27									M.S., National Taiwan University	Managing Senior Executive Vice President of Cathay Life			

Title (Note 1)	Nationality or Place of Registration	Name	Gender	On-Board Date	Office Term	Date first Elected	Shareholding when Elected		Current shareholding		Shareholdings of spouse and underage children		Shares held in the name of others		Education and selected past positions	Concurrent positions at the Company and other companies	Managers, directors or supervisors who are spouses or relatives within the second degree of kinship		
							Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding			Title	Name	Relationship
Director	R.O.C.	Yi-Tsung Wang	M	2017.6.16	Three years	2016.11.25	Note 1	Note 1	Note 2	Note 2	-	-	-	-	M.B.A., Massachusetts Institute of Technology, USA	Director of Cathay Securities Investment Trust Co., Ltd.; Senior Executive Vice President of Cathay Life Insurance			
Director	Canada	John Chung-Chang Chu	M	2017.6.16	Three years	2014.12.16									M.B.A., York University, Canada	Chairman of May Foong Development Co., Ltd. and May Foong Woolen & Worsted Textile Mill. Ltd., etc.			
Independent Director	R.O.C.	Feng-Chiang Miao	M	2017.6.16	Three years	2016.6.20									M.B.A., Santa Clara University, USA, Electrical Engineering B.A., UC Berkeley, USA	Independent director of Cathay Financial Holdings, Cathay United Bank, Cathay Century and Cathay Securities; Chairman of MiTAC Holdings Corp., MiTAC Inc., Synnex Technology International Corp., Lien Hwa Industrial Corp., UPC Technology Corp., Harbinger Venture Capital Corp., Lien Jei Investment Co., Ltd., MiTAC International Corp., Harbinger VII Venture Capital Corp., Harbinger Venture Management Co., Ltd., Union Venture Capital Corp. and Mei Feng Investment Corp.; Director of Getac Technology Corp., Talta Chemical Company, Limited, Wei Chen Investment Co., Winbond Electronics Corp., Linde LienHwa Industrial Gases Co. Ltd., Harbinger III Venture Capital Corp., Harbinger VI Venture Capital Corp., MiTAC Information Technology Corp., MiTAC Computing Technology Corp., Synnex Corporation, United Industrial Gases Co., Ltd., MiTAC Digital Technology Corp., TAITA (BVI) HOLDING, GLORY ACE INTERNATIONAL INC. and Synnex Global Ltd.; Managing Director of the Institute for Information Industry, etc.			

Title (Note 1)	Nationality or Place of Registration	Name	Gender	On-Board Date	Office Term	Date first Elected	Shareholding when Elected		Current shareholding		Shareholdings of spouse and underage children		Shares held in the name of others		Education and selected past positions	Concurrent positions at the Company and other companies	Managers, directors or supervisors who are spouses or relatives within the second degree of kinship		
							Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding			Title	Name	Relationship
Independent Director	R.O.C.	Tsing - Yuan Huang	M	2017.6.16	Three years	2008.5.19	Note 1	Note 1	Note 2	Note 2	-	-	-	-	Ph.D. Candidate, Business Graduate School, Nihon University, Japan	Independent Director of Cathay Financial Holdings, Cathay Century Insurance and Taiwan Glass Ind. Corp.; Managing (Independent) Director of Cathay United Bank; Chairman of Wei Heng Asset Management, KHL Venture Capital, KHL IB Venture Capital, KHL IAI Venture Capital, Guangxin IV Co., Ltd., Guangxin V Co., Ltd. ; Director of Hon Hai Precision Industry, KHL Capital, Guangxin I Co., Ltd., Wanbo, Debo, Chuangjing, Dejin, Jianyong, KHL IV Venture Capital, KHL Investment I Ltd., United Advertising Co., Ltd., Scope Star International Limited and Gloss Victory International Limited; Supervisor of Chinese National Association of Industry and Commerce, Taiwan (CNAIC), etc.			
Managing Supervisor	R.O.C.	Chih- ling Tsai	F	2017.6.16	Three years	2017.6.16									M.B.A., Pepperdine University, USA	Director of Ande Development Co., Ltd.; President of Ande Development Co., Ltd., etc.			

Title (Note 1)	Nationality or Place of Registration	Name	Gender	On-Board Date	Office Term	Date first Elected	Shareholding when Elected		Current shareholding		Shareholdings of spouse and underage children		Shares held in the name of others		Education and selected past positions	Concurrent positions at the Company and other companies	Managers, directors or supervisors who are spouses or relatives within the second degree of kinship		
							Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding			Title	Name	Relationship
Supervisor	R.O.C.	Tso- Hsing Hsu	M	2017.6.16	Three years	2017.6.16	Note 1	Note 1	Note 2	Note 2	-	-	-	-	Master degree in Law, Southern Methodist University, USA	Directors of Shanghai Tailing Business Management Consulting Co., Ltd., Shanghai Lujing Real Estate Co., Ltd., CCH REIM (Cayman) Company Limited, CCH REIM (HK) Company Limited, CCH Commercial (Cayman) Company Limited, Golden Gate Investment (Cayman) Company Limited, Golden Gate Pacific (HK) Company Limited, CCH Lakeside Investment Company Limited, Lakeside Investment Company Limited, Lakeside Pacific (HK) Company Limited, and Cathay Healthcare Management Limited (Cayman); supervisor of Cathay Century Insurance Co., Ltd., Cathay Hospitality Management Co, Cathay Hospitality Management Consulting Co., Ltd., Shanghai Jiaheng Real Estate Co., Ltd., Hangzhou Kunming Health Consulting Co., Ltd., etc.			
Supervisor	R.O.C.	Chih- Ming Lin	M	2017.6.16	Three years	2000.1.24									National Taiwan University	Director and medical consultant of Cathay Medical Care			

Note 1: The Company is a wholly-owned subsidiary of Cathay Financial Holding Co., Ltd., directors and supervisors are legal representatives of the company, with a total of 5,431,527,395 shares held when appointed.

Note 2: Cathay Financial Holding Co., Ltd. holds 5,306,527,395 of common shares, and 125,000,000 of preferred shares, with 100% shareholding.

Note 3: Directors and Supervisors' concurrent employments were accurate as of Feb~Mar 2018.



## Major Shareholders of Institutional Shareholders:

April 10, 2018

Institutional Shareholders (Note 1)	Major Shareholders of Institutional Shareholders (Note 2)
Cathay Financial Holding Co., Ltd.	Wanbao Development Co., Ltd. (16.67%), Lin Yuan Investment Co., Ltd. (14.56%), New Labor Pension Fund (2.08%), Old Labor Pension Fund (1.36%), Shin Kong Life Insurance Co., Ltd. (1.30%), Singapore Government Special Investment Account entrusted to Citi Taiwan (1.22%), Global Life Insurance Co., Ltd. (1.05%), Wanda Investment Co., Ltd. (1.05%), Nanshan Life Insurance Co., Ltd. (1.03%), Fubon Life Insurance Co., Ltd. (1.01%)

Note 1: The name of the representative of corporate shareholder should be filled in for directors and supervisors that are representatives of corporate shareholders.

Note 2: Fill in the major corporate shareholders (top-10 shareholdings) of the institutional shareholders and their individual holding percentage (including common stock and preferred stock).

Fill in Chart 2 below, if the major shareholders are institutions/corporate.

## Major shareholders that are institutions/corporate:

April 10, 2018

Institutional Shareholders (Note 1)	Major Shareholders of Institutional Shareholders (Note 2)
Wan Pao Development Co., Ltd.	Tung Chi Capital Co., Ltd. (19.96%), Chia Yi Capital Co., Ltd. (19.85%), Liang Ting Industrial Co., Ltd. (17.85%), Lin Yuan Investment Co., Ltd. (14.70%), Wan Ta Investment Co., Ltd. (12.89%), Pai Hsing Investment Co., Ltd. (9.18%), Chen Sheng Industrial Co., Ltd. (3.57%), Tzung Lien Industrial Co., Ltd. (2.00%)
Lin Yuan Investment Co., Ltd.	Chia Yi Capital Co., Ltd. (19.75%), Tung Chi Capital Co., Ltd. (19.69%), Liang Ting Industrial Co., Ltd. (17.74%), Wan Pao Development Co., Ltd. (14.81%), Wan Ta Investment Co., Ltd. (13.01%), Pai Hsing Investment Co., Ltd. (9.45%), Chen Sheng Industrial Co., Ltd. (3.54%), Tzung Lien Industrial Co., Ltd. (2.01%)

Institutional Shareholders (Note 1)	Major Shareholders of Institutional Shareholders (Note 2)
Labor Pension Fund Supervisory Committee - Labor Retirement Fund under the new system	Non-company organization
Labor Pension Fund Supervisory Committee - Labor Retirement Fund under the old system	Non-company organization
Shin Kong Life Insurance Co., Ltd.	Shin Kong Financial Holding Co., Ltd. 100%
Citibank (Taiwan) as Directed Trustee For GIC-Government of Singapore	Non-company organization
TransGlobe Life Insurance Inc.	Chung Wei Yi Co., Ltd. (100%)
Wan Ta Investment Co., Ltd.	Cheng-Ta Tsai (92.99%), Lin Yuan Investment Co., Ltd. (1.87%), Liang Ting Enterprise Co., Ltd. (0.41%)
Nan Shan Life Insurance Company, Ltd.	Trust account of Runcheng Investment Holdings entrusted to First Bank 75.14%, Runcheng Investment Holding Co., Ltd. 15.48%, Ying-Tsung Tu 3.25%, Runhua Textile Co., Ltd. 0.28%, Runtai Leasing Co., Ltd. 0.15%, Wen-Te Kuo 0.11%, Jipin Investment Co., Ltd. 0.11%, Paozhi Investment Co., Ltd. 0.05%, Paoyi Investment Co., Ltd. 0.05%, Paohui Investment Co., Ltd. 0.05%, Paohuang Investment Co., Ltd. 0.05%
Fubon Life Insurance Co., Ltd.	Fubon Financial Holding Co., Ltd. 100%

Note 1: The name of the institutional shareholder should be filled in for an institutional investor, like that in Chart 1.

Note 2: Fill in the major shareholders (top-10 shareholdings) of the institutional shareholders and their individual holding percentage.

## 2. Board Members and Supervisors Information (2):

March 31, 2018

Name (Note 1)	Has at least five years of relevant working experience and the following professional qualifications			Independence Criteria (Note 2)										Name of other Taiwanese Companies currently Serves as an independent Director
	An instructor of Commerce, Law Finance, Accounting, or other fields related to the Business Needs of the Company in a Public or Private Junior College, College or University	A Judge, Public Prosecutor, Attorney, Certified Public Accountant, or Other Professional or Technical Specialist who possessed National Exam Certificate in profession necessary for the business of the company	Work experience in areas of commerce, law, finance, or accounting necessary for the business of the company	1	2	3	4	5	6	7	8	9	10	
Tiao-Kuei Huang			✓	✓		✓	✓			✓	✓	✓		
Ming-Ho Hsiung			✓	✓		✓	✓			✓	✓	✓		
Tzung-Han Tsai			✓	✓		✓		✓		✓	✓	✓		
Chung-Yan Tsai			✓	✓		✓		✓		✓	✓	✓		
Shan-Chi Liu			✓		✓	✓	✓	✓	✓	✓	✓	✓		
Chao-Ting Lin			✓		✓	✓	✓	✓	✓	✓	✓	✓		
Yi-Tsung Wang			✓			✓	✓	✓		✓	✓	✓		
John Chung-Chang Chu			✓	✓		✓	✓	✓		✓	✓	✓		
Feng-Chiang Miao			✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		3
Tsing-Yuan Huang			✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		3
Chih-ling Tsai			✓	✓	✓	✓	✓	✓		✓	✓	✓		
Tso-Hsing Hsu			✓	✓		✓	✓	✓		✓	✓	✓		
Chih-Ming Lin			✓			✓	✓	✓		✓	✓	✓		

Note 1: The Company is a wholly-owned subsidiary of Cathay Financial Holding Co., Ltd., directors and supervisors are legal representatives of the company.

Note 2: Directors or supervisors who, during the two years before being elected or during the term of office, meet any of the following situations, please tick (✓) the appropriate

corresponding boxes.

- (1) Not an employee of the company or an affiliate.
- (2) Not a director or supervisor of an affiliate of the Company (this does not apply to independent directors of the Company or its Parent company or subsidiaries established in accordance with the Securities and Exchange Act or local laws and regulations).
- (3) Not a natural-person shareholder who holds shares, together with those held by the person's spouse, minor children, or held by the person under others' names in an aggregate amount of 1% or more than the total outstanding shares of the Company or ranked in the top-10 holdings.
- (4) Not a spouse, relative within the second degree of kinship, or lineal relative within the third degree of kinship of any of the persons in the preceding three subparagraphs.
- (5) Not a director, supervisor, or employee of an institutional shareholder that directly holds 5% or more of the total outstanding shares of the Company or that holds shares ranked in the top-five holdings.
- (6) Not a director, supervisor, officer, or shareholder holding 5% or more of the total outstanding shares of a specified company or institution that has a financial or business relationship with the Company.
- (7) Not a professional individual who is an owner, partner, director, supervisor, or officer of a sole proprietorship, partnership, company, or institution that, provides commercial, legal, financial, accounting services or consultation to the Company or to any subsidiaries of the Company, or a spouse thereof. This does not include members from a Risk Management Committee who exercises his/her power based on Article 7 of Regulations Governing the Appointment and Exercise of Powers by the Risk Management Committee of a Company Whose Stock is Listed on the Stock Exchange or Traded over the Counter.
- (8) Not a relative within the second degree of kinship to any other director of the company.
- (9) Not been a person of any conditions defined in Article 30 of the Company Act.
- (10) Not a governmental, juridical person or its representative as defined in Article 27 of the Company Act.

## (II) Background information of the President, Vice Presidents, Assistant Vice Presidents, and heads of departments and branch offices:

December 31, 2017

Title (Note 1)	Nationality	Name	Gender	On-Board Date	Number of shares held		Shares held by spouses, minor children		Shares held in the name of others		Education and selected past positions (Note 2)	Concurrent positions at other companies	Managers who are spouses or relatives within the second degree of kinship		
					Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding			Title	Name	Relationship
President	R.O.C.	Shang-Chi Liu	M	2017.08.21							M.B.A., National Taiwan University	Director of Cathay Life Insurance Co., Ltd. and Cathay Venture Inc.			
Executive Vice President	R.O.C.	Chao-Ting Lin	M	2017.06.30							M.S., National Taiwan University	Director of Cathay Life Insurance Co., Ltd.			
Senior Vice President	R.O.C.	Yi-Tsung Wang	M	2013.07.13							M.B.A., Massachusetts Institute of Technology, USA	Director of Cathay Life Insurance Co., Ltd., Cathay Securities Investment Trust Co., Ltd. and Cathay Venture Inc.			
Senior Vice President	R.O.C.	Ta-Kun Liu	M	2017.06.30							M.B.A., Massachusetts Institute of Technology, USA	Chairman of Cathay Insurance (Bermuda)Co., Ltd.			
Senior Vice President	R.O.C.	Li-Chiu Wang	F	2017.06.30							M.S. Insurance, Feng Chia University				
Senior Vice President	R.O.C.	Chun-Hung Wu	M	2017.12.22							M.S. Statistics, National Tsinghua University	Director of Cathay Securities Investment Consulting Co.,Ltd. and Cathay Lujiazui Life Insurance Company Limited; Supervisor of Cathay Insurance(Vietnam) and Cathay Century (China)			
Vice President	R.O.C.	Chin-Shu Lin	M	2006.06.13							M.S. Risk Management, National Chengchi University	Director of Cathay Insurance(Vietnam) and Cathay Lujiazui Life Insurance Company Limited			

Title (Note 1)	Nationality	Name	Gender	On-Board Date	Number of shares held		Shares held by spouses, minor children		Shares held in the name of others		Education and selected past positions (Note 2)	Concurrent positions at other companies	Managers who are spouses or relatives within the second degree of kinship		
					Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding			Title	Name	Relationship
Chief Representative of Greater China	R.O.C.	Chien- Yuan Wang	M	2008.01.25							M.B.A., Fort Hays State University, USA				
Vice President	R.O.C.	Mao- Chi Chung	M	2008.01.25							M.B.A., Fudan University				
Vice President	R.O.C.	Chi- Min Lai	M	2010.08.20							Economics B., Fu Jen Catholic University				
Vice President	R.O.C.	Chao- Chi Tsai	M	2014.01.09							Marine Transportation Management B., National Chiao Tung University				
Vice President	R.O.C.	Ming- Huan Chen	M	2013.01.10							Computer Science B., Soochow University	Director of Cathay Century (China)			
Vice President	R.O.C.	Shih- Chiao Lin	M	2013.01.10							M.B.A., National Taiwan University	Director of Cathay Venture Capital Co., Ltd., Dali Energy Co., Ltd., Tianji Energy Co., Ltd., Xiyi Co., Ltd., Kaitai Energy Co., Ltd., Hongtai Energy Co., Ltd., Xuzhong Energy Co., Ltd., Taixu Energy Technology Co.Ltd., Xinritai Energy Co., Ltd., Tianji Power Co., Ltd., and Hongtai Power Co., Ltd.			
Vice President	R.O.C.	Yi- Fang Tsai	F	2013.01.10							M.B.A., University of Illinois, USA	Director of Cathay Venture Inc., Dali Energy Co., Ltd., Xiyi Co., Ltd., and Taixu Energy Technology Co.Ltd.			

Title (Note 1)	Nationality	Name	Gender	On-Board Date	Number of shares held		Shares held by spouses, minor children		Shares held in the name of others		Education and selected past positions (Note 2)	Concurrent positions at other companies	Managers who are spouses or relatives within the second degree of kinship		
					Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding			Title	Name	Relationship
Vice President	R.O.C.	Ta- Ching Hung	M	2013.12.28							M.B.A., National Chengchi University	Supervisor of Taiwan Star Telecom Corporation Limited and Vice President of Cathay Financial Holding Co., Ltd.			
Vice President	R.O.C.	Cheng- Fu Huang	M	2014.04.29							M.S. Statistics, National Chengchi University				
Vice President	R.O.C.	Chao- Ming Chang	M	2014.12.16							Economics B., National Taiwan University				
Vice President	R.O.C.	Wen- Kai Kuo	M	2015.02.07							Business Mathematics B., Soochow University	Chairman of Lin Yuan (Shanghai) Real Estate Co., Ltd. and Director of Cathay Woolgate Exchange Holding 1 Limited, Cathay Woolgate Exchange Holding 2 Limited, Cathay Walbrook Holding 1 Limited, and Cathay Walbrook Holding 2 Limited			
Chief Compliance Officer	R.O.C.	Tu- Chih Kung	M	2016.04.28							LL.B., National Taiwan University	Supervisor of Lin Yuan (Shanghai) Real Estate Co., Ltd.			
Vice President	R.O.C.	Hsun- Yu Li	M	2016.04.28							M.S., National Central University	Director/President of Cathay Life Insurance (Vietnam) Co., Ltd.			
Chief Risk Officer	R.O.C.	Ching- Lu Huang	M	2016.04.28							M.S. Statistics, National Tsinghua University	Deputy Director of Cathay Financial Holding Co., Ltd.			
Vice President	R.O.C.	Ming- Hung Liao	M	2016.04.28							M.S. Insurance, Feng Chia University	Director of Cathay Lujiazui Life Insurance Company Limited			
Vice President	R.O.C.	Chu- Jui Hung	F	2016.04.28							Mathematics B., National Taiwan University				

Title (Note 1)	Nationality	Name	Gender	On-Board Date	Number of shares held		Shares held by spouses, minor children		Shares held in the name of others		Education and selected past positions (Note 2)	Concurrent positions at other companies	Managers who are spouses or relatives within the second degree of kinship		
					Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding			Title	Name	Relationship
Vice President	R.O.C.	Wan-Hsiang Chen	M	2016.10.01							M.S. Statistics, National Tsinghua University	Director of Cathay Life Insurance (Vietnam) Co., Ltd.			
Chief Auditor	R.O.C.	Shu-Chuan Chen	F	2016.11.10							Master degree in Law, American University Washington College of Law				
Vice President	R.O.C.	Fu-Min Wang	M	2017.03.30							Business Mathematics B., Soochow University	Vice President of Cathay Financial Holding Co., Ltd.			
Vice President	R.O.C.	Jung-Hsin Hu	M	2017.06.30							Business Management B., Chinese Culture University				
Vice President	R.O.C.	Tsung-Wei Wu	M	2017.06.30							M.S. Insurance, Feng Chia University				
Vice President	R.O.C.	Yin-Shou Chang	M	2017.06.30							LL.B., National Chengchi University				
Vice President	R.O.C.	Chien-Hui Fan	F	2017.12.22							M.B.A., National Chengchi University				
Vice President	R.O.C.	Pei-Ching Lin	F	2017.12.22							M.S. IT management, National Taiwan University	Director of Dr Plus Beauty Co., Ltd.			
Senior VP	R.O.C.	Ting-Lun Li	M	2013.07.13							M.B.A., Alliance Manchester Business School, UK	Director of Cathay Woolgate Exchange Holding 1 Limited and Cathay Walbrook Holding 1 Limited			
Senior VP	R.O.C.	Li-Hua Lo	F	2016.04.28							Accounting B., Chung Yuan Christian University				



Title (Note 1)	Nationality	Name	Gender	On-Board Date	Number of shares held		Shares held by spouses, minor children		Shares held in the name of others		Education and selected past positions (Note 2)	Concurrent positions at other companies	Managers who are spouses or relatives within the second degree of kinship		
					Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding			Title	Name	Relationship
Senior VP	R.O.C.	Chia-Lin Yang	M	2016.04.28							M.S. Public Finance, National Chengchi University				
Senior VP	R.O.C.	Ying-Chi Hsin	F	2016.04.28							M.B.A. Finance, National Chengchi University				
Senior VP	R.O.C.	Ju-Ping Chiu	F	2015.02.07							M.B.A., Boston University, USA	Director of Cathay Futures Co., Ltd.			
Senior VP	R.O.C.	Su-Ling Kuo	F	2017.03.30							M.B.A., National Chung Cheng University				
Senior VP	R.O.C.	Wei-Chi Li	F	2008.07.16							M.B.A. Finance, National Central University	Supervisor, Cathay Securities Investment Consulting Co., Ltd.			
Senior VP	R.O.C.	Yu-Chih Lai	M	2017.08.17							M.B.A., National Chung Cheng University				
Senior VP	R.O.C.	Yu-Lien Li	F	2008.07.16							M.S. Insurance, National Chengchi University				
Senior VP	R.O.C.	Tzu-Ling Ko	F	2017.08.17							M.B.A., National Taiwan University				
Senior VP	R.O.C.	Chin-Hsiung Yen	M	2017.12.22							LL.B., Fu Jen Catholic University				
Senior VP	R.O.C.	Hsiu-Yun Hsieh	F	2017.01.26							International Business B., Tamkang University				
Senior VP	R.O.C.	Ling-Hao Chang	M	2002.10.10							Economics B., Soochow University				
Senior VP	R.O.C.	Chih-Jung Chen	M	2011.01.28							LL.B., Fu Jen Catholic University				

Title (Note 1)	Nationality	Name	Gender	On-Board Date	Number of shares held		Shares held by spouses, minor children		Shares held in the name of others		Education and selected past positions (Note 2)	Concurrent positions at other companies	Managers who are spouses or relatives within the second degree of kinship		
					Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding			Title	Name	Relationship
Senior VP	R.O.C.	Hsiang-Fu Lin	M	2006.10.14							M.B.A., National Sun Yat-Sen University				
Senior VP	R.O.C.	Chieh-Fu Ting	M	2013.03.16							M.S. Risk Management and Insurance, National Kaohsiung University of Science and Technology				
Senior VP	R.O.C.	Yi-Lien Wan	F	2013.10.29							M.S. Risk Management, National Chengchi University				
Senior VP	R.O.C.	Chung-Yi Wu	M	1997.02.01							M.S. Political Science, National Taiwan University				
Senior VP	R.O.C.	Min-Hsiung Chien	M	2007.11.21							Economics B., Fu Jen Catholic University				
Senior VP	R.O.C.	Tse-Ming Kang	M	2016.01.29							Accounting B., Tamkang University				
Senior VP	R.O.C.	Tsu-Yueh Hsueh	M	2014.07.22							M.S. Statistics, National Tsinghua University				
Senior VP	R.O.C.	Ling-Yung Chiu	F	2014.06.07							M.S., National Taiwan University				
Senior VP	R.O.C.	Yi-Ju Tu	F	2014.07.22							Statistics B., National Chung Hsing University				
Senior VP	R.O.C.	Wen-Jui Li	M	2009.10.29							M.S. Applied Mathematics, National Sun Yat-Sen University				

Title (Note 1)	Nationality	Name	Gender	On-Board Date	Number of shares held		Shares held by spouses, minor children		Shares held in the name of others		Education and selected past positions (Note 2)	Concurrent positions at other companies	Managers who are spouses or relatives within the second degree of kinship		
					Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding			Title	Name	Relationship
Senior VP	R.O.C.	Ching-Mei Kuo	F	2016.04.28							M.S. Risk Management, National Chengchi University				
Senior VP	R.O.C.	Chia-Lin Wu	M	2011.03.15							M.S. Insurance, Tamkang University	Vice President of Cathay Life Insurance (Vietnam) Co., Ltd.			
Senior VP	R.O.C.	Hsu-Cheng Tsai	M	2011.01.28							M.S. Insurance, Tamkang University	President of Cathay Lujiazui Life Insurance Company Limited Fujian Branch			
Senior VP	R.O.C.	Chien-Chang Li	M	2009.04.29							M.S. Applied Mathematics, National Cheng Kung University	Vice President of Cathay Lujiazui Life Insurance Company Limited			
Senior VP	R.O.C.	Hsu Cheng	M	2013.12.28							M.S. Accounting, National Taiwan University	Partner of Zhida Certified Public Accountants Co.,Ltd. and director of Cathay Woolgate Exchange Holding 1 Limited, and Cathay Woolgate Exchange Holding 2 Limited Director			
Senior VP	R.O.C.	Wen-Yu Cho	F	2016.04.28							Business Administration B., National Taiwan University of Science and Technology				
Senior VP	R.O.C.	Chien-Chih Huang	M	2017.08.17							M.S. Statistics, National Tsinghua University				
Senior VP	R.O.C.	Chia-Ying Lin	F	2017.12.22							M.S. Agricultural Economics, National Taiwan University				
Senior VP	R.O.C.	Ching-Yu Huang	M	2013.03.16							M.B.A., National Chengchi University	Founder of TA Taipei Angels Investment Co., Ltd.			

Title (Note 1)	Nationality	Name	Gender	On-Board Date	Number of shares held		Shares held by spouses, minor children		Shares held in the name of others		Education and selected past positions (Note 2)	Concurrent positions at other companies	Managers who are spouses or relatives within the second degree of kinship		
					Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding			Title	Name	Relationship
Senior VP	R.O.C.	Fang-Hsing Wu	M	2013.01.10							M.S. Risk Management and Insurance, National Kaohsiung University of Science and Technology				
Senior VP	R.O.C.	Tai-Chou Chen	M	2011.01.28							Business Management B., National Chengchi University				
Senior VP	R.O.C.	Ping-Chieh Tsai	M	2017.03.30							M.S. Mathematical Statistics, National Chung Cheng University				
Senior VP	R.O.C.	Ming-Hsien Wu	M	2017.11.08							M.S. Civil Engineering, National Cheng Kung University				
Senior VP	R.O.C.	Ping-Yi Lin	M	2013.07.13							M.B.A., National Central University	Director of Shang Yang Enterprise Co., Ltd.			
Senior VP	R.O.C.	Chung-Yu Chen	M	2012.04.25							M.S. Insurance, Feng Chia University				
Senior VP	R.O.C.	Ying-Hsiang Kao	M	2007.01.03							M.B.A., National Chengchi University				
Senior VP	R.O.C.	Hsi-Che Wu	M	2016.04.28							Land Economics B., National Chengchi University				
Senior VP	R.O.C.	Min-Hung Shih	M	2013.01.10							M.S. Architecture, National Cheng Kung University	Director of Lin Yuan (Shanghai) Real Estate Co., Ltd., Cathay Woolgate Exchange Holding 1 Limited, Cathay Woolgate Exchange Holding 2 Limited, and Cathay Walbrook Holding 2 Limited			

Title (Note 1)	Nationality	Name	Gender	On-Board Date	Number of shares held		Shares held by spouses, minor children		Shares held in the name of others		Education and selected past positions (Note 2)	Concurrent positions at other companies	Managers who are spouses or relatives within the second degree of kinship		
					Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding			Title	Name	Relationship
Senior VP	R.O.C.	Chi-Feng Chen	M	2013.01.10							Land Economics B., National Chengchi University				
Senior VP	R.O.C.	Pi-Yu Tsao	M	2011.01.28							Cooperative Economics B., National Chung Hsing University				
Senior VP	R.O.C.	Shu-Ming Chang	M	2016.04.28							M.S. Mathematics, Tamkang University				
Senior VP	R.O.C.	Yu-Ju Liao	F	2016.05.24							Business Administration B., National Taiwan University				
Senior VP	R.O.C.	Wen-Hsuan Wu	M	2007.08.22							LL B., National Chung Hsing University				
Senior VP	R.O.C.	Wan-Ju Lien	F	2017.08.17							M.S. Accounting, National Taiwan University				
Senior VP	R.O.C.	Ko-Wen Chang	M	2017.03.30							M.S. Applied Mathematics, National Cheng Kung University				
Senior VP	R.O.C.	Chun-Sung Cheng	M	2017.03.30							M.S. Statistics, National Chengchi University				
Senior VP	R.O.C.	Ming-Yang Lin	M	1996.02.01							Business Management B., National Chung Hsing University				

Title (Note 1)	Nationality	Name	Gender	On-Board Date	Number of shares held		Shares held by spouses, minor children		Shares held in the name of others		Education and selected past positions (Note 2)	Concurrent positions at other companies	Managers who are spouses or relatives within the second degree of kinship		
					Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding			Title	Name	Relationship
Assistant Vice President of Regional offices	R.O.C.	Shu- Ping Tu	F	2015.08.20							Chungyu Institute of Technology				
Assistant Vice President of Regional offices	R.O.C.	Chin- Hsiung Chiang	M	2017.08.17							Public and Health B., China Medical University				
Assistant Vice President of Regional offices	R.O.C.	Han- Sung Wang	M	2012.12.21							Cooperative Economics B., Feng Chia University				
Assistant Vice President of Regional offices	R.O.C.	Kuo- Hsun Chen	M	2016.03.18							M.B.A. Finance, National Yunlin University of Science and Technology				
Assistant Vice President of Regional offices	R.O.C.	Hsiao- Hua Chu	M	2011.01.28							Industrial Management B., Tamsui Oxford University College	Director of DR. Water International Co., Ltd., Chairman of Yang Sheng Co., Executive Shareholder of Spot Enterprise Co. Ltd.			
Assistant Vice President of Regional offices	R.O.C.	Mei- Ling Wu	F	2008.12.30							KaiNan Vocational High School				
Assistant Vice President of Regional offices	R.O.C.	Chi- Yuan Hung	M	2015.04.30							Accounting B., Feng Chia University				

Title (Note 1)	Nationality	Name	Gender	On-Board Date	Number of shares held		Shares held by spouses, minor children		Shares held in the name of others		Education and selected past positions (Note 2)	Concurrent positions at other companies	Managers who are spouses or relatives within the second degree of kinship		
					Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding			Title	Name	Relationship
Assistant Vice President of Regional offices	R.O.C.	Li- Mei Chuang	F	2008.12.30							I-Lan Commercial Vocational Senior High School				
Assistant Vice President of Regional offices	R.O.C.	Yuan- Wen Lin	M	2017.03.30							Industrial Engineering and Management B., National Taipei University of Technology				
Assistant Vice President of Regional offices	R.O.C.	Lang- Ju Wu	M	2015.08.20							Economics B., Fu Jen Catholic University				
Assistant Vice President of Regional offices	R.O.C.	Kuo- Hsing Wan	M	2012.06.01							Textile & Garment Engineering B., Feng Chia University				
Assistant Vice President of Regional offices	R.O.C.	Wen- Cheng Yen	M	2014.12.16							LL.B., Chinese Culture University				
Assistant Vice President of Regional offices	R.O.C.	Mou- Yung Huang	M	2016.11.15							M.B.A., National Central University				
Assistant Vice President of Regional offices	R.O.C.	Kuo- Shou Lin	M	2006.06.07							History B., Tamkang University				

Title (Note 1)	Nationality	Name	Gender	On-Board Date	Number of shares held		Shares held by spouses, minor children		Shares held in the name of others		Education and selected past positions (Note 2)	Concurrent positions at other companies	Managers who are spouses or relatives within the second degree of kinship		
					Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding			Title	Name	Relationship
Assistant Vice President of Regional offices	R.O.C.	Wen- Yao Tsai	M	2008.06.03							Accounting B., Feng Chia University				
Assistant Vice President of Regional offices	R.O.C.	Hsiao- Ching Ma	M	2011.01.28							French B., Tamkang University				
Assistant Vice President of Regional offices	R.O.C.	Li- To Tseng	F	2011.06.29							Business Management B., Tunghai University				
Assistant Vice President of Regional offices	R.O.C.	Kun- Cheng Lai	M	2013.10.16							Business Management B., Chung Chou University of Science and Technology				
Assistant Vice President of Regional offices	R.O.C.	Chia- Hsiang Lin	M	2017.01.26							M.S. Financial Insurance, Shu-Te University				
Branch Manager	R.O.C.	Ming- Ta Chou	M	2017.06.30							Economics B., Chinese Culture University				
Branch Manager	R.O.C.	Chih- Hua Tsai	M	2017.06.30							M.B.A., Asia University, Taiwan				
Branch Manager	R.O.C.	Tzu- Feng Hsu	M	2017.06.30							International Trade B., Fu Jen Catholic University				
Branch Manager	R.O.C.	Chi- Jen Chang	M	2017.03.09							Chinese B., Soochow University				



Title (Note 1)	Nationality	Name	Gender	On-Board Date	Number of shares held		Shares held by spouses, minor children		Shares held in the name of others		Education and selected past positions (Note 2)	Concurrent positions at other companies	Managers who are spouses or relatives within the second degree of kinship		
					Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding			Title	Name	Relationship
Branch Manager	R.O.C.	Ling- Chieh Chao	M	2017.04.27							Yuan Ze University				
Branch Manager	R.O.C.	Hsing Lin	M	2017.03.09							Electrical Engineering B., Chien Hsin University				
Branch Manager	R.O.C.	Ming- Hung Chung	M	2017.01.26							International Business B., Tamkang University				
Branch Manager	R.O.C.	Chu- Ching Lu	F	2016.11.10							The Affiliated Senior High School of National University of Tainan				
Branch Manager	R.O.C.	Chin- Chuan Chiang	M	2016.08.18							M.B.A., National Yunlin University of Science and Technology				
Branch Manager	R.O.C.	Ping- Hung Chen	M	2016.08.18							Banking and Insurance B., Feng Chia University				
Branch Manager	R.O.C.	Chi- Neng Li	M	2016.08.18							Accounting B., Chung Yuan Christian University				
Branch Manager	R.O.C.	Chi- Kuan Huang	M	2016.04.28							Taxation and Finance B., Tamsui Oxford University College				
Branch Manager	R.O.C.	Kuo- Liang Huang	M	2016.03.18							International Trade B., Feng Chia University				
Branch Manager	R.O.C.	Li- Ju Lin	F	2016.03.18							Tatung Institute of Commerce and Technology				

Title (Note 1)	Nationality	Name	Gender	On-Board Date	Number of shares held		Shares held by spouses, minor children		Shares held in the name of others		Education and selected past positions (Note 2)	Concurrent positions at other companies	Managers who are spouses or relatives within the second degree of kinship		
					Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding			Title	Name	Relationship
Branch Manager	R.O.C.	Yung- Chi Chang	M	2015.05.21							M.B.A., National Central University				
Branch Manager	R.O.C.	Wen- Yu Lin	M	2015.05.21							Business Management B., Feng Chia University				
Branch Manager	R.O.C.	Sheng- Yi Chen	M	2015.05.21							Marine Engineering B., National Kaohsiung Marine University				
Branch Manager	R.O.C.	Jen- Chieh Lin	M	2015.05.21							Business Management B., Soochow University				
Branch Manager	R.O.C.	Chun- Hsiao Su	M	2014.12.16							Business Management B., Tamkang University				
Branch Manager	R.O.C.	Hung- Chi Chen	M	2007.08.22							Business Management B., Soochow University				
Branch Manager	R.O.C.	Chien- Yuan Huang	M	2013.12.28							Business Management B., Tamsui Oxford University College				
Branch Manager	R.O.C.	Ming- Jen Chen	M	2013.12.28							Urban Planning and Development Management B., Chinese Culture University				
Branch Manager	R.O.C.	Chun- Fu Chang	M	2013.08.23							M.B.A., I-Shou University				
Branch Manager	R.O.C.	Shih- Yi Wang	M	2012.06.28							M.B.A., Providence University				
Branch Manager	R.O.C.	Chao- Kun Chu	M	2011.04.29							Maine Science B., Chinese Culture University				

Title (Note 1)	Nationality	Name	Gender	On-Board Date	Number of shares held		Shares held by spouses, minor children		Shares held in the name of others		Education and selected past positions (Note 2)	Concurrent positions at other companies	Managers who are spouses or relatives within the second degree of kinship		
					Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding			Title	Name	Relationship
Branch Manager	R.O.C.	Tsung- Chi Chien	M	2009.07.24							Industrial Management B., National Taiwan University of Science and Technology				
Branch Manager	R.O.C.	Chi- Chang Chang	M	2008.07.16							Banking and Insurance B., Feng Chia University				
Branch Manager	R.O.C.	Wen- Han Tsai	M	2008.01.25							International Trade B., Fu Jen Catholic University				
Branch Manager	R.O.C.	Hung- Yi Huang	M	2007.08.22							Economics B., Soochow University	Director of Key Cook International Taiwan Inc.			
Branch Manager	R.O.C.	Ming- Hua Tsai	M	2015.05.21							M.B.A., National Chung Hsing University				
Branch Manager	R.O.C.	Mei- Hung Chang	F	2003.09.01							Shu Guang Girls' Senior High school				
Branch Manager	R.O.C.	Chih- Yuan Liu	M	2012.05.30							International Trade B., Shih Chien University				

Note 1: This should include all President, Vice Presidents, Assistant Vice Presidents, and those who hold the equivalent positions (regardless the job titles), as well as, key managers from each department and branch entity, must be disclosed.

Note 2: Experiences related with current position. Detailed job title and the working responsibilities should be described if previously worked for the auditing accounting firm or its affiliated company.

(I) Remuneration Paid to Directors (including independent directors)

Unit: NT\$ thousand

Title	Name (Note 1)	Remuneration Paid to Directors								Sum of A, B, C and D as percentage of Net Income		Relevant Remuneration Received by Directors Who are Also Employees										Sum of A, B, C ,D, E, F and G as percentage of Net Income		Compensation Received by Directors from Affiliates not under the Group			
		Compensation (A)		Pension upon retirement (B)		Director remuneration		Service Expenses (D)				Base Compensation, Bonuses, and Allowances (E)		Pension upon retirement (F)		Employee remuneration (G)		Number of shares for employee stock warrants		Number of new restricted employee shares							
		The Company	All companies in the consolidated financial statement	The Company	All companies in the consolidated financial statement	The Company	All companies in the consolidated financial statement	The Company	All companies in the consolidated financial statement	The Company	All companies in the consolidated financial statement	The Company	All companies in the consolidated financial statement	The Company	All companies in the consolidated financial statement	The Company	All companies in the consolidated financial statement	The Company	All companies in the consolidated financial statement	The Company	All companies in the consolidated financial statement						
Chairman	Cathay Financial Holding Co., Ltd. Tiao-Kuei Huang (Note 2)	26,750	26,750	-	-	-	-	1,970	1,970	0.08%	0.08%	91,373	91,373	-	-	8	-	8	-	-	-	-	-	-	0.33%	0.33%	None
Chairman	Cathay Financial Holding Co., Ltd. Hong-Tu Tsai (Note 2)																										
Vice Chairman	Cathay Financial Holding Co., Ltd. Ming-Ho Hsiung (Note 2)																										
Director	Cathay Financial Holding Co., Ltd. Tzung-Han Tsai (Note 2)																										
Director	Cathay Financial Holding Co., Ltd. Chung-Yan Tsai (Note 2)																										
Director	Cathay Financial Holding Co., Ltd. Shan-Chi Liu (Note 2)																										
Director	Cathay Financial Holding Co., Ltd. Chao-Ting Lin (Note 2)																										
Director	Cathay Financial Holding Co., Ltd. Yi-Tsung Wang (Note 2)																										
Director	Cathay Financial Holding Co., Ltd. John Chung-Chang Chu (Note 2)																										
Director	Cathay Financial Holding Co., Ltd. Cheng-Ta Tsai (Note 2)																										
Director	Cathay Financial Holding Co., Ltd. Fa-Te Chang (Note 2,3)																										
Director	Cathay Financial Holding Co., Ltd. Cheng-Chiu Tsai (Note 2)																										
Director	Cathay Financial Holding Co., Ltd. Wei-Ming Lu (Note 2)																										
Independent Director	Cathay Financial Holding Co., Ltd. Feng-Chiang Miao (Note 2)																										
Independent Director	Cathay Financial Holding Co., Ltd. Tsing-Yuan Huang (Note 2)																										
Independent Director	Cathay Financial Holding Co., Ltd. Min-Hung Hung (Note 2)																										

Remuneration Paid to Directors by Range	Directors Name			
	Total Remuneration from (A+B+C+D)		Total Remuneration from (A+B+C+D+E+F+G)	
	The Company	All companies in the consolidated financial statement	The Company	All companies in the consolidated financial statement
Under NT\$2,000,000	Note 4	Note 4	Note 5	Note 5
2,000,000 (inclusive) ~ 5,000,000 (exclusive)	—	—	Fa-Te Chang	Fa-Te Chang
5,000,000 (inclusive) ~ 10,000,000 (exclusive)	Ming-Ho Hsiung	Ming-Ho Hsiung	—	—
10,000,000 (inclusive) ~ 15,000,000 (exclusive)	—	—	—	—
15,000,000 (inclusive) ~ 30,000,000 (exclusive)	Tiao-Kuei Huang	Tiao-Kuei Huang	Tiao-Kuei Huang, Ming-Ho Hsiung, Shan-Chi Liu, Chao-Ting Lin, Yi-Tsung Wang	Tiao-Kuei Huang, Ming-Ho Hsiung, Shan-Chi Liu, Chao-Ting Lin, Yi-Tsung Wang
30,000,000 (inclusive) ~ 50,000,000 (exclusive)	—	—	—	—
50,000,000 (inclusive) ~ 100,000,000 (exclusive)	—	—	—	—
Over NT\$100,000,000	—	—	—	—
Total	16	16	16	16

Note 1: The Company is a wholly-owned subsidiary of Cathay Financial Holding Co., Ltd., directors and supervisors are legal representatives of the company.

Note 2: Cathay Financial Holding Co., Ltd. appointed Hong-Tu Tsai, Tiao-Kuei Huang, Ming-Ho Hsiung, Cheng-Ta Tsai, Cheng-Chiu Tsai, Tzung-Han Tsai, Chung-Yan Tsai, Fa-Te Chang, Wei-Ming Lu, Chao-Ting Lin, Yi-Tsung Wang, John Chung-Chang Chu, Min-Hung Hung, Feng-Chiang Miao and Tsing-Yuan Huang as the 18th term board of directors, and appointed Tiao-Kuei Huang, Ming-Ho Hsiung, Tzung-Han Tsai, Chung-Yan Tsai, Shan-Chi Liu, Chao-Ting Lin, Yi-Tsung Wang, John Chung-Chang Chu, Feng-Chiang Miao, and Tsing-Yuan Huang as the 19th term board of directors. Director Tiao-Kuei Huang and Ming-Ho Hsiung have been elected at the Chairman and Vice Chairman in June 16, 2017.

Note 3: Director Fa-Te Chang has retired on May 17, 2017.

Note 4: Includes Hong-Tu Tsai, Tzung-Han Tsai, Chung-Yan Tsai, Shan-Chi Liu, Chao-Ting Lin, Yi-Tsung Wang, John Chung-Chang Chu, Cheng-Ta Tsai, Fa-Te Chang, Cheng-Chiu Tsai, Wei-Ming Lu, Feng-Chiang Miao, Tsing-Yuan Huang and Min-Hung Hung.

Note 5: Includes Hong-Tu Tsai, Tzung-Han Tsai, Chung-Yan Tsai, John Chung-Chang Chu, Cheng-Ta Tsai, Cheng-Chiu Tsai, Wei-Ming Lu, Feng-Chiang Miao, Tsing-Yuan Huang and Min-Hung Hung.

## (II) Remuneration Paid to Supervisors

Unit: NT\$ thousand

Unit: NT\$ thousand

Title	Name (Note 1)	Remuneration Paid to Supervisors						Sum of A, B and C as percentage of Net Income		Compensation Received by Directors from Affiliates not under the Group
		Compensation (A)		Remuneration (B)		Service Expenses (C)				
		The Company	All companies in the consolidated financial statement	The Company	All companies in the consolidated financial statement	The Company	All companies in the consolidated financial statement	The Company	All companies in the consolidated financial statement	
Managing Supervisor	Chih-Iing Tsai (Note 2)	5,672	5,672	-	-	491	491	0.02%	0.02%	None
Managing Supervisor	Wan-Te Tsai (Note 2)									
Supervisor	Tso-Hsing Hsu (Note 2)									
Supervisor	Chih-Ming Lin (Note 2)									
Supervisor	Kai-Mo Chen (Note 2)									

Remuneration Paid to Supervisors by Range	Name of Supervisor	
	Total Remuneration from (A+B+C)	
	The Company	All companies in the consolidated financial statement (D)
Under NT\$2,000,000	Chih-Iing Tsai, Tso-Hsing Hsu, Chih-Ming Lin and Kai-Mo Chen	Chih-Iing Tsai, Tso-Hsing Hsu, Chih-Ming Lin and Kai-Mo Chen
2,000,000 (inclusive) ~ 5,000,000 (exclusive)	Wan-Te Tsai	Wan-Te Tsai
5,000,000 (inclusive) ~ 10,000,000 (exclusive)	-	-
10,000,000 (inclusive) ~ 15,000,000 (exclusive)	-	-
15,000,000 (inclusive) ~ 30,000,000 (exclusive)	-	-
30,000,000 (inclusive) ~ 50,000,000 (exclusive)	-	-
50,000,000 (inclusive) ~ 100,000,000 (exclusive)	-	-
Over NT\$100,000,000	-	-
Total	5	5

Note 1: The Company is a wholly-owned subsidiary of Cathay Financial Holding Co., Ltd., directors and supervisors are legal representatives of the company.

Note 2: Cathay Financial Holding Co., Ltd. has appointed Wan-Te Tsai, Kai-Mo Chen and Chih-Ming Lin as the 18th term supervisors, and appointed Chih-Iing Tsai, Tso-Hsing Hsu and Chih-Ming Lin as the 19th term supervisors.

### (III) Remuneration Paid to Presidents and Vice Presidents

Unit: NT\$ thousand

Title	Name (Note 1)	Salary (A)		Pension upon retirement (B)		Bonuses & Allowance Paid (C)		Amount of Employee remuneration (D)				Sum of A, B, C and D as percentage of Net Income (%)		Amount for employee stock warrants		Number of new restricted employee shares		Compensation Received by Directors from Affiliates not under the Group
		The Company	All companies in the consolidated financial statement	The Company	All companies in the consolidated financial statement	The Company	All companies in the consolidated financial statement	The Company		All companies in the consolidated financial statement		The Company	All companies in the consolidated financial statement	The Company	All companies in the consolidated financial statement	The Company	All companies in the consolidated financial statement	
								Cash bonus	Share bonus	Cash bonus	Share bonus							
President	Shan-Chi Liu	93,688	98,873	-	-	147,394	149,391	60	-	60	-	0.66%	0.68%	-	-	-	-	None
President	Ming-Ho Hsiung (Note 2)																	
Executive Vice President	Chao-Ting Lin																	
Senior Vice President	Yi-Tsung Wang																	
Senior Vice President	Ta-Kun Liu																	
Senior Vice President	Li-Chiu Wang																	
Senior Vice President	Chun-Hung Wu																	
Senior Vice President	Chih-Chiang Liao (Note 3)																	
Vice President	Chin-Shu Lin																	
Chief Representative of Greater China	Chien-Yuan Wang																	
Chief Representative of Greater China	Fa-Te Chang (Note 3)																	
Vice President	Mao-Chi Chung																	
Vice President	Chi-Min Lai																	
Vice President	Chao-Chi Tsai																	
Vice President	Ming-Huan Chen																	
Vice President	Shih-Chiao Lin																	
Vice President	Yi-Fang Tsai																	

Title (Note 1)	Name	Salary (A)		Pension upon retirement (B)		Bonuses & Allowance Paid (C)		Amount of Employee remuneration (D)				Sum of A, B, C and D as percentage of Net Income (%)		Amount for employee stock warrants		Number of new restricted employee shares		Compensation Received by Directors from Affiliates not under the Group
		The Company	All companies in the consolidated financial statement	The Company	All companies in the consolidated financial statement	The Company	All companies in the consolidated financial statement	The Company		All companies in the consolidated financial statement		The Company	All companies in the consolidated financial statement	The Company	All companies in the consolidated financial statement	The Company	All companies in the consolidated financial statement	
								Cash bonus	Share bonus	Cash bonus	Share bonus							
Vice President	Ta-Ching Hung																	
Vice President	Cheng-Fu Huang																	
Vice President	Chao-Ming Chang																	
Vice President	Wen-Kai Kuo																	
Chief Compliance Officer	Tu-Chih Kung																	
Vice President	Hsun-Yu Li																	
Chief Risk Officer	Ching-Lu Huang																	
Vice President	Ming-Hung Liao																	
Vice President	Chu-Jui Hung																	
Vice President	Wan-Hsiang Chen																	
Chief Auditor	Shu-Chuan Chen																	
Vice President	Fu-Min Wang																	
Vice President	Jung-Hsin Hu																	
Vice President	Tsung-Wei Wu																	
Vice President	Yin-Shou Chang																	
Vice President	Chien-Hui Fan																	
Vice President	Pei-Ching Lin																	
Vice President	Chao-Hsiang Lin (Note 4)																	
Vice President	Shu-Kuang Chang (Note 3)																	



Remuneration Paid to Directors by Range	President & Vice President Name	
	The Company	All companies in the consolidated financial statement
Under NT\$2,000,000	Ming-Hung Liao	-
2,000,000 (inclusive) ~ 5,000,000 (exclusive)	Note 5	Note 5
5,000,000 (inclusive) ~ 10,000,000 (exclusive)	Note 6	Note 7
10,000,000 (inclusive) ~ 15,000,000 (exclusive)	-	-
15,000,000 (inclusive) ~ 30,000,000 (exclusive)	Shan-Chi Liu, Ming-Ho Hsiung, Chao-Ting Lin, Yi-Tsung Wang	Shan-Chi Liu, Ming-Ho Hsiung, Chao-Ting Lin, Yi-Tsung Wang
30,000,000 (inclusive) ~ 50,000,000 (exclusive)	-	-
50,000,000 (inclusive) ~ 100,000,000 (exclusive)	-	-
Over NT\$100,000,000	-	-
Total	36	36

Note 1: Name of position as of 2017.

Note 2: President Ming-Ho Hsiung has been elected Vice Chairman of the extraordinary meeting of the board of directors on June 16, 2017.

Note 3: Chief Representative of Greater China Fa-Te Chang, Senior Vice President Chih-Chiang Liao and Vice President Shu-Kuang Chang have retired on May 17, 2017, September 8, 2017 and August 1, 2017 respectively.

Note 4: Vice President Chao-Hsiang Lin have adjusted the affiliates on June 30, 2017.

Note 5: Includes Chih-Chiang Liao, Chien-Yuan Wang, Fa-Te Chang, Mao-Chi Chung, Chao-Chi Tsai, Ming-Huan Chen, Chu-Jui Hung, Wan-Hsiang Chen, Shu-Chuan Chen, Fu-Min Wang, Jung-Hsin Hu, Tsung-Wei Wu, Yin-Shou Chang, Chien-Hui Fan, Pei-Ching Lin, Chao-Hsiang Lin, and Shu-Kuang Chang.

Note 6: Includes Ta-Kun Liu, Li-Chiu Wang, Chun-Hung Wu, Chin-Shu Lin, Chi-Min Lai, Shih-Chiao Lin, Yi-Fang Tsai, Ta-Ching Hung, Cheng-Fu Huang, Chao-Ming Chang, Wen-Kai Kuo, Tu-Chih Kung, Hsun-Yu Li, and Ching-Lu Huang.

Note 7: Includes Ta-Kun Liu, Li-Chiu Wang, Chun-Hung Wu, Chin-Shu Lin, Chi-Min Lai, Shih-Chiao Lin, Yi-Fang Tsai, Ta-Ching Hung, Cheng-Fu Huang, Chao-Ming Chang, Wen-Kai Kuo, Tu-Chih Kung, Hsun-Yu Li, Ching-Lu Huang, and Ming-Hung Liao.

- (IV) Employee Remuneration Distributed to Managers and Distribution Situation:  
The remuneration allocated to managers and above shall be 5% of the total amount of employee compensation by resolution of the board of directors, and shall be evenly distributed according to the total number of managers. Please refer to “Chapter Three, II.” for the manager’s name and title for details. The amount of stock dividend is NT\$0, and the amount of cash dividend is NT\$169 thousand, giving a total of NT\$169 thousand, representing 0% of net profit.
- (V) None of the Company chairman, president, and managerial officer in charge of financial or accounting affairs has served with the CPA Office or the affiliation thereof over the past year.
- (VI) Compare respectively the ratio of the total amount of the remuneration paid to Directors (including independent directors), Supervisors, President and Vice Presidents of the Company and all companies covered in the consolidated financial statements in the past two years to after-tax net income shown through the individual or respective financial statements along with explanations of the policies, standards and composition for remuneration payment, procedures to fix remunerations and the interrelationship between business performance and future risks.
1. Directors’ (including independent directors’), Supervisors’, President’s and Vice Presidents’ remuneration are determined according to the Company’s “Director/Supervisor Compensation Guidelines” and “Manager Compensation Guidelines” based on an overall assessment of directors’ and managers’ duties, the salary level, their individual contributions, performance assessments, and expected or actual risks.
  2. Total remuneration paid in the consolidated financial statements amounted to NT\$283,207 thousand dollars in 2017 and NT\$267,227 thousand dollars in 2016, representing 0.78% and 0.88% of net income in the respective years.
  3. In the “Director/Supervisor Compensation Guidelines” (referred to as the “Guidelines” below), a director’s compensation includes fees, remuneration, transportation subsidy, and other allowances.
    - (1) Only the Company’s Chairman/Vice Chairman may be paid a fixed monthly fee, whereas other directors will be paid a transportation subsidy and other allowances. The fixed monthly fee for the Chairman/Vice Chairman is determined by the board of directors based on the level of the Chairman’s/Vice Chairman’s participation and contribution to the Company’s operations, and the usual peer level, and additional bonuses are paid using the same standards as managers. This performance bonus is linked to the Company’s overall performance and the performance of individual subjects during the year.
    - (2) Director remuneration is determined according to the Company’s Articles of Incorporation, which states that up to 0.1% of annual profit may be allocated and

distributed at the percentages outlined in the Guidelines.

4. Managers' compensation includes monthly salary, performance bonus, and retirement benefits. Managers' monthly salaries are determined based on their responsibilities, performances, competence, and the industry compensation benchmark. Salaries are approved by the Chairman according to the Company's "Manager Compensation Guidelines."

#### IV. Implementation of Corporate Governance

##### (I) Functionality of the board of directors:

The 18th board of directors (data range: January 1,2017-June 15,2017)

A total of 5 meetings (A) were held in the last year; below are directors' and supervisors' attendance records:

Title	Name (Note 1)	Actual attendance (B)	Attendance by proxy	Actual attendance rate (%) (B/A) (Note 2)	Remarks
Chairman	Hong-Tu Tsai	5	0	100	
Vice	Tiao-Kuei	5	0	100	
Director	Cheng-Ta	0	5	0	
Director	Ming-Ho	5	0	100	
Director	Cheng-Chiu	3	2	60	
Director	Tzung-Han	4	1	80	
Director	Chung-Yan	4	1	80	
Director	Wei-Ming Lu	1	4	20	
Director	Fa-Te Chang	5	0	100	
Director	Chao-Ting	5	0	100	
Director	John Chung-	4	1	80	
Director	Yi-Tsung	5	0	100	
Independent	Min-Hung	5	0	100	
Independent	Feng-Chiang	4	1	80	
Independent	Tsing-Yuan	5	0	100	
Managing	Wan-Te Tsai	0	-	0	
Supervisor	Kai-Mo Chen	0	-	0	
Supervisor	Chih-Ming	5	-	100	

The 19th board of directors (data range: June 16, 2017-December 31, 2017)

A total of 6 meetings (A) were held in the last year; below are directors' and supervisors' attendance records:

Title	Name (Note 1)	Actual attendance (B)	Attendance by proxy	Actual attendance rate (%) (B/A) (Note 2)	Remarks
Chairman	Tiao-Kuei	6	0	100	
Vice	Ming-Ho	6	0	100	
Director	Tzung-Han	5	1	83	
Director	Chung-Yan	6	0	100	
Director	John Chung-	4	2	67	
Director	Shan-Chi Liu	6	0	100	
Director	Chao-Ting	6	0	100	
Director	Yi-Tsung	6	0	100	
Independent	Feng-Chiang	5	1	83	
Independent	Tsing-Yuan	5	1	83	
Managing	Chih-ling	4	-	67	
Supervisor	Tso-Hsing	6	-	100	
Supervisor	Chih-Ming	5	-	83	

Note 1: Where directors and supervisors are corporate entities, the names of corporate shareholders and their representatives are stated.

Note 2: (1) The date of resignation is specified for directors or supervisors who had resigned prior to the close of the financial year. The percentage of actual attendance (%) is calculated based on the number of board of directors meetings held and the number of actual attendance during active duty.

(2) If a re-election of directors or supervisors had taken place prior to the close of the financial year, directors/supervisors of both the previous and the current term are listed; in which case, the remarks column would specify the re-election date and whether the director/supervisor was elected in the previous term, the new term, or both. Actual attendance rate (%) was calculated on the basis of the number of board meetings held during each director's term and the number of meetings actually attended by that director.

Other items to be stated:

1. In accordance with Article 14-3 of the Securities and Exchange Act, for resolution(s) made by the Risk Management Committee with the committee members voicing opposing or qualified opinions on the record or in writing, please state the meeting date, term, contents of motion, opinions of all members and the company's handling of the said opinions: None.
2. In instances where an director recused himself/herself due to a conflict of interest, the minutes shall clearly state the director's name, contents of the motion and resolution thereof, reason for not voting and actual voting counts:

Date of Meeting	Directors Name	Motion	Reasons for avoiding conflict of interest	Participation in voting process
2017.04.26	Yi-Tsung Wang	Transactions with Cathay Securities Investment Trust Co., Ltd.	Matters involving directors' personal interests	Disassociated from discussion and voting
2017.04.26	Yi-Tsung Wang	Acquisition of ETF issued by Cathay Securities Investment Trust Co., Ltd.	Matters involving directors' personal interests	Disassociated from discussion and voting
2017.04.26	Chung-Yan Tsai John Chung-Chang Chu	Transactions with Cathay Real Estate Development Co., Ltd.	Matters involving directors' personal interests	Disassociated from discussion and voting
2017.04.26	Chung-Yan Tsai John Chung-Chang Chu Feng-Chiang Miao Tsing-Yuan Huang	Acquisition of shares of stakeholders	Matters involving directors' personal interests	Disassociated from discussion and voting
2017.04.26	Cheng-Chiu Tsai Min-Hung Hung Feng-Chiang Miao	Transactions with Cathay Century Insurance Co., Ltd.	Matters involving directors' personal interests	Disassociated from discussion and voting
2017.04.26	Feng-Chiang Miao	Removal of restrictions imposed against Independent Director Feng-Chiang Miao for involving in competing businesses	Matters involving directors' personal interests	Disassociated from discussion and voting
2017.04.26	Hong-Tu Tsai Cheng-Ta Tsai	Transactions with San-Ching Engineering Co., Ltd.	Director recused himself/herself due to a conflict of interest	Disassociated from discussion and voting
2017.06.29	Shan-Chi Liu	Appointment of President	Matters involving directors' personal interests	Disassociated from discussion and voting
2017.06.29	Chao-Ting Lin	Appointment of Executive Vice President	Matters involving directors' personal interests	Disassociated from discussion and voting
2017.06.29	Tzung-Han Tsai Feng-Chiang Miao Tsing-Yuan Huang Shan-Chi Liu	Transaction with Cathay United Bank Co., Ltd.	Matters involving directors' personal interests	Disassociated from discussion and voting
2017.06.29	Tzung-Han Tsai Chung-Yan Tsai John Chung-Chang Chu Feng-Chiang Miao Tsing-Yuan Huang	Removal of restrictions imposed against the 5 directors including Tzung-Han Tsai for involving in competing businesses	Matters involving directors' personal interests	Disassociated from discussion and voting
2017.08.16	Yi-Tsung Wang	Transactions with Cathay Securities Investment Trust Co., Ltd.	Matters involving directors' personal interests	Disassociated from discussion and voting

Date of Meeting	Directors Name	Motion	Reasons for avoiding conflict of interest	Participation in voting process
2017.08.16	Yi-Tsung Wang	Assigning “Senior Management” of the Company’s discretionary investment processing procedures	Director recused himself/herself due to a conflict of interest	Disassociated from discussion and voting
2017.08.16	Chung-Yan Tsai John Chung-Chang Chu Feng-Chiang Miao Tsing-Yuan Huang	Acquisition of shares issued by stakeholders	Matters involving directors’ personal interests	Disassociated from discussion and voting
2017.08.16	Feng-Chiang Miao	Investment in the primary market of domestic ordinary corporate bonds with Cathay Securities Corporation as the underwriter	Matters involving directors’ personal interests	Disassociated from discussion and voting
2017.08.16	Tzung-Han Tsai	Investment of collateralized debt obligations for stakeholders appointed as managers	Director recused himself/herself due to a conflict of interest	Disassociated from discussion and voting
2017.08.16	Tzung-Han Tsai	The Company new investment management contract fee for Conning, Inc.	Director recused himself/herself due to a conflict of interest	Disassociated from discussion and voting
2017.08.16	Tiao-Kuei Huang Ming-Ho Hsiung	Transactions with Cathay General Hospital	Matters involving directors’ personal interests	Disassociated from discussion and voting
2017.11.07	Tzung-Han Tsai	Reinvestment on cash capital increase of Conning Holdings Limited by the subsidiary Conning Holdings Limited	Matters involving directors’ personal interests	Disassociated from discussion and voting
2017.11.07	Tzung-Han Tsai Feng-Chiang Miao Tsing-Yuan Huang	Transaction with Cathay United Bank Co., Ltd.	Matters involving directors’ personal interests	Disassociated from discussion and voting
2017.11.07	Tzung-Han Tsai	Investment of collateralized debt obligations for stakeholders appointed as managers	Director recused himself/herself due to a conflict of interest	Disassociated from discussion and voting
2017.11.07	Chung-Yan Tsai John Chung-Chang Chu Feng-Chiang Miao Tsing-Yuan Huang	Acquisition of shares issued by stakeholders	Matters involving directors’ personal interests	Disassociated from discussion and voting

Date of Meeting	Directors Name	Motion	Reasons for avoiding conflict of interest	Participation in voting process
2017.12.21	Tzung-Han Tsai	Approval of the acquisition of shareholding of Danish asset management company Global Evolution Holding ApS by the subsidiary Conning Holdings Limited, and the Company's investment on capital increase of Conning Holdings Limited.	Matters involving directors' personal interests	Disassociated from discussion and voting
2018.02.09	Yi-Tsung Wang	Investment of private equity fund.	Director recused himself/herself due to a conflict of interest	Disassociated from discussion and voting
2018.02.09	Tzung-Han Tsai	Adjustment of the Company's discretionary management contract fee structure for Conning, Inc.	Director recused himself/herself due to a conflict of interest	Disassociated from discussion and voting
2018.02.09	Chung-Yan Tsai	Transactions with Cathay Healthcare Management Co. Ltd.	Matters involving directors' personal interests	Disassociated from discussion and voting
2018.02.09	John Chung-Chang Chu	Transactions with Cathay Healthcare Management Co. Ltd.	Director recused himself/herself due to a conflict of interest	Disassociated from discussion and voting
2018.02.09	Tsing-Yuan Huang	Acquisition of shares issued by stakeholders	Matters involving directors' personal interests	Disassociated from discussion and voting
2018.02.09	Tiao-Kuei Huang Ming-Ho Hsiung	Transactions with Cathay General Hospital	Matters involving directors' personal interests	Disassociated from discussion and voting
2018.02.09	Tiao-Kuei Huang Ming-Ho Hsiung	Approval of year-end bonus, special bonus, and long-term incentives of the company's Chairman, Vice Chairman and Managing Supervisor in 2017.	Matters involving directors' personal interests	Disassociated from discussion and voting
2018.03.15	Tzung-Han Tsai	Investment of private equity fund	Director recused himself/herself due to a conflict of interest	Disassociated from discussion and voting
2018.03.15	Tzung-Han Tsai	Agree to invest in four securities investment funds and one hedge fund with Global Evolution as the manager, and sign a new discretionary investment contract	Director recused himself/herself due to a conflict of interest	Disassociated from discussion and voting



Date of Meeting	Directors Name	Motion	Reasons for avoiding conflict of interest	Participation in voting process
2018.03.15	Tzung-Han Tsai Shan-Chi Liu Yi-Tsung Wang Feng-Chiang Miao Tsing-Yuan Huang	9 companies within the Group, including “Cathay Financial Holdings”, share information resources, for which they have jointly signed “Cathay Financial Holdings and Subsidiaries Information System Equipment and Personnel Sharing Agreement.”	Matters involving directors’ personal interests	Disassociated from discussion and voting
2018.03.15	Feng-Chiang Miao	Investment in the primary market of domestic ordinary corporate bonds with Cathay Securities Corporation as the underwriter	Matters involving directors’ personal interests	Disassociated from discussion and voting
2018.03.15	Ming-Ho Hsiung	Endowments to Cathay Charity Foundation	Matters involving directors’ personal interests	Disassociated from discussion and voting

3. Enhancements to the functionality of the board of directors in the current and the most recent year (e.g. establishment of an Audit Committee, improvement of information transparency etc), and the progress of such enhancements: None.

(II) The state of operations of the audit committee or the state of participation in board meetings by the supervisors:

The 18th board of directors (data range: January 1,2017-June 15,2017)

A total of 5 meetings (A) were held in the last year; the attendance records are summarized as below:

Title	Name	Actual attendance (B)	Attendance by proxy	Actual attendance rate (%) (B/A) (Note)	Remarks
Managing Supervisor	Wan-Te Tsai	0	0	0.0%	
Supervisor	Kai-Mo Chen	0	0	0.0%	
Supervisor	Chih-Ming Lin	5	0	100.0%	

Note: Actual attendance rate (%) was calculated on the basis of the number of board meetings held during each director’s term and the number of meetings actually attended by that director.

The 19th board of directors (data range: June 16, 2017-December 31, 2017)

A total of 6 meetings (A) were held in the last year; the attendance records are summarized as below:

Title	Name	Actual attendance (B)	Attendance by proxy	Actual attendance rate (%) (B/A) (Note)	Remarks
Managing	Chih-ling Tsai	4	0	66.7%	

Supervisor					
Supervisor	Tso-Hsing Hsu	6	0	100.0%	
Supervisor	Chih-Ming Lin	5	0	83.3%	

Note: Actual attendance rate (%) was calculated on the basis of the number of board meetings held during each director's term and the number of meetings actually attended by that director.

Other items to be stated:

I. Composition and responsibilities of supervisors:

(I) Communication between supervisors and employees/shareholders:

The supervisor shall communicate directly with employees and shareholders when necessary.

(II) Communication between supervisors and internal auditors:

1. The audit manager submits audit reports to the board of directors on a regular basis and to the supervisor for review.
2. The financial statements business report and earning distribution plan that have been submitted and prepared by the board of directors were audited by the CPA in accordance with the Company Act, and has been reviewed by the supervisor. After review, the aforementioned financial statements are believed to be fairly presented as stated.

II. If a supervisor expresses an opinion in the Board of Directors Meeting, the minutes concerned shall clearly state the meeting date, term, contents of motions, the Company's resolution and opinions of all supervisors: None.

(III) Functionality of the Risk Management Committee

A total of 6 meetings (A) were held in the last year (data range: January 1, 2017-December 31, 2017)

The attendance records are summarized as below:

Title	Name	Actual attendance (B) (Note 1)	Attendance by proxy	Actual attendance rate (%) (B/A) (Note 2)	Remarks
Chairman	Tsing-Yuan Huang	6	0	100%	Re-elected on June 21, 2017
Member	Ming-Ho Hsiung	3	0	100%	Elected in the previous term; required attendance: 3 sessions
Member	Shan-Chi Liu	4	2	67%	Re-elected on June 21, 2017
Member	Chao-Ting Lin	5	0	83%	Re-elected on June 21, 2017
Member	Chih-Chiang Liao	1	1	50%	Newly appointed on June 21, 2017; retired in September 8, 2017; required attendance: 2 sessions
Member	Yi-Tsung Wang	5	0	83%	Re-elected on June 21, 2017

Member	Ta-Kun Liu	1	0	100%	Newly appointed on October 2, 2017; required attendance: 1 session
Member	Shu-Kuang Chang	3	0	75%	Re-elected on June 21, 2017; retired in August 1, 2017; required attendance: 4 sessions
Member	Tu-Chih Kung	2	0	100%	Newly appointed on August 9, 2017; required attendance: 2 sessions

- I. Composition and qualification of the Risk Management Committee (Note 3):  
The Committee shall have six to nine members, one of whom shall be the Committee chairman and appointed from the independent directors of the Company with background in insurance, accounting or finance.
- II. Duties of the Risk Management Committee (Note 4):  
The duties of the Committee are as follows:
- (I) Formulate risk management policies, framework, and functions, establish qualitative and quantitative management standards, report the execution of risk management to the Board of Directors on a regular basis, and propose improvements if necessary.
  - (II) Execute the risk management decisions from the Board of Directors, and regularly review the development, establishment and execution of the Company's overall risk management mechanism.
  - (III) Assist and supervise all departments to carry out risk management activities.
  - (IV) Adjust the risk category, risk limit allocation and risk affordable method depending on the environment.
  - (V) Coordinate the interaction and communication of risk management functions across departments.

Note 1: The date of resignation is specified for members of the Risk Management Committee who had resigned prior to the close of the financial year. Actual attendance rate (%) is calculated based on the number of Risk Management Committee meetings held and the number of meetings actually attended during active duty.

Note 2: If a re-election of members had taken place prior to the close of the financial year, members of both the previous and the current term are listed; in which case, the remarks column would specify the re-election date and whether the members was elected in the previous term, the new term, or both. Actual attendance rate (%) was calculated on the basis of the number of Committee meetings held during each member's term and the number of meetings actually attended by that member.

Note 3: In accordance with Article 3 of Organization Rules for Risk Management Committee in Cathay Life Insurance Company

Note 4: In accordance with Article 2 of Organization Rules for Risk Management Committee in Cathay Life Insurance Company

(III) Status of corporate governance, departures from the Corporate Governance Best-Practice Principles for TWSE/TPEX Listed Companies and reasons for such departures:

Scope of assessment	Implementation Status (Note 1)			Deviation(s) from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reason(s)
	Yes	No	Summary (Note 2)	
I. Has the Company established and disclosed corporate governance principles based on “Corporate Governance Best Practice Principles for TWSE/TPEX-Listed Companies”?	Yes		The Company is an unlisted company, and has formulated the “Cathay Life Insurance Corporate Governance Best-Practice Principles” on April 28, 2014 (amended on August 16, 2017) in accordance with the “Corporate Governance Best-Practice Principles for Insurance Enterprises” and disclosed it in the Company’s official website and the Insurance Industry Public Information Observation Station.	In compliance with Corporate Governance Best-Practice Principles for Insurance Enterprises.
II. Equity structure and shareholders’ rights of the company (I) Whether the company has defined some internal operating procedure to deal with suggestions, questions, disputes and legal actions from shareholders, and implemented the procedure? (II) Whether the company controls the financial holding company’s major shareholders and who are their ultimate owners?  (III) Whether the company establishes or implements some risk control and firewall mechanisms between the Company and its affiliates?	Yes		(I) The Company is a wholly-owned subsidiary of Cathay Financial Holdings, with no issues of shareholder opinions or disputes.  (II) The Company is a wholly-owned subsidiary of Cathay Financial Holding Co., Ltd. The parent company reports changes in share ownership of major shareholders on a monthly basis, and compares details of the shareholder registry on every book closure date for timely monitoring of major shareholders’ ownership position. (III) The company has already established and implemented the risk control and firewall related mechanisms between the Company and its affiliates. 1. Cathay Life Insurance Firewall Policy 2. Regulations Governing Transactions Other Than Loans between Cathay Life Insurance Co., Ltd. and Interested Parties.	According to provisions in the Corporate Governance Best-Practice Principles for Insurance Enterprises regarding the rights of shareholders’ meetings, the Board of Directors are entitled to execute shareholders’ meeting functions in compliance with Paragraph 1, Article 15 of the Financial Holding Company Act and Paragraph 1, Article 128-1 of the Company Act as the company is a single juristic person shareholder. Hence, the Company’s the Board of Directors are entitled to execute shareholders’ meeting functions related to the company’s regulations on corporate governance.

Scope of assessment	Implementation Status (Note 1)			Deviation(s) from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reason(s)
	Yes	No	Summary (Note 2)	
(IV) Whether the company has established internal regulations to prohibit securities trading by use of the company's internal undisclosed information?			<p>3. Regulations for Extending Loans by Cathay Life Insurance Co., Ltd. to Interested Parties.</p> <p>4. Regulation Governing Regulations Governing Transactions Other Than Loans between Cathay Life Insurance and the Same Person or Same Concerned Party or Same Affiliate.</p> <p>5. Self-discipline on trading with counterparties.</p> <p>(IV) The company has clearly stated in the "Cathay Life Insurance Firewall Policy" that due to the interactive use of information or duties, relevant members or personnel of the Company shall not perform securities trading within a certain period before or after the actual knowledge of the client's undisclosed information.</p>	
<p>III. Composition and responsibilities of board of directors</p> <p>(I) Does the board of directors formulate and implement a policy on diversified membership?</p> <p>(II) Is the company, in addition to establishing the Risk Management Committee and audit committee, pursuant to laws, willing to voluntarily establish any other functional committees?</p> <p>(III) Whether the Company has set up "the Board and Performance Evaluation</p>	Yes		<p>(I) The background of the directors and supervisors appointed by Cathay Financial Holdings to the company covers a diverse professional background including finance, investment, law, economics, statistics and actuarial science. Directors and supervisors also continue training to improve their professional abilities.</p> <p>(II) The company has established the risk management committee to enhance the operational mechanism of the Company's risk management, and strengthen the integrated risk management communication.</p>	In compliance with Corporate Governance Best-Practice Principles for Insurance Enterprises.

Scope of assessment	Implementation Status (Note 1)			Deviation(s) from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reason(s)
	Yes	No	Summary (Note 2)	
<p>Policy and Evaluation Methods” and performed evaluations on a regular basis?</p> <p>(IV) Does the company conduct regular assessments regarding the independence of its financial statement auditors?</p>			<p>(III) The Company conducts self-evaluation and peer appraisal on a regular basis for the directors in accordance with the evaluation items set out in Article 40-1 of the Corporate Governance Best-Practice Principles for Insurance Enterprises. The evaluation indicators of the chairman and vice chairman of the company are divided into the director’s main responsibility indicators (such as monitoring the company’s business execution, financial operations and risk management) and other reference indicators (such as: company credit rating, corporate social responsibility, etc.). Other performance evaluation indicators of the company’s managers and directors are divided into annual target achievement, operational acuity, operational integration, ability to lead change, and effectiveness of internal control implementation.</p> <p>(IV) The Company has formulated the “CPA Accountability and Performance Evaluation Method,” which annually evaluates professionalism and independence of CPAs, and the evaluation results are submitted to the board of directors for resolution and approval.</p>	
IV. Where the TWSE/TPEX-Listed company has designated a department or personnel that specializes (or is involved) in corporate governance affairs (including but not limited to providing directors/supervisors with the information needed to perform their duties,			The Company’s secretarial office is designated as the board meeting units responsible for handling affairs related to the board of directors meeting and for preparing the minutes of the board in accordance with relevant laws and regulations, while the finance department is responsible for company registration and changes.	In compliance with Corporate Governance Best-Practice Principles for Insurance Enterprises.

Scope of assessment	Implementation Status (Note 1)			Deviation(s) from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reason(s)
	Yes	No	Summary (Note 2)	
convention of board meetings and shareholder meetings, company registration and changes, preparation of board meeting and shareholder meeting minutes, etc)?				
V. Does the company have any means to communicate with stakeholders (including but not limited to shareholders, employees, customers ,suppliers etc), and set up an area for stakeholders on the official website for adequate response to major CSR issues concerned by stakeholders?	Yes		The company adheres to the “customer-centric” service philosophy, and provides a 24-hour insurance service hotline 0800-036599 which is responsible for communicating with policyholders. The company website has also set up an online customer service center responsible for replying and handling insurance related issues. In addition, the company has set up insurance service centers throughout Taiwan to help solve various issues of policyholders, as well as a dedicated unit to handle complaints and appeals, in order to protect the rights of policyholders and provide customers with comprehensive services. The company has set up employee discussion areas, employee care service, and the Chairman’s mailbox on the internal website to promote labor-management communications. The company has also disclose and update the implementation status of corporate social responsibility regularly on the company website.	In compliance with Corporate Governance Best-Practice Principles for Insurance Enterprises.
VI. Does the Company appoint a stock agency to be responsible for affairs related to the shareholders’ meeting.	Yes		The Company is a wholly-owned subsidiary and sole legal shareholder of Cathay Financial Holding Co., Ltd. In accordance with Article 128-1 of the Company Act and Article 15 of the Financial Holding Company Act, the rights and functions of the shareholders’ meeting of the Company shall be exercised by the board of directors, and the provisions of the Company Act with respect to shareholder meetings shall not apply.	In compliance with Corporate Governance Best-Practice Principles for Insurance Enterprises.
VII. Information Disclosure	Yes		Information disclosure shall be subject to relevant	In compliance with Corporate

Scope of assessment	Implementation Status (Note 1)			Deviation(s) from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reason(s)
	Yes	No	Summary (Note 2)	
<p>(I) Establishment of a corporate website to disclose information concerning financial affairs and corporate governance?</p> <p>(II) Has the company adopted other means to disclose information (e.g. English website, assignment of specific personnel to collect and disclose corporate information, implementation of a spokesperson system, broadcasting of investor conferences via the company website)?</p>			<p>laws and regulations:</p> <p>(I) The Company website for information disclosure is as follows:  <a href="https://www.cathaylife.com.tw/bc/web/pages/headerfooter/info/info_index.html">https://www.cathaylife.com.tw/bc/web/pages/headerfooter/info/info_index.html</a></p> <p>(II) The company implements the spokesperson system and disclosed financial affairs and corporate governance information to the Insurance Industry Public Information Observation Station.</p>	Governance Best-Practice Principles for Insurance Enterprises.
VIII. Other important information enabling a better understanding of the company's corporate governance (including but not limited to employee rights and interests, employee care, investor relations, stakeholders' rights and interests, continuing education of directors and supervisors, implementation of risk management policies and risk measurement criteria, implementation of customer policy, purchase of liability insurance by the company for directors and supervisors, and donations to political parties, interested parties and public welfare groups)?	Yes		<p>(I) The company is committed to the practice of "Happy Workplace" so that every employee of Cathay Life can work happily in the high-quality working environment. Therefore, the company attaches great importance to employee welfare, education and training, and occupational safety.</p> <p>1. Employee Benefits  The Company adheres the business concept of attaching great importance to employee benefits. Therefore, the Company not only provides Moon Festival gifts, Dragon Boat Festival gifts, birthday gifts, employee welfare group insurance, employee accident insurance and health product subsidies, but also organizes a series of activities to promote the balance between work and life. Including employee travel, family day, workplace massage, mountain hiking, singing competitions, fun competitions, community activities, marriage subsidies, maternity subsidies, childhood education</p>	In compliance with Corporate Governance Best-Practice Principles for Insurance Enterprises.



Scope of assessment	Implementation Status (Note 1)			Deviation(s) from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reason(s)
	Yes	No	Summary (Note 2)	
			<p>scholarships and childcare services to encourage employees regarding marriage and childbirth.</p> <p>2. Education Training The company has enhanced its ability in business operation and company development, continuously invested large amount of resources in cultivating financial professionals, and designed various trainings based on functional requirements for different management levels. In order to train staff on providing the best front-line support, the Company has set up a phased and systematic comprehensive training plan, which is aimed to train key talents based on organizational development and training needs of colleagues and supervisors at different career stages.</p> <p>3. Occupational Safety We have dedicated to create a safe and healthy working environment with the concept that employees are the company's important assets . The Company has appointed 11 full-time occupational health managers (nurses) to be responsible for various health promotion activities for employees in Taiwan. In addition, the Company appointed 9 occupational safety and health managers be responsible for static and dynamic inspections of the occupational safety and health of the working environment, as well as the machinery and equipment at the workplace.</p> <p>The company annually conducts training</p>	

Scope of assessment	Implementation Status (Note 1)			Deviation(s) from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reason(s)
	Yes	No	Summary (Note 2)	
			<p>courses for first-aid personnel, as well as simulation drills in order for urgent treatment of injuries in the event of major accident to ensure the safety of employees.</p> <p>Meanwhile, on-job safety and health education and training are conducted on a regular basis in accordance with the Occupational Safety and Health Education and Training Rules, in order to advocate on concepts related to work and disaster prevention for avoiding occupational disasters.</p> <p>(II) In order to pay attention to each employee, the Company has attached importance on the communication and care of employees, and established a diversified communications system to receive employee opinions while conducting a variety of activities for employee health care:</p> <p>1. Communication Channels</p> <p>The company conducts employee engagement and well-being surveys on a regular basis to understand employee satisfaction on corporate policies, discuss employee rights and interests via labor-management meetings, and provide appropriate channels including employee discussion areas, the Chairman's mailbox, and the President's mailbox in order to listen to the opinions of colleagues, and simultaneously assign a special unit to be responsible for responding to the suggestions from colleagues. The Human Resources Department has set up an employee care hotline (5880 help service)</p>	

Scope of assessment	Implementation Status (Note 1)			Deviation(s) from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reason(s)
	Yes	No	Summary (Note 2)	
			<p>and sexual harassment prevention hotline to support the communication between employees, managers and colleagues, and help solve relevant concerns and problems.</p> <p>2. Employee Health Managers are provided with a selection of health check-up plans, and regular health check-ups for employees once every 3 years. The company will assign physicians to provide health check-up services (including blood glucose testing, cancer screening, and bone density testing), medical consultation, disaster hospitalization subsidy, medical and hospitalization offers, health lectures, CPR first aid training, and infection control and preventive care (flu vaccination, setting of alcohol hand sanitizer, and measuring body temperature). In addition, to actively promote employees to develop the habit of physical exercise, the Employee Welfare Committee also subsidizes a various sports clubs and health promotion activities (such as brisk walking and weight loss activities).</p> <p>(III) Regarding stakeholder rights, Cathay Financial Holdings shall handle all matters related to the “Directors and Officers Liability Insurance.”</p> <p>(IV) Apart from a detailed explanation of the new insurance contract by business staff, the dedicated interview team also ensure that the customer has fully understood the insurance product so that customers can correctly select insurance products based on their</p>	

Scope of assessment	Implementation Status (Note 1)			Deviation(s) from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reason(s)
	Yes	No	Summary (Note 2)	
			<p>requirements. The team actively assists customers to understand the insurance policy, while making sure that the process of solicitation is in compliance with requirements in order to prevent disputes. The interview also verifies the customers' contact information to ensure that customers can receive the Company's notification documents in the future.</p> <p>(V) The Company has established a "Cathay Life Insurance Risk Management Policy." The Company's overall risk <u>appetite</u> are approved by the board of directors, and various risk limits are set up and monitored on a regular basis according to risk characteristics, and the <u>integrated</u> risk management report is submitted to the board of directors.</p> <p>(VI) Directors' and supervisors' ongoing education: Disclosures have been made on the Company's website (<a href="http://www.cathayholdings.com/life/web/">http://www.cathayholdings.com/life/web/</a>) and "Market Observation Post System."</p>	
IX. Please specify the status of the correction based on the corporate governance assessment report released by the Corporate Governance Center of TWSE in the most recent year, and the priority corrective actions and measures against the remaining deficiencies. (Companies not included in the evaluation are not required to be filled)			Not applicable.	In compliance with Corporate Governance Best-Practice Principles for Insurance Enterprises.

(IV) Describe the composition, duties and operations of the Risk Management Committee established by the Company, if any: None.

(V) Implementation of corporate social responsibility:

Scope of assessment	Implementation Status (Note 1)			Deviation(s) from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reason(s)
	Yes	No	Summary (Note 2)	
<p>I. Execising Corporate Governance</p> <p>(I) Whether the Company has defined corporate social responsibility policies within the Company; the progress and effectiveness of such policies?</p>	Yes		<p>(I) 1. The Company is a subsidiary of Cathay Financial Holdings. Cathay Financial Holdings has set up the Corporate Sustainability Committee and formulated the “Corporate Sustainability Principles” pursuant to the “Corporate Social Responsibility Best Practice Principles for TWSE/GTSM Listed Companies” to regulate subsidiaries on being aware of issues related to corporate sustainability, and keep track of sustainable development and environmental changes at home and abroad. The Company has set up six working groups for corporate sustainability, which convenes quarterly meetings to review the implementation status and effectiveness of corporate sustainability.</p> <p>2. Cathay Life has joined the “CSR Committee” established by Cathay Financial Holdings in 2011 (renamed as “Corporate Sustainability (CS) Committee” due to strategic transition in 2014), and has established a CS team in 2016 which is supervised by the President with 6 teams including responsible investment, sustainable governance, responsible product, employee welfare, green operations, and mutual social prosperity. The Corporate Sustainability Committee of Cathay Financial Holdings focuses on five main aspects, including finance and integrity, intellectual, human, social relations, and natural resources, to set up strategies of which the aforementioned teams are responsible for relevant planning and implementation. The annual CSR Report of Cathay</p>	No significant difference.

Scope of assessment	Implementation Status (Note 1)			Deviation(s) from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reason(s)
	Yes	No	Summary (Note 2)	
<p>(II) Whether the Company holds corporate social responsibility (CSR) education training periodically?</p> <p>(III) Whether the Company establishes a dedicated unit (concurrently engaged in) to promote corporate social responsibility under supervision by the high-rank management authorized by the Board of Directors who shall be responsible for reporting the status thereof to the Board of Directors?</p> <p>(IV) Whether the Company sets reasonable salary remuneration policy, combines employee performance evaluation system with the corporate CSR policy, and establishes clear and effective reward and punishment system?</p>			<p>Financial Holdings reveals relevant predetermined goals and actual achievements.</p> <p>(II) All new employees are required to take training courses related to corporate sustainability, while annual education and training also cover corporate sustainability courses for employees.</p> <p>(III) The Company has six working groups for corporate sustainability, which conducts quarterly meetings to review the implementation status and effectiveness of corporate sustainability, and submits its working progress to the board of directors every six months.</p> <p>(IV) 1. The Company has formulated a reasonable salary and remuneration policy in accordance with Articles 11 and 12 of the Corporate Sustainability Principles, and the Corporate Sustainability Committee of Cathay Financial Holdings has set up a corporate sustainability award mechanism in order to encourage colleagues perform their duties with an effort in developing corporate sustainability.</p> <p>2. The Company has set up compensation guidelines that clearly define the link between compensation and job duties, performance, ability and external compensation standards. The Company also stipulated the Regulations Governing Employee Performance to connect between the Company's overall business goals and employee development, and to evaluate and manage the annual work performance of employees, with plans to improve the connection between performance evaluation and CSR policies. There are also objective and fair rewards and punishments on employees to strengthen personnel management and improve work efficiency.</p>	

Scope of assessment	Implementation Status (Note 1)			Deviation(s) from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reason(s)
	Yes	No	Summary (Note 2)	
<p>II. Fostering a Sustainable Environment</p> <p>(I) Does the Company endeavor to upgrade the efficient use of available resources, and the use of environmental-friendly materials?</p> <p>(II) Has the Company established environmental policies suitable for the Company's industrial characteristics?</p>	Yes		<p>(I) The company gives priority to green products with low environmental impact for purchasing various commodities. In 2017, the Company's green purchasing amount totaled over NT\$270 million, which grew by 16% compared to 2016, and its high-quality performance received Green Purchasing Enterprise Commendation from the Taipei City Department of Environmental Protection and Environmental Protection Administration. The Company saved more than 50 million units of paper in 2017 via mobile insurance, electronic policies, electronic documents, and the provision of multiple online transaction service, significantly reducing paper consumption.</p> <p>(II) Since 2012, the Company has lead the industry on introducing ISO 14001 (environment management system) and ISO 50001 (energy management system), and has planned various energy saving and environmental protection measures by examining the environmental benefits and impacts of its operating process according to international standards, followed by review and modifications, in order to achieve circular management and continuous improvement. In 2017, it also performed systems integration with Cathay Financial Holdings, Cathay United Bank and other affiliates so that the environment and energy management system covers the entire group. In addition, the Company has appointed dedicated energy-saving personnel in all units (over 500 units in Taiwan) to be responsible for the advocacy of various energy-saving measures and environmental education, and enhance the sustainability awareness of all employees (up to 30,000 employees in the Company) via diversified events including weekly environmental education briefings, monthly internal CSN programs, and quarterly</p>	No significant difference.

Scope of assessment	Implementation Status (Note 1)			Deviation(s) from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reason(s)
	Yes	No	Summary (Note 2)	
(III) Whether the Company is aware of the impact of climate change to operation activities as well as to implement inspection of greenhouse gas and formulate strategies for energy saving and carbon reduction and greenhouse gas reduction of the Company?			<p>environmental lectures. The company is also responsible for beach cleaning of two coasts including Chiayi Putai Port and Pingtung DongGang Port in 2017 in the aim to fulfill corporate social responsibility. In addition, it is the first insurance company has won the “26th Enterprises Environmental Protection Award” of the Environmental Protection Administration in 2017 regarding its continuous, diversified and in-depth environmental protection measures.</p> <p>(III) The Company is a subsidiary of Cathay Financial Holdings. Since 2012, it has jointly verified greenhouse gas inventory with other subsidiaries, expanded its base year by year, and has completed verification of greenhouse gas inventory of all bases of the group in 2017. In response to the government’s green energy development policy, the Company has subscribed for renewable energy certificates in order to achieve carbon reduction together with the community.</p>	
<p>III. Preserving Public Welfare</p> <p>(I) Whether the Company establishes the related management policies and procedures in accordance with the relevant laws and international human right conventions?</p>	Yes		<p>(I) The Company is a subsidiary of Cathay Financial Holdings. Cathay Financial Holdings has set up the “Corporate Sustainability Principles” pursuant to international human rights conventions, and stipulated the “Ethical Behavior Guidelines,” “Employee Code of Conduct,” and “Regulations Governing Reporting Illegal and Unethical or Dishonest Behavior Cases.” The Company also amended and publicly announced the “Work Rules” in compliance with relevant laws and regulations. In addition, the content of regulations provided by labor laws is included into the inspection items in the regular law compliance self-assessment operation in order to ensure the compliance of labor laws and international human rights. The Employee Happiness Working Group of the Corporate</p>	No significant difference.



Scope of assessment	Implementation Status (Note 1)			Deviation(s) from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reason(s)
	Yes	No	Summary (Note 2)	
<p>(II) Has the Company established any employee complaint mechanism and channel, and takes care of such complaints adequately?</p> <p>(III) Whether the Company provides the existence of a safe and healthy work environment; regular safety and health training to company employees?</p>			<p>Sustainability Committee has also included human rights issues in its management. In addition, the Group has also formulated workplace harassment prevention rules in regard to gender equality.</p> <p>(II) 1. Cathay Life provides appropriate channels for employees to express their opinions, including employee discussion areas, the Chairman's mailbox, etc. on the Company's internal website to understand the opinions of colleagues and assign relevant departments to be responsible for evaluations and appropriately response measures.</p> <p>2. For employee care, the Human Resources Department has set up the employee care hotline (5880 help service) and sexual harassment prevention hotline to support the communication between employees, managers and colleagues, and help solve relevant concerns and problems.</p> <p>(III) 1. The Company is a subsidiary of Cathay Financial Holdings. We have dedicated to create a safe and healthy working environment with the concept that employees are the company's important assets, . The Company conducts occupational safety and health inspection on the construction and working environment, as well as the machinery and equipment at the workplace, introduces risk assessment mechanisms for high-risk workplaces, and has dedicated efforts to prevent falls, electric shocks and other disasters in order to prevent occupational disasters.</p> <p>2. The company has appointed 13 dedicated staff responsible for labor health care service in Taiwan to provide health care education and consultation for employees, as well as to conduct health lectures, fitness testing and other health promotion activities.</p> <p>3. In accordance with Article 12 of the Occupational</p>	

Scope of assessment	Implementation Status (Note 1)			Deviation(s) from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reason(s)
	Yes	No	Summary (Note 2)	
(IV) Has the Company established a mechanism for periodic communication with employees, and notification to employees of the circumstances that might materially affect the operation in a reasonable manner?			<p>Safety and Health Act and Article 7 of the Procedures for Occupational Exposure Monitoring, the Company has conducted labor environment monitoring every six months for its 14 buildings in order to maintain workplace air quality as well as the physical and mental health of employees.</p> <p>4. The Company and its service centers are fully equipped with Automatic External Defibrillators (AEDs) in accordance with Article 14-2 of the Emergency Medical Services Act to ensure the safety of employees and customers, and has conducted AED training on a regular basis.</p> <p>(IV) 1. To ensure that employees understand the company's business orientation and major information, labor-management meetings are held on a regular basis for two-way communication, and various messages are announced on an irregular basis from official documents, e-mail, and the Hot News on the company's internal website. We also broadcast audio and video dynamic programs via the MOD education platform every day to enable employees to keep track of various news. Meanwhile, manager meetings are held every month, which covers market analysis, business performance, and exchange of major businesses. Relevant information are announced on the company's internal website to simultaneously inform employees at all management levels.</p> <p>2. Since 2012, Cathay Financial Holdings Group has launched the summit plan for organizational transformation on all its subsidiaries. In order for employees understand this plan, we have jointly established the summit plan communication website and opinion area together with the subsidiaries companies, so that employees will be informed of the progress of the plan and give relevant suggestions.</p>	

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	Yes	No	Summary (Note 2)	
<p>(V) Has the Company established some effective career development training plan for employees?</p> <p>(VI) Whether the Company stipulates policies that protect the interests of consumers and complaint procedures during the procedure of research and development, procurement, production, operation and service?</p>			<p>After promoting the High Customer Plan in 2016, the Company upholds the customer-oriented concept, and has set up High Customer Platform on the website for two-way communication with employees to comprehensively promote marketing and service upgrades in order to provide products and services that better meet customer needs.</p> <p>(V) The company has enhanced its ability in business operation and company development, continuously invested large amount of resources in cultivating financial professionals, and designed various trainings based on functional requirements for different management levels. In order to train staff on providing the best front-line support, the Company has set up a phased and systematic comprehensive training plan, which is aimed to train key talents based on organizational development and training needs of colleagues and supervisors at different career stages.</p> <p>(VI) In order to protect consumer rights and interests and enhance the awareness of all employees as well as to improve the efficiency and quality of handling consumer disputes, the Company has stipulated the “Resolution Procedures for Consumption Disputes” in accordance with the Financial Consumer Protection Act and other relevant laws and regulations. Each company stipulates a policy of treating customers fairly with principles in accordance with the “Principles of Treating Customers Fairly” promulgated by FSC, which is consistent with Cathay Financial Group’s service principles of “Start from the heart, treat customers with integrity, impress our customers, and create value,” and established the core corporate culture of “Full Service; Fair Hospitality” for sustainable development.</p> <p>Apart from detailed explanation of the new insurance contract by business staff, the dedicated interview team</p>	

Scope of assessment	Implementation Status (Note 1)			Deviation(s) from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reason(s)
	Yes	No	Summary (Note 2)	
(VII) Does the Company market and label products and services in accordance with the related laws and international practices?			<p>also ensure that the customer has fully understood the insurance product so that customers can correctly select insurance products based on their requirements. The team actively assists customers to understand the insurance policy, while making sure that the process of solicitation is in compliance with requirements in order to prevent disputes. The interview also verifies the customers' contact information to ensure that customers can receive the Company's notification documents in the future.</p> <p>(VII) The Company has complied with relevant rules of stipulated by the Financial Supervisory Commission with respect to the sale, marketing and labeling of products and services, and has implemented "Cathay Life Insurance Co., Ltd. Business Solicitation Policy and Procedures" based on Article 5 of the "Regulations Governing Business Solicitation, Policy Underwriting and Claim Adjusting of Insurance Enterprises," as well as the "Cathay Life Insurance Co., Ltd. International Business Solicitation Policy and Procedures" based on Article 13 of the "Regulations Governing Offshore Insurance Branches" to regulate the referral and solicitation of agents and sales representatives. In accordance with the Insurance Act, Fair Trade Act, Consumer Protection Act, Financial Consumer Protection Act, and Self-Regulatory Rules Governing Marketing Advertisements of Insurance Industry, the Company has established the "Cathay Life Insurance Co., Ltd. Sales and Educational Material Management Policy" to ensure that commodity sales documents are in compliance with relevant laws and regulations.</p>	
(VIII) Does the Company has assessed the supplier's record in environmental protection and society before trading with the supplier?			<p>(VIII) The Company is a subsidiary of Cathay Financial Holdings. Since 2015, the internal procurement team of Cathay Financial Holdings formulated supplier management. Suppliers shall follow the followings</p>	

Scope of assessment	Implementation Status (Note 1)			Deviation(s) from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reason(s)
	Yes	No	Summary (Note 2)	
(IX) Does the contract between the Company and its main supplier include the provision stating that where the supplier is suspected of violating its corporate social responsibility policies or renders remarkable effect to the environment and society adversely, the Company may terminate or rescind the contract?			<p>regulations for assessment, and violation will cause the loss of contact qualification:</p> <ol style="list-style-type: none"> <li>1. Environmental protection regulations.</li> <li>2. Regulations governing occupational safety and health management.</li> <li>3. Labor rights regulations.</li> <li>4. Ethical norms regulations.</li> </ol> <p>(IX) In August, 2012, Cathay Financial Holdings added CSR clauses in the contracts with suppliers, in which requires suppliers to comply with laws and regulations. If a supplier is confirmed violating or failing to meet the norms, the Company may terminate the contract.</p>	
<p>IV. Enhancing Information Disclosure</p> <p>(I) Whether the Company discloses relevant and reliable information relating to corporate social responsibility on its website or Market Observation Post System?</p>	Yes		<p>(I) 1. Cathay Financial Holdings published the “2016 Cathay Financial Holdings CS Report” in 2017, in which comprehensively discloses specific behaviors by Cathay to implement corporate sustainability. This report is also disclosed on the MOPS and CSR section of the official website (<a href="https://www.cathayholdings.com/holdings/csr/intro/t/e/sustainability-disclosure#first-tab-02">https://www.cathayholdings.com/holdings/csr/intro/t/e/sustainability-disclosure#first-tab-02</a>)</p> <p>2. In order to disclose CSR information to the public, the Company has published the “Cathay Charity Group Annual Report” every year which records the charity business of the Cathay Charity Group. This report is also disclosed on the “Charity Group Annual Report section” on the official website of Cathay Charity Foundation. (<a href="http://www.cathaycharity.org.tw/charity/about_info.aspx">http://www.cathaycharity.org.tw/charity/about_info.aspx</a>)</p>	No significant difference.
V. If the Company has established corporate social responsibility principles based on “Corporate Social Responsibility Best Practice Principles for				

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	Yes	No	Summary (Note 2)	
TWSE/GTSM-Listed Companies”, please describe any discrepancy between the principles and their implementation: The practical implementation of the Company’s CSR has no discrepancy with the principles. The Company has not fully combined the employee performance evaluation system with the corporate CSR policy, but has incorporated the business planning department on the implementation of CSR.				
VI. Other significant information that is beneficial to realize the implementation of CSR:				
(I) The Company has long dedicated itself to corporate social responsibilities. Depending on changes in domestic and international corporate sustainability trends which focuses on the influence of cash flows in the financial industry. The Corporate Sustainability Committee of Cathay Financial Holdings has set up 6 working groups including responsible investment, sustainable governance, responsible product, employee welfare, green operations, and mutual social prosperity, and formulated short/medium/long-term sustainability plans to be in line with global trends. The result in 2017 was excellent, and the key excellent performances are as follows:				
1. Cathay Financial Holdings was selected as one of the compositions of TWSE’s “ESG Index - Taiwan Sustainability Index” for the first time, and ranked top-10 in terms of market capitalization.				
2. Cathay Financial Holdings was selected as a composition of DJSI - Emerging Markets for 3 consecutive years.				
3. Cathay Financial Holdings received a rating of B Level for Carbon Disclosure Project (CDP), higher than that in 2016.				
4. Cathay Financial Holdings has won the “Green Purchasing Enterprise Commendation” from the Department of Environmental Protection for 8 consecutive years.				
5. Cathay Financial Holdings won Role Model Award in the “CSR Grand Survey - Finance Division” and “Education Promotion Division” organized by Global Views Monthly.				
6. Cathay Financial Holdings won the “Commonwealth CSR Award” organized by Commonwealth Magazine for 5 consecutive years.				
7. Cathay Financial Holdings was awarded the “Taiwan Financial Award Excellence in Best Financial Holding Corporate Social Responsibility” by the Wealth Magazine for 4 consecutive years.				
8. During the “2017 Taiwan Corporate Sustainability Award,” Cathay Financial Holdings won the “Top 50 Corporate Sustainability Awards - Finance and Insurance,” “Growth through Innovation Award - Service Industry,” “Innovative Communication”, “Social Inclusion Award - Finance and Insurance,” “Talent Development Award,” and “CSR Report - Finance and Insurance”.				
9. Cathay Financial Holdings was awarded Best Corporate Governance and Best Investment In People by Enterprise Asia during the “2017 Asia Responsible Entrepreneurship Awards (AREA) - Green Leadership”, and President Chang-Ken Lee received the “Responsible Business Leadership Award”.				
10. The advertisement of Cathay Financial Holdings “Shezi Island Youths ” received the “2017 CSR Influence Award – Community Influence” organized by PwC and Cannes Lions.				
11. Cathay Financial Holdings has been certified as a “Sports Corporation” by the Sports Administration.				
12. The only life insurance company in Taiwan to obtain certifications on the ISO14001 international environmental management system and ISO50001 energy management system.				
13. Cathay Life has won “Sports Sponsorship Award” organized by the Sports Administration and the Ministry of Education for 9 consecutive years both as a “Sponsor” and “Promoter,” and has been certified for “Long-term Sponsorship” for 5 years.				
14. Cathay Life won “First Place” in the Financial Supervisory Commission’s “Performance Excellence Award” and “Best Initiative Award,” “Fast Growing				

Scope of assessment	Implementation Status (Note 1)			Deviation(s) from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reason(s)
	Yes	No	Summary (Note 2)	
Award,” and won “Elder-friendly Award” for its micro life insurance product.				
15. Cathay Life was awarded the “26th ROC Enterprises Environmental Protection Award - Bronze Prize” by the Environmental Protection Administration, Executive Yuan.				
(II) Cathay Life adheres to the concept of “Happiness is Bringing Happiness to Others” for public welfare to deeply cultivate services on social welfare and public interests, actively integrate the Group’s resources and volunteer network, and provide care for students in remote areas, the second generation of new residents, disadvantaged families, the disabled, and patients that urgently requires medical care, and aims to help recipients to feel happiness and have the ability to realize their dreams by care and support mechanisms. The main public welfare projects in 2017 are briefly described as follows:				
I. Social welfare activities				
1. Child welfare				
<p>Cathay Life has long been developing children’s education, in the hope to cultivate more future talents for Taiwan and the industry. Given the initiative for diversified culture of new residents since 2005, the Company has continued to form deep partnerships with National Taipei University of Education, the Eden Social Welfare Foundation, K-12 Education Administration of the Ministry of Education, Dongshan District Schools of Tainan City, and the Chongwen Women’s Association of Yunlin County in 2017. This provides learning support for the children of the second generation, such as Excellence and Happiness Project,” “Dedicated Empowerment Program,” “English / Vietnamese Life Camp,” and “after-school care,” which strengthen and encourage the children of the second generation on their competitiveness. In addition, by the end of 2017, an international seminar was conducted with the theme of new residents, which invited hundreds of scholars and experts to exchange ideas on the second generation advantages and strategy education, while three large-scale “Charity Auctions” organized in Taipei, Taichung, and Kaohsiung. All the raised money will be used to support the education of the second generation.</p> <p>In addition, the 4th “Cathay Dream Come True Program” in which 13 remotely located elementary schools were selected to receive more than NT\$2 million in donations, thereby encouraging nearly 300 students on realizing the dream of helping the environment and society as well as self-development. In addition, a 4-day-3-night “Cathay Children’s Development Camp” was held during the summer vacation, which invited teachers and students to study together to stimulate students’ interests on learning and corporate culture.</p> <p>The Company organized the “Winter Warmth” event where donations were given to 59 rural area elementary schools, covering Linbian of Pingtung County, Wang-an of Penghu County, and Yuli of Hualien County, spanning 15 counties and cities to provide care for 4,500 students.</p>				
2. Low-income households and medical subsidies				
<p>Cathay volunteers have volunteered to visit, care for and support 401 disadvantaged families, and paid approximately NT\$1.86 million of subsidies after reviewing the actual needs in order to help disadvantaged families to overcome financial difficulties. Local volunteer groups also continue to promote micro insurance and basic insurance coverage for low- and middle-income households and the disabled, or to subsidize disadvantaged children who need medical care with comprehensive diagnosis and treatment resources.</p>				
3. Scholarships for Financially Disadvantaged Students				
<p>The Cathay Scholarship has been donated to a total of 30 financially disadvantaged high-school and vocational high-school students with excellent performances to help them concentrate on their studies and steer toward a positive future upon the essence of education.</p>				
4. Benefits for the disabled				
<p>Support the disabled in setting up the “Mixed Disabled Troupe” performance group, with 10 shows in campuses and prisons. The stage performance of disabled dancers can help the audience understand that even the disabled can have a useful and meaningful life, which inspired nearly 6,000</p>				

Scope of assessment	Implementation Status (Note 1)			Deviation(s) from Corporate Social Responsibility Best Practice Principles for TWSE/GTSM-Listed Companies and Reason(s)
	Yes	No	Summary (Note 2)	
<p>people to rethink happiness and embrace life.</p> <p>5. Temporary donations and volunteer services Sponsor various social welfare activities, subsidize college servicing clubs, provide emergency and disaster relief assistance, and praise the enthusiastic volunteers of the Group who for their services on public welfare.</p> <p>II. Social welfare activities</p> <p>1. Cathay Youth Excellence Scholarship In order to motivate young people to participate in social innovation, the Company organized the “Cathay Youth Excellence Scholarship” to not only reward top-performing students, but also support high school/vocational high school students with exceptional contributions, and students involved in public projects or specialized research. The scholarship covers fields such as cultural education, community care, sustainability, financial technology, anti-drug and fraud prevention, of which a total of 23 outstanding individuals and groups were awarded.</p> <p>2. Cathay Summer Blood Donation Campaign For 18 consecutive years, the Company cooperated with the Taiwan Blood Services Foundation to conduct blood donation activities during the summer holidays to combat blood shortage. There are 195 blood donation stations across Taiwan, and has collected 35,298 bags of donated blood from 24,392 people to help the injured and the sick and also reduce blood shortage.</p> <p>3. Tree planting and beach cleaning activities Cathay volunteers cooperated with local communities and non-profit organizations to respond to the four tree planting and mountain cleaning activities in Nantou, Yilan, and Taipei. We also called for nearly a thousand volunteers, community residents, and school children to participate in beach cleaning of Miaoli Longfeng Fishing Port, Chiayi Budai Port and Pingtung DongGang coast, and a total of 1,237 kg marine debris were cleared in 10 clean-up activities.</p>				
<p>VII. If the company’s corporate social responsibility reports have met the assurance standards of relevant certification institutions, they should be stated below: “Cathay Financial Holdings 2014 CSR Report” is superior to other rules, which introduced the International Standard on Assurance Engagements (ISAE3000) for the first time for non-financial information verification, and the “Cathay Financial Holdings 2015 CSR Report” and “Cathay Financial Holdings 2016 CSR Report” have commissioned PwC to follow the ISAE3000 for verification.</p>				

Note 1: Regardless if “Yes” or “No,” the status shall be stated in the Remarks section.

Note 2: Where the Company has prepared a Corporate Social Responsibility Report, the summary thereof may not be required only if this report specifies that please refer to the Corporate Social Responsibility Report, or may be replaced by the index page number.



(VI) Integrity policies and practices:

Scope of assessment	Implementation Status (Note 1)			Deviations from “Ethical Corporate Management Best Practice Principles for TWSE/TPEX Listed Companies” and reasons
	Yes	No	Summary	
<p>I. Enactment of ethical management policy and program</p> <p>(I) Has the company stated in its Memorandum or external correspondence about the policies and practices it implements to maintain business integrity? Are the board of directors and the management committed in fulfilling this commitment?</p> <p>(II) Does the company have any measures in place against dishonest conducts? Are these measures supported by proper procedures, behavioral guidelines, disciplinary actions and complaint systems?</p> <p>(III) Has the Company taken any preventative measures against the operating activities involving highly unethical conduct under Paragraph 2, Article 7 of the “Ethical Corporate Management Best Practice Principles for TWSE/TPEX Listed Companies” or within other operating areas?</p>	Yes		<p>(I) Cathay Financial Holdings has implemented “Ethical Behavior Guidelines of Financial Holding Companies” and the “Employee Code of Conduct” to serve as standards for ethical behavior of employees of the financial group and strengthen core values.</p> <p>(II) The Company adopts high standards in legal compliance, education and inspection mechanisms which even surpasses that of the regulatory authority (for example: internal control and legal compliance inspections in every six months), and connects between the evaluation results of internal control and legal compliance and the supervisor’s inspection results in order to strengthens the spirit of legal compliance from top to bottom. In addition, the Company conducts exams on the Information Security Act, Money Laundering Control Act, and Financial Consumer Protection Act every year to fully implement education on legal compliance and achieve business integrity.</p> <p>(III) In order to ensure the rights and interests of the insured and related stakeholders, the Company has formulated the “Cathay Life Insurance Employee Honesty Insurance Guarantee Policy”, of which the insurance amount for policy is adjusted according to the employee’s job duty and position.</p>	No Difference.
<p>II. Implementation of ethical management</p> <p>(I) Has the Company assess a trading counterpart’s ethical management record, and expressly states the ethical management clause in the contract to be signed with the trading counterpart?</p>	Yes		<p>(I) Chapter IV of the Company’s Procurement Management Policy covers review of supplier qualifications and relevant prohibitions, which includes provisions requiring review of supplier qualifications</p>	No Difference.

Scope of assessment	Implementation Status (Note 1)			Deviations from “Ethical Corporate Management Best Practice Principles for TWSE/TPEX Listed Companies” and reasons
	Yes	No	Summary	
(II) Does the company have a unit that specializes (or is involved) in business integrity? Does this unit report its progress to the board of directors on a regular basis?		No	and credit investigation, and rejects transactions of suppliers that violate the integrity of transactions. The example of the contract covers provisions including sub-contract prohibitions, guarantee clauses, confidentiality obligations, rights and interests, personal protection, legal compliance, corporate social responsibility, and legal relations in order to have integrity restrictions on counterparties. (II) None.	
(III) Has the Company defined any policy against conflict of interest, provides adequate channel thereof, and fulfills the same precisely?	Yes		(III) The Company has formulated the Regulations Governing Transactions Other Than Loans between Cathay Life Insurance Co., Ltd. and Interested Parties, as well as the Regulations for Extending Loans by Cathay Life Insurance Co., Ltd. to Interested Parties to prevent conflicts of interest. In addition, the company has appropriate communication channels for insurers, employees and shareholders, including the insurer complaints hotline, fax and e-mail, as well as the Chairman’s e-mail.	
(IV) Has the Company fulfilled the ethical management by establishing an effective accounting system and internal control system, and had an internal audit unit conduct periodic audits, or appointed an external auditor to conduct audits?	Yes		(IV) The Company has established an effective accounting system and internal control system. The audit unit conducts periodic audits, and an external auditor was appointed to conduct audits for the internal control system to ensure continuous and effective implementation of the system.	
(V) Has the Company organized internal/external education training program for ethical management periodically?	Yes		(V) Arrange training for new employees, managers, and colleagues. New employees: Arrange a company introduction course on the first day to communicate corporate culture and core values (Integrity, Accountability and Creativity). Managers: Conduct manager meeting every month, to	

Scope of assessment	Implementation Status (Note 1)			Deviations from “Ethical Corporate Management Best Practice Principles for TWSE/TPEX Listed Companies” and reasons
	Yes	No	Summary	
			<p>advocate on the company’s business strategy and corporate vision. During the meeting, the President also encourages managers to abide to the Business Integrity Code of Conduct in order to maximize enterprise value.</p> <p>Colleagues: Each department holds a departmental meeting every week, advocating Chairman’s four business concepts - attach importance on business ethics and professional conscience, in order to remind colleagues to abide to the Business Integrity Code of Conduct during business promotions.</p>	
<p>III. Status of the Company’s complaint system</p> <p>(I) Has the Company defined the standard operating procedure and nondisclosure mechanism toward the investigation of complaints as accepted?</p>	Yes		<p>(I) The Company has established rewards and punishments for employees which specify the principles, reporting procedures and types of rewards and punishment, as well as providing examples for corresponding behaviors. Except the rewards and punishments for audits of the auditing department which are transferred to the human resources department, the rewards and punishments of other units transfer to each personnel management unit after it is submitted to the top-level manager by the audit authorities or the employee’s direct manager. Employees verified to have violated the regulations may be appropriately punished based on relevant conditions in accordance with relevant laws and internal company regulations, or shall be delivered to the court and assume on his own the civil, criminal or legal liabilities.</p>	No Difference.
<p>(II) Has the Company defined the standard operating procedure and nondisclosure mechanism toward the investigation of complaints as accepted?</p>	Yes		<p>(II) The supervisor’s E-mail is disclosed on the Company website with dedicated personnel responsible for handling related matters to establish a channel of direct communication between the supervisor and employees, shareholders and stakeholders, as well as to protect the</p>	

Scope of assessment	Implementation Status (Note 1)			Deviations from “Ethical Corporate Management Best Practice Principles for TWSE/TPEX Listed Companies” and reasons
	Yes	No	Summary	
(III) Has the Company adopted any measures to prevent the complainants from being abused after filing complaints?	Yes		rights and interests of stakeholders. Meanwhile, in order to strengthen the Company’s core value of “integrity” and promote sound management, the Company will add measures such as whistleblower confidentiality, protection and rewards, which is expected to be complete by the end of September 2018. (III) Same as above.	
IV. Enhancing Information Disclosure (I) Has the Company has disclosed the Ethical Management Principles and effect of implementation thereof on its website and Market Observation Post System?	Yes		(I) The Company is a subsidiary of Cathay Financial Holdings, and ethical management matters have been disclosed on the official website of Cathay Financial Holdings ( <a href="https://www.cathayholdings.com">https://www.cathayholdings.com</a> ) and the MOPS.	No Difference.
V. If the Company has established ethical management principles based on “Ethical Corporate Management Best Practice Principles for TWSE/TPEX Listed Companies”, please describe any discrepancy between the principles and their implementation: Not applicable.				
VI. Other information material to the understanding of ethical management operation: (e.g. discussion of an amendment to the ethical management best practice principles defined by the Bank) None.				

Note 1: Regardless if “Yes” or “No,” the status shall be stated in the Remarks section.

(VII) Disclosure of how the corporate governance best-practice principles or related bylaws are to be searched:

1. The Company has stipulated regulations such as the Articles of Incorporation (specifying the organization regulations of the board of directors and qualifications the board of directors in Articles 21 to 22), Regulations Governing Procedure for Board of Directors Meetings, Terms of Reference of Independent Directors, and Corporate Governance Principles.
2. The search method is as follows: Cathay Life website→information disclosure→corporate governance→corporate governance structure and rules ([https://www.cathaylife.com.tw/bc/B2CStatic/ext/pages/headerfooter/info/administration/info\\_administration.html](https://www.cathaylife.com.tw/bc/B2CStatic/ext/pages/headerfooter/info/administration/info_administration.html))

(VIII) Other information material to the understanding of corporate governance within the Company: None.

(IX) Implementation of internal control system:

1. Declaration of Internal Control System:

Cathay Life Insurance Co., Ltd.

Declaration of Internal Control System

Declaration of the Company's internal control system from January 1 to December 31, 2017 according to the results of self-inspection are as follows:

- I. The Company has already set up the system regarding the responsibility of the board of directors and management level on establishment, implementation and maintenance of the internal control system. The purpose of the internal control system is to provide reasonable assurance for achieving the objectives for business operations, financial reporting and legal compliance. The Company's business objective is the effectiveness and efficiency of operations, including profitability, performance and safeguarding of asset security. The objective of financial reporting is the reliableness of external financial reporting, while the objective of legal compliance is to comply with relevant laws and regulations. The legal compliance system is part of the internal control system for achieving legal compliance. The financial records and statements are prepared on a consistent basis in accordance with the Insurance Act and relative laws and regulations, including part of the achievements of the internal control system for financial reporting.
- II. The internal control system has its inherent limitations. No matter how perfect the design is, an effective internal control system can only provide reasonable assurance for achieving the above three objectives, and the effectiveness of internal control system may vary due to the changing environmental circumstances. However, the company's internal control system has a self-monitoring mechanism which will take corrective actions in a timely manner once the deficiencies are identified.
- III. The Company has established the self-inspection system in accordance with "Regulations Governing Implementation of Internal Control and Auditing System of Insurance Enterprises" of the Financial Supervisory Commission, and conducted routine self-inspection at least once every year. Members of business, financial and information units check on each other the actual implementation of internal controls under the supervision of managerial personnel or personnel at comparable position or higher as assigned by each unit, and have its internal audit unit review the self-inspection reports of each unit, which, together with internal audit unit's report on the deficiencies and irregularities in internal controls found and improvement actions taken will serve as a basis to evaluate the overall effectiveness of the internal control system.
- IV. The company has already conducted self-inspection and internal audit operations to verify the effectiveness of the design and implementation of the internal control system.
- V. Based on inspection results in the preceding paragraph, the Company believes that the design and implementation of the internal control system (including business operations, financial reporting and legal compliance) is effective during aforementioned period, and reasonably ensures that the board of directors and managers understand the extent of achievement of the business objective and that the financial reporting and legal compliance objectives have already been achieved. The Company also believed that The financial records and statements are prepared on a consistent basis and is presented fairly and correctly in accordance with the Insurance Act and relative laws and regulations.
- VI. This statement forms an integral part of the Company's annual report and prospectus, and shall be duly disclosed to the public. Any illegal misrepresentation or non-disclosure in the public statement above is subject to the legal consequences described in Articles 20, 32, 171, and 174 of the Securities and Exchange Act.
- VII. This statement was passed by the board of directors on March 15, 2018.  
For Financial Supervisory Commission

Declarers:

Chairman:	Tiao-Kuei Huang	(Signature)
President:	Shan-Chi Liu	(Signature)
Chief Auditor:	Shu-Chuan Chen	(Signature)
Chief Compliance Officer:	Tu-Chih Kung	(Signature)

Dated: March 15, 2018

2. The CPAs' review opinions for which the company has retained CPAs to exclusively review its internal control systems:

#### The CPAs' review opinions of the internal control system

To: Board of Directors of Cathay Life Insurance Co., Ltd.

Attached is the statement on March 15, 2018 that the design and implementation of Cathay Life Insurance Co., Ltd.'s internal control system (including the legal compliance system and the report for the competent authority in accordance with the financial reporting internal control system) part of the valid declaration, and has been audited by a CPA. The Company's managers are responsible for establishing and maintaining an appropriate internal control system, while CPAs are designated to submit an audit report on the declaration of internal control system of the insurance company according to audit results.

The CPA conducts audits based on the letter of Tai Cai Bao Zi No. 0920704313 issued on May 5, 2003 and the letter of Tai Cai Bao Zi No. 0930014734 issued on March 30, 2004 by the Ministry of Finance, as well as in accordance with the "Regulations Governing Foreign Investments by Insurance Companies." The procedures include understanding and evaluating the design of the internal control system, testing and auditing its implementation, and other inspection procedures deemed necessary by the CPA. The audits are believed to serve as a reasonable basis for supporting the CPA review opinion.

Since any internal control system has its inherent limitations, the internal control system of Cathay Life Insurance Co., Ltd. may fail to detect mistakes or malpractices that have already occurred. In addition, the extent of compliance to the internal control system may also be reduced in face of the changing environment in the future. Therefore, a current effective internal control system does not imply that it would still be effective in the future.

According to the CPA's review opinion, Cathay Life Insurance Co., Ltd.'s declaration on the effective design and implementation of the internal control system with respect to financial reporting (including the accuracy of financial information the Company files with the competent authority based on the internal control system stated in the financial report), and safeguarding of asset security (preventing unauthorized acquisition, use, and disposition of assets) is based on the assessment items of the internal control system in accordance with the "Regulations Governing Implementation of Internal Control and Auditing System of Insurance Enterprises" and the "Regulations Governing Establishment of Internal Control Systems by Public Companies". The declaration is determined to be fair presentation in all significant respects. The legal compliance system (according to the provisions in Tai-Cai-Bao-Zi No. 0930014734 of the Ministry of Finance on March 30, 2004) are designed and implemented in accordance with relevant laws and regulations.

Ernst & Young

Bob Chang

Certified Public Accountant:

Daniel Hsu

Report date: March 21, 2018

- (X) For the most recent fiscal year or during the current fiscal year up to the date of publication of the annual report, disclose any sanctions imposed in accordance with the law upon the company or its internal personnel, any sanctions imposed by the company upon its internal personnel for violations of internal control system provisions, principal deficiencies, and the state of any efforts to make improvements:

1. The following defects were found during the FSC's general inspection:

- (1) Inadequate maintenance of stakeholder information was still found during this inspection.
- (2) For variable-interest annuity policies, increases in policy value due to upward interest rate adjustment were disclosed as "interest credit" on the regular statement, which may cause policyholders to mistaken the insurance policy as a bank deposit.
- (3) ETNs listed on foreign stock exchange do not offer principal protection and have more than 10 years to maturity, which therefore make them non-compliant investment instruments.
- (4) With regards to investments in Business Trust listed on foreign stock exchange, the owner of unit trust does not possess ownership over the entrusted properties, which therefore makes the securities a non-compliant investment instrument.
- (5) With regards to investments in private equity fund, infrastructure fund and hedge fund, the subsidiary either did not implement pre-investment and post-investment procedures or failed to attain externally certified audit.
- (6) When implementing the automated underwriting system, compliance, risk management and internal audit personnel were not actively involved in the development of internal control system, and there was no mechanism to check system accuracy on a regular basis.
- (7) Some market risk management practices did not conform with the subsidiary's internal market risk management guidelines.
- (8) Some real estate valuations were not supported by external valuer reports; as a result, some properties were assigned internal values that were higher than external valuer reports.
- (9) The procedures taken for transmitting policyholders' information between group subsidiaries were inappropriate.

The Financial Supervisory Commission imposed NT\$1.8 million in fines and issued 7 orders of rectification on January 20, 2017.

Improvement: The Company has rectified the defect.

2. The following defects were found during the FSC's claims inspection:

- (1) The subsidiary had failed to inform policyholders of their unclaimed benefits when processing new policy subscriptions or policy amendments; furthermore, the subsidiary did not initiate contact with all policyholders that have outstanding, unpaid premiums.
- (2) No control measure was developed for cross-department or cross-system claims.

- (3) Out-of-system claims and claims for National Health Insurance-covered treatment were not calculated and paid according to policy terms.
- (4) Checking mechanism of the claim system was incomplete, as a result, unearned premium was not refunded according to policy terms.
- (5) When rejecting claims, the subsidiary was found to have notified policyholders using inappropriate methods and details.

The Financial Supervisory Commission imposed NT\$600,000 in fines and issued 2 orders of rectification on August 22, 2017.

Progress: Except for the defect in order (3) of rectification issued by the competent authority, the Company has rectified the other defects.

(XI) Shareholder meeting(s) and significant board resolutions during the most recent year and up to the date of publication of this annual report:

1. 12th meeting of the 18th board of directors on April 26, 2017.  
 Passed the 2016 Business Report and financial statements  
 The board's resolution: Motion was passed as proposed by all directors.  
  
 Passed the 2017 first-quarter financial statements  
 The board's resolution: Motion was passed as proposed by all directors.  
  
 Passed the capital increase of Cathay Lujiazui Life Insurance Company Limited  
 The board's resolution: Motion was passed as proposed by all directors.  
  
 Passed the transactions with Ally Logistic Property Co., Ltd., etc.  
 The board's resolution: Motion was passed as proposed by all directors.  
  
 Removal of restrictions imposed against Independent Director Feng-Chiang Miao for involving in competing businesses  
 The board's resolution: Except for Feng-Chiang Miao who recused himself due to a conflict of interest, motion was passed as proposed by all directors.
2. 1st extraordinary meeting of the 19th board of directors on June 16, 2017.  
 Election of the 19th term Chairman and Vice Chairman  
 The board's resolution: Motion was passed as proposed by all directors to elect Tiao-Kuei Huang as Chairman and Ming-Ho Hsiung as Vice Chairman.
3. 2nd extraordinary meeting of the 19th board of directors on June 29, 2017.  
 Approval of earnings distribution for 2016  
 The board's resolution: Motion was passed as proposed by all directors.



#### Appointment of President

The board's resolution: Except for Shan-Chi Liu who recused himself due to a conflict of interest, motion was passed as proposed by all directors.

#### Passed the assignment of the Company's Chief Compliance Officer

The board's resolution: Motion was passed as proposed by all directors.

#### Transactions with San-Ching Engineering Co., Ltd.

The board's resolution: Motion was passed as proposed by all directors.

#### Removal of restrictions imposed against the 5 directors including Tzung-Han Tsai for involving in competing businesses

The board's resolution: Except for directors Tzung-Han Tsai, Chung-Yan Tsai and John Chung-Chang Chu, independent directors Feng-Chiang Miao and Tsing-Yuan Huang who recused themselves due to a conflict of interest, motion was passed as proposed by all directors.

#### 4. 1st meeting of the 19th board of directors on August 16, 2017.

##### Passed the 2017 first-half financial statements

The board's resolution: Motion was passed as proposed by all directors.

##### Passed the investment of the US health insurance company

The board's resolution: Motion was passed as proposed by all directors.

##### Passed the decision to have increase capital contribution in the overseas bank

The board's resolution: Motion was passed as proposed by all directors.

##### Investment of collateralized debt obligations for stakeholders appointed as managers

The board's resolution: Except for director Tzung-Han Tsai who recused himself due to a conflict of interest, motion was passed as proposed by all directors.

#### 5. 2nd meeting of the 19th board of directors on November 7, 2017.

##### Passed the 2017 three-quarter financial statements

The board's resolution: Motion was passed as proposed by all directors.

##### Amendments to the Company's Articles of Incorporation.

The board's resolution: Motion was passed as proposed by all directors.

##### Cancellation of the subsidiary Cathay Insurance (Bermuda) Co., Ltd.

The board's resolution: Motion was passed as proposed by all directors.

##### Undertaking the reinsurance business of Cathay Insurance (Bermuda) Co., Ltd.

The board's resolution: Motion was passed as proposed by all directors.

Reinvestment on cash capital increase of Conning Holdings Limited by the subsidiary Conning Holdings Limited

The board's resolution: Except for director Tzung-Han Tsai who recused himself due to a conflict of interest, motion was passed as proposed by all directors.

Investment of collateralized debt obligations for stakeholders appointed as managers

The board's resolution: Except for director Tzung-Han Tsai who recused himself due to a conflict of interest, motion was passed as proposed by all directors.

6. 3rd extraordinary meeting of the 19th board of directors on December 5, 2017.

Passed the real estate transaction

The board's resolution: Motion was passed as proposed by all directors.

7. 4th extraordinary meeting of the 19th board of directors on December 21, 2017.

Approval of the acquisition of shareholding of Danish asset management company Global Evolution Holding ApS by the subsidiary Conning Holdings Limited, and the Company's investment on capital increase of CHL.

The board's resolution: Except for director Tzung-Han Tsai who recused himself due to a conflict of interest, motion was passed as proposed by all directors.

8. 5th extraordinary meeting of the 19th board of directors on February 9, 2018.

Increase in cash capital (common shares) by private placement

The board's resolution: Motion was passed as proposed by all directors.

Passed the real estate transaction

The board's resolution: Motion was passed as proposed by all directors.

Participate in public bidding of urban renewal investment and set up a 100% shareholding company after obtaining the bid

The board's resolution: Motion was passed as proposed by all directors.

Investment of private equity fund.

The board's resolution: Except for director Yi-Tsung Wang who recused himself due to a conflict of interest, motion was passed as proposed by all directors.

9. 3rd meeting of the 19th board of directors on March 15, 2018

Passed the 2017 Business Report

The board's resolution: Motion was passed as proposed by all directors.

Passed the 2017 distribution of compensation for employees, directors and supervisors

The board's resolution: Motion was passed as proposed by all directors.

Passed the 2017 financial statements

The board's resolution: Motion was passed as proposed by all directors.

Passed the 2017 earnings distribution

The board's resolution: Motion was passed as proposed by all directors.

Early repayment of Series C Preferred Share

The board's resolution: Motion was passed as proposed by all directors.

Passed the decision to have increase capital contribution in the overseas Rizal Commercial Banking Corporation (referred to as RCBC)

The board's resolution: Motion was passed as proposed by all directors.

Passed the capital increase of the subsidiary Cathay Life Insurance (Vietnam) Co., Ltd.

The board's resolution: Motion was passed as proposed by all directors.

Investment of private equity fund

The board's resolution: Except for director Tzung-Han Tsai who recused himself due to a conflict of interest, motion was passed as proposed by all directors.

Agree to invest in four securities investment funds and one hedge fund with Global Evolution as the manager, and sign a new discretionary investment contract

The board's resolution: Except for director Tzung-Han Tsai who recused himself due to a conflict of interest, motion was passed as proposed by all directors.

Endowments to Cathay Charity Foundation

The board's resolution: Except for Vice Chairman Ming-Ho Hsiung who recused himself due to a conflict of interest, motion was passed as proposed by all directors.

(XII) The main contents of important resolutions passed by the Board of Directors regarding in which directors or Supervisors have voiced differing opinions on the record or in writing, during the most recent year and up to the date of publication of this annual report: None.

(XIII) A summary of resignations and dismissals, during the most recent fiscal year and up to the date of the publication of the annual report, of the Company's Chairman, President, Accounting Officer, Financial Officer, Internal Audit Officer, and R&D Officer.

TITLE	NAME	DATE ONBOARD	DATE DEPARTED	REASONS FOR RESIGNATION OR DISCHARGE
Chairman	Hong-Tu Tsai	1990.05.10	2017.06.16	Term of service expired
President	Ming-Ho Hsiung	2008.02.26	2017.06.16	Resigned

## V. Professional Fees to the CPA

Accounting firm name	Names of Auditors		Audit period	Remarks
Ernst & Young	Bob Chang	Daniel Hsu	2017	

Unit: NT\$ thousand

Range \ Fee Item		Audit Fee	Non-audit Fee	Total
1	Under NT\$2,000,000			
2	NT\$2,000,000 ~ NT\$4,000,000		√	2,130
3	NT\$4,000,000 ~ NT\$6,000,000			
4	NT\$6,000,000 ~ NT\$8,000,000			
5	NT\$8,000,000 ~ NT\$10,000,000			
6	Over NT\$10,000,000	√		14,726

- (I) The non-audit fees paid to the certified public accountant, to the accounting firm of the certified public accountant, and/or to any affiliated enterprise of such accounting firm are one quarter or more of the audit fees paid thereto: None.
- (II) The company changes its accounting firm and the audit fees paid for the fiscal year in which such change took place are lower than those for the previous fiscal year: None.
- (III) The audit fees paid for the current fiscal year are lower than those for the previous fiscal year by 15 percent or more: None.

## VI. Information of Independent Auditor replacement:

- (I) Information relating to the former CPA:

Date of reappointment	2015.1.1		
Reason for reappointment	In compliance with the office rotation of the CPA firm		
Was the termination of audit services initiated by the principal or by the CPA	Contracting Party	Certified Public Accountant	Principal
	Conditions		
	Service terminated by	√	
	Service no longer accepted (continued) by		

Reasons for issuing opinions other than unqualified opinions in the recent 2 years	None		
Whether there was any disagreement between the Company and the insurance industry	Yes		Accounting principles or practices
			Disclosure of financial report
			Scope or steps of audit
			Others
	None	V	
	Explanation		
Other disclosures (Matters that shall be disclosed in Point 4, Item 1, Subparagraph 2, Article 24 of Regulations Governing the Preparation of Financial Reports by Insurance Enterprises)	None		

(II) Information relating to the succeeding CPA:

CPA Office	Ernst & Young
Names of Auditors	Bob Chang, Daniel Hsu
Date of appointment	2015.1.1
Inquiries and replies relating to the accounting practices or accounting principles of certain transactions, or any audit opinions the auditors were likely to issue on the financial reports prior to appointment	None
Written disagreements from the succeeding auditor against the opinions made by the former CPA	None

VII. The facts about the Company chairman, president, managerial officer in charge of financial or accounting affairs having served with the CPA Office or the affiliation thereof over the past year: None.

VIII. Facts of equity transfer and change in equity pledge about the director or supervisor, managerial office, or shareholders having held the equity exceeding 10%: None.

IX. Information of stakeholders, spouse, and relative within the second degree of kinship of the top ten shareholders: None.

X. Invested businesses jointly held between the financial holding company, its directors, supervisors, managers, and enterprises directly or indirectly controlled by the company; disclose shareholding in aggregate of the above parties:

December 31, 2017

Invested enterprise	Held by the Company		Held by Directors, Supervisors, Managers, and Directly/Indirectly Controlled Businesses		Total Investment	
	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding	Number of shares	Ratio of shareholding
Symphox Information Co.,Ltd.	24,511,000	49.12%	-	0.00%	24,511,000	49.12%
Cathay Securities Investment Consulting Co., Ltd.	7,000,000	100.00%	-	0.00%	7,000,000	100.00%
CMG International One Co., Ltd.	67,500,000	45.00%	-	0.00%	67,500,000	45.00%
CMG International Two Co., Ltd.	67,500,000	45.00%	-	0.00%	67,500,000	45.00%
CM Energy Co., Ltd.	27,000,000	45.00%	-	0.00%	27,000,000	45.00%
Neo Cathay Power Corp.	67,500,000	45.00%	-	0.00%	67,500,000	45.00%
WK Technology Fund VI Co., Ltd	67,500,000	45.00%	-	0.00%	67,500,000	45.00%
Dasheng Venture Capital Co., Ltd.	113,750,000	25.00%	-	0.00%	113,750,000	25.00%
Dasheng IV Venture Capital Co., Ltd.	75,000,000	21.43%	-	0.00%	75,000,000	21.43%
Rizal Commercial Banking Corporation	326,929,300	23.35%	-	0.00%	326,929,300	23.35%
PT Bank Mayapada Internasional Tbk.	2,186,371,437	40.00%	-	0.00%	2,186,371,437	40.00%
Cathay Lujiazui Life Insurance Company Limited	-	50.00%	-	0.00%	-	50.00%
Cathay Insurance Company Limited (China)	-	24.50%	-	0.00%	-	24.50%
Cathay Insurance (Bermuda) Co., Ltd.	370,000	100.00%	-	0.00%	370,000	100.00%
Cathay Life Insurance (Vietnam) Co., Ltd.	-	100.00%	-	0.00%	-	100.00%
Lin Yuan (Shanghai) Real Estate Co., Ltd.	-	100.00%	-	0.00%	-	100.00%
Cathay Woolgate Exchange Holding 1 Limited	326,700,000	100.00%	-	0.00%	326,700,000	100.00%
Cathay Woolgate Exchange Holding 2 Limited	3,300,000	100.00%	-	0.00%	3,300,000	100.00%
Cathay Walbrook Holding 1 Limited	213,750,000	100.00%	-	0.00%	213,750,000	100.00%
Cathay Walbrook Holding 2 Limited	11,250,000	100.00%	-	0.00%	11,250,000	100.00%
Conning Holdings Limited	1,855,000	100.00%	-	0.00%	1,855,000	100.00%

Note: Investments are accounted for using the equity method.

## Four. Capital Overview

### I. Capital and Shares

#### (I) Capital Source:

Date	Issue price	Registered Capital		Total Paid-in Capital		Remarks		
		Number of shares	Amount (NTD)	Number of shares	Amount (NTD)	Source of Capital	Assets except cash is offset against share payments	Others
2002.08	10	5,068,615,765	50,686,157,650	5,068,615,765	50,686,157,650	-	-	-
2008.06	75	5,268,615,765	52,686,157,650	5,268,615,765	52,686,157,650	Increase in cash capital (common shares)	-	Note 1
2008.12	50	10,000,000,000	100,000,000,000	5,568,615,765	55,686,157,650	Series A Preferred Share by private placement	-	Note 2
2009.12	50	10,000,000,000	100,000,000,000	5,768,615,765	57,686,157,650	Series B Preferred Share by private placement	-	Note 3
2010.06	10	10,000,000,000	100,000,000,000	5,806,527,395	58,065,273,950	Capitalization of retained earnings (common shares)	-	Note 4
2011.10	40	10,000,000,000	100,000,000,000	5,931,527,395	59,315,273,950	Series C Preferred Share by private placement	-	Note 5
2015.12	50	10,000,000,000	100,000,000,000	5,631,527,395	56,315,273,950	Reduction of Series A Preferred Share		Note 6
2016.10	50	10,000,000,000	100,000,000,000	5,431,527,395	54,315,273,950	Reduction of Series B Preferred Share		Note 7

Note 1: Approved per Order No. Financial-Supervisory-Securities-I-0970029593 of the Financial Supervisory Commission, Executive Yuan on June 20, 2008.

Note 2: Approved per Order No. Financial-Supervisory-Insurance-I-09702202150 of the Financial Supervisory Commission, Executive Yuan on November 18, 2008.

Note 3: Approved per Jin-Guan-Bao-Cai-Zi No. 09802210770 of the Financial Supervisory Commission, Executive Yuan on December 14, 2009.

Note 4: Approved per Jin-Guan-Zheng-Fa-Zi No. 0990024790 of the Financial Supervisory Commission, Executive Yuan on May 24, 2010.

Note 5: Approved per Jing-Guan-Zheng-Fa-Zi No. 10002516340 of the Financial Supervisory Commission, Executive Yuan on

October 26, 2011.

Note 6: Approved per Jing-Shou-Shang-Zi No. 10401282050 of the Ministry of Economic Affairs on January 12, 2016.

Note 7: Approved per Jing-Shou-Shang-Zi No. 10501286010 of the Ministry of Economic Affairs on December 13, 2016.

Share Type	Registered Capital			Remarks
	Outstanding shares	Un-issued shares	Total	
Common stock issued by public companies	5,306,527,395	4,568,472,605	9,875,000,000	—
Series C Preferred Share by private placement	125,000,000	0	125,000,000	—

(II) Shareholder structure:

March 2018

Shareholder structure Quantity	Government authorities	Financial institution	Other juristic (corporate) persons	Individuals	Foreign institutions and juristic (corporate) persons	Total
Number of shareholders	—	1	—	—	—	1
Number of shares held	—	5,431,527,395	—	—	—	5,431,527,395
Ratio of shareholding	—	100%	—	—	—	100%

Note: The Company is a wholly-owned subsidiary of Cathay Financial Holding Co., Ltd.

(III) Fact of equity scattering:

Common stock  
At NT\$10 par value

March 2018

Shareholding levels	Number of shareholders	Number of shares held	Ratio of shareholding
Over 1,000,001	1	5,306,527,395	100%
Total	1	5,306,527,395	100%

Series C Preferred Share

At NT\$10 par value

March 2018

Shareholding levels	Number of shareholders	Number of shares held	Ratio of shareholding
Over 1,000,001	1	125,000,000	100%
Total	1	125,000,000	100%

(IV) List of major shareholders:

Shares	Number of shares held	Ratio of shareholding
Names of major shareholders		



Cathay Financial Holding Co., Ltd.	5,431,527,395	100%
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Note: The Company is a wholly-owned subsidiary of Cathay Financial Holding Co., Ltd.

(V) Per share information (including market price, book value, earnings, share dividend) from the last two years:

Item \ Year		2016	2017	As of March 31, 2018
Market Share Price	Highest	—	—	—
	Lowest	—	—	—
	Average	—	—	—
Share Book Value	Before payout	68.09	82.09	82.09 (Note 1)
	After payout	66.58	(Note 2)	(Note 2)
Earnings Per Share	Weighted Average No of Shares	5,306,527,395	5,306,527,395	5,306,527,395
	Earnings Per Share	5.68	6.84	6.84 (Note 1)
Per Share Dividend	Cash Dividend		1.50	(Note 2)
	Stock Dividend	From Retained Earnings	—	(Note 2)
		From Special Reserve	—	(Note 2)
	Accumulated Unpaid Dividend		—	—
ROI Analysis	Price/Earnings Ratio		—	—
	Price/Dividend Ratio		—	—
	Cash Dividend Yield		—	—

Note 1: Filled in according to the 2017 financial statements which is the information verified by CPA in the most recent quarter up to the date of publication of the annual report.

Note 2: The data is not available after the earnings distribution in 2017, as the company has not yet convened a shareholders' meeting for resolution of earnings distribution.

#### (VI) Dividend Policy and Implementation:

1. Surpluses concluded from a financial year are first subject to taxation and reimbursement of previous losses, followed by provision for legal reserve, provision/reversal of special reserve, and distribution of preferred dividends. The remaining balance (referred to as "Current Year Earnings" below) plus undistributed earnings carried from previous periods are available for distribution. The distributable earnings shall be first appropriated to preferred shares as stipulated in the Articles of Incorporation, followed by common shares, and the remaining amount is appropriated according to the earnings distribution proposed by the board of directors which is submitted for resolution by the shareholders' meeting.
2. The Company's dividend policy considers the external environment and growth phase of the Company's commodities, businesses and services. Unless otherwise specified by other statutes

and the issuance terms and conditions of preferred shares, dividends are distributed to common shareholders in cash to maintain the goal of stable dividends. The distribution of stock dividends shall not be more than 50% of total dividends. However, the aforementioned dividend policy can be adjusted based on the Company's business requirements, earnings and other related factors.

3. Implementation: Distribution of NT\$9,980,748,798 cash dividend proposed in the 2017 board of directors' meeting.

(VII) Impact to 2017 Business Performance and EPS Resulting from the Proposal of Stock Dividend Distribution Made at the Recent Shareholders' Meeting: None.

(VIII) Remuneration of Employees, Directors and Supervisors:

1. Under the Articles of Incorporation: Surpluses concluded from a financial year are first subject to taxation and reimbursement of previous losses, followed by provision for legal reserve, provision/reversal of special reserve, and distribution of preferred dividends. The remaining balance (referred to as "Current Year Earnings" below) plus undistributed earnings carried from previous periods are available for distribution. The distributable earnings shall be first appropriated to preferred shares as stipulated in the Articles of Incorporation, followed by common shares, and the remaining amount is appropriated according to the earnings distribution proposed by the board of directors which is submitted for resolution by the shareholders' meeting.
2. The basis for estimating the amount of employee, director, and supervisor compensation, for calculating the number of shares to be distributed as employee compensation, and the accounting treatment of the discrepancy, if any, between the actual distributed amount and the estimated figure, for the current period: On March 17, 2016, 0.01% to 0.1% of profit of the current year is distributable as employees' compensation and no higher than 0.1% of profit of the current year is distributable as remuneration to directors. However, the company's accumulated losses shall have been covered. The aforementioned employee remuneration may be made in the form of stocks or cash, which shall be determined by a resolution adopted by a majority vote at a board of directors meeting attended by two-thirds or more of the directors and be reported at a shareholders' meeting. Any discrepancy between the actual distributed amount by resolution of the board of directors and the estimated figure shall be recognized as income (loss) of the next fiscal year.
3. Information on any approval by the board of directors of distribution of compensation:
  - (1) The amount of any employee compensation distributed in cash or stocks and compensation for directors and supervisors in 2017: The amount of any employee compensation and compensation for directors and supervisors distributed in 2017 are NT\$3,381,574 and NT\$7,200,000 respectively.
  - (2) The amount of any employee compensation distributed in stocks, and the size of that amount as a percentage of the sum of the after-tax net income stated in the parent company only financial reports or individual financial reports for 2017 and total employee compensation: None.

- (3) EPS after the distribution of employee, director, and supervisor compensation: NT\$6.84.
4. The actual distribution of employee, director, and supervisor compensation for the previous fiscal year (with an indication of the number of shares, monetary amount, and stock price, of the shares distributed), and, if there is any discrepancy between the actual distribution and the recognized employee, director, or supervisor compensation, additionally the discrepancy, cause, and how it is treated: In 2016, the distribution amount of employees' compensation and remuneration to directors/supervisors are NT\$2,800,352 and NT\$7,200,000 respectively. There was no discrepancy between the actual distribution of employee, director, and supervisor compensation for 2016 and the recognized expenses in the 2016 financial statements.

(IX) Share repurchases: None.

II. Issuance of corporate bonds, preferred shares, Global Depositary Receipts, employee stock option, new restricted employee shares, and merger (including merger and acquisitions and splits):

(I) Preferred shares: Series C preferred share

Item		Date issued	November 11, 2011 (private placements)
Face value			NT\$10
Issue price			NT\$40
Number of shares			125,000,000 shares
Total			5,000,000,000
Rights and obligations	Distribution of dividends and bonuses	<ol style="list-style-type: none"> <li>Dividends of Series C preferred share are calculated based on actual issue price and annual rate of 1.86%.</li> <li>Preferred dividends are annually distributed by single payment in cash. After the annual shareholders' meeting recognizes the financial statements, the board of directors shall determine the ex-dividend date for dividend distribution of Series C Preferred Share to pay the dividends of the previous year and undistributed dividends due to insufficient earnings over the past years. The dividend distribution for the year of issuance is the actual number of days counted from the issue date. The issue date is defined as the capital increase recordation date.</li> <li>If there are no earnings in the annual accounts or the earnings are insufficient to distribute dividends of Series C Preferred Shares, the undistributed dividends shall be accumulated to subsequent years and will not be deferred until the year the Company makes profit after making up for Series A and Series B Preferred Shares. When the Series C Preferred Share are due and recovered, the Company shall make up the amount of undistributed dividends of Series C Preferred Share after making up for Series A and Series B Preferred Shares. No deferred dividends are subject to additional interest.</li> <li>Except for dividends specified in Subparagraph 2, Series C Preferred Shares shall not be involved in the distribution of common shares as cash or capital increase for the Company's earnings and paid-in capital.</li> </ol>	
	Distribution of the residual property	Prior to common shares, but subordinated to insurers, insurance beneficiaries, other general creditors, and Series A and Series B Preferred Shares, and shall not exceed the issuance amount.	
	Exercise of voting rights	<ol style="list-style-type: none"> <li>Has no voting right and right of election at the shareholders meeting; but has the right to be elected as a director or supervisor.</li> <li>May exercise voting rights at the shareholders meeting for Series C preferred shares and for matters related to the rights of Series C preferred shareholders.</li> </ol>	
	Others	Where the Company issues new shares for cash, shareholders of Series C preferred shares enjoy equal preemptive rights as shareholders of common shares and Series A and Series B Preferred Shares.	
Outstanding preferred shares	The amount of not recovered or not converted shares	-	
	The balance of not recovered or not converted shares	Number of shares not recovered: 125,000,000 shares	
	Terms for recovery or conversion	<ol style="list-style-type: none"> <li>Series C preferred shares shall not be converted into common shares, and will expire in seven years from the issue date. At maturity date, the company will recover the Series C preferred shares based on the actual issue price. However, according to relevant laws and regulations, the series C preferred shares shall be recovered at the original actual issue price after five years from the issue date, with the approval of the competent authority. If the company cannot recover all or part of the issued series C preferred shares due to force majeure or other factors, the rights and obligations of series C preferred shares that are not recovered will be deferred until it can be recovered in full amount according to the aforementioned conditions. Dividend is also calculated at the original annual rate and actual extension period, provided that the privileges accorded to the shareholders of series C preferred shares by the Articles of Incorporation shall not be impaired.</li> <li>Series C preferred shares do not have redemption rights. According to relevant laws and regulations, the series C preferred shares shall be recovered at the original actual issue price after five years from the issue date, with the approval of the competent authority.</li> </ol>	
Market Share Price	2017	Highest	-
		Lowest	-
		Average	-
	As of March 30, 2018	Highest	-
		Lowest	-
		Average	-
Other rights of bondholders	Converted or optioned amount as of the publishing date of the annual report	-	
	Regulations Governing Issuance, Conversion or Option of Shares	-	

(II) Issuance of Corporate Bonds:

Corporate bond type (Note 2)	1st unsecured corporate bonds (private placement)	2nd unsecured corporate bonds (Note 5)
Date issued	December 13, 2016	May 12, 2017
Face value	NT\$1 billion	NT\$1 million
Place of issuance and exchange (Note 3)	Taiwan	Taiwan
Issue price	Interest rate: 3.6%	Interest rate: 3.3%
Total	NT\$35 billion	NT\$35 billion
Interest rate	The coupon rate is a fixed rate of 3.6% from the issue date to the tenth year, (based on the 10-year Government Bond Yield on the pricing date November 9, 2016, the aforementioned mark up is also referred to as “issue spread”). At ten years from the issue date and every ten years thereafter (referred to as the “interest rate reset date”), if the bond has not been redeemed, the coupon rate will be reset based on the 10-year Government Bond Yield plus the issue spread. The “Interest record date” shall be the previous 2 business day for financial institutions in Taipei. The 10-year Government Bond Yield shall be the GVTWTO10 INDEX as published by Bloomberg on the interest record date. If the above quotations cannot be obtained on the interest record date shall be decided by the issuer in good faith and taken into account of reasonable market rate.	Plus 1% for the coupon rate if the corporate bonds are not redeemed after the tenth year maturity.
Duration	No maturity date	No maturity date
Guaranteeing institution	None	None
Trustee	None	None
Underwriting institution	None	None
Certifying attorney	None	None
Certifying CPA	None	None
Repayment method	Cathay Life may, with the approval of the competent authorities, redeem the bonds in full after 10 years of the issuance, at a redemption price equal to 100% of the principal amount of the bonds to be redeemed, plus accrued and unpaid interest.	If Cathay Life’s risk-based capital ratio is greater than twice the minimum risk-based capital ratio required for insurance companies, Cathay Life may, with the approval of the competent authorities, redeem the bonds in full after 10 years of the issuance, at a redemption price equal to 100% of the principal amount of the bonds to be redeemed, plus accrued and unpaid interest.
Outstanding principal amount	NT\$35 billion	NT\$35 billion
Terms for redemption or early repayment	Cathay Life may, with the approval of the competent authorities, redeem the bonds in full after 10 years of the issuance, at a redemption price equal to 100% of the principal amount of the bonds to be redeemed, plus accrued and unpaid interest.	If Cathay Life’s risk-based capital ratio is greater than twice the minimum risk-based capital ratio required for insurance companies, Cathay Life may, with the approval of the competent authorities, redeem the bonds in full after 10 years of the issuance, at a redemption price equal

		to 100% of the principal amount of the bonds to be redeemed, plus accrued and unpaid interest.
Restriction Clause (Note 4)	None	None
Name of credit rating organization, rating date, bond rating results	None	None
Other rights of bondholders	Converted (exchanged or optioned) amount of common stock, global depository receipts, or other securities up to the date of publication of the annual report	None
	Issuance and conversion (traded or subscribed) regulations	None
Possible dilution of equity and impact on equity of existing shareholders due to issuance and conversion, trading or subscription rules, or issuance terms	None	None
Name of commissioned custodial institution for objects exchanged	None	None

Note 1: Corporate bond handling includes publicly offered and privately raised corporate bonds. Publicly offered corporate bonds undertaken refers to those already taken effect (approved by the board); privately raised corporate bond refer to those that have passed a board resolution.

Note 2: The number of columns is adjusted by the number of issuances or application approvals.

Note 3: To be filled for those falling under overseas corporate bonds.

Note 4: Such as restrictions on the distribution of cash dividends, external investments, or requirement to maintain a specific asset ratio.

Note 5: For private offerings, please indicate in highlight.

Note 6: Those falling under conversion of corporate bonds, exchange of corporate bonds, general declaration of corporate bond issuance, or bonds with attached warrant shall disclose in tabulated form conversion corporate bond data, exchange corporate bond data, general declaration of corporate bond issuance, and bonds with attached warrant.

(III) Issuance of Global Depositary Receipts, Employee Stock Option, and Merger (Including Merger and Acquisitions and Splits): None.

### III. Implementation of the Capital Utilization Plans:

Year: 2011 Security type: Preferred shares

March 31, 2018

Purpose of private placement	Others			
Planned amount	5,000,000,000	Total planned amount and percentage%	5,000,000,000	100.00%
Actual amount used	5,000,000,000	Total actual amount and percentage%	5,000,000,000	100.00%
Purposes for unused capital	None			
Reasons for advanced or delayed actions and improvement plans	None			
Filing date	2012/02/17			
1st confirmation date	2012/02/17			

## Five. Overview of Operations

### I. The content of business

#### (I) The scope of business

##### 1. The content of principal business:

The Company is a life insurer and is engaged in the sales of life insurance policies and related products.

##### 2. Proportion:

Unit: NT\$ thousand

Commodity type \ Item	2017 total premium income (excluding reinsurance premium)	Percentage
Life insurance	497,125,719	64.70%
Accidental injury insurance	15,446,637	2.01%
Health insurance	85,742,229	11.16%
Annuity	101,053	0.01%
Investment-linked insurance	169,922,317	22.12%
Subtotal	768,337,955	100.00%

##### 3. Main products:

Electronic term life insurance	Hsin-chen-ai Cancer Term Insurance
San-kao-hsin-an Term Health Insurance	Hsin-chen-an-shun Surgery Medical Whole Life Insurance
Yung-kang Surgery Medical Term Health Insurance	Hsin-chen-ai-shou-hu Cancer Term Insurance
Hsin-mei-li-chung-le Specific Illness USD Whole Life Insurance	Hsin-chao-hsi-li Interest Sensitive Annuity Insurance (Type A)
Shou-hu-kung-chiao Long-Term Care Health Insurance	Hsin-le-chuan-shou-hu Long-Term Care Whole Life Insurance
Shou-hu-tien-shih Cord Blood Stem Cell Transplant Health Insurance	Hsin-chung-hu Specific Illness Whole Life Insurance
Shou-hu-ma-mi Endowment Insurance	Mei-li-to-chin USD Interest Sensitive Whole Life Insurance
Huo-li-yu Term Life Insurance	Kang-hu Cancer Whole Life Health Insurance
Hsin GO pao-chang 100 Term Life Insurance	Le-hsiang-nien-nien Interest Sensitive Whole Life Insurance
Hsin-yung-pao-an-kang Hospitalization Medical Whole Life Health Insurance	Le-chuan-jen-sheng Deferred Annuity Insurance
Hsin-shou-hu-i-sheng Long-Term Care Whole Life Insurance	Le-chuan-chien-kang Hospitalization Medical Whole Life Insurance

Hsin-an-chia-pao-pen Term Insurance	Ao-li-wei Universal Endowment Insurance
Hsin-tsai Whole Life Insurance	Chung-hsin-he-hu Major Illness Term Insurance
Hsin-ching-tien 101 USD Whole Life Insurance	Chung-hsing-fu Specific Illness Whole Life Insurance
Hsin-he-hu-chiu-chiu Disability Whole Life Insurance	Chung-ai-chien-kang Major Illness Term Health Insurance (Type A)
Mei-nien-chia-li USD Interest Sensitive Whole Life Insurance	Chang-le-nien-nien Whole Life Insurance
Liang-chuan-yu-li Interest Sensitive Whole Life Insurance	Hsin-hsiang-nien-nien Whole Life Insurance
Chao-an-hsin Hospitalization Medical Whole Life Insurance	Kao-chen-wu-yu Endowment Insurance
Chung-to-ai Specific Illness Whole Life Insurance	Mei-le-nien-nien USD Whole Life Insurance
Hsin-chin-li-toInterest Sensitive Whole Life Insurance	Hsin-li-nien-nien Interest Sensitive Whole Life Insurance
Man-tien-hsin-li Interest Sensitive Whole Life Insurance	Shang-yu-li Interest Sensitive Whole Life Insurance
OIU mei-tien GO li USD Interest Sensitive Whole Life Insurance	OIU hao-li High USD Interest Sensitive Whole Life Insurance
Micro Personal Term Life Insurance	OIU mei-tien-yu-li USD Interest Sensitive Whole Life Insurance
Hsin-liang-chuan-mei-man USD Interest Sensitive Whole Life Insurance	Hsin-tai-tai-hsing-fu Decrement Term Life Insurance
Ao-to-hsin AUD Whole Life Insurance	Hsin-tai-tai-hsing-fu Parity Term Life Insurance
Wei-hsin-ai Small Amount Whole Life Insurance	I-mei-li-to USD Interest Sensitive Whole Life Insurance
Yang-an-hsin Hospitalization Medical Whole Life Insurance	I-li-to-to Interest Sensitive Life Insurance
Le-li-nien-nien Interest Sensitive Whole Life Insurance	Chen-hsin-he-hu Major Illnesses Term Insurance
Mei-tien-hsin-li USD Interest Sensitive Whole Life Insurance	Yang-shun-hsin Surgery Medical Whole Life Insurance
Tien-mei-chin USD Interest Sensitive Whole Life Insurance	Lu-li-nien-nien Interest Sensitive Whole Life Insurance
Mei-man 303 USD Interest Sensitive Whole Life Insurance	Shang-mei-tien-li USD Interest Sensitive Whole Life Insurance
Yang-he-hu Disability Support Term Health Insurance	Lu-li-mei-nien USD Interest Sensitive Whole Life Insurance



Shuang-tien-li-to Interest Sensitive Whole Life Insurance	Chang-fa-tien-li Interest Sensitive Whole Life Insurance
Le-tien-li-to Interest Sensitive Whole Life Insurance	Le-Mei-Tien-li USD Interest Sensitive Whole Life Insurance
Chang-li-nien-nien Interest Sensitive Whole Life Insurance	iMoney Interest Sensitive Annuity Insurance (Type A)
Shuang-mei-tien-li USD Interest Sensitive Whole Life Insurance	An-hsin-chiu-chiu Disability Support Whole Life Insurance
Chuan-mei-nien-nien USD Whole Life Insurance	Chuan-yung-nien-nien Whole Life Insurance
Yueh-mei-chia-li USD Interest Sensitive Whole Life Insurance	Lu-mei-nien-nien USD Whole Life Insurance
Wei-hsin i Small Amount Whole Life Insurance	Shang-mei-li USD Interest Sensitive Whole Life Insurance
Pei-kan-shou-hu Long-Term Care Health Insurance	Mei-li-ssu-nien USD Interest Sensitive Whole Life Insurance
Ao-li-ssu-nien AUD Interest Sensitive Whole Life Insurance	Hsin-chen-shou-hu-ping-an Whole Life Insurance
GO an-hsin 100 USD Term Life Insurance Rider	Foreign Currency Policy Loan Endorsement (Non-Investment Product)
Chen-an-i Premium Waiver Rider	Elderly Hospitalization Advance Payment Additional Clause
Chen-kuai-pao-pei Health Insurance Rider	Interest Sensitive Value-Added Feedback Endorsement
Chen-kuan-huai Premium Waiver Rider	Long Term Rider Renewal Endorsement
Hsin GO pao-chang 100 Term Life Insurance Rider	Additional Injury Insurance Benefit Specific Contract (Family) Death Insurance Endorsement
Hsin-yung-chien Hospitalization Daily Health Insurance Rider	Rider Renewal Endorsement
Hsin-chen-chuan-i Hospitalization Medical Health Insurance Rider	Personal Accident Insurance Free Extended Warranties Endorsement
Hsin-chung-an Specific Illness Term Health Insurance Rider	Personal Injury Insurance Free Extended Warranties Additional Clause
Chen-pao-pei Accident Insurance Contract (Type A)	Health Contract Endorsement
Chung-chu-fu Major Illness Term Health Insurance Rider (Type B)	Beneficiaries Designation and Disposal Right Within the Scope of Claims and Debts Endorsement

Chen-chuan-fang-wei Accident Insurance Rider	Accident Rider Death Insurance Endorsement (Applicable to One-Year Accident Insurance for Under 15 Years of Age)
Chen-hao-ku-li Accident Insurance Rider	Accident Insurance Rider Amendment Right Endorsement
Ping-an-ai Accident and Hospitalization Medical Insurance Rider	Maturity Benefit Beneficiaries Endorsement
Chen-kang-ai Anti-Cancer Whole Life Health Insurance Rider	Expanded Surgery Agreement Coverage Endorsement
Micro Personal Accident Medical Insurance Rider	Chung-ai-chien-kang Rider Extension Endorsement
Hsin-fu-shih-chi Variable Life Insurance (Type A)	Hsin-fu-li-to Variable Life Insurance
Hsin-cho-yueh Financial Variable Universal Life Insurance	Hsin-fu-li-to Foreign Currency Variable Annuity Insurance
Hsin-fei-fan-jen-sheng Variable Annuity Insurance (Type A)	Hsin-hao-shih-cheng-shuang Variable Universal Life Insurance
Hsin-fei-hsiang-jen-sheng Variable Annuity Insurance (Type A)	Hsin-hsin-hsin-hsiang-lien Variable Universal Life Insurance
Hsin-fu-shih-chi Variable Universal Life Insurance (Type C)	Hsin-fu-li-shuang-hsiang Variable Life Insurance
Hsin-chi-fu-jen-sheng Variable Annuity Insurance	Hsin chin-huan-tsuan RMB Variable Annuity Insurance
Hsin-yu-shih-chi Variable Universal Life Insurance	Hsin-yueh-yueh-hsiang-li Variable Annuity Insurance
Hsin-yueh-yueh-hsin-an Variable Universal Life Insurance	Hsin-yueh-yueh-hsiang-li Foreign Currency Variable Annuity Insurance
Hsin-le-hsiang-jen-sheng Variable Life Insurance	Hsin-le-hsiang-jen-sheng Foreign Currency Variable Annuity Insurance
Hsin-fu-li-shuang-hsiang Foreign Currency Variable Annuity Insurance	Le-fu-jen-sheng Variable Life Insurance
Hsin-ao-li-fu Foreign Currency Variable Annuity Insurance	Le-fu-jen-sheng Foreign Currency Variable Annuity Insurance
Hsin-le-hsiang-jen-sheng Variable Annuity Insurance	Hsin-chin-tsai-wan-fen Foreign Currency Variable Annuity Insurance
Hsin-chin-tsai-chueh-lun Variable Life Insurance	Hsin-to-chin-te-li Foreign Currency Variable Annuity Insurance
Hsin-to-chin-te-li Variable Life Insurance	Hsin-to-chin-fu-li Fortune Foreign Currency Variable Annuity Insurance
Hsin-to-chin-fu-li Variable Life Insurance	Hsiang-le 88 Foreign Currency Variable Life Insurance

Hsin-chin-tsai-wan-fen Variable Annuity Insurance	Hsiang-le 88 Foreign Currency Variable Annuity Insurance
Le-fu-jen-sheng Variable Annuity Insurance	Hsiang-le 88 Variable Annuity Insurance
Hsin-to-chin-te-li Variable Annuity Insurance	Yueh-yueh-fei-yang Variable Life Insurance
Hsin-to-chin-fu-li Variable Annuity Insurance	Yueh-yueh-yu-li Variable Life Insurance
OIU nien-nien-chi-li Foreign Currency Variable Life Insurance	Yueh-yueh-yu-li Variable Annuity Insurance
Fei-yang-jen-sheng Variable Annuity Insurance	Yueh-yueh-yu-li Foreign Currency Variable Annuity Insurance
Fei-yang-jen-sheng Foreign Currency Variable Annuity Insurance	Yueh-yueh-ao-li Foreign Currency Variable Life Insurance
Chien-tan-ai Variable Universal Life Insurance	He-chia-ai Variable Universal Life Insurance
Yueh-yueh-kang-li Variable Annuity Insurance	Hsin-le-hsiang-jen-sheng Foreign Currency Variable Life Insurance
Yueh-yueh-kang-li Foreign Currency Variable Annuity Insurance	Hsin-fu-kuei-pao-pen Investment Chain Insurance
Ping-chia-jih-chi-chuang-shih-chi Variable Universal Life Insurance Endorsement	Structured Commodity Plus Investment Type Foreign Currency Insurance Policy Loan Endorsement
Chuang-shih-chi Variable Universal Life Insurance Value-Added Bonus Additional Clause	Investment Target Entrusted to BlackRock Investment Account Endorsement
Variable Universal Life Insurance plus Yung-an Premium Waiver Rider Endorsement	Investment Insurance Initial Investment Allocation Date Endorsement
Accidental Life Care Insurance Additional Clause	Chin-tsai-chueh-lun Investment Target Endorsement
Fu-li-to Investment Target Endorsement	Hsiang-le 88 Investment Target Endorsement
Investment Target Endorsement	Entrusted Investment Account Investment Target Endorsement (II)
Parent-Subsidiary Fund Investment Target Endorsement	Investment Target Entrusted to Schroder Investment Account Endorsement (Growth Accumulating Type)
OIU nien- nien-chi-li Investment Target Endorsement	Entrusted Investment Account Investment Target Endorsement (I)
Chin-huan-tsuan Investment Target Endorsement	Income Distribution/ Return of Asset Payment and Partial Withdrawal Endorsement

Investment Target Conversion Fee Endorsement	Fu-li-shuang-hsiang Platform Endorsement
Investment Target Entrusted to Alliance Bernstein Investment Account Endorsement	Le-hsiang-jen-sheng Investment Target Endorsement
Fu-li-shuang-hsiang Investment Target Endorsement	Yueh-yueh-kang-li Investment Target Endorsement
Investment Target Entrusted to BlackRock Investment Account Endorsement (Growth Income Type)	Entrusted Investment Account Investment Target Endorsement (III)
Ao-li-fu Investment Target Endorsement	Entrusted Investment Account Investment Target Endorsement (IV)
Yung-an Insurance Premium Waiver Health Insurance Rider	Entrusted Investment Account Investment Target Endorsement (V)
e-yu-yu Travel Insurance	Micro Personal Accident Insurance
Construction Workers Group Accident Insurance	Micro Accident Insurance
Vehicle Passenger Travel Insurance	Hsin-ping-an Group Insurance
Travel Insurance	Hsin-liu-hsueh-yu-shou Accident Insurance
Hsin-e-lu-ping-an Accident Insurance	Chen-chuan-fang-wei Accident Insurance
Group Term Life Insurance	New Group Accident Medical Alternative Benefit Accident Insurance
Group One Year Major Illness Term Insurance	Group Accidental Death Insurance
Hsin-chin-man-fu Group Endowment Insurance	Child Group Insurance
New Group Term Life Insurance	Group Business Travel Insurance
Group Accident Insurance	Group Occupational Accident Insurance
Group Disability Health Insurance	Group ao-yu-shih-tai-shih-tai Health Insurance (Type A, Type B)
Fishermen's Group Insurance	Cathay Life Guardian Government Employees Long-Term Care Health Insurance
Group Micro Accident Insurance	Group Fei-hsiang-shih-tai College Student Insurance (Type A, Type B)
2017 Group Insurance for Students Below High School and for Kindergarten Children	Group Business Travel Insurance
Group Accident Hospitalization Daily Benefit Accident Insurance Rider	An-shun Group One-Year Cancer Term Health Insurance Rider

Group Accident Limited Coverage Medical Accident Insurance Rider	Group Chuan-i Hospitalization Limited Coverage Medical Health Insurance Rider
Group Accident Medical Alternative Benefit Accident Insurance Rider	Group Hospitalization Surgery Limited Coverage Health Insurance Additional Clause
Group Insurance Air Accident Additional Clause	Group Outpatient Surgery Limited Coverage Health Insurance Additional Clause
Group Occupational Accident Insurance Additional Clause	Group Illness Level 2-11 Disability Health Insurance Additional Clause
Group Burn Injury Coverage Accident Insurance Additional Clause	An-hsin Group Newly Diagnosed One-Year Cancer Term Health Insurance Rider
Group Disability Benefits Accident Insurance Additional Clause	Group Outpatient Limited Amount Health Insurance Additional Clause
Group ICU Accident Insurance Additional Clause	Group Hospitalization Medical Expense Limited Coverage Health Insurance Rider
Group Land and Sea Public Transport Accident Insurance Additional Clause	Hsin-Group Hospitalization Daily Health Insurance Rider
Group Accident Insurance Fracture Non-Hospitalized Medical Benefits Additional Clause	Group Inpatient Medical Expense Limited Coverage Health Insurance Rider
Group Level 2-11 Disability Accident Insurance Additional Clause	Group Major Illness One-year Term Health Insurance Rider (Type A)
Group Elevator Accident Insurance Additional Clause	Group Illness Level 2-7 Disability Health Insurance Additional Clause
Group Accident Outpatient Coverage Accident Insurance Additional Clause	Group Disability Medical Coverage Health Insurance Additional Clause
Group Specific Accident Insurance Additional Clause	Group Hospitalization Daily Increment Health Insurance Rider
Group Accident Emergency Limited Coverage Accident Insurance Rider	Group Hospitalization Surgery Fixed Sum Health Insurance Rider
Group Accident Insurance Rider	Group hsin Hospitalization Surgery Limited Coverage Health Insurance Additional Clause
Group Disability Living Allowance Accident Additional Clause	Group hsin-chuan-i Hospitalization Limited Coverage Medical Health Insurance Rider
Group Hsin Accident Medical Limited Coverage Accident Insurance Rider	Group hsin Outpatient Surgery Limited Coverage Health Insurance Additional Clause

Group wen-hsin Hospitalization Daily Insurance Rider	Group fei-hsiang-shih-tai Colleges Subsidies Major Surgery Benefit Health Insurance Additional Clause
Group wen-ching Hospitalization Medical Health Insurance Rider (Type A)	Group Business Travel Accident Medical Coverage Accident Insurance Additional Clause
Group wen-ching Hospitalization Medical Health Insurance Rider (Type B)	Group Overseas Sudden Illness/ Burn Injury Medical Insurance Premiums Additional Clause
Group Hospitalization Limited Coverage Medical Health Insurance Rider (Type A, Type B)	Group Occupational Disaster Benefit Medical Health Insurance Additional Clause
Group Hospitalization and Return Visit Health Insurance Additional Clause	Group Hospitalization 120 Per Day Health Insurance Rider
Group Intensive Care/ Burn Injury Health Insurance Additional Clause	Group Cancer Treatment Health Insurance Additional Clause
Group Outpatient Surgery Health Insurance Additional Clause	Group Occupational Death or Level 1 Disability Insurance Additional Clause
Group Newly Diagnosed Cancer One-Year Term Insurance Rider	Group fei-hsiang-shih-tai College Student Hospitalization Preferential Medical Health Insurance Additional Clause
Group Newly Diagnosed Cancer One-Year Term Hospitalization Health Insurance Rider	Group fei-hsiang-shih-tai College Student Surgery Limited Coverage Health Insurance Additional Clause
Group Maternity Benefits Health Insurance Additional Clause	Group fei-hsiang-shih-tai College Accident Outpatient Limited Coverage Accident Insurance Additional Clause
Group Hospitalization Daily Health Insurance Rider	Group fei-hsiang-shih-tai College Student Medical and X-ray Examination Fee Limited Coverage Health Insurance Additional Clause
Group Hospitalization Two-Week Return Visit Health Insurance Additional Clause	Group fei-hsiang-shih-tai College Food Poison Condolences Accident Insurance Additional Clause
Group Emergency Limited Coverage Health Insurance Additional Clause	Group fei-hsiang-shih-tai College Student Newly Diagnosed Cancer Health Insurance Additional Clause
Group Hospitalization Medical Health Insurance Rider	Group Overseas Sudden Illness/ Injury Medical Insurance Premiums Additional Clause
Group Insurance Additional Clause Before and After Hospitalization	Group fei-hsiang-shih-tai College Major Illness Health Insurance Additional Clause

Group Accident Medical Limited Coverage Accident Insurance Endorsement	Group fei-hsiang-shih-tai College Student Fracture Non-Hospitalization Allowance Additional Clause
Group Hospitalization Preferential Medical Health Insurance Endorsement	Group ao-yu-shih-tai Outpatient Emergency Limited Amount Health Insurance Additional Clause
Group chuan-i Hospitalization Preferential Medical Health Insurance Endorsement	Appointment and Amendment of Death Benefit Beneficiaries Endorsement
Group Hospitalization Surgery Limited Coverage Health Insurance Endorsement	Change Insured Person Endorsement
Group chuan-i Hospitalization Limited Coverage Medical Health Insurance Endorsement	Exempt from Insurance Addition/ Cancellation Endorsement
Group Hospitalization Increment Compensation Payment Health Insurance Endorsement	Group Insurance War Limit Deletion Amendment Endorsement
Group Newly Diagnosed Cancer Health Insurance Endorsement	Group Accident Exclusion Endorsement
Group hsin-chuan-i Hospitalization Preferential Medical Health Insurance Endorsement	Change of Insured Application Method Endorsement e
Welfare Group Health Insurance Rider Premium Payment Limit Endorsement	Employee Group Effective Method for Change of Insured Endorsement
Death Insurance/ Funeral Expenses Insurance Beneficiaries Specific Endorsement	Non-Employee Group Effective Method for Change of Insured Endorsement
Group Business Travel Accident Insurance Medical Coverage Additional Clause	Group Insurance Experience Dividend Endorsement
Group fei-hsiang-shih-tai College Student Hospitalization Preferential Medical Health Insurance Endorsement	Specific Endorsement of Unpaid Medical Insurance Death Benefits for Dependents
Group Intensive Care/ Burn Injury Insurance Additional Clause	

## (II) Industry Overview, Technology, Research and Development, and Long and Short-term Business Development Plan

### 1. Industry Overview:

In 2017, the penetration rate of Taiwan insurance companies reached 19.6%, remaining the top in the world, while the total life insurance premium income

reached NT\$3.4 trillion, with total assets of NT\$24.5 trillion, which grew steadily by 10.0% YoY.

## 2. Technology, Research and Development

Please refer to the contents in Chapter One: I. (IV).

## 3. Short-term business development plan:

The insurance business environment currently faces a number of challenges involving changes in the regulatory environment, frequent black swan investment events, competition in insurance premium, and changes in the population structure, for which the Company has responded with the following short-term business plans:

- (1) Adhere to the value-driven principle; increase sale of protection products to provide coverage for consumers while maintain good corporate health.
- (2) Combine technology and empathy for efficient and warm services in order to improve customer experience.
- (3) Optimize business channels in response to social and environmental changes; maintain growth in balanced quality and quantity.

## 4. Long-term business development plan:

Founded more than half a century ago, the Company is currently the No. 1 life insurance brand in Taiwan. The Company has made the following long-term business plans to secure its leading advantage in the future and to become a leading financial institution in Asia Pacific”:

- (1) Invest in key technology; improve operating efficiency  
Application of financial technology; expand customer base and enhance service quality and administrative efficiency.
- (2) Create value-based services; increase customer observation and referral  
Provide excellent service to customers via digital innovation and optimization of the insurance value chain.
- (3) Focus on overseas markets; raise potential profits  
Continue growing existing markets in China and Vietnam, and keep track of other opportunities for entering the overseas life insurance markets.
- (4) Keep in line with international trends and improve corporate governance  
Comply with the implementation of IFRS and strengthen anti-money laundering and combat terrorism to improve business quality.



## II. An analysis of the market as well as the production and marketing situation:

### (I) Market Analysis:

#### 1. Market share:

Year \ Item	First-year-premium	Subsequent-year-premium	Total premium
2015	18.3%	24.6%	22.0%
2016	15.7%	25.3%	21.4%
2017	18.5%	24.8%	22.5%

Source: The Life Insurance Association of the R.O.C.

#### 2. Macroeconomic environment:

The overall economy in 2017 was affected by uncertainties such as the rise in US interest rates and political risks of European and American countries. However, rising demands have lead to better trades and stable economic growth, resulting in gradual recovery of the global economy.

#### 3. Regulatory environment

##### (1) Continue to enforce AML requirements

In response to the Asia/Pacific Group on Money Laundering (APG) evaluation in 2018, the competent authority formulated the “Regulations Governing Anti-Money Laundering of Financial Institutions” and amended the “Guidance for Internal Control of Anti-Money Laundering and Counter Terrorism-Financing of Insurance Sector” in the aim to strengthen the system of anti-money laundering and counter terrorism in the insurance industry.

##### (2) Dedicate efforts on improving the insurance coverage in Taiwan

Since 2018, with the aim of comprehensive supervision on global economic development trends, solvency of the life insurance industry in Taiwan, and the nature of insurance protection, the rate of policy reserves for death insurance and health insurance excluding survival benefit, full-term benefit and maturity benefit can be raised to encourage the insurance industry in designing more protection-oriented insurance products.

##### (3) Actively promote inclusive finance

In order to provide care for the financially disadvantaged and achieve basic insurance protection for the elderlies, the government actively promotes micro-insurance and small life insurance as well as offer fund incentives and lower fees as encouragement for insurance companies.

##### (4) Continue to promote the development of e-commerce in the insurance industry

Lift relevant legal restrictions on online insurance (such as online application for Small Amount Whole Life Insurance, raising the upper limit for the coverage of travel insurance, parents can insure travel insurance for children under 7 years of age, improve insurance APP, and exclude phone interviews for insuring travel insurance), in order to enhance the convenience of online insurance for consumers as well as the effectiveness of e-commerce in the insurance industry.

(5) Develop digital finance and emphasize on service innovation

In order to promote the competitiveness of the insurance industry by integrating FinTech, restrictions are lifted for reinvestments of FinTech in the financial industry, such as big data analysis, software R & D, and IoT, encouraging the insurance industry to invest in FinTech and provide innovative commodities and services by integration of financial innovation.

(6) Gradually lift restrictions in financial technology and continue to promote financial innovation

Full open the online insurance business for banks and insurance brokers / agents, and encourage the development of FinTech and innovation to enhance international competitiveness in the financial industry via the “Financial Technology Development and Innovative Experimentation Act,” commonly known as the financial regulatory sandbox.

4. Analysis of future market supply and demand:

- (1) Provide services that exceed customer expectations in the trend of FinTech applications and innovative products and services.
- (2) Focusing on insurance protection and long-term care services in response to the aging society and changes in government policy.

5. Positive and negative factors for future development

(1) Positive factors

- A. The government actively promotes domestic insurance protection policies to benefit insurance companies in promoting protection-oriented products.
- B. Rising demands for medical security, long-term care and retirement preparation in response to the aging trend.
- C. With the trend of FinTech and InsurTech, the competent authority actively promotes and loosens relevant regulations, encouraging insurance companies to develop financial service models and

innovative products in order to obtain new business opportunities and enter new markets.

- D. The competent authority continues to enforce AML requirements and enhance AML/CFT practices in every life insurance company. These actions shall raise the level of compliance and corporate governance within the Company over time.

(2) Negative factors

- A. The investment market would be under pressure given the rising US interest rates and slow economic recovery, coupled with geopolitical risks in regions such as North Korea and the Middle East.
- B. International Financial Reporting Standards (IFRS) 17 was announced. From 2021, insurance contracts will be based on the current estimate, as early adjustment of commodities and investment strategies is required in response to the influence of drastic changes in interest rates on future financial reports.
- C. Although FinTech have presented the industry with new opportunities, the decentralization and removal of the intermediary may impact conventional channels, while entry of competitors from the outside (such as the technology industry) will prove difficult to deal with.

(II) Usage and manufacturing processes for the company's main products: None.

(III) Supply situation for the company's major raw materials: None.

(IV) A list of any suppliers and clients accounting for 10 percent or more of the company's total procurement (sales) amount in either of the 2 most recent fiscal years, the amounts bought from (sold to) each, the percentage of total procurement (sales) accounted for by each, and an explanation of the reason for increases or decreases in the above figures: None.

(V) Production volume for the 2 most recent fiscal years: None.

(VI) Volume of units sold for the 2 most recent fiscal years:

Item Year	Premium received for full coverage (NT\$m; excluding reinsurance premium)	In-force general life insurance (cases)	Total operating income (NT\$m)
2016	669,924	12,228,856	836,502

2017	768,338	12,472,560	861,140
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III. Employee profile (population, years of service, age and highest educational attainment) for the last two years and before the printing date of the Report.

Year		2016	2017	As of March 31
Number of employees	Back-Office Personnel	4,940	5,009	5,015
	Front-Office Personnel	25,760	26,037	26,182
	Total	30,700	31,046	31,197
Avg. Age		43.53	43.69	43.74
Average years of services		11.90	11.96	11.96
Highest educational attainment	Doctorate	0.01%	0.03%	0.02%
	Master	6.58%	7.12%	7.23%
	Bachelor	47.38%	48.71%	48.98%
	High School	41.97%	40.71%	40.46%
	Below High School	4.06%	3.43%	3.31%

IV. Disbursements for environmental protection:

The company is part of the insurance service industry, which is not an industry with major pollution issues.

V. Labor relations:

(I) Current related agreements and implementation:

1. The company has built up a harmonious labor-management relationship for more than 50 years since its establishment. In April 1998, the scope of application of the Labor Act was successfully introduced. The Company not only adopted “Work Rules” in accordance with laws and regulations, but also signed labor contracts with employees to establish clear employee rights and obligations and avoid labor disputes.
2. The Company always attaches importance on the common understanding across employees, and improve gender equality, the working environment, education and training in order to accept opinions of employees. It also conducts employee engagement and wellbeing surveys on a regular basis, with improved employee satisfaction in recent years. The Company has been awarded as a two-star Best Companies to Work For by the Department of Labor, Taipei City Government (from overall evaluation of the parent company Cathay Financial Holdings), and has won international recognition including the “Improved Quality of Working

Life” award by the International Federation Of Training And Development Organizations (IFTDO), and the “Best Companies to Work for in Asia.”

(II) Employee benefit programs

1. Labor Insurance and National Health Insurance for employees: In order to safeguard the health of employees and their families, the employees are fully insured of Labor Insurance and National Health Insurance, with insurance protections including death benefits, injury and illness benefits, occupational disaster medical benefits, maternity benefits, disability benefits and senior health care benefits.
2. Employee Benefit Group Insurance: Employees are insured with Group Insurance which covers death benefits, disability benefits, dependent death benefits, and medical compensation (including dependents).
3. Accident Insurance for employees: Each employee is insured with NT\$3 million in accident insurance to provide employees with better livelihood protection.
4. Overseas training of outstanding staff: Since 1980, outstanding staff have been assigned on overseas training each year at locations including the US, Japan, China, Singapore, Europe, and Australia.
5. Establish an Employee Welfare Committee to be responsible for related employee activities and benefits:
  - (1) Birthday gifts for employees.
  - (2) Employees’ Year-End Festival.
  - (3) Employees’ year-end gift certificates.
  - (4) Educational subsidies and scholarship for children of employees, as well as foreign language education and on-job training subsidies.
  - (5) Employee traveling activities, hiking, family day activities.
  - (6) Employee clubs and activities.
  - (7) Marriage allowance and maternity allowance.
  - (8) Other benefits.
6. Year-end bonus: Employees receive a generous year-end bonus based on the Company’s annual earnings, .

(III) Retirement and dismissal system

1. Bereavement pensions / compensation: Employees who have died in service or died on duty are given bereavement pensions or compensation.
2. Pensions: Employees who retire at the age or apply for retirement can receive retirement benefits, which shall be paid in a maximum of 61 base

units of average monthly salary, or paid based on the day the employee reports for duty in accordance with relevant provisions of the Labor Standards Act or the Labor Pension Act.

3. Severance pay: Employees who have served prior to the work rules of Labor Standard Act, and those who have been discharged for a certain period of time or more, can apply for severance pay according to relative application requirements, with a maximum of 35 base units of average monthly salary.
4. Man Sau Chinese Seniors Club: Retired employees with up to 15 years of service may be members of the Man Sau Chinese Seniors Club.
5. Other benefits such as group insurance and social activities for retired employees.

(IV) Loss from labor disputes in the recent years up to the publication of this annual report: None.

## VI. Important contracts and commitments

Contract Type	Contracting Party	Valid Period	Purpose	Restriction Clause
Major reinsurers and reinsurance contracts	Central Reinsurance Corporation	1970/9/30~	Reinsurance contracts for life, casualty and group insurance policies	None
	Swiss Reinsurance Company Ltd	1970/9/30~	Reinsurance contracts for life, casualty policies	
	Munich Reinsurance Company	1975/4/1~	Reinsurance contracts for life, health and group insurance policies	
	RGA Reinsurance Company	1998/9/1~	Reinsurance contracts for life and health insurance policies	
	SCOR Global Life SE	1998/1/1~	Reinsurance contracts for life, health and casualty insurance policies	

Note: If both parties of the rein contracts of life and health insurance are in consent, the contracts will be automatically renewed. Other contracts are one-year contracts.

## Six. Financial Report

### I. Five Year Condensed Balance Sheet and Income Statement Summary

#### (I) Five Year Condensed Balance Sheet Summary

##### 1. Consolidated financial statement

Unit: NT\$ thousand

Year  Item		Five Year Financial Results					Financial Information as of March 31, 2018	
		2017	2016	2015	2014 (Note 4)	2013 (Note 4)		
Cash and cash equivalents		\$210,543,885	\$148,761,072	\$140,897,419	\$333,112,783	\$282,058,256	(Note 5)	
Receivable		81,845,945	70,613,079	60,139,218	54,561,215	47,633,306		
Financial assets and loans		5,116,300,938	4,717,764,496	4,383,563,620	3,798,446,226	3,421,067,099		
Reinsurance assets		758,458	738,779	664,054	287,641	683,457		
Property and equipment		31,077,311	29,498,116	27,342,746	26,793,682	36,669,572		
Intangible assets		46,272,945	49,045,554	47,605,978	157,619	184,090		
Other assets (Note 1)		610,855,079	540,529,378	519,664,004	491,617,319	406,403,493		
Total assets		6,097,654,561	5,556,950,474	5,179,877,039	4,704,976,485	4,194,698,801		
Payables		25,235,969	24,352,689	19,662,867	23,998,403	19,025,676		
Financial Liabilities		76,104,658	67,028,652	53,920,232	80,016,204	46,153,172		
Insurance liabilities, Reserve for Insurance Contracts With The Nature Of Financial Products and Reserve for Foreign Exchange Valuation		4,944,291,611	4,567,324,451	4,228,117,401	3,770,678,762	3,448,658,537		
Provisions		472,002	424,226	4,399,449	2,088,438	800,503		
Other liabilities (Note 2)		610,368,958	533,836,536	525,542,337	499,812,782	406,166,805		
Total liabilities	undistributed	5,656,473,198	5,192,966,554	4,831,642,286	4,376,594,589	3,920,804,693		
	distributed	(Note 3)	5,192,966,554	4,831,642,286	4,376,594,589	3,920,804,693		
Capital stock		53,065,274	53,065,274	53,065,274	53,065,274	53,065,274		
Capital surplus		13,767,663	13,768,468	13,028,012	13,029,142	13,038,791		
Retained earnings	undistributed	326,660,113	298,348,294	283,470,744	218,591,275	169,829,269		
	distributed	(Note 3)	290,369,975	268,219,634	210,463,794	169,829,269		
Other equity		42,094,995	(3,886,875)	(3,656,933)	41,729,672	37,219,519		
Non-controlled interests		5,593,318	2,688,759	2,327,656	1,966,533	741,255		
Total equity	undistributed	441,181,363	363,983,920	348,234,753	328,381,896	273,894,108		
	distributed	(Note 3)	356,005,601	332,983,643	320,254,415	273,894,108		
Note 1: Other assets include guarantee deposits paid, current income tax assets, deferred tax assets and separate account product assets.								
Note 2: Other liabilities include guarantee deposits received, current income tax liabilities, deferred tax liabilities and separate account product liabilities.								
Note 3: The data is not available after the earnings distribution in 2017, as the company has not yet convened a shareholders’ meeting for resolution of earnings distribution.								
Note 4: We restated retrospectively the consolidated financial statements in accordance with the International Accounting Standards No. 19 “Employee Benefits.”								
Note 5: According to Paragraph 1, Article 19 of the “Regulations Governing Information to be Published in Annual Reports of Public Companies”, financial data for the most recent period has not been audited and attested or reviewed by a CPA before the date of publication of the annual report, and need not be disclosed.								



## 2. Parent Company Only Statement

Unit: NT\$ thousand

Year  Item		Five Year Financial Results					Financial Information as of March 31, 2018
		2017	2016	2015	2014 (Note 4)	2013 (Note 4)	
Cash and cash equivalents		\$201,115,297	\$140,831,329	\$137,148,959	\$330,476,291	\$280,220,355	(Note 5)
Receivable		77,861,873	67,241,645	57,251,695	53,670,316	47,362,820	
Financial assets and loans		5,108,414,329	4,723,135,998	4,384,490,801	3,791,069,859	3,414,611,151	
Reinsurance assets		726,118	703,844	638,818	234,239	327,397	
Property and equipment		29,532,953	27,983,884	25,684,589	25,991,832	35,862,947	
Intangible assets		35,653,303	37,657,462	39,684,351	92,132	102,258	
Other assets (Note 1)		607,385,501	537,028,697	517,415,266	489,313,858	404,766,639	
Total assets		6,060,689,374	5,534,582,859	5,162,314,479	4,690,848,527	4,183,253,567	
Payables		16,112,637	21,434,245	17,906,669	23,251,477	18,300,775	
Financial Liabilities		76,104,658	66,982,208	53,859,128	79,783,588	46,153,172	
Insurance liabilities, Reserve for Insurance Contracts With The Nature Of Financial Products and Reserve for Foreign Exchange Valuation		4,923,976,857	4,553,416,301	4,216,412,106	3,760,100,069	3,439,425,144	
Provisions		56,245	56,245	4,350,842	2,088,438	800,503	
Other liabilities (Note 2)		608,850,932	531,398,699	523,878,637	499,209,592	405,721,120	
Total liabilities	undistributed	5,625,101,329	5,173,287,698	4,816,407,382	4,364,433,164	3,910,100,714	
	distributed	(Note 3)	5,173,287,698	4,816,407,382	4,364,433,164	3,910,100,714	
Capital stock		53,065,274	53,065,274	53,065,274	53,065,274	53,065,274	
Capital surplus		13,767,663	13,768,468	13,028,012	13,029,142	13,038,791	
Retained earnings	undistributed	326,660,113	298,348,294	283,470,744	218,591,275	169,829,269	
	distributed	(Note 3)	290,369,975	268,219,634	210,463,794	169,829,269	
Other equity		42,094,995	(3,886,875)	(3,656,933)	41,729,672	37,219,519	
Total equity	undistributed	435,588,045	361,295,161	345,907,097	326,415,363	273,152,853	
	distributed	(Note 3)	353,316,842	330,655,987	318,287,882	273,152,853	
Note 1: Other assets include guarantee deposits paid, deferred tax assets and separate account product assets.							
Note 2: Other liabilities include guarantee deposits received, deferred tax liabilities and separate account product liabilities.							
Note 3: The data is not available after the earnings distribution in 2017, as the company has not yet convened a shareholders’ meeting for resolution of earnings distribution.							
Note 4: We restated retrospectively the consolidated financial statements in accordance with the International Accounting Standards No. 19 “Employee Benefits.”							
Note 5: According to Paragraph 1, Article 19 of the “Regulations Governing Information to be Published in Annual Reports of Public Companies”, financial data for the most recent period has not been audited and attested or reviewed by a CPA before the date of publication of the annual report, and need not be disclosed.							

## (II) Five Year Condensed Income Statement

### 1. Consolidated financial statement

Unit: NT\$ thousand(excluding earnings per share)

Year Item	Five Year Financial Results					Financial Information as of March 31, 2018
	2017	2016	2015	2014 (Note 1)	2013	(Note 2)
Operating income	\$876,379,516	\$848,067,953	\$726,256,487	\$767,331,283	\$678,927,236	
Operating cost	815,057,155	790,882,784	660,343,638	717,399,883	633,181,009	
Operating expenses	28,790,215	30,768,264	23,020,564	16,869,303	15,677,417	
Non-operating income and expenses	1,441,684	1,956,244	1,264,940	1,481,876	1,156,420	
Income from continuing operations before income tax	33,973,830	28,373,149	44,157,225	34,543,973	31,225,230	
Net income from continuing operations	36,267,725	30,234,621	38,447,380	31,734,176	27,568,709	
Other comprehensive income (loss) (net amount after tax)	45,818,490	(572,728)	(45,309,133)	21,796,441	10,151,980	
Total comprehensive income (loss) this term	82,086,215	29,661,893	(6,861,753)	53,530,617	37,720,689	
Net profit attributable to equity holders of the parent	36,290,138	30,128,660	38,242,639	31,658,643	27,598,537	
Net profit belonging to non-controlled equity	(22,413)	105,961	204,741	75,533	(29,828)	
Total amount of comprehensive profit (loss) attributable to equity holders of the parent	82,272,008	29,898,718	(7,143,966)	53,272,159	37,752,432	
Total amount of comprehensive profit (loss) attributable to non-controlling interests	(185,793)	(236,825)	282,213	258,458	(31,743)	
Earnings Per Share (NTD)	6.84	5.68	7.21	5.97	5.20	

Note 1: We restated retrospectively the consolidated financial statements in accordance with the International Accounting Standards No. 19 “Employee Benefits.”

Note 2: According to Paragraph 1, Article 19 of the “Regulations Governing Information to be Published in Annual Reports of Public Companies”, financial data for the most recent period has not been audited and attested or reviewed by a CPA before the date of publication of the annual report, and need not be disclosed.

## 2. Parent Company Only Statement

Unit: NT\$ thousand(excluding earnings per share)

Year Item	Five Year Financial Results					Financial Information as of March 31, 2018
	2017	2016	2015	2014 (Note 1)	2013	(Note 2)
Operating income	\$861,140,395	\$836,502,388	\$719,744,096	\$763,525,451	\$674,612,450	
Operating cost	807,086,790	786,309,932	656,926,461	715,252,009	629,986,028	
Operating expenses	21,676,305	24,154,280	20,380,952	15,488,736	14,529,595	
Non-operating income and expenses	1,429,361	1,955,342	1,284,333	1,505,533	1,152,106	
Income before income tax	33,806,661	27,993,518	43,721,016	34,290,239	31,248,933	
Net income	36,290,138	30,128,660	38,242,639	31,658,643	27,598,537	
Other comprehensive income (loss)	45,981,870	(229,942)	(45,386,605)	21,613,516	10,153,895	
Earnings Per Share (NTD)	6.84	5.68	7.21	5.97	5.20	

Note 1: We restated retrospectively the consolidated financial statements in accordance with the International Accounting Standards No. 19 “Employee Benefits.”

Note 2: According to Paragraph 1, Article 19 of the “Regulations Governing Information to be Published in Annual Reports of Public Companies”, financial data for the most recent period has not been audited and attested or reviewed by a CPA before the date of publication of the annual report, and need not be disclosed.

### (III) Names of external auditors and audit opinions in recent five years:

Year	Certifying CPA	Audit results
2013	James Huang, Wen-Fang Fu	Audit Report with unqualified opinion
2014	James Huang, Daniel Hsu	Audit Report with amended unqualified (unreserved) opinion
2015	Bob Chang, Daniel Hsu	Audit Report with amended unqualified (unreserved) opinion
2016	Bob Chang, Daniel Hsu	Audit Report with unqualified opinion
2017	Bob Chang, Daniel Hsu	Audit Report with unqualified opinion

## II. Five Year Financial Analysis

### 1. Consolidated financial statement

Title \ Year			Five Year Financial Analysis					As of March 31, 2018
			2017	2016	2015	2014 (Explanation 1)	2013	
Financial structure (%)	Liabilities to assets ratio (%)		92.76	93.45	93.28	93.02	93.53	(Explanation 3)
	Ratio of long-term capital to property, plant and equipment		(Explanation 2)	(Explanation 2)	(Explanation 2)	(Explanation 2)	(Explanation 2)	
Ability to repay debts (%)	Liquidity ratio		(Explanation 2)	(Explanation 2)	(Explanation 2)	(Explanation 2)	(Explanation 2)	
	Quick ratio		(Explanation 2)	(Explanation 2)	(Explanation 2)	(Explanation 2)	(Explanation 2)	
	Affiliate Investment/Equity (%)		7.60	8.88	7.11	1.38	1.03	
Operational ability (%)	Premium rate of new insurance contract (Note 1)		16.40	21.50	18.12	15.13	17.13	
	Premium income change (Note 2)		(0.06)	16.59	7.62	8.98	(6.67)	
	Capital utilization ratio		100.53	99.78	99.20	99.81	97.00	
	Persistency rate	13 months	98.19	98.28	97.60	97.89	97.98	
		25 months	94.29	92.24	91.80	94.92	91.80	
Profitability	ROA (%)		0.63	0.56	0.78	0.71	0.69	
	ROE (%)		9.01	8.49	11.36	10.54	10.92	
	Ratio of pre-tax income to total paid-in capital (%)		50.83	42.45	66.81	52.26	47.24	
	Net profit margin (%)		4.14	3.57	5.29	4.14	4.06	
	Earnings Per Share (NTD) (Note 3)		6.84	5.68	7.21	5.97	5.20	
Cash flows	Cash flow ratio (%) (Note 4)		150.74	(36.27)	(314.99)	322.01	252.46	
	Net cash flow adequacy rate (%) (Note 5)		(13.69)	12.51	27.32	48.45	48.95	
	Cash re-investment rate (%) (Note 6)		0.59	(0.68)	(4.92)	3.01	1.27	
Leverage	Operation leverage		126.94	133.85	115.77	116.74	118.76	
	Financial leverage		107.07	100.21	100.12	100.18	100.20	
Note 1: Mainly due to lower cost of the new contract in 2017 compared to that in 2016.								
Note 2: Mainly due to narrower change in premiums as income 2017 compared to that in 2016.								
Note 3: Mainly due to the higher net profit in 2017 compared to that in 2016.								
Note 4: Mainly due to the increase in cash inflows from operating activities in 2017 compared to that in 2016.								
Note 5: Mainly due to the payment of cash dividends in 2017.								
Note 6: Mainly due to the increase in cash inflows from operating activities in 2017 compared to that in 2016.								

Explanation 1: We restated retrospectively the consolidated financial statements in accordance with the International Accounting Standards No. 19 “Employee Benefits.”

Explanation 2: In accordance with Jin-Guan-Bao-Cai-Zi No. 09802506492 in December 30, 2009, financial ratios such as the long-term debt-to-asset ratio, quick ratio, current ratio are not required to be disclosed after 2011.

Explanation 3: According to Paragraph 1, Article 19 of the “Guidelines for Recording Matters in Annual Reports of Publicly-issued Companies,” as of the publication date of the annual report, it has not been completed by an accountant, so it is exempt from disclosure.

## 2. Parent Company Only Statement

Year  Title			Five Year Financial Analysis					As of March 31, 2018
			2017	2016	2015	2014 (Explanation 1)	2013	
Financial structure (%)	Liabilities to assets ratio (%)		92.81	93.47	93.30	93.04	93.53	(Explanation 3)
	Ratio of long-term capital to property, plant and equipment		(Explanation 2)	(Explanation 2)	(Explanation 2)	(Explanation 2)	(Explanation 2)	
Ability to repay debts (%)	Liquidity ratio		(Explanation 2)	(Explanation 2)	(Explanation 2)	(Explanation 2)	(Explanation 2)	
	Quick ratio		(Explanation 2)	(Explanation 2)	(Explanation 2)	(Explanation 2)	(Explanation 2)	
	Affiliate Investment/Equity (%)		20.63	23.75	21.41	10.48	3.81	
Operational ability (%)	Premium rate of new insurance contract (Note 1)		16.40	21.50	18.12	15.13	17.13	
	Premium income change (Note 2)		(0.06)	16.59	7.62	8.98	(6.67)	
	Capital utilization ratio		100.53	99.78	99.20	99.81	97.00	
	Persistency rate	13 months	98.19	98.28	97.60	97.89	97.98	
		25 months	94.29	92.24	91.80	94.92	91.80	
Profitability	ROA (%)		0.63	0.56	0.78	0.71	0.69	
	ROE (%)		9.11	8.52	11.38	10.56	10.97	
	Ratio of pre-tax income to total paid-in capital (%)		50.58	41.89	66.15	51.88	47.27	
	Net profit margin (%)		4.21	3.60	5.31	4.15	4.09	
	Earnings Per Share (NTD) (Note 3)		6.84	5.68	7.21	5.97	5.20	
Cash flows	Cash flow ratio (%) (Note 4)		199.63	(40.92)	(325.42)	337.00	273.69	
	Net cash flow adequacy rate (%) (Note 5)		(8.11)	12.82	27.72	48.66	49.09	
	Cash Investment ratio (%) (Note 6)		0.67	(0.71)	(4.90)	3.07	1.32	
Leverage	Operation leverage		120.98	128.68	114.85	117.28	124.87	
	Financial leverage		106.79	100.21	100.14	100.18	100.20	
Note 1: Mainly due to lower cost of the new contract in 2017 compared to that in 2016.								
Note 2: Mainly due to narrower change in premiums as income 2017 compared to that in 2016.								
Note 3: Mainly due to the higher net profit in 2017 compared to that in 2016.								
Note 4: Mainly due to the increase in cash inflows from operating activities in 2017 compared to that in 2016.								
Note 5: Mainly due to the payment of cash dividends in 2017.								
Note 6: Mainly due to the increase in cash inflows from operating activities in 2017 compared to that in 2016.								

- Explanation 1: We restated retrospectively the consolidated financial statements in accordance with the International Accounting Standards No. 19 “Employee Benefits.”
- Explanation 2: In accordance with Jin-Guan-Bao-Cai-Zi No. 09802506492 in December 30, 2009, financial ratios such as the long-term debt-to-asset ratio, quick ratio, current ratio are not required to be disclosed after 2011.
- Explanation 3: According to Paragraph 1, Article 19 of the “Guidelines for Recording Matters in Annual Reports of Publicly-issued Companies,” as of the publication date of the annual report, it has not been completed by an accountant, so it is exempt from disclosure.

The equations for calculation are shown below:

1. Financial structure

- (1) Liabilities to assets ratio = total liabilities/total assets.
- (2) Ratio of long-term capital to property, plant and equipment = (Net equity + non-current liabilities) / net property, plant and equipment.

2. Ability to repay debts

- (1) Liquidity ratio = current assets/ current liabilities
- (2) Quick ratio = (current assets-inventories-prepaid expenses) / current liabilities)
- (3) Affiliate Investment to Equity Ratio = Affiliate Investment / Equity

3. Operational ability

- (1) Premium rate of new insurance contract = cost of new insurance contract/ revenue of new insurance contract
- (2) Premium income change = (Current accumulated premium income - accumulated premium income for the previous year) / accumulated premium income for the previous year.
- (3) Capital utilization ratio = total capital utilization/(insurance liabilities+equity).
- (4) Retention ratio (13 month, 25 month) =  $PR_y = BF_x + y/NB'_x \times 100\%$

4. Profitability

- (1) Return on Assets (ROA) = [corporate earnings + interest expenses  $\times$  (1 – tax rate)]/average total assets.
- (2) Return on Equity (ROA) = corporate earnings /average net equity.
- (3) Net Profit Margin (NPM) = corporate earnings /average net sales.
- (4) Earnings per share (EPS) = (attributable to shareholders' equity of the parent – preferred stock dividends)/weighed average quantity of outstanding shares.

5. Cash flows

- (1) Cash flow ratio = net cash flow from operation / current liabilities
- (2) Net cash flow adequacy ratio = net cash flows from operating activities in the last 5 years/(capital expenditure + increase in inventory + cash dividend) in the last 5 years
- (3) Cash reinvestment ratio = (Net cash flow in operating activities – cash dividend) / (Gross property, plant and equipment + long-term investment + other non-current assets + working capital)

6. Leverage:

- (1) Operation leverage = (net income – variable expenses)/ operating income
- (2) Financial leverage = operating income/ (operating income – interest expenses)

### III. Audit Report from the Supervisors on the Latest Financial Statements

#### Audit Report from the Supervisors

The financial statements of Cathay Life Insurance covering the period from January 1 to December 31, 2017, and the business report and earning distribution plan have been submitted and prepared by the board of directors of the Company. The financial statements were audited by Wen-Fang Fu, CPA in accordance with Paragraph 2, Article 219 of the Company Act. The CPA has been appointed to review the financial statements with the supervisor, and in her opinion, the aforementioned financial statements are fairly presented as stated.

To:

Board of Directors (entitled to execute stockholders' meeting functions)

Cathay Life Insurance Co., Ltd.

Managing Supervisor: Chih-Iing Tsai

Supervisor: Tso-Hsing Hsu

Supervisor: Chih-Ming Lin

Dated: March 23, 2018

IV. Audited consolidated financial reports of the parent and subsidiaries in the most recent year

## Declaration

It is hereby declared that as the Affiliation Report for 2017 (from January 1, 2017 to December 31, 2017) pursuant to the Criteria Governing Preparation of Affiliation Reports, Consolidated Business Reports and Consolidated Financial Statements of Affiliated Enterprises was required to be included in the consolidated financial statements of affiliates under these Criteria are all the same as companies required to be included in the consolidated financial statements of parent and subsidiary companies as provided in Financial Accounting Criteria Gazette No. 10, and if relevant information that should be disclosed in the consolidated financial statements of affiliates has all been disclosed in the consolidated financial statements of parent and subsidiary companies, the Company shall not be required to prepare separate consolidated financial statements of affiliates.

Hereby certify

Company name: Cathay Life Insurance Co., Ltd.

Chairman: Tiao-Kuei Huang

Dated: March 15, 2018



**Independent Auditors' Report**  
English Translation of a Report Originally Issued in Chinese

The Board of Directors and Shareholders  
Cathay Life Insurance Co., Ltd.

**Opinion**

We have audited the accompanying consolidated balance sheets of Cathay Life Insurance Co., Ltd. (the “Company”) and its subsidiaries as of 31 December 2017 and 2016, and the related consolidated statements of comprehensive income, consolidated statements of changes in equity and cash flows for the years ended 31 December 2017 and 2016, and notes to the consolidated financial statements, including the summary of significant accounting policies (together “the consolidated financial statements”).

In our opinion, based on our audits, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Company and its subsidiaries as of 31 December 2017 and 2016, and their consolidated financial performance and cash flows for the years ended 31 December 2017 and 2016, in conformity with the requirements of the Regulations Governing the Preparation of Financial Reports by Insurance Enterprise and International Financial Reporting Standards, International Accounting Standards, Interpretations developed by the International Financial Reporting Interpretations Committee or the former Standing Interpretations Committee as endorsed and became effective by Financial Supervisory Commission.

**Basis for Opinion**

We conducted our audits in accordance with the Regulations Governing Auditing and Attestation of Financial Statements by Certified Public Accountants and auditing standards generally accepted in the Republic of China. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Company and its subsidiaries in accordance with the Norm of Professional Ethics for Certified Public Accountant of the Republic of China (the “Norm”), and we have fulfilled our other ethical responsibilities in accordance with the Norm. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of 2017 consolidated financial statements. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

**Independent Auditors' Report (continued)**  
English Translation of a Report Originally Issued in Chinese

Valuation of Financial instruments

The Company and its subsidiaries determine the fair value of some financial instrument investments by applying valuation techniques. The Company and its subsidiaries involve internal valuation model to determine the fair value for partial of the financial instruments. The underlying assumptions of the valuation model will significantly impact the fair value of the reported financial instruments. Therefore, we determined valuation of financial instruments as a key audit matter.

Our audit procedures included (but not limited to) assessing and testing the effectiveness of internal controls related to valuation, including management's decision and approval of the valuation model and related assumptions, the controls related to the valuation model and change of assumptions, and management's valuation review process. We used internal valuation specialists on a sampling basis to assist in reviewing the valuation techniques, understanding and assessing the rationality of key valuation assumptions, performing independent valuation calculation, and determining whether the valuation differences are acceptable.

Please refer to Notes 4, 5.2 and 44 for details of the valuation of the Company and its subsidiaries' financial instruments.

Measurement of insurance liabilities

The measurement of the Company and its subsidiaries' insurance liabilities is dependent on the calculations based on different assumptions. Partial of the assumptions followed the regulations issued by the authorities while partial of the assumptions followed the professional judgements of internal specialists, and thus resulting in high complexity. Therefore, we determined measurement of insurance liabilities as a key audit matter.

Our audit procedures included (but not limited to) evaluating and testing the effectiveness of internal controls around insurance liabilities, including management's decision and approval of the methods and assumptions used in setting aside various reserves and controls for changing the methods and assumptions and examining the data of calculating insurance liabilities. Meanwhile, we involved internal specialists in our audit procedures, including assessing the reasonableness of the actuarial judgements and actuarial assumption models made by management. In the liability adequacy test, the internal specialists evaluated the reasonableness of underlying assumptions and results.

Please refer to Notes 4, 5.2 and 27 for details of the Company and its subsidiaries' measurement of insurance liabilities.

**Independent Auditors' Report (continued)**  
English Translation of a Report Originally Issued in Chinese

Investment properties measured at fair value

The Company and its subsidiaries' investment properties are measured at fair value. Due to inaccessible market prices, the management evaluates the fair value of investment properties based on external real estate appraisers firm's valuation reports, which highly relied on the valuation approach chosen (including but not limited to income approach and market approach) and the assumptions. The approach chosen and the changes to the assumptions will impact the result of the investment properties valuation. Therefore, we determined investment properties measured at fair value as a key audit matter.

Our audit procedures included (but not limited to) evaluating the objectivity and qualification of external real estate appraisers, and enlisting the internal valuation specialists' assistance to evaluate the external real estate appraisers firm's valuation reports to understand the valuation approach adopted; we also ensure the reasonableness in the valuation approach adopted and key valuation assumptions to verify whether the difference between the internal valuation specialists' work and external valuation reports is acceptable.

Please refer to Notes 4, 5.2 and 16 for details of the Company and its subsidiaries' investment properties measured at fair value.

Assessment of goodwill impairment

International Accounting Standards requires entities to perform an impairment test annually. However the calculation made by the management is complex and involves major subjective judgments and assumptions. Therefore, we determined assessment of goodwill impairment as a key audit matter.

Our audit procedures included (but not limited to) assessing the rationality of financial forecasts and using internal specialists to assist in the audit procedure of goodwill impairment assessment, including the rationality of the assumptions and approaches used by the management.

Please refer to Notes 4, 5.2, and 20 for details of the Company and its subsidiaries' assessment of goodwill impairment.

**Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the requirements of the Regulations Governing the Preparation of Financial Reports by Insurance Enterprise, and International Financial Reporting Standards, International Accounting Standards, Interpretations developed by the International Financial Reporting Interpretations Committee or the former Standing Interpretations Committee as endorsed and became effective by Financial Supervisory Commission, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

**Independent Auditors' Report (continued)**  
English Translation of a Report Originally Issued in Chinese

In preparing the consolidated financial statements, management is responsible for assessing the ability to continue as a going concern of the Company and its subsidiaries, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company and its subsidiaries or to cease operations, or has no realistic alternative but to do so.

Those charged with governance, including audit committee or supervisors, are responsible for overseeing the financial reporting process of the Company and its subsidiaries.

**Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in the Republic of China will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with auditing standards generally accepted in the Republic of China, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

1. Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
2. Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control of the Company and its subsidiaries.
3. Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
4. Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability to continue as a going concern of the Company and its subsidiaries. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company and its subsidiaries to cease to continue as a going concern.

**Independent Auditors' Report (continued)**  
English Translation of a Report Originally Issued in Chinese

5. Evaluate the overall presentation, structure and content of the consolidated financial statements, including the accompanying notes, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
6. Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Company and its subsidiaries to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audits.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of 2017 consolidated financial statements and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

We have audited and expressed an unqualified opinion on the parent company only financial statements of the Company as of and the years ended 31 December 2017 and 2016.

Ernst & Young  
Taipei, Taiwan  
The Republic of China  
15 March 2018

Notice to Readers:

The accompanying consolidated financial statements are intended only to present the financial position, financial performance and cash flows in accordance with accounting principles and practices generally accepted in the Republic of China and not those of any other jurisdiction. The standards, procedures and practices to audit such consolidated financial statements are those generally accepted and applied in the Republic of China.

# CATHAY LIFE INSURANCE CO., LTD. AND SUBSIDIARIES

## Consolidated balance sheets

As at 31 December 2017 and 31 December 2016

(Expressed in thousands of New Taiwan Dollars)

Assets	Notes	31 December 2017	31 December 2016	Liabilities and equity	Notes	31 December 2017	31 December 2016
Cash and cash equivalents	4,6,51,52	\$210,543,885	\$148,761,072	Short-term debts	51	\$-	\$46,444
Receivables	4,7,51,52	81,845,945	70,613,079	Payables	23,51,52	25,235,969	24,352,689
Current tax assets	4,5,40,51	18,090	-	Current tax liabilities	4,5,40,51	177,190	185,413
Financial assets at fair value through profit or loss	4,5,8,51	43,037,361	39,081,972	Financial liabilities at fair value through profit or loss	4,5,24,51	1,104,658	26,982,208
Available-for-sale financial assets	4,5,9,51,57(4)	1,517,450,715	1,421,616,409	Bonds payable	25,51,52	70,000,000	35,000,000
Derivative financial assets for hedging	4,5,10,51	246,444	232,269	Preferred stock liability	26,51,52	5,000,000	5,000,000
Investments accounted for using the equity method – Net	4,5,11,51	33,122,620	31,130,963	Insurance liabilities	4,5,27,51	4,923,940,864	4,547,132,223
Debt instrument investments for which no active market exists	4,5,12,51,52,57(4)	2,393,010,584	2,126,182,349	Reserve for insurance contracts with feature of financial instruments	4,5,27,51	8,761,609	10,320,750
Held-to-maturity financial assets	4,5,13,51,57(4)	57,807,718	27,775,410	Foreign exchange volatility reserve	4,5,27,51	11,589,138	9,871,478
Other financial assets – Net	4,5,14,51	4,500,000	7,661,395	Provisions	4,5,29,51	472,002	424,226
Investment property	4,5,16,51,52	459,175,538	452,751,907	Deferred tax liabilities	4,5,40,51	37,034,552	28,848,843
Investment property under construction	4,5,16,51,52	3,541,501	3,300,843	Other liabilities	30,31,51,52	17,888,037	6,788,069
Prepayments for buildings and land – Investments	4,5,16,51,52	690,203	383,904	Separate account product liabilities	4,42,51	555,269,179	498,014,211
Loans	4,17,51,52	603,718,254	607,647,075	Total liabilities		5,656,473,198	5,192,966,554
Reinsurance assets	4,18,51,52	758,458	738,779				
Property and equipment	4,19,51,52	31,077,311	29,498,116	Equity attributable to equity holders of the parent			
Intangible assets	4,20,51	46,272,945	49,045,554	Capital stock			
Deferred tax assets	4,5,40,51	28,448,690	12,640,191	Common stock	32	53,065,274	53,065,274
Other assets	4,21,22,51,52,53	27,119,120	29,874,976	Capital surplus	33	13,767,663	13,768,468
Separate account product assets	4,42,51	555,269,179	498,014,211	Retained earnings	34		
				Legal capital reserve		33,208,919	27,183,187
				Special capital reserve		259,379,137	242,737,539
				Unappropriated retained earnings		34,072,057	28,427,568
				Other equity		42,094,995	(3,886,875)
				Non-controlling interests	34	5,593,318	2,688,759
				Total equity		441,181,363	363,983,920
Total assets		<u>\$6,097,654,561</u>	<u>\$5,556,950,474</u>	Total liabilities and equity		<u>\$6,097,654,561</u>	<u>\$5,556,950,474</u>

The accompanying notes are an integral part of these consolidated financial statements.

# CATHAY LIFE INSURANCE CO., LTD. AND SUBSIDIARIES

## Consolidated statements of comprehensive income

For the years ended 31 December 2017 and 2016

(Expressed in thousands of New Taiwan Dollars, except earnings per share)

Items	Notes	1 January – 31 December 2017	1 January – 31 December 2016
Operating revenue	4,52		
Direct premium income	35	\$609,560,113	\$606,925,481
Reinsurance premium income	35	197,504	200,445
Premium income	35	609,757,617	607,125,926
Deduct: Premiums ceded to reinsurers	35	(1,353,518)	(1,216,171)
Changes in unearned premium reserve	27,35	(857,291)	(678,453)
Retained earned premium	35	607,546,808	605,231,302
Reinsurance commission earned		301,005	362,835
Handling fees earned	42	9,468,376	5,542,070
Net investment profits and losses			
Interest income		139,034,096	127,365,202
Gains (losses) from financial assets and liabilities at fair value through profit or loss		89,042,532	15,438,840
Realized gains from available-for-sale financial assets		68,687,213	43,761,300
Realized gains from debt instrument investments for which no active market exists		19,026,550	26,184,430
Realized gains from held-to-maturity financial assets		(3,393)	-
Share of the gains of associates and joint ventures accounted for using the equity method		1,258,667	1,094,344
Foreign exchange (losses) gains		(116,018,300)	(43,590,580)
Changes in foreign exchange volatility reserve	27	(1,717,660)	6,154,971
Gains from investment property		10,231,019	15,482,863
Impairment losses on investments and gains on reversal of impairment losses		(3,278)	(92,502)
Gains (losses) from other investments – Net		153,167	511,452
Other operating revenue		5,068,585	5,032,333
Separate account product revenue	4,42	44,304,129	39,589,093
Subtotal		876,379,516	848,067,953
Operating costs	4,52		
Insurance claim payments	36	(284,509,744)	(297,769,994)
Deduct: Claims recovered from reinsures	36	487,223	569,165
Retained claim payments	36	(284,022,521)	(297,200,829)
Changes in insurance liabilities	27	(446,299,104)	(408,182,318)
Changes in reserve for insurance contracts with feature of financial instruments	27	456,521	(216,001)
Brokerage expenses	37	(16,802,420)	(19,392,640)
Commission expenses	37	(15,704,454)	(19,508,377)
Other operating costs		(6,417,684)	(6,380,560)
Finance costs		(1,963,364)	(412,966)
Separate account product expenses	4,42	(44,304,129)	(39,589,093)
Subtotal		(815,057,155)	(790,882,784)
Operating expenses	4,37,52		
Business expenses		(11,681,038)	(13,976,870)
Administrative and general expenses		(17,063,059)	(16,746,235)
Employee training expenses		(46,118)	(45,159)
Subtotal		(28,790,215)	(30,768,264)
Operating income		32,532,146	26,416,905
Non-operating income and expenses	4,38,52	1,441,684	1,956,244
Income from continuing operations before income tax		33,973,830	28,373,149
Income tax benefit (expense)	4,5,40	2,293,895	1,861,472
Net income from continuing operations		36,267,725	30,234,621
Net income		36,267,725	30,234,621
Other comprehensive income	39		
Not to be reclassified to profit or loss in subsequent periods			
Remeasurements of defined benefit plans		(406,729)	844,347
Revaluation surplus		235,064	-
Share of the other comprehensive income of associates and joint ventures accounted for using the equity method – not to be reclassified to profit or loss in subsequent periods		183,911	(9,404)
Income taxes relating to not to be reclassified to profit or loss in subsequent periods		(8,331)	(141,776)
To be reclassified to profit or loss in subsequent periods			
Exchange differences resulting from translating the financial statements of foreign operations		(1,285,099)	(7,314,774)
Unrealized valuation gains (losses) from available-for-sale financial assets		51,697,578	3,843,352
Effective portion of (losses) gains on hedging instruments in cash flow hedges		14,595	(216,856)
Share of the other comprehensive income of associates and joint ventures accounted for using the equity method – to be reclassified to profit or loss in subsequent periods		(1,223,394)	(668,286)
Income taxes relating to be reclassified to profit or loss in subsequent periods		(3,389,105)	3,090,669
Other comprehensive losses, net of tax		45,818,490	(572,728)
Total comprehensive income (losses)		\$82,086,215	\$29,661,893
Net income attributable to:			
Equity holders of the parent		\$30,128,660	\$30,128,660
Non-controlling interests		\$(22,413)	\$105,961
Total comprehensive income (losses) attributable to:			
Equity holders of the parent		\$82,272,008	\$29,898,718
Non-controlling interests		\$(185,793)	\$(236,825)
Basic earnings per share (in dollars)	41		
Net income from continuing operations		\$6.84	\$5.68

The accompanying notes are an integral part of these consolidated financial statements.

CATHAY LIFE INSURANCE CO., LTD. AND SUBSIDIARIES

Consolidated statements of changes in equity  
For the years ended 31 December 2017 and 2016  
(Expressed in thousands of New Taiwan Dollars)

		Equity attributable to equity holders of the parent													
		Retained earnings					Other equity								
							Exchange differences resulting from translating the financial statements of foreign operations	Unrealized valuation (losses) gains from available-for-sale financial assets	Effective portion of gains (losses) on hedging instruments in cash flow hedges	Remeasurements of defined benefit plans	Revaluation surplus	Total	Non-controlling interests	Total	
Items	Notes	Capital stock	Capital surplus	Legal capital reserve	Special capital reserve	Unappropriated retained earnings									
Balance on 1 January 2016		\$53,065,274	\$13,028,012	\$19,560,283	\$227,412,391	\$36,498,070	\$253,184	\$(3,883,850)	\$371,523	\$(397,790)	\$-	\$345,907,097	\$2,327,656	\$348,234,753	
Special capital reserve recovered in accordance with Order No. Financial-Supervisory-Insurance-Corporate-10402029580		-	-	-	(10,000,000)	10,000,000	-	-	-	-	-	-	-	-	
Special capital reserve recognized in accordance with Order No. Financial-Supervisory-Insurance-Corporate-10502023110		-	-	-	(2,700,000)	2,700,000	-	-	-	-	-	-	-	-	
Appropriation and distribution of earnings for the year 2015	34														
Legal capital reserve		-	-	7,622,904	-	(7,622,904)	-	-	-	-	-	-	-	-	
Special capital reserve		-	-	-	26,324,056	(26,324,056)	-	-	-	-	-	-	-	-	
Cash dividends on common stock		-	-	-	-	(15,251,110)	-	-	-	-	-	(15,251,110)	-	(15,251,110)	
Changes in special reserve (Note 1)		-	-	-	1,701,092	(1,701,092)	-	-	-	-	-	-	-	-	
Changes in other capital surplus															
Changes in amount of associates and joint ventures accounted for using the equity method		-	740,456	-	-	-	-	-	-	-	-	740,456	-	740,456	
Net income for the year ended 31 December 2015 (Note 2)		-	-	-	-	30,128,660	-	-	-	-	-	30,128,660	105,961	30,234,621	
Other comprehensive income for the year ended 31 December 2016	39	-	-	-	-	-	(7,827,585)	7,084,466	(179,990)	693,167	-	(229,942)	(342,786)	(572,728)	
Total comprehensive income for the year ended 31 December 2016		-	-	-	-	30,128,660	(7,827,585)	7,084,466	(179,990)	693,167	-	29,898,718	(236,825)	29,661,893	
Changes in non-controlling interests	34	-	-	-	-	-	-	-	-	-	-	-	597,928	597,928	
Balance on 31 December 2016		53,065,274	13,768,468	27,183,187	242,737,539	28,427,568	(7,574,401)	3,200,616	191,533	295,377	-	361,295,161	2,688,759	363,983,920	
Special capital reserve recovered in accordance with Order No. Financial-Supervisory-Insurance-Corporate-10602902460		-	-	-	(5,042,545)	5,042,545	-	-	-	-	-	-	-	-	
Appropriation and distribution of earnings for the year 2016	34														
Legal capital reserve		-	-	6,025,732	-	(6,025,732)	-	-	-	-	-	-	-	-	
Special capital reserve		-	-	-	19,466,062	(19,466,062)	-	-	-	-	-	-	-	-	
Cash dividends on common stock		-	-	-	-	(7,978,319)	-	-	-	-	-	(7,978,319)	-	(7,978,319)	
Changes in special reserve (Note 1)		-	-	-	2,218,081	(2,218,081)	-	-	-	-	-	-	-	-	
Changes in other capital surplus															
Changes in amount of associates and joint ventures accounted for using the equity method		-	(805)	-	-	-	-	-	-	-	-	(805)	-	(805)	
Net income for the year ended 31 December 2017 (Note 3)		-	-	-	-	36,290,138	-	-	-	-	-	36,290,138	(22,413)	36,267,725	
Other comprehensive income for the year ended 31 December 2017	39	-	-	-	-	-	(2,383,935)	48,349,777	12,113	(184,906)	188,821	45,981,870	(163,380)	45,818,490	
Total comprehensive income for the year ended 31 December 2017		-	-	-	-	36,290,138	(2,383,935)	48,349,777	12,113	(184,906)	188,821	82,272,008	(185,793)	82,086,215	
Changes in non-controlling interests	34	-	-	-	-	-	-	-	-	-	-	-	3,090,352	3,090,352	
Balance on 31 December 2017		\$53,065,274	\$13,767,663	\$33,208,919	\$259,379,137	\$34,072,057	\$(9,958,336)	\$51,550,393	\$203,646	\$110,471	\$188,821	\$435,588,045	\$5,593,318	\$441,181,363	

Note 1: The special reserve was set aside in accordance with article 18 of Regulations of the Management of Various Reserves by Insurance Enterprises.

Note 2: For the year ended 2016, the remuneration to directors and supervisors in the amount of \$7,200 thousand and employees' compensation in the amount of \$2,800 thousand have been deducted from the Statement of Comprehensive Income.

Note 3: For the year ended 2017, the remuneration to directors and supervisors in the amount of \$5,700 thousand and employees' compensation in the amount of \$3,382 thousand have been deducted from the Statement of Comprehensive Income.

The accompanying notes are an integral part of these consolidated financial statements.



# CATHAY LIFE INSURANCE CO., LTD. AND SUBSIDIARIES

## Consolidated statements of cash flows

For the years ended 31 December 2017 and 2016

(Expressed in thousands of New Taiwan Dollars)

Items	Notes	1 January – 31 December 2017	1 January – 31 December 2016
Cash flows from operating activities			
Net income, before tax		\$33,973,830	\$28,373,149
Adjustments:			
Revenue and expense items			
Depreciation	37	758,579	764,108
Amortization	37	2,637,161	2,615,179
Provision for bad debt expenses		56,196	1,008,145
Net gains from financial assets and liabilities at fair value through profit or loss		(88,838,019)	(15,103,013)
Net gains from available-for-sale financial assets		(45,090,025)	(21,405,837)
Net gains from debt instrument investments for which no active market exists		(19,026,550)	(26,184,430)
Net gains from held-to-maturity financial assets		3,393	-
Interest expenses		2,148,495	119,483
Interest income		(139,034,096)	(127,365,202)
Dividend income		(23,801,701)	(22,691,290)
Changes in insurance liabilities		376,808,641	389,044,235
Changes in reserve for insurance contracts with feature of financial instruments		(1,559,141)	(43,682,215)
Changes in foreign volatility reserve		1,717,660	(6,154,971)
Share of the gains of associates and joint ventures accounted for using the equity method		(1,258,667)	(1,094,344)
Gains on disposal or scrapping of property and equipment		(4,281)	(246,003)
Gains on disposal of investment property		(77,366)	(1,028,564)
Impairment losses on financial assets		15,032	92,502
Gains on reversal of impairment losses		(11,754)	-
Losses (gains) on valuation of investment property		833,201	(3,728,709)
Other		2,258	(50,808)
Subtotal		66,279,016	124,908,266
Changes in operating assets and liabilities			
Decrease in financial assets at fair value through profit or loss		88,413,020	97,934,325
Decrease (increase) in derivative financial assets for hedging		419	(1,798)
Decrease (increase) in available-for-sale financial assets		938,265	(56,066,127)
Increase in debt instrument investments for which no active market exists		(247,801,684)	(257,037,642)
Increase in held-to-maturity financial assets		(30,021,894)	(2,637,578)
Decrease (increase) in premiums receivable		(175,054)	15,932
Decrease in notes receivable		1,193,552	375,432
Increase in other receivable		(13,802,549)	(8,617,007)
Increase in prepaid expenses and other prepayments		(1,000,995)	(3,509,191)
Decrease (Increase) in guarantee deposits paid		(201,527)	1,300,424
Increase in reinsurance assets		(19,679)	(74,725)
Decrease in other financial assets		3,161,395	10,338,605
Decrease (increase) in other assets		2,728,805	(629,113)
Decrease in financial liabilities at fair value through profit or loss		(28,178,365)	(97,318,572)
Increase (decrease) in notes payable		5,370,376	(1,557)
Increase in life insurance proceeds payable		96,185	137,543
Decrease (increase) in other payables		(4,433,601)	2,875,348
Decrease in due to reinsurers and ceding companies		(8,804)	(151,371)
Decrease (increase) in commissions payable		(918,172)	1,660,411
Decrease in accounts collected in advance		(61,652)	(99,078)
Increase in guarantee deposits received		5,586,378	58,648
Increase (decrease) in provisions		47,776	(136,830)
Decrease in deferred handling fees		(16,589)	(16,197)
Increase (decrease) in other liabilities		5,591,831	(929,689)
Decrease in provision for employee benefits		(406,729)	(3,361,049)
Subtotal		(213,919,292)	(315,890,856)
Cash generated from (used in) operating activities		(113,666,446)	(162,609,441)
Interest received		136,141,842	122,876,767
Dividends received		24,211,222	23,035,690
Interest paid		(1,386,309)	(40,927)
Income taxes (paid) received		(5,024,893)	(1,987,647)
Net cash used in operating activities		40,275,416	(18,725,558)
Cash flows from investing activities			
Acquisition of investments accounted for using the equity method		(2,432,643)	(6,670,889)
Disposal of investments accounted for using the equity method		2,843	-
Acquisition of subsidiaries (net of cash received)	43	-	(4,708,708)
Disinvestment of investments accounted for using the equity method		247,965	47,811
Acquisition of property and equipment		(2,492,832)	(3,171,024)
Disposal of property and equipment		22,272	317,623
Acquisition of intangible assets		(181,441)	(114,730)
Decrease in loans		3,895,387	29,583,960
Acquisition of investment property		(7,078,139)	(3,254,915)
Disposal of investment property		165,128	2,138,420
Net cash (used in) provided by investing activities		(7,851,460)	14,167,548
Cash flows from financing activities			
Proceeds from bond issuance	25	35,000,000	35,000,000
Decrease in notes and bonds with repurchase agreement		(46,444)	(14,660)
Redemption of preferred stock liability	26	-	(10,000,000)
Cash dividends paid		(7,978,319)	(15,251,110)
Changes in non-controlling interests		(70,187)	(55,385)
Net cash provided by (used in) financing activities		26,905,050	9,678,845
Effects of exchange rate changes on cash and cash equivalents		2,453,807	2,687,433
Increase in cash and cash equivalents		61,782,813	7,808,268
Cash and cash equivalents at the beginning of the periods		148,761,072	140,897,419
Cash and cash equivalents at the end of the periods		\$210,543,885	\$148,705,687

The accompanying notes are an integral part of these consolidated financial statements.

**English Translation of Financial Statements Originally Issued in Chinese**

**Cathay Life Insurance Co., Ltd. and Subsidiaries**

**Notes to Consolidated Financial Statements**

**For the years ended 31 December 2017 and 2016**

**(Expressed in thousands of New Taiwan Dollars unless otherwise specified)**

**1. Organizations and business scope**

Cathay Life Insurance Co., Ltd. (the “Company”) was incorporated in Taiwan on 23 October 1962, under the provisions of the Company Act of the Republic of China (“R.O.C.”). The Company mainly engages in the business of life insurance. On 31 December 2001, the Company became a subsidiary of Cathay Financial Holding Co., Ltd. (“Cathay Financial Holdings”) by adopting the stock conversion method under the R.O.C. Financial Holding Company Act and other pertinent acts of the R.O.C. in order to benefit from synergistic operation and enhance the Company’s competitiveness in the financial market. The Company’s registered office and the main business location is at No. 296, Jen Ai Road, Section 4, Taipei, Republic of China (R.O.C.).

The Company has participated in and won the public auction, which is held by Taiwan Insurance Guaranty Fund, for assets, liabilities and operations of Global Life Insurance Co., Ltd. and Singfor Life Insurance Co., Ltd. The Company entered into the acquisition contract on 27 March 2015. The Company assumed all assets, liabilities and operations of Global Life Insurance Co., Ltd. and Singfor Life Insurance Co., Ltd., except for their reserved assets and liabilities on 1 July 2015. Upon obtaining approval from the competent authorities, the Company started business on 5 August 2015 following receiving permits and business license for its offshore insurance unit.

The consolidated financial statements of the Company for the year 2017 and 2016 include the financial information of the Company and its Subsidiaries (“the Company and Subsidiaries”). Please refer to Note 4 (3) for the consolidated entities. The parent company and ultimate parent company of the Company is Cathay Financial Holdings.

**2. Date and procedures of authorization of financial statements for issue**

The consolidated financial statements of the Company and Subsidiaries for the years ended 31 December 2017 and 2016 were authorized for issue by the Company’s board of directors on 15 March 2018.

**3. Newly issued or revised standards and interpretations**

- (1) Changes in accounting policies resulting from applying for the first time certain standards and amendments:

The Company and Subsidiaries applied for the first time International Financial Reporting Standards, International Accounting Standards, and Interpretations issued, revised or amended which are endorsed by Financial Supervisory Commission (“FSC”) and become effective for annual periods beginning on or after 1 January 2017. The nature and the impact of each new standard and amendment that has a material effect on the Company and Subsidiaries is described below:

*IAS 36 Impairment of Assets (Amendment)*

This amendments relate to the amendments issued in May 2011 and require entities to disclose the recoverable amount of an asset (including goodwill) or a cash-generating unit when an impairment loss has been recognized or reversed during the period. The amendments also require detailed disclosure of how the fair value less costs of disposal has been measured when an impairment loss has been recognized or reversed, including valuation techniques used, level of fair value hierarchy of assets and key assumptions used in measurement. The Company and Subsidiaries evaluated that the amendment only affected the related disclosure.

- (2) Standards or interpretations issued, revised or amended, which are endorsed by FSC, but not yet

adopted by the Company and Subsidiaries as at the end of the reporting period are listed below:

**A. IFRS 9 *Financial Instruments***

The IASB has issued the final version of IFRS 9, which combines classification and measurement, the expected credit loss impairment model and hedge accounting. The standard will replace IAS 39 *Financial Instruments: Recognition and Measurement* and all previous versions of IFRS 9 *Financial Instruments* (which include standards issued on classification and measurement of financial assets and liabilities and hedge accounting).

**Classification and measurement:** Financial assets are measured at amortized cost, fair value through profit or loss, or fair value through other comprehensive income, based on both the entity's business model for managing the financial assets and the financial assets' contractual cash flow characteristics. Financial liabilities are measured at amortized cost or fair value through profit or loss. Furthermore there is requirement that "own credit risk" adjustments are not recognized in profit or loss.

**Impairment:** Expected credit loss model is used to evaluate impairment. Entities are required to recognize either 12-month or lifetime expected credit losses, depending on whether there has been a significant increase in credit risk since initial recognition.

**Hedge accounting:** Hedge accounting is more closely aligned with risk management activities and hedge effectiveness is measured based on the hedge ratio.

The new standard is effective for annual periods beginning on or after 1 January 2018. Consequential amendments on the related disclosures also become effective for annual periods beginning on or after 1 January 2018.

**B. Applying IFRS 9 *Financial Instruments* with IFRS 4 *Insurance Contracts* – Amendments to IFRS 4**

The amendments help to resolve issues arising from the different effective dates for IFRS 9 "Financial Instruments" (1 January 2018) and the new insurance contracts standard about to be issued by the IASB (not before 1 January 2021). The amendments allow entities issuing insurance contracts within the scope of IFRS 4 to mitigate certain effects of applying IFRS 9 "Financial Instruments" before the IASB's new insurance contracts standard becomes effective. The amendments introduce two approaches: an overlay approach and a temporary exemption. The overlay approach allows an entity applying IFRS 9 to remove from profit or loss the effects of some of the accounting mismatches that may occur from applying IFRS 9 before the new insurance contracts standard is applied. The temporary exemption enables eligible entities to defer the implementation date of IFRS 9 until the effective date of new insurance contracts standard (these entities that defer the application of IFRS 9 will continue to apply IAS 39).

**C. IFRS 10 *Consolidated Financial Statements* and IAS 28 *Investments in Associates and Joint Ventures* – Sale or Contribution of Assets between an Investor and its Associate or Joint Ventures**

The amendments address the inconsistency between the requirements in IFRS 10 *Consolidated Financial Statements* and IAS 28 *Investments in Associates and Joint Ventures*, in dealing with the loss of control of a subsidiary that is contributed to an associate or a joint venture. IAS 28 restricts gains and losses arising from contributions of non-monetary assets to an associate or a joint venture to the extent of the interest attributable to the other equity holders in the associate or joint ventures. IFRS 10 requires full profit or loss recognition on the loss of control of the subsidiary. IAS 28 was amended so that the gains or losses resulting from the sale or contribution of assets that constitute a business as defined in IFRS 3 between an investor and its associate or joint venture is recognized in full.

IFRS 10 was also amended so that the gains or losses resulting from the sale or contribution of a

subsidiary that does not constitute a business as defined in IFRS 3 between an investor and its associate or joint venture is recognized only to the extent of the unrelated investors' interests in the associate or joint venture.

The effective date of the amendments has been postponed indefinitely, but early adoption is allowed.

D. *IAS 12 Income Taxes – Recognition of Deferred Tax Assets for Unrealized Losses*

The amendments clarify how to account for deferred tax assets for unrealized losses. The amendments are effective for annual periods beginning on or after 1 January 2017.

E. *Disclosure Initiative – Amendment to IAS 7 Statement of Cash Flows*

The amendments relate to changes in liabilities arising from financing activities and to require a reconciliation of the carrying amount of liabilities at the beginning and end of the period. The amendments are effective for annual periods beginning on or after 1 January 2017.

F. *IFRS 2 Share-Based Payment – Amendments to IFRS 2*

The amendments contain a. clarifying that vesting conditions other than market condition, are not taken into account when estimating the fair value of the cash-settled share-based payment at the measurement date. Instead, these are taken into account by adjusting the number of awards included in the measurement of the liability arising from the transaction, b. clarifying if tax laws or regulations oblige the employer to withhold a certain amount for an employee's tax obligation to the tax authority on the employee's behalf in order to meet the employee's tax obligation associated with the share-based payment, such transactions will be classified in their entirety as equity-settled share-based payment transactions if they would have been so classified in the absence of the net share settlement feature, and c. clarifying that if the terms and conditions of a cash-settled share-based payment transaction are modified, with the result that it becomes an equity-settled share-based payment transaction, the transaction is accounted for as an equity-settled transaction from the date of the modification. The equity-settled share-based payment transaction is measured by reference to the fair value of the equity instruments granted at the modification date and is recognized in equity, on the modification date, to the extent to which goods or services have been received. The liability for the cash-settled share-based payment transaction as at the modification date is derecognized on that date. Any difference between the carrying amount of the liability derecognized and the amount recognized in equity on the modification date is recognized immediately in profit or loss. The amendments are effective for annual periods beginning on or after 1 January 2018.

G. *Transfers of Investment Property – Amendments to IAS 40*

The amendments relate to the transfers of investment property. The amendments clarify that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use, the entity should transfer property into and out of investment property accordingly. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments are effective for annual periods beginning on or after 1 January 2018.

H. *Improvements to International Financial Reporting Standards (2014–2016 cycle):*

*IFRS 1 First-time Adoption of International Financial Reporting Standards*

The amendments revise and amend transition requirements relating to certain standards and delete short-term exemptions under Appendix E for first-time adopter. The amendments are effective for annual periods beginning on or after 1 January 2018.

*IFRS 12 Disclosure of Interests in Other Entities*

The amendments clarify that the disclosure requirements in IFRS 12, other than those in paragraphs B10–B16, apply to an entity’s interests that are classified as held for sale or discontinued operations. The amendments are effective for annual periods beginning on or after 1 January 2017.

#### *IAS 28 Investments in Associates and Joint Ventures*

The amendments clarify that when an investment in an associate or a joint venture is held by, or is held indirectly through, an entity that is a venture capital organization, or a mutual fund, unit trust and other qualifying entities including investment-linked insurance funds, the entity may elect to measure that investment at fair value through profit or loss in accordance with IFRS 9 “Financial Instruments” on an investment-by-investment basis. Besides, if an entity that is not itself an investment entity has an interest in an associate or joint venture that is an investment entity, the entity may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries on an investment-by-investment basis. The amendments are effective for annual periods beginning on or after 1 January 2018.

#### *I. IFRIC 22 Foreign Currency Transactions and Advance Consideration*

The interpretation clarifies that when applying paragraphs 21 and 22 of IAS 21 *The Effects of Changes in Foreign Exchange Rates*, in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it), the date of the transaction is the date on which an entity initially recognizes the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration. The interpretation is effective for annual periods beginning on or after 1 January 2018.

#### *J. IFRS 15 Revenue from Contracts with Customers*

The core principle of the new Standard is for companies to recognize revenue to depict the transfer of promised goods or services to customers in amounts that reflect the consideration to which the company expects to be entitled in exchange for those goods or services. An entity recognizes revenue in accordance with that core principle by applying the following steps:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognize revenue when (or as) the entity satisfies a performance obligation

The new Standard includes a cohesive set of disclosure requirements that would result in an entity providing users of financial statements with comprehensive information about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity's contracts with customers. The Standard is effective for annual periods beginning on or after 1 January 2018.

#### *K. IFRS 15 Revenue from Contracts with Customers – Clarifications to IFRS 15*

The amendments clarify how to identify a performance obligation in a contract, determine whether an entity is a principal or an agent, and determine whether the revenue from granting a licence should be recognized at a point in time or over time. The amendments are effective for annual periods beginning on or after 1 January 2018.

The abovementioned standards and interpretations issued by IASB and endorsed by FSC so that they are applicable for annual periods beginning on or after 1 January 2018. Apart from the potential impact of the standards and interpretations listed under (A) and (B), which is described below, all other standards and interpretations have no material impact on the Company and Subsidiaries:

- A. The explanation related to the application of IFRS 9 *Financial Instruments* (including the adoption of overlay approach of IFRS 9 *Financial Instruments* under IFRS 4 *Insurance Contracts*) is as follows:

The Company and Subsidiaries elect not to restate prior periods in accordance with the requirements of IFRS 9 at the date of initial application (1 January 2018).

a. Classification and measurement of financial assets

Financial assets at fair value through profit or loss

Financial instruments which are classified as held-for-trading derivative instruments in financial assets at fair value through profit or loss and mixed instruments designated at fair value through profit or loss in accordance with IAS 39 are classified as financial assets at fair value through profit or loss under IFRS 9.

Available-for-sale financial assets

Classified as available-for-sale financial assets according to IAS 39, including beneficiary certificates, stocks and bonds. The related explanation of change in classification is as follows:

(A) Beneficiary certificates

As the cash flow characteristics for beneficiary certificates are not solely payments of principal and interest on the principal amount outstanding, beneficiary certificates are classified as financial assets measured at fair value through profit or loss in accordance with IFRS 9. As at the date of initial application, the Company will reclassify available-for-sale financial assets to financial assets measured at fair value through profit or loss.

(B) Stocks

Upon de-recognition of equity investments currently classified as available-for-sale measured at fair value, the accumulated gains or losses previously recognized in other comprehensive income was recycled to profit or loss from equity. However, under IFRS 9, subsequent fair value changes of the abovementioned equity investments are recognized in other comprehensive income and cannot be recycled to profit or loss. Upon de-recognition, the accumulated amounts in other component of equity is reclassified to retained earnings (reclassification to profit or loss is not allowed).

Based on the facts and circumstances that existed as on 1 January 2018, aside from part of the financial assets which are not held-for-trading investments designated to measure at fair value through other comprehensive income, the others should be reclassified as financial assets at fair value through profit or loss. No difference from carrying amount exists when stocks are measured at fair value.

(C) Bonds

As the cash flow characteristics for bonds are solely payments of principal and interest on the principal amount outstanding, based on the facts and circumstances that existed as on 1 January 2018, bonds should be reclassified from available-for-sale financial assets to financial assets measured at amortized cost in accordance with IFRS 9 if the financial assets are held within a business model whose objective is to hold financial assets in order to collect contractual cash flows. The difference between fair value and amortized cost previously recognized will be adjusted to other equity and the carrying amount of the reclassified financial assets. The financial assets should also be assessed for impairment in accordance with IFRS 9.

Bond investments held within a business model whose objective is to hold financial assets in order to collect contractual cash flows and for sale should be classified as financial assets at fair value through other comprehensive income under IFRS 9. No difference from carrying amount exists, and the abovementioned assets should be assessed for impairment in accordance with IFRS 9.

Bond investments whose cash flow characteristics for beneficiary certificates are not solely payments of principal and interest on the principal amount outstanding should be classified as financial assets at fair value through profit or loss under IFRS 9. The reclassification doesn't result in any difference from carrying amount.

Held-to-maturity financial assets and debt instrument investments for which no active market exists

Bond investments classified as held-to-maturity financial assets and loans and receivables (placed in debt instrument investments for which no active market exists) according to IAS 39 and whose cash flow characteristics are solely payments of principal and interest on the principal amount outstanding, based on the facts and circumstances that existed as at the date of initial application, should be reclassified from held-to-maturity financial assets and debt instrument investments for which no active market exists to financial assets measured at amortized cost in accordance with IFRS 9 if the financial assets are held within a business model whose objective is to hold financial assets in order to collect contractual cash flows. No difference from carrying amount exists, and the abovementioned assets should be assessed for impairment in accordance with IFRS 9.

Held-to-maturity financial assets and debt instrument investments for which no active market exists held within a business model whose objective is to hold financial assets in order to collect contractual cash flows and for sale should be reclassified as financial assets at fair value through other comprehensive income under IFRS 9. The reclassification of business model will increase other equity and the carrying amount of the reclassified financial assets. The abovementioned assets should also be assessed for impairment in accordance with IFRS 9.

Bond investments classified as loans and receivables (placed in debt instrument investments for which no active market exists) according to IAS 39 and whose cash flow characteristics are not solely payments of principal and interest on the principal amount outstanding should be classified as financial assets at fair value through profit or loss.

The Company and Subsidiaries choose to express profit or loss of the designated financial assets in overlay approach under IFRS 4 *Insurance Contracts* since its application of IFRS 9 and thus, the abovementioned reclassification results in an increase in other equity reclassified.

b. Impairment assessment of financial assets

As for financial assets that are not measured at fair value through profit or loss, the impairment of debt instruments is evaluated by applying expected credit risk model in accordance with IFRS 9. If the credit risk of the financial assets doesn't increase significantly after the initial recognition, the allowance for losses will be measured at 12-month expected credit losses. If the credit risk of the financial assets increases significantly after the initial recognition and is not low credit risk, the allowance for losses will be measured at credit losses during remaining term to maturity. For receivables and contractual assets arose from the transactions in the scope of IFRS 15, credit losses are evaluated by simplified method. The abovementioned rule of impairment assessment is different from incurred losses model applied currently.

c. Effects on the date of initial application

In accordance with classification and measurement of financial assets and impairment assessment in IFRS 9, the Company and Subsidiaries expect to increase assets by \$39,543,191 thousand, increase liabilities by \$6,906,578 thousand, decrease retained earnings by \$2,913,094 thousand, increase other equity by \$35,543,786 thousand and increase non-controlling interests \$5,921 thousand on the date of initial application (1 January 2018).

(A) Classification and measurement of financial assets

A part of debt instrument investments for which no active market exists are reclassified as financial assets at fair value through other comprehensive income and thus reflect on adjustments to unrealized gains of debt instrument investments for which no active market exists. The assets increased by \$40,763,960 thousand, the liabilities increased by \$6,906,973 thousand, retained earnings decreased by \$1,232,311 thousand, other equity increased by \$35,083,377 thousand and non-controlling interests increased by \$5,921 thousand.

(B) Impairment assessment of financial assets

The Company recognized adjustments of expected credit losses of debt instruments, which decreased assets by \$1,220,769 thousand, decreased liabilities by \$395 thousand, decreased retained earnings by \$1,680,783 thousand and increased other equity by \$460,409 thousand.

d. Others

Consequential amendments on the related disclosures in IFRS 7 were also made as a result of the application of IFRS 9, which include the disclosure requirements related to the initial application of IFRS 9. Therefore more extensive disclosure would have to be made.

B. The explanation related to the application of IFRS 15 *Revenue from Contracts with Customers* (including Amendments to IFRS 15 Clarifications to IFRS 15 *Revenue from Contracts with Customers*) is as follows:

The Company and Subsidiaries elected to recognize the cumulative effect of initially applying IFRS 15 at the date of initial application (1 January 2018). The Company and Subsidiaries also elected to apply this standard retrospectively only to contracts that are not completed contracts at the date of initial application.

The revenue from contracts with customers of the Company and Subsidiaries is a performance obligation satisfied at a certain time. However, the Company and Subsidiaries recognize the revenue at straight line method during the maturities. The difference from the accounting treatment of revenue recognition mentioned previously is expected to decrease retained earnings by \$4,876 thousand and increase contract liability by \$4,876 thousand, respectively at the date of initial application.

The Company and Subsidiaries assessed that the effects have no material impact on the Company and Subsidiaries.

(3) Aside from the early adoption of (E), which is described below, standards or interpretations issued, revised or amended, by IASB but not yet endorsed by FSC at the date of issuance of the Company and subsidiaries' financial statements are listed below:

A. IFRS 16 *Leases*

The new standard requires lessees to account for all leases under a single on-balance sheet model (subject to certain exemptions). Lessor accounting still uses the dual classification approach: operating lease and finance lease. The Standard is effective for annual periods beginning on or after



1 January 2019.

**B. IFRIC 23 *Uncertainty Over Income Tax Treatments***

The Interpretation clarifies application of recognition and measurement requirements in IAS 12 “*Income Taxes*” when there is uncertainty over income tax treatments. The Interpretation is effective for annual periods beginning on or after 1 January 2019.

**C. IFRS 17 *Insurance Contracts***

IFRS 17 supersedes IFRS 4 and establishes principles for the recognition, measurement, presentation and disclosure of insurance contracts issued, reinsurance contracts held and investment contracts with discretionary participation features issued. IFRS 17 requires an entity to divide a portfolio of insurance contracts issued into a minimum of a group of contracts that are onerous at initial recognition, a group of contracts that at initial recognition have no significant possibility of becoming onerous subsequently, and a group of the remaining contracts in the portfolio. An entity shall recognize a group of insurance contracts it issues from the earliest of the following: the beginning of the coverage period of the group of contracts, the date when the first payment from a policyholder in the group becomes due, and for a group of onerous contracts, when the group becomes onerous.

On initial recognition, an entity shall measure a group of insurance contracts at the total of the fulfilment cash flows and the contractual service margin. The fulfilment cash flows comprise of the following:

- a. estimates of future cash flows
- b. discount rate: an adjustment to reflect the time value of money and the financial risks related to the future cash flows, to the extent that the financial risks are not included in the estimates of the future cash flows
- c. a risk adjustment for non-financial risk

In addition to general model, the Standard required investment contracts with discretionary participation features to apply variable fee approach (VFA), a modification of general model. If certain criteria are met, an entity may apply the premium allocation approach (PAA), a simplified measurement approach, to measure the carrying amount of the liability for remaining coverage.

IFRS 17 is effective for annual periods beginning on or after 1 January 2021.

**D. IAS 28 *Investment in Associates and Joint Ventures* – Amendments to IAS 28**

The amendments clarify that an entity applies IFRS 9 to long-term interests in an associate or joint venture that form part of the net investment in the associate or joint venture before it applies IAS 28, and in applying IFRS 9, does not take account of any adjustments that arise from applying IAS 28. The amendment is effective for annual reporting periods beginning on or after 1 January 2019.

**E. *Prepayment Features with Negative Compensation* – Amendments to IFRS 9**

The amendment allows financial assets with prepayment features that permit or require a party to a contract either to pay or receive reasonable compensation for the early termination of the contract, to be measured at amortized cost or at fair value through other comprehensive income. The amendment is effective for annual reporting periods beginning on or after 1 January 2019. In accordance with the question and answer set issued on 12 December 2017 by the FSC, the Company elected to early apply the amendment on 1 January 2018 after considering that it was necessary. The application of the standard has no material impact on the Company.

**F. Improvements to International Financial Reporting Standards (2015-2017 cycle):**

#### IFRS 3 Business Combinations

The amendments clarify that an entity that has joint control of a joint operation shall remeasure its previously held interest in a joint operation when it obtains control of the business. The amendments are effective for annual periods beginning on or after 1 January 2019.

#### IFRS 11 *Joint Arrangements*

The amendments clarify that an entity that participates in, but does not have joint control of, a joint operation does not remeasure its previously held interest in a joint operation when it obtains joint control of the business. The amendments are effective for annual periods beginning on or after 1 January 2019.

#### IAS 12 *Income Taxes*

The amendments clarify that an entity shall recognize the income tax consequences of dividends in profit or loss, other comprehensive income or equity according to where the entity originally recognized those past transactions or events. The amendments are effective for annual periods beginning on or after 1 January 2019.

#### IAS 23 *Borrowing Costs*

The amendments clarify that an entity should treat as part of general borrowings any borrowing made specifically to obtain an asset when the asset is ready for its intended use or sale. The amendments are effective for annual periods beginning on or after 1 January 2019.

#### G. *Plan Amendment, Curtailment or Settlement* – Amendments to IAS 19

The amendments clarify that when a change in a defined benefit plan is made (such as amendment, curtailment or settlement, etc.), the entity should use the updated assumptions to remeasure its net defined benefit liability or asset. The amendments are effective for annual periods beginning on or after 1 January 2019.

Aside from the early adoption of (E), all other abovementioned standards and interpretations issued by IASB have not yet endorsed by FSC at the date when the Company and Subsidiaries' financial statements were authorized for issue, the local effective dates are to be determined by FSC. The Company and Subsidiaries are currently determining the potential impact of the standards and interpretations.

### 4. Summary of significant accounting policies

#### (1) Statement of compliance

The consolidated financial statements of the Company and Subsidiaries for the years ended 31 December 2017 and 2016 have been prepared in accordance with Regulations Governing the Preparation of Financial Reports by Insurance Enterprises ("the Regulations") and International Financial Reporting Standards, International Accounting Standards, and Interpretations developed by the International Financial Reporting Interpretations Committee or the former Standing Interpretations Committee as endorsed and became effective by the FSC.

#### (2) Basis of preparation

The consolidated financial statements have been prepared on a historical cost basis, except for financial instruments and investment property that have been measured at fair value. The consolidated financial statements are expressed in thousands of New Taiwan Dollars ("NT\$") unless otherwise stated.

#### (3) Basis of consolidation

##### Preparation principle of consolidated financial statement

Control is achieved when the Company is exposed, or has rights, to variable returns from its

involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Company controls an investee if and only if the Company has:

- A. Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee)
- B. Exposure, or rights, to variable returns from its involvement with the investee, and
- C. The ability to use its power over the investee to affect its returns

When the Company has less than a majority of the voting or similar rights of an investee, the Company considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- A. The contractual arrangement with the other vote holders of the investee
- B. Rights arising from other contractual arrangements
- C. The Company's voting rights and potential voting rights

The Company re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control.

Subsidiaries are fully consolidated from the acquisition date, being the date on which the Company obtains control, and continue to be consolidated until the date that such control ceases. The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using uniform accounting policies. All intra-group balances, income and expenses, unrealized gains and losses and dividends resulting from intra-group transactions are eliminated in full.

A change in the ownership interest of a subsidiary, without a change of control, is accounted for as an equity transaction.

Total comprehensive income of the subsidiaries is attributed to the owners of the parent and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

If the Company loses control of a subsidiary, it:

- A. Derecognizes the assets (including goodwill) and liabilities of the subsidiary;
- B. Derecognizes the carrying amount of any non-controlling interest;
- C. Recognizes the fair value of the consideration received;
- D. Recognizes the fair value of any investment retained;
- E. Recognizes any surplus or deficit in profit or loss; and
- F. Reclassifies the parent's share of components previously recognized in other comprehensive income to profit or loss.

The consolidated entities are listed as follows:

Investors	Investees	Business	Ownership interest	
			2017.12.31	2016.12.31
The Company	Cathay Lujiazui Life Insurance Co., Ltd. ("Cathay Lujiazui Life")	Life insurance	50.00	50.00
The Company	Cathay Life Insurance (Vietnam) Co., Ltd. ("Cathay Life (Vietnam)")	Life insurance	100.00	100.00
The Company	Lin Yuan (Shanghai) Real Estate Co., Ltd. ("Lin Yuan")	Office leasing	100.00	100.00
The Company	Cathay Woolgate Exchange Holding 1 Limited	Real estate investment and management	100.00	100.00
The Company	Cathay Woolgate Exchange Holding 2 Limited	Real estate investment and management	100.00	100.00
The Company	Cathay Walbrook Holding 1 Limited	Real estate investment and management	100.00	100.00
The Company	Cathay Walbrook Holding 2 Limited	Real estate investment	100.00	100.00

Investors	Investees	Business	Ownership interest	
			2017.12.31	2016.12.31
		and management		
The Company	Conning Holdings Limited (“CHL”)	Holding company	100.00	100.00
CHL	Conning U.S. Holdings, Inc.	Holding company	100.00	100.00
CHL	Conning Asset Management Ltd.	Asset management services	100.00	100.00
CHL	Conning (Germany) GmbH	Risk management software services	100.00	100.00
CHL	Conning Asia Pacific Ltd. (Note)	Asset management services	50.00	50.00
CHL	Conning Japan Ltd.	Asset management services	100.00	100.00
Conning U.S. Holdings, Inc.	Conning Holdings Corp.	Holding company	100.00	100.00
Conning Holdings Corp.	Conning & Company	Holding company	100.00	100.00
Conning & Company	Conning Inc.	Asset management services	100.00	100.00
Conning & Company	Goodwin Capital Advisers, Inc.	Asset management services	100.00	100.00
Conning & Company	Conning Investment Products, Inc.	Securities services	100.00	100.00
Conning & Company	Octagon Credit Investors, LLC	Asset management services	82.05	82.05
Octagon Credit Investors, LLC	Octagon Multi-Strategy Corporate Credit GP, LLC	Fund management services	100.00	100.00
Octagon Credit Investors, LLC	Octagon Funds GP LLC	Fund management services	100.00	100.00
Octagon Credit Investors, LLC	Octagon Funds GP II LLC	Fund management services	100.00	100.00
Octagon Credit Investors, LLC	Octagon Funding I, LLC	Fund management services	100.00	-
Octagon Credit Investors, LLC	Octagon Funds II, LLC	Fund management services	100.00	-
Octagon Credit Investors, LLC	Octagon Funding III, LLC	Fund management services	100.00	-

Note: Cathay Conning Asset Management Ltd. has been renamed as Conning Asia Pacific Ltd. on 18 April 2016.

The consolidated financial statements exclude the following:

Investors	Investees	Business	Ownership interest		Notes
			2017.12.31	2016.12.31	
The Company	Cathay Insurance (Bermuda) Co., Ltd.	Class 3 general business insurers and Class C long-term insurer	100.00	100.00	The consolidated financial statements do not include Cathay Insurance (Bermuda) because its total assets and operating revenue were insignificant to the total assets and operating revenue of the Company.
The Company	Cathay Securities Investment Consulting Co., Ltd.	Securities investment consulting services	100.00	100.00	The consolidated financial statements do not include Cathay Securities Investment Consulting because its total assets and operating revenue were insignificant to the total assets and operating revenue of the Company.

#### (4) Foreign currency transactions

The Company and Subsidiaries' consolidated financial statements are presented in NT\$, which is also the Company's functional currency. Each entity in the Company and Subsidiaries determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency closing rate of exchange prevailing at the reporting date and the resulting exchange differences are recognized in profit or loss for the period. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is measured. When a gain or loss on the non-monetary item is recognized in profit or loss, any exchange component of that gain or loss is recognized in profit or loss. When a gain or loss on the non-monetary item is recognized in other comprehensive income, any exchange component of that gain or loss is recognized in other comprehensive income. Non-monetary items that are measured at historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions.

#### (5) Translation of financial statements in foreign currency

While preparing the Company and Subsidiaries' consolidated financial statements, the assets and liabilities of foreign operations are translated into NT\$ at the closing rate of exchange prevailing at the reporting date and their income and expenses are translated at an average rate for the period. The exchange differences arising on the translation are recognized in other comprehensive income. On the disposal of a foreign operation, the cumulative amount of the exchange differences relating to that foreign operation, recognized in other comprehensive income and accumulated in the separate component of equity, is reclassified from equity to profit or loss when the gain or loss on disposal is recognized. The partial disposals are accounted for as disposals when the partial disposal involves the loss of control of a subsidiary that includes a foreign operation and when the retained interest after the partial disposal of an interest in a joint arrangement or a partial disposal of an interest in an associate that includes a foreign operation is a financial asset that includes a foreign operation.

On the partial disposal of a subsidiary that includes a foreign operation that does not result in a loss of control, the proportionate share of the cumulative amount of the exchange differences recognized in other comprehensive income is re-attributed to the non-controlling interests in that foreign operation. In partial disposal of an associate or joint arrangement that includes a foreign operation that does not result in a loss of significant influence or joint control, only the proportionate share of the cumulative amount of the exchange differences recognized in other comprehensive income is reclassified to profit or loss.

Any goodwill and any fair value adjustments to the carrying amounts of assets and liabilities arising from the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and expressed in its functional currency.

#### (6) Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, demand deposits and short-term, highly liquid time deposits or investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. The Company and Subsidiaries classify time deposits as cash equivalents when they have maturities of less than 12 months and can be readily convertible to known amounts of cash and be subject to an insignificant risk of changes in value.

#### (7) Financial assets and liabilities

##### Initial recognition and subsequent measurement

According to IAS 39 *Financial Instruments: Recognition and Measurement*, financial assets are

categorized as “financial assets at fair value through profit or loss”, “available-for-sale financial assets”, “derivative financial assets for hedging”, “held-to-maturity financial assets” and “loans and receivables”. Financial liabilities are categorized as “financial liabilities at fair value through profit or loss”, “derivative financial liabilities for hedging” and “financial liabilities carried at amortized cost”.

The Company and Subsidiaries classify the instrument issued as a financial liability or an equity instrument in accordance with the substance of the contractual arrangement and the definitions of a financial liability, and an equity instrument.

All regular way purchases or sales of financial assets are recorded using trade date accounting.

Subsequent measurement of each category of financial assets and liabilities is listed below:

A. Financial assets and liabilities at fair value through profit or loss

Financial assets and liabilities at fair value through profit or loss are subsequently measured at fair value with changes in fair value recognized in profit or loss. Dividends or interests on financial assets at fair value through profit or loss are recognized in profit or loss (including those received during the period of initial investment). Financial assets and liabilities at fair value through profit or loss are categorized as held for trading and financial assets or liabilities designated upon initial recognition as at fair value through profit or loss by its nature

Financial asset is classified as held for trading if:

- a. it is acquired or incurred principally for the purpose of selling or repurchasing it in the near term
- b. on initial recognition it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking
- c. it is a derivative (except for a derivative that is a financial guarantee contract or a designated and effective hedging instrument)

If a contract contains one or more embedded derivatives, the entire hybrid (combined) contract may be designated as a financial asset at fair value through profit or loss; or a financial asset may be designated as at fair value through profit or loss when doing so results in more relevant information, because either:

- a. it eliminates or significantly reduces a measurement or recognition inconsistency
- b. a group of financial assets, financial liabilities or both is managed and its performance is evaluated on a fair value basis, in accordance with a documented risk management or investment strategy, and information about the group is provided internally on that basis to the key management personnel

Apart from derivatives and financial instruments designated as at fair value through profit or loss, financial instruments may be reclassified out of the fair value through profit or loss category if the financial instruments are no longer held for the purpose of selling them in the near term, and the following requirements are met:

- a. Financial assets that would have met the definition of loans and receivables may be reclassified out of the fair value through profit or loss category if the entity has the intention and ability to hold the financial asset for the foreseeable future or until maturity.
- b. Financial instruments that would not have met the definition of loans and receivables may be reclassified out of the fair value through profit or loss category only in rare circumstances.

The fair value of the financial instrument on the date of reclassification becomes its new cost or amortized cost, as applicable. Any gain or loss already recognized in profit or loss shall not be reversed. Financial instrument shall not be reclassified into the fair value through profit or loss category after initial recognition.

## B. Available-for-sale financial assets

Available-for-sale financial assets are those non-derivative financial assets that are designated as available for sale or are not classified as financial assets at fair value through profit or loss, held-to-maturity financial assets or loans and receivables. After initial measurement, available-for-sale financial assets are measured at fair value with unrealized gains or losses recognized in equity, except for impairment losses and gains or losses arising from the translation of monetary financial assets. When the financial assets are derecognized, the cumulative gains or losses previously recorded in equity are recognized in profit or loss.

Available-for-sale financial asset that would have met the definition of loans and receivables may be reclassified out of the available-for-sale category to the loans and receivables category if the entity has the intention and ability to hold the financial asset for the foreseeable future or until maturity. Upon reclassification, the fair value on the date of reclassification becomes its new cost or amortized cost, as applicable. Any previous gain or loss on the asset that has been recognized in equity shall be amortized in profit or loss over the remaining life of the asset.

## C. Derivative financial assets and liabilities for hedging

Derivative financial assets or liabilities that have been designated in hedge accounting and are effective hedging instruments are measured at fair value.

## D. Held-to-maturity financial assets

Non-derivative financial assets with fixed or determinable payments and fixed maturity are classified as held-to-maturity financial assets if the Company and Subsidiaries have both the positive intention and ability to hold the financial assets to maturity. Such investments are subsequently measured at amortized cost. Gains or losses are recognized in profit or loss when the investments are derecognized or impaired. The amortized cost is computed as the cost amount initially recognized minus principal repayments, plus or minus the cumulative amortization using the effective interest rate arising from the difference between the cost and the maturity amount, and minus impairment. Contracts related to the financial assets, transactions costs, fees and premiums/discounts are taken into consideration when calculating the effective interest rate.

## E. Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market other than:

- a. those that the Company and Subsidiaries intend to sell immediately or in the near term, which shall be classified as held for trading, and those that the entity upon initial recognition designates as at fair value through profit or loss
- b. those that the Company and Subsidiaries upon initial recognition designate as available for sale
- c. those for which the holder may not recover substantially all of its initial investment, other than because of credit deterioration

Loans and receivables are separately presented on the balance sheet as receivables or debt instrument for which no active market exists or loans. After initial measurement, such financial assets are subsequently measured at amortized cost using the effective interest rate method, less impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fee or transaction costs. The effective interest method amortization is recognized in profit or loss.

Secured loans shall be measured at amortized cost using the effective interest method; however, they need not be discounted if the effect of discounting is immaterial.

## F. Financial liabilities

Financial liabilities are measured at amortized cost, except for financial liabilities at fair value through profit or loss and derivative financial liabilities for hedging, which are measured at fair value.

#### Derecognition of financial assets and liabilities

##### A. Financial assets

The Company and Subsidiaries derecognize financial assets when the contractual rights to the cash flows from the assets expire or when it transfers substantially all the risks and rewards of ownership of the asset.

Securities lending transactions and repurchase agreements do not result in derecognition because the Company and Subsidiaries have nearly retained all such risks and rewards.

##### B. Financial liabilities

The Company and Subsidiaries remove all or part of a financial liability when the obligation specified in the contract is discharged or cancelled or expires.

An exchange between an existing borrower and lender of debt instruments with substantially different terms or a substantial modification of the terms of an existing financial liability is accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability. The difference between the carrying amount of the liability extinguished and the liability recognized is recognized in profit or loss.

#### Reclassification of financial assets

In accordance with IAS 39 *Financial Instruments: Recognition and Measurement*:

- A. The Company and Subsidiaries shall not reclassify a derivative out of the fair value through profit or loss category while it is held or issued.
- B. The Company and Subsidiaries shall not reclassify any financial instrument out of the fair value through profit or loss category if upon initial recognition it was designated by the Company and Subsidiaries as at fair value through profit or loss.
- C. The Company and Subsidiaries shall not reclassify any financial instrument into the fair value through profit or loss category after initial recognition.
- D. If, as a result of a change in intention or ability, it is no longer appropriate to classify an investment as held to maturity, it shall be reclassified as available for sale and remeasured at fair value, and the difference between its carrying amount and fair value shall be recognized in other comprehensive income.
- E. If, during the current financial year or during the two preceding financial years, there have been sales or reclassification of more than an insignificant amount of held-to-maturity investments, any remaining held-to-maturity investments shall be reclassified as available for sale.

#### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the balance sheet if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

#### Impairment of financial assets

The Company and Subsidiaries assess at each reporting date whether there is any objective evidence that a financial asset other than the financial assets at fair value through profit or loss is impaired. A financial asset is deemed to be impaired when, and only when, there is objective evidence of



impairment as a result of one or more loss events that has occurred after the initial recognition of the financial asset and that loss event has an impact on the estimated future cash flows of the financial asset. The carrying amount of the financial asset impaired, other than receivables and loans impaired which are reduced through the use of an allowance account, is reduced directly and the amount of the loss is recognized in profit or loss.

A significant or prolonged decline in the fair value of an available-for-sale equity instrument below its cost is considered a loss event.

Other loss events may include:

- A. significant financial difficulty of the issuer or obligor
- B. a breach of contract, such as a default or delinquency in interest or principal payments
- C. it becoming probable that the borrower will enter bankruptcy or other financial reorganization
- D. the disappearance of an active market for that financial asset because of financial difficulties.

For held-to-maturity financial assets and loans and receivables measured at amortized cost, the Company and Subsidiaries first assess whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Company and Subsidiaries determine that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the assets carrying amount and the present value of estimated future cash flows. The present value of the estimated future cash flows is discounted at the financial assets original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate. Interest income is accrued based on the reduced carrying amount of the asset, using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

Loans and receivables together with the associated allowance are written off when there is no realistic prospect of future recovery. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or reduced by adjusting the allowance item. If a write-off is later recovered, the recovery is credited to profit or loss.

In addition, in accordance with the regulation of “Guidelines for Handling Assessment of Assets, Loans Overdue, Receivable on Demand and Bad Debts by Insurance Enterprises”, the Company is required to record the minimum amounts based upon each of the following category for allowance of uncollectible accounts:

- A. 0.5% of the ending balance for the first category of loan assets excluding life insurance loans, automatic premium loans and holding government debts, 2% of the ending balance for the second category of loan assets, 10% of the ending balance for the third category of loan assets, as well as 50% and 100% of the ending balance for the fourth and fifth category of loan assets.
- B. 1% of the ending balance for all the five categories of loan assets excluding life insurance loans, automatic premium loans and holding government debts.
- C. Total unsecured portion of loans overdue and receivable on demand.

Pursuant to Order No. Financial-Supervisory-Insurance-Corporate-10402506096, the Company shall increase its allowance for bad debt to loans ratio to at least 1.5% and therefore enhance its ability against specific loan loss exposure. The Company has met the requirement by the end of 2016.

In the case of equity investments classified as available-for-sale, where there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognized in profit or loss – is removed from other comprehensive income and recognized in profit or loss. Impairment losses on

equity investments are not reversed through profit or loss; increases in their fair value after impairment are recognized directly in other comprehensive income.

In the case of debt instruments classified as available-for-sale, the amount recorded for impairment is the cumulative loss measured as the difference between the amortized cost and the current fair value, less any impairment loss on that investment previously recognized in profit or loss. Future interest income continues to be accrued based on the reduced carrying amount of the asset, using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recognized in profit or loss. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss is reversed through profit or loss.

#### Derivative financial instruments and hedge accounting

The Company and Subsidiaries engage in derivative financial instrument transactions, such as currency forward contracts, interest rate swaps, cross currency swaps, options and futures, to hedge its risks associated with foreign currency and interest rate fluctuations. These derivative financial instruments are initially recognized at fair value on the day a derivative contract is entered into and are subsequently remeasured at fair value. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

Any gains or losses arising from changes in fair value of derivatives that no longer meets the criteria for hedge accounting are taken directly to profit or loss for the period.

Hedging relationships consist of three types:

- A. Fair value hedges: a hedge of the exposure to changes in fair value of a recognized asset or liability, an unrecognized firm commitment.
- B. Cash flow hedges: a hedge of the exposure to variability in cash flows that is either attributable to a particular risk associated with a recognized asset or liability (such as all or some future interest payments on variable rate debt) or with a highly probable forecast transaction and could affect profit or loss.
- C. Hedge of a net investment in a foreign operation: a hedge of the exposure to foreign currency risk associated with a net investment in a foreign operation.

At the inception of a hedge relationship, the Company and Subsidiaries formally designate and document hedge relationship to which the Company and Subsidiaries wish to apply hedge accounting, the risk management objective and strategy for undertaking the hedge. The documentation includes identification of the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how the Company and Subsidiaries assess the hedging instrument's effectiveness in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedged risk. Such hedges are expected to be highly effective in achieving offsetting changes in fair value or cash flows attributable to the hedged risk, and are assessed on an ongoing basis to determine that they actually have been highly effective throughout the financial reporting periods for which they were designated for the hedge.

Hedges in compliance with hedge accounting requirements as mentioned above are accounted for as follows:

#### A. Fair value hedges

Fair value hedges is a hedge of the exposure to changes in fair value of a recognized asset or liability, an unrecognized firm commitment, or an identified portion of such asset, liability or firm commitment, that is attributable to a particular risk which could affect profit or loss. The carrying amount of the hedged item is adjusted and gain or loss attributable to the hedged risk is recognized in profit or loss. The gain or loss from remeasuring the hedging instrument at fair value (for a derivative hedging instrument) or the foreign currency component of its carrying

amount measured in accordance with the IAS 21 *The Effects of Changes in Foreign Exchange Rates* (for a non-derivative hedging instrument) is recognized in profit or loss.

For a hedged interest-bearing financial instrument, the adjustment arising from above paragraph to its carrying amount is amortized to profit or loss based on an effective interest rate over the remaining term to maturity. Amortization may begin as soon as an adjustment exists and shall begin no later than when the hedged item ceases to be subject to hedge accounting.

#### B. Cash flow hedges

Cash flow hedges is a hedge of the exposure to variability in cash flows that is either attributable to a particular risk associated with a recognized asset or liability or with a highly probable forecast transaction and could affect profit or loss. The portion of the gain or loss on the hedging instrument that is determined to be an effective hedge is recognized in other comprehensive income, while the ineffective portion is recognized in profit or loss.

If a hedge of a forecast transaction subsequently results in the recognition of a financial asset or a financial liability, the associated gains or losses that were recognized in other comprehensive income shall be reclassified from equity to profit or loss as a reclassification adjustment in the same period or periods during which the asset acquired or liability assumed affects profit or loss. If a hedge of the forecast transaction results in the recognition of a non-financial asset or a non-financial liability, the associated gains or losses initially recognized in other comprehensive income shall be removed and then be included in the initial cost or other carrying amount of the asset or liability.

If the forecast transaction is no longer expected to occur, the related cumulative gain or loss on the hedging instrument that has been recognized in equity is transferred to profit or loss. If the hedging instrument expires or is sold, terminated or exercised without replacement or rollover, the cumulative gain or loss that was previously recognized in equity remains in other comprehensive income until the forecast transaction occurs. If the transaction is not expected to occur, the cumulative gain or loss is reclassified from other comprehensive income to profit or loss.

#### C. Hedges of a net investment in a foreign operation

Hedges of a net investment in a foreign operation are accounted for in a way similar to cash flow hedges. Gains or losses on the hedging instruments relating to the effective portion of the hedge are recognized in other comprehensive income, while any gains or losses relating to the ineffective portion are recognized in profit or loss. On disposal of the foreign operation, the cumulative gains or losses recognized in other comprehensive income is transferred to profit or loss.

### (8) Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- A. in the principal market for the asset or liability
- B. in the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to by the Company and Subsidiaries.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company and Subsidiaries use valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

(9) Investments accounted for using the equity method

Investment in the associate of the Company and Subsidiaries is accounted for using the equity method other than those that meet the criteria to be classified as held for sale. An associate is an entity over which the Company and Subsidiaries have significant influence. A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture.

Under the equity method, the investment in the associate or an investment in a joint venture is carried in the balance sheet at cost and adjusted thereafter for the post-acquisition change in the Company and Subsidiaries' share of net assets of the associate or joint venture. After the interest in the associate or joint venture is reduced to zero, additional losses are provided for, and a liability is recognized, only to the extent that the Company and Subsidiaries have incurred legal or constructive obligations or made payments on behalf of the associate or joint venture. Unrealized gains and losses resulting from transactions between the Company and Subsidiaries and the associate or joint venture are eliminated to the extent of the Company and Subsidiaries' related interest in the associate or joint venture.

When changes in the net assets of an associate or a joint venture occur and are not those recognized in profit or loss or other comprehensive income and do not affect the Company and Subsidiaries' percentage of ownership interests in the associate or joint venture, the Company and Subsidiaries recognize such changes in equity based on its percentage of ownership interests. The resulting capital surplus recognized will be reclassified to profit or loss at the time of disposing the associate or joint venture on a pro rata basis.

When the associate or joint venture issues new stock and the Company and Subsidiaries' interest in an associate or a joint venture is reduced or increased as the Company and Subsidiaries fail to acquire shares newly issued in the associate or joint venture proportionately to its original ownership interest, the increase or decrease in the interest in the associate or joint venture is recognized in capital surplus and investments accounted for using the equity method. When the interest in the associate or joint venture is reduced, the cumulative amounts previously recognized in other comprehensive income are reclassified to profit or loss or other appropriate items. The abovementioned capital surplus recognized is reclassified to profit or loss on a pro rata basis when the Company and Subsidiaries dispose of the associate or joint venture.

The financial statements of the associate or joint venture are prepared for the same reporting period as the Company and Subsidiaries. Where necessary, adjustments are made to bring the accounting policies in line with those of the Company and Subsidiaries.

In accordance with IAS 39 *Financial Instruments: Recognition and Measurement*, the Company and Subsidiaries determine at each reporting date whether there is any objective evidence that the investment in the associate or an investment in a joint venture is impaired. If this is the case, the Company and Subsidiaries calculate the amount of impairment as the difference between the recoverable amount of the associate or joint venture and its carrying value and recognize the amount in the "share of profit or loss of an associate" in the statement of comprehensive income as required by IAS 36 *Impairment of Assets*. If using the investment's value in use as the recoverable amount, the Company and Subsidiaries determine the value in use based on the following estimates:

- A. future cash flows that the Company and Subsidiaries expect to derive from the investment in the associate or joint venture, including cash flows from the operation of the associate or joint venture

- and from the ultimate disposal of such investment
- B. present value of the future cash flows from dividends expected to be received from the associate or joint venture and from the disposal of the investment

Because goodwill is included as part of the carrying amount of an investment in an associate or an investment in a joint venture is not separately recognized, it is not tested for impairment separately by applying the requirements for goodwill impairment testing goodwill in IAS 36 *Impairment of Assets*.

Upon loss of significant influence over the associate or joint venture, the Company and Subsidiaries measure and recognize any retaining investment at its fair value. Any difference between the carrying amount of the associate or joint venture upon loss of significant influence and the fair value of the retaining investment and proceeds from disposal is recognized in profit or loss. Furthermore, if an investment in an associate becomes an investment in a joint venture or an investment in a joint venture becomes an investment in an associate, the entity continues to apply the equity method and does not remeasure the retained interest.

#### (10) Property and equipment

Property and equipment is stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. Such cost includes the cost of dismantling and removing the item, restoring the site on which it is located and borrowing costs for construction in progress if the recognition criteria are met. Each part of an item of property and equipment with a cost that is significant in relation to the total cost of the item is depreciated separately. When significant parts of property and equipment are required to be replaced in intervals, the Company and Subsidiaries recognize such parts as individual assets separately with specific useful lives and depreciation. The carrying amount of those parts that are replaced is derecognized in accordance with the derecognition provisions of IAS 16 *Property and Equipment*. When a major inspection is performed, its cost is recognized in the carrying amount of the plant and equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognized in profit or loss as incurred.

Depreciation is calculated on a straight-line basis over the estimated economic lives of the following assets:

Buildings and construction	5~70 years
Computer equipment	3~5 years
Communication and transportation equipment	3~5 years
Other equipment	2~15 years
Leasehold improvements	5 years or lease term
Leased assets	3~5 years

An item of property and equipment and any significant part initially recognized is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset is recognized in profit or loss.

The assets' residual values, useful lives and methods of depreciation are reviewed at each financial year end and adjusted prospectively as a change in accounting estimate, if appropriate.

#### (11) Investment property

Investment properties are measured initially recognized at cost, including transaction costs. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met and excludes the costs of day-to-day servicing of an investment property. Subsequent to initial recognition, investment properties are measured at fair value, and gains or losses are recognized in profit or loss in accordance with the requirements of IAS 40 *Investment Property*, other than those that meet the criteria to be classified as held for sale (or are included in a disposal group that is classified as held for sale) in accordance with IFRS 5 *Non-current*

### *Assets Held for Sale and Discontinued Operations.*

Investment properties are derecognized either when they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognized in profit or loss in the period of derecognition.

Assets are transferred to or from investment properties when there is a change in use.

## **(12) Leases**

### The Company and Subsidiaries as a lessee

Finance leases which transfer to the Company and Subsidiaries substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the commencement of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognized in profit or loss.

A leased asset is depreciated over the useful life of the asset. However, if there is no reasonable certainty that the Company and Subsidiaries will obtain ownership by the end of the lease term, the asset is depreciated over the shorter of the estimated useful life of the asset and the lease term.

Operating lease payments are recognized as an expense on a straight-line basis over the lease term.

### The Company and Subsidiaries as a lessor

Leases in which the Company and Subsidiaries do not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

The depreciation policy for depreciable leased assets is consistent with the Company and Subsidiaries' normal depreciation policy for similar assets, and depreciation is calculated in accordance with IAS 16 *Property, Plant and Equipment* and IAS 38 *Intangible Assets*.

Lease income from operating leases is recognized in income on a straight-line basis over the lease term, unless another systematic basis is more representative of the time pattern in which use benefit derived from the leased asset is diminished.

## **(13) Intangible assets**

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is its fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses. Internally generated intangible assets, excluding capitalized development costs, are not capitalized and expenditure is reflected in profit or loss for the year in which the expenditure is incurred.

The useful lives of intangible assets are assessed as either finite or indefinite.

Intangible assets with finite lives are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at the end of each financial year. Changes in the expected useful life or the expected pattern of

consumption of future economic benefits embodied in the asset are accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates.

Intangible assets with indefinite useful lives are not amortized, but are tested for impairment annually, either individually or at the cash-generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

Gains or losses arising from derecognition of an intangible asset are recognized in profit or loss when the asset is derecognized.

Franchises: the franchises were acquired in business combination. The franchises value is amortized on a straight-line basis over the useful life (6.5 and 20 years).

Customer relationships: customer relationships were acquired in business combination and are amortized on a straight-line basis over the useful life (5 to 15 years).

Computer software: the cost of computer software is amortized on a straight-line basis over the estimated useful life (3 to 10 years).

Other intangible assets: other intangible assets were acquired in business combination and are amortized on a straight-line basis over the useful life (3 to 6 years).

#### (14) Impairment of non-financial assets

The Company and Subsidiaries assess at the end of each reporting period whether there is any indication that an asset in the scope of IAS 36 *Impairment of Assets* may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Company and Subsidiaries estimate the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's ("CGU") fair value less costs to sell and its value in use. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Company and Subsidiaries estimate the asset's or cash-generating unit's recoverable amount. A previously recognized impairment loss is reversed only if there has been an increase in the estimated service potential of an asset which in turn increases the recoverable amount. However, the reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years.

A cash-generating unit, or groups of cash-generating units, to which goodwill has been allocated is tested for impairment annually, irrespective of whether there is any indication of impairment. If an impairment loss is to be recognized, it first reduces the carrying amount of any goodwill allocated to the cash-generating unit (group of units) and then to the other assets of the unit (group of units) pro rata on the basis of the carrying amount of each asset in the unit (group of units). Impairment losses relating to goodwill cannot be reversed in future periods for any reason.

An impairment loss of continuing operations or a reversal of such impairment loss is recognized in profit or loss.

#### (15) Guaranteed depository insurance payment

##### A. The Company

According to Article 141 of the R.O.C. Insurance Act (the "Insurance Act"), an amount equal to

15% of the Company's capital stock must be deposited in the form of a bond with the Central Bank of the Republic of China (the "Central Bank") as the "Guaranteed Depository Insurance".

B. Cathay Lujiazui Life

Per the China Insurance Regulatory Commission, an amount equal to 20% of the capital must be deposited in the form of time deposits as deposit for capital recognizance.

C. Cathay Life (Vietnam)

Per the Ministry of Finance of the Socialist Republic of Vietnam ("Vietnam"), an amount equal to 2% of the legal capital must be deposited in the form of time deposits as deposit for capital recognizance.

(16) Insurance liabilities, reserve for insurance contracts with feature of financial instruments and foreign exchange volatility reserve

A. The Company

Business reserved funds for insurance contracts and financial instruments whether with or without discretionary participation feature are made in accordance with "Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises." Furthermore, they have been validated by the certified actuarial professionals approved by FSC. The required amount to be reserved for short-term group insurance is based upon the greater of premium received or calculated premium following the regulations established by the authorities. Reserved amount for the rest of other provisions is addressed below:

Moreover, an insurance contract with discretionary participation feature is classified as liability.

a. Unearned premium reserve

For the insurance policy which period is within one year and has not met the due date or injury insurance policy over one year, the amount of reserve required is based upon the risk calculation.

b. Reserve for claims

It is mainly a reserve for the unpaid claims and unreported claims. The unpaid claims reserve is assessed upon the basis that the relevant information of each case and the amount deposited is further classified by the type of insurance. Unreported claims reserve is calculated and deposited based upon the past experiences and expenses occurred and in accordance with the actuarial principles for each injury insurance and health or life insurance with a policy period within 1 year.

c. Reserve for life insurance liabilities

Based upon the life table and projected interest rates in the manual provided by the authority for each type of insurance, life insurance reserve is calculated and recognized according to the calculation method provided in Article 12 of "Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises", the manual of each insurance product reported to the competent authority and the relevant calculation methods approved by the competent authority.

Starting from policy year 2003, for valid insurance contract whose bonus calculation is stipulated by the regulations established by the competent authorities, the downward adjustments of bonus due to the offset between mortality gain (loss) and gain (loss) from difference of interest rates should be calculated and recognized according to the regulations provided by the competent authorities.



In accordance with Order No. Financial-Supervisory-Insurance-Corporate-10102500530 announced on 19 January 2012, life insurance enterprises shall reclassify allowance for doubtful account originally recognized in special reserve to “life insurance reserve - allowance for doubtful account pertinent to 3% of business tax cut” account. The allowance was recognized as a result of the 3% business tax cut. Also, life insurance enterprises shall reclassify the recoverable special reserve for major incidents defined in Article 19 of “Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises” to “life insurance reserve - recover from major incident reserve” account.

When an insurer that opts to measure investment property at fair value, the value of its insurance liabilities at the same time must also be measured at fair value. If the results of the measurements indicate that the fair value of the insurance liabilities exceeds book value, the life insurer must set aside the difference to reserve for life insurance liabilities and decrease retained earnings. The Company changes its accounting policy for subsequent measurement of investment property from cost to fair value starting from year of 2014. The value of insurance liabilities at the same time is measured at fair value in accordance with rules issued by the FSC on 21 March 2014. The results of the measurements indicate that the fair value of the insurance liabilities doesn't exceed book value, therefore insurance liabilities doesn't have to be increased.

d. Special reserve

(A) For the retained businesses with policy period within 1 year and injury insurance with policy period longer than 1 year, the special reserve is classified into 2 categories, “Special Capital Reserve – Special Reserve for Major Incidents” and “Special Capital Reserve – Special Reserve for Fluctuation of Risks.” In accordance with the regulations reported to the authorities by the Company and related regulations, the reserve method is addressed as follows:

(a) Special capital reserve – Special reserve for major incidents

All types of insurance should follow the special catastrophe reserve rates set by authorities. Upon occurrence of the catastrophic events, actual claims on retained business in excess of \$30,000 thousand can be withdrawn from the reserve. If the reserve has been set aside for over 15 years, the Company could have its plan of the recovering process of the reserve assessed by certified actuaries and submit the plan to the authority for reference. The post-tax amount of the recovery determined in accordance with IAS 12 *Income Taxes* can be recorded in the special capital reserve for major incidents under equity.

(b) Special capital reserve – Special reserve for fluctuation of risks

When the actual amount paid for indemnity minus the offsetting amount from special reserve for major incidents is less than the anticipated dollar amount need to be paid, the 15% of this difference should be reserved in special reserve for fluctuation of risks.

When the actual amount paid for indemnity minus the offsetting amount from special reserve for major incidents is greater than the anticipated dollar amount need to be paid, the exceeded amount can be used to write down the special reserve for fluctuation of risks. If the total amount of special reserves for fluctuation of risks is not enough to be written down, special reserve for major incidents for other types of insurance can be used. Also, the type of insurance and total dollar amount written-down should be reported to the authority for inspection purpose. When accumulative dollar amount of special reserve for fluctuation of risks exceeds 30% of self-retention earned premium within one year, the exceeded amount will be recovered. To promote the sustainable development of insurance industry, the authority may designate or restrict the use of the recovered amount. The post-tax amount of written-down or recovery determined

in accordance with IAS 12 *Income Taxes* can be recorded in the special capital reserve for fluctuation of risks under equity.

For special reserves addressed previously, the balance of the annual reserve net of tax needs to be recorded in special capital reserve under equity.

- (B) The Company sells participating life insurance policy. According to the “Rule Governing application of revenue and expenses related to participating / non-participating policy”, the Company is required to set aside special reserve for dividend participation based on income before tax and dividend. On the date of declaration, dividend should be withdrawn from this account. The excess dividend should be accounted as special reserve for dividend risks.
- (C) According to Article 32 of the Regulations Governing the Preparation of Financial Reports by Insurance Enterprises, if there are increments after estimating property in fair value, in addition to offsetting adverse effects of the first-time adoption of TIFRS on other accounts, the excess should be recognized as special reserve for revaluation increments of property under liabilities.

According to the regulations established by the authorities on 30 November 2012, the abovementioned special reserve for revaluation increments of property can be transferred to the reserve for life insurance liabilities - fair value of insurance contract liabilities after strengthening the reserve for life insurance liabilities calculated based on the regulations established by the authorities on 27 November 2012. If there is excess, 80% of it can be recovered in the first year or next five years and reserved to special capital reserve under equity. The amount which can be recovered and reserved to special capital reserve under equity each year, is limited to \$10 billion.

e. Premium deficiency reserve

For the contracts over one year of life insurance, health insurance, or annuities contracts commencing on 1 January 2001, the following rules apply: When the gross premium is less than the valuation net premium, a deficiency reserve is required to set aside with the value of an annuity, the amount of which shall equal the difference between such premiums and the term of which in years shall equal the number of future annual payments due on such insurance at the date of the valuation. Also, the premium deficiency reserve of each life insurance category should be calculated and recorded according to the specific method reported to the competent authority.

In addition, for the insurance policy which period is within one year and has not met the due date or accidental insurance policy over one year, the following rules apply: If the probable indemnities and expenses are greater than the aggregate of unearned premium reserves and collectable premiums in the future, the premium deficiency reserve is set aside based on the difference thereof.

f. Other reserve

Pursuant to IFRS 3 *Business Combinations*, the Company and Subsidiaries will recognize other reserve in a business combination to reflect the fair value of life insurance contract assumed as long as the identifiable assets and assumed liabilities acquired from the business combination are recognized at fair value.

g. Liability adequacy reserve

This is the reserve that is set aside based on the adequacy test of liability required by IFRS 4 *Insurance Contracts*.

h. Reserves for insurance contract with feature of financial instruments

Reserve for non-separate account insurance product that is also classified as financial products without discretionary participation features follows “Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises” and Depository Accounting.

i. Foreign exchange volatility reserve

The beginning balance of foreign exchange volatility reserve is \$4,511,406 thousand which was appropriated in accordance with “Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises” and “Direction for foreign exchange volatility reserve by Life Insurance Enterprises”. As of 31 December 2017, the amount set aside was \$11,589,138 thousand.

j. Liability adequacy test

Liability adequacy test is based on integrated insurance contract and related regulations following “ASP of IFRS 4 - *Contract classification and liability adequacy test*”. This test compares reserve for insurance contract net with deferred acquisition cost and related intangible assets and anticipated present value of insurance contract cash flow at each reporting date. If net book value is insufficient, recognize all insufficient amounts as expense and loss at that period is applicable.

B. Cathay Lujiazui Life

In accordance with the Insurance Act of the People’s Republic of China, the insurance liabilities (including unearned premium reserves, claim reserves and life policy reserves) are required and are calculated based on the actuarial reports.

C. Cathay Life (Vietnam)

In accordance with the Insurance Act of Vietnam, the insurance liabilities (including unearned premium reserves, claim reserves and life policy reserves) are required and are calculated based on the actuarial reports.

(17) Insurance premium income and expenses

A. The Company

For the Company’s insurance contract and financial instruments with discretionary participation features, the initial and renewal premium are only recognized as revenue after collection and underwriting procedures finished, and subsequent session of collection, respectively. In terms of the acquisition cost such as commission expenses and brokerage expenses, the related expenses will be recognized in that period after commencement of the insurance contract.

For non-separate account insurance product that is also classified as financial products without discretionary participation features, the insurance revenue collected is recognized on the balance sheet as “reserves for insurance contract with feature of financial instruments”.

For separate account insurance product that is also classified as financial products without discretionary participation features, the balance of insurance revenue collected less preprocess expense or investment management fee, etc., is fully recognized on the balance sheet as separate account product liabilities. In terms of the investment management related deferred acquisition costs such as commissions and incremental costs directly attributable to the issue of new type of contracts, the amount is recognized on the balance sheet as “deferred acquisition costs” and amortized on a straight-line basis over the service period. The amortization is recognized as an expense under “other operating costs”.

## B. Cathay Lujiazui Life

In accordance with “The General Accounting System for Insurance Companies” issued by local government, Cathay Lujiazui Life records direct premiums as income at the time of cash receipts. Related expenses (commissions, brokerage fees, etc.) are recognized on an accrual basis.

## C. Cathay Life (Vietnam)

In accordance with the local government’s accounting guidance applicable to insurance companies, Cathay Life (Vietnam) records direct premiums as income at the time of cash receipts. Related expenses (commissions, brokerage fees, etc.) are recognized on accrual basis.

## (18) Product categories

Insurance contract refers to the insurer accepting the insurance policyholder’s transfer of significant insurance risk, and agrees to the uncertain future of a particular event (insured event) and the contract will compensate the policyholder for any damages occurred. The Company and Subsidiaries’ definition of a significant insurance risk refers to any insured event that occurs and causes the Company and Subsidiaries to pay additional significant fees.

Insurance contract with features of financial instruments are contracts that transfer the financial risk. The definition of a financial risk refers to one or more specific interest rate, prices of financial instruments, product prices, exchange rates, price index, rate index, credit ratings and indicators, and other variables that faces risk of possible future changes. If the above variables are not considered as a financial variable, then the variables exist in both sides under the contract.

When the original judgment meet the criteria of the policy under the insurance contract, before the right of ownership and obligations expired or extinguished, the policy will still be considered as an insurance contract; even if the exposure to insurance risk during the policy period has been significantly reduced. However, if insurance risk following the renewal of an insurance contract with features of financial instruments is transferred to the Company and Subsidiaries, the Company and Subsidiaries will reclassify the contract as an insurance contract.

Insurance contracts and insurance contracts with features of financial instruments can be further broken down into separate categories depending on whether the contracts have discretionary participation feature or not. To have discretionary participation feature means a guaranteed payment from the contract plus contractual rights to receive additional payments. These contractual rights have the following characteristics:

- A. Additional payments as a percentage of total contractual payments may be more significant and take up a bigger portion.
- B. In accordance with the contract, the amount and date of payment for additional payments are at the Company and Subsidiaries’ discretion.
- C. In accordance with the contract, additional payments are handed out based on one of the following matters:
  - a. special combination of contracts or specific type of contractual performance
  - b. the Company and Subsidiaries hold return on investment from a portfolio of specific assets
  - c. profit and loss from the Company and Subsidiaries, funds, or other entities

When embedded derivative products’ economic characteristics and risks are no longer closely related to the economic characteristics and risks of the primary contracts, it should be listed separately from the primary contracts and use fair value method to determine its fair value. Also the profit or loss determined by the fair value method should be recognized in the current period. However, if the embedded derivative product meets the definition of an insurance contract or the whole contract is measured by the fair value method and the profit or loss is recognized in the current period, the Company and Subsidiaries will not need to separately list the embedded derivative product and the

insurance contract.

#### (19) Reinsurance

The Company and Subsidiaries limit exposure to some events that may cause a certain amount of loss and this is done in accordance to sale's needs and the insurance laws and regulations for reinsurance. For reinsurance ceded, the Company and Subsidiaries may not refuse to fulfill its obligations to the insured because the re-insurer fails to fulfill their responsibility.

The Company and Subsidiaries hold the right over re-insurer for reinsurance reserve assets, claims recoverable from reinsurers - net and due from reinsurers and ceding companies, and regularly assess if impairment has occurred to such rights or the rights can no longer be recovered. When objective evidences demonstrate that such rights after initial recognition may lead to the Company and Subsidiaries not recovering all contractual terms of the amount due; and the above events can be recovered from reinsurers at the impacted amount, then the Company and Subsidiaries can retrieve an amount that is less than the carrying value of the abovementioned rights, and recognize impairment losses.

For the classification of reinsurance contracts, the Company and Subsidiaries assess whether the transfer of significant insurance risk to the re-insurer has occurred. If the transfer of significant insurance risk is not apparent, then the contract is recognized and evaluated with deposit accounting.

For reinsurance contracts that have their significant insurance risk transferred, if the Company and Subsidiaries can separate the individual elements and measure their savings, then the reinsurance contracts need to be recognized separately as the insurance's element and the saving's element. That is, the Company and Subsidiaries receive (or pay) the contract's value minus the insurance element, recognizing it as either financial liabilities (or assets), and not as incomes (or expenses). The financial liabilities (or assets) are recognized with the fair value method and uses the present value of future cash flow as the basis for the fair value method.

#### (20) Provisions

Provisions are recognized when the Company and Subsidiaries have a present obligation (legal or constructive) as a result of a past event, which probably leads to an outflow of resources embodying economic benefits that is required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Company and Subsidiaries expect some or all of a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

The liability to pay a levy is recognized progressively if the obligating event occurs over a period of time.

#### (21) Post-employment benefits

All regular employees of the Company and its domestic subsidiaries are entitled to a pension plan that is managed by an independently administered pension fund committee. Fund assets are deposited under the committee's name in the specific bank account and hence, not associated with the Company and its domestic subsidiaries. Therefore fund assets are not included in the Company and Subsidiaries' consolidated financial statements. Pension benefits for employees of the overseas subsidiaries and the branches are provided in accordance with the respective local regulations.

For the defined contribution plan, the Company and its domestic subsidiaries will make a monthly contribution of no less than 6% of the monthly wages of the employees subject to the plan. The Company recognizes expenses for the defined contribution plan in the period in which the contribution becomes due. Overseas subsidiaries and branches make contribution to the plan based on the

requirements of local regulations.

Post-employment benefit plan that is classified as a defined benefit plan uses the projected unit credit method to measure its obligations and costs based on actuarial assumptions. Re-measurements, comprising of the effect of the actuarial gains and losses, the effect of the asset ceiling (excluding net interest) and the return on plan assets, excluding net interest, are recognized as other comprehensive income with a corresponding debit or credit to other equity in the period in which they occur. Past service costs are recognized in profit or loss on the earlier of:

- A. the date of the plan amendment or curtailment
- B. the date that the Company recognizes restructuring-related costs

Net interest is calculated by applying the discount rate to the net defined benefit liability or asset, both as determined at the start of the annual reporting period, taking account of any changes in the net defined benefit liability (asset) during the period as a result of contribution and benefit payment.

## (22) Income taxes

Income tax expense (income) is the aggregate amount included in the determination of profit or loss for the period in respect of current tax and deferred tax.

### A. Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities, using the tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting period. Current income tax relating to items recognized in other comprehensive income or directly in equity is recognized in other comprehensive income or equity and not in profit or loss.

The 10% income tax for undistributed earnings is recognized as income tax expense in the subsequent year when the distribution proposal is approved by the Shareholders' meeting.

### B. Deferred tax

Deferred tax is provided on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- a. where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- b. in respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint arrangements, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future

Deferred tax assets are recognized for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilized, except:

- a. where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- b. in respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint arrangements, deferred tax assets are recognized only to the

extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the reporting date. The measurement of deferred tax assets and deferred tax liabilities reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity. Deferred tax assets are reassessed at each reporting date and are recognized accordingly. Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current income tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

In accordance with Article 49 of the Financial Holding Company Act, the Company and its parent company elected its parent company to be the tax payer and jointly filed corporation income tax returns and 10% surcharge on undistributed retained earnings since 2002 under the integrated income tax system. Such effects on current tax and deferred tax are accounted for as receivables or payables.

Effective from 1 January, 2006, the Company has considered the impact of the “Alternative Minimum Tax Act” to estimate their income tax liabilities.

#### (23) Separate account products

The Company and Subsidiaries sell separate account products, of which the applicant pays the premium according to the agreement amount less the expenses incurred by the insurer. In addition, the investment distribution is approved by the applicant and then transferred to specific accounts as requested by the applicant. In accordance with the relevant regulations, the value of these specific accounts is determined based on their fair value on the applicable date.

In accordance with Regulations Governing the Preparation of Financial Reports by Insurance Enterprises, assets and liabilities under the dedicated book, whether arising from an insurance contract or insurance policy with features of financial instruments, are to be accounted for separately as “separate account product assets” and “separate account product liabilities”. To record related revenue and expenditures, this method is consistent with the definition of income and expenses of separate account insurance products in IFRS 4 *Insurance Contracts*, separately recognizing as “separate account product revenue” and “separate account product expenses”.

#### (24) Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The consideration transferred, the identifiable assets acquired and liabilities assumed are measured at acquisition date fair value. For each business combination, the acquirer measures any non-controlling interest in the acquiree either at fair value or at the non-controlling interest’s proportionate share of the acquiree’s identifiable net assets. Acquisition-related costs are accounted for as expenses in the periods in which the costs are incurred and are classified under administrative expenses.

When the Company and Subsidiaries acquire a business, they assess the assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

Any contingent consideration to be transferred by the acquirer will be recognized at the acquisition-date fair value. Subsequent changes to the fair value of the contingent consideration which is deemed

to be an asset or liability, will be recognized in accordance with IAS 39 *Financial Instruments: Recognition and Measurement* either in profit or loss or as a change to other comprehensive income. However, if the contingent consideration is classified as equity, it should not be remeasured until it is finally settled within equity.

Goodwill is initially measured as the amount of the excess of the aggregate of the consideration transferred and the non-controlling interest over the net fair value of the identifiable assets acquired and the liabilities assumed. If this aggregate is lower than the fair value of the net assets acquired, the difference is recognized in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Company and Subsidiaries' cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units. Each unit or group of units to which the goodwill is so allocated represents the lowest level within the Company and Subsidiaries at which the goodwill is monitored for internal management purpose and is not larger than an operating segment before aggregation.

Where goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation. Goodwill disposed of in this circumstance is measured based on the relative recoverable amounts of the operation disposed of and the portion of the cash-generating unit retained.

## 5. Significant accounting judgments, estimates and assumptions

The preparation of the Company and Subsidiaries' consolidated financial statements require management to make judgments, estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

### (1) Judgment

In the process of applying the Company and Subsidiaries' accounting policies, management has made the following judgments, which have the most significant effect on the amounts recognized in the consolidated financial statements:

#### A. Categories of financial assets

The management has to use their judgment to categorize financial assets. Different categories apply different measurements, which could have a significant effect on the Company and Subsidiaries' financial position and performance.

#### B. Investment property

Certain properties of the Company and Subsidiaries comprise a portion that is held to earn rentals or for capital appreciation and another portion that is owner-occupied. If these portions could be sold separately, the Company and Subsidiaries account for the portions separately as investment property and property and equipment. If the portions could not be sold separately, the property is classified as investment property in its entirety only if the portion that is owner-occupied is under 5% of the total property.

#### C. Operating lease commitment – the Company and Subsidiaries as the lessor

The Company and Subsidiaries have entered into commercial property leases on its investment property portfolio. The Company and Subsidiaries have determined, based on an evaluation of the



terms and conditions of the arrangements, that it retains all the significant risks and rewards of ownership of these properties and accounts for the contracts as operating leases.

(2) Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

A. Fair value of financial instruments

Where the fair value of financial instruments cannot be derived from an active market or a quoted price, it is determined using a valuation technique. Observable market data for similar financial instruments is utilized as inputs to measure fair value. If observable inputs are not available, prudent assumptions are used for estimating fair value. In applying valuation techniques, the Company and Subsidiaries adopt pricing models in accordance with its procedure for valuation. All models are adjusted to ensure that their results reflect actual data and market prices.

B. Fair value of investment property

The fair value of investment property is derived from valuation techniques, including earning value method (such as discounted cash flow model) and market method, etc., and assumptions which are used in applying valuation techniques will have impacts on the fair value of investment property.

C. Impairment of non-financial assets

An impairment exists when the carrying value of an asset or cash generating unit exceeds its recoverable amount, which is the higher of its fair value less costs to sell and its value in use. The fair value less costs to sell calculation is based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date less incremental costs that would be directly attributable to the disposal of the asset or cash generating unit. The value in use calculation is based on a discounted cash flow model. The cash flow is projected based on reasonable assumptions of the cash-generating unit and do not include restructuring activities that the Company and Subsidiaries are not yet committed to or significant future investments that will enhance the asset's performance of the cash generating unit being tested. The recoverable amount is most sensitive to the discount rate used for the discounted cash flow model as well as the expected future cash inflows and the growth rate used for extrapolation purposes.

D. Post-employment benefits

The cost of post-employment benefit and the present value of the pension obligation under defined benefit pension plans are determined using actuarial valuations. An actuarial valuation involves making various assumptions. These include the determination of the discount rate and future salary increases.

E. Insurance contract liabilities (including investment contract liabilities with discretionary participation feature of financial instruments)

The liability for insurance contracts and investment contracts with discretionary participation feature of financial instruments is either based on current assumptions or on assumptions established at the inception of the contract, reflecting the best estimate at the time. All contracts are subject to a liability adequacy test, which reflects management's best current estimate of future cash flows. The main assumptions used relate to mortality, morbidity, investment returns, expenses and surrender rates. The Company bases its assumptions on the standards published by the Actuarial Institute of the Republic of China, adjusted when appropriate to reflect the Company's unique risk exposure, product characteristics and own experiences from target markets.

Best estimates of future investment income from the assets backing such contracts are based on current market returns, as well as expectations about future economic developments. Assumptions on future expense are based on current expense levels, adjusted for expected expense inflation, if appropriate. Surrender rates are based on the Company's historical experience.

#### F. Income taxes

Uncertainties exist with respect to the interpretation of complex tax regulations and the amount and timing of future taxable income. Given the wide range of international business relationships and the long-term nature and complexity of existing contractual agreements, differences between the actual results and the assumptions made, or future changes to such assumptions, could necessitate future adjustments to tax income and expense already recorded. The Company and Subsidiaries establish provisions, based on reasonable estimates, for possible consequences of audits by the tax authorities of the respective countries in which they operate. The amount of such provisions is based on various factors, such as experience of previous tax audits and differing interpretations of tax regulations by the taxable entity and the responsible tax authority. Such differences of interpretation may arise on a wide variety of issues depending on the conditions prevailing in the respective company's domicile.

Deferred tax assets are recognized for all carry-forward of unused tax losses and unused tax credits and deductible temporary differences to the extent that it is probable that taxable profit will be available or there are sufficient taxable temporary differences against which the unused tax losses, unused tax credits or deductible temporary differences can be utilized. The amount of deferred tax assets determined to be recognized is based upon the likely timing and the level of future taxable profits and taxable temporary differences together with future tax planning strategies.

#### 6. Cash and cash equivalents

	31 December 2017	31 December 2016
Cash on hand and revolving funds	\$195,525	\$206,716
Cash in banks	124,680,794	88,880,818
Time deposits	70,410,216	47,493,560
Cash equivalents	15,257,350	12,179,978
Total	<u>\$210,543,885</u>	<u>\$148,761,072</u>

#### 7. Receivables

	31 December 2017	31 December 2016
Notes receivable – Net	\$501,607	\$1,695,159
Premium receivable – Net	240,514	85,249
Other receivable – Net		
Other receivable	81,124,533	68,836,962
Less: Allowance for bad debts – Other receivable	(20,713)	(4,309)
Overdue receivable	18,756	12,412
Less: Allowance for bad debts – Overdue receivable	(18,752)	(12,394)
Total	<u>\$81,845,945</u>	<u>\$70,613,079</u>

The movements in the provision for impairment of receivables are as follows:

	Individually impaired	Collectively impaired	Total
1 January 2017	\$16,488	\$215	\$16,703
Charge (reversal) for the current period	27,555	(192)	27,363
Write off	(4,590)	-	(4,590)
Exchange differences	<u>(11)</u>	-	<u>(11)</u>

	Individually impaired	Collectively impaired	Total
31 December 2017	\$39,442	\$23	\$39,465
	Individually impaired	Collectively impaired	Total
1 January 2016	\$78,971	\$1,524	\$80,495
Charge (reversal) for the current period	19,050	(1,309)	17,741
Write off	(81,532)	-	(81,532)
Exchange differences	(1)	-	(1)
31 December 2016	\$16,488	\$215	\$16,703

#### 8. Financial assets at fair value through profit or loss

	31 December 2017	31 December 2016
Designated at fair value through profit or loss at initial recognition		
Overseas stocks	\$84,171	\$-
Beneficiary certificates	155,197	80,102
Subtotal	239,368	80,102
Held for trading		
Domestic stocks	6,927,268	6,970,835
Beneficiary certificates	16,165,418	24,328,937
Exchange traded funds	573,665	292,726
Overseas bonds	2	4
Corporate bonds	2,401,922	2,217,257
Government bonds	-	1,302,284
Derivative financial instruments	16,729,718	1,614,164
Structured time deposits	-	2,275,663
Subtotal	42,797,993	39,001,870
Total	\$43,037,361	\$39,081,972

The financial assets at fair value through profit or loss held by the Company and Subsidiaries were not pledged.

#### 9. Available-for-sale financial assets

	31 December 2017	31 December 2016
Domestic stocks	\$429,948,041	\$360,282,256
Overseas stocks	259,200,064	246,659,267
Beneficiary certificates	342,535,402	278,276,840
Exchange traded funds	5,708,986	5,589,191
Real estate investment trust	12,136,777	19,079,885
Financial debentures	42,859,267	57,703,349
Corporate bonds	14,386,823	17,165,025
Government bonds	122,211,034	136,074,531
Overseas bonds	289,555,171	302,734,897
Subtotal	1,518,541,565	1,423,565,241
Less: Litigation deposits	(57,075)	(78,797)
Less: Securities serving as deposits paid-bonds	(1,033,775)	(1,870,035)
Total	\$1,517,450,715	\$1,421,616,409

An impairment provision is recognized as some objective evidences are identified showing impairment indicators associated with domestic stocks and beneficiary certificates held by the Company and Subsidiaries. As of 31 December 2017 and 2016, the Company and Subsidiaries have recognized impairment losses amounting to \$185,987 thousand and \$202,271 thousand, respectively.

The available-for-sale financial assets held by the Company and Subsidiaries were not pledged.

#### 10. Derivative financial assets for hedging

	31 December 2017	31 December 2016
IRS	\$246,444	\$232,269

The derivative financial assets for hedging held by the Company and Subsidiaries were not pledged.

#### 11. Investments accounted for using the equity method

##### (1) Investments in unconsolidated subsidiaries:

Investees	31 December 2017	31 December 2016
Cathay Insurance (Bermuda) Co., Ltd.	\$121,671	\$129,896
Cathay Securities Investment Consulting Co., Ltd.	257,159	249,902
Total	\$378,830	\$379,798

##### (2) Investments in associates:

Investees	31 December 2017	31 December 2016
WK Technology Fund VI Co., Ltd.	\$81,873	\$148,680
IBT Venture Capital Corp.		3,916
Da Sheng Venture Inc.	1,514,974	1,455,635
Symphox Information Co., Ltd.	438,807	433,635
Cathay Insurance Company Limited (China)	781,195	907,187
Rizal Commercial Banking Corporation	13,749,705	13,622,794
PT Bank Mayapada Internasional Tbk	12,447,700	11,740,568
CMG International One Co., Ltd.	675,812	675,258
CMG International Two Co., Ltd.	675,232	674,959
CM Energy Co., Ltd.	272,256	53,959
KHL IV Venture Capital Co. Ltd.	756,353	360,729
Hsin Jih Tai Corporation	673,599	673,845
Cathay Sunrise Corporation	676,284	-
Total	\$32,743,790	\$30,751,165

As the Company and Subsidiaries' investments in individual associates are not significant, the related financial information is disclosed aggregately. As of 31 December 2017 and 2016, the carrying amount of investments in associates accounted for using the equity method amounted to \$32,743,790 thousand and \$30,751,165 thousand, respectively. The aggregate amount of the Company and Subsidiaries' share of the investments in associates is as follows:

	For the years ended 31 December	
	2017	2016
Net profit from continuing operations	\$1,152,813	\$982,286
Other comprehensive losses, net of tax	(1,029,480)	(675,272)
Total comprehensive income	\$123,333	\$307,014

The carrying amount of investments accounted for under the equity method in investees whose financial statements were unaudited amounted to \$31,441,915 thousand and \$27,911,446 thousand, as at 31 December 2017 and 2016, respectively. The share of the (losses) gains of these associates accounted for using the equity method amounted to \$1,178,559 thousand and \$1,246,472 thousand for the years ended 31 December 2017 and 2016. The share of the other comprehensive (losses) income of these associates accounted for using the equity method amounted to \$(1,028,025) thousand and \$(582,597) thousand for the years ended 31 December 2017 and 2016, respectively.

The investments accounted for using the equity method held by the Company and Subsidiaries were not pledged.

## 12. Debt instrument investments for which no active market exists

	31 December 2017	31 December 2016
Domestic stocks	\$1,895,715	\$2,664,643
Overseas stocks	3,006	3,250
Corporate bonds	14,303,173	13,809,187
Financial debentures	38,250,892	37,781,644
Overseas bonds	2,336,271,886	2,068,756,583
Time deposits	321,465	337,864
Trust beneficiary right of real estate	-	300,000
Asset-backed securities	1,964,447	2,529,178
Total	<u>\$2,393,010,584</u>	<u>\$2,126,182,349</u>

An impairment provision is recognized as some objective evidences are identified showing impairment indicators associated with overseas bonds held by the Company and Subsidiaries. As of 31 December 2017 and 2016, the Company and Subsidiaries have recognized accumulated impairment losses amounting to \$388,024 thousand and \$419,627 thousand, respectively.

The debt instrument investments for which no active market exists held by the Company and Subsidiaries were not pledged.

## 13. Held-to-maturity financial assets

	31 December 2017	31 December 2016
Corporate bonds	\$2,697,524	\$2,697,190
Government bonds	45,175,742	32,364,375
Overseas bonds	18,481,454	1,224,159
Subtotal	66,354,720	36,285,724
Less: Litigation deposits	(1,376,984)	(1,348,913)
Less: Securities serving as deposits paid-bonds	(7,170,018)	(7,161,401)
Total	<u>\$57,807,718</u>	<u>\$27,775,410</u>

An impairment provision is recognized as some objective evidences are identified showing impairment indicators associated with overseas bonds held by the Company and Subsidiaries. As of 31 December 2017 and 31 December 2016, the Company and Subsidiaries have recognized accumulated impairment losses amounting to \$15,932 thousand and \$29,740 thousand, respectively

The held-to-maturity financial assets held by the Company and Subsidiaries were not pledged.

## 14. Other financial assets

	31 December 2017	31 December 2016
Structured time deposits	<u>\$4,500,000</u>	<u>\$7,661,395</u>

The other financial assets held by the Company and Subsidiaries were not pledged.

## 15. Structured notes

	31 December 2017	31 December 2016
Financial assets at fair value through profit or loss	\$2	\$4
Debt instrument investments for which no active market exists	25,699,128	24,564,319
Total	<u>\$25,699,130</u>	<u>\$24,564,323</u>

16. Investment property, Investment property under construction and Prepayments for buildings and land – Investments

	Investment property			Investment property under construction	Prepayments for buildings and land – Investments
	Land	Buildings	Total		
1 January 2017	\$341,749,465	\$111,002,442	\$452,751,907	\$3,300,843	\$383,904
Additions from acquisitions	-	-	-	3,259,037	3,690,884
Additions from subsequent expenditure	-	-	-	128,829	-
Transfers from property and equipment	204,284	170,976	375,260	-	-
Transfers from (to) investment property under construction and prepayments for buildings and land	3,381,908	3,149,274	6,531,182	(3,147,208)	(3,384,585)
Gains (losses) generated from fair value adjustments	927,359	(1,760,560)	(833,201)	-	-
Disposals	(87,762)	-	(87,762)	-	-
Exchange differences	197,128	241,024	438,152	-	-
31 December 2017	<u>\$346,372,382</u>	<u>\$112,803,156</u>	<u>\$459,175,538</u>	<u>\$3,541,501</u>	<u>\$690,203</u>

	Investment property			Investment property under construction	Prepayments for buildings and land – Investments
	Land	Buildings	Total		
1 January 2016	\$339,220,920	\$114,075,563	\$453,296,483	\$3,308,553	\$2,758,288
Additions from acquisitions	-	-	-	3,315,438	2,292,955
Additions from subsequent expenditure	-	-	-	111,703	-
Transfers from (to) investment property under construction and prepayments for buildings and land	2,191,115	3,445,894	5,637,009	(3,434,851)	(4,667,339)
Gains (losses) generated from fair value adjustments	4,581,891	(853,182)	3,728,709	-	-
Disposals	(1,109,856)	-	(1,109,856)	-	-
Exchange differences	(3,134,605)	(5,665,833)	(8,800,438)	-	-
31 December 2016	<u>\$341,749,465</u>	<u>\$111,002,442</u>	<u>\$452,751,907</u>	<u>\$3,300,843</u>	<u>\$383,904</u>

	For the years ended 31 December	
	2017	2016
Rental income from investment property	\$10,986,854	\$10,318,214
Less:		
Direct operating expenses from investment property generating rental income	(737,755)	(709,578)
Direct operating expenses from investment property without generating rental income	(156,926)	(187,562)
Total	<u>\$10,092,173</u>	<u>\$9,421,074</u>

The investment property are held mainly for lease business. All the lease agreements of the Company and Subsidiaries' lease business are operating leases and the primary terms of lease agreements are the same with general lease agreement. Rents from investment property are received annually, semi-annually, quarterly, monthly or in lump sum. Investment property held by the Company and Subsidiaries were not pledged.

The ownership of the Company and Subsidiaries' investment properties are not subject to restrictions other than the restriction associated with being furnished as security for other's debt; the ownership of its trust property are not subject to restrictions. Also, the Company and Subsidiaries do not involve in any situations that violate Subparagraph 2, Paragraph 3 of Article 11-2 of Regulations Governing Foreign Investments by Insurance Companies.

Valuation has been performed by appraisers from professional valuation agencies based on Regulations on Real Estate Appraisal, and valuation dates are 31 December 2017 and 2016. Please refer to original financial report for detail information of the appraisers and agencies.

The recognized fair value is supported by observable evidence in the market. The main appraisal approaches

applied include sales comparison approach, income approach – direct capitalization method, income approach – discounted cash flow method, cost approach and the method of land development analysis. Commercial office buildings and residences are valued by sales comparison approach and income approach mostly because of the market liquidity and comparable sales and rental cases in the neighboring areas. Hotels, department stores and marketplaces are valued by income approach – direct capitalization method and income approach – discounted cash flow method mostly because of the stable rental income in the long run. Industrial plants for lease are valued by sales comparison approach and cost approach. Wholesale stores located in industrial district are valued by cost approach since the buildings are constructed for specific purposes, thus seldom similar transactions could be referred in the market. Vacant land and buildings under construction of logistics parks located in industrial and commercial integrated district are valued by cost approach. Urban renewal land with permit of construction is valued based on value of real estate right arises from urban renewal program. The real estate right may include but not limited to right for long-held buildings and hotels.

The main inputs used are as follows:

	31 December 2017	31 December 2016
Direct capitalization rate (Net)	0.73%~4.39%	0.83%~5.73%
Discount rate	3.14%~4.23%	3.14%~4.10%

External appraisers use market extraction method, search several comparable properties which are identical with or similar to the subject property, consider the liquidity risk and risk premium when disposed of in the future, and then decide the direct capitalization rate and discount rate.

The Company and Subsidiaries recognized their investment property at fair value subsequent to initial recognition and related fair value are categorized as level 3 of fair value hierarchy. The fair value of investment property will decrease as either one of the main input, direct capitalization rate and discount rate, of direct capitalization method increases. On the contrary, the fair value of investment property will increase if either of the main input decreases.

## 17. Loans

	31 December 2017	31 December 2016
Policy loans	\$155,653,559	\$158,008,746
Automatic premium loans	10,689,718	10,532,683
Secured loans	437,374,977	439,105,646
Total	\$603,718,254	\$607,647,075

- (1) Policy loans were secured by policies issued by the Company and Subsidiaries.
- (2) Policyholders may state on the application form or issue a written statement prior to end of grace period for premium payment to request the insurer to automatically deduct the premiums due and interest of the premium loan (as well as the principal and interest of the policy loan, if applicable) from the policyholders' policy value reserve after the second installment becomes overdue in order to maintain the insurance policy effective. Policyholders may also inform the insurer in writing to terminate the automatic premium loan option prior to the next due date of premium payment.
- (3) Secured loans

	31 December 2017	31 December 2016
Secured loans	\$442,270,123	\$443,903,591
Secured loans – Related parties	909,989	1,018,137
Less: Allowance for bad debts	(6,049,266)	(5,998,355)
Subtotal	437,130,846	438,923,373
Overdue receivables	344,304	300,325
Less: Allowance for bad debts	(100,173)	(118,052)
Subtotal	244,131	182,273
Total	\$437,374,977	\$439,105,646

Secured loans are secured by government bonds, stocks, corporate bonds and real estate.

The movements in the provision for impairment of secured loans and overdue receivables are as follows (please refer to Note 46 for credit risk disclosure):

	Individually impaired	Collectively impaired	Total
1 January 2017	\$103,451	\$6,012,956	\$6,116,407
Charge for the current period	25,086	31,689	56,775
Write off	(15,600)	(7,741)	(23,341)
Exchange differences	(402)	-	(402)
31 December 2017	\$112,535	\$6,036,904	\$6,149,439

	Individually impaired	Collectively impaired	Total
1 January 2016	\$184,533	\$4,859,938	\$5,044,471
(Reversal) charge for the current period	(81,082)	1,177,525	1,096,443
Write off	-	(24,507)	(24,507)
31 December 2016	\$103,451	\$6,012,956	\$6,116,407

## 18. Reinsurance assets

(1)

	31 December 2017	31 December 2016
Claims recoverable from reinsurers	\$2,204	\$1,985
Due from reinsurers and ceding companies	144,196	266,517
Reinsurance reserve assets		
Ceded unearned premium reserve	300,568	199,829
Ceded reserve for claims	9,684	41,683
Ceded reserve for life insurance liabilities	301,806	228,765
Subtotal	612,058	470,277
Total	\$758,458	\$738,779

Reinsurance assets held by the Company and Subsidiaries were not impaired.

(2) CNY co-reinsurance business

Authorized by FSC under Order No. Financial-Supervisory-Insurance-Corporate-10302112370, the Company signed a CNY co-reinsurance contract with Central Reinsurance Corporation in the year 2014. The Company discloses the succeeding information following related regulations:

A. Purpose, rationalization and expected benefit



Restricted by CNY investment amount limitation of Taiwan, the Company cedes partial of its CNY insurance through co-reinsurance to increase the Company's liquidity, raise the ability to insure and transfer relevant risk. The Company will transfer 50% of its insurance risk to Central Reinsurance Corporation.

B. Premiums ceded to reinsurers, claims recovered from reinsures and commission

	For the year ended 31 December 2017
Premiums ceded to reinsurers	\$74,819
Claims recovered from reinsures	6,924
Reinsurance commission earned	5,562

C. Net income or loss from CNY co-reinsurance business

Reinsurance gains of \$10,708 thousand has occurred in the year ended 31 December 2017 from CNY co-reinsurance business. The amount is calculated as follows:

Reinsurance commission earned \$5,562 thousand + Claims recovered from reinsurers \$6,924 thousand + Net change of reinsurance reserve assets \$72,802 thousand + Foreign exchange gains \$239 thousand – Premiums ceded to reinsurers \$74,819 thousand.

D. Reason and effect to income or loss from change of co-reinsurance business or contract: None.

E. Accounting treatment for ceded CNY co-reinsurance business

On its balance sheet, the Company recognizes ceded reserve for life insurance liabilities, ceded premium deficiency reserve and related reinsurance reserve assets for asset, while it recognizes direct business reserve for liability. All ceded reserve should be eliminated at the time the co-reinsurance contract ceased.

F. Other notes designated by authorities: None.

19. Property and equipment

Cost:	Land	Buildings and construction	Computer equipment	Communication and transportation equipment	Other equipment	Leasehold improvement	Leased assets	Construction in progress and prepayment for real estate equipment	Total
1 January 2017	\$17,892,247	\$21,802,657	\$2,444,386	\$11,634	\$3,674,531	\$274,527	\$276,170	\$216,280	\$46,592,432
Additions from acquisitions	-	-	275,280	2,643	133,262	37,849	-	1,995,185	2,444,219
Additions from subsequent expenditure	-	-	-	-	-	-	-	48,613	48,613
Transfers	2,053,724	(178,462)	(21,302)	-	-	21,302	-	(2,105,601)	(230,339)
Disposals	(5,284)	(18,509)	(67,538)	(2,479)	(14,922)	-	-	-	(108,732)
Exchange differences	-	(17,814)	(18,009)	(47)	(773)	25,809	(38)	-	(10,872)
31 December 2017	\$19,940,687	\$21,587,872	\$2,612,817	\$11,751	\$3,792,098	\$359,487	\$276,132	\$154,477	\$48,735,321

Cost:	Land	Buildings and construction	Computer equipment	Communication and transportation equipment	Other equipment	Leasehold improvement	Leased assets	Construction in progress and prepayment for real estate equipment	Total
1 January 2016	\$15,948,783	\$21,467,788	\$2,284,584	\$12,800	\$3,548,460	\$233,695	\$276,166	\$8,865	\$43,781,141
Additions from acquisitions	-	-	226,987	-	152,734	99,892	-	199,005	678,618
Additions from subsequent expenditure	-	-	-	-	-	-	-	27,225	27,225
Transfers	1,995,478	487,965	(975)	-	-	3,545	-	(18,815)	2,467,198
Disposals	(52,014)	(23,111)	(38,163)	(800)	(23,919)	-	-	-	(138,007)
Exchange differences	-	(129,985)	(28,047)	(366)	(2,744)	(62,605)	4	-	(223,743)
31 December 2016	\$17,892,247	\$21,802,657	\$2,444,386	\$11,634	\$3,674,531	\$274,527	\$276,170	\$216,280	\$46,592,432

Depreciation and impairment:	Land	Buildings and construction	Computer equipment	Communication and transportation equipment	Other equipment	Leasehold improvement	Leased assets	Construction in progress and prepayment for real estate equipment	Total
1 January 2017	\$(105,610)	\$(11,320,231)	\$(2,019,214)	\$(8,849)	\$(3,196,586)	\$(168,045)	\$(275,781)	\$-	\$(17,094,316)
Transfers	-	(419,120)	(179,403)	(1,216)	(119,589)	(39,143)	(108)	-	(758,579)
Depreciation	-	90,143	21,302	-	-	(21,302)	-	-	90,143

Disposals	2,476	14,354	57,957	2,231	13,723	-	-	-	90,741
Exchange differences	-	866	8,932	66	91	4,033	13	-	14,001
31 December 2017	<u>\$(103,134)</u>	<u>\$(11,633,988)</u>	<u>\$(2,110,426)</u>	<u>\$(7,768)</u>	<u>\$(3,302,361)</u>	<u>\$(224,457)</u>	<u>\$(275,876)</u>	<u>\$-</u>	<u>\$(17,658,010)</u>

	Land	Buildings and construction	Computer equipment	Communication and transportation equipment	Other equipment	Leasehold improvement	Leased assets	Construction in progress and prepayment for real estate equipment	Total
Depreciation and impairment:									
1 January 2016	\$(105,610)	\$(10,914,835)	\$(1,907,775)	\$(7,920)	\$(3,118,624)	\$(148,162)	\$(235,469)	\$-	\$(16,438,395)
Depreciation	-	(423,529)	(166,438)	(1,251)	(101,858)	(30,716)	(40,316)	-	(764,108)
Transfers	-	-	358	-	-	(3,545)	-	-	(3,187)
Disposals	-	8,901	35,057	78	22,351	-	-	-	66,387
Exchange differences	-	9,232	19,584	244	1,545	14,378	4	-	44,987
31 December 2016	<u>\$(105,610)</u>	<u>\$(11,320,231)</u>	<u>\$(2,019,214)</u>	<u>\$(8,849)</u>	<u>\$(3,196,586)</u>	<u>\$(168,045)</u>	<u>\$(275,781)</u>	<u>\$-</u>	<u>\$(17,094,316)</u>

	Land	Buildings and construction	Computer equipment	Communication and transportation equipment	Other equipment	Leasehold improvement	Leased assets	Construction in progress and prepayment for real estate equipment	Total
Net carrying amount as at:									
31 December 2017	\$19,837,553	\$9,953,884	\$502,391	\$3,983	\$489,737	\$135,030	\$256	\$154,477	\$31,077,311
31 December 2016	<u>\$17,786,637</u>	<u>\$10,482,426</u>	<u>\$425,172</u>	<u>\$2,785</u>	<u>\$477,945</u>	<u>\$106,482</u>	<u>\$389</u>	<u>\$216,280</u>	<u>\$29,498,116</u>

Property and equipment held by the Company and Subsidiaries were not pledged.

Components of building that have different useful lives are the main building structures, air conditioning units and elevators, which are depreciated over 50 years, 8 years and 15 years, respectively.

## 20. Intangible assets

	Franchises	Trademarks	Goodwill	Customer relationships	Computer software	Other intangible assets	Total
Cost:							
1 January 2017	\$37,659,600	\$423,468	\$10,306,443	\$3,804,532	\$1,881,975	\$225,146	\$54,301,164
Addition — Acquired separately	-	-	-	-	181,441	-	181,441
Disposals	-	-	-	-	(305)	-	(305)
Exchange differences	-	(31,892)	(624,247)	(286,528)	(7,517)	(16,956)	(967,140)
Other	-	-	597,618	-	-	-	597,618
31 December 2017	<u>\$37,659,600</u>	<u>\$391,576</u>	<u>\$10,279,814</u>	<u>\$3,518,004</u>	<u>\$2,055,594</u>	<u>\$208,190</u>	<u>\$54,112,778</u>

	Franchises	Trademarks	Goodwill	Customer relationships	Computer software	Other intangible assets	Total
Cost:							
1 January 2016	\$37,659,600	\$218,864	\$8,272,925	\$2,095,194	\$1,785,122	\$230,636	\$50,262,341
Addition — Acquired separately	-	-	-	-	114,730	-	114,730
Additions through business combinations	-	218,855	2,461,974	1,835,015	-	-	4,515,844
Exchange differences	-	(14,251)	(228,758)	(125,677)	(17,877)	(5,490)	(392,053)
Other	-	-	(199,698)	-	-	-	(199,698)
31 December 2016	<u>\$37,659,600</u>	<u>\$423,468</u>	<u>\$10,306,443</u>	<u>\$3,804,532</u>	<u>\$1,881,975</u>	<u>\$225,146</u>	<u>\$54,301,164</u>

	Franchises	Trademarks	Goodwill	Customer relationships	Computer software	Other intangible assets	Total
Amortization and impairment:							
1 January 2017	\$(3,119,075)	\$-	\$-	\$(441,545)	\$(1,624,913)	\$(70,077)	\$(5,255,610)
Amortization	(2,079,383)	-	-	(395,364)	(110,864)	(51,550)	(2,637,161)
Disposals	-	-	-	-	305	-	305
Exchange differences	-	-	-	41,363	4,935	6,335	52,633
31 December 2017	<u>\$(5,198,458)</u>	<u>\$-</u>	<u>\$-</u>	<u>\$(795,546)</u>	<u>\$(1,730,537)</u>	<u>\$(115,292)</u>	<u>\$(7,839,833)</u>

	Franchises	Trademarks	Goodwill	Customer relationships	Computer software	Other intangible assets	Total
Amortization and impairment:							
1 January 2016	\$(1,039,692)	\$-	\$-	\$(45,634)	\$(1,555,189)	\$(15,848)	\$(2,656,363)
Amortization	(2,079,383)	-	-	(397,785)	(83,297)	(54,714)	(2,615,179)
Exchange differences	-	-	-	1,874	13,573	485	15,932
31 December 2016	<u>\$(3,119,075)</u>	<u>\$-</u>	<u>\$-</u>	<u>\$(441,545)</u>	<u>\$(1,624,913)</u>	<u>\$(70,077)</u>	<u>\$(5,255,610)</u>

	Franchises	Trademarks	Goodwill	Customer relationships	Computer software	Other intangible assets	Total
Net carrying amount as at:							
31 December 2017	\$32,461,142	\$391,576	\$10,279,814	\$2,722,458	\$325,057	\$92,898	\$46,272,945
31 December 2016	<u>\$34,540,525</u>	<u>\$423,468</u>	<u>\$10,306,443</u>	<u>\$3,362,987</u>	<u>\$257,062</u>	<u>\$155,069</u>	<u>\$49,045,554</u>

Amortization expense of intangible assets under the statements of comprehensive income:

	For the years ended 31 December	
	2017	2016
Operating costs	\$2,497	\$-
Operating expenses – Business expenses	\$86,385	\$59,220
Operating expenses – Administrative and general expenses	\$2,548,279	\$2,555,959

As of 31 December 2017 and 2016, the book value of goodwill was \$10,279,814 thousand and \$10,306,443 thousand, respectively. The goodwill arose from the acquisition of Global Life Insurance Co., Ltd. and Singfor Life Insurance Co., Ltd. on 1 July 2015, the acquisition of 100% of Conning Holdings Limited on 18 September 2015 and 82.05% of Octagon Credit Investors, LLC through Conning & Company, a 100% subsidiary of the Company on 1 February 2016.

An annual impairment test for goodwill is performed regularly. The Company and Subsidiaries estimated the recoverable amount of the cash-generating unit that the goodwill is allocated to for the purpose of impairment test. The recoverable amount is calculated by applying a proper discount rate. Considering that the recoverable amount is higher than the book value of the cash-generating unit that the goodwill was allocated to, no impairment recognition is necessary for goodwill.

## 21. Other assets

	31 December 2017	31 December 2016
Prepayment	\$5,112,370	\$4,087,984
Deferred acquisition costs	16,659	25,112
Guarantee deposits paid	20,652,061	21,704,201
Other assets – Other	1,338,030	4,057,679
Total	<u>\$27,119,120</u>	<u>\$29,874,976</u>

## 22. Deferred acquisition costs

The Company issues investment-linked insurance contracts without discretionary participation feature of financial instruments. Deferred acquisition costs related to investment management services of such contracts are summarized below:

	For the years ended 31 December	
	2017	2016
Beginning balance	\$25,112	\$33,565
Amortization	(8,453)	(8,453)
Ending balance	<u>\$16,659</u>	<u>\$25,112</u>

## 23. Payables

	31 December 2017	31 December 2016
Notes payable	\$5,371,428	\$1,051
Life insurance proceeds payable	736,442	640,257
Commissions payable	2,871,945	3,790,117
Due to reinsurers and ceding companies	466,669	475,472
Other payables	15,789,485	19,445,792
Total	<u>\$25,235,969</u>	<u>\$24,352,689</u>

#### 24. Financial liabilities at fair value through profit or loss

	31 December 2017	31 December 2016
Held for trading		
Derivatives that are not designated hedging		
Forward	\$293,952	\$4,297,640
CS	742,688	22,574,860
IRS	68,018	103,404
Option	-	6,304
Total	<u>\$1,104,658</u>	<u>\$26,982,208</u>

#### 25. Bonds payable

	31 December 2017	31 December 2016
Corporate bonds payable	<u>\$70,000,000</u>	<u>\$35,000,000</u>

(1) Pursuant to Order No. Financial-Supervisory-Insurance-Corporate-10502133020 by the FSC, the Company issued 1st perpetual non-cumulative subordinated financial debentures on 13 December 2016 through private placement. Key terms and conditions are as follows:

- A. Issue amount: \$35,000,000 thousand.
- B. Principal amount and issue price: The face value is \$1,000,000 thousand each, and is issued at par.
- C. Years to maturity: Perpetual.
- D. Coupon rate: From the issue date to the tenth year, the coupon rate is 3.6%; from the day following the tenth year maturity and on every tenth year maturity from then on, if the bonds are not redeemed, the coupon rate will be adjusted to a fixed annual rate of Taiwan Ten- Year Government Bond plus the issue spread.
- E. Terms of interest payments: The interest payments are calculated and paid at coupon rate every year from the issue date. The Company may stop making interest payments and such interest payments will not be cumulated or deferred under the following circumstances: the Company has no earnings or the earnings are insufficient to make interest payments; the Company would fail to meet the required risk-based capital ratio or other minimum requirements from the authorities if making those interest payments; the Company has other essential considerations.

F. Right of early redemption: The Company may, with the approval of the competent authorities, redeem the bonds in whole after 10 years of the issuance, at a redemption price equal to 100% of the principal amount of the bonds to be redeemed, plus accrued and unpaid interest. The company may redeem the bond once a year.

G. Forms of bonds: Physical certificate.

(2) Pursuant to Order No. Securities-TPEX-Bond-10600099421 of the Taipei Exchange, the Company issued 1st perpetual cumulative subordinated financial debentures on 12 May 2017 through public offering. Key terms and conditions are as follows:

A. Issue amount: \$35,000,000 thousand.

B. Principal amount and issue price: The face value is \$1,000 thousand each, and is issued at par.

C. Years to maturity: Perpetual.

D. Coupon rate: Fixed rate of 3.3% from the issue date to the tenth year, plus 1% if the bonds are not redeemed after the tenth year maturity.

E. Terms of interest payments: The interest payments are calculated and paid at coupon rate every year from the issue date.

F. Right of early redemption: If the Company's risk-based capital ratio is greater than twice the minimum risk-based capital ratio required for insurance companies, the Company may, with the approval of the competent authorities, redeem the bonds in whole after 10 years of the issuance, at a redemption price equal to 100% of the principal amount of the bonds to be redeemed, plus accrued and unpaid interest.

G. Forms of bonds: Book-entry securities.

## 26. Preferred stock liabilities

(1) In accordance with the resolution made at the board of directors' meeting held on 29 October 2009, acting on behalf of the shareholders, the Company issued 200,000 thousand shares of Class B preferred stocks at par value of \$10 per share through private placement. The placement was approved by Insurance Bureau on 14 December 2009. Key terms and conditions of the privately offered Class B preferred stocks are listed as follows:

A. Issuance period covers from 16 December 2009, the issue date, to 16 December 2016, seven years in total.

B. Dividend yield is 2.90% per year based on the actual issue price of \$50 per share. Unpaid dividends will accumulate and shall be paid in full with priority after class A in the year with earnings.

C. The preference shares are not convertible to common stocks. When the shares mature, the Company shall repurchase the shares at the issue price in compliance with R.O.C. Company Act. If the Company is not able to repurchase all or a portion of the issued preferred stocks due to force majeure, the terms of the preferred stocks remain the same until the Company repurchases all outstanding shares. Dividends will be calculated at the original rate based on the actual extended period ended. Preferred shareholders' rights shall not be violated.

D. The preference shares are not entitled to be sold back. With the approval from the competent authorities, the Company redeemed all the Class B preferred stocks on 8 October 2016.

(2) In accordance with the resolution made at the board of directors' meeting held on 7 October 2011,

acting on behalf of the shareholders, the Company issued 125,000 thousand shares of Class C preferred stocks at par value of \$10 per share through private placement. The placement was approved by Insurance Bureau on 26 October 2011. Key terms and conditions of the privately offered Class C preferred stocks are listed as follows:

- A. Issuance period covers from 11 November 2011, the issue date, to 11 November 2018, seven years in total.
- B. Dividend yield is 1.86% per year based on the actual issue price of \$40 per share. Unpaid dividends will accumulate and shall be paid in full with priority after class A and class B in the year with earnings.
- C. The preference shares are not convertible to common stocks. When the shares mature, the Company shall repurchase the shares at the issue price in compliance with R.O.C. Company Act. If the Company is not able to repurchase all or a portion of the issued preferred stocks due to force majeure, the terms of the preferred stocks remain the same until the Company repurchases all outstanding shares. Dividends will be calculated at the original rate based on the actual extended period ended. Preferred shareholders' rights shall not be violated.
- D. The preference shares are not entitled to be sold back. Five years after issuance, the Company may redeem the shares with the approval from the competent authorities.

According to IAS 32 *“Financial Instruments: Presentation”*, the above mentioned preferred stocks issued shall be reported as preferred stock liabilities.

## 27. Insurance liabilities, reserve for insurance contract with feature of financial instruments and foreign exchange volatility reserve

The details of insurance contract and financial instruments with discretionary participation feature are summarized below:

### (1) The Company

#### A. Reserve for life insurance liabilities

	31 December 2017		
	Financial instruments with discretionary participation feature		Total
	Insurance contract		
Life insurance (Note)	\$4,221,168,278	\$954,240	\$4,222,122,518
Injury insurance	7,613,529	-	7,613,529
Health insurance	586,193,683	-	586,193,683
Annuity insurance	1,381,493	31,964,758	33,346,251
Investment-linked insurance	511,658	-	511,658
Total	4,816,868,641	32,918,998	4,849,787,639
Less ceded reserve for life insurance liabilities:			
Life insurance	301,806	-	301,806
Net	\$4,816,566,835	\$32,918,998	\$4,849,485,833

	31 December 2016		
	Financial instruments with discretionary participation feature		Total
	Insurance contract		
Life insurance (Note)	\$3,901,312,393	\$2,015,303	\$3,903,327,696
Injury insurance	7,719,298	-	7,719,298
Health insurance	520,453,768	-	520,453,768
Annuity insurance	1,377,249	37,577,532	38,954,781
Investment-linked insurance	660,250	-	660,250

Total	4,431,522,958	39,592,835	4,471,115,793
Less ceded reserve for life insurance liabilities:			
Life insurance	228,765	-	228,765
Net	\$4,431,294,193	\$39,592,835	\$4,470,887,028

Reserve for life insurance liabilities is summarized below:

For the year ended 31 December 2017			
	Financial instruments with discretionary participation feature		Total
	Insurance contract		
Beginning balance	\$4,431,522,958	\$39,592,835	\$4,471,115,793
Reserve	679,678,688	75,528	679,754,216
Recover	(224,607,796)	(6,748,056)	(231,355,852)
Losses (gains) on foreign exchange	(69,725,209)	(1,309)	(69,726,518)
Ending balance	4,816,868,641	32,918,998	4,849,787,639
Less ceded reserve for life insurance liabilities:			
Beginning balance – Net	228,765	-	228,765
Increase	72,802	-	72,802
Gains (losses) on foreign exchange	239	-	239
Ending balance – Net	301,806	-	301,806
Total	\$4,816,566,835	\$32,918,998	\$4,849,485,833

For the year ended 31 December 2016			
	Financial instruments with discretionary participation feature		Total
	Insurance contract		
Beginning balance	\$4,029,237,366	\$53,505,125	\$4,082,742,491
Reserve	654,644,967	140,118	654,785,085
Recover	(233,272,476)	(13,976,663)	(247,249,139)
Losses (gains) on foreign exchange	(19,086,899)	(75,745)	(19,162,644)
Ending balance	4,431,522,958	39,592,835	4,471,115,793
Less ceded reserve for life insurance liabilities:			
Beginning balance – Net	162,951	-	162,951
Increase	84,222	-	84,222
Gains (losses) on foreign exchange	(18,408)	-	(18,408)
Ending balance – Net	228,765	-	228,765
Total	\$4,431,294,193	\$39,592,835	\$4,470,887,028

Note: Allowance for doubtful account pertinent to 3% of business tax cut and recovery from major incident reserve are included.

#### B. Unearned premium reserve

31 December 2017			
	Financial instruments with discretionary participation feature		Total
	Insurance contract		
Individual life insurance	\$665,528	\$-	\$665,528
Individual injury insurance	5,640,119	-	5,640,119
Individual health insurance	8,316,112	-	8,316,112
Group insurance	924,359	-	924,359
Investment-linked insurance	107,496	-	107,496
Total	15,653,614	-	15,653,614
Less ceded unearned premium reserve:			
Individual life insurance	242,609	-	242,609
Individual injury insurance	6,152	-	6,152
Individual health insurance	51,807	-	51,807
Total	300,568	-	300,568

Net	\$15,353,046	\$-	\$15,353,046
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31 December 2016			
	Financial instruments with discretionary participation feature		Total
	Insurance contract		
Individual life insurance	\$577,903	\$-	\$577,903
Individual injury insurance	5,407,855	-	5,407,855
Individual health insurance	7,873,045	-	7,873,045
Group insurance	773,372	-	773,372
Investment-linked insurance	107,249	-	107,249
Total	14,739,424	-	14,739,424
Less ceded unearned premium reserve:			
Individual life insurance	191,241	-	191,241
Individual injury insurance	4,581	-	4,581
Total	195,822	-	195,822
Net	\$14,543,602	\$-	\$14,543,602

Unearned premium reserve is summarized below:

For the year ended 31 December 2017			
	Financial instruments with discretionary participation feature		Total
	Insurance contract		
Beginning balance	\$14,739,424	\$-	\$14,739,424
Reserve	15,646,739	-	15,646,739
Recover	(14,739,424)	-	(14,739,424)
Losses (gains) on foreign exchange	(2)	-	(2)
Other (Note)	6,877	-	6,877
Ending balance	15,653,614	-	15,653,614
Less ceded unearned premium reserve:			
Beginning balance – Net	195,822	-	195,822
Increase	104,746	-	104,746
Ending balance – Net	300,568	-	300,568
Total	\$15,353,046	\$-	\$15,353,046

For the year ended 31 December 2016			
	Financial instruments with discretionary participation feature		Total
	Insurance contract		
Beginning balance	\$14,095,377	\$-	\$14,095,377
Reserve	14,739,426	-	14,739,426
Recover	(14,095,377)	-	(14,095,377)
Losses (gains) on foreign exchange	(2)	-	(2)
Ending balance	14,739,424	-	14,739,424
Less ceded unearned premium reserve:			
Beginning balance – Net	165,694	-	165,694
Increase	30,128	-	30,128
Ending balance – Net	195,822	-	195,822
Total	\$14,543,602	\$-	\$14,543,602

Note: The amount incurred as a result of the business transferred from the subsidiary, Cathay Insurance (Bermuda) Co., Ltd., on 15 December 2017.

### C. Reserve for claims

31 December 2017		
	Financial instruments with discretionary	
	Insurance contract	Total



	participation feature		
Individual life insurance			
–Reported but not paid claim	\$987,697	\$2,678	\$990,375
–Unreported claim	69,807	-	69,807
Individual injury insurance			
–Reported but not paid claim	93,241	-	93,241
–Unreported claim	1,576,602	-	1,576,602
Individual health insurance			
–Reported but not paid claim	906,011	-	906,011
–Unreported claim	2,497,101	-	2,497,101
Group insurance			
–Reported but not paid claim	63,064	-	63,064
–Unreported claim	911,304	-	911,304
Investment-linked insurance			
–Reported but not paid claim	129,722	-	129,722
–Unreported claim	3,566	-	3,566
Total	7,238,115	2,678	7,240,793
Less ceded reserve for claims:			
Individual health insurance	1,019	-	1,019
Group insurance	936	-	936
Total	1,955	-	1,955
Net	\$7,236,160	\$2,678	\$7,238,838

	31 December 2016		
	Financial instruments with discretionary participation feature		
	Insurance contract		Total
Individual life insurance			
–Reported but not paid claim	\$784,305	\$1,056	\$785,361
–Unreported claim	62,034	-	62,034
Individual injury insurance			
–Reported but not paid claim	80,075	-	80,075
–Unreported claim	1,423,114	-	1,423,114
Individual health insurance			
–Reported but not paid claim	598,282	-	598,282
–Unreported claim	2,278,264	-	2,278,264
Group insurance			
–Reported but not paid claim	25,157	-	25,157
–Unreported claim	861,011	-	861,011
Investment-linked insurance			
–Reported but not paid claim	63,850	-	63,850
–Unreported claim	1,570	-	1,570
Total	6,177,662	1,056	6,178,718
Less ceded reserve for claims:			
Individual life insurance	34,765	-	34,765
Individual health insurance	1,130	-	1,130
Group insurance	4,177	-	4,177
Total	40,072	-	40,072
Net	\$6,137,590	\$1,056	\$6,138,646

Reserve for claims is summarized below:

	For the year ended 31 December 2017		
	Financial instruments with discretionary participation feature		
	Insurance contract		Total
Beginning balance	\$6,177,662	\$1,056	\$6,178,718

Reserve	7,222,639	2,678	7,225,317
Recover	(6,177,662)	(1,056)	(6,178,718)
Losses (gains) on foreign exchange	(2,177)	-	(2,177)
Other (Note)	17,653	-	17,653
Ending balance	7,238,115	2,678	7,240,793
Less ceded reserve for claims:			
Beginning balance – Net	40,072	-	40,072
Decrease	(38,117)	-	(38,117)
Ending balance – Net	1,955	-	1,955
Total	\$7,236,160	\$2,678	\$7,238,838

For the year ended 31 December 2016			
	Financial instruments with discretionary participation feature		Total
	Insurance contract		
Beginning balance	\$4,795,257	\$1,056	\$4,796,313
Reserve	6,177,965	1,056	6,179,021
Recover	(4,795,257)	(1,056)	(4,796,313)
Losses (gains) on foreign exchange	(303)	-	(303)
Ending balance	6,177,662	1,056	6,178,718
Less ceded reserve for claims:			
Beginning balance – Net	34,947	-	34,947
Increase	5,125	-	5,125
Ending balance – Net	40,072	-	40,072
Total	\$6,137,590	\$1,056	\$6,138,646

Note: The amount incurred as a result of the business transferred from the subsidiary, Cathay Insurance (Bermuda) Co., Ltd., on 15 December 2017.

#### D. Special reserve

31 December 2017				
	Financial instruments with discretionary participation feature			Total
	Insurance contract		Other	
Participating policies dividends reserve	\$(59,358)	\$-	\$-	\$(59,358)
Provision for risk of bonus	60,247	-	-	60,247
Special reserve for revaluation increments of property	-	-	11,083,324	11,083,324
Total	\$889	\$-	\$11,083,324	\$11,084,213

31 December 2016				
	Financial instruments with discretionary participation feature			Total
	Insurance contract		Other	
Participating policies dividends reserve	\$(67,018)	\$-	\$-	\$(67,018)
Provision for risk of bonus	68,657	-	-	68,657
Special reserve for revaluation increments of property	-	-	15,416,619	15,416,619
Total	\$1,639	\$-	\$15,416,619	\$15,418,258

Special reserve is summarized below:

For the year ended 31 December 2017			
	Financial instruments with discretionary participation feature		
	Insurance contract		Total
Beginning balance	\$1,639	\$-	\$15,416,619

Reserve for participating policies dividends reserve	15,837	-	-	15,837
Recover from participating policies dividends reserve	(8,177)	-	-	(8,177)
Recover from provision for risk of bonus	(8,410)	-	-	(8,410)
Recover from special reserve for revaluation increments of property (Note)	-	-	(4,333,295)	(4,333,295)
Ending balance	<u>\$889</u>	<u>\$-</u>	<u>\$11,083,324</u>	<u>\$11,084,213</u>

For the year ended 31 December 2016				
	Insurance contract	Financial instruments with discretionary participation feature	Other	Total
Beginning balance	\$1,354	\$-	\$25,416,619	\$25,417,973
Reserve for participating policies dividends reserve	(7,471)	-	-	(7,471)
Recover from participating policies dividends reserve	(23,160)	-	-	(23,160)
Reserve for provision for risk of bonus	30,916	-	-	30,916
Recover from special reserve for revaluation increments of property (Note)	-	-	(10,000,000)	(10,000,000)
Ending balance	<u>\$1,639</u>	<u>\$-</u>	<u>\$15,416,619</u>	<u>\$15,418,258</u>

Note: In pursuant of Order No. Financial-Supervisory-Insurance-Corporate-10600400550 issued on 2 February 2017 by the FSC, the Company can recover special reserve for revaluation increments of property by month, and the total recovered amount in 2017 is \$4.33 billion. In pursuant of Order No. Financial-Supervisory-Insurance-Corporate-10500400250 issued on 30 January 2016 by the FSC, the Company can recover special reserve for revaluation increments of property by month, and the total recovered amount in 2016 is \$10 billion.

#### E. Special capital reserve for major incidents and fluctuation of risks

31 December 2017				
	Insurance contract	Financial instruments with discretionary participation feature	Other	Total
Individual life insurance	\$166,349	\$-	\$-	\$166,349
Individual injury insurance	4,867,975	-	-	4,867,975
Individual health insurance	5,251,241	-	-	5,251,241
Group insurance	3,935,088	-	-	3,935,088
Total	<u>\$14,220,653</u>	<u>\$-</u>	<u>\$-</u>	<u>\$14,220,653</u>

31 December 2016				
	Insurance contract	Financial instruments with discretionary participation feature	Other	Total
Individual life insurance	\$148,738	\$-	\$-	\$148,738
Individual injury insurance	4,550,926	-	-	4,550,926
Individual health insurance	5,613,473	-	-	5,613,473
Group insurance	3,980,743	-	-	3,980,743
Total	<u>\$14,293,880</u>	<u>\$-</u>	<u>\$-</u>	<u>\$14,293,880</u>

## F. Premium deficiency reserve

	31 December 2017		
	Financial instruments with discretionary participation feature		
	Insurance contract		Total
Individual life insurance	\$24,537,677	\$-	\$24,537,677
Individual health insurance	1,639,247	-	1,639,247
Group insurance	55,393	-	55,393
Total	\$26,232,317	\$-	\$26,232,317

	31 December 2016		
	Financial instruments with discretionary participation feature		
	Insurance contract		Total
Individual life insurance	\$27,998,318	\$-	\$27,998,318
Individual health insurance	1,762,497	-	1,762,497
Group insurance	266	-	266
Total	\$29,761,081	\$-	\$29,761,081

Premium deficiency reserve is summarized below:

	For the year ended 31 December 2017		
	Financial instruments with discretionary participation feature		
	Insurance contract		Total
Beginning balance	\$29,761,081	\$-	\$29,761,081
Reserve	1,124,133	-	1,124,133
Recover	(4,013,922)	-	(4,013,922)
Losses (gains) on foreign exchange	(638,975)	-	(638,975)
Ending balance	\$26,232,317	\$-	\$26,232,317

	For the year ended 31 December 2016		
	Financial instruments with discretionary participation feature		
	Insurance contract		Total
Beginning balance	\$22,242,577	\$-	\$22,242,577
Reserve	8,147,744	-	8,147,744
Recover	(466,838)	-	(466,838)
Losses (gains) on foreign exchange	(162,402)	-	(162,402)
Ending balance	\$29,761,081	\$-	\$29,761,081

## G. Other reserve

	31 December 2017		
	Financial instruments with discretionary participation feature		
	Insurance contract		Total
Other	\$1,916,570	\$-	\$1,916,570

	31 December 2016		
	Financial instruments with discretionary participation feature		
	Insurance contract		Total
Other	\$1,938,792	\$-	\$1,938,792

Other reserve is summarized below:

For the year ended 31 December 2017			
	Insurance contract	Financial instruments with discretionary participation feature	Total
Beginning balance	\$1,938,792	\$-	\$1,938,792
Recover	(22,222)	-	(22,222)
Ending balance	\$1,916,570	\$-	\$1,916,570

For the year ended 31 December 2016			
	Insurance contract	Financial instruments with discretionary participation feature	Total
Beginning balance	\$1,967,824	\$-	\$1,967,824
Recover	(29,032)	-	(29,032)
Ending balance	\$1,938,792	\$-	\$1,938,792

#### H. Liability adequacy reserve

	Insurance contract and financial instruments with discretionary participation feature	
	31 December 2017	31 December 2016
Reserve for life insurance liabilities	\$4,849,787,639	\$4,471,115,793
Unearned premium reserve	15,653,614	14,739,424
Premium deficiency reserve	26,232,317	29,761,081
Other reserve	1,916,570	1,938,792
Total	\$4,893,590,140	\$4,517,555,090
Book value of insurance liabilities	\$4,893,590,140	\$4,517,555,090
Estimated present value of cash flows	\$4,149,327,222	\$3,543,343,439
Balance of liability adequacy reserve	\$-	\$-

Note 1: Shown by liability adequacy test range (integrated contract).

Note 2: Reserve for claims and special reserve are not included in liability adequacy test. Reserve for claims is determined based on claims incurred before valuation date and therefore not included in the test.

Note 3: The Company has settled the acquisition of Global Life Insurance Co., Ltd. and Singfor Life Insurance Co., Ltd. Thus, the value of acquired business, i.e. other reserve, shall be considered in the book value of insurance liability included in liability adequacy test.

Liability adequacy testing methodology is listed as follows:

31 December 2017	
Test method	Gross premium valuation method (GPV)
Groups	Integrated testing
Assumptions	(1) Information of policies: Include insurance contracts and financial instruments with discretionary participation feature as of 31 December 2017.
	(2) Discount rate: Under assets allocation plan on 30 September 2017, discount rates are calculated using the best estimated scenario investment return based on actuary report of 2016, with neutral assumption for discount rates after 30 years.

31 December 2016	
Test method	Gross premium valuation method (GPV)
Groups	Integrated testing
Assumptions	(1) Information of policies: Include insurance contracts and financial instruments with discretionary participation feature as of 31 December 2016.
	(2) Discount rate: Under assets allocation plan on 30 September 2016, discount rates are calculated using the best estimated scenario investment return based on actuary report of 2015, with neutral assumption for discount rates after 30 years.

I. Reserve for insurance contracts with feature of financial instruments

The Company issues financial instruments without discretionary participation feature. As of 31 December 2017 and 2016, reserve for insurance contracts with feature of financial instruments is summarized below:

	31 December 2017	31 December 2016
Life insurance	\$132,398	\$4,339,921
Investment-linked insurance	340,175	52,836
Total	<u>\$472,573</u>	<u>\$4,392,757</u>

	For the years ended 31 December	
	2017	2016
Beginning balance	\$4,392,757	\$49,123,102
Insurance claim payments	(4,343,322)	(45,260,145)
Net provision of statutory reserve	424,381	529,960
Losses (gains) on foreign exchange	(1,243)	(160)
Ending balance	<u>\$472,573</u>	<u>\$4,392,757</u>

J. Foreign exchange volatility reserve

a. The hedge strategy and risk exposure

Based on the principle of risk control and to maintain the consistent level of foreign exchange volatility reserve, the Company consistently adjusts the hedge ratios and risk exposure position under the risk control.

b. Adjustment in foreign exchange volatility reserve

	For the years ended 31 December	
	2017	2016
Beginning balance	\$9,871,478	\$16,026,449
Reserve		
Compulsory reserve	4,434,707	4,067,313
Extra reserve	3,558,983	977,335
Subtotal	7,993,690	5,044,648
Recover	(6,276,030)	(11,199,619)
Ending balance	<u>\$11,589,138</u>	<u>\$9,871,478</u>

c. Effects due to foreign exchange volatility reserve

For the year ended 31 December 2017

Items	Inapplicable amount (1)	Applicable amount (2)	Effects (2) - (1)
Net income attributable to equity holders of the parent	\$37,715,796	\$36,290,138	\$(1,425,658)
Earnings per share	7.11	6.84	(0.27)
Foreign exchange volatility reserve	-	11,589,138	11,589,138
Equity attributable to equity holders of the parent	441,256,458	435,588,045	(5,668,413)

For the year ended 31 December 2016			
Items	Inapplicable amount (1)	Applicable amount (2)	Effects (2) - (1)
Net income attributable to equity holders of the parent	\$25,020,034	\$30,128,660	\$5,108,626
Earnings per share	4.71	5.68	0.97
Foreign exchange volatility reserve	-	9,871,478	9,871,478
Equity attributable to equity holders of the parent	365,537,916	361,295,161	(4,242,755)

(2) Cathay Lujiazui Life

A. Reserve for life insurance liabilities

31 December 2017			
	Financial instruments with discretionary participation feature		
	Insurance contract		Total
Life insurance	\$8,592,587	\$-	\$8,592,587
Health insurance	791,765	-	791,765
Investment-linked insurance	3,142	-	3,142
Net	\$9,387,494	\$-	\$9,387,494

31 December 2016			
	Financial instruments with discretionary participation feature		
	Insurance contract		Total
Life insurance	\$5,649,735	\$-	\$5,649,735
Health insurance	524,915	-	524,915
Investment-linked insurance	3,641	-	3,641
Total	\$6,178,291	\$-	\$6,178,291

Reserve for life insurance liabilities is summarized below:

For the year ended 31 December 2017			
	Financial instruments with discretionary participation feature		
	Insurance contract		Total
Beginning balance	\$6,178,291	\$-	\$6,178,291
Reserve	4,333,033	-	4,333,033
Recover	(1,099,153)	-	(1,099,153)
Losses (gains) on foreign exchange	(24,677)	-	(24,677)
Ending balance	\$9,387,494	\$-	\$9,387,494

For the year ended 31 December 2016			
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	Insurance contract	Financial instruments with discretionary participation feature	Total
Beginning balance	\$5,389,116	\$-	\$5,389,116
Reserve	2,616,406	-	2,616,406
Recover	(1,294,012)	-	(1,294,012)
Losses (gains) on foreign exchange	(533,219)	-	(533,219)
Ending balance	\$6,178,291	\$-	\$6,178,291

#### B. Unearned premium reserve

	Insurance contract	Financial instruments with discretionary participation feature	Total
Individual injury insurance	\$7,516	\$-	\$7,516
Individual health insurance	24,095	-	24,095
Group insurance	284,344	-	284,344
Total	315,955	-	315,955
Less ceded unearned premium reserve:			
Group insurance	-	-	-
Net	\$315,955	\$-	\$315,955

	Insurance contract	Financial instruments with discretionary participation feature	Total
Individual injury insurance	\$8,186	\$-	\$8,186
Individual health insurance	7,751	-	7,751
Group insurance	281,261	-	281,261
Total	297,198	-	297,198
Less ceded unearned premium reserve:			
Group insurance	4,007	-	4,007
Net	\$293,191	\$-	\$293,191

Unearned premium reserve is summarized below:

	Insurance contract	Financial instruments with discretionary participation feature	Total
Beginning balance	\$297,198	\$-	\$297,198
Reserve	310,495	-	310,495
Recover	(288,207)	-	(288,207)
Losses (gains) on foreign exchange	(3,531)	-	(3,531)
Ending balance	315,955	-	315,955
Less ceded unearned premium reserve:			
Beginning balance – Net	4,007	-	4,007
Decrease	(3,886)	-	(3,886)
Gains (losses) on foreign exchange	(121)	-	(121)
Ending balance – Net	-	-	-
Total	\$315,955	\$-	\$315,955

	Insurance contract	Financial instruments with discretionary participation feature	Total
Beginning balance	\$264,157	\$-	\$264,157
Reserve	311,280	-	311,280
Recover	(252,370)	-	(252,370)



Losses (gains) on foreign exchange	(25,869)	-	(25,869)
Ending balance	297,198	-	297,198
Less ceded unearned premium reserve:			
Beginning balance – Net	16,631	-	16,631
Decrease	(11,692)	-	(11,692)
Gains (losses) on foreign exchange	(932)	-	(932)
Ending balance – Net	4,007	-	4,007
Total	\$293,191	\$-	\$293,191

### C. Reserve for claims

31 December 2017			
	Insurance contract	Financial instruments with discretionary participation feature	Total
Individual life insurance			
–Unreported claim	\$2,306	\$-	\$2,306
Individual injury insurance			
–Reported but not paid claim	1	-	1
–Unreported claim	1,130	-	1,130
Individual health insurance			
–Reported but not paid claim	7,175	-	7,175
–Unreported claim	23,915	-	23,915
Group insurance			
–Reported but not paid claim	8,870	-	8,870
–Unreported claim	289,230	-	289,230
Total	332,627	-	332,627
Less ceded reserve for claims:			
Individual life insurance	34	-	34
Individual health insurance	7,693	-	7,693
Group insurance	2	-	2
Total	7,729	-	7,729
Net	\$324,898	\$-	\$324,898

31 December 2016			
	Insurance contract	Financial instruments with discretionary participation feature	Total
Individual life insurance			
–Unreported claim	\$3,733	\$-	\$3,733
Individual injury insurance			
–Reported but not paid claim	59	-	59
–Unreported claim	689	-	689
Individual health insurance			
–Reported but not paid claim	3,296	-	3,296
–Unreported claim	17,444	-	17,444
Group insurance			
–Reported but not paid claim	30,713	-	30,713
–Unreported claim	263,067	-	263,067
Total	319,001	-	319,001
Less ceded reserve for claims:			
Individual health insurance	1,611	-	1,611
Net	\$317,390	\$-	\$317,390

Reserve for claims is summarized below:

For the year ended 31 December 2017		
	Insurance contract	Financial instruments with discretionary
		Total

		participation feature	
Beginning balance	\$319,001	\$-	\$319,001
Reserve	250,883	-	250,883
Recover	(233,355)	-	(233,355)
Losses (gains) on foreign exchange	(3,902)	-	(3,902)
Ending balance	332,627	-	332,627
Less ceded reserve for claims:			
Beginning balance – Net	1,611	-	1,611
Increase	6,033	-	6,033
Gains (losses) on foreign exchange	85	-	85
Ending balance – Net	7,729	-	7,729
Total	\$324,898	\$-	\$324,898

For the year ended 31 December 2016

	Insurance contract	Financial instruments with discretionary participation feature	Total
Beginning balance	\$379,539	\$-	\$379,539
Reserve	277,569	-	277,569
Recover	(306,056)	-	(306,056)
Losses (gains) on foreign exchange	(32,051)	-	(32,051)
Ending balance	319,001	-	319,001
Less ceded reserve for claims:			
Beginning balance – Net	3,686	-	3,686
Decrease	(1,834)	-	(1,834)
Gains (losses) on foreign exchange	(241)	-	(241)
Ending balance – Net	1,611	-	1,611
Total	\$317,390	\$-	\$317,390

D. Liability adequacy reserve

	Insurance contract and financial instruments with discretionary participation feature	
	31 December 2017	31 December 2016
Reserve for life insurance liabilities	\$9,387,494	\$6,178,291
Unearned premium reserve	315,955	297,198
Total	\$9,703,449	\$6,475,489
Book value of insurance liabilities	\$9,703,449	\$6,475,489
Estimated present value of cash flows	\$7,762,759	\$5,180,390
Balance of liability adequacy reserve	\$-	\$-

Note 1: Shown by liability adequacy test range (integrated contract).

Note 2: Reserve for claims is not included in liability adequacy test. Reserve for claims is determined based on claims incurred before valuation date and therefore not included in the test.

Note 3: There are no instances of merger or transfer of insurance contract for Cathay Lujiazui Life. As such, the book value of related intangible assets shall not be deducted from book value of insurance liability for liability adequacy reserve test.

Liability adequacy testing methodology is listed as follows:

	31 December 2017
Test method	Gross premium valuation method (GPV)
Groups	Integrated testing
Assumptions	(1) Information of policies: Include insurance contracts and financial instruments with discretionary participation feature as of 31 December 2017.

- (2) Discount rate: Discount rates are calculated using the best estimated scenario investment return based on actuary report of 2016, with neutral assumption for discount rates after 30 years.

31 December 2016	
Test method	Gross premium valuation method (GPV)
Groups	Integrated testing
Assumptions	(1) Information of policies: Include insurance contracts and financial instruments with discretionary participation feature as of 31 December 2016.
	(2) Discount rate: Discount rates are calculated using the best estimated scenario investment return based on actuary report of 2015, with neutral assumption for discount rates after 30 years.

E. Reserve for insurance contracts with feature of financial instruments

Cathay Lujiazui Life issues financial instruments without discretionary participation feature. As of 31 December 2017 and 2016, reserve for insurance contracts with feature of financial instruments is summarized below:

	31 December 2017	31 December 2016
Life insurance	\$8,289,036	\$5,927,993

	For the years ended 31 December	
	2017	2016
Beginning balance	\$5,927,993	\$4,879,863
Premiums received	3,550,568	1,993,303
Insurance claim payments	(272,538)	(132,578)
Net recovery of statutory reserve	(880,901)	(313,959)
Losses (gains) on foreign exchange	(36,086)	(498,636)
Ending balance	\$8,289,036	\$5,927,993

(3) Cathay Life (Vietnam)

A. Reserve for life insurance liabilities

31 December 2017			
	Financial instruments with discretionary participation feature		
	Insurance contract		Total
Life insurance	\$1,978,535	\$-	\$1,978,535

31 December 2016			
	Financial instruments with discretionary participation feature		
	Insurance contract		Total
Life insurance	\$1,177,110	\$-	\$1,177,110

Reserve for life insurance liabilities is summarized below:

For the year ended 31 December 2017			
	Financial instruments with discretionary participation feature		
	Insurance contract		Total
Beginning balance	\$1,177,110	\$-	\$1,177,110
Reserve	914,782	-	914,782
Losses (gains) on foreign exchange	(113,357)	-	(113,357)

Ending balance	\$1,978,535	\$-	\$1,978,535
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For the year ended 31 December 2016

	Insurance contract	Financial instruments with discretionary participation feature	Total
Beginning balance	\$786,995	\$-	\$786,995
Reserve	396,062	-	396,062
Losses (gains) on foreign exchange	(5,947)	-	(5,947)
Ending balance	\$1,177,110	\$-	\$1,177,110

B. Unearned premium reserve

31 December 2017

	Insurance contract	Financial instruments with discretionary participation feature	Total
Individual injury insurance	\$4,374	\$-	\$4,374
Individual health insurance	4,256	-	4,256
Total	\$8,630	\$-	\$8,630

31 December 2016

	Insurance contract	Financial instruments with discretionary participation feature	Total
Individual injury insurance	\$3,282	\$-	\$3,282
Individual health insurance	3,130	-	3,130
Total	\$6,412	\$-	\$6,412

Unearned premium reserve is summarized below:

For the year ended 31 December 2017

	Insurance contract	Financial instruments with discretionary participation feature	Total
Beginning balance	\$6,412	\$-	\$6,412
Reserve	2,770	-	2,770
Losses (gains) on foreign exchange	(552)	-	(552)
Ending balance	\$8,630	\$-	\$8,630

For the year ended 31 December 2016

	Insurance contract	Financial instruments with discretionary participation feature	Total
Beginning balance	\$4,380	\$-	\$4,380
Reserve	2,061	-	2,061
Losses (gains) on foreign exchange	(29)	-	(29)
Ending balance	\$6,412	\$-	\$6,412

C. Reserve for claims

31 December 2017

	Insurance contract	Financial instruments with discretionary participation feature	Total
Individual life insurance			
—Reported but not paid claim	\$974	\$-	\$974
Individual injury insurance			
—Reported but not paid claim	140	-	140

–Unreported claim	520	-	520
Individual health insurance			
–Reported but not paid claim	306	-	306
–Unreported claim	537	-	537
Total	<u>\$2,477</u>	<u>\$-</u>	<u>\$2,477</u>

31 December 2016			
	Financial instruments with discretionary participation feature		
	Insurance contract		Total
Individual life insurance			
–Reported but not paid claim	\$1,151	\$-	\$1,151
Individual injury insurance			
–Reported but not paid claim	152	-	152
–Unreported claim	354	-	354
Individual health insurance			
–Reported but not paid claim	134	-	134
–Unreported claim	354	-	354
Total	<u>\$2,145</u>	<u>\$-</u>	<u>\$2,145</u>

Reserve for claims is summarized below:

For the year ended 31 December 2017			
	Financial instruments with discretionary participation feature		
	Insurance contract		Total
Beginning balance	\$2,145	\$-	\$2,145
Reserve	504	-	504
Losses (gains) on foreign exchange	(172)	-	(172)
Ending balance	<u>\$2,477</u>	<u>\$-</u>	<u>\$2,477</u>

For the year ended 31 December 2016			
	Financial instruments with discretionary participation feature		
	Insurance contract		Total
Beginning balance	\$1,245	\$-	\$1,245
Reserve	919	-	919
Losses (gains) on foreign exchange	(19)	-	(19)
Ending balance	<u>\$2,145</u>	<u>\$-</u>	<u>\$2,145</u>

#### D. Liability adequacy reserve

	Insurance contract and financial instruments with discretionary participation feature	
	31 December 2017	31 December 2016
Reserve for life insurance liabilities	\$1,978,535	\$1,177,110
Unearned premium reserve	8,630	6,412
Total	<u>\$1,987,165</u>	<u>\$1,183,522</u>
Book value of insurance liabilities	<u>\$1,987,165</u>	<u>\$1,183,522</u>
Estimated present value of cash flows	<u>\$1,469,620</u>	<u>\$195,644</u>
Balance of liability adequacy reserve	<u>\$-</u>	<u>\$-</u>

Note 1: Shown by liability adequacy test range (integrated contract).

Note 2: Outstanding reserve for claims is not included in liability adequacy test. Reserve for claims is determined based on claims incurred before valuation date and therefore not included in the test.

Note 3: There are no instances of merger or transfer of insurance contract for Cathay Life (Vietnam). As such, the book value of related intangible assets shall not be deducted from book value of insurance liability for liability adequacy reserve test.

Note 4: The expense assumption under estimated present value of cash flows started to adopt actual expense in the calculation of estimated present value of cash flows from 30 June 2017.

## 28. Post-employment benefits

### Defined contribution plan

The Company adopts a defined contribution plan in accordance with the Labor Pension Act of the R.O.C. Under the Labor Pension Act, the Company will make monthly contributions of no less than 6% of the employees' monthly wages. The Company has made monthly contributions of 6% of each employee's salaries or wages to employees' individual pension accounts.

Subsidiaries located in the People's Republic of China will contribute social welfare benefits based on a certain percentage of employees' salaries or wages to the employees' individual pension accounts.

Pension benefits for employees of overseas subsidiaries and branches are provided in accordance with the local regulations.

Expenses under the defined contribution plan for the years ended 31 December 2017 and 2016 were \$1,066,308 thousand and \$1,126,266 thousand, respectively.

### Defined benefit plan

The Company adopts a defined benefit plan in accordance with the Labor Standards Act of the R.O.C. The pension benefits are disbursed based on the units of service years and the average salaries in the six months of the service year at the time of employee's application for retirement approved. Two units per year are awarded for the first 15 years of services while one unit per year is awarded after the completion of the 15th year. The total units shall not exceed 45 units. Under the Labor Standards Act, the Company contributes an amount equivalent to 15% of the employees' total salaries and wages on a monthly basis to the pension fund deposited at the Bank of Taiwan in the name of the administered pension fund committee. Before the end of each year, the Company assesses the balance in the designated labor pension fund. If the amount is inadequate to pay pensions calculated for workers retiring in the same year, the Company will make up the difference in one appropriation before the end of March the following year.

The Ministry of Labor is in charge of establishing and implementing the fund utilization plan in accordance with the Regulations for Revenues, Expenditures, Safeguard and Utilization of the Labor Retirement Fund. The pension fund is invested in-house or under mandation, based on a passive-aggressive investment strategy for long-term profitability. The Ministry of Labor establishes checks and risk management mechanism based on the assessment of risk factors including market risk, credit risk and liquidity risk, in order to maintain adequate manager flexibility to achieve targeted return without over-exposure of risk. With regard to utilization of the pension fund, the minimum earnings in the annual distributions on the final financial statement shall not be less than the earnings attainable from the amounts accrued from two-year time deposits with the interest rates offered by local banks. Treasury Funds can be used to cover the deficits

after the approval of the competent authority. As the Company does not participate in the operation and management of the pension fund, no disclosure on the fair value of the plan assets categorized in different classes could be made in accordance with paragraph 142 of IAS 19. The Company expects to contribute \$623,392 thousand to its defined benefit plan during the 12 months beginning after 31 December 2017.

As of 31 December 2017 and 2016, the Company expects its defined benefits plan obligation to become due in 2027 and 2026, respectively.

Pension costs recognized in profit or loss are as follows:

	For the years ended 31 December	
	2017	2016
Current service cost	\$269,734	\$286,153
Interest income or expense	(51,511)	48,429
Total	\$218,223	\$334,582

Changes in the defined benefit obligation and fair value of plan assets are as follows:

	31 December 2017	31 December 2016
Defined benefit obligation	\$12,709,374	\$12,750,011
Fair value of plan assets	(17,272,896)	(16,281,302)
Benefit asset recognized on the balance sheets	\$(4,563,522)	\$(3,531,291)

Reconciliation of asset of the defined benefit plan is as follows:

	Defined benefit obligation	Fair value of plan assets	Benefit asset
1 January 2016	\$13,247,213	\$(9,046,860)	\$4,200,353
Current service cost	286,153	-	286,153
Interest expense (income)	151,591	(103,162)	48,429
Subtotal	437,744	(103,162)	334,582
Remeasurements of the defined benefit liability (asset)			
Actuarial gains and losses arising from changes in financial assumptions	(140,250)	-	(140,250)
Experience adjustments	229,968	-	229,968
Return on plan assets	-	(934,065)	(934,065)
Subtotal	89,718	(934,065)	(844,347)
Benefits paid	(1,024,664)	1,024,664	-
Contributions by employer	-	(7,221,879)	(7,221,879)
31 December 2016	12,750,011	(16,281,302)	(3,531,291)
Current service cost	269,734	-	269,734
Interest expense (income)	158,504	(210,015)	(51,511)
Subtotal	428,238	(210,015)	218,223
Remeasurements of the defined benefit liability (asset)			
Actuarial gains and losses arising from changes in financial assumptions	345,187	-	345,187
Experience adjustments	366,959	-	366,959
Return on plan assets	-	(305,417)	(305,417)

Subtotal	712,146	(305,417)	406,729
Benefits paid	(1,181,021)	1,181,021	-
Contributions by employer	-	(1,657,183)	(1,657,183)
31 December 2017	\$12,709,374	\$(17,272,896)	\$(4,563,522)

The principal assumptions used in determining the Company's defined benefit plan are shown below:

	31 December 2017	31 December 2016
Discount rate	1.01%	1.29%
Expected rate of salary increases	1.00%	1.00%

A sensitivity analysis for significant assumption is shown below:

	For the years ended 31 December			
	2017		2016	
	Increase (decrease) defined benefit obligation		Increase (decrease) defined benefit obligation	
Discount rate decrease (increase) by 0.5%	\$635,469	\$(597,341)	\$663,001	\$(612,001)
Future salary increase (decrease) by 0.5%	622,759	(584,631)	650,251	(612,001)

The sensitivity analyses above are based on a change in a significant assumption (for example: changes in discount rate or future salary), keeping all other assumptions constant. The sensitivity analyses may not be representative of an actual change in the defined benefit obligation as it is unlikely that changes in assumptions would occur in isolation of one another.

There was no change in the methods and assumptions used in preparing the sensitivity analyses compared to the previous period.

## 29. Provisions

	Litigation liability	Contingent liability	Total
1 January 2017	\$56,245	\$367,981	\$424,226
Addition	-	77,070	77,070
Gains on foreign exchange	-	(29,294)	(29,294)
31 December 2017	\$56,245	\$415,757	\$472,002

## 30. Other liabilities

	31 December 2017	31 December 2016
Accounts collected in advance	\$365,297	\$426,948
Deferred handling fees	28,560	45,149
Guarantee deposits received	8,402,759	2,816,382
Other liabilities – Other	9,091,421	3,499,590
Total	\$17,888,037	\$6,788,069

## 31. Deferred handling fees

The Company issues investment-linked insurance contracts without discretionary participation feature of financial instruments. Deferred handling fees related to investment management services of such contracts are summarized below:

For the years ended 31 December	
2017	2016



Beginning balance	\$45,149	\$61,347
Amortization	(14,756)	(15,373)
Gains on foreign exchange	(1,833)	(825)
Ending balance	<u>\$28,560</u>	<u>\$45,149</u>

### 32. Common stock

As of 31 December 2017 and 2016, the total authorized thousand shares were all 5,306,527 at par value of \$10.

### 33. Capital surplus

	<u>31 December 2017</u>	<u>31 December 2016</u>
Additional paid-in capital	\$13,000,000	\$13,000,000
Differences between share price and book value from acquisition or disposal of subsidiaries	29,142	29,142
Changes in amount of associates and joint ventures accounted for using the equity method	738,521	739,326
Total	<u>\$13,767,663</u>	<u>\$13,768,468</u>

According to the Company Act, the capital surplus shall not be used except for covering the deficit of the company. When a company incurs no loss, it may distribute the capital surplus related to the income derived from the issuance of new shares at a premium or income from endowments received by the company. The distribution could be made in cash or in the form of dividend shares to its shareholders in proportion to the number of shares being held by each of them.

### 34. Retained earnings

#### (1) Legal capital reserve

Pursuant to the Insurance Act, 20% of the Company's after-tax net income in the current year must be appropriated as legal capital reserve until the total amount of the legal capital reserve equals the issued share capital. Prior to 2007, this legal capital reserve was appropriated by 10% of the Company's after-tax net income according to the R.O.C. Company Act. When the Company incurs no loss, it may distribute the portion of its legal capital reserve which exceeds 25% of the issued share capital by issuing new shares or by cash to its original shareholders in proportion to the number of shares being held by each of them.

On 29 June 2017, the Company's board of directors, acting on behalf of the shareholders, resolved to recognize the legal capital reserves of \$6,025,732 thousand. On 27 April 2016, the Company's board of directors, acting on behalf of the shareholders, resolved to recognize the legal capital reserves of \$7,622,904 thousand.

#### (2) Special capital reserve

Pursuant to Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises, the after-tax amount of released provision from the special claim reserves for contingency according to Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises are appropriated as special capital reserve when approved by stockholders' meeting in the following year.

Special reserve for major incidents and for fluctuation of risks in accordance with Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises is placed in the special capital reserve under retained earnings.

According to Article 17 of Regulations Governing the Acquisition and Disposal of Assets by Public Companies, when the company acquires real estates from its related parties, the differences between transaction price and valuation cost shall be recognized as special capital reserve.

After adopting IFRS, the Company followed the rule issued on 5 June 2012 by FSC. The rule indicates that the entity shall recognize additional special capital reserve at the time the entity distributes distributable earnings. The additional special capital reserve shall be recognized at the amount of the balance of special capital reserve recognized when first adopting IFRS less the net of deduction part of other equity recognized when first adopting IFRS. The entity could reverse partial of the recognized distributable retained earnings if the deduction part of other equity reverses.

The Company has elected to use the fair value of certain investment properties on the transition date to TIFRS as their deemed costs. In accordance with Article 32 of the Regulations Governing the Preparation of Financial Reports by Insurance Enterprises, the incremental value from fair value revaluation can be used to offset the negative impact from transition and shall be set aside an equal amount of retained earnings; the residual amount should be recognized under special reserve. According to Order No. 10202508140 issued by Insurance Bureau, the abovementioned amount \$2,994,565 thousand shall be set aside under special capital reserve in accordance with Order No. Financial-Supervisory-Insurance-Corporate-10102508861.

The Company changes its accounting policy for subsequent measurement of investment property from cost to fair value starting from year of 2014. In order to ensure the soundness and stability of the financial structure, the FSC as of 23 January 2015 requires insurance companies to set aside special capital reserve equal to the amount of the increase in retained earnings net of the increase in reserve for life insurance liabilities resulting from valid contracts' fair value approved by the authority. The amount set aside by the Company is \$124,002,466 thousand. The amount could only be used as a surplus to reserve for life insurance liability accessed and approved by authorities as inadequate and the surplus to reserve when the Company applies Phase II of IFRS 4 *Insurance Contract* to stabilize financial structure. On 29 June 2017, the Company's board of directors, acting on behalf of the shareholders, recognized special capital reserve of \$1,159,795 thousand, which is from the gain from fair value change in 2016.

In accordance with Order No. Financial-Supervisory-Insurance-Corporate-10402029590, the Company recognized special capital reserve amount to \$34,764,311 thousand. The amount was originally recognized in insurance liabilities.

On 29 June 2017, the Company's board of directors, acting on behalf of the shareholders, recognized special capital reserves of \$21,167,154 thousand, among which special reserves for major incidents and special reserves for fluctuation of risks in the amount of \$1,701,092 thousand had been recognized at the end of 2016 in accordance with Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises. The rest of the special capital reserve will be recognized in year 2017.

### (3) Undistributed retained earnings

A. According to the Company's Articles of Incorporation, the Company's annual earnings, after paying tax and offsetting deficits, if any, shall be appropriated as legal capital reserve and special capital reserve according to law. The total remaining amount plus beginning undistributed earnings are the distributable earnings. The distributable earnings must be appropriated in accordance with the resolution by the stockholders' meeting.

B. If there is any surplus earnings of the then current year not distributed by a profit-seeking enterprise, an additional profit-seeking income tax shall be levied at the rate of 10% on such undistributed surplus earnings. Before the year 2004, the term "undistributed surplus earnings" as referred to in the preceding paragraph means the approved income. Beginning from the year 2005, the term shall denote the amount of income after tax as calculated by a profit-seeking enterprise in accordance with the Commercial Accounting Act. The income tax will only be levied on the undistributed surplus earnings once.

- C. According to the addition of Article 235-1 of the Company Act announced on 20 May 2015, the Company shall provide a fixed amount or percentage of the actual profit for a year to be distributed as employee remuneration. The Company's board of directors, acting on behalf of the shareholders, passed the resolution of amending the Articles of Incorporation on 17 March 2016.

Please refer to Note 37 for details on employees' compensation and remuneration to directors and supervisors.

- D. The Company's distribution of 2017 retained earnings has not been approved by the shareholders as of the independent auditors' opinion date. For related information please refer to the "Market Observation Post System" website of the Taiwan Stock Exchange Corporation.

- E. Special reserves for major incidents and special reserves for fluctuation of risks are recorded as special capital reserve under equity at the end of this year. The reserved amount was \$2,218,081 thousand for the year ended 31 December 2017.

(4) Non-controlling interests

	For the years ended 31 December	
	2017	2016
Beginning balance	\$2,688,759	\$2,327,656
Net (loss) income attributable to non-controlling interests	(22,413)	105,961
Other comprehensive income attributable to non-controlling interests		
Exchange differences resulting from translating the financial statements of foreign operations	(83,296)	(218,277)
Unrealized valuation losses from available-for-sale financial assets	(80,084)	(124,509)
Non-Controlling interests from acquisition of subsidiaries	-	597,928
Other	3,090,352	-
Ending balance	<u>\$5,593,318</u>	<u>\$2,688,759</u>

35. Retained earned premium

(1) The Company

	For the year ended 31 December 2017			For the year ended 31 December 2016		
	Insurance contract	Financial instruments with discretionary participation feature	Total	Insurance contract	Financial instruments with discretionary participation feature	Total
Direct premium income	\$601,654,859	\$116,213	\$601,771,072	\$601,920,846	\$189,485	\$602,110,331
Reinsurance premium income	197,504	-	197,504	200,445	-	200,445
Premium income	<u>601,852,363</u>	<u>116,213</u>	<u>601,968,576</u>	<u>602,121,291</u>	<u>189,485</u>	<u>602,310,776</u>
Less:						
Premiums ceded to reinsurers	(1,288,345)	-	(1,288,345)	(1,180,423)	-	(1,180,423)
Changes in unearned premium reserve	(802,569)	-	(802,569)	(613,921)	-	(613,921)
Subtotal	<u>(2,090,914)</u>	<u>-</u>	<u>(2,090,914)</u>	<u>(1,794,344)</u>	<u>-</u>	<u>(1,794,344)</u>
Retained earned premium	<u>\$599,761,449</u>	<u>\$116,213</u>	<u>\$599,877,662</u>	<u>\$600,326,947</u>	<u>\$189,485</u>	<u>\$600,516,432</u>

(2) Cathay Lujiazui Life

	For the year ended 31 December 2017			For the year ended 31 December 2016		
	Insurance contract	Financial instruments with discretionary participation	Total	Insurance contract	Financial instruments with discretionary participation	Total

	-	feature	-	feature	-	
Direct premium income	\$7,167,839	\$-	\$7,167,839	\$4,364,271	\$-	\$4,364,271
Reinsurance premium income	-	-	-	-	-	-
Premium income	7,167,839	-	7,167,839	4,364,271	-	4,364,271
Less:						
Premiums ceded to reinsurers	(65,173)	-	(65,173)	(35,748)	-	(35,748)
Changes in unearned premium reserve	(51,952)	-	(51,952)	(62,471)	-	(62,471)
Subtotal	(117,125)	-	(117,125)	(98,219)	-	(98,219)
Retained earned premium	\$7,050,714	\$-	\$7,050,714	\$4,266,052	\$-	\$4,266,052

### (3) Cathay Life (Vietnam)

	For the year ended 31 December 2017			For the year ended 31 December 2016		
	Insurance contract	Financial instruments with discretionary participation feature	Total	Insurance contract	Financial instruments with discretionary participation feature	Total
Direct premium income	\$621,202	\$-	\$621,202	\$450,879	\$-	\$450,879
Reinsurance premium income	-	-	-	-	-	-
Premium income	621,202	-	621,202	450,879	-	450,879
Less:						
Premiums ceded to reinsurers	-	-	-	-	-	-
Changes in unearned premium reserve	(2,770)	-	(2,770)	(2,061)	-	(2,061)
Subtotal	(2,770)	-	(2,770)	(2,061)	-	(2,061)
Retained earned premium	\$618,432	\$-	\$618,432	\$448,818	\$-	\$448,818

## 36. Retained claim payments

### (1) The Company

	For the year ended 31 December 2017			For the year ended 31 December 2016		
	Insurance contract	Financial instruments with discretionary participation feature	Total	Insurance contract	Financial instruments with discretionary participation feature	Total
Direct insurance claim payments	\$276,955,773	\$6,249,221	\$283,204,994	\$285,097,519	\$11,022,532	\$296,120,051
Reinsurance claim payments	143,631	-	143,631	143,328	-	143,328
Insurance claim payments	277,099,404	6,249,221	283,348,625	285,240,847	11,022,532	296,263,379
Less:						
Claims recovered from reinsurers	(448,561)	-	(448,561)	(524,545)	-	(524,545)
Retained claim payments	\$276,650,843	\$6,249,221	\$282,900,064	\$284,716,302	\$11,022,532	\$295,738,834

### (2) Cathay Lujiazui Life

	For the year ended 31 December 2017			For the year ended 31 December 2016		
	Insurance contract	Financial instruments with discretionary participation feature	Total	Insurance contract	Financial instruments with discretionary participation feature	Total
Direct insurance claim payments	\$1,107,218	\$-	\$1,107,218	\$1,474,138	\$-	\$1,474,138
Reinsurance claim payments	-	-	-	-	-	-
Insurance claim payments	1,107,218	-	1,107,218	1,474,138	-	1,474,138
Less:						
Claims recovered from reinsurers	(38,662)	-	(38,662)	(44,620)	-	(44,620)
Retained claim payments	\$1,068,556	\$-	\$1,068,556	\$1,429,518	\$-	\$1,429,518

### (3) Cathay Life (Vietnam)

	For the year ended 31 December 2017	For the year ended 31 December 2016
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	Insurance contract	Financial instruments with discretionary participation feature	Total	Insurance contract	Financial instruments with discretionary participation feature	Total
Direct insurance claim payments	\$53,901	\$-	\$53,901	\$32,477	\$-	\$32,477
Reinsurance claim payments	-	-	-	-	-	-
Insurance claim payments	53,901	-	53,901	32,477	-	32,477
Less:						
Claims recovered from reinsurers	-	-	-	-	-	-
Retained claim payments	\$53,901	\$-	\$53,901	\$32,477	\$-	\$32,477

### 37. Personnel expenses, depreciation and amortization – The Company and Subsidiaries

Items	For the year ended 31 December 2017			For the year ended 31 December 2016		
	Operating costs	Operating expenses	Total	Operating costs	Operating expenses	Total
Personnel expenses						
Salary and wages	\$25,935,005	\$5,651,535	\$31,586,540	\$32,290,451	\$5,695,215	\$37,985,666
Labor and health insurance expenses	1,832,493	847,901	2,680,394	1,876,062	815,595	2,691,657
Pension expenses	1,047,535	236,996	1,284,531	1,195,996	264,852	1,460,848
Other expenses	1,568,980	2,361,896	3,930,876	1,486,929	2,435,375	3,922,304
Depreciation	9,058	749,521	758,579	7,264	756,844	764,108
Amortization	2,497	2,634,664	2,637,161	-	2,615,179	2,615,179

According to the Articles of Incorporation of the Company, 0.01% to 0.1% of profit of the current year is distributable as employees' compensation and no more than 0.1% of profit of the current year is distributable as remuneration to directors and supervisors. However, the company's accumulated losses shall have been covered. The Company may, by a resolution adopted by a majority vote at a meeting of board of directors attended by two-thirds of the total number of directors, have the profit distributable as employees' compensation in the form of shares or in cash; and in addition thereto a report of such distribution is submitted to the shareholders' meeting. Information on the board of directors' resolution regarding the employees' compensation and remuneration to directors and supervisors can be obtained from the "Market Observation Post System" website of the Taiwan Stock Exchange Corporation.

Based on the profit of the year ended 31 December 2017, the Company estimated the amounts of the employees' compensation and remuneration to directors and supervisors for the year ended 31 December 2017 to be 0.01% of profit of the current year and no more than 0.1% of profit of the current year, respectively. The employees' compensation and remuneration to directors and supervisors for the year ended 31 December 2017, recognized under salary expenses, amounted to \$3,382 thousand and \$5,700 thousand, respectively. Based on the profit of the year period ended 31 December 2016, the Company estimated the amounts of the employees' compensation and remuneration to directors and supervisors for the year ended 31 December 2016 to be 0.01% of profit of the current year and no more than 0.1% of profit of the current year, respectively. The employees' compensation and remuneration to directors and supervisors for the year ended 31 December 2016, recognized under salary expenses, amounted to \$2,800 thousand and \$7,200 thousand, respectively.

A resolution was passed at a board of directors meeting held on 8 March 2017 to distribute \$2,800 thousand and \$7,200 thousand in cash as employees' compensation and remuneration to directors and supervisors of 2016, respectively. No differences exist between the estimated amount and the actual distribution of the employee compensation and remuneration to directors and supervisors for the year ended 31 December 2016.

As of 31 December 2017 and 2016, total numbers of employees in the Company and Subsidiaries were 39,822 and 36,578, respectively.

### 38. Non-operating income and expenses

	For the years ended 31 December	
	2017	2016
Gains on disposal of property and equipment	\$4,281	\$246,003
Dividend on preferred stock liabilities	(93,000)	(318,820)
Other	1,530,403	2,029,061
Total	<u>\$1,441,684</u>	<u>\$1,956,244</u>

### 39. Components of other comprehensive income

	For the year ended 31 December 2017				
	Arising during the period	Reclassification adjustments during the period	Other comprehensive income	Income tax expense	Other comprehensive income, net of tax
Not to be reclassified to profit or loss in subsequent periods					
Remeasurements of defined benefit plans	\$(406,729)	\$-	\$(406,729)	\$69,144	\$(337,585)
Revaluation surplus	235,064	-	235,064	(46,243)	188,821
Share of the other comprehensive income of associates and joint ventures accounted for using the equity method – not to be reclassified to profit or loss in subsequent periods	183,911	-	183,911	(31,232)	152,679
To be reclassified to profit or loss in subsequent periods					
Exchange differences resulting from translating the financial statements of foreign operations	(1,285,099)	-	(1,285,099)	-	(1,285,099)
Unrealized valuation gains from available-for-sale financial assets	96,236,042	(44,538,464)	51,697,578	(3,622,509)	48,075,069
Effective portion of gains on hedging instruments in cash flow hedges	149,883	(135,288)	14,595	(2,482)	12,113
Share of the other comprehensive income of associates and joint ventures accounted for using the equity method – to be reclassified to profit or loss in subsequent periods	(1,223,394)	-	(1,223,394)	235,886	(987,508)
Total	<u>\$93,889,678</u>	<u>\$(44,673,752)</u>	<u>\$49,215,926</u>	<u>\$(3,397,436)</u>	<u>\$45,818,490</u>

	For the year ended 31 December 2016				
	Arising during the period	Reclassification adjustments during the period	Other comprehensive income	Income tax benefit	Other comprehensive income, net of tax
Not to be reclassified to profit or loss in subsequent periods					
Remeasurements of defined benefit plans	\$844,347	\$-	\$844,347	\$(143,539)	\$700,808
Share of the other comprehensive income of associates and joint ventures accounted for using the equity method – not to be reclassified to profit or loss in subsequent periods	(9,404)	-	(9,404)	1,763	(7,641)
To be reclassified to profit or loss in subsequent periods					
Exchange differences resulting from translating the financial statements of foreign operations	(7,314,774)	-	(7,314,774)	-	(7,314,774)
Unrealized valuation gains from available-for-sale financial assets	24,461,770	(20,618,418)	3,843,352	2,961,464	6,804,816
Effective portion of losses on hedging instruments in cash flow hedges	(47,367)	(169,489)	(216,856)	36,866	(179,990)
Share of the other comprehensive income of associates and joint ventures accounted for using the equity method – to be reclassified to profit or loss in subsequent periods	(668,286)	-	(668,286)	92,339	(575,947)
Total	<u>\$17,266,286</u>	<u>\$(20,787,907)</u>	<u>\$(3,521,621)</u>	<u>\$2,948,893</u>	<u>\$(572,728)</u>

### 40. Income taxes

The major components of income tax expense (benefit) are as follows:

#### Income tax expense (benefit) recognized in profit or loss

	For the years ended 31 December	
	2017	2016
Current income tax expense (benefit)		
Current income tax charge	\$9,332,427	\$3,965,026
Adjustments in respect of current income tax of prior periods	77,945	(3,692)
Deferred tax expense (benefit)		
Deferred tax benefit relating to origination and reversal of temporary differences	(12,769,603)	(5,822,806)
Deferred tax expense relating to origination and reversal of tax loss and tax credit	1,065,336	-

	For the years ended 31 December	
	2017	2016
Total income tax benefit	<u>\$ (2,293,895)</u>	<u>\$ (1,861,472)</u>

Income taxes relating to components of other comprehensive income

	For the years ended 31 December	
	2017	2016
Deferred tax expense (benefit)		
Revaluation surplus	\$46,243	\$-
Unrealized valuation gains (losses) from available-for-sale financial assets	3,622,509	(2,961,464)
Effective portion of gains (losses) on hedging instruments in cash flow hedges	2,482	(36,866)
Remeasurements of defined benefit plans	(69,144)	143,539
Share of the other comprehensive income of associates and joint ventures accounted for using the equity method	(204,654)	(94,102)
Income taxes relating to components of other comprehensive income	<u>\$3,397,436</u>	<u>\$ (2,948,893)</u>

Income taxes charged to equity

	For the years ended 31 December	
	2017	2016
Deferred tax expense (benefit)		
Capital surplus	\$3	\$151,147
Income taxes relating to components of equity	<u>\$3</u>	<u>\$151,147</u>

A reconciliation between tax expense (benefit) and the product of accounting profit multiplied by applicable tax rates is as follows:

	For the years ended 31 December	
	2017	2016
Accounting profit before tax from continuing operations	<u>\$33,973,830</u>	<u>\$28,373,149</u>
Tax at the domestic rates applicable to profits in the country concerned	\$5,949,677	\$5,056,116
Tax effect of revenue exempt from taxation	(7,172,058)	(6,233,766)
Tax effect of expenses not deductible for tax purposes	342,258	59,598
Unrecognized tax (gains) losses of deferred tax assets	(1,629)	(13,530)
Tax effect of deferred tax assets/liabilities	(192,385)	41,366
Withholding tax for overseas investments credit	17,986	-
Total amount of land value increment	-	(119)
Land value increment tax	(988,747)	2,771,022
The deduction of losses and investment tax credit	(218,037)	(3,633,208)
China corporate income tax	588	406
Tax effect of the rates applicable to profits in the other jurisdictions	(127,761)	32,443
Adjustments in respect of current income tax of prior periods	75,060	(5,476)
Other		
Investment gains	21,153	63,676
Total income tax expense recognized in profit or loss	<u>\$ (2,293,895)</u>	<u>\$ (1,861,472)</u>

Deferred tax assets (liabilities) relate to the following:

For the year ended 31 December 2017							
	Beginning balance	Recognized in profit or loss	Recognized in other comprehensive income	Charged directly to equity	Acquired in business combinations	Foreign exchange (losses) gains	Ending balance
Temporary differences							
Property and equipment	\$276,551	\$(15,569)	\$-	\$-	\$-	\$(650)	\$260,332
Investment property	(26,090,100)	675,222	(46,243)	-	-	2,796	(25,458,325)
Financial assets at fair value through profit or loss	(198,411)	(2,607,781)	-	-	-	-	(2,806,192)
Available-for-sale financial assets	41,505	(971)	(7,081,164)	-	-	-	(7,040,630)
Derivative financial assets for hedging	(39,230)	-	(2,482)	-	-	-	(41,712)
Investments accounted for using the equity method – Net	979,945	(1,421,235)	204,654	(3)	-	(75,301)	(311,940)
Debt instrument investments for which no active market exists	(119,689)	16,662	-	-	-	-	(103,027)
Guarantee deposits paid	-	762	-	-	-	-	762
Financial liabilities at fair value through profit or loss	4,569,291	(4,397,544)	-	-	-	-	171,747
Other receivables	(98,918)	(11,923)	-	-	-	-	(110,841)
Other payables	105,644	(30,406)	-	-	-	(6,971)	68,267
Defined benefit liability	(600,320)	(244,204)	69,144	-	-	-	(775,380)
Office supplies	2,239	23	-	-	-	-	2,262
Foreign exchange losses (gains)	2,085,137	19,251,809	3,458,655	-	-	-	24,795,601
Goodwill and franchises	12,873	8,583	-	-	-	-	21,456
Allowance for bad debts recognition in excess of limitation	259,356	6,484	-	-	-	-	265,840
Fair value adjustments made on a business combination	(1,335,556)	869,966	-	-	-	82,730	(382,860)
Other	8,579	(6,162)	-	-	-	(262)	2,155
Unused tax losses	3,932,452	(1,074,082)	-	-	-	(1,747)	2,856,623
Deferred tax benefit (expenses)		<u>\$11,019,634</u>	<u>\$(3,397,436)</u>	<u>\$ (3)</u>	<u>\$-</u>	<u>\$595</u>	
Deferred tax assets (liabilities) – Net	<u>\$ (16,208,652)</u>						<u>\$(8,585,862)</u>
Reflected in balance sheet as follows:							
Deferred tax assets	<u>\$12,640,191</u>						<u>\$28,448,690</u>
Deferred tax liabilities	<u>\$(28,848,843)</u>						<u>\$(37,034,552)</u>

For the year ended 31 December 2016							
	Beginning balance	Recognized in profit or loss	Recognized in other comprehensive income	Charged directly to equity	Acquired in business combinations	Foreign exchange (losses) gains	Ending balance
Temporary differences							
Property and equipment	\$277,540	\$(5,763)	\$-	\$-	\$4,256	\$518	\$276,551
Investment property	(23,230,611)	(2,878,634)	-	-	-	19,145	(26,090,100)
Financial assets at fair value through profit or loss	(2,101,943)	1,903,532	-	-	-	-	(198,411)
Available-for-sale financial assets	(361,647)	101	403,051	-	-	-	41,505
Derivative financial assets for hedging	(76,095)	-	36,865	-	-	-	(39,230)
Investments accounted for using the equity method – Net	(130,045)	(174,193)	94,102	(151,147)	1,399,037	(57,809)	979,945
Debt instrument investments for which no active market exists	(207,587)	87,898	-	-	-	-	(119,689)
Financial liabilities at fair value through profit or loss	6,584,967	(2,015,676)	-	-	-	-	4,569,291
Other receivables	(84,316)	(14,602)	-	-	-	-	(98,918)
Other payables	155,048	(9,630)	-	-	(37,103)	(2,671)	105,644
Defined benefit liability	714,060	(1,170,841)	(143,539)	-	-	-	(600,320)
Deferred revenue	5,986	(5,055)	-	-	(680)	(251)	-
Contribution in aid of construction costs	1	(1)	-	-	-	-	-
Office supplies	3,116	(877)	-	-	-	-	2,239
Foreign exchange losses (gains)	(10,187,791)	9,714,514	2,558,414	-	-	-	2,085,137
Goodwill and franchises	4,291	8,582	-	-	-	-	12,873
Allowance for bad debts recognition in excess of limitation	37,116	222,240	-	-	-	-	259,356



Fair value adjustments made on a business combination	(784,429)	179,611	-	-	(781,335)	50,597	(1,335,556)
Other	277	8,314	-	-	-	(12)	8,579
Unused tax credits	4,398	(4,301)	-	-	-	(97)	-
Unused tax losses	3,917,103	14,810	-	-	3,365	(2,826)	3,932,452
Deferred tax benefit (expenses)		<u>\$5,860,029</u>	<u>\$2,948,893</u>	<u>\$(151,147)</u>	<u>\$587,540</u>	<u>\$6,594</u>	
Deferred tax assets (liabilities) – Net	<u>\$(25,460,561)</u>						<u>\$(16,208,652)</u>
Reflected in balance sheet as follows:							
Deferred tax assets	<u>\$11,519,847</u>						<u>\$12,640,191</u>
Deferred tax liabilities	<u>\$(36,980,408)</u>						<u>\$(28,848,843)</u>

The following table contains information of the unused tax losses of the Company:

Year	Tax losses	Unused tax losses		Expiration year
		31 December 2017	31 December 2016	
2009	\$12,007,617	\$-	\$1,252,887	2019
2013	1,908,009	1,908,009	1,908,009	2023
2014	22,931,435	16,664,752	22,931,435	2024
		<u>\$18,572,761</u>	<u>\$26,092,331</u>	

#### Unrecognized deferred tax assets

As of 31 December 2017 and 2016, deferred tax assets that have not been recognized amounting to \$530,046 thousand and \$1,743,529 thousand, respectively.

#### Unrecognized deferred tax liabilities relating to the investment in subsidiaries

The Company did not recognize any deferred tax liability for taxes that would be payable on the unremitted earnings of the Company's overseas subsidiaries, as the Company has determined that undistributed profits of its subsidiaries will not be distributed in the foreseeable future. As of 31 December 2017 and 2016, the taxable temporary differences associated with investment in subsidiaries, for which deferred tax liability has not been recognized, aggregated to \$144,961 thousand and \$119,321 thousand, respectively.

#### Imputation credit information

	31 December 2017	31 December 2016
Balances of imputation credit amounts	(Note)	\$2,100,557

The actual creditable ratio of cash dividends for 2016 and 2015 were 6.59% and 4.50%, respectively. For 2016, imputation credit ratio for individual stockholders residing in R.O.C. is half of the original ratio according to the Article 66-6 of Income Tax Act.

The Company's earnings generated in the year ended 31 December 1997 and prior years have been fully appropriated.

Note: On 18 January 2018, the Legislative Yuan passed amendments to the Income Tax Act and the President announced on 7 February 2018 that the imputation credit ratio will no longer be used.

#### The assessment of income tax returns

As of 31 December 2017, the assessment of the income tax returns of the Company is as follows:

	The assessment of income tax returns
The Company	Assessed and approved up to 2012

The Company has filed administrative remedial due to disagreements on assessment of premiums on bonds

investment amortized to interest revenue for fiscal year 2007 and the foreign withholding tax recognition for fiscal years 2011 and 2012, respectively.

#### 41. Earnings per share

Basic earnings per share amounts are calculated by dividing net profit for the period attributable to ordinary equity holders of the parent entity by the weighted average number of ordinary shares outstanding during the period.

The Company and Subsidiaries did not issue dilutive potential common stock; therefore, the basic earnings per share need not be adjusted.

	For the years ended 31 December	
	2017	2016
Basic earnings per share		
Profit attributable to ordinary equity holders of the Company	\$36,290,138	\$30,128,660
Weighted average number of ordinary shares outstanding for basic earnings per share (in thousands)	5,306,527	5,306,527
Basic earnings per share (in dollars)	\$6.84	\$5.68

If foreign exchange volatility reserve was not applied, basic earnings per share would be \$7.11 and \$4.71 for the years ended 31 December 2017 and 2016, respectively. If gains from recovery of special reserve for revaluation increment of property was not included, basic earnings per share would be \$6.02 and \$3.79 for the years ended 31 December 2017 and 2016, respectively.

#### 42. Separate account insurance products

##### (1) The Company

##### A. Separate account insurance products – Assets and liabilities

Items	Assets	
	31 December 2017	31 December 2016
Cash in bank	\$1,613,062	\$1,890,327
Financial assets at fair value through profit or loss	543,380,078	491,662,050
Other receivables	10,136,857	4,303,425
Total	\$555,129,997	\$497,855,802

Items	Liabilities	
	31 December 2017	31 December 2016
Other payables	\$1,273,153	\$1,077,195
Reserve for separate account – Insurance contracts	244,206,352	299,663,763
Reserve for separate account – Investment contracts	309,650,492	197,114,844
Total	\$555,129,997	\$497,855,802

##### B. Separate account insurance products – Revenue and expenses

Items	Expenses	
	For the years ended 31 December 2017	2016
Insurance claim payments	\$49,996,847	\$13,485,565
Cash surrender value	45,961,126	31,097,687

Dividends	117	199
Recovery of separate account reserve	(55,233,773)	(8,732,999)
Administrative expenses	3,668,445	3,859,479
Non-operating income and expenses	(107,843)	(111,443)
Total	<u>\$44,284,919</u>	<u>\$39,598,488</u>

Items	Revenue	
	For the years ended 31 December	
	2017	2016
Premium income	\$27,180,081	\$22,424,584
Interest income	1,420	1,054
Gains from financial assets and liabilities at fair value through profit or loss	35,356,584	22,213,920
Foreign exchange losses	(18,253,166)	(5,041,070)
Total	<u>\$44,284,919</u>	<u>\$39,598,488</u>

C. The commission earned for the sales of separate account insurance products from counterparties for the years ended 31 December 2017 and 2016 were \$1,113,252 thousand and \$1,236,252 thousand, respectively.

(2) Cathay Lujiazui Life

A. Separate account insurance products – Assets and liabilities

Items	Assets	
	31 December 2017	31 December 2016
Cash in bank	\$18,055	\$15,729
Financial assets at fair value through profit or loss	121,083	142,542
Interest receivable	44	78
Other	-	60
Total	<u>\$139,182</u>	<u>\$158,409</u>

Items	Liabilities	
	31 December 2017	31 December 2016
Other payables	\$576	\$8
Reserve for separate account	124,469	144,302
Other	14,137	14,099
Total	<u>139,182</u>	<u>\$158,409</u>

B. Separate account insurance products – Revenue and expenses

Items	Expenses	
	For the years ended 31 December	
	2017	2016
Cash surrender value	\$34,128	\$15,340
Administrative expenses	1,827	2,146
Tax expenses	319	-
Recovery of separate account reserve	(17,064)	(26,881)
Total	<u>\$19,210</u>	<u>\$ (9,395)</u>

	Revenue	
	For the years ended 31 December	

Items	2017	2016
Premium income	\$485	\$1,204
Interest income	114	78
Tax expenses	-	1,792
Gains (losses) from financial assets and liabilities at fair value through profit or loss	18,611	(12,469)
Total	<u>\$19,210</u>	<u>\$(9,395)</u>

#### 43. Business combinations

On 1 February 2016, the Company and Subsidiaries acquired 80% of Octagon Credit Investors, LLC through Conning & Company, a 100% subsidiary of the Company, with \$4,708,746 thousand of cash and obtained control of Octagon Credit Investors, LLC. On the acquisition date, the Company and Subsidiaries acquired additional 2.05% of Octagon Credit Investors, LLC through Conning & Company, with \$673,400 thousand of cash and the Company and Subsidiaries thereby held 82.05% of Octagon Credit Investors, LLC.

The fair value of the identifiable assets and liabilities of the subsidiaries mentioned above as at the date of acquisition were disclosed as follows:

	Fair value recognized on the acquisition date
Cash and cash equivalents	\$38
Receivables	286,708
Financial assets at fair value through profit or loss	82,603
Held-to-maturity financial assets	357,388
Intangible assets (Except for goodwill)	2,053,870
Other assets	44,166
Payables	(114,616)
Provisions	(367,003)
Other liabilities	(57,820)
Identifiable net assets	<u>\$2,285,334</u>

Goodwill of Octagon Credit Investors, LLC is as follows:

Purchase consideration	\$4,708,746
Add: Non-controlling interests at fair value	530,467
Less: Identifiable net assets at fair value	(2,285,334)
Goodwill	<u>\$2,953,879</u>

#### 44. Risk management for insurance contracts and financial instruments

Risk management objectives, policies, procedures and methods:

##### (1) Objectives of risk management

The Company's risk management policy aims to promote operational efficiency, to ensure assets safety, to increase shareholder value, and to comply with any and all applicable laws and regulations for the purpose of steady growth and sustainable management.

##### (2) Framework of risk management, organization structure and responsibilities

###### A. Board of directors

- a. The board of directors should establish appropriate risk management framework and culture,

- ratify appropriate risk management policy and allocate resources in the most effective manner.
- b. The board of directors together with senior management should promote and execute risk management policies and standards. Furthermore, they should keep the policies and standards in line with the Company's operational objective and strategy.
- c. The board of directors should be aware of the risk arising from daily operations, ensure the effectiveness of risk management and bear the ultimate responsibility for risk management.
- d. The board of directors should delegate authority to risk management department to deal with violation of risk limits by other departments.

#### B. Risk management committee

- a. The committee should develop the risk management policies, framework and organizational function and establish quantitative and qualitative risk management standards. The committee is also responsible for reporting the results of implementing such policies and standards to the board regularly and making necessary suggestions for improvement.
- b. The committee should execute the risk management decisions made by the board of directors and evaluate the results of developing and executing risk management mechanisms.
- c. The committee should assist and monitor the risk management activities.
- d. The committee should adjust the risk category, risk limits and risk taking tendency according to the change of the environment.
- e. The committee should enhance cross-department interaction and communication.

#### C. Chief Risk Officer

- a. The Chief Risk Officer should maintain independence and should not concurrently play a business or financial role nor hold a position in any profit center of the Company.
- b. The Chief Risk Officer should be able to access any and all information which may have an impact on risk overview of the Company.
- c. The Chief Risk Officer should be in charge of overall risk management of the Company.
- d. The Chief Risk Officer should participate in the company's important decision-making process and express opinions from a risk management perspective.

#### D. Risk management department

- a. The department is responsible for monitoring, measuring and evaluating daily risks and should perform its duties independently.
- b. The department should perform the following functions with regard to different business activities:
  - (A) Propose and execute the risk management policies set by the board of directors.
  - (B) Suggest the risk limits based on risk appetite.
  - (C) Summarize the risk information provided by all departments, facilitate the execution of the policies and discuss the risk limits with departments respectively.
  - (D) Regularly generate risk management related reports.
  - (E) Regularly review all department's risk limits and cope with the violation of such limits.
  - (F) Execute stress testing.
  - (G) Execute back testing if necessary.
  - (H) Manage other risk management related issues.

#### E. Business Units

- a. Each business unit shall assign a risk management coordinator to assist with the risk management of each business unit.
- b. The duties of the risk management includes the following:

- (A) Identify and measure risks and report risk exposure and potential influence against the Company on time.
- (B) Regularly review the risk limits and in the event of any excess of such limits, the designated person shall report such excess along with what actions have been taken against it.
- (C) Assist to develop the risk model and to ensure that risk measurement, application of the model and the parameter settings are reasonable and consistent.
- (D) Ensure that internal control procedures are executed effectively to comply with applicable laws and regulations and the Company's risk management policies.
- (E) Assist to collect operational risk related data.
- (F) Manager(s) of each business unit shall be responsible for daily risk management and risk reporting of such unit if necessary and take necessary measures in response to such risks.
- (G) Manager(s) of each business unit shall procure such unit to disclose risk management related information regularly to the risk management department.

#### F. Audit department

The department is required to oversee risk management policies execution among all departments pursuant to the applicable laws and regulations and the Company's risk management policies.

Each subsidiary's risk management department or related unit should develop risk management policies based on each subsidiary's operating nature and needs, and should provide risk management report to the Company's risk management department periodically. The Company's risk management department will summarize all subsidiaries' reports and provide them to risk management committee for future reference at regular intervals.

### (3) The range and types of risk assessment and reporting

The Company's procedures for risk management include risk identification, risk measurement, risk control and risk reporting. The Company sets its management standards for a broad variety of risks as specified below, i.e. market risk, credit risk, sovereign risk, liquidity risk, operational risk, insurance risk, and assets/liability management, as well as for capital adequacy. The Company also develops methods of assessment and evaluation, monitors its risks and regularly provides the risk management reports.

#### A. Market risk

This risk can be defined as the risk of losses in value of the Company's financial assets arising from adverse movements in market prices of financial instruments. The measurements that the Company uses are based on value-at-risk (VaR) and the Company examines the measurements regularly. The Company also uses back testing to ensure the accuracy of the market risk model regularly. Furthermore, the Company applies scenario analysis and stress testing to evaluating the change in value of certain asset groups due to significant domestic and/or international events. In response to the enforcement of foreign exchange volatility reserve, the Company determines the ceiling of foreign exchange risk, implements warning system and monitors foreign exchange risk regularly.

#### B. Credit risk

This risk refers to the Company's losses due to the default of debtors. The Company applies credit rating, concentration and annual value-at-risk (VaR) as measurements and examined the measurements regularly. Furthermore, the Company applies scenario analysis and stress testing to evaluating the change in value of the asset groups due to significant domestic and/or international events.

#### C. Sovereign risk

Sovereign risk is the risk that the Company suffers losses from loans, financial investments and long-term investments in a specific country as a consequence of market price fluctuation or default

of security issuers or debtors stemming from local political and/or economic situations. The Company measures the risk by certain ratio. The ratio could be calculated as follows: the total investment amount of a certain country or specific area divided by total foreign investment amount or adjusted net asset. The Company reviews and adjusts the indicator on a regular basis.

#### D. Liquidity risk

Liquidity risk includes “Funding liquidity risk” and “Market liquidity risk”. The former is the risk of insufficient funding to meet the Company’s commitment when due. The Company has established risk measurement indicators of capital liquidity risk and reviews the indicators regularly. Also, funding reporting system has been established and the risk management department manages funding liquidity based on the information provided by relevant business units. Furthermore, cash flow analysis model has been applied and monitored regularly. Improvements will be made once unusual events occur. Cash flow analysis model is also applied to set the annual assets allocation plan to better maintain the liquidity of assets. “Market liquidity risk” occurs when drastic change of market price is triggered by market turmoil or lack of market depth. The Company has established a liquidity threshold for investment. All investment departments have evaluated the market trading volumes and adequacy of holding positions based on the characteristics and objectives of current investment portfolio.

#### E. Operational risk

Operational risk occurs when there are errors caused by internal process, employee(s), system breakdown or external issues such as legal risk; however, strategic risk and reputation risk are excluded. The Company has set the standard operating procedure based on the nature of the operations and established losses reporting system as well to collect and manage information with respect to losses resulting from operational risk. To maintain the Company’s operation and ability to provide customer services while minimizing the losses under emergency events, the Company has established emergency handling mechanism and information system damage preparedness.

#### F. Insurance risk

The Company assumes that certain risks transfer from policy holders to the Company after collecting premiums from policy holders and, as a result, the Company may bear a loss for paying a claim due to unexpected changes. This risk generally happens because of the policy design, pricing risk, underwriting risk, reinsurance risk, catastrophe risk, claim risk and reserve-related risk.

#### G. Asset and liability matching risk

It happens when the changes in the value of assets and liabilities are not equal. The Company measures the risk with capital costs, duration, cash flow management and scenario analysis.

#### H. Risk-based capital (RBC) ratio

The RBC ratio regulated under the Insurance Act and the Regulations Governing Capital Adequacy of Insurance Companies is the total capital of the Company divided by the Company’s risk-based capital. The Company regards such ratio as an indicator for capital adequacy.

### (4) The process of assuming, measuring, monitoring and controlling risks and the way to determine a proper risk classification, a premium level and underwriting policies

#### A. The process of assuming, measuring, monitoring and controlling risks

- a. Promulgate the Company’s risk management standards including the definitions and range of risks, management structure, risk management indexes and other risk management measures.
- b. Establish methods to evaluate insurance risks.

- c. Regularly provide the insurance risk management report to be reviewed by the risk management committee and as a reference to developing insurance risk management strategies.
- d. When an exceptional risk event occurs, the affected departments should propose possible solutions to the risk management committee in the Company and that in the Cathay Financial Holding Co., Ltd. (Cathay Financial Holdings under paragraph 44).

B. The way to determine a proper risk classification, a premium level and underwriting policies

- a. Underwriters should, at all times, comply with certain relevant rules of financial underwriting which includes checking insurance notification database for exceptional cases and consider the amount insured, type of insurance, age, family status, reason for insurance, employment status, financial situation etc. to determine whether an insurance policy is suitable and affordable for the potential policyholder.
- b. The Company has an underwriting team dealing with controversial cases with regard to new contracts and changes of the terms and conditions and having the right to interpret relevant underwriting standards.
- c. The Company has a special panel for major insurance projects to enhance risk management over such projects and avoid adverse selection and moral hazard.

(5) The scope of insurance risk assessment and management from a company-wide perspective

A. Insurance risk assessment covers the following topics:

- a. Product design and pricing risk: This risk arises from improper design of products, terms and conditions and pricing attributable to using the unsuitable and/or inconsistent information and/or facing unexpected changes.
- b. Underwriting risk: Unexpected losses arise from soliciting business, underwriting activities and approval, other expenditure activities, etc.
- c. Reinsurance risk: This risk occurs when a company fails to reinsure the excess risk or a reinsurer fails to fulfill its responsibility that results in losses in premium, claims or non-reimbursed expenses.
- d. Catastrophe risk: This risk arises from accidents which lead to considerable losses in one or more categories of insurance and the aggregate amount of such losses is huge enough to affect the Company's credit rating and solvency.
- e. Claim risk: This risk arises from mishandling claims.
- f. Risk of insufficient reserve: It happens when the Company does not have sufficient reserves to fulfill its obligations owing to underestimating its liabilities.

B. The scope of management of insurance risk

- a. Build up a top-down framework of the Company's insurance risk management and empower relevant parties to execute risk management.
- b. Establish the Company's insurance risk management standards including the definitions and types of risks, management of the structure, risk management indexes and other risk management measures.
- c. Develop action plans in consideration of the Company's growth strategy and the global financial environment.
- d. Determine methods to measure insurance risks.
- e. Regularly provide insurance risk management report for supervision and as a reference to initiate insurance management strategy.
- f. Manage other risk management issues.

(6) The method to limit or transfer insurance risk exposure and to avoid inappropriate concentration risk

The method that the Company mainly uses to limit or transfer insurance risk exposure and to avoid inappropriate concentration risk is the reinsurance management plan which is made considering the



Company's risk taking ability, risk profiling and legal issues factors. In order to maintain safety of risk transfer and to control the risk of reinsurance transactions, the Company has established reinsurer selection standards.

(7) Asset/liability management

- A. The Company established an asset/liability management committee to improve the asset/liability management structure, ensure the full application of the asset/liability management policy and to review the performance from strategy and practice aspect on a regular basis thus to reduce all types of risks the Company is facing.
- B. Authorized departments will review the measurement of asset/liability management regularly and report to the asset/liability management committee regularly; following that, the results will be sent to the risk management committee of the Company. Furthermore, the annual report should be delivered to the risk management committee of the Cathay Financial Holdings.
- C. When an exceptional situation occurs, the affected departments should propose possible solutions to the asset/liability management committee, the risk management committee in the Company and that in the Cathay Financial Holdings.

(8) The procedure to manage, monitor and control a special event which results in extra liability to be taken or extra owner equity to be committed

Pursuant to the applicable laws and regulations, the Company is required to maintain a certain RBC ratio. In order to enhance the Company's capital management and to comply with such RBC ratio, the Company has established a set of capital adequacy management standards as follows:

A. Capital adequacy management

- a. Regularly provide capital adequacy management reports and analysis to the finance department of the Cathay Financial Holdings.
- b. Regularly provide the risk management committee the capital adequacy management analysis report.
- c. Conduct scenario analysis to figure out how the use of funding, the changes of the financial environment or the amendments of applicable laws and regulations can affect RBC ratio.
- d. Regularly review RBC ratio and related control standards to ensure a solid capital adequacy management.

B. Exception management process

When RBC ratio exceeds the standard given or other exceptions occur, the Company is required to notify the risk management department and finance department of the Cathay Financial Holdings together with the capital adequacy analysis report and possible solution(s).

(9) Risk mitigation and avoidance policies and risk monitoring procedures

- A. The Company enters into derivative transactions to reduce market risk and credit risk of the assets. The derivative contracts such as stock index options, index futures, interest rate futures, interest rate swaps, currency forwards, cross currency swaps and credit default swaps are applied to hedge risks arising from investments, such as equity risk, interest rate risk, cash flow risk, foreign exchange risk and credit risk; however, the derivatives not qualified for hedge accounting are measured at fair value through profit or loss.
- B. Hedging instrument against risks and implementation are made preliminarily in consideration of the risk tolerance levels. The Company executes hedge and exercises authorized financial instruments to adjust the overall risk level to the tolerance levels based on the market dynamics, business strategies, the characteristics of products and risk management policies.

C. The Company assesses and reviews the effectiveness of the hedge instruments and hedged items regularly. The assessment report is issued and forwarded to the management which is delegated by board of directors; meanwhile, a copy of the assessment report is delivered to the audit department for future reference.

(10) The policies and procedures against the concentration of credit and investment risks

Considering the credit risk factors, the Company has set credit and investment limits by business groups, industries and countries. When such limits has been reached or breached as a result of any increase of the credit line or investment, the Company shall not grant loans or make investment in general. However, if the Company has to undertake the business under certain circumstances, the Company shall follow the internal regulations, including but not limited to “Guidelines for sovereign risk management”, “Guidelines for securities investment risk limit” and “Guidelines for credit and investment risk management on conglomerate and other juristic person institute”.

45. Information of insurance risk

(1) Sensitivity of insurance risk – Insurance contracts and financial instruments with discretionary participation features

A. The Company

For the year ended 31 December 2017			
Scenarios	Changes in income		Changes in equity
	before tax		
Mortality/Morbidity	×1.05 (×0.95)	Decrease (increase) 2,495,441	Decrease (increase) 2,071,216
Expense	×1.05 (×0.95)	Decrease (increase) 2,851,307	Decrease (increase) 2,366,585
Surrender rates	×1.05 (×0.95)	Increase (decrease) 398,387	Increase (decrease) 330,661
Rate of return	+0.1%	Increase 4,931,527	Increase 4,093,167
Rate of return	-0.1%	Decrease 4,936,362	Decrease 4,097,180

For the year ended 31 December 2016			
Scenarios	Changes in income		Changes in equity
	before tax		
Mortality/Morbidity	×1.05 (×0.95)	Decrease (increase) 2,359,350	Decrease (increase) 1,958,260
Expense	×1.05 (×0.95)	Decrease (increase) 3,385,125	Decrease (increase) 2,809,654
Surrender rates	×1.05 (×0.95)	Increase (decrease) 459,376	Increase (decrease) 381,282
Rate of return	+0.1%	Increase 4,548,123	Increase 3,774,942
Rate of return	-0.1%	Decrease 4,552,582	Decrease 3,778,643

B. Cathay Lujiazui Life

For the year ended 31 December 2017			
Scenarios	Changes in income		Changes in equity
	before tax		
Mortality/Morbidity	×1.10 (×0.90)	Decrease (increase) 151,823	Decrease (increase) 113,867
Expense	×1.05 (×0.95)	Decrease (increase) 74,890	Decrease (increase) 56,167
Surrender rates	×1.10 (×0.90)	Increase (decrease) 111,057	Increase (decrease) 83,534

Rate of return	+0.25%	Increase 286,846	Increase 215,135
Rate of return	-0.25%	Decrease 314,238	Decrease 235,679

For the year ended 31 December 2016			
Scenarios		Changes in income before tax	Changes in equity
Mortality/Morbidity	×1.10 (×0.90)	Decrease (increase) 248,834	Decrease (increase) 186,626
Expense	×1.05 (×0.95)	Decrease (increase) 146,617	Decrease (increase) 109,963
Surrender rates	×1.10 (×0.90)	Increase (decrease) 127,668	Increase (decrease) 95,751
Rate of return	+0.25%	Increase 467,118	Increase 350,339
Rate of return	-0.25%	Decrease 508,538	Decrease 381,403

### C. Cathay Life (Vietnam)

For the year ended 31 December 2017			
Scenarios		Changes in income before tax	Changes in equity
Mortality/Morbidity	×1.05 (×0.95)	Decrease (increase) 480	Decrease (increase) 384
Expense	×1.05 (×0.95)	Decrease (increase) 23,538	Decrease (increase) 18,830
Surrender rates	×1.05 (×0.95)	Increase (decrease) 4,570	Increase (decrease) 3,656
Rate of return	+0.1%	Increase 6,346	Increase 5,077
Rate of return	-0.1%	Decrease 6,352	Decrease 5,082

For the year ended 31 December 2016			
Scenarios		Changes in income before tax	Changes in equity
Mortality/Morbidity	×1.05 (×0.95)	Decrease (increase) 276	Decrease (increase) 221
Expense	×1.05 (×0.95)	Decrease (increase) 17,299	Decrease (increase) 13,839
Surrender rates	×1.05 (×0.95)	Increase (decrease) 1,295	Increase (decrease) 1,036
Rate of return	+0.1%	Increase 5,171	Increase 4,137
Rate of return	-0.1%	Decrease 5,176	Decrease 4,140

a. Changes in income before tax listed above refer to the effects of income before tax arising from the assumption for the years ended 31 December 2017 and 2016. The influence on equities of the Company, Cathay Lujiazui Life and Cathay Life (Vietnam) is assumed that the income tax is calculated on pre-tax income at rates of 17%、25% and 20% individually.

b. An increase (decrease) of 0.1% on discount rate applied to liability adequacy test has no impact on income before tax and equity. The result of the test shows the Company's adequacy. However, if the discount rate keeps declining significantly, income before tax and equity will probably be affected.

### c. Sensitivity Test

(A) Mortality/Morbidity test is executed by multiplying mortality, morbidity and the occurrence rate of injury insurance by the changes of assumptions and results in the corresponding changes in income before tax.

- (B) Expense sensitivity is executed by multiplying all expense items listed in statements of comprehensive income (Note 1) by the changes of assumptions and results in the corresponding changes in income before tax.
- (C) Surrender rate sensitivity test is executed by multiplying surrender rate by the changes of assumptions and results in the corresponding changes in income before tax.
- (D) The rate of returns sensitivity test is executed by multiplying the rate of returns (Note 2) increases (decreases) by the changes of assumptions and results in the corresponding changes in income before tax.

Note 1: Expense items includes underwriting expenses, commission expenses, other operating expenses included in operating costs as well as business expenses, administration expenses and training expenses included in operating expenses.

Note 2: The rate of returns is measured by  $2 \times (\text{net profits or losses on investment} - \text{finance costs}) / (\text{the beginning balance of usable capital} + \text{the ending balance of usable capital} - \text{net profits or losses on investment} + \text{finance costs})$  and it needs to be annualized.

## (2) Interpretation of concentration of insurance risks

The Company's insurance business is mainly in Taiwan, Republic of China. All the insurance policies have similar risks of exposure, for example, the exposure of the unexpected changes in trend (ex: mortality, morbidity, and lapse rate), the exposure of multiple insurance contracts caused by single specific event (ex: the simultaneous exposure of life insurance, health insurance, and accidental insurance caused by one earthquake). The Company reduces the risk of exposure not only by monitoring risks consistently, but also by arranging reinsurance contracts.

The Company reviews the profits and losses on compensation and the capability of assuming risk as a whole periodically. The Company will also evaluate the retention amount according to the risk features and approve by competent authority. For the excess of retention amount, the Company cedes this portion of amounts to reinsurers. At the same time, the Company takes the possibility of unexpected human and natural disasters into account periodically and estimates the reasonable maximum amount of losses from retained risks. The Company determines whether it is necessary to adjust the reinsured amount or catastrophe reinsurance according to the range of losses. Hence, the insurance risk to some extent has been diversified to reduce the potential impact on unexpected losses.

Furthermore, according to "Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises", the annual increase of after-tax amount of special capital reserve for major incidents and fluctuation of risks for the abnormal changes of the loss ratio of each type of insurance and claims needs to be recognized and recorded in special capital reserve of equity in accordance with IAS 12.

## (3) Claim development trend

### A. The Company

#### a. Direct business development trend

Accident year	Development year								Reserve for unreported claim
	1	2	3	4	5	6	7	Unreported claim	
2011	15,466,682	18,940,951	19,286,961	19,361,431	19,417,890	19,455,613	19,478,487	-	-
2012	15,166,460	18,319,737	18,627,566	18,692,848	18,738,263	18,771,322	18,791,600	20,278	20,319
2013	14,442,425	17,662,901	17,964,940	18,028,018	18,069,018	18,098,499	18,116,659	47,641	47,736
2014	14,671,864	17,805,516	18,119,932	18,201,744	18,242,928	18,271,520	18,289,519	87,775	87,950
2015	15,353,566	18,647,560	18,975,168	19,043,649	19,087,142	19,116,954	19,135,587	160,419	160,740
2016	15,940,308	19,566,897	19,895,098	19,968,525	20,013,548	20,044,792	20,064,486	497,589	498,584
2017	17,297,974	20,945,515	21,289,539	21,367,654	21,417,667	21,451,594	21,472,944	4,174,970	4,183,320
Expected future payment									\$4,998,649
Add: Assumed reserve for incurred but not reported claim									59,731

Reserve for unreported claim	5,058,380
Add: Reported but not paid claim	2,182,413
Claims reserve balance	<u>\$7,240,793</u>

b. Retained business development trend

Accident year	Development year							Unreported claim	Reserve for unreported claim
	1	2	3	4	5	6	7		
2011	15,553,626	19,063,409	19,415,280	19,490,798	19,547,836	19,586,014	19,609,097	-	-
2012	15,298,518	18,496,160	18,807,374	18,873,700	18,919,542	18,952,942	18,973,509	20,567	20,608
2013	14,543,224	17,805,873	18,112,807	18,176,624	18,218,139	18,248,001	18,266,399	48,260	48,357
2014	14,764,171	17,934,637	18,252,665	18,335,267	18,376,893	18,405,828	18,424,041	88,774	88,951
2015	15,460,302	18,790,745	19,121,654	19,191,036	19,235,018	19,265,208	19,284,077	162,423	162,748
2016	16,041,097	19,690,231	20,022,069	20,096,276	20,141,722	20,173,294	20,193,193	502,962	503,968
2017	17,420,583	21,111,234	21,460,143	21,539,307	21,589,889	21,624,257	21,645,881	4,225,298	4,233,748

Note: Retained business equals direct business plus assumed reinsurance business less ceded reinsurance business.

Expected future payment	\$5,058,380
Add: Reported but not paid claim	2,180,458
Retained claims reserve balance	<u>\$7,238,838</u>

In accordance with Order No. Financial-Supervisory-Insurance-Corporate-10402133590 issued on 22 December 2015 by the FSC, the Company recognizes reserve for claims by aggregating reserve for unreported claim and reported but not paid claim. Reserve for unreported claim is determined based on reported claim and adjusted to related expenses; reported but not paid claim is reserved on a case by case basis. Due to uncertainty, estimation, and judgment involved in recognition, there is a high degree of complexity in reserving for claim. Any changes of the estimation or judgment are treated as the changes of the accounting estimates and can be recognized as profit and loss in current year. Some claims are delayed in notifying the Company. Also, the expected payment for unreported claims involves major subjective judgment and estimation on the past experiences. Thus, uncertainty exists that the estimated claims reserve for claim payments on the balance sheet date will not be equal to the final settled amount of claim payments. The claims reserve recorded on the book is estimated based upon the currently available information. However, the final amount probably will deviate from the original estimates because of the follow-up developments of the claim events.

The chart above has shown the development trend of claim payments. The event year is the actual year for the occurrence of the insurance claim events; The x-axis is the year of the development for the settlement cases; the dollar amount showing above the diagonal line represents the settlement cases in that specific event year with the corresponding accumulated claim amounts and reported but not paid claim at the end of the year; the dollar amount shown below the diagonal line represents the accumulated estimated dollar amounts need to be paid for each event year as time passes. It is possible that the circumstances and trends affecting dollar amount of recognition for the claims reserve in current year will be different from that in the future. Thus, the expected future payment amount for the settlement cases cannot be determined by this chart.

B. Cathay Lujiazui Life

a. Direct business development trend

Accident year	Development year							Expected future payment
	1	2	3	4	5	6	7	
2011	237,167	438,906	465,126	465,126	480,877	480,877	480,877	-
2012	252,607	493,329	533,176	537,233	537,233	537,233	537,233	-
2013	373,487	600,405	638,047	647,886	647,886	647,886	647,886	-
2014	219,203	410,263	439,067	647,886	647,886	647,886	647,886	-
2015	260,111	446,354	439,067	449,703	449,703	449,703	449,703	10,636
2016	267,604	446,354	469,749	490,137	490,137	490,137	490,137	43,783
2017	267,604	471,264	495,964	536,056	536,056	536,056	536,056	268,452

Expected future payment

\$322,871

Less: Expected reported but not paid claim	(6,290)
Add: Assumed reserve for incurred but not reported claim	-
Reserve for unreported claim	316,581
Add: Reported but not paid claim	16,046
Claims reserve balance	<u>\$332,627</u>

b. Retained business development trend

Accident year	Development year							Expected future payment
	1	2	3	4	5	6	7	
2011	232,992	438,547	465,126	465,126	472,205	472,205	472,205	-
2012	246,925	492,079	533,154	537,211	472,205	472,205	472,205	-
2013	317,152	591,666	629,265	639,101	639,101	639,101	639,101	-
2014	196,444	387,079	415,859	639,101	639,101	639,101	639,101	-
2015	257,487	443,345	415,859	426,488	426,488	426,488	426,488	10,629
2016	255,291	443,345	463,423	484,661	484,661	484,661	484,661	41,316
2017	255,291	473,886	495,346	518,488	518,488	518,488	518,488	263,197

Note: Retained business equals direct business plus assumed reinsurance less ceded reinsurance business.

Expected future payment	\$315,142
Less: Expected reported but not paid claim	(6,290)
Add: Reported but not paid claim	16,046
Retained claims reserve balance	<u>\$324,898</u>

Cathay Lujiazui Life recognizes claims reserve for reported claims (reported but not paid) and unreported claims (incurred but not reported). Due to uncertainty, estimation, and judgment involved in recognition, there is a high degree of complexity in reserving for claim. Any changes of the estimation or judgment are treated as the changes of the accounting estimates and can be recognized as profit and loss in current year. Some claims are delayed in notifying Cathay Lujiazui Life. Also, the expected payment for unreported claims involves major subjective judgment and estimation on the past experiences. Thus, uncertainty exists that the estimated claims reserve for claim payments on the balance sheet date will not be equal to the final settled amount of claim payments. The claims reserve recorded on the book is estimated based upon the currently available information. However, the final amount probably will deviate from the original estimates because of the follow-up developments of the claim events.

The chart above has shown the development trend of claim payments. The event year is the actual year for the occurrence of the insurance claim events; The x-axis is the year of the development for the settlement cases; the dollar amount showing above the diagonal line represents the settlement cases in that specific event year with the corresponding accumulated dollar amounts in the end of the year; the dollar amount shown below the diagonal line represents the accumulated estimated dollar amounts need to be paid for each event year as time passes. It is possible that the circumstances and trends affecting dollar amount of recognition for the claims reserve in current year will be different from that in the future. Thus, the expected future payment amount for the settlement cases cannot be determined by this chart.

C. Cathay Life (Vietnam)

Direct business development trend (and retained business development trend)

Accident year	Development year				
	1	2	3	4	5
2013	546	681	681	681	681
2014	620	675	675	678	678
2015	1,363	1,594	1,594	1,596	1,596
2016	2,112	2,538	2,538	2,540	2,540
2017	12,433	15,098	15,098	15,110	15,110

The chart above has shown the development trend of claim payments. The event year is the actual year for the occurrence of the insurance claim events; The x-axis is the year of the development for the settlement cases; the dollar amount shown above the diagonal line represents the settlement cases in that specific event year with the corresponding accumulated dollar amounts has been paid in the end of the year; the dollar amount shown below the diagonal line represents the accumulated estimated dollar amounts that need to be paid for each event year as time passes.

Cathay Life (Vietnam) recognizes claims reserve for reported claims (reported but not paid) and unreported claims (incurred but not reported). The estimation method of unreported claims is earned premium multiplied by the loss ratio based upon the past loss experiences instead of loss triangle method, which was approved by Vietnam local authorities. Thus, the expected future payment amount for the settlement cases cannot be determined by this chart. Also, the expected payment for unreported claims involves major subjective judgment and estimation on the past experiences. Thus, uncertainty exists that the estimated claims reserve for claim payments on the balance sheet date will not be equal to the final settled amount of claim payments.

#### 46. Credit risk, liquidity risk, and market risk for insurance contracts

##### (1) Credit risk

This risk represents the Company's financial loss due to the default of reinsurers; therefore, may cause impairment of reinsurance assets.

Due to the nature of reinsurance market and the regulations on qualified reinsurers, the insurers in Taiwan sustain certain degree of concentration of credit risk in reinsurers. To reduce this risk, the Company chooses the reinsurance counterparty, reviews its credit rating periodically, monitors and controls the risk of reinsurance transactions properly in accordance with the Company's "Reinsurance Risk Management Plan" and "Evaluation Standards for Reinsurers".

The credit ratings of the Company's reinsurers are satisfactory and above certain level, complying with the Company's internal rules and relevant legal requirements in Taiwan. Furthermore, reinsurance assets are relatively immaterial to the Company in terms of assets; therefore, no significant credit risks exist.

##### (2) Liquidity risk

The chart below is the analysis (undiscounted) of insurance contracts and net cash flows of liabilities of financial instruments with discretionary participation features. The figures shown in this chart are the total insurance payments and expenses of valid insurance contracts at specific times in the future on the balance sheet date. The actual future payment amounts will not be the same as expected due to the difference between the actual and expected experiences.

	Unit: Billion		
	Insurance contracts and financial instruments with discretionary participation features		
	Within 1 year	1 to 5 years	Over 5 years
31 December 2017	\$(108.2)	\$47.4	\$17,116.3
31 December 2016	(221.3)	(136.5)	17,034.1

Note: Separate account products are not included.

##### (3) Market risk

When the Company measures insurance liabilities, the discounted rate required by the regulator is applied. The regulator reviews the discount rate assumption which has been used for reserves periodically. However, the discount rate assumption does not move at the same time in the same

direction with the market price and interest rate, and is only applied to new businesses. Thus, those possible variables in market risk to the Company's valid insurance contracts have slight impact on profit and loss or equity. When the regulator changes the discount rate assumption possibly and reasonably, this change will have the impact of different range on profit and loss or equity depending upon the level of change it has been made and the overall company product portfolio. Furthermore, the reasonably possible change on the market risk will probably have an impact on the future cash flows of insurance contracts and financial instruments with discretionary participation features, which are estimated based on available information at the balance sheet date and are used for assessing the adequacy of recognized insurance liabilities via adequacy test. Based upon the reasonably possible changes of current market risk, it has little impact on the adequacy of current recognized insurance liabilities.

#### 47. Credit risk, liquidity risk and market risk of financial instrument

##### (1) Credit risk analysis

##### A. Sources of credit risk

Credit risks from financial transactions include issuer credit risk, counterparty risk and underlying assets credit risk:

- Issuer credit risk represents a risk that the Company may suffer financial losses for holding debt instruments or bank savings because the issuers (guarantors) or banks are not able to repay due to default, bankruptcy, liquidation or any other similar circumstances.
- Counterparty credit risk refers to the risk that the counterparty will not meet its obligations to perform or pay as and when due and, as a result, the Company will bear financial losses.
- Underlying asset credit risk means the risk that the Company may suffer losses arising from deterioration of the credit quality and/or credit rating, increase of credit risk premium or breach of any contract terms of any underlying assets to certain financial instruments.

##### B. Concentration risk

Regional distribution of credit risk exposure for financial assets of the Company:

31 December 2017

Financial assets	Taiwan	Asia	Europe	North America	Emerging markets and others	Total
Cash and cash equivalents	\$129,912,803	\$82,321	\$265,187	\$56,291,047	\$14,369,897	\$200,921,255
Financial assets at fair value through profit or loss	5,766,821	1,219,662	7,689,393	4,455,766	-	19,131,642
Available-for-sale financial assets	178,366,275	24,358,644	39,738,326	126,393,250	147,352,716	516,209,211
Derivative financial assets for hedging	100,138	-	-	146,306	-	246,444
Debt instrument investments for which no active market exists	103,443,034	148,990,759	461,590,904	1,066,922,659	597,851,906	2,378,799,262
Held-to-maturity financial assets	39,326,264	-	-	11,482,335	-	50,808,599
Other financial assets	1,000,000	-	3,500,000	-	-	4,500,000
Total	\$457,915,335	\$174,651,386	\$512,783,810	\$1,265,691,363	\$759,574,519	\$3,170,616,413
Proportion	14.4%	5.5%	16.2%	39.9%	24.0%	100.0%

31 December 2016

Financial assets	Taiwan	Asia	Europe	North America	Emerging markets and others	Total
Cash and cash equivalents	\$87,108,982	\$154,207	\$214,434	\$50,897,880	\$2,250,356	\$140,625,859
Financial assets at fair value through profit or loss	5,912,042	159,986	436,867	900,477	-	7,409,372
Available-for-sale financial assets	208,994,073	21,188,062	47,296,352	146,039,840	132,691,256	556,209,583



Derivative financial assets for hedging	70,905	-	6,036	155,328	-	232,269
Debt instrument investments for which no active market exists	79,879,337	131,219,394	422,728,136	939,595,037	543,161,710	2,116,583,614
Held-to-maturity financial assets	26,551,251	-	-	-	-	26,551,251
Other financial assets	4,161,395	-	3,500,000	-	-	7,661,395
Total	\$412,677,985	\$152,721,649	\$474,181,825	\$1,137,588,562	\$678,103,322	\$2,855,273,343
Proportion	14.5%	5.3%	16.6%	39.8%	23.8%	100.0%

### C. Credit Quality

Classification of credit quality for financial assets of the Company:

31 December 2017

Financial assets	Normal assets		Past due but not impaired	Impaired	Provision for impairment	Total
	Investment grade	Non-investment grade or unrated				
Cash and cash equivalents	\$200,921,255	\$-	\$-	\$-	\$-	\$200,921,255
Financial assets at fair value through profit or loss	17,133,088	1,998,554	-	-	-	19,131,642
Available-for-sale financial assets	436,351,502	79,857,709	-	-	-	516,209,211
Derivative financial assets for hedging	246,444	-	-	-	-	246,444
Debt instrument investments for which no active market exists	2,320,427,781	58,371,481	-	388,024	(388,024)	2,378,799,262
Held-to-maturity financial assets	50,808,599	-	-	-	-	50,808,599
Other financial assets	4,500,000	-	-	-	-	4,500,000
Total	\$3,030,388,669	\$140,227,744	\$-	\$388,024	\$(388,024)	\$3,170,616,413
Proportion	95.6%	4.4%	-	-	-	100.0%

31 December 2016

Financial assets	Normal assets		Past due but not impaired	Impaired	Provision for impairment	Total
	Investment grade	Non-investment grade or unrated				
Cash and cash equivalents	\$140,625,859	\$-	\$-	\$-	\$-	\$140,625,859
Financial assets at fair value through profit or loss	5,596,015	1,813,357	-	-	-	7,409,372
Available-for-sale financial assets	489,718,539	66,491,044	-	-	-	556,209,583
Derivative financial assets for hedging	232,269	-	-	-	-	232,269
Debt instrument investments for which no active market exists	2,047,651,043	68,932,571	-	419,627	(419,627)	2,116,583,614
Held-to-maturity financial assets	26,551,251	-	-	-	-	26,551,251
Other financial assets	7,661,395	-	-	-	-	7,661,395
Total	\$2,718,036,371	\$137,236,972	\$-	\$419,627	\$(419,627)	\$2,855,273,343
Proportion	95.2%	4.8%	-	-	-	100.0%

Note: Investment grade assets refer to those with credit rating of at least BBB- granted by a credit rating agency; non-investment grade assets are those with credit rating lower than BBB- granted by a credit rating agency.

### D. Regional distribution of credit risk exposure for secured loans and overdue receivables:

31 December 2017

Location	Northern and eastern areas	Central area	Southern area	Overseas	Total
Secured loans	\$313,014,247	\$50,733,517	\$77,352,450	\$2,079,898	\$443,180,112
Overdue receivables	244,525	29,822	69,957	-	344,304
Total	\$313,258,772	\$50,763,339	\$77,422,407	\$2,079,898	\$443,524,416
Proportion	71%	11%	17%	1%	100%

31 December 2016

Location	Northern and eastern areas	Central area	Southern area	Overseas	Total
Secured loans	\$317,414,591	\$49,707,033	\$77,800,104	\$-	\$444,921,728
Overdue receivables	202,100	22,926	75,299	-	300,325
Total	\$317,616,691	\$49,729,959	\$77,875,403	\$-	\$445,222,053
Proportion	71%	11%	18%	-	100%

E. Secured loans and overdue receivables

31 December 2017

Secured loans and overdue receivables	Neither past due nor impaired			Past due but not impaired	Impaired	Total (EIR Principal)	Provision for impairment	Net
	Excellent	Good	Normal					
Consumer finance	\$297,933,077	\$77,668,071	\$35,341,027	\$208,490	\$3,185,642	\$414,336,307	\$5,903,496	\$408,432,811
Corporate finance	24,361,225	4,743,263	-	-	83,621	29,188,109	245,943	28,942,166
Total	\$322,294,302	\$82,411,334	\$35,341,027	\$208,490	\$3,269,263	\$443,524,416	\$6,149,439	\$437,374,977

31 December 2016

Secured loans and overdue receivables	Neither past due nor impaired			Past due but not impaired	Impaired	Total (EIR Principal)	Provision for impairment	Net
	Excellent	Good	Normal					
Consumer finance	\$243,209,527	\$117,269,110	\$52,440,764	\$198,646	\$3,336,620	\$416,454,667	\$5,873,070	\$410,581,597
Corporate finance	23,812,636	4,239,528	616,002	-	99,220	28,767,386	243,337	28,524,049
Total	\$267,022,163	\$121,508,638	\$53,056,766	\$198,646	\$3,435,840	\$445,222,053	\$6,116,407	\$439,105,646

F. Ageing analysis of past due but not impaired secured loans and overdue receivables:

Based on the historical default rate, the Company believes that provision for loans past due within a month is not necessary unless indicator of impairment exists.

	Past due but not impaired		
	Due in 1~2 months	Due in 2~3 months	Total
31 December 2017	\$176,870	\$31,620	\$208,490
31 December 2016	164,117	34,529	198,646

(2) Liquidity risk analysis

A. Sources of liquidity risk

Liquidity risks of the financial instruments are classified as “funding liquidity risk” and “market liquidity risk”. “Funding liquidity risk” represents the default risk that the Company is unable to turn assets into cash or obtain sufficient funds. “Market liquidity risk” represents the risk of significant changes in fair value that the Company faces when it sells or offsets its assets during market disorder.

B. Liquidity risk management

The Company assesses the characteristics of business, monitors short-term cash flows, and constructs the completed mechanism of liquidity risk management. Furthermore, the Company manages market liquidity risk cautiously by considering market trading volumes and adequacy of holding positions with symmetric.

The Company uses cash flow model and stress testing to assess cash flow risk based on actual management needs or special situation. Also, for abnormal and urgent financing needs, the Company makes an emergency management operating procedure to deal with significant liquidity risks.

C. Maturity analysis of financial liabilities

The analysis of cash outflows to the Company and Subsidiaries is listed below and based on the residual term to maturity on balance sheet date. The disclosed amounts are in conformity with contract cash flows and the results of the differences from the disclosed amounts on consolidated balance sheet.

a. Maturity analysis of non-derivative financial liabilities:

31 December 2017	Less than 6 months	Due in 6~12 months	Due in 1~2 years	Due in 2~5 years	Over 5 years	Total
Payables	\$19,484,551	\$212,530	\$86,508	\$87,619	\$5,364,761	\$25,235,969
Bonds payable (Note)	414,540	1,194,411	2,415,000	7,245,000	80,815,000	92,083,951
Preferred stock liability	-	5,080,005	-	-	-	5,080,005

31 December 2016	Less than 6 months	Due in 6~12 months	Due in 1~2 years	Due in 2~5 years	Over 5 years	Total
Short-term debts	\$46,444	\$-	\$-	\$-	\$-	\$46,444
Payables	24,023,143	161,436	97,186	70,924	-	24,352,689
Bonds payable (Note)	-	1,260,000	1,260,000	3,780,000	41,234,411	47,534,411
Preferred stock liability	-	-	5,173,005	-	-	5,173,005

Note: The bonds payable do not have maturity dates; therefore, the remaining period used for the calculation of the contract cash flow is 10 years.

b. Maturity analysis of derivative financial liabilities:

31 December 2017	Less than 6 months	Due in 6~12 months	Due in 1~2 years	Due in 2~5 years	Over 5 years	Total
IRS	\$31,508	\$14,615	\$23,524	\$(230)	\$-	\$69,417
Forward	286,470	-	-	-	-	286,470
CS	1,369,037	-	-	-	-	1,369,037

31 December 2016	Less than 6 months	Due in 6~12 months	Due in 1~2 years	Due in 2~5 years	Over 5 years	Total
IRS	\$30,094	\$25,847	\$47,231	\$3,278	\$-	\$106,450
Forward	3,439,114	1,524,029	92,750	-	-	5,055,893
CS	25,588,589	294,288	-	-	-	25,882,877
Option	6,304	-	-	-	-	6,304

(3) Market risk analysis

A. Sources of market risk

Market risk is the risk of losses or decrease in value of portfolio in positions arising from movements in exchange rate, product price, interest rate, credit spread, and stock price.

B. The Company and Subsidiaries assess, monitors, and manages market risks completely and effectively by applying Value at Risk (“VaR”) and stress testing consistently.

a. Value at Risk

Value-at-Risk (“VaR”) is the maximum loss on the portfolio with a given probability defined as the confidence level, over a given period of time. The Company and Subsidiaries use one-week 95% and 99% VaR to measure market risk.

b. Stress testing

The Company and Subsidiaries measure and evaluate potential risks of the occurrence of extreme and abnormal events regularly in addition to Value at Risk models.

The Company and Subsidiaries perform position stress testing regularly by using “Simple Sensitivity” and “Scenario Analysis” methods. The test is capable of representing the position

loss resulted from the movement of a specific risk factor under different kinds of historical scenarios:

(A) Simple Sensitivity

Simple Sensitivity is to measure the dollar amount change for the portfolio value from the movement of specific risk factors.

(B) Scenario Analysis

Scenario Analysis is to measure the dollar amount changes for the total value of investment positions if possible future events occur. The types of scenario include:

(a) Historical scenario

In consideration of the fluctuation of risk factors when a specific historical event happened, the Company and Subsidiaries simulate what the dollar amount of losses for the current investment portfolio would be in the same period of time.

(b) Hypothetical scenario

The Company and Subsidiaries make hypothesis with rational expectations from the extreme market movements to assess the dollar amount of losses for the investment position by taking into consideration the movement of relevant risk factors.

Risk management department performs the stress testing with historical and hypothetical scenarios regularly. The Company's and Subsidiaries risk analysis, early warning, and business management are in accordance with the stress testing report.

Table of Stress Testing For the year ended 31 December 2017		
Risk Factors	Changes (+/-)	Gain (loss)
Equity risk (Price)	Price decreases by 10%	\$(67,589,109)
Interest rate risk (Yield curve)	The main yield curve shifts up by 100 bps	(40,098,053)
Exchange risk (Foreign exchange rate)	Appreciation of NTD to all foreign currencies by 1%	(8,280,120)
For the year ended 31 December 2016		
Risk Factors	Changes (+/-)	Gain (loss)
Equity risk (Price)	Price decreases by 10%	\$(59,988,277)
Interest rate risk (Yield curve)	The main yield curve shifts up by 100 bps	(43,562,955)
Exchange risk (Foreign exchange rate)	Appreciation of NTD to all foreign currencies by 1%	(6,730,848)

Note 1: Impacts of credit spread changes are not included.

Note 2: Effects of hedging are considered.

Note 3: Information of subsidiaries is excluded considering the insignificant impact from subsidiaries.

c. Sensitivity Analysis

Summarization of Sensitivity Analysis For the year ended 31 December 2017			
Risk Factors	Variables (+/-)	Changes in Income	Changes in Equity
Foreign currency risk	USD/NTD appreciates 1%	\$3,340,835	\$5,024,663

	CNY(CNH)/USD appreciates 1%	1,030,594	354,944
	HKD/USD appreciates 1%	(1,293)	347,739
	EUR/USD appreciates 1%	132,515	133,280
	GBP/USD appreciates 1%	89,699	11,739
Interest rate risk	Yield curve (USD) parallelly shifts up 1 bp	100	(191,051)
	Yield curve (AUD) parallelly shifts up 1 bp	-	(317)
	Yield curve (EUR) parallelly shifts up 1 bp	-	(3,158)
	Yield curve (NTD) parallelly shifts up 1 bp	1,261	(182,921)
Equity price risk	Equity price increases 1%	91,623	6,671,264

For the year ended 31 December 2016

Risk Factors	Variables (+/-)	Changes in Income	Changes in Equity
Foreign currency risk	USD/NTD appreciates 1%	\$1,999,538	\$4,798,619
	CNY(CNH)/USD appreciates 1%	452,155	295,279
	HKD/USD appreciates 1%	(13,843)	728,461
	EUR/USD appreciates 1%	(33,948)	109,022
	GBP/USD appreciates 1%	30,075	11,340
Interest rate risk	Yield curve (USD) parallelly shifts up 1 bp	-	(216,091)
	Yield curve (AUD) parallelly shifts up 1 bp	-	(825)
	Yield curve (EUR) parallelly shifts up 1 bp	-	(3,977)
	Yield curve (NTD) parallelly shifts up 1 bp	982	(185,555)
Equity price risk	Equity price increases 1%	91,639	5,905,205

Note 1: Impacts of credit changes are not included.

Note 2: Effects of hedging are considered.

Note 3: Impacts of changes in income are not included in the calculation of changes in equity.

Note 4: Profit and loss on the changes in foreign currency risk sensitivity does not consider the impact from reserving or reversing foreign exchange volatility reserve.

Note 5: Information of subsidiaries is excluded considering the insignificant impact from subsidiaries.

#### 48. Information of financial instruments

##### (1) Categories of financial instruments

###### Financial assets

Items	31 December 2017	31 December 2016
Financial assets at fair value through profit or loss		
Designated at fair value through profit or loss at initial recognition	\$239,368	\$80,102
Held for trading	42,797,993	39,001,870
Subtotal	43,037,361	39,081,972
Available-for-sale financial assets	1,517,450,715	1,421,616,409
Derivative financial assets for hedging	246,444	232,269
Held-to-maturity financial assets	57,807,718	27,775,410
Loans and receivables		
Cash and cash equivalents (Note)	210,348,360	148,554,356
Receivables	81,845,945	70,613,079
Debt instrument investments for which no active market exists	2,393,010,584	2,126,182,349
Other financial assets	4,500,000	7,661,395
Loans	603,718,254	607,647,075
Guarantee deposits paid	20,652,061	21,704,201
Subtotal	3,314,075,204	2,982,362,455

Total	\$4,932,617,442	\$4,471,068,515
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Note: Exclude cash on hand and revolving funds.

Financial liabilities

Items	31 December 2017	31 December 2016
Financial liabilities at fair value through profit or loss		
Held for trading	\$1,104,658	\$26,982,208
Financial liabilities at amortized cost		
Short-term debts	-	46,444
Payables	25,235,969	24,352,689
Bonds payable	70,000,000	35,000,000
Preferred stock liability	5,000,000	5,000,000
Guarantee deposits received	8,402,759	2,816,382
Subtotal	108,638,728	67,215,515
Total	\$109,743,386	\$94,197,723

(2) Fair value of financial instruments

A. The methods and assumptions applied in determining the fair value of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The following methods and assumptions were used by the Company and Subsidiaries to measure or disclose the fair values of financial assets and financial liabilities:

- a. The carrying amount of cash and cash equivalents, accounts receivables, short-term debts and accounts payable approximate their fair value due to their short maturities.
- b. For financial assets and liabilities traded in an active market with standard terms and conditions, their fair value is determined based on market quotation price (including listed equity securities, beneficiary certificates, bonds and futures etc.) at the reporting date.
- c. Fair value of equity instruments without market quotations (including private placement of listed equity securities, unquoted public company and private company equity securities) are estimated using the market method valuation techniques based on parameters such as prices based on market transactions of equity instruments of identical or comparable entities and other relevant information (for example, inputs such as discount for lack of marketability, P/E ratio of similar entities and Price-Book ratio of similar entities).
- d. Fair value of debt instruments without market quotations is determined based on the counterparty prices or valuation method. The valuation method uses DCF method as a basis, and the assumptions such as the interest rate and discount rate are primarily based on relevant information of similar instrument (such as yield curves published by the GreTai Securities Market, average prices for Fixed Rate Commercial Paper published by Reuters and credit risk information).
- e. The fair value of derivatives which are not options and without market quotations, is determined based on the counterparty prices or discounted cash flow analysis using interest rate yield curve for the contract period. Fair value of option-based derivative financial instruments is obtained using the counterparty prices or appropriate option pricing model (for example, Black-Scholes model) or other valuation method (for example, Monte Carlo Simulation).
- f. The Company evaluates the credit risk of the derivative contract traded over-the-counter through the following calculation. Under the assumption that the Company will not default, the Company

determines its credit value adjustment by multiplying three factors, probability of default, loss given default, and exposure at default, of the counterparty. On the other hand, under the assumption that the counterparty will not default, the Company calculates its debit value adjustment by multiplying three factors, probability of default, loss given default, and exposure at default, of the Company. The Company decides estimated probability of default by referring to the probability of default announced by external credit rating agencies. The Company sets estimated loss given default at 60% by considering the experience of Jon Gregory, a scholar, and foreign financial institutions. The estimated exposure at default for current period is evaluated by considering the fair value of the derivative instruments traded at Taipei Exchange.

#### B. Financial instruments not measured at fair value

Other than cash and cash equivalents, receivables, loans, guarantee deposits paid, short-term debts, payables, bonds payable, preferred stock liability and guarantee deposits received, the items whose carrying amount approximate their fair value, the fair value of the Company and Subsidiaries' financial instruments which are not measured at fair value are listed in the table below:

	Carrying amount	
	31 December 2017	31 December 2016
Financial assets		
Debt instrument investments for which no active market exists	\$2,393,010,584	\$2,126,182,349
Held-to-maturity financial assets (Note)	66,354,720	36,285,724
Other financial assets	4,500,000	7,661,395
	Fair value	
	31 December 2017	31 December 2016
Financial assets		
Debt instrument investments for which no active market exists	\$2,485,340,753	\$2,105,543,457
Held-to-maturity financial assets (Note)	73,483,056	39,199,654
Other financial assets	4,521,701	7,720,518

Note: Guarantee deposits paid in bonds are included.

#### (3) Hedge accounting disclosures

##### Cash flow hedges

The following table summarizes the terms of the Company and Subsidiaries' interest rate swaps for bonds used as hedging instruments as of 31 December 2017 and 2016:

31 December 2017				
Hedged item	Hedging instrument	Fair Value	Expected period of cash flow	Expected period of profit and loss recognized in the statement of comprehensive income
Floating rate bonds	IRS	\$246,444	19 February 2018~26 May 2024	19 February 2018~26 May 2024
31 December 2016				
Hedged item	Hedging instrument	Fair Value	Expected period of cash flow	Expected period of profit and loss recognized in the statement of comprehensive income
Floating rate bonds	IRS	\$232,269	25 January 2017~26 May 2024	25 January 2017~26 May 2024

The terms of interest rate swap agreements are established based on the terms of the bonds hedged.

The Company and Subsidiaries' interest rate swap agreements are considered to be highly effective cash flow hedges. Amount of effective hedging instrument in cash flow hedges is as follows:

	For the years ended 31 December	
	2017	2016
Amount recognized in other comprehensive income	\$14,595	\$(216,856)
Amount reclassified from equity to profit or loss	(419)	1,798

(4) Offsetting of financial assets and financial liabilities

The Company and Subsidiaries own financial instruments that do not offset in accordance with IAS 32 but it executed enforceable master netting arrangement or other similar agreements with counterparties. Financial instruments subject to enforceable master netting arrangement or other similar agreements could be settled at net amount as chosen by the counterparties, or the financial instruments could be settled at gross amount if not. However, if one of the counterparty defaults, the other party could choose to settle the transaction at net amount.

Information related to offsetting financial assets and financial liabilities is disclosed as follows:

31 December 2017						
Financial assets bound by offsetting or enforceable master netting arrangement or similar agreement						
Item	Gross amount of recognized financial assets	Gross amount of offset financial liabilities recognized on balance sheet	Net financial assets recognized on balance sheet	Relevant amount that has not been offset on balance sheet		Net amount
				Financial instruments (Note)	Cash collateral received	
Derivative financial instrument	\$16,976,162	\$-	\$16,976,162	\$1,102,509	\$5,561,151	\$10,312,502

31 December 2017						
Financial liabilities bound by offsetting or enforceable master netting arrangement or similar agreement						
Item	Gross amount of recognized financial liabilities	Gross amount of offset financial assets recognized on balance sheet	Net financial liabilities recognized on balance sheet	Relevant amount that has not been offset on balance sheet		Net amount
				Financial instruments (Note)	Cash collateral pledged	
Derivative financial instrument	\$1,104,658	\$-	\$1,104,658	\$1,102,509	\$24,176	\$(22,027)

31 December 2016						
Financial assets bound by offsetting or enforceable master netting arrangement or similar agreement						
Item	Gross amount of recognized financial assets	Gross amount of offset financial liabilities recognized on balance sheet	Net financial assets recognized on balance sheet	Relevant amount that has not been offset on balance sheet		Net amount
				Financial instruments (Note)	Cash collateral received	
Derivative financial	\$1,846,433	\$-	\$1,846,433	\$(1,846,433)	\$-	\$-



31 December 2016

Financial assets bound by offsetting or enforceable master netting arrangement or similar agreement instrument

31 December 2016

Financial liabilities bound by offsetting or enforceable master netting arrangement or similar agreement

Item	Gross amount of recognized financial liabilities	Gross amount of offset financial assets recognized on balance sheet	Net financial liabilities recognized on balance sheet	Relevant amount that has not been offset on balance sheet		Net amount
				Financial instruments (Note)	Cash collateral pledged	
Derivative financial instrument	\$26,975,904	\$-	\$26,975,904	\$(1,846,433)	\$-	\$25,129,471

Note: Master netting arrangement and non-cash collateral are included.

#### 49. Fair value measurement hierarchy

##### (1) Fair value measurement hierarchy

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, based on the lowest level input that is significant to the fair value measurement as a whole. Level 1, 2 and 3 inputs are described as follows:

Level 1: Quoted (unadjusted) market prices in active markets for identical assets or liabilities that the entity can access at the measurement date.

Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3: Unobservable inputs for the asset or liability.

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Company and Subsidiaries determine whether transfers have occurred between Levels in the hierarchy by re-assessing categorization at the end of each reporting period.

##### (2) Fair value measurement hierarchy of the Company and Subsidiaries' assets and liabilities

The Company and Subsidiaries do not have assets that are measured at fair value on a non-recurring basis. Fair value measurement hierarchy of the Company and Subsidiaries' assets and liabilities measured at fair value on a recurring basis is as follows:

Items	31 December 2017			
	Total	Level 1	Level 2	Level 3
Non-derivative financial instruments				
Assets				
Financial assets at fair value through profit or loss				
Designated at fair value through profit or loss at initial recognition				
Stocks	\$84,171	\$84,171	\$-	\$-
Other	155,197	-	155,197	-
Held for trading				
Stocks	6,927,268	6,912,293	14,975	-
Bonds	2,401,924	2,401,922	2	-
Other	16,739,083	16,739,083	-	-

Available-for-sale financial assets				
Stocks	689,148,105	676,397,304	2,650,074	10,100,727
Bonds (Note 1)	469,012,295	24,890,926	444,121,369	-
Other	360,381,165	292,738,242	16,490,474	51,152,449
Investment property (Note 2)	452,495,844	-	-	452,495,844
Derivative financial instruments				
Assets				
Financial assets at fair value through profit or loss	16,729,718	-	16,729,718	-
Derivative financial assets for hedging	246,444	-	246,444	-
Liabilities				
Financial liabilities at fair value through profit or loss	1,104,658	-	1,104,658	-

Items	31 December 2016			
	Total	Level 1	Level 2	Level 3
Non-derivative financial instruments				
Assets				
Financial assets at fair value through profit or loss				
Designated at fair value through profit or loss at initial recognition				
Other	\$80,102	\$-	\$80,102	\$-
Held for trading				
Stocks	6,970,835	6,970,835	-	-
Bonds	3,519,545	2,217,257	1,302,288	-
Other	26,897,326	24,621,664	2,275,662	-
Available-for-sale financial assets				
Stocks	606,941,523	595,839,280	2,477,887	8,624,356
Bonds (Note 1)	513,677,802	40,845,964	472,831,838	-
Other	302,945,916	248,458,142	14,032,097	40,455,677
Investment property (Note 2)	447,175,243	-	-	447,175,243
Derivative financial instruments				
Assets				
Financial assets at fair value through profit or loss	1,614,164	-	1,614,164	-
Derivative financial assets for hedging	232,269	-	232,269	-
Liabilities				
Financial liabilities at fair value through profit or loss	26,982,208	6,304	26,975,904	-

Note 1: Guarantee deposits paid in bonds are included.

Note 2: Amount of investment property excludes the parts which were measured at cost.

#### A. Transfers between Level 1 and Level 2

For the year ended 31 December 2017, the Company and Subsidiaries transferred stocks available-for-sale which were measured at fair value on a recurring basis, from Level 2 to Level 1. A total of \$354,375 thousand was transferred as its market price was obtainable. For the year ended 31 December 2016, the Company and Subsidiaries transferred stocks available-for-sale which were measured at fair value on a recurring basis, from Level 2 to Level 1. A total of \$133,875 thousand was transferred as its market price was obtainable.

#### B. Reconciliation for fair value measurements in Level 3 for movements

Reconciliation for fair value measurements in Level 3 of the fair value hierarchy for movements during the period is as follows:

	For the year ended 31 December 2017		For the year ended 31 December 2016	
	Available-for-sale financial assets	Investment property	Available-for-sale financial assets	Investment property
Beginning balance	\$49,080,033	\$447,175,243	\$40,719,087	\$448,801,078
Total gains (losses) recognized				
Amount recognized in profit or loss				
Realized gains from available-for-sale financial assets	3,205,822	-	2,251,211	-
(Losses) gains from investment property	-	(833,201)	-	3,728,709

Amount recognized in other comprehensive income				
Unrealized valuation (losses) gains from available-for-sale financial assets	(347,924)	-	992,871	-
Exchange differences resulting from translating the financial statements of foreign operations	-	438,152	-	(8,800,438)
Acquisitions or issuances	19,478,410	-	11,203,252	-
Transfers from property and equipment	-	375,260	-	-
Transfers from investment property under construction	-	3,147,208	-	3,434,851
Transfers from prepayments for buildings and land – Investments	-	2,067	-	11,043
Transfers from investment property measured at cost	-	2,191,115	-	-
Disposals or settlements	(9,902,617)	-	(5,918,867)	-
Transfers to Level 3	307,692	-	-	-
Transfers out of Level 3	(568,240)	-	(167,521)	-
Ending balance	<u>\$61,253,176</u>	<u>\$452,495,844</u>	<u>\$49,080,033</u>	<u>\$447,175,243</u>

Total gains (losses) recognized in profit or loss in the table above contain unrealized gains and losses related to assets on hand as of 31 December 2017 and 2016 in the amount of \$(833,201) thousand and \$3,728,709 thousand, respectively.

### C. Information on significant unobservable inputs to valuation

Description of significant unobservable inputs to valuation of recurring fair value measurements categorized within Level 3 of the fair value hierarchy is as follows:

31 December 2017				
	Valuation techniques	Significant unobservable inputs	Interval (weighted average)	Relationship between inputs and fair value
Available-for-sale financial assets	Market approach	Discount for lack of marketability	11%~30%	The higher the discount for lack of marketability, the lower the fair value of the stocks
	Income approach	Discount for lack of marketability, discount for minority interest, etc.	15%~53%	The higher the discount for lack of marketability and control, the lower the fair value of the stocks
		Growth rate of net profit after tax	-60%~69%	The higher the growth rate of adjusted net profit after tax, the higher the fair value of the stocks
		Dividend payout ratio	0~140%	The higher the dividend payout ratio, the higher the fair value of the stocks
Investment property	Refer to Note 16			
31 December 2016				
	Valuation techniques	Significant unobservable inputs	Interval (weighted average)	Relationship between inputs and fair value
Available-for-sale financial assets	Market approach	Discount for lack of marketability	11%~30%	The higher the discount for lack of marketability, the lower the fair value of the stocks
	Income approach	Discount for lack of marketability	15%~20%	The higher the discount for lack of marketability, the lower the fair value of the stocks
		Growth rate of adjusted net profit after tax	-50%~235%	The higher the growth rate of adjusted net profit after tax, the higher the fair value of the stocks
		Dividend payout ratio	50%~100%	The higher the dividend payout ratio, the higher the fair value of the stocks
Investment property	Refer to Note 16			

### D. Valuation process used for fair value measurements categorized within Level 3 of the fair value hierarchy

The Company and Subsidiaries' Risk Management Department is responsible for validating the fair value measurements of financial assets and ensuring that the results of the valuation are in line with market conditions, based on independent and reliable inputs which are consistent with other information, and represent exercisable prices. The Department analyzes the movements in the values of assets and liabilities which are required to be re-measured or re-assessed as per the Company and Subsidiaries' accounting policies at each reporting date. The fair value of the investment property is measured in accordance with the valuation measurements and input

assumptions announced by FSC and is examined by external appraisers.

- (3) Fair value measurement hierarchy of the Company and Subsidiaries' assets and liabilities not measured at fair value but for which the fair value is disclosed

31 December 2017				
	Total	Level 1	Level 2	Level 3
Financial assets not measured at fair value for which only the fair value is disclosed				
Debt instrument investments for which no active market exists	\$2,485,340,753	\$321,465	\$2,485,016,282	\$3,006
Held-to-maturity financial assets (Note)	73,483,056	22,469	67,216,914	6,243,673
Other financial assets	4,521,701	-	4,521,701	-
31 December 2016				
	Total	Level 1	Level 2	Level 3
Financial assets not measured at fair value for which only the fair value is disclosed				
Debt instrument investments for which no active market exists	\$2,105,543,457	\$337,864	\$2,105,202,343	\$3,250
Held-to-maturity financial assets (Note)	39,199,654	22,694	38,801,873	375,087
Other financial assets	7,720,518	-	7,720,518	-

Note: Guarantee deposits paid in bonds are included.

50. Exchange rates used to translate material financial assets and liabilities denominated in foreign currencies are disclosed as follows:

The following information of material foreign assets and liabilities is disclosed aggregately based on the functional currency of each consolidated entities:

31 December 2017			
	Foreign Currency	Exchange Rate	NTD
Financial Assets			
Monetary Items			
USD	\$87,345,078	29.848000	\$2,607,075,875
AUD	2,049,548	23.262039	47,676,669
CNH	19,592,718	4.579003	89,715,108
Non-Monetary Items			
USD	12,894,813	29.848000	384,884,383
HKD	9,105,617	3.818955	34,773,943
Investments accounted for using the equity method			
CNY	170,436	4.583500	781,195
USD	4,076	29.848000	121,671
PHP	22,996,663	0.597900	13,749,705
IDR	5,655,474,784	0.002201	12,447,700
31 December 2016			
	Foreign Currency	Exchange Rate	NTD
Financial Assets			
Monetary Items			
USD	\$71,400,397	32.279000	\$2,304,733,421
AUD	1,587,161	23.302210	36,984,357
CNH	18,365,459	4.621883	84,883,001
Non-Monetary Items			
USD	11,858,753	32.279000	382,788,693
HKD	17,501,775	4.162213	72,846,112
Investments accounted for using the equity method			

	31 December 2016		
	Foreign Currency	Exchange Rate	NTD
CNY	195,312	4.644800	907,187
USD	4,024	32.279000	129,896
PHP	20,906,682	0.651600	13,622,794
IDR	4,889,865,889	0.002401	11,740,568

Note: The Company and Subsidiaries evaluated that foreign currencies other than functional currencies of each consolidated entities do not have material impact; thus, the related amount are excluded from the disclosure.

51. Assets and liabilities are distinguished based on expectations regarding recovery or settlement within 12 months after the reporting date and more than 12 months after the reporting date:

Items	31 December 2017		
	Recovery within 12 months	Recovery more than 12 months	Total
Cash and cash equivalents	\$210,543,885	\$-	\$210,543,885
Receivables	81,067,451	778,494	81,845,945
Current tax assets	18,090	-	18,090
Financial assets at fair value through profit or loss	17,005,404	26,031,957	43,037,361
Available-for-sale financial assets	34,065,289	1,483,385,426	1,517,450,715
Derivative financial assets for hedging	14,942	231,502	246,444
Investments accounted for using the equity method – Net	-	33,122,620	33,122,620
Debt instrument investments for which no active market exists	31,707,234	2,361,303,350	2,393,010,584
Held-to-maturity financial assets	138,304	57,669,414	57,807,718
Other financial assets – Net	-	4,500,000	4,500,000
Investment property	-	459,175,538	459,175,538
Investment property under construction	-	3,541,501	3,541,501
Prepayments for buildings and land – Investments	-	690,203	690,203
Loans	185,534	603,532,720	603,718,254
Reinsurance assets	-	758,458	758,458
Property and equipment	-	31,077,311	31,077,311
Intangible assets	-	46,272,945	46,272,945
Deferred tax assets	-	28,448,690	28,448,690
Other assets	5,613,550	21,505,570	27,119,120
Separate account product assets	11,768,018	543,501,161	555,269,179
Total assets			<u>\$6,097,654,561</u>

Items	31 December 2017		
	Settlement within 12 months	Settlement more than 12 months	Total
Payables	\$19,697,081	\$5,538,888	\$25,235,969
Current tax liabilities	177,190	-	177,190
Financial liabilities at fair value through profit or loss	1,053,845	50,813	1,104,658
Bonds payable	-	70,000,000	70,000,000
Preferred stock liability	5,000,000	-	5,000,000
Insurance liabilities	-	4,923,940,864	4,923,940,864
Reserve for insurance contracts with feature of financial instruments	-	8,761,609	8,761,609
Foreign exchange volatility reserve	-	11,589,138	11,589,138

Provisions	415,757	56,245	472,002
Deferred tax liabilities	-	37,034,552	37,034,552
Other liabilities	375,474	17,512,563	17,888,037
Separate account product liabilities	1,273,729	553,995,450	555,269,179
Total liabilities			<u>\$5,656,473,198</u>

Items	31 December 2016		
	Recovery within 12 months	Recovery more than 12 months	Total
Cash and cash equivalents	\$148,761,072	\$-	\$148,761,072
Receivables	70,372,693	240,386	70,613,079
Financial assets at fair value through profit or loss	4,404,143	34,677,829	39,081,972
Available-for-sale financial assets	60,284,138	1,361,332,271	1,421,616,409
Derivative financial assets for hedging	19,956	212,313	232,269
Investments accounted for using the equity method – Net	-	31,130,963	31,130,963
Debt instrument investments for which no active market exists	25,677,843	2,100,504,506	2,126,182,349
Held-to-maturity financial assets	-	27,775,410	27,775,410
Other financial assets – Net	1,661,395	6,000,000	7,661,395
Investment property	-	452,751,907	452,751,907
Investment property under construction	-	3,300,843	3,300,843
Prepayments for buildings and land – Investments	-	383,904	383,904
Loans	102,607	607,544,468	607,647,075
Reinsurance assets	-	738,779	738,779
Property and equipment	-	29,498,116	29,498,116
Intangible assets	-	49,045,554	49,045,554
Deferred tax assets	-	12,640,191	12,640,191
Other assets	4,804,280	25,070,696	29,874,976
Separate account product assets	6,209,559	491,804,652	498,014,211
Total assets			<u>\$5,556,950,474</u>

Items	31 December 2016		
	Settlement within 12 months	Settlement more than 12 months	Total
Short-term debts	\$46,444	\$-	\$46,444
Payables	24,184,579	168,110	24,352,689
Current tax liabilities	185,413	-	185,413
Financial liabilities at fair value through profit or loss	26,846,814	135,394	26,982,208
Bonds payable	-	35,000,000	35,000,000
Preferred stock liability	-	5,000,000	5,000,000
Insurance liabilities	-	4,547,132,223	4,547,132,223
Reserve for insurance contracts with feature of financial instruments	-	10,320,750	10,320,750
Foreign exchange volatility reserve	-	9,871,478	9,871,478
Provisions	-	424,226	424,226
Deferred tax liabilities	-	28,848,843	28,848,843
Other liabilities	366,379	6,421,690	6,788,069
Separate account product liabilities	1,077,203	496,937,008	498,014,211
Total liabilities			<u>\$5,192,966,554</u>

52. Related party transactions

- (1) Information of the related parties that had transactions with the Company and Subsidiaries during the financial reporting period is as follows:

Name	Nature of the relationship
Cathay Financial Holding Co., Ltd.	Parent company
Cathay Insurance (Bermuda) Co., Ltd.	Subsidiary
Cathay Securities Investment Consulting Co., Ltd.	Subsidiary
Cathay Insurance Company Limited (China)	Associate
Symphox Information Co., Ltd.	Associate
Ally Logistic Property Co., Ltd.	Subsidiary of associates
Seaward Card Co., Ltd.	Subsidiary of associates (Note1)
Cathay United Bank	Other related party
Cathay Century Insurance Co., Ltd.	Other related party
Cathay Securities Co., Ltd.	Other related party
Cathay Venture Inc.	Other related party
Cathay Securities Investment Trust Co., Ltd.	Other related party
Indovina Bank Limited	Other related party
Cathay Futures Co., Ltd.	Other related party
Cathay Charity Foundation	Other related party
Cathay Real Estate Development Co., Ltd.	Other related party
Cathay Healthcare Management Co., Ltd.	Other related party
Cathay Medical Care Corp.	Other related party
Cathay Hospitality Management Co., Ltd.	Other related party
Lin Yuan Property Management Co., Ltd.	Other related party
San Ching Engineering Co., Ltd.	Other related party
Liang-Ting Co., Ltd.	Other related party (Note 2)
Other (including directors, supervisors, key management personnel and their spouses and relatives within the second-degree of kinship)	Other related party

Note 1: Seaward Card Co., Ltd., originally held by Cathay United Bank, was sold to Symphox Information Co., Ltd. on 21 July 2017. Thus, the relationship between the Company and its Subsidiaries with Seaward Card Co., Ltd. has changed from other related party to Subsidiary of associates.

Note 2: No longer a related party of the Company and Subsidiaries from 8 June 2016.

- (2) Significant transactions with related parties

A. Property transactions

Property transactions between the Company and Subsidiaries and related parties are in the nature of undertaking contracted projects, trade, and lease transactions. The terms of such transactions are based on market surveys, the contracted terms of both parties and public bidding.

a. Significant transactions of undertaking contracted projects with related parties are listed below:

Name	For the year ended 31 December 2017	
	Items	Amount
Associate and its subsidiary		
Ally Logistic Property Co., Ltd.	Wuri E-commerce Building, etc.	\$1,348,450
Other related party		
Lin Yuan Property Management Co., Ltd.	Cathay Land Mark, etc.	15,758
San Ching Engineering Co., Ltd.	THSR Taoyuan Commercial Park, etc.	274,409
Cathay Real Estate Development Co., Ltd.	Minsheng Jingguo Building, etc.	1,225,857
Subtotal		1,516,024
Total		\$2,864,474

Name	For the year ended 31 December 2016	
	Items	Amount
Associate and its subsidiary		
Ally Logistic Property Co., Ltd.	Jui-Fang Logistic Park, etc.	\$1,423,127
Other related party		
Lin Yuan Property Management Co., Ltd.	Dunnan Xinyi Building, etc.	32,158
San Ching Engineering Co., Ltd.	Cathay Land Mark, etc.	440,901
Cathay Real Estate Development Co., Ltd.	Minsheng Jingguo Building, etc.	598,936
Subtotal		1,071,995
Total		<u>\$2,495,122</u>

The total amounts of contracted projects for real estate as of 31 December 2017 and 2016 between the Company and Subsidiaries and Ally Logistic Property Co., Ltd. were \$3,383,783 thousand and \$3,383,783 thousand, respectively.

The total amounts of contracted projects for real estate as of 31 December 2017 and 2016 between the Company and Subsidiaries and Lin Yuan Property Management Co., Ltd. were \$1,387 thousand and \$17,252 thousand, respectively.

The total amounts of contracted projects for real estate as of 31 December 2017 and 2016 between the Company and Subsidiaries and San Ching Engineering Co., Ltd. were \$1,853,190 thousand and \$1,853,332 thousand, respectively.

The total amounts of contracted projects for real estate as of 31 December 2017 and 2016 between the Company and Subsidiaries and Cathay Real Estate Development Co., Ltd. were \$1,742,250 thousand and \$1,742,250 thousand, respectively.

b. Real-estate rental income (from related parties)

Name	Rental income	
	For the years ended 31 December	
	2017	2016
Parent company		
Cathay Financial Holding Co., Ltd.	\$54,011	\$37,868
Subsidiary		
Cathay Securities Investment Consulting Co., Ltd.	8,900	8,580
Associate and its subsidiary		
Symphox Information Co., Ltd.	40,912	35,867
Ally Logistic Property Co., Ltd.	299,821	165,768
Cathay Insurance Company Limited (China)	27,103	21,373
Subtotal	367,836	223,008
Other related party		
Cathay United Bank	580,440	480,382
Cathay Century Insurance Co., Ltd.	105,435	103,072
Cathay Securities Investment Trust Co., Ltd.	45,132	45,039
Cathay Securities Co., Ltd.	38,063	33,497
San Ching Engineering Co., Ltd.	5,610	5,610
Cathay Futures Co., Ltd.	6,091	6,001
Cathay Medical Care Corp.	185,327	180,882
Cathay Venture Inc.	4,730	3,470
Cathay Real Estate Development Co., Ltd.	19,361	17,416



Cathay Healthcare Management Co., Ltd.	56,032	55,638
Cathay Hospitality Management Co., Ltd.	225,304	206,105
Liang-Ting Co., Ltd.	-	3,088
Subtotal	1,271,525	1,140,200
Total	\$1,702,272	\$1,409,656

Name	Guarantee deposits received	
	31 December 2017	31 December 2016
Parent company		
Cathay Financial Holding Co., Ltd.	\$12,588	\$10,086
Subsidiary		
Cathay Securities Investment Consulting Co., Ltd.	2,089	4,108
Associate and its subsidiary		
Symphox Information Co., Ltd.	9,798	9,617
Ally Logistic Property Co., Ltd.	55,669	55,649
Cathay Insurance Company Limited (China)	7,186	7,282
Subtotal	72,653	72,548
Other related party		
Cathay United Bank	164,798	157,492
Cathay Century Insurance Co., Ltd.	26,786	24,469
Cathay Securities Investment Trust Co., Ltd.	10,093	10,093
Cathay Securities Co., Ltd.	8,826	8,442
Cathay Medical Care Corp.	10,916	10,801
Cathay Real Estate Development Co., Ltd.	3,773	3,998
Cathay Healthcare Management Co., Ltd.	13,157	13,157
Cathay Hospitality Management Co., Ltd.	216,949	214,825
Subtotal	455,298	443,277
Total	\$542,628	\$530,019

Lease periods are usually between 2 to 5 years and rental incomes are collected on a monthly basis.

c. Real-estate rental expenses (to related parties)

Name	Rental expense	
	For the years ended 31 December	
	2017	2016
Other related party		
Cathay Real Estate Development Co., Ltd.	\$7,413	\$7,413
Cathay United Bank	61,790	62,071
Total	\$69,203	\$69,484

Name	Guarantee deposits paid	
	31 December 2017	31 December 2016
Other related party		
Cathay United Bank	\$15,367	\$15,455

According to contracts, leasing periods are generally 1 to 2 years, and rentals are usually paid on a monthly basis.

B. Cash in banks

Name	Items	31 December 2017	31 December 2016
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Other related party			
Cathay United Bank	Time deposit	\$2,047,772	\$2,069,040
	Cash in bank	26,515,691	24,819,057
Indovina Bank Limited	Time deposit	13,140	21,270
	Cash in bank	15,984	33,928
Total		<u>\$28,592,587</u>	<u>\$26,943,295</u>

Interest income from Cathay United Bank for the years ended 31 December 2017 and 2016 were \$28,157 thousand and \$19,034 thousand, respectively.

Interest income from Indovina Bank Limited for the years ended 31 December 2017 and 2016 were \$1,438 thousand and \$270 thousand, respectively.

As of 31 December 2017 and 2016, time deposit pledged were \$3,000 thousand and \$4,482 thousand, respectively.

C. Secured loans

Name	For the year ended 31 December 2017		
	Maximum amount	Rate	Ending balance
Other related party			
Other	\$1,107,371	1.03%~3.44%	<u>\$909,989</u>

Name	For the year ended 31 December 2016		
	Maximum amount	Rate	Ending balance
Other related party			
Other	\$1,085,235	1.03%~3.44%	<u>\$1,018,137</u>

Interest income from other for the years ended 31 December 2017 and 2016 were \$14,329 thousand and \$16,436 thousand, respectively.

D. Balance of beneficiary certificates purchased from related parties

Name		31 December 2017	31 December 2016
Other related party			
Cathay Securities Investment	Market value	\$-	\$101,392
Trust Co., Ltd. managed funds	Cost	\$-	\$100,000

E. Discretionary account management balance

Name	31 December 2017	31 December 2016
Other related party		
Cathay Securities Investment Trust Co., Ltd.	<u>\$245,661,387</u>	<u>\$183,588,745</u>

F. Other receivables

Name	31 December 2017	31 December 2016
Parent company		
Cathay Financial Holding Co., Ltd. (Note)	\$706,336	\$4,953,921
Other related party		
Cathay Century Insurance Co., Ltd.	56,124	152,623
Cathay Securities Investment Trust Co., Ltd.	51,323	39,460
Subtotal	<u>107,447</u>	<u>192,083</u>
Total	<u>\$813,783</u>	<u>\$5,146,004</u>

Note: Receivables are refundable tax under the consolidated income tax system.

G. Reinsurance assets

Name	31 December 2017	31 December 2016
Subsidiary		
Cathay Insurance (Bermuda) Co., Ltd.	\$-	\$13,245

H. Guarantee deposits paid

Name	31 December 2017	31 December 2016
Other related party		
Cathay Futures Co., Ltd.	\$1,628,717	\$1,200,485

For the years ended 31 December 2017 and 2016, the imputed interest income of guarantee deposits paid from Cathay Futures Co., Ltd. were \$1,087 thousand and \$1,748 thousand, respectively.

I. Guarantee deposits received

Name	31 December 2017	31 December 2016
Associate and its subsidiary		
Ally Logistic Property Co., Ltd.	\$337,790	\$382,618
Other related party		
Lin Yuan Property Management Co., Ltd.	5,000	5,000
San Ching Engineering Co., Ltd.	661,181	297,261
Cathay Hospitality Management Co., Ltd.	120,257	120,257
Subtotal	786,438	422,518
Total	\$1,124,228	\$805,136

J. Other payables

Name	31 December 2017	31 December 2016
Parent company		
Cathay Financial Holding Co., Ltd. (Note)	\$158,589	\$158,410
Associate and its subsidiary		
Symphox Information Co., Ltd.	1,776	28,762
Other related party		
Cathay United Bank	163,342	549,934
Cathay Century Insurance Co., Ltd.	7,706	8,856
Cathay Securities Investment Trust Co., Ltd.	14,576	9,834
Subtotal	185,624	568,624
Total	\$345,989	\$755,796

Note: The payables are interest expenses accrued from bonds payable and preferred stock liability.

K. Bonds payable

Name	31 December 2017	31 December 2016
Parent company		
Cathay Financial Holding Co., Ltd.	\$35,000,000	\$35,000,000

L. Preferred stock liability

Name	31 December 2017	31 December 2016
Parent company		
Cathay Financial Holding Co., Ltd.	\$5,000,000	\$5,000,000

M. Premium income

Name	For the years ended 31 December	
	2017	2016
Other related party		
Cathay United Bank	\$78,392	\$71,294
Cathay Century Insurance Co., Ltd.	19,215	17,516
Cathay Securities Investment Trust Co., Ltd.	3,546	3,410
Cathay Medical Care Corp.	43,234	42,529
Cathay Securities Co., Ltd.	8,044	7,441
Lin Yuan Property Management Co., Ltd.	3,183	3,345
Other	294,377	200,932
Total	\$449,991	\$346,467

N. Handling fees earned

Name	For the years ended 31 December	
	2017	2016
Other related party		
Cathay Securities Investment Trust Co., Ltd.	\$182,147	\$143,984

O. Insurance expenses

Name	For the years ended 31 December	
	2017	2016
Other related party		
Cathay Century Insurance Co., Ltd.	\$115,158	\$122,617

P. Indemnity income

Name	For the years ended 31 December	
	2017	2016
Other related party		
Cathay Century Insurance Co., Ltd.	\$13,114	\$11,809

Q. Reinsurance income

Name	For the years ended 31 December	
	2017	2016
Subsidiary		
Cathay Insurance (Bermuda) Co., Ltd.	\$131,460	\$127,610

Cathay Insurance (Bermuda) Co., Ltd. engaged only in reinsurance business after its establishment. As the Company's board of directors resolved to acquire the reinsurance business of Cathay Insurance (Bermuda) Co., Ltd. on 7 November 2017, Cathay Insurance (Bermuda) Co., Ltd. had not engaged in any reinsurance business after the settlement date (15 December 2017).

R. Reinsurance service expenses

Name	For the years ended 31 December	
	2017	2016
Subsidiary		
Cathay Insurance (Bermuda) Co., Ltd.	\$8,826	\$8,839

S. Reinsurance claim payments

Name	For the years ended 31 December	
	2017	2016
Subsidiary		
Cathay Insurance (Bermuda) Co., Ltd.	\$128,255	\$127,133

T. Other operating costs

Name	For the years ended 31 December	
	2017	2016
Other related party		
Cathay United Bank	\$902,199	\$743,944
Cathay Securities Investment Trust Co., Ltd.	152,394	109,201
Total	\$1,054,593	\$853,145

U. Finance costs

Name	For the years ended 31 December	
	2017	2016
Parent company		
Cathay Financial Holding Co., Ltd.	\$1,260,179	\$65,410

Finance costs consist of interest expenses accrued from bonds payable.

V. Operating expenses

Name	For the years ended 31 December	
	2017	2016
Associate and its subsidiary		
Symphox Information Co., Ltd.	\$286,646	\$357,766
Seaward Card Co., Ltd.	90,759	92,964
Subtotal	377,405	450,730
Other related party		
Cathay United Bank	5,860,235	7,842,181
Cathay Securities Co., Ltd.	8,450	-
Cathay Venture Inc.	13,440	-
Lin Yuan Property Management Co., Ltd.	781,188	782,457
Cathay Real Estate Development Co., Ltd.	5,828	7,088
Cathay Futures Co., Ltd.	3,571	3,580
Cathay Healthcare Management Co., Ltd.	30,623	17,963
Cathay Medical Care Corp.	3,731	7,817
Cathay Charity Foundation	5,550	5,703
San Ching Engineering Co., Ltd.	3,924	3,906
Subtotal	6,716,540	8,670,695
Total	\$7,093,945	\$9,121,425

W. Non-operating income

Name	For the years ended 31 December	
	2017	2016
Parent company		
Cathay Financial Holding Co., Ltd.	\$5,127	\$3,894
Other related party		
Cathay Century Insurance Co., Ltd.	580,053	1,334,873
Cathay United Bank	174,073	181,017
Cathay Securities Co., Ltd.	13,290	6,231
Cathay Securities Investment Trust Co., Ltd.	19,151	19,718
Cathay Healthcare Management Co., Ltd.	4,792	4,776
Cathay Medical Care Corp.	3,651	3,630
Subtotal	795,010	1,550,245
Total	\$800,137	\$1,554,139

Non-operating income is mainly generated from the Company and Subsidiaries' integrated marketing activities.

#### X. Non-operating expense

Name	For the years ended 31 December	
	2017	2016
Parent company		
Cathay Financial Holding Co., Ltd.	\$93,000	\$318,820

Non-operating expenses are interest expenses accrued from preferred stock liability.

#### Y. Other

As of 31 December 2017 and 2016, the nominal amounts of the financial instruments transactions with Cathay United Bank are summarized as below (USD in thousands):

Item	31 December 2017		31 December 2016	
	USD	3,322,000	USD	3,269,000
CS contracts				

#### Z. Key management personnel compensation

	For the years ended 31 December	
	2017	2016
Short-term employee benefits	\$134,551	\$137,310
Post-employment benefits	1,219	1,705
Total	\$135,770	\$139,015

The management of the Company includes chairman, directors, president, senior executive vice president, senior vice general managers and the above.

### 53. Pledged assets

#### (1) The Company

The Company provided cash, time deposits and government bonds as guarantees for investments and bonds pledged with courts in legal as guarantee of litigations. Moreover, pursuant to Article 141 of the Insurance Act, the Company deposited 15% of its capital in the Central Bank as the Guaranteed Depository Insurance. Pledged assets are summarized based on the net carrying amounts. Details are as follows:

	31 December 2017	31 December 2016
Guarantee deposits paid – Government bonds	\$9,637,852	\$10,459,146
Guarantee deposits paid – Time deposits	486,100	608,982
Guarantee deposits paid – Others	56,163	53,487
Total	<u>\$10,180,115</u>	<u>\$11,121,615</u>

(2) Cathay Lujiazui Life

According to the requirement of the “China Insurance Regulatory Commission”, the guaranteed deposit is 20% of the registered capital. Details are as follows (CNY in thousands):

	31 December 2017	31 December 2016
Guarantee deposits paid – Time deposits	<u>CNY 630,000</u>	<u>CNY 320,000</u>

(3) Cathay Life (Vietnam)

According to the requirement of the Ministry of Finance of Vietnam, the guaranteed deposit is 2% of the legal capital. Details are as follows (VND in thousands):

	31 December 2017	31 December 2016
Guarantee deposits paid – Time deposits	<u>VND 12,000,000</u>	<u>VND 12,000,000</u>

54. Commitment and Contingencies

(1) Legal claim contingency

The Company has its own response policies to legal claims. Once the losses can be reasonably estimated based on professional advices, the Company will recognize the losses and adjust negative impacts on financial affairs resulting from the claims.

(2) Investment commitment for private equity fund

As of 31 December 2017, the maximum remaining capital commitment for the contracted private equity fund of the Company was USD 2,001,623 thousand, EUR 179,315 thousand and GBP 1,557 thousand.

55. Significant disaster damages

None.

56. Significant subsequent events

- (1) On 18 January 2018, the Legislative Yuan passed amendments to the Income Tax Act. The amendments raised the corporate income tax rate for companies from 17% to 20%. After the change of the tax rate, the deferred tax assets and deferred tax liabilities will be increased by \$5,006,770 thousand and \$2,530,148 thousand, respectively.
- (2) In order to increase the net adjusted capital and RBC ratio, the Company’s board of directors, on behalf of the shareholders, resolved to issue 300,000 thousand shares of common stocks at a premium of \$100 per share through private placement on 9 February 2018. All the newly issued common stocks will be subscribed by the parent company, Cathay Financial Holding Co., Ltd. The proposal of the capital increase has not yet been approved by the Insurance Bureau of FSC at the date of issuance of the Company’s financial statements.
- (3) The Company’s board of directors resolved to early redeem \$5 billion of Class C preferred stocks on 15 March 2018. The right of redemption is expected to be exercised in July 2018, and the proposal is

still pending approval from the Insurance Bureau of FSC.

- (4) The Company's board of directors resolved to increase capital in its subsidiary, Cathay Vietnam, by investing USD 0.12 billion on 15 March 2018. The proposal of capital increase is still pending approval from the Insurance Bureau of FSC. In addition, the Company's board of directors also expects to participate in capital increase of Rizal Commercial Banking Corporation to maintain its percentage of ownership interests. The purchase amount is approximately PHP 3.5025 billion, and the proposal of capital increase is still pending approval from the Insurance Bureau of FSC and Philippines Stock Exchange.

## 57. Other matters

### (1) Discretionary account management

A. As of 31 December 2017 and 2016, the Company contracts with securities investment trust business for discretionary investments management. The investment details are disclosed as follows:

Items	31 December 2017	
	Carrying amount	Fair value
Domestic stocks	\$146,469,572	\$146,469,572
Overseas stocks	55,439,633	55,439,633
Reverse repurchase bonds	8,910,000	8,910,000
Cash in banks	34,384,975	34,384,975
Beneficiary certificates	318,911	318,911
Futures and options	138,296	138,296
Total	<u>\$245,661,387</u>	<u>\$245,661,387</u>

Items	31 December 2016	
	Carrying amount	Fair value
Domestic stocks	\$111,615,056	\$111,615,056
Overseas stocks	43,865,191	43,865,191
Reverse repurchase bonds	8,570,400	8,570,400
Cash in banks	18,580,579	18,580,579
Beneficiary certificates	710,198	710,198
Futures and options	247,321	247,321
Total	<u>\$183,588,745</u>	<u>\$183,588,745</u>

B. As of 31 December 2017, the Company entered into discretionary account management contracts in the amounts of NTD 107,000,000 thousand, USD 1,595,000 thousand and HKD 2,750,000 thousand. As of 31 December 2016, the Company entered into discretionary account management contracts in the amounts of NTD 90,748,903 thousand, USD 1,185,000 thousand and HKD 1,780,000 thousand.

- (2) Revenue and expenses arising from business transactions, promotion activities and information sharing between parent company and other subsidiaries are directly recognized or allocated to the Company and its affiliates by using reasonable allocation method based on the attribution of the transactions.

### (3) Capital management

#### A. Objectives

In order to enhance the Company's capital structure and business growth, the Company has established a set of capital adequacy management standards and complies with laws and regulation to maintain its RBC ratio in a certain range in order to reduce all types of risks.

#### B. Policies



In order to assume all types of risks, the Company applies RBC ratio as the indicator for capital adequacy. The Company calculates RBC ratio periodically and aperiodically to monitor the status of capital adequacy in the short and mid-term. The Company sets business objectives and plans asset allocation based on the ratio.

#### C. Procedures

##### a. Periodically

The Company regularly reviews the RBC ratio. The Company uses assets and liabilities model based on cash flow of current contracts and assets, expected new contracts, and the best estimated scenario to estimate the RBC ratio in the future year and analyzes solvency. If the expected ratio deviates from related control standards, the Company decreases the risk exposures or increases capital.

##### b. Aperiodically

The Company conducts scenario analysis for RBC ratio focusing on the Company's use of funding, business development, reinsurance arrangement, or changes of the financial environment including updates of laws and regulations.

#### D. RBC ratio

RBC ratio of the Company, which is defined by Insurance Act and Regulations Governing Capital Adequacy of Insurance Companies, is above 200% during the past two years, and complies with the regulations.

### (4) Structured entities

#### A. Consolidated structured entities

The Company owns real estate investment and management organizations as consolidated structured entities. As of 31 December 2017 and 2016, the Company and Subsidiaries provided loans amounting to GBP 345,000 thousand and GBP 345,000 thousand to the consolidated structured entities for operation and investment, respectively.

#### B. Unconsolidated structured entities

- a. The Company and Subsidiaries do not provide financial support or other support to the unconsolidated structured entities. The Company and Subsidiaries' maximum exposure to loss from its interests in the unconsolidated structured entities is limited to the carrying amount of assets the Company and Subsidiaries recognized. The information of the recognized unconsolidated structured entities is disclosed as follows:

Types of structured entity	Nature and purpose	Interests owned
Private equity fund	Investment in private equity funds to receive returns	Investment in shares or limited partnership interests issued by the fund
Securitization vehicle	Investment in asset-backed security to receive returns	Investment in securitization vehicles issued by the entity

- b. As of 31 December 2017 and 2016, the carrying amount of assets recognized by the Company and Subsidiaries relating to their interests in unconsolidated structured entities is disclosed as follows:

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31 December 2017

	Private equity funds	Asset-backed securities
Available-for-sale financial assets	\$51,152,449	\$75,857,755
Debt instrument investments for which no active market exists	-	133,790,164
Held-to-maturity financial assets	-	6,175,423
Total	\$51,152,449	\$215,823,342

31 December 2016		
	Private equity funds	Asset-backed securities
Available-for-sale financial assets	\$40,455,678	\$100,957,444
Debt instrument investments for which no active market exists	-	106,571,086
Held-to-maturity financial assets	-	342,391
Total	\$40,455,678	\$207,870,921

#### 58. Information regarding investment in Mainland China

On 25 December 2002 and 24 July 2003, the Investment Commission of the Ministry of Economic Affairs (MOEAIC) authorized the Company to remit USD 22,850 thousand and USD 27,150 thousand, respectively, as the registered capital to establish a China-based company named Cathay Life Insurance Co., Ltd. (Guangzhou). The total amount of the registered capital was revised from USD 50,000 thousand to USD 48,330 thousand approved by MOEAIC on 20 December 2010. Also, MOEAIC authorized the Company to remit USD 59,000 thousand as the registered capital again on 16 May 2008. MOEAIC authorized the Company to remit USD 3,400 thousand as the registered capital again on 2 April 2012. MOEAIC also authorized the revision of the amount of USD 32,520 thousand of unexecuted project to CNY 200,000 thousand to avoid currency risk on 14 September 2013. The total registered capital was USD 110,730 thousand. On 25 September 2003, MOEAIC authorized Cathay Life Insurance Co., Ltd. (Guangzhou) to change its location from Guangzhou to Shanghai. The Company's subsidiary, Cathay Life Insurance Ltd. (China) has acquired a business license of an enterprise as legal person on 29 December 2004 and changed its name to Cathay Lujiazui Life Insurance Company Ltd. following approval by the China Insurance Regulatory Commission on 12 August 2014. The Company has remitted USD 48,330 thousand to the subsidiary as of 31 December 2009. The Company injected additional USD 29,880 thousand on 29 September 2010, CNY 200,000 thousand on 8 May 2014. On 23 August 2017, MOEAIC authorized the Company to remit CNY 700,000 thousand and the amount was remitted on 20 September 2017. As of 31 December 2017, the Company's remittances to the subsidiary totaled approximately CNY 900,000 thousand and USD 78,210 thousand.

On 17 October 2007, MOEAIC authorized the Company to remit USD 26,390 thousand as the registered capital to establish a China-based general insurance subsidiary (in the form of a joint venture with Cathay Century Insurance) of which was also approved by China Insurance Regulatory Commission on 8 October 2007. On 6 March 2008, MOEAIC authorized the Company to increase the remittances from USD 26,390 thousand to USD 28,960 thousand. On 15 August 2008, MOEAIC further authorized the Company to revise the remittance from USD 28,960 thousand to USD 28,140 thousand. The joint venture company named Cathay Insurance Company Ltd. (China) established by the Company and Cathay Century Insurance in Shanghai has acquired a business license of an enterprise as legal person on 26 August 2008. On 28 May 2013, MOEAIC authorized the Company to remit CNY 200,000 thousand to increase the share capital. As of 31 December 2017, the Company's remittances to this general insurance company totaled approximately CNY 200,000 thousand and USD 28,140 thousand.

On 1 November 2011 and 11 April 2012, MOEAIC authorized the Company to remit CNY 300,000 (USD 47,000) thousand and CNY 500,000 (USD 80,000) thousand, respectively. A total of USD 127,000 thousand was used as the registered capital to establish a China-based company named Lin Yuan (Shanghai) Real Estate Co., Ltd. The Company's subsidiary, Lin Yuan (Shanghai) Real Estate Co., Ltd. has acquired a business license of an enterprise as legal person on 15 August 2012. On 1 April 2013, MOEAIC

authorized the Company to remit CNY 700,000 (USD 111,000) thousand to increase the share capital. As of 31 December 2017, the Company's remittances to Lin Yuan (Shanghai) Real Estate Co., Ltd. totaled approximately CNY 1,500,000 thousand.

## 59. Segment information

### (1) General information

The Company and Subsidiaries abide by the provisions of insurance law for insurance business operations. In accordance with IFRS 8, the Company and Subsidiaries provide insurance policy products and the overall business decision-makers make decisions based on resource allocation of the Company as a whole, making the entire company one functioning entity.

### (2) Information of operating revenue by territory

The Company and Subsidiaries' operating revenues are primarily from premium income and investment income in both domestic and foreign area. The relevant operating revenue information is disclosed as follows:

	For the years ended 31 December	
	2017	2016
Domestic	\$793,432,793	\$721,604,435
Foreign	82,946,723	126,463,418
Total	<u>\$876,379,516</u>	<u>\$848,067,953</u>

## V. 2017 individual financial statements

### **Independent Auditors' Report** English Translation of a Report Originally Issued in Chinese

The Board of Directors and Shareholders  
Cathay Life Insurance Co., Ltd.

#### **Opinion**

We have audited the accompanying parent company only balance sheets of Cathay Life Insurance Co., Ltd. (the “Company”) as of 31 December 2017 and 2016, and the related parent company only statements of comprehensive income, changes in equity and cash flows for the years ended 31 December 2017 and 2016, and notes to the financial statements, including the summary of significant accounting policies.

In our opinion, based on our audits, the parent company only financial statements referred to above present fairly, in all material respects, the financial position of the Company as of 31 December 2017 and 2016, and its financial performance and cash flows for the years ended 31 December 2017 and 2016, in conformity with the requirements of the Regulations Governing the Preparation of Financial Reports by Insurance Enterprise.

#### **Basis for Opinion**

We conducted our audits in accordance with the Regulations Governing Auditing and Attestation of Financial Statements by Certified Public Accountants and auditing standards generally accepted in the Republic of China. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Parent Company Only Financial Statements* section of our report. We are independent of the Company in accordance with the Norm of Professional Ethics for Certified Public Accountant of the Republic of China (the “Norm”), and we have fulfilled our other ethical responsibilities in accordance with the Norm. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of 2017 parent company only financial statements. These matters were addressed in the context of our audit of the parent company only financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

**Independent Auditors' Report (continued)**  
English Translation of a Report Originally Issued in Chinese

Valuation of financial instruments

The Company determines the fair value of some financial instruments by applying valuation techniques. The Company involves internal valuation model to determine the fair value for partial of the financial instruments. The underlying assumptions of the valuation model will significantly impact the fair value of the reported financial instruments. Therefore, we determined valuation of financial instruments as a key audit matter.

Our audit procedures included (but not limited to) assessing and testing the effectiveness of internal controls related to valuation, including management's decision and approval of the valuation model and related assumptions, the controls related to the valuation model and change of assumptions, and management's valuation review process. We used internal valuation specialists on a sampling basis to assist in reviewing the valuation techniques, understanding and assessing the rationality of key valuation assumptions, performing independent valuation calculation, and determining whether the valuation differences are acceptable.

Please refer to Notes 4, 5.2 and 43 for details of the Company's valuation of financial instruments.

Measurement of insurance liabilities

The measurement of the Company's insurance liabilities is dependent on the calculations based on different assumptions. Partial of the assumptions followed the regulations issued by the authorities while partial of the assumptions followed the professional judgements of internal specialists, and thus resulting in high complexity. Therefore, we determined measurement of insurance liabilities as a key audit matter.

Our audit procedures included (but not limited to) evaluating and testing the effectiveness of internal controls around insurance liabilities, including management's decision and approval of the methods and assumptions used in setting aside various reserves and controls for changing the methods and assumptions and examining the data of calculating insurance liabilities. Meanwhile, we involved internal specialists in our audit procedures, including assessing the reasonableness of the actuarial judgements and actuarial assumption models made by management. In the liability adequacy test, the internal specialists evaluated the reasonableness of underlying assumptions and results.

Please refer to Notes 4, 5.2 and 27 for details of the Company's measurement of insurance liabilities.

**Independent Auditors' Report (continued)**  
English Translation of a Report Originally Issued in Chinese

Investment properties measured at fair value

The Company's investment properties are measured at fair value. Due to inaccessible market prices, the management evaluates the fair value of investment properties based on external real estate appraisers firm's valuation reports, which highly relied on the valuation approach chosen (including but not limited to income approach and market approach) and the assumptions. The approach chosen and the changes to the assumptions will impact the result of the investment properties valuation. Therefore, we determined investment properties measured at fair value as a key audit matter.

Our audit procedures included (but not limited to) evaluating the objectivity and qualification of external real estate appraisers, and enlisting the internal valuation specialists' assistance to evaluate the external real estate appraisers firm's valuation reports to understand the valuation approach adopted; we also ensure the reasonableness in the valuation approach adopted and key valuation assumptions to verify whether the difference between the internal valuation specialists' work and external valuation reports is acceptable.

Please refer to Notes 4, 5.2 and 16 for details of the Company's investment properties measured at fair value.

Assessment of goodwill impairment

International Accounting Standards requires entities to perform an impairment test annually. However the calculation made by the management is complex and involves major subjective judgments and assumptions. Therefore, we determined assessment of goodwill impairment as a key audit matter.

Our audit procedures included (but not limited to) assessing the rationality of financial forecasts and using internal specialists to assist in the audit procedure of goodwill impairment assessment, including the rationality of the assumptions and approaches used by the management.

Please refer to Notes 4, 5.2, and 20 for details of the Company's assessment of goodwill impairment.

**Responsibilities of Management and Those Charged with Governance for the Parent Company Only Financial Statements**

Management is responsible for the preparation and fair presentation of the parent company only financial statements in accordance with the requirements of the Regulations Governing the Preparation of Financial Reports by Insurance Enterprise and for such internal control as management determines is necessary to enable the preparation of parent company only financial statements that are free from material misstatement, whether due to fraud or error.

**Independent Auditors' Report (continued)**  
English Translation of a Report Originally Issued in Chinese

In preparing the parent company only financial statements, management is responsible for assessing the ability to continue as a going concern of the Company, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance, including audit committee or supervisors, are responsible for overseeing the financial reporting process of the Company.

**Auditor's Responsibilities for the Audit of the Parent Company Only Financial Statements**

Our objectives are to obtain reasonable assurance about whether the parent company only financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in the Republic of China will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these parent company only financial statements.

As part of an audit in accordance with auditing standards generally accepted in the Republic of China, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- (IV) Identify and assess the risks of material misstatement of the parent company only financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- (V) Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control of the Company.
- (VI) Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- (VII) Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability to continue as a going concern of the Company. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the parent company only financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

**Independent Auditors' Report (continued)**  
English Translation of a Report Originally Issued in Chinese

(VIII) Evaluate the overall presentation, structure and content of the parent company only financial statements, including the accompanying notes, and whether the parent company only financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

(IX) Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Company to express an opinion on the parent company only financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audits.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of 2017 parent company only financial statements and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Ernst & Young  
Taipei, Taiwan  
The Republic of China  
15 March 2018

Notice to Readers:

The accompanying parent company only financial statements are intended only to present the financial position, financial performance and cash flows in accordance with accounting principles and practices generally accepted in the Republic of China and not those of any other jurisdiction. The standards, procedures and practices to audit such parent company only financial statements are those generally accepted and applied in the Republic of China.



# CATHAY LIFE INSURANCE CO., LTD. AND SUBSIDIARIES

Parent company only balance sheets

As at 31 December 2017 and 31 December 2016

(Expressed in thousands of New Taiwan Dollars)

Assets	Notes	31 December 2017	31 December 2016	Liabilities and equity	Notes	31 December 2017	31 December 2016
Cash and cash equivalents	4,6,50,51	\$201,115,297	\$140,831,329	Payables	23,50,51	\$16,112,637	\$21,434,245
Receivables	4,7,50,51	77,861,873	67,241,645	Financial liabilities at fair value through profit or loss	4,5,24,50	1,104,658	26,982,208
Financial assets at fair value through profit or loss	4,5,8,50	42,735,409	38,630,178	Bonds payable	25,50,51	70,000,000	35,000,000
Available-for-sale financial assets	4,5,9,50,56(4)	1,502,895,656	1,412,651,333	Preferred stock liability	26,50,51	5,000,000	5,000,000
Derivative financial assets for hedging	4,5,10,50	246,444	232,269	Insurance liabilities	4,5,27,50	4,911,915,146	4,539,152,066
				Reserve for insurance contracts with feature of financial instruments	4,5,27,50	472,573	4,392,757
Investments accounted for using the equity method – Net	4,5,11,50	88,768,088	84,609,212	Foreign exchange volatility reserve	4,5,27,50	11,589,138	9,871,478
Debt instrument investments for which no active market exists	4,5,12,50,51,56(4)	2,378,799,262	2,116,583,614	Provisions	4,5,29,50	56,245	56,245
Held-to-maturity financial assets	4,5,13,50	50,808,599	26,551,251	Deferred tax liabilities	4,5,40,50	36,348,432	27,254,976
Other financial assets – Net	4,5,14,50	4,500,000	7,661,395	Other liabilities	30,31,50,51	17,372,503	6,287,921
Investment property	4,5,16,50,51	418,055,940	411,345,053	Separate account product liabilities	4,42,50	555,129,997	497,855,802
Investment property under construction	4,5,16,50,51	3,541,501	3,300,843	Total liabilities		5,625,101,329	5,173,287,698
Prepayments for buildings and land – Investments	4,5,16,50,51	690,203	383,904	Capital stock			
Changes in special reserve (Note 1)	4,17,50,51	617,373,227	621,186,946	Common stock	32	53,065,274	53,065,274
Reinsurance assets	4,18,50,51	726,118	703,844	Capital surplus	33	13,767,663	13,768,468
Property and equipment	4,19,50,51	29,532,953	740,456	Retained earnings	34		
Intangible assets	4,20,50	35,653,303	37,657,462	Legal capital reserve		33,208,919	27,183,187
Other comprehensive income for the year ended 31 December 2016	4,5,40,50	28,356,809	11,140,995	Special capital reserve		259,379,137	242,737,539
Other assets	4,21,22,50,51,52	23,898,695	28,031,900	Unappropriated retained earnings		34,072,057	28,427,568
Separate account product assets	4,42,50	555,129,997	497,855,802	Other equity		42,094,995	(3,886,875)
Gains from other investments – Net				Total equity		435,588,045	361,295,161
Total assets		<u>\$6,060,689,374</u>	<u>\$5,534,582,859</u>	Total liabilities and equity		<u>\$6,060,689,374</u>	<u>\$5,534,582,859</u>

The accompanying notes are an integral part of these parent company only financial statements.

**CATHAY LIFE INSURANCE CO., LTD. AND SUBSIDIARIES**

Parent company only statements of comprehensive income

For the years ended 31 December 2017 and 2016

(Expressed in thousands of New Taiwan Dollars, except earnings per share)

Items	Notes	1 January – 31 December 2017	1 January – 31 December 2016
Operating revenue	4,51		
Direct premium income	35	\$601,771,072	\$602,110,331
Reinsurance premium income	35	197,504	200,445
Premium income	35	601,968,576	602,310,776
Deduct: Premiums ceded to reinsurers	35	(1,288,345)	(1,180,423)
Changes in unearned premium reserve	27,35	(802,569)	(613,921)
Retained earned premium	35	599,877,662	600,516,432
Reinsurance commission earned		301,005	362,835
Handling fees earned	42	9,468,376	5,542,070
Net investment profits and losses			
Interest income		137,805,214	126,900,422
Changes in special reserve (Note 1)		88,993,321	15,411,959
Realized gains from available-for-sale financial assets		68,050,579	42,904,630
Realized gains from debt instrument investments for which no active market exists		19,026,550	740,456
Share of the gains of subsidiaries, associates and joint ventures accounted for using the equity method		1,289,317	4,075,028
Other comprehensive income for the year ended 31 December 2016		(115,998,651)	(43,584,329)
Changes in foreign exchange volatility reserve	27	(1,717,660)	6,154,971
Gains from investment property		9,621,557	11,986,762
Impairment losses on investments and gains on reversal of impairment losses		(15,032)	(62,762)
Gains from other investments – Net		153,238	511,452
Separate account product revenue	4,42	44,284,919	39,598,488
Subtotal		861,140,395	836,502,388
Operating costs	4,51		
Insurance claim payments	36	(283,348,625)	(296,263,379)
Deduct: Claims recovered from reinsures	36	448,561	524,545
Retained claim payments	36	(282,900,064)	(295,738,834)
Changes in insurance liabilities	27	(442,164,222)	(406,481,466)
Changes in reserve for insurance contracts with feature of financial instruments	27	(424,381)	(529,960)
Brokerage expenses	37	(16,802,420)	(19,392,640)
Commission expenses	37	(13,584,843)	(18,531,364)
Other operating costs		(4,962,577)	(5,624,214)
Finance costs		(1,963,364)	(412,966)
Separate account product expenses	4,42	(44,284,919)	(39,598,488)
Subtotal		(807,086,790)	(786,309,932)
Operating expenses	4,37,51		
Business expenses		(10,176,403)	(12,745,901)
Administrative and general expenses		(11,463,317)	(11,371,784)
Employee training expenses		(36,585)	(36,595)
Subtotal		(21,676,305)	(24,154,280)
Operating income		32,377,300	26,038,176
Non-operating income and expenses	4,38,51	1,429,361	1,955,342
Income from continuing operations before income tax		33,806,661	27,993,518
Income tax benefit	4,5,40	2,483,477	2,135,142
Net income from continuing operations		36,290,138	30,128,660
Net income		36,290,138	30,128,660
Other comprehensive income	39		
Not to be reclassified to <b>profit or loss</b> in subsequent periods			
Remeasurements of defined benefit plans		(406,729)	844,347
Revaluation surplus		235,064	-
Share of the other comprehensive income of subsidiaries, associates and joint ventures accounted for using the equity method – not to be reclassified to profit or loss in subsequent periods		183,911	(9,404)
Income taxes relating to not to be reclassified to profit or loss in subsequent periods		(8,331)	(141,776)
To be reclassified to profit or loss in subsequent periods			
Unrealized valuation gains from available-for-sale financial assets		51,416,923	3,945,935
Effective portion of gains (losses) on hedging instruments in cash flow hedges		14,595	(216,856)
Share of the other comprehensive income of subsidiaries, associates and joint ventures accounted for using the equity method – to be reclassified to profit or loss in subsequent periods		(2,064,458)	(7,742,857)
Income taxes relating to be reclassified to profit or loss in subsequent periods		(3,389,105)	3,090,669
Other comprehensive income, net of tax		45,981,870	(229,942)
Total comprehensive income		\$82,272,008	\$29,898,718
Basic earnings per share (in dollars)	41		
Net income from continuing operations		\$6.84	\$5.68

The accompanying notes are an integral part of these parent company only financial statements.

# CATHAY LIFE INSURANCE CO., LTD. AND SUBSIDIARIES

Parent company only statements of changes in equity

For the years ended 31 December 2017 and 2016

(Expressed in thousands of New Taiwan Dollars)

Items	Notes	Capital stock	Capital surplus				Other equity					Total
				Legal capital reserve	Special capital reserve	Unappropriated retained earnings	Exchange differences resulting from translating the financial statements of foreign operations	Unrealized valuation (losses) gains from available-for-sale financial assets	Effective portion of gains (losses) on hedging instruments in cash flow hedges	Remeasurements of defined benefit plans	Revaluation surplus	
Balance on 1 January 2016		\$53,065,274	\$13,028,012	\$19,560,283	\$227,412,391	\$36,498,070	\$253,184	\$(3,883,850)	\$371,523	\$(397,790)	\$-	\$345,907,097
Special capital reserve recovered in accordance with Order No. Financial-Supervisory-Insurance-Corporate-10402029580		-	-	-	(10,000,000)	10,000,000	-	-	-	-	-	-
Special capital reserve recognized in accordance with Order No. Financial-Supervisory-Insurance-Corporate-10502023110		-	-	-	(2,700,000)	2,700,000	-	-	-	-	-	-
Appropriation and distribution of earnings for the year 2015	34											
Legal capital reserve		-	-	7,622,904	-	(7,622,904)	-	-	-	-	-	-
Special capital reserve		-	-	-	26,324,056	(26,324,056)	-	-	-	-	-	-
Cash dividends on common stock		-	-	-	-	(15,251,110)	-	-	-	-	-	(15,251,110)
Changes in special reserve (Note 1)		-	-	-	1,701,092	(1,701,092)	-	-	-	-	-	-
Changes in other capital surplus												
Changes in amount of associates and joint ventures accounted for using the equity method		-	740,456	-	-	-	-	-	-	-	-	740,456
Net income for the year ended 31 December 2016 (Note 2)		-	-	-	-	30,128,660	-	-	-	-	-	30,128,660
Other comprehensive income for the year ended 31 December 2016	39	-	-	-	-	-	(7,827,585)	7,084,466	(179,990)	693,167	-	(229,942)
Total comprehensive income for the year ended 31 December 2016		-	-	-	-	30,128,660	(7,827,585)	7,084,466	(179,990)	693,167	-	29,898,718
Balance on 31 December 2016		53,065,274	13,768,468	27,183,187	242,737,539	28,427,568	(7,574,401)	3,200,616	191,533	295,377	-	361,295,161
Special capital reserve recovered in accordance with Order No. Financial-Supervisory-Insurance-Corporate-10602902460		-	-	-	(5,042,545)	5,042,545	-	-	-	-	-	-
Appropriation and distribution of earnings for the year 2016	34											
Legal capital reserve		-	-	6,025,732	-	(6,025,732)	-	-	-	-	-	-
Special capital reserve		-	-	-	19,466,062	(19,466,062)	-	-	-	-	-	-
Cash dividends on common stock		-	-	-	-	(7,978,319)	-	-	-	-	-	(7,978,319)
Changes in special reserve (Note 1)		-	-	-	2,218,081	(2,218,081)	-	-	-	-	-	-
Changes in other capital surplus												
Changes in amount of associates and joint ventures accounted for using the equity method		-	(805)	-	-	-	-	-	-	-	-	(805)
Net income for the year ended 31 December 2017 (Note 3)		-	-	-	-	36,290,138	-	-	-	-	-	36,290,138
Other comprehensive income for the year ended 31 December 2017	39	-	-	-	-	-	(2,383,935)	48,349,777	12,113	(184,906)	188,821	45,981,870
Total comprehensive income for the year ended 31 December 2017		-	-	-	-	36,290,138	(2,383,935)	48,349,777	12,113	(184,906)	188,821	82,272,008
Balance on 31 December 2017		\$53,065,274	\$13,767,663	\$33,208,919	\$259,379,137	\$34,072,057	\$(9,958,336)	\$51,550,393	\$203,646	\$110,471	\$188,821	\$435,588,045

Note 1: The special reserve was set aside in accordance with article 18 of Regulations of the Management of Various Reserves by Insurance Enterprises.

Note 2: For the year ended 2016, the remuneration to directors and supervisors in the amount of \$7,200 thousand and employees' compensation in the amount of \$2,800 thousand have been deducted from the Statement of Comprehensive Income.

Note 3: For the year ended 2017, the remuneration to directors and supervisors in the amount of \$5,700 thousand and employees' compensation in the amount of \$3,382 thousand have been deducted from the Statement of Comprehensive Income.

The accompanying notes are an integral part of these parent company only financial statements.

# CATHAY LIFE INSURANCE CO., LTD. AND SUBSIDIARIES

Parent company only statements of cash flows

For the years ended 31 December 2017 and 2016

(Expressed in thousands of New Taiwan Dollars)

Items	Notes	1 January – 31 December 2017	1 January – 31 December 2016
Cash flows from operating activities			
Net income, before tax		\$33,806,661	\$27,993,518
Adjustments:			
Revenue and expense items			
Depreciation	37	612,805	622,088
Amortization	37	2,165,768	2,138,603
Provision for bad debt expenses		56,387	1,007,953
Net gains from financial assets and liabilities at fair value through profit or loss		(88,819,895)	(15,102,976)
Net gains from available-for-sale financial assets		(44,538,464)	(20,618,418)
Net gains from debt instrument investments for which no active market exists		(19,026,550)	(26,184,430)
Interest expenses		2,058,705	118,745
Interest income		(137,805,214)	(126,900,422)
Dividend income		(23,685,541)	(22,595,195)
Changes in insurance liabilities		372,763,080	387,889,511
Changes in reserve for insurance contracts with feature of financial instruments		(3,920,184)	(44,730,345)
Changes in foreign exchange volatility reserve		1,717,660	(6,154,971)
Share of the gains of subsidiaries, associates and joint ventures accounted for using the equity method		(1,289,317)	(4,075,028)
Gains on disposal or scrapping of property and equipment		(4,504)	(246,003)
Gains losses on disposal of investment property		(77,366)	(1,028,564)
Impairment losses on financial assets		15,032	62,762
Losses (gains) on valuation of investment property		107,793	(1,619,471)
Other		2,258	(50,808)
Subtotal		60,332,453	122,533,031
Changes in operating assets and liabilities			
Decrease in financial assets at fair value through profit or loss		88,245,054	97,444,891
Decrease (increase) in derivative financial assets for hedging		419	(1,798)
Decrease (increase) in available-for-sale financial assets		5,696,032	(55,762,720)
Increase in debt instrument investments for which no active market exists		(243,189,098)	(254,366,725)
Increase in held-to-maturity financial assets		(24,257,348)	(3,072,441)
Decrease in notes receivable		1,193,552	375,432
Increase in other accounts receivable		(13,352,131)	(8,545,280)
Increase in prepaid expenses and other prepayments		(1,020,422)	(3,520,525)
Decrease in guarantee deposits paid		1,226,189	1,095,454
Increase in reinsurance assets		(22,274)	(65,026)
Decrease in other financial assets		3,161,395	10,338,605
Decrease (increase) in other assets		2,697,864	(644,922)
Decrease in financial liabilities at fair value through profit or loss		(28,178,365)	(97,318,572)
Decrease in notes payable		(469)	(1,557)
(Decrease) increase in other payables		(4,906,826)	1,971,736
Decrease in due to reinsurers and ceding companies		(18,446)	(148,818)
(Decrease) increase in commissions payable		(1,135,848)	1,641,439
Decrease in accounts collected in advance		(19,961)	(160,659)
Increase in guarantee deposits received		5,577,580	61,565
Decrease in provisions		-	(89,200)
Decrease in deferred handling fees		(16,589)	(16,197)
Increase (decrease) in other liabilities		5,543,551	(873,795)
Decrease in provision for employee benefits		(406,729)	(3,361,049)
Subtotal		(203,182,870)	(315,020,162)
Cash provided by (used in) operating activities		(109,043,756)	(164,493,613)
Interest received		135,073,026	122,553,587
Dividends received		24,328,891	23,314,159
Interest paid		(1,318,725)	(53,969)
Income taxes (paid) received		(4,788,734)	(1,078,074)
Net cash provided by operating activities		44,250,702	(19,757,910)
Cash flows from investing activities			
Acquisition of investments accounted for using the equity method		(5,647,323)	(15,324,332)
Disposal of investments accounted for using the equity method		2,843	-
Disinvestment of investments accounted for using the equity method		247,965	47,811
Acquisition of property and equipment		(2,309,858)	(2,989,545)
Disposal of property and equipment		12,292	314,165
Acquisition of intangible assets		(161,608)	(111,714)
Decrease in loans		3,780,285	32,871,500
Acquisition of investment property		(7,078,139)	(3,254,915)
Disposal of investment property		165,128	2,138,420
Net cash (used in) provided by investing activities		(10,988,415)	13,691,390
Cash flows from financing activities			
Proceeds from bonds issuance	25	35,000,000	35,000,000
Redemption of preferred stock liability	26	-	(10,000,000)
Cash dividends paid		(7,978,319)	(15,251,110)
Net cash provided by financing activities		27,021,681	9,748,890
Increase in cash and cash equivalents		60,283,968	3,682,370
Cash and cash equivalents at the beginning of the periods		140,831,329	137,148,959
Cash and cash equivalents at the end of the periods		\$201,115,297	\$140,831,329

The accompanying notes are an integral part of these parent company only financial statements.

**English Translation of Financial Statements Originally Issued in Chinese**  
**Cathay Life Insurance Co., Ltd.**  
**Notes to parent company only financial statements**  
**For the years ended 31 December 2017 and 2016**  
**(Expressed in thousands of New Taiwan Dollars unless otherwise specified)**

1. Organizations and business scope

Cathay Life Insurance Co., Ltd. (the “Company”) was incorporated in Taiwan on 23 October 1962, under the provisions of the Company Act of the Republic of China (“R.O.C.”). The Company mainly engages in the business of life insurance. On 31 December 2001, the Company became a subsidiary of Cathay Financial Holding Co., Ltd. (“Cathay Financial Holdings”) by adopting the stock conversion method under the R.O.C. Financial Holding Company Act and other pertinent acts of the R.O.C. in order to benefit from synergistic operation and enhance the Company’s competitiveness in the financial market. The Company’s registered office and the main business location is at No. 296, Jen Ai Road, Section 4, Taipei, Republic of China (R.O.C.).

The Company has participated in and won the public auction, which is held by Taiwan Insurance Guaranty Fund, for assets, liabilities and operations of Global Life Insurance Co., Ltd. and Singfor Life Insurance Co., Ltd. The Company entered into the acquisition contract on 27 March 2015. The Company assumed all assets, liabilities and operations of Global Life Insurance Co., Ltd. and Singfor Life Insurance Co., Ltd., except for their reserved assets and liabilities on 1 July 2015. Upon obtaining approval from the competent authorities, the Company started business on 5 August 2015 following receiving permits and business license for its offshore insurance unit.

The parent company and ultimate parent company of the Company is Cathay Financial Holdings.

2. Date and procedures of authorization of financial statements for issue

The parent company only financial statements of the Company for the years ended 31 December 2017 and 2016 were authorized for issue by the Company’s board of directors on 15 March 2018.

3. Newly issued or revised standards and interpretations

(1) Changes in accounting policies resulting from applying for the first time certain standards and amendments

The Company applied for the first time International Financial Reporting Standards, International Accounting Standards, and Interpretations issued, revised or amended which are endorsed by Financial Supervisory Commission (“FSC”) and become effective for annual periods beginning on or after 1 January 2017. The nature and the impact of each new standard and amendment that has a material effect on the Company is described below:

*IAS 36 Impairment of Assets (Amendment)*

This amendments relate to the amendments issued in May 2011 and require entities to disclose the recoverable amount of an asset (including goodwill) or a cash-generating unit when an impairment loss has been recognized or reversed during the period. The amendments also require detailed disclosure of how the fair value less costs of disposal has been measured when an impairment loss has been recognized or reversed, including valuation techniques used, level of fair value hierarchy of assets and key assumptions used in measurement. The Company evaluated that the amendment only affected the related disclosure.

(2) Standards or interpretations issued, revised or amended, which are endorsed by FSC, but not yet adopted by the Company as at the end of the reporting period are listed below:

#### A. IFRS 9 *Financial Instruments*

The IASB has issued the final version of IFRS 9, which combines classification and measurement, the expected credit loss impairment model and hedge accounting. The standard will replace IAS 39 *Financial Instruments: Recognition and Measurement* and all previous versions of IFRS 9 *Financial Instruments* (which include standards issued on classification and measurement of financial assets and liabilities and hedge accounting).

**Classification and measurement:** Financial assets are measured at amortized cost, fair value through profit or loss, or fair value through other comprehensive income, based on both the entity's business model for managing the financial assets and the financial assets' contractual cash flow characteristics. Financial liabilities are measured at amortized cost or fair value through profit or loss. Furthermore there is requirement that "own credit risk" adjustments are not recognized in profit or loss.

**Impairment:** Expected credit loss model is used to evaluate impairment. Entities are required to recognize either 12-month or lifetime expected credit losses, depending on whether there has been a significant increase in credit risk since initial recognition.

**Hedge accounting:** Hedge accounting is more closely aligned with risk management activities and hedge effectiveness is measured based on the hedge ratio.

The new standard is effective for annual periods beginning on or after 1 January 2018. Consequential amendments on the related disclosures also become effective for annual periods beginning on or after 1 January 2018.

#### B. Applying IFRS 9 *Financial Instruments* with IFRS 4 *Insurance Contracts* – Amendments to IFRS 4

The amendments help to resolve issues arising from the different effective dates for IFRS 9 "*Financial Instruments*" (1 January 2018) and the new insurance contracts standard about to be issued by the IASB (not before 1 January 2021). The amendments allow entities issuing insurance contracts within the scope of IFRS 4 to mitigate certain effects of applying IFRS 9 "*Financial Instruments*" before the IASB's new insurance contracts standard becomes effective. The amendments introduce two approaches: an overlay approach and a temporary exemption. The overlay approach allows an entity applying IFRS 9 to remove from profit or loss the effects of some of the accounting mismatches that may occur from applying IFRS 9 before the new insurance contracts standard is applied. The temporary exemption enables eligible entities to defer the implementation date of IFRS 9 until the effective date of new insurance contracts standard (these entities that defer the application of IFRS 9 will continue to apply IAS 39).

#### C. IFRS 10 *Consolidated Financial Statements* and IAS 28 *Investments in Associates and Joint Ventures* – *Sale or Contribution of Assets between an Investor and its Associate or Joint Ventures*

The amendments address the inconsistency between the requirements in IFRS 10 *Consolidated Financial Statements* and IAS 28 *Investments in Associates and Joint Ventures*, in dealing with the loss of control of a subsidiary that is contributed to an associate or a joint venture. IAS 28 restricts gains and losses arising from contributions of non-monetary assets to an associate or a joint venture to the extent of the interest attributable to the other equity holders in the associate or joint ventures. IFRS 10 requires full profit or loss recognition on the loss of control of the subsidiary. IAS 28 was amended so that the gains or losses resulting from the sale or contribution of assets that constitute a business as defined in IFRS 3 between an investor and its associate or joint venture is recognized in full.

IFRS 10 was also amended so that the gains or losses resulting from the sale or contribution of a subsidiary that does not constitute a business as defined in IFRS 3 between an investor and its

associate or joint venture is recognized only to the extent of the unrelated investors' interests in the associate or joint venture.

The effective date of the amendments has been postponed indefinitely, but early adoption is allowed.

D. *IAS 12 Income Taxes – Recognition of Deferred Tax Assets for Unrealized Losses*

The amendments clarify how to account for deferred tax assets for unrealized losses. The amendments are effective for annual periods beginning on or after 1 January 2017.

E. *Disclosure Initiative – Amendment to IAS 7 Statement of Cash Flows*

The amendments relate to changes in liabilities arising from financing activities and to require a reconciliation of the carrying amount of liabilities at the beginning and end of the period. The amendments are effective for annual periods beginning on or after 1 January 2017.

F. *IFRS 2 Shared-Based Payment – Amendments to IFRS 2*

The amendments contain a. clarifying that vesting conditions other than market condition, are not taken into account when estimating the fair value of the cash-settled share-based payment at the measurement date. Instead, these are taken into account by adjusting the number of awards included in the measurement of the liability arising from the transaction, b. clarifying if tax laws or regulations oblige the employer to withhold a certain amount for an employee's tax obligation to the tax authority on the employee's behalf in order to meet the employee's tax obligation associated with the share-based payment, such transactions will be classified in their entirety as equity-settled share-based payment transactions if they would have been so classified in the absence of the net share settlement feature, and c. clarifying that if the terms and conditions of a cash-settled share-based payment transaction are modified, with the result that it becomes an equity-settled share-based payment transaction, the transaction is accounted for as an equity-settled transaction from the date of the modification. The equity-settled share-based payment transaction is measured by reference to the fair value of the equity instruments granted at the modification date and is recognized in equity, on the modification date, to the extent to which goods or services have been received. The liability for the cash-settled share-based payment transaction as at the modification date is derecognized on that date. Any difference between the carrying amount of the liability derecognized and the amount recognized in equity on the modification date is recognized immediately in profit or loss. The amendments are effective for annual periods beginning on or after 1 January 2018.

G. *Transfers of Investment Property – Amendments to IAS 40*

The amendments relate to the transfers of investment property. The amendments clarify that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use, the entity should transfer property into and out of investment property accordingly. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments are effective for annual periods beginning on or after 1 January 2018.

H. *Improvements to International Financial Reporting Standards (2014–2016 cycle)*

*IFRS 1 First-time Adoption of International Financial Reporting Standards*

The amendments revise and amend transition requirements relating to certain standards and delete short-term exemptions under Appendix E for first-time adopter. The amendments are effective for annual periods beginning on or after 1 January 2018.

*IFRS 12 Disclosure of Interests in Other Entities*

The amendments clarify that the disclosure requirements in IFRS 12, other than those in paragraphs B10–B16, apply to an entity’s interests that are classified as held for sale or discontinued operations. The amendments are effective for annual periods beginning on or after 1 January 2017.

#### IAS 28 *Investments in Associates and Joint Ventures*

The amendments clarify that when an investment in an associate or a joint venture is held by, or is held indirectly through, an entity that is a venture capital organization, or a mutual fund, unit trust and other qualifying entities including investment-linked insurance funds, the entity may elect to measure that investment at fair value through profit or loss in accordance with IFRS 9 “*Financial Instruments*” on an investment-by-investment basis. Besides, if an entity that is not itself an investment entity has an interest in an associate or joint venture that is an investment entity, the entity may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries on an investment-by-investment basis. The amendments are effective for annual periods beginning on or after 1 January 2018.

#### I. IFRIC 22 *Foreign Currency Transactions and Advance Consideration*

The interpretation clarifies that when applying paragraphs 21 and 22 of IAS 21 “*The Effects of Changes in Foreign Exchange Rates*”, in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it), the date of the transaction is the date on which an entity initially recognizes the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration. The interpretation is effective for annual periods beginning on or after 1 January 2018.

#### J. IFRS 15 *Revenue from Contracts with Customers*

The core principle of the new Standard is for companies to recognize revenue to depict the transfer of promised goods or services to customers in amounts that reflect the consideration to which the company expects to be entitled in exchange for those goods or services. An entity recognizes revenue in accordance with that core principle by applying the following steps:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognize revenue when (or as) the entity satisfies a performance obligation

The new Standard includes a cohesive set of disclosure requirements that would result in an entity providing users of financial statements with comprehensive information about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity's contracts with customers. The Standard is effective for annual periods beginning on or after 1 January 2018.

#### K. IFRS 15 *Revenue from Contracts with Customers* – Clarifications to IFRS 15

The amendments clarify how to identify a performance obligation in a contract, determine whether an entity is a principal or an agent, and determine whether the revenue from granting a licence should be recognized at a point in time or over time. The amendments are effective for annual periods beginning on or after 1 January 2018.

The abovementioned standards and interpretations issued by IASB and endorsed by FSC so that they are applicable for annual periods beginning on or after 1 January 2018. Apart from the potential



impact of the standards and interpretations listed under (A) and (B), which is described below, all other standards and interpretations have no material impact on the Company:

- A. The explanation related to the application of IFRS 9 *Financial Instruments* (including the adoption of overlay approach of IFRS 9 *Financial Instruments* under IFRS 4 *Insurance Contracts*) is as follows:

The Company elects not to restate prior periods in accordance with the requirements of IFRS 9 at the date of initial application (1 January 2018).

- a. Classification and measurement of financial assets

Financial assets at fair value through profit or loss

Financial instruments which are classified as held-for-trading derivative instruments in financial assets at fair value through profit or loss and mixed instruments designated at fair value through profit or loss in accordance with IAS 39 are classified as financial assets at fair value through profit or loss under IFRS 9.

Available-for-sale financial assets

Classified as available-for-sale financial assets according to IAS 39, including beneficiary certificates, stocks and bonds. The related explanation of change in classification is as follows:

(A) Beneficiary certificates

As the cash flow characteristics for beneficiary certificates are not solely payments of principal and interest on the principal amount outstanding, beneficiary certificates are classified as financial assets measured at fair value through profit or loss in accordance with IFRS 9. As at the date of initial application, the Company will reclassify available-for-sale financial assets to financial assets measured at fair value through profit or loss.

(B) Stocks

Upon de-recognition of equity investments currently classified as available-for-sale measured at fair value, the accumulated gains or losses previously recognized in other comprehensive income was recycled to profit or loss from equity. However, under IFRS 9, subsequent fair value changes of the abovementioned equity investments are recognized in other comprehensive income and cannot be recycled to profit or loss. Upon de-recognition, the accumulated amounts in other component of equity is

reclassified to retained earnings (reclassification to profit or loss is not allowed).

Based on the facts and circumstances that existed as on 1 January 2018, aside from part of the financial assets which are not held-for-trading investments designated to measure at fair value through other comprehensive income, the others should be reclassified as financial assets at fair value through profit or loss. No difference from carrying amount exists when stocks are measured at fair value.

#### (C) Bonds

As the cash flow characteristics for bonds are solely payments of principal and interest on the principal amount outstanding, based on the facts and circumstances that existed as on 1 January 2018, bonds should be reclassified from available-for-sale financial assets to financial assets measured at amortized cost in accordance with IFRS 9 if the financial assets are held within a business model whose objective is to hold financial assets in order to collect contractual cash flows. The difference between fair value and amortized cost previously recognized will be adjusted to other equity and the carrying amount of the reclassified financial assets. The financial assets should also be assessed for impairment in accordance with IFRS 9.

Bond investments held within a business model whose objective is to hold financial assets in order to collect contractual cash flows and for sale should be classified as financial assets at fair value through other comprehensive income under IFRS 9. No difference from carrying amount exists, and the abovementioned assets should be assessed for impairment in accordance with IFRS 9.

Bond investments whose cash flow characteristics for beneficiary certificates are not solely payments of principal and interest on the principal amount outstanding should be classified as financial assets at fair value through profit or loss under IFRS 9. The reclassification doesn't result in any difference from carrying amount.

#### Held-to-maturity financial assets and debt instrument investments for which no active market exists

Bond investments classified as held-to-maturity financial assets and loans and receivables (placed in debt instrument investments for which no active market exists) according to IAS 39 and whose cash flow characteristics are solely payments of principal and interest on the principal amount outstanding, based on the facts and circumstances that existed as at the date of initial application, should be reclassified from held-to-maturity financial assets and debt

instrument investments for which no active market exists to financial assets measured at amortized cost in accordance with IFRS 9 if the financial assets are held within a business model whose objective is to hold financial assets in order to collect contractual cash flows. No difference from carrying amount exists, and the abovementioned assets should be assessed for impairment in accordance with IFRS 9.

Held-to-maturity financial assets and debt instrument investments for which no active market exists held within a business model whose objective is to hold financial assets in order to collect contractual cash flows and for sale should be reclassified as financial assets at fair value through other comprehensive income under IFRS 9. The reclassification of business model will increase other equity and the carrying amount of the reclassified financial assets. The abovementioned assets should also be assessed for impairment in accordance with IFRS 9.

Bond investments classified as loans and receivables (placed in debt instrument investments for which no active market exists) according to IAS 39 and whose cash flow characteristics are not solely payments of principal and interest on the principal amount outstanding should be classified as financial assets at fair value through profit or loss.

The Company chooses to express profit or loss of the designated financial assets in overlay approach under IFRS 4 *Insurance Contracts* since its application of IFRS 9 and thus, the abovementioned reclassification results in an increase in other equity reclassified.

b. Impairment assessment of financial assets

As for financial assets that are not measured at fair value through profit or loss, the impairment of debt instruments is evaluated by applying expected credit risk model in accordance with IFRS 9. If the credit risk of the financial assets doesn't increase significantly after the initial recognition, the allowance for losses will be measured at 12-month expected credit losses. If the credit risk of the financial assets increases significantly after the initial recognition and is not low credit risk, the allowance for losses will be measured at credit losses during remaining term to maturity. For receivables and contractual assets arose from the transactions in the scope of IFRS 15, credit losses are evaluated by simplified method. The abovementioned rule of impairment assessment is different from incurred losses model applied currently.

c. Effects on the date of initial application

In accordance with classification and measurement of financial assets and impairment

assessment in IFRS 9, the Company expects to increase assets by \$39,537,270 thousand, increase liabilities by \$6,906,578 thousand, decrease retained earnings by \$2,913,094 thousand and increase other equity by \$35,543,786 thousand on the date of initial application (1 January 2018).

(A) Classification and measurement of financial assets

A part of debt instrument investments for which no active market exists are reclassified as financial assets at fair value through other comprehensive income and thus reflect on adjustments to unrealized gains of debt instrument investments for which no active market exists. The assets increased by \$40,758,039 thousand, the liabilities increased by \$6,906,973 thousand, retained earnings decreased by \$1,232,311 thousand and other equity increased by \$35,083,377 thousand.

(B) Impairment assessment of financial assets

The Company recognized adjustments of expected credit losses of debt instruments, which decreased assets by \$1,220,769 thousand, decreased liabilities by \$395 thousand, decreased retained earnings by \$1,680,783 thousand and increased other equity by \$460,409 thousand.

d. Others

Consequential amendments on the related disclosures in IFRS 7 were also made as a result of the application of IFRS 9, which include the disclosure requirements related to the initial application of IFRS 9. Therefore more extensive disclosure would have to be made.

B. The explanation related to the application of IFRS 15 *Revenue from Contracts with Customers* (including Amendments to IFRS 15 Clarifications to IFRS 15 *Revenue from Contracts with Customers*) is as follows:

The Company elected to recognize the cumulative effect of initially applying IFRS 15 at the date of initial application (1 January 2018). The Company also elected to apply this standard retrospectively only to contracts that are not completed contracts at the date of initial application.

The revenue from contracts with customers of the Company is a performance obligation satisfied at a certain time. However, the Company recognizes the revenue at straight line method during the maturities. The difference from the accounting treatment of revenue recognition mentioned previously is expected to decrease the assets and retained earnings by \$4,876 thousand and \$4,876 thousand, respectively at the date of initial application.

The Company assessed that the effects have no material impact on the Company.

- (3) Aside from the early adoption of (E), which is described below, standards or interpretations issued, revised or amended, by IASB but not yet endorsed by FSC at the date of issuance of the Company's financial statements are listed below:

A. IFRS 16 *Leases*

The new standard requires lessees to account for all leases under a single on-balance sheet model (subject to certain exemptions). Lessor accounting still uses the dual classification approach: operating lease and finance lease. The Standard is effective for annual periods beginning on or after 1 January 2019.

B. IFRIC 23 *Uncertainty Over Income Tax Treatments*

The Interpretation clarifies application of recognition and measurement requirements in IAS 12 "*Income Taxes*" when there is uncertainty over income tax treatments. The Interpretation is effective for annual periods beginning on or after 1 January 2019.

C. IFRS 17 *Insurance Contracts*

IFRS 17 supersedes IFRS 4 and establishes principles for the recognition, measurement, presentation and disclosure of insurance contracts issued, reinsurance contracts held and investment contracts with discretionary participation features issued. IFRS 17 requires an entity to divide a portfolio of insurance contracts issued into a minimum of a group of contracts that are onerous at initial recognition, a group of contracts that at initial recognition have no significant possibility of becoming onerous subsequently, and a group of the remaining contracts in the portfolio. An entity shall recognize a group of insurance contracts it issues from the earliest of the following: the beginning of the coverage period of the group of contracts, the date when the first payment from a policyholder in the group becomes due, and for a group of onerous contracts, when the group becomes onerous.

On initial recognition, an entity shall measure a group of insurance contracts at the total of the fulfilment cash flows and the contractual service margin. The fulfilment cash flows comprise of the following:

- a. estimates of future cash flows
- b. discount rate: an adjustment to reflect the time value of money and the financial risks related to the future cash flows, to the extent that the financial risks are not included in the estimates of the future cash flows
- c. a risk adjustment for non-financial risk

In addition to general model, the Standard required investment contracts with discretionary participation features to apply variable fee approach (VFA), a modification of general model. If certain criteria are met, an entity may apply the premium allocation approach (PAA), a simplified measurement approach, to measure the carrying amount of the liability for remaining coverage.

IFRS 17 is effective for annual periods beginning on or after 1 January 2021.

D. IAS 28 *Investment in Associates and Joint Ventures* – Amendments to IAS 28

The amendments clarify that an entity applies IFRS 9 to long-term interests in an associate or joint venture that form part of the net investment in the associate or joint venture before it applies IAS 28, and in applying IFRS 9, does not take account of any adjustments that arise from applying IAS 28. The amendment is effective for annual reporting periods beginning on or after 1 January 2019.

E. *Prepayment Features with Negative Compensation* – Amendments to IFRS 9

The amendment allows financial assets with prepayment features that permit or require a party to a contract either to pay or receive reasonable compensation for the early termination of the contract, to be measured at amortized cost or at fair value through other comprehensive income. The amendment is effective for annual reporting periods beginning on or after 1 January 2019. In accordance with the question and answer set issued on 12 December 2017 by the FSC, the Company elected to early apply the amendment on 1 January 2018 after considering that it was necessary. The application of the standard has no material impact on the Company.

F. *Improvements to International Financial Reporting Standards (2015-2017 cycle)*

*IFRS 3 Business Combinations*

The amendments clarify that an entity that has joint control of a joint operation shall remeasure its previously held interest in a joint operation when it obtains control of the business. The amendments are effective for annual periods beginning on or after 1 January 2019.

*IFRS 11 Joint Arrangements*

The amendments clarify that an entity that participates in, but does not have joint control of, a joint operation does not remeasure its previously held interest in a joint operation when it obtains joint control of the business. The amendments are effective for annual periods beginning on or after 1 January 2019.

*IAS 12 Income Taxes*

The amendments clarify that an entity shall recognize the income tax consequences of dividends in profit or loss, other comprehensive income or equity according to where the entity originally recognized those past transactions or events. The amendments are effective for annual periods beginning on or after 1 January 2019.

*IAS 23 Borrowing Costs*

The amendments clarify that an entity should treat as part of general borrowings any borrowing made specifically to obtain an asset when the asset is ready for its intended use or sale. The amendments are effective for annual periods beginning on or after 1 January 2019.

G. *Plan Amendment, Curtailment or Settlement* – Amendments to IAS 19

The amendments clarify that when a change in a defined benefit plan is made (such as amendment, curtailment or settlement, etc.), the entity should use the updated assumptions to remeasure its net defined benefit liability or asset. The amendments are effective for annual periods beginning on or after 1 January 2019.

Aside from the early adoption of (E), all other abovementioned standards and interpretations issued by IASB have not yet endorsed by FSC at the date when the Company's financial statements were authorized for issue, the local effective dates are to be determined by FSC. The Company is currently determining the potential impact of the standards and interpretations.

4. Summary of significant accounting policies

(1) Statement of compliance

The parent company only financial statements of the Company for the years ended 31 December 2017 and 2016 have been prepared in accordance with the Regulations Governing the Preparation of Financial Reports by Insurance Enterprises ("the Regulations").

(2) Basis of preparation

The Company prepares parent company only financial statements in accordance with the Regulations. According to Article 27 of the Regulations, the profit or loss for the period and other comprehensive income presented in parent company only financial reports shall be the same as the allocations of profit or loss for the period and of other comprehensive income attributable to owners of the parent presented in the financial reports prepared on a consolidated basis, and the owners' equity presented in the parent company only financial reports shall be the same as the equity attributable to owners of the parent presented in the financial reports prepared on a consolidated basis. Therefore, investments in subsidiaries in parent company only financial reports are stated by "Investments accounted for using the equity method" and any necessary adjustment of valuation will be made.

The parent company only financial statements have been prepared on a historical cost basis, except for financial instruments and investment property that have been measured at fair value. The parent company only financial statements are expressed in thousands of New Taiwan Dollars ("NT\$") unless otherwise stated.

(3) Foreign currency transactions

The Company's parent company only financial statements are presented in NT\$, which is also the Company's functional currency.

Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency closing rate of exchange prevailing at the reporting date and the resulting exchange differences are recognized in profit or loss for the period. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is measured. When a gain or loss on the non-monetary item is recognized in profit or loss, any exchange component of that gain or loss is recognized in profit or loss. When a gain or loss on the non-monetary item is recognized in other comprehensive income, any exchange component of that gain or loss is recognized in other comprehensive income. Non-monetary items that are measured at historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions.

(4) Translation of financial statements in foreign currency

Each foreign operation of the Company determines its own functional currency and items included in the financial statements of each foreign operation are measured at that functional currency. While preparing the Company's parent company only financial statements, the assets and liabilities of foreign operations are translated into NT\$ at the closing rate of exchange prevailing at the reporting date and their income and expenses are translated at an average rate for the period. The exchange differences arising on the translation are recognized in other comprehensive income. On the disposal of a foreign operation, the cumulative amount of the exchange differences relating to that foreign operation, recognized in other comprehensive income and accumulated in the separate component of equity, is reclassified from equity to profit or loss when the gain or loss on disposal is recognized. The partial disposals are accounted for as disposals when the partial disposal involves the loss of control of a subsidiary that includes a foreign operation and when the retained interest after the partial disposal of an interest in a joint arrangement or a partial disposal of an interest in an associate that includes a foreign operation is a financial asset that includes a foreign operation.

On the partial disposal of a subsidiary that includes a foreign operation that does not result in a loss of control, the proportionate share of the cumulative amount of the exchange differences recognized in other comprehensive income is adjusted using the "investments accounted for using the equity method". In partial disposal of an associate or joint arrangement that includes a foreign operation that does not result in a loss of significant influence or joint control, only the proportionate share

of the cumulative amount of the exchange differences recognized in other comprehensive income is reclassified to profit or loss.

Any goodwill and any fair value adjustments to the carrying amounts of assets and liabilities arising from the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and expressed in its functional currency.

(5) Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, demand deposits and short-term, highly liquid time deposits or investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. The Company classifies time deposits as cash equivalents when they have maturities of less than 12 months and can be readily convertible to known amounts of cash and be subject to an insignificant risk of changes in value.

(6) Financial assets and liabilities

Initial recognition and subsequent measurement

According to IAS 39 *Financial Instruments: Recognition and Measurement*, financial assets are categorized as “financial assets at fair value through profit or loss”, “available-for-sale financial assets”, “derivative financial assets for hedging”, “held-to-maturity financial assets” and “loans and receivables”. Financial liabilities are categorized as “financial liabilities at fair value through profit or loss”, “derivative financial liabilities for hedging” and “financial liabilities carried at amortized cost”.

The Company classifies the instrument issued as a financial liability or an equity instrument in accordance with the substance of the contractual arrangement and the definitions of a financial liability, and an equity instrument.

All regular way purchases or sales of financial assets are recorded using trade date accounting.

Subsequent measurement of each category of financial assets and liabilities is listed below:

A. Financial assets and liabilities at fair value through profit or loss

Financial assets and liabilities at fair value through profit or loss are subsequently measured at fair value with changes in fair value recognized in profit or loss. Dividends or interests on financial assets at fair value through profit or loss are recognized in profit or loss (including those received during the period of initial investment). Financial assets and liabilities at fair value through profit or loss are categorized as held for trading and financial assets or liabilities designated upon initial recognition as at fair value through profit or loss by its nature.

Financial asset is classified as held for trading if:

- a. it is acquired or incurred principally for the purpose of selling or repurchasing it in the near term
- b. on initial recognition, it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking
- c. it is a derivative (except for a derivative that is a financial guarantee contract or a designated and effective hedging instrument)

If a contract contains one or more embedded derivatives, the entire hybrid (combined) contract may be designated as a financial asset at fair value through profit or loss; or a financial asset may be designated as at fair value through profit or loss when doing so results in more relevant



information, because either:

- a. it eliminates or significantly reduces a measurement or recognition inconsistency
- b. a group of financial assets, financial liabilities or both is managed and its performance is evaluated on a fair value basis, in accordance with a documented risk management or investment strategy, and information about the group is provided internally on that basis to the key management personnel

Apart from derivatives and financial instruments designated as at fair value through profit or loss, financial instruments may be reclassified out of the fair value through profit or loss category if the financial instruments are no longer held for the purpose of selling them in the near term, and the following requirements are met:

- a. Financial assets that would have met the definition of loans and receivables may be reclassified out of the fair value through profit or loss category if the entity has the intention and ability to hold the financial asset for the foreseeable future or until maturity.
- b. Financial instruments that would not have met the definition of loans and receivables may be reclassified out of the fair value through profit or loss category only in rare circumstances.

The fair value of the financial instrument on the date of reclassification becomes its new cost or amortized cost, as applicable. Any gain or loss already recognized in profit or loss shall not be reversed. Financial instrument shall not be reclassified into the fair value through profit or loss category after initial recognition.

#### B. Available-for-sale financial assets

Available-for-sale financial assets are those non-derivative financial assets that are designated as available for sale or are not classified as financial assets at fair value through profit or loss, held-to-maturity financial assets or loans and receivables. After initial measurement, available-for-sale financial assets are measured at fair value with unrealized gains or losses recognized in equity, except for impairment losses and gains or losses arising from the translation of monetary financial assets. When the financial assets are derecognized, the cumulative gains or losses previously recorded in equity are recognized in profit or loss.

Available-for-sale financial asset that would have met the definition of loans and receivables may be reclassified out of the available-for-sale category to the loans and receivables category if the entity has the intention and ability to hold the financial asset for the foreseeable future or until maturity. Upon reclassification, the fair value on the date of reclassification becomes its new cost or amortized cost, as applicable. Any previous gain or loss on the asset that has been recognized in equity shall be amortized in profit or loss over the remaining life of the asset.

#### C. Derivative financial assets and liabilities for hedging

Derivative financial assets or liabilities that have been designated in hedge accounting and are effective hedging instruments are measured at fair value.

#### D. Held-to-maturity financial assets

Non-derivative financial assets with fixed or determinable payments and fixed maturity are classified as held-to-maturity financial assets if the Company has both the positive intention and ability to hold the financial assets to maturity. Such investments are subsequently measured at amortized cost. Gains or losses are recognized in profit or loss when the investments are derecognized or impaired. The amortized cost is computed as the cost amount initially recognized minus principal repayments, plus or minus the cumulative amortization using the effective interest rate arising from the difference between the cost and the maturity amount, and

minus impairment. Contracts related to the financial assets, transactions costs, fees and premiums/discounts are taken into consideration when calculating the effective interest rate.

#### E. Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market other than:

- a. those that the Company intends to sell immediately or in the near term, which shall be classified as held for trading, and those that the entity upon initial recognition designates as at fair value through profit or loss
- b. those that the Company upon initial recognition designates as available for sale
- c. those for which the holder may not recover substantially all of its initial investment, other than because of credit deterioration

Loans and receivables are separately presented on the balance sheet as receivables or debt instrument for which no active market exists or loans. After initial measurement, such financial assets are subsequently measured at amortized cost using the effective interest rate method, less impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fee or transaction costs. The effective interest method amortization is recognized in profit or loss.

Secured loans shall be measured at amortized cost using the effective interest method; however, they need not be discounted if the effect of discounting is immaterial.

#### F. Financial liabilities

Financial liabilities are measured at amortized cost, except for financial liabilities at fair value through profit or loss and derivative financial liabilities for hedging, which are measured at fair value.

### Derecognition of financial assets and liabilities

#### A. Financial assets

The Company derecognizes financial assets when the contractual rights to the cash flows from the assets expire or when it transfers substantially all the risks and rewards of ownership of the asset.

Securities lending transactions and repurchase agreements do not result in derecognition because the Company has nearly retained all such risks and rewards.

#### B. Financial liabilities

The Company removes all or part of a financial liability when the obligation specified in the contract is discharged or cancelled or expires.

An exchange between an existing borrower and lender of debt instruments with substantially different terms or a substantial modification of the terms of an existing financial liability is accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability. The difference between the carrying amount of the liability extinguished and the liability recognized is recognized in profit or loss.

### Reclassification of financial assets

In accordance with IAS 39 *Financial Instruments: Recognition and Measurement*:

- A. The Company shall not reclassify a derivative out of the fair value through profit or loss category while it is held or issued.
- B. The Company shall not reclassify any financial instrument out of the fair value through profit or loss category if upon initial recognition it was designated by the Company as at fair value through profit or loss.
- C. The Company shall not reclassify any financial instrument into the fair value through profit or loss category after initial recognition.
- D. If, as a result of a change in intention or ability, it is no longer appropriate to classify an investment as held to maturity, it shall be reclassified as available for sale and remeasured at fair value, and the difference between its carrying amount and fair value shall be recognized in other comprehensive income.
- E. If, during the current financial year or during the two preceding financial years, there have been sales or reclassification of more than an insignificant amount of held-to-maturity investments, any remaining held-to-maturity investments shall be reclassified as available for sale.

#### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the balance sheet if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

#### Impairment of financial assets

The Company assesses at each reporting date whether there is any objective evidence that a financial asset other than the financial assets at fair value through profit or loss is impaired. A financial asset is deemed to be impaired when, and only when, there is objective evidence of impairment as a result of one or more loss events that has occurred after the initial recognition of the financial asset and that loss event has an impact on the estimated future cash flows of the financial asset. The carrying amount of the financial asset impaired, other than receivables and loans impaired which are reduced through the use of an allowance account, is reduced directly and the amount of the loss is recognized in profit or loss.

A significant or prolonged decline in the fair value of an available-for-sale equity instrument below its cost is considered a loss event.

Other loss events may include:

- A. significant financial difficulty of the issuer or obligor
- B. a breach of contract, such as a default or delinquency in interest or principal payments
- C. it becoming probable that the borrower will enter bankruptcy or other financial reorganization
- D. the disappearance of an active market for that financial asset because of financial difficulties

For held-to-maturity financial assets and loans and receivables measured at amortized cost, the Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Company determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the assets carrying amount and the present value of estimated future cash flows. The present value of the estimated future cash flows is discounted at the financial assets original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate. Interest income is accrued based on the reduced carrying amount of the asset, using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

Loans and receivables together with the associated allowance are written off when there is no realistic prospect of future recovery. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or reduced by adjusting the allowance item. If a write-off is later recovered, the recovery is credited to profit or loss.

In addition, in accordance with the regulation of “Guidelines for Handling Assessment of Assets, Loans Overdue, Receivable on Demand and Bad Debts by Insurance Enterprises”, the Company is required to record the minimum amounts based upon each of the following category for allowance of uncollectible accounts:

- A. 0.5% of the ending balance for the first category of loan assets excluding life insurance loans, automatic premium loans and holding government debts, 2% of the ending balance for the second category of loan assets, 10% of the ending balance for the third category of loan assets, as well as 50% and 100% of the ending balance for the fourth and fifth category of loan assets
- B. 1% of the ending balance for all the five categories of loan assets excluding life insurance loans, automatic premium loans and holding government debts
- C. total unsecured portion of loans overdue and receivable on demand

Pursuant to Order No. Financial-Supervisory-Insurance-Corporate-10402506096, the Company shall increase its allowance for bad debt to loans ratio to at least 1.5% and therefore enhance its ability against specific loan loss exposure. The Company has met the requirement by the end of 2016.

In the case of equity investments classified as available-for-sale, where there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognized in profit or loss – is removed from other comprehensive income and recognized in profit or loss. Impairment losses on equity investments are not reversed through profit or loss; increases in their fair value after impairment are recognized directly in other comprehensive income.

In the case of debt instruments classified as available-for-sale, the amount recorded for impairment is the cumulative loss measured as the difference between the amortized cost and the current fair value, less any impairment loss on that investment previously recognized in profit or loss. Future interest income continues to be accrued based on the reduced carrying amount of the asset, using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recognized in profit or loss. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss is reversed through profit or loss.

#### Derivative financial instruments and hedge accounting

The Company engages in derivative financial instrument transactions, such as currency forward contracts, interest rate swaps, cross currency swaps, options and futures, to hedge its risks associated with foreign currency and interest rate fluctuations. These derivative financial instruments are initially recognized at fair value on the day a derivative contract is entered into and are subsequently remeasured at fair value. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

Any gains or losses arising from changes in fair value of derivatives that no longer meets the criteria for hedge accounting are taken directly to profit or loss for the period.

Hedging relationships consist of three types:

- A. fair value hedges: a hedge of the exposure to changes in fair value of a recognized asset or liability, an unrecognized firm commitment.
- B. cash flow hedges: a hedge of the exposure to variability in cash flows that is either attributable to a particular risk associated with a recognized asset or liability (such as all or some future interest payments on variable rate debt) or with a highly probable forecast transaction and could affect profit or loss.
- C. hedge of a net investment in a foreign operation: a hedge of the exposure to foreign currency risk associated with a net investment in a foreign operation.

At the inception of a hedge relationship, the Company formally designates and documents hedge relationship to which the Company wishes to apply hedge accounting, the risk management objective and strategy for undertaking the hedge. The documentation includes identification of the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how the Company assesses the hedging instrument's effectiveness in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedged risk. Such hedges are expected to be highly effective in achieving offsetting changes in fair value or cash flows attributable to the hedged risk, and are assessed on an ongoing basis to determine that they actually have been highly effective throughout the financial reporting periods for which they were designated for the hedge.

Hedges in compliance with hedge accounting requirements as mentioned above are accounted for as follows:

#### A. Fair value hedges

Fair value hedges is a hedge of the exposure to changes in fair value of a recognized asset or liability, an unrecognized firm commitment, or an identified portion of such asset, liability or firm commitment, that is attributable to a particular risk which could affect profit or loss. The carrying amount of the hedged item is adjusted and gain or loss attributable to the hedged risk is recognized in profit or loss. The gain or loss from remeasuring the hedging instrument at fair value (for a derivative hedging instrument) or the foreign currency component of its carrying amount measured in accordance with the IAS 21 *The Effects of Changes in Foreign Exchange Rates* (for a non-derivative hedging instrument) is recognized in profit or loss.

For a hedged interest-bearing financial instrument, the adjustment arising from above paragraph to its carrying amount is amortized to profit or loss based on an effective interest rate over the remaining term to maturity. Amortization may begin as soon as an adjustment exists and shall begin no later than when the hedged item ceases to be subject to hedge accounting.

#### B. Cash flow hedges

Cash flow hedges is a hedge of the exposure to variability in cash flows that is either attributable to a particular risk associated with a recognized asset or liability or with a highly probable forecast transaction and could affect profit or loss. The portion of the gain or loss on the hedging instrument that is determined to be an effective hedge is recognized in other comprehensive income, while the ineffective portion is recognized in profit or loss.

If a hedge of a forecast transaction subsequently results in the recognition of a financial asset or a financial liability, the associated gains or losses that were recognized in other comprehensive income shall be reclassified from equity to profit or loss as a reclassification adjustment in the same period or periods during which the asset acquired or liability assumed affects profit or loss. If a hedge of the forecast transaction results in the recognition of a non-financial asset or a non-financial liability, the associated gains or losses initially recognized in other comprehensive income shall be removed and then be included in the initial cost or other carrying amount of the asset or liability.

If the forecast transaction is no longer expected to occur, the related cumulative gain or loss on the hedging instrument that has been recognized in equity is transferred to profit or loss. If the hedging instrument expires or is sold, terminated or exercised without replacement or rollover, the cumulative gain or loss that was previously recognized in equity remains in other comprehensive income until the forecast transaction occurs. If the transaction is not expected to occur, the cumulative gain or loss is reclassified from other comprehensive income to profit or loss.

#### C. Hedges of a net investment in a foreign operation

Hedges of a net investment in a foreign operation are accounted for in a way similar to cash flow hedges. Gains or losses on the hedging instruments relating to the effective portion of the hedge are recognized in other comprehensive income, while any gains or losses relating to the ineffective portion are recognized in profit or loss. On disposal of the foreign operation, the cumulative gains or losses recognized in other comprehensive income is transferred to profit or loss.

#### (7) Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- A. in the principal market for the asset or liability
- B. in the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to by the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

#### (8) Investments accounted for using the equity method

Investments in subsidiaries are stated by "Investments accounted for using the equity method" and necessary adjustments of valuation are made in accordance with Article 27 of the Regulations. The profit or loss for the period and other comprehensive income presented in parent company only financial reports shall be the same as the allocations of profit or loss for the period and of other comprehensive income attributable to owners of the parent presented in the financial reports prepared on a consolidated basis, and the owners' equity presented in the parent company only financial reports shall be the same as the equity attributable to owners of the parent presented in the financial reports prepared on a consolidated basis. The adjustments are mainly arising from the accounting treatment for investments in subsidiaries in consolidated financial statements in accordance with IFRS 10 *Consolidated Financial Statements* and the differences while applying IFRSs among different levels of reporting entities, and crediting or debiting "Investments accounted for using the equity method", "Share of the gains or losses of subsidiaries, associates

and joint ventures accounted for using the equity method”, and “Share of the other comprehensive income of subsidiaries, associates and joint ventures accounted for using the equity method”.

Investment in the associate of the Company is accounted for using the equity method other than those that meet the criteria to be classified as held for sale. An associate is an entity over which the Company has significant influence. A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture.

Under the equity method, the investment in the associate or an investment in a joint venture is carried in the balance sheet at cost and adjusted thereafter for the post-acquisition change in the Company’s share of net assets of the associate or joint venture. After the interest in the associate or joint venture is reduced to zero, additional losses are provided for, and a liability is recognized, only to the extent that the Company has incurred legal or constructive obligations or made payments on behalf of the associate or joint venture. Unrealized gains and losses resulting from transactions between the Company and the associate or joint venture are eliminated to the extent of the Company’s related interest in the associate or joint venture.

When changes in the net assets of an associate or a joint venture occur and are not those recognized in profit or loss or other comprehensive income and do not affect the Company’s percentage of ownership interests in the associate or joint venture, the Company recognizes such changes in equity based on its percentage of ownership interests. The resulting capital surplus recognized will be reclassified to profit or loss at the time of disposing the associate or joint venture on a pro rata basis.

When the associate or joint venture issues new stock and the Company’s interest in an associate or a joint venture is reduced or increased as the Company fails to acquire shares newly issued in the associate or joint venture proportionately to its original ownership interest, the increase or decrease in the interest in the associate or joint venture is recognized in capital surplus and investments accounted for using the equity method. When the interest in the associate or joint venture is reduced, the cumulative amounts previously recognized in other comprehensive income are reclassified to profit or loss or other appropriate items. The abovementioned capital surplus recognized is reclassified to profit or loss on a pro rata basis when the Company disposes of the associate or joint venture.

The financial statements of the associate or joint venture are prepared for the same reporting period as the Company. Where necessary, adjustments are made to bring the accounting policies in line with those of the Company.

In accordance with IAS 39 *Financial Instruments: Recognition and Measurement*, the Company determines at each reporting date whether there is any objective evidence that the investment in the associate or an investment in a joint venture is impaired. If this is the case, the Company calculates the amount of impairment as the difference between the recoverable amount of the associate or joint venture and its carrying value and recognizes the amount in the “share of profit or loss of an associate” in the statement of comprehensive income as required by IAS 36 *Impairment of Assets*. If using the investment’s value in use as the recoverable amount, the Company determines the value in use based on the following estimates:

- A. future cash flows that the Company expects to derive from the investment in the associate or joint venture, including cash flows from the operation of the associate or joint venture and from the ultimate disposal of such investment
- B. present value of the future cash flows from dividends expected to be received from the associate or joint venture and from the disposal of the investment

Because goodwill is included as part of the carrying amount of an investment in an associate or an investment in a joint venture is not separately recognized, it is not tested for impairment separately by applying the requirements for goodwill impairment testing goodwill in IAS 36 *Impairment of*

## *Assets.*

Upon loss of significant influence over the associate or joint venture, the Company measures and recognizes any retaining investment at its fair value. Any difference between the carrying amount of the associate or joint venture upon loss of significant influence and the fair value of the retaining investment and proceeds from disposal is recognized in profit or loss. Furthermore, if an investment in an associate becomes an investment in a joint venture or an investment in a joint venture becomes an investment in an associate, the entity continues to apply the equity method and does not remeasure the retained interest.

### (9) Property and equipment

Property and equipment is stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. Such cost includes the cost of dismantling and removing the item, restoring the site on which it is located and borrowing costs for construction in progress if the recognition criteria are met. Each part of an item of property and equipment with a cost that is significant in relation to the total cost of the item is depreciated separately. When significant parts of property and equipment are required to be replaced in intervals, the Company recognizes such parts as individual assets separately with specific useful lives and depreciation. The carrying amount of those parts that are replaced is derecognized in accordance with the derecognition provisions of IAS 16 *Property and Equipment*. When a major inspection is performed, its cost is recognized in the carrying amount of the plant and equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognized in profit or loss as incurred.

Depreciation is calculated on a straight-line basis over the estimated economic lives of the following assets:

Buildings and construction	5~70 years
Computer equipment	3~5 years
Communication and transportation equipment	3~5 years
Other equipment	2~15 years
Leased assets	3 years

An item of property and equipment and any significant part initially recognized is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset is recognized in profit or loss.

The assets' residual values, useful lives and methods of depreciation are reviewed at each financial year end and adjusted prospectively as a change in accounting estimate, if appropriate.

### (10) Investment property

Investment properties are measured initially recognized at cost, including transaction costs. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met and excludes the costs of day-to-day servicing of an investment property. Subsequent to initial recognition, investment properties are measured at fair value, and gains or losses are recognized in profit or loss in accordance with the requirements of IAS 40 *Investment Property*, other than those that meet the criteria to be classified as held for sale (or are included in a disposal group that is classified as held for sale) in accordance with IFRS 5 *Non-current Assets Held for Sale and Discontinued Operations*.

Investment properties are derecognized either when they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognized in profit or loss in the period of derecognition.



Assets are transferred to or from investment properties when there is a change in use.

#### (11) Leases

##### The Company as a lessee

Finance leases which transfer to the Company substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the commencement of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognized in profit or loss.

A leased asset is depreciated over the useful life of the asset. However, if there is no reasonable certainty that the Company will obtain ownership by the end of the lease term, the asset is depreciated over the shorter of the estimated useful life of the asset and the lease term.

Operating lease payments are recognized as an expense on a straight-line basis over the lease term.

##### The Company as a lessor

Leases in which the Company does not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

The depreciation policy for depreciable leased assets is consistent with the Company's normal depreciation policy for similar assets, and depreciation is calculated in accordance with IAS 16 *Property, Plant and Equipment* and IAS 38 *Intangible Assets*.

Lease income from operating leases is recognized in income on a straight-line basis over the lease term, unless another systematic basis is more representative of the time pattern in which use benefit derived from the leased asset is diminished.

#### (12) Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is its fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses. Internally generated intangible assets, excluding capitalized development costs, are not capitalized and expenditure is reflected in profit or loss for the year in which the expenditure is incurred.

The useful lives of intangible assets are assessed as either finite or indefinite.

Intangible assets with finite lives are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at the end of each financial year. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates.

Intangible assets with indefinite useful lives are not amortized, but are tested for impairment

annually, either individually or at the cash-generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

Gains or losses arising from derecognition of an intangible asset are recognized in profit or loss when the asset is derecognized.

Franchises: the franchises were acquired in business combination. The franchises value is amortized on a straight-line basis over the useful life (6.5 and 20 years).

Computer software: the cost of computer software is amortized on a straight-line basis over the estimated useful life (3 years).

#### (13) Impairment of non-financial assets

The Company assesses at the end of each reporting period whether there is any indication that an asset in the scope of IAS 36 *Impairment of Assets* may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's ("CGU") fair value less costs to sell and its value in use. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Company estimates the asset's or cash-generating unit's recoverable amount. A previously recognized impairment loss is reversed only if there has been an increase in the estimated service potential of an asset which in turn increases the recoverable amount. However, the reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years.

A cash-generating unit, or groups of cash-generating units, to which goodwill has been allocated is tested for impairment annually, irrespective of whether there is any indication of impairment. If an impairment loss is to be recognized, it first reduces the carrying amount of any goodwill allocated to the cash-generating unit (group of units) and then to the other assets of the unit (group of units) pro rata on the basis of the carrying amount of each asset in the unit (group of units). Impairment losses relating to goodwill cannot be reversed in future periods for any reason.

An impairment loss of continuing operations or a reversal of such impairment loss is recognized in profit or loss.

#### (14) Guaranteed depository insurance payment

According to Article 141 of the R.O.C. Insurance Act (the "Insurance Act"), an amount equal to 15% of the Company's capital stock must be deposited in the form of a bond with the Central Bank of the Republic of China (the "Central Bank") as the "Guaranteed Depository Insurance".

#### (15) Insurance liabilities, reserve for insurance contracts with feature of financial instruments and foreign exchange volatility reserve

Business reserved funds for insurance contracts and financial instruments whether with or without discretionary participation feature are made in accordance with "Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises." Furthermore, they have been validated by the certified actuarial professionals approved by FSC. The required amount to be reserved for short-term group insurance is based upon the greater of premium received or calculated premium

following the regulations established by the authorities. Reserved amount for the rest of other provisions is addressed below:

Moreover, an insurance contract with discretionary participation feature is classified as liability.

#### A. Unearned premium reserve

For the insurance policy which period is within one year and has not met the due date or injury insurance policy over one year, the amount of reserve required is based upon the risk calculation.

#### B. Reserve for claims

It is mainly a reserve for the unpaid claims and unreported claims. The unpaid claims reserve is assessed upon the basis that the relevant information of each case and the amount deposited is further classified by the type of insurance. Unreported claims reserve is calculated and deposited based upon the past experiences and expenses occurred and in accordance with the actuarial principles for each injury insurance and health or life insurance with a policy period within 1 year.

#### C. Reserve for life insurance liabilities

Based upon the life table and projected interest rates in the manual provided by the authority for each type of insurance, life insurance reserve is calculated and recognized according to the calculation method provided in Article 12 of “Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises”, the manual of each insurance product reported to the competent authority and the relevant calculation methods approved by the competent authority.

Starting from policy year 2003, for valid insurance contract whose bonus calculation is stipulated by the regulations established by the competent authorities, the downward adjustments of bonus due to the offset between mortality gain (loss) and gain (loss) from difference of interest rates should be calculated and recognized according to the regulations provided by the competent authorities.

In accordance with Order No. Financial-Supervisory-Insurance-Corporate-10102500530 announced on 19 January 2012, life insurance enterprises shall reclassify allowance for doubtful account originally recognized in special reserve to “life insurance reserve – allowance for doubtful account pertinent to 3% of business tax cut” account. The allowance was recognized as a result of the 3% business tax cut. Also, life insurance enterprises shall reclassify the recoverable special reserve for major incidents defined in Article 19 of “Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises” to “life insurance reserve – recover from major incident reserve” account.

When an insurer that opts to measure investment property at fair value, the value of its insurance liabilities at the same time must also be measured at fair value. If the results of the measurements indicate that the fair value of the insurance liabilities exceeds book value, the life insurer must set aside the difference to reserve for life insurance liabilities and decrease retained earnings. The Company changes its accounting policy for subsequent measurement of investment property from cost to fair value starting from year of 2014. The value of insurance liabilities at the same time is measured at fair value in accordance with rules issued by the FSC on 21 March 2014. The results of the measurements indicate that the fair value of the insurance liabilities doesn't exceed book value, therefore insurance liabilities doesn't have to be increased.

#### D. Special reserve

a. For the retained businesses with policy period within 1 year and injury insurance with policy

period longer than 1 year, the special reserve is classified into 2 categories, “Special Capital Reserve – Special Reserve for Major Incidents” and “Special Capital Reserve – Special Reserve for Fluctuation of Risks”. In accordance with the regulations reported to the authorities by the Company and related regulations, the reserve method is addressed as follows:

(A) Special capital reserve – Special reserve for major incidents

All types of insurance should follow the special catastrophe reserve rates set by authorities. Upon occurrence of the catastrophic events, actual claims on retained business in excess of \$30,000 thousand can be withdrawn from the reserve. If the reserve has been set aside for over 15 years, the Company could have its plan of the recovering process of the reserve assessed by certified actuaries and submit the plan to the authority for reference. The post-tax amount of the recovery determined in accordance with IAS 12 *Income Taxes* can be recorded in the special capital reserve for major incidents under equity.

(B) Special capital reserve – Special reserve for fluctuation of risks

When the actual amount paid for indemnity minus the offsetting amount from special reserve for major incidents is less than the anticipated dollar amount need to be paid, the 15% of this difference should be reserved in special reserve for fluctuation of risks.

When the actual amount paid for indemnity minus the offsetting amount from special reserve for major incidents is greater than the anticipated dollar amount need to be paid, the exceeded amount can be used to write down the special reserve for fluctuation of risks. If the total amount of special reserves for fluctuation of risks is not enough to be written down, special reserve for major incidents for other types of insurance can be used. Also, the type of insurance and total dollar amount written-down should be reported to the authority for inspection purpose. When accumulative dollar amount of special reserve for fluctuation of risks exceeds 30% of self-retention earned premium within one year, the exceeded amount will be recovered. To promote the sustainable development of insurance industry, the authority may designate or restrict the use of the recovered amount. The post-tax amount of written-down or recovery determined in accordance with IAS 12 *Income Taxes* can be recorded in the special capital reserve for fluctuation of risks under equity.

For special reserves addressed previously, the balance of the annual reserve net of tax needs to be recorded in special capital reserve under equity.

- b. The Company sells participating life insurance policy. According to the “Rule Governing application of revenue and expenses related to participating/non-participating policy”, the Company is required to set aside special reserve for dividend participation based on income before tax and dividend. On the date of declaration, dividend should be withdrawn from this account. The excess dividend should be accounted as special reserve for dividend risks.
- c. According to Article 32 of the Regulations Governing the Preparation of Financial Reports by Insurance Enterprises, if there are increments after estimating property in fair value, in addition to offsetting adverse effects of the first-time adoption of TIFRS on other accounts, the excess should be recognized as special reserve for revaluation increments of property under liabilities.

According to the regulations established by the authorities on 30 November 2012, the abovementioned special reserve for revaluation increments of property can be transferred to the reserve for life insurance liabilities – fair value of insurance contract liabilities after strengthening the reserve for life insurance liabilities calculated based on the regulations

established by the authorities on 27 November 2012. If there is excess, 80% of it can be recovered in the first year or next five years and reserved to special capital reserve under equity. The amount which can be recovered and reserved to special capital reserve under equity each year is limited to \$10 billion.

#### E. Premium deficiency reserve

For the contracts over one year of life insurance, health insurance, or annuities contracts commencing on 1 January 2001, the following rules apply: When the gross premium is less than the valuation net premium, a deficiency reserve is required to be set aside with the value of an annuity, the amount of which shall equal the difference between such premiums and the term of which in years shall equal the number of future annual payments due on such insurance at the date of the valuation. Also, the premium deficiency reserve of each life insurance category should be calculated and recorded according to the specific method reported to the competent authority.

In addition, for the insurance policy which period is within one year and has not met the due date or accidental insurance policy over one year, the following rules apply: If the probable indemnities and expenses are greater than the aggregate of unearned premium reserves and collectable premiums in the future, the premium deficiency reserve is set aside based on the difference thereof.

#### F. Other reserve

Pursuant to IFRS 3 *Business Combinations*, the Company will recognize other reserve in a business combination to reflect the fair value of life insurance contract assumed as long as the identifiable assets and assumed liabilities acquired from the business combination are recognized at fair value.

#### G. Liability adequacy reserve

This is the reserve that is set aside based on the adequacy test of liability required by IFRS 4 *Insurance Contracts*.

#### H. Reserves for insurance contract with feature of financial instruments

Reserve for non-separate account insurance product that is also classified as financial products without discretionary participation features follows “Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises” and Depository Accounting.

#### I. Foreign exchange volatility reserve

The beginning balance of foreign exchange volatility reserve is \$4,511,406 thousand which was appropriated in accordance with “Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises” and “Direction for foreign exchange volatility reserve by Life Insurance Enterprises”. As of 31 December 2017, the amount set aside was \$11,589,138 thousand.

#### J. Liability adequacy test

Liability adequacy test is based on integrated insurance contract and related regulations following “ASP of IFRS 4 – *Contract classification and liability adequacy test*”. This test compares reserve for insurance contract net with deferred acquisition cost and related intangible assets and anticipated present value of insurance contract cash flow at each reporting date. If net book value is insufficient, recognize all insufficient amounts as expense and loss at that period is applicable.

(16) Insurance premium income and expenses

For the Company's insurance contract and financial instruments with discretionary participation features, the initial and renewal premium are only recognized as revenue after collection and underwriting procedures finished, and subsequent session of collection, respectively. In terms of the acquisition cost such as commission expenses and brokerage expenses, the related expenses will be recognized in that period after commencement of the insurance contract.

For non-separate account insurance product that is also classified as financial products without discretionary participation features, the insurance revenue collected is recognized on the balance sheet as "reserves for insurance contract with feature of financial instruments".

For separate account insurance product that is also classified as financial products without discretionary participation features, the balance of insurance revenue collected less preprocess expense or investment management fee, etc., is fully recognized on the balance sheet as separate account product liabilities. In terms of the investment management related deferred acquisition costs such as commissions and incremental costs directly attributable to the issue of new type of contracts, the amount is recognized on the balance sheet as "deferred acquisition costs" and amortized on a straight-line basis over the service period. The amortization is recognized as an expense under "other operating costs".

(17) Product categories

Insurance contract refers to the insurer accepting the insurance policyholder's transfer of significant insurance risk, and agrees to the uncertain future of a particular event (insured event) and the contract will compensate the policyholder for any damages occurred. The Company's definition of a significant insurance risk refers to any insured event that occurs and causes the Company to pay additional significant fees.

Insurance contract with features of financial instruments are contracts that transfer the financial risk. The definition of a financial risk refers to one or more specific interest rate, prices of financial instruments, product prices, exchange rates, price index, rate index, credit ratings and indicators, and other variables that faces risk of possible future changes. If the above variables are not considered as a financial variable, then the variables exist in both sides under the contract.

When the original judgment meet the criteria of the policy under the insurance contract, before the right of ownership and obligations expired or extinguished, the policy will still be considered as an insurance contract; even if the exposure to insurance risk during the policy period has been significantly reduced. However, if insurance risk following the renewal of an insurance contract with features of financial instruments is transferred to the Company, the Company will reclassify the contract as an insurance contract.

Insurance contracts and insurance contracts with features of financial instruments can be further broken down into separate categories depending on whether the contracts have discretionary participation feature or not. To have discretionary participation feature means a guaranteed payment from the contract plus contractual rights to receive additional payments. These contractual rights have the following characteristics:

- A. Additional payments as a percentage of total contractual payments may be more significant and take up a bigger portion.
- B. In accordance with the contract, the amount and date of payment for additional payments are at the Company's discretion.
- C. In accordance with the contract, additional payments are handed out based on one of the following matters:

- a. special combination of contracts or specific type of contractual performance
- b. the Company holds return on investment from a portfolio of specific assets
- c. profit and loss from the Company, funds, or other entities

When embedded derivative products' economic characteristics and risks are no longer closely related to the economic characteristics and risks of the primary contracts, it should be listed separately from the primary contracts and use fair value method to determine its fair value. Also the profit or loss determined by the fair value method should be recognized in the current period. However, if the embedded derivative product meets the definition of an insurance contract or the whole contract is measured by the fair value method and the profit or loss is recognized in the current period, the Company will not need to separately list the embedded derivative product and the insurance contract.

#### (18) Reinsurance

The Company limits exposure to some events that may cause a certain amount of loss and this is done in accordance to sale's needs and the insurance laws and regulations for reinsurance. For reinsurance ceded, the Company may not refuse to fulfill its obligations to the insured because the re-insurer fails to fulfill their responsibility.

The Company holds the right over reinsurer for reinsurance reserve assets, claims recoverable from reinsurers – net and due from reinsurers and ceding companies, and regularly assesses if impairment has occurred to such rights or the rights can no longer be recovered. When objective evidences demonstrate that such rights after initial recognition may lead to the Company not recovering all contractual terms of the amount due; and the above events can be recovered from reinsurers at the impacted amount, then the Company can retrieve an amount that is less than the carrying value of the abovementioned rights, and recognize impairment losses.

For the classification of reinsurance contracts, the Company assesses whether the transfer of significant insurance risk to the reinsurer has occurred. If the transfer of significant insurance risk is not apparent, then the contract is recognized and evaluated with deposit accounting.

For reinsurance contracts that have their significant insurance risk transferred, if the Company can separate the individual elements and measure their savings, then the reinsurance contracts need to be recognized separately as the insurance's element and the saving's element. That is, the Company receives (or pays) the contract's value minus the insurance element, recognizing it as either financial liabilities (or assets), and not as incomes (or expenses). The financial liabilities (or assets) are recognized with the fair value method and uses the present value of future cash flow as the basis for the fair value method.

#### (19) Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, which probably leads to an outflow of resources embodying economic benefits that is required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Company expects some or all of a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

The liability to pay a levy is recognized progressively if the obligating event occurs over a period of time.

#### (20) Post-employment benefits

All regular employees of the Company are entitled to a pension plan that is managed by an independently administered pension fund committee. Fund assets are deposited under the committee's name in the specific bank account and hence, not associated with the Company. Therefore fund assets are not included in the Company's parent company only financial statements.

For the defined contribution plan, the Company will make a monthly contribution of no less than 6% of the monthly wages of the employees subject to the plan. The Company recognizes expenses for the defined contribution plan in the period in which the contribution becomes due.

Post-employment benefit plan that is classified as a defined benefit plan uses the projected unit credit method to measure its obligations and costs based on actuarial assumptions. Re-measurements, comprising of the effect of the actuarial gains and losses, the effect of the asset ceiling (excluding net interest) and the return on plan assets, excluding net interest, are recognized as other comprehensive income with a corresponding debit or credit to other equity in the period in which they occur. Past service costs are recognized in profit or loss on the earlier of:

- A. the date of the plan amendment or curtailment
- B. the date that the Company recognizes restructuring-related costs

Net interest is calculated by applying the discount rate to the net defined benefit liability or asset, both as determined at the start of the annual reporting period, taking account of any changes in the net defined benefit liability (asset) during the period as a result of contribution and benefit payment.

## (21) Income taxes

Income tax expense (income) is the aggregate amount included in the determination of profit or loss for the period in respect of current tax and deferred tax.

### C. Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities, using the tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting period. Current income tax relating to items recognized in other comprehensive income or directly in equity is recognized in other comprehensive income or equity and not in profit or loss.

The 10% income tax for undistributed earnings is recognized as income tax expense in the subsequent year when the distribution proposal is approved by the shareholders' meeting.

### D. Deferred tax

Deferred tax is provided on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- a. where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- b. in respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint arrangements, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future

Deferred tax assets are recognized for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will



be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilized, except:

- a. where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- b. in respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint arrangements, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the reporting date. The measurement of deferred tax assets and deferred tax liabilities reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity. Deferred tax assets are reassessed at each reporting date and are recognized accordingly. Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current income tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

In accordance with Article 49 of the Financial Holding Company Act, the Company and its parent company elected its parent company to be the tax payer and jointly filed corporation income tax returns and 10% surcharge on undistributed retained earnings since 2002 under the integrated income tax system. Such effects on current tax and deferred tax are accounted for as receivables or payables.

Effective from 1 January, 2006, the Company has considered the impact of the “Alternative Minimum Tax Act” to estimate their income tax liabilities.

## (22) Separate account products

The Company sells separate account products, of which the applicant pays the premium according to the agreement amount less the expenses incurred by the insurer. In addition, the investment distribution is approved by the applicant and then transferred to specific accounts as requested by the applicant. In accordance with the relevant regulations, the value of these specific accounts is determined based on their fair value on the applicable date.

In accordance with Regulations Governing the Preparation of Financial Reports by Insurance Enterprises, assets and liabilities under the dedicated book, whether arising from an insurance contract or insurance policy with features of financial instruments, are to be accounted for separately as “separate account product assets” and “separate account product liabilities”. To record related revenue and expenditures, this method is consistent with the definition of income and expenses of separate account insurance products in IFRS 4 *Insurance Contracts*, separately recognizing as “separate account product revenue” and “separate account product expenses”.

## (23) Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The consideration transferred, the identifiable assets acquired and liabilities assumed are measured at acquisition date

fair value. For each business combination, the acquirer measures any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are accounted for as expenses in the periods in which the costs are incurred and are classified under administrative expenses.

When the Company acquires a business, it assesses the assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

Any contingent consideration to be transferred by the acquirer will be recognized at the acquisition-date fair value. Subsequent changes to the fair value of the contingent consideration, which is deemed to be an asset or liability, will be recognized in accordance with IAS 39 "*Financial Instruments: Recognition and Measurement*" either in profit or loss or as a change to other comprehensive income. However, if the contingent consideration is classified as equity, it should not be remeasured until it is finally settled within equity.

Goodwill is initially measured as the amount of the excess of the aggregate of the consideration transferred and the non-controlling interest over the net fair value of the identifiable assets acquired and the liabilities assumed. If this aggregate is lower than the fair value of the net assets acquired, the difference is recognized in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Company's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units. Each unit or group of units to which the goodwill is so allocated represents the lowest level within the Company at which the goodwill is monitored for internal management purpose and is not larger than an operating segment before aggregation.

Where goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation. Goodwill disposed of in this circumstance is measured based on the relative recoverable amounts of the operation disposed of and the portion of the cash-generating unit retained.

## 5. Significant accounting judgments, estimates and assumptions

The preparation of the Company's parent company only financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

### (1) Judgment

In the process of applying the Company's accounting policies, management has made the following judgments, which have the most significant effect on the amounts recognized in the parent company only financial statements:

#### A. Categories of financial assets

The management has to use their judgment to categorize financial assets. Different categories apply different measurements, which could have a significant effect on the Company's financial position and performance.

## B. Investment property

Certain properties of the Company comprises a portion that is held to earn rentals or for capital appreciation and another portion that is owner-occupied. If these portions could be sold separately, the Company accounts for the portions separately as investment property and property and equipment. If the portions could not be sold separately, the property is classified as investment property in its entirety only if the portion that is owner-occupied is under 5% of the total property.

## C. Operating lease commitment – the Company as the lessor

The Company has entered into commercial property leases on its investment property portfolio. The Company has determined, based on an evaluation of the terms and conditions of the arrangements, that it retains all the significant risks and rewards of ownership of these properties and accounts for the contracts as operating leases.

## (2) Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

### A. Fair value of financial instruments

Where the fair value of financial instruments cannot be derived from an active market or a quoted price, it is determined using a valuation technique. Observable market data for similar financial instruments are utilized as inputs to measure fair value. If observable inputs are not available, prudent assumptions are used for estimating fair value. In applying valuation techniques, the Company adopts pricing models in accordance with its procedure for valuation. All models are adjusted to ensure that their results reflect actual data and market prices.

### B. Fair value of investment property

The fair value of investment property is derived from valuation techniques, including earning value method (such as discounted cash flow model) and market method, etc., and assumptions which are used in applying valuation techniques will have impacts on the fair value of investment property.

### C. Impairment of non-financial assets

An impairment exists when the carrying value of an asset or cash generating unit exceeds its recoverable amount, which is the higher of its fair value less costs to sell and its value in use. The fair value less costs to sell calculation is based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date less incremental costs that would be directly attributable to the disposal of the asset or cash generating unit. The value in use calculation is based on a discounted cash flow model. The cash flow is projected based on reasonable assumptions of the cash-generating unit and do not include restructuring activities that the Company is not yet committed to or significant future investments that will enhance the asset's performance of the cash generating unit being tested. The recoverable amount is most sensitive to the discount rate used for the discounted cash flow model as well as the expected future cash inflows and the growth rate used for extrapolation purposes.

### D. Post-employment benefits

The cost of post-employment benefit and the present value of the pension obligation under defined benefit pension plans are determined using actuarial valuations. An actuarial valuation involves making various assumptions. These include the determination of the discount rate and future salary increases.

E. Insurance contract liabilities (including investment contract liabilities with discretionary participation feature of financial instruments)

The liability for insurance contracts and investment contracts with discretionary participation feature of financial instruments is either based on current assumptions or on assumptions established at the inception of the contract, reflecting the best estimate at the time. All contracts are subject to a liability adequacy test, which reflects management's best current estimate of future cash flows. The main assumptions used relate to mortality, morbidity, investment returns, expenses and surrender rates. The Company bases its assumptions on the standards published by the Actuarial Institute of the Republic of China, adjusted when appropriate to reflect the Company's unique risk exposure, product characteristics and own experiences from target markets.

Best estimates of future investment income from the assets backing such contracts are based on current market returns, as well as expectations about future economic developments. Assumptions on future expense are based on current expense levels, adjusted for expected expense inflation, if appropriate. Surrender rates are based on the Company's historical experience.

F. Income taxes

Uncertainties exist with respect to the interpretation of complex tax regulations and the amount and timing of future taxable income. Given the wide range of international business relationships and the long-term nature and complexity of existing contractual agreements, differences between the actual results and the assumptions made, or future changes to such assumptions, could necessitate future adjustments to tax income and expense already recorded. The Company establishes provisions, based on reasonable estimates, for possible consequences of audits by the tax authorities of the respective countries in which it operates. The amount of such provisions is based on various factors, such as experience of previous tax audits and differing interpretations of tax regulations by the taxable entity and the responsible tax authority. Such differences of interpretation may arise on a wide variety of issues depending on the conditions prevailing in the respective company's domicile.

Deferred tax assets are recognized for all carry-forward of unused tax losses and unused tax credits and deductible temporary differences to the extent that it is probable that taxable profit will be available or there are sufficient taxable temporary differences against which the unused tax losses, unused tax credits or deductible temporary differences can be utilized. The amount of deferred tax assets determined to be recognized is based upon the likely timing and the level of future taxable profits and taxable temporary differences together with future tax planning strategies.

6. Cash and cash equivalents

	31 December 2017	31 December 2016
Cash on hand and revolving funds	\$194,042	\$205,470
Cash in banks	120,916,384	84,747,609
Time deposits	67,295,838	44,508,334
Cash equivalents	12,709,033	11,369,916
Total	<u>\$201,115,297</u>	<u>\$140,831,329</u>

7. Receivables

	31 December 2017	31 December 2016
Notes receivable – Net	\$501,607	\$1,695,159
Other receivable – Net		
Other receivable	77,380,975	65,550,592
Less: Allowance for bad debts – Other receivable	(20,713)	(4,118)
Overdue receivable	18,756	12,406
Less: Allowance for bad debts – Overdue receivable	(18,752)	(12,394)
Total	<u>\$77,861,873</u>	<u>\$67,241,645</u>

The movements in the provision for impairment of receivables are as follows:

	Individually impaired	Collectively impaired	Total
1 January 2017	\$16,297	\$215	\$16,512
Charge (reversal) for the current period	27,555	(192)	27,363
Write off	(4,410)	-	(4,410)
31 December 2017	<u>\$39,442</u>	<u>\$23</u>	<u>\$39,465</u>

	Individually impaired	Collectively impaired	Total
1 January 2016	\$78,971	\$1,524	\$80,495
Charge (reversal) for the current period	18,858	(1,309)	17,549
Write off	(81,532)	-	(81,532)
31 December 2016	<u>\$16,297</u>	<u>\$215</u>	<u>\$16,512</u>

#### 8. Financial assets at fair value through profit or loss

	31 December 2017	31 December 2016
Held for trading		
Domestic stocks	\$6,927,268	\$6,970,835
Beneficiary certificates	16,102,834	23,957,245
Exchange traded funds	573,665	292,726
Overseas bonds	2	4
Corporate bonds	2,401,922	2,217,257
Government bonds	-	1,302,284
Derivative financial instruments	16,729,718	1,614,164
Structured time deposits	-	2,275,663
Total	<u>\$42,735,409</u>	<u>\$38,630,178</u>

The financial assets at fair value through profit or loss held by the Company were not pledged.

#### 9. Available-for-sale financial assets

	31 December 2017	31 December 2016
Domestic stocks	\$429,948,041	\$360,282,256
Overseas stocks	257,518,666	245,917,707
Beneficiary certificates	339,133,293	277,359,186
Exchange traded funds	5,708,986	5,589,191
Real estate investment trust	12,136,777	19,079,885
Financial debentures	42,859,267	57,703,349
Corporate bonds	14,386,823	17,165,025
Government bonds	122,211,034	136,074,531
Overseas bonds	280,083,619	295,429,035
Subtotal	<u>1,503,986,506</u>	<u>1,414,600,165</u>

	31 December 2017	31 December 2016
Less: Litigation deposits	(57,075)	(78,797)
Less: Securities serving as deposits paid-bonds	(1,033,775)	(1,870,035)
Total	<u>\$1,502,895,656</u>	<u>\$1,412,651,333</u>

An impairment provision is recognized as some objective evidences are identified showing impairment indicators associated with domestic stocks and beneficiary certificates held by the Company. As of 31 December 2017 and 2016, the Company recognized impairment losses amounting to \$185,987 thousand and \$202,271 thousand, respectively.

The available-for-sale financial assets held by the Company were not pledged.

#### 10. Derivative financial assets for hedging

	31 December 2017	31 December 2016
IRS	<u>\$246,444</u>	<u>\$232,269</u>

The derivative financial assets for hedging held by the Company were not pledged.

#### 11. Investments accounted for using the equity method

- (1) Investments in subsidiaries in the parent company only financial reports are stated by “Investments accounted for using the equity method” and any necessary adjustment of valuation will be made. The details are listed below:

Investees	31 December 2017	31 December 2016
Cathay Insurance (Bermuda) Co., Ltd.	\$121,671	\$129,896
Cathay Securities Investment Consulting Co., Ltd.	257,159	249,902
Cathay Lujiazui Life Insurance Co., Ltd.	4,993,549	1,989,294
Cathay Life Insurance (Vietnam) Co., Ltd.	5,965,619	5,823,284
Lin Yuan (Shanghai) Real Estate Co., Ltd.	7,439,547	7,422,838
Cathay Woolgate Exchange Holding 1 Limited	14,091,616	14,378,233
Cathay Woolgate Exchange Holding 2 Limited	142,821	145,483
Cathay Walbrook Holding 1 Limited	9,369,616	9,184,866
Cathay Walbrook Holding 2 Limited	491,092	481,891
Conning Holdings Limited	13,151,608	14,052,360
Total	<u>\$56,024,298</u>	<u>\$53,858,047</u>

- (2) Investments in associates:

Investees	31 December 2017	31 December 2016
WK Technology Fund VI Co., Ltd.	\$81,873	\$148,680
IBT Venture Capital Corp.	-	3,916
Da Sheng Venture Inc.	1,514,974	1,455,635
Symphox Information Co., Ltd.	438,807	433,635
Cathay Insurance Company Limited (China)	781,195	907,187
Rizal Commercial Banking Corporation	13,749,705	13,622,794
PT Bank Mayapada Internasional Tbk	12,447,700	11,740,568
CMG International One Co., Ltd.	675,812	675,258
CMG International Two Co., Ltd.	675,232	674,959
CM Energy Co., Ltd.	272,256	53,959
KHL IV Venture Capital Co. Ltd.	756,353	360,729
Hsin Jih Tai Corporation	673,599	673,845
Cathay Sunrise Corporation	676,284	-
Total	<u>\$32,743,790</u>	<u>\$30,751,165</u>

As the Company's investments in individual associates are not significant, the related financial information is disclosed aggregately. As of 31 December 2017 and 2016, the carrying amount of investments in associates accounted for using the equity method amounted to \$32,743,790 thousand and \$30,751,165 thousand, respectively. The aggregate amount of the Company's share of the investments in associates is as follows:

	For the years ended 31 December	
	2017	2016
Net profit from continuing operations	\$1,152,813	\$982,286
Other comprehensive losses, net of tax	(1,029,480)	(675,272)
Total comprehensive income	\$123,333	\$307,014

The carrying amount of investments accounted for under the equity method in investees whose financial statements were unaudited amounted to \$31,441,915 thousand and \$27,911,446 thousand, as at 31 December 2017 and 2016, respectively. The share of the (losses) gains of these associates accounted for using the equity method amounted to \$1,178,559 thousand and \$1,246,472 thousand for the years ended 31 December 2017 and 2016, respectively. The share of the other comprehensive (losses) income of these associates accounted for using the equity method amounted to \$(1,028,025) thousand and \$(582,597) thousand for the years ended 31 December 2017 and 2016, respectively.

The investments accounted for using the equity method held by the Company were not pledged.

#### 12. Debt instrument investments for which no active market exists

	31 December 2017	31 December 2016
Domestic stocks	\$1,895,715	\$2,664,643
Corporate bonds	14,303,173	13,809,187
Financial debentures	38,250,892	37,781,644
Overseas bonds	2,322,385,035	2,059,498,962
Trust beneficiary right of real estate	-	300,000
Asset-backed securities	1,964,447	2,529,178
Total	\$2,378,799,262	\$2,116,583,614

An impairment provision is recognized as some objective evidences are identified showing impairment indicators associated with overseas bonds held by the Company. As of 31 December 2017 and 2016, the Company recognized impairment losses amounting to \$388,024 thousand and \$419,627 thousand, respectively.

The debt instrument investments for which no active market exists held by the Company were not pledged.

#### 13. Held-to-maturity financial assets

	31 December 2017	31 December 2016
Corporate bonds	\$2,697,524	\$2,697,190
Government bonds	45,175,742	32,364,375
Overseas bonds	11,482,335	-
Subtotal	59,355,601	35,061,565
Less: Litigation deposits	(1,376,984)	(1,348,913)
Less: Securities serving as deposits paid-bonds	(7,170,018)	(7,161,401)
Total	\$50,808,599	\$26,551,251

The held-to-maturity financial assets held by the Company were not pledged.

#### 14. Other financial assets

	31 December 2017	31 December 2016
Structured time deposits	\$4,500,000	\$7,661,395

The other financial assets held by the Company were not pledged.

#### 15. Structured notes

	31 December 2017	31 December 2016
Financial assets at fair value through profit or loss	\$2	\$4
Debt instrument investments for which no active market exists	25,699,128	24,564,319
Total	\$25,699,130	\$24,564,323

#### 16. Investment property, Investment property under construction and Prepayments for buildings and land – Investments

	Investment property			Investment property under construction	Prepayments for buildings and land – Investments
	Land	Buildings	Total		
1 January 2017	\$328,248,431	\$83,096,622	\$411,345,053	\$3,300,843	\$383,904
Additions from acquisitions	-	-	-	3,259,037	3,690,884
Additions from subsequent expenditure	-	-	-	128,829	-
Transfers from property and equipment	204,284	170,976	375,260	-	-
Transfers from (to) investment property under construction and prepayments for buildings and land	3,381,908	3,149,274	6,531,182	(3,147,208)	(3,384,585)
Gains (losses) generated from fair value adjustments	1,160,782	(1,268,575)	(107,793)	-	-
Disposals	(87,762)	-	(87,762)	-	-
31 December 2017	\$332,907,643	\$85,148,297	\$418,055,940	\$3,541,501	\$690,203

	Investment property			Investment property under construction	Prepayments for buildings and land – Investments
	Land	Buildings	Total		
1 January 2016	\$323,263,384	\$81,935,045	\$405,198,429	\$3,308,553	\$2,758,288
Additions from acquisitions	-	-	-	3,315,438	2,292,955
Additions from subsequent expenditure	-	-	-	111,703	-
Transfers from (to) investment property under construction and prepayments for buildings and land	2,191,115	3,445,894	5,637,009	(3,434,851)	(4,667,339)
Gains (losses) generated from fair value adjustments	3,903,788	(2,284,317)	1,619,471	-	-
Disposals	(1,109,856)	-	(1,109,856)	-	-
31 December 2016	\$328,248,431	\$83,096,622	\$411,345,053	\$3,300,843	\$383,904

	For the years ended 31 December	
	2017	2016
Rental income from investment property	\$9,651,984	\$9,095,824
Less:		
Direct operating expenses from investment property generating rental income	(700,617)	(650,101)
Direct operating expenses from investment property without generating rental income	(147,688)	(160,825)
Total	\$8,803,679	\$8,284,898



The investment property are held mainly for lease business. All the lease agreements of the Company's lease business are operating leases and the primary terms of lease agreements are the same with general lease agreement. Rents from investment property are received annually, semi-annually, quarterly, monthly or in lump sum. Investment property held by the Company were not pledged.

Valuation has been performed by appraisers from professional valuation agencies based on Regulations on Real Estate Appraisal, and valuation dates are 31 December 2017 and 2016. Please refer to original financial report for detail information of the appraisers and agencies.

The recognized fair value is supported by observable evidence in the market. The main appraisal approaches applied include sales comparison approach, income approach – direct capitalization method, income approach – discounted cash flow method, cost approach and the method of land development analysis. Commercial office buildings and residences are valued by sales comparison approach and income approach mostly because of the market liquidity and comparable sales and rental cases in the neighboring areas. Hotels, department stores and marketplaces are valued by income approach – direct capitalization method and income approach – discounted cash flow method mostly because of the stable rental income in the long run. Industrial plants for lease are valued by sales comparison approach and cost approach. Wholesale stores located in industrial district are valued by cost approach since the buildings are constructed for specific purposes, thus seldom similar transactions could be referred in the market. Vacant land and buildings under construction of logistics parks located in industrial and commercial integrated district are valued by cost approach. Urban renewal land with permit of construction is valued based on value of real estate right arises from urban renewal program. The real estate right may include but not limited to right for long-held buildings and hotels.

The main inputs used are as follows:

	31 December 2017	31 December 2016
Direct capitalization rate (Net)	0.73%~3.52%	0.83%~5.73%
Discount rate	3.14%~4.23%	3.14%~4.10%

External appraisers use market extraction method, search several comparable properties which are identical with or similar to the subject property, consider the liquidity risk and risk premium when disposed of in the future, and then decide the direct capitalization rate and discount rate.

The Company recognized their investment property at fair value subsequent to initial recognition and related fair value are categorized as level 3 of fair value hierarchy. The fair value of investment property will decrease as either one of the main input, direct capitalization rate and discount rate, of direct capitalization method increases. On the contrary, the fair value of investment property will increase if either of the main input decreases.

## 17. Loans

	31 December 2017	31 December 2016
Policy loans	\$155,438,235	\$157,883,319
Automatic premium loans	10,689,718	10,532,683
Secured loans	437,374,977	439,105,646
Other loans	13,870,297	13,665,298
Total	<u>\$617,373,227</u>	<u>\$621,186,946</u>

- (1) Policy loans were secured by policies issued by the Company.
- (2) Policyholders may state on the application form or issue a written statement prior to end of grace period for premium payment to request the insurer to automatically deduct the premiums due and interest of the premium loan (as well as the principal and interest of the policy loan, if applicable)

from the policyholders' policy value reserve after the second installment becomes overdue in order to maintain the insurance policy effective. Policyholders may also inform the insurer in writing to terminate the automatic premium loan option prior to the next due date of premium payment.

(3) Secured loans

	31 December 2017	31 December 2016
Secured loans	\$442,270,123	\$443,903,591
Secured loans – Related parties	909,989	1,018,137
Less: Allowance for bad debts	(6,049,266)	(5,998,355)
Subtotal	437,130,846	438,923,373
Overdue receivables	344,304	300,325
Less: Allowance for bad debts	(100,173)	(118,052)
Subtotal	244,131	182,273
Total	\$437,374,977	\$439,105,646

Secured loans are secured by government bonds, stocks, corporate bonds and real estate.

The movements in the provision for impairment of secured loans and overdue receivables are as follows (please refer to Note 45 for credit risk disclosure):

	Individually impaired	Collectively impaired	Total
1 January 2017	\$103,451	\$6,012,956	\$6,116,407
Charge for the current period	25,086	31,689	56,775
Write off	(15,600)	(7,741)	(23,341)
Exchange differences	(402)	-	(402)
31 December 2017	\$112,535	\$6,036,904	\$6,149,439

	Individually impaired	Collectively impaired	Total
1 January 2016	\$184,533	\$4,859,938	\$5,044,471
(Reversal) charge for the current period	(81,082)	1,177,525	1,096,443
Write off	-	(24,507)	(24,507)
31 December 2016	\$103,451	\$6,012,956	\$6,116,407

(4) Other loans

Pursuant to Articles 11-1 and 11-2 of the Regulations Governing Foreign Investments by Insurance Companies, the Company recognized as other loans the amount provided to Cathay Walbrook Holding 1 Limited and Cathay Walbrook Holding 2 Limited, founded as the special purpose entities of real estate investment and management organizations, for their operation and investment.

18. Reinsurance assets

(1)

	31 December 2017	31 December 2016
Claims recoverable from reinsurers	\$2,204	\$1,985
Due from reinsurers and ceding companies	119,585	237,200
Reinsurance reserve assets		
Ceded unearned premium reserve	300,568	195,822
Ceded reserve for claims	1,955	40,072

	31 December 2017	31 December 2016
Ceded reserve for life insurance liabilities	301,806	228,765
Subtotal	604,329	464,659
Total	\$726,118	\$703,844

Reinsurance assets held by the Company were not impaired.

(2) CNY co-reinsurance business

Authorized by FSC under Order No. Financial-Supervisory-Insurance-Corporate-10302112370, the Company signed a CNY co-reinsurance contract with Central Reinsurance Corporation in the year 2014. The Company discloses the succeeding information following related regulations:

A. Purpose, rationalization and expected benefit

Restricted by CNY investment amount limitation of Taiwan, the Company cedes partial of its CNY insurance through co-reinsurance to increase the Company's liquidity, raise the ability to insure and transfer relevant risk. The Company will transfer 50% of its insurance risk to Central Reinsurance Corporation.

B. Premiums ceded to reinsurers, claims recovered from reinsures and commission

	For the year ended 31 December 2017
Premiums ceded to reinsurers	\$74,819
Claims recovered from reinsures	6,924
Reinsurance commission earned	5,562

C. Net income or loss from CNY co-reinsurance business

Reinsurance gains of \$10,708 thousand has occurred in the year ended 31 December 2017 from CNY co-reinsurance business. The amount is calculated as follows:

Reinsurance commission earned \$5,562 thousand + Claims recovered from reinsurers \$6,924 thousand + Net change of reinsurance reserve assets \$72,802 thousand + Foreign exchange gains \$239 thousand — Premiums ceded to reinsurers \$74,819 thousand.

D. Reason and effect to income or loss from change of co-reinsurance business or contract: None.

E. Accounting treatment for ceded CNY co-reinsurance business

On its balance sheet, the Company recognizes ceded reserve for life insurance liabilities, ceded premium deficiency reserve and related reinsurance reserve assets for asset, while it recognizes direct business reserve for liability. All ceded reserve should be eliminated at the time the co-reinsurance contract ceased.

F. Other notes designated by authorities: None.

19. Property and equipment

Cost:	Land	Buildings and construction	Computer equipment	Communication and transportation equipment	Other equipment	Leased assets	Construction in progress and prepayment for real estate equipment	Total
1 January 2017	\$17,892,247	\$20,452,892	\$1,996,879	\$7,827	\$3,644,833	\$275,652	\$216,280	\$44,486,610
Additions from acquisitions	-	-	135,420	5	130,635	-	1,995,185	2,261,245
Additions from subsequent expenditure	-	-	-	-	-	-	48,613	48,613
Transfers	2,053,724	(178,462)	-	-	-	-	(2,105,601)	(230,339)
Disposals	(5,284)	(18,509)	(12,251)	-	(13,963)	-	-	(50,007)

31 December 2017	<u>\$19,940,687</u>	<u>\$20,255,921</u>	<u>\$2,120,048</u>	<u>\$7,832</u>	<u>\$3,761,505</u>	<u>\$275,652</u>	<u>\$154,477</u>	<u>\$46,516,122</u>
Cost:	Land	Buildings and construction	Computer equipment	Communication and transportation equipment	Other equipment	Leased assets	Construction in progress and prepayment for real estate equipment	Total
1 January 2016	\$15,948,783	\$19,988,038	\$1,869,871	\$8,627	\$3,524,085	\$275,652	\$8,866	\$41,623,922
Additions from acquisitions	-	-	154,621	-	144,067	-	198,451	497,139
Additions from subsequent expenditure	-	-	-	-	-	-	27,225	27,225
Transfers	1,995,478	487,965	-	-	-	-	(18,262)	2,465,181
Disposals	(52,014)	(23,111)	(27,613)	(800)	(23,319)	-	-	(126,857)
31 December 2016	<u>\$17,892,247</u>	<u>\$20,452,892</u>	<u>\$1,996,879</u>	<u>\$7,827</u>	<u>\$3,644,833</u>	<u>\$275,652</u>	<u>\$216,280</u>	<u>\$44,486,610</u>
Depreciation and impairment:	Land	Buildings and construction	Computer equipment	Communication and transportation equipment	Other equipment	Leased assets	Construction in progress and prepayment for real estate equipment	Total
1 January 2017	\$(105,610)	\$(11,204,765)	\$(1,726,568)	\$(6,173)	\$(3,183,958)	\$(275,652)	\$-	\$(16,502,726)
Depreciation	-	(381,695)	(115,516)	(709)	(114,885)	-	-	(612,805)
Transfers	-	90,143	-	-	-	-	-	90,143
Disposals	2,476	14,354	12,191	-	13,198	-	-	42,219
31 December 2017	<u>\$(103,134)</u>	<u>\$(11,481,963)</u>	<u>\$(1,829,893)</u>	<u>\$(6,882)</u>	<u>\$(3,285,645)</u>	<u>\$(275,652)</u>	<u>\$-</u>	<u>\$(16,983,169)</u>
Depreciation and impairment:	Land	Buildings and construction	Computer equipment	Communication and transportation equipment	Other equipment	Leased assets	Construction in progress and prepayment for real estate equipment	Total
1 January 2016	\$(105,610)	\$(10,830,559)	\$(1,654,060)	\$(5,295)	\$(3,108,357)	\$(235,452)	\$-	\$(15,939,333)
Depreciation	-	(383,107)	(100,119)	(956)	(97,706)	(40,200)	-	(622,088)
Disposals	-	8,901	27,611	78	22,105	-	-	58,695
31 December 2016	<u>\$(105,610)</u>	<u>\$(11,204,765)</u>	<u>\$(1,726,568)</u>	<u>\$(6,173)</u>	<u>\$(3,183,958)</u>	<u>\$(275,652)</u>	<u>\$-</u>	<u>\$(16,502,726)</u>
Net carrying amount as at:	Land	Buildings and construction	Computer equipment	Communication and transportation equipment	Other equipment	Leased assets	Construction in progress and prepayment for real estate equipment	Total
31 December 2017	<u>\$19,837,553</u>	<u>\$8,773,958</u>	<u>\$290,155</u>	<u>\$950</u>	<u>\$475,860</u>	<u>\$-</u>	<u>\$154,477</u>	<u>\$29,532,953</u>
31 December 2016	<u>\$17,786,637</u>	<u>\$9,248,127</u>	<u>\$270,311</u>	<u>\$1,654</u>	<u>\$460,875</u>	<u>\$-</u>	<u>\$216,280</u>	<u>\$27,983,884</u>

Property and equipment held by the Company were not pledged.

Components of building that have different useful lives are the main building structures, air conditioning units and elevators, which are depreciated over 50 years, 8 years and 15 years, respectively.

## 20. Intangible assets

Cost:	Franchises	Goodwill	Computer software	Total
1 January 2017	\$37,659,600	\$2,918,390	\$1,626,823	\$42,204,813
Addition – Acquired separately	-	-	161,609	161,609
Disposals	-	-	(305)	(305)
31 December 2017	<u>\$37,659,600</u>	<u>\$2,918,390</u>	<u>\$1,788,127</u>	<u>\$42,366,117</u>

Cost:	Franchises	Goodwill	Computer software	Total
1 January 2016	\$37,659,600	\$2,918,390	\$1,515,109	\$42,093,099
Addition – Acquired separately	-	-	111,714	111,714
31 December 2016	<u>\$37,659,600</u>	<u>\$2,918,390</u>	<u>\$1,626,823</u>	<u>\$42,204,813</u>

Amortization and impairment:	Franchises	Goodwill	Computer software	Total
1 January 2017	\$(3,119,075)	\$-	\$(1,428,276)	\$(4,547,351)
Amortization	(2,079,383)	-	(86,385)	(2,165,768)
Disposals	-	-	305	305
31 December 2017	<u>\$(5,198,458)</u>	<u>\$-</u>	<u>\$(1,514,356)</u>	<u>\$(6,712,814)</u>

Amortization and impairment:	Franchises	Goodwill	Computer software	Total
1 January 2016	\$(1,039,692)	\$-	\$(1,369,056)	\$(2,408,748)
Amortization	(2,079,383)	-	(59,220)	(2,138,603)
31 December 2016	\$(3,119,075)	\$-	\$(1,428,276)	\$(4,547,351)

Net carrying amount as at:	Franchises	Goodwill	Computer software	Total
31 December 2017	\$32,461,142	\$2,918,390	\$273,771	\$35,653,303
31 December 2016	\$34,540,525	\$2,918,390	\$198,547	\$37,657,462

Amortization expense of intangible assets under the statements of comprehensive income:

	For the years ended 31 December	
	2017	2016
Operating expenses – Business expenses	\$86,385	\$59,220
Operating expenses – Administrative and general expenses	\$2,079,383	\$2,079,383

The goodwill arose from the acquisition of Global Life Insurance Co., Ltd. and Singfor Life Insurance Co., Ltd. on 1 July 2015 was \$2,918,390 thousand. An annual impairment test for goodwill is performed regularly. The Company estimated the recoverable amount for purpose of impairment test based on embedded value of cash-generating unit that the goodwill is allocated to. The embedded value is calculated by applying a proper discount rate. As of 31 December 2017 and 2016, the carrying amount for goodwill were both \$2,918,390 thousand. Considering that the recoverable amount is higher than the book value of the cash-generating unit that the goodwill was allocated to, no impairment recognition is necessary for goodwill.

## 21. Other assets

	31 December 2017	31 December 2016
Prepayment	\$4,925,034	\$3,904,612
Deferred acquisition costs	16,659	25,112
Guarantee deposits paid	17,649,720	20,105,484
Other assets – Other	1,307,282	3,996,692
Total	\$23,898,695	\$28,031,900

## 22. Deferred acquisition costs

The Company issues investment-linked insurance contracts without discretionary participation feature of financial instruments. Deferred acquisition costs related to investment management services of such contracts are summarized below:

	For the years ended 31 December	
	2017	2016
Beginning balance	\$25,112	\$33,565
Amortization	(8,453)	(8,453)
Ending balance	\$16,659	\$25,112

## 23. Payables

	31 December 2017	31 December 2016
Notes payable	\$582	\$1,051
Commissions payable	2,513,774	3,649,622

	31 December 2017	31 December 2016
Due to reinsurers and ceding companies	435,601	454,047
Other payables	13,162,680	17,329,525
Total	<u>\$16,112,637</u>	<u>\$21,434,245</u>

24. Financial liabilities at fair value through profit or loss

	31 December 2017	31 December 2016
Held for trading		
Derivatives that are not designated hedging		
Forward	\$293,952	\$4,297,640
CS	742,688	22,574,860
IRS	68,018	103,404
Option	-	6,304
Total	<u>\$1,104,658</u>	<u>\$26,982,208</u>

25. Bonds payable

	31 December 2017	31 December 2016
Corporate bonds payable	<u>\$70,000,000</u>	<u>\$35,000,000</u>

- (1) Pursuant to Order No. Financial-Supervisory-Insurance-Corporate-10502133020 by the FSC, the Company issued 1st perpetual non-cumulative subordinated financial debentures on 13 December 2016 through private placement. Key terms and conditions are as follows:

A. Issue amount: \$35,000,000 thousand.

B. Principal amount and issue price: The face value is \$1,000,000 thousand each, and is issued at par.

C. Years to maturity: Perpetual.

D. Coupon rate: From the issue date to the tenth year, the coupon rate is 3.6%; from the day following the tenth year maturity and on every tenth year maturity from then on, if the bonds are not redeemed, the coupon rate will be adjusted to a fixed annual rate of Taiwan Ten-Year Government Bond plus the issue spread.

E. Terms of interest payments: The interest payments are calculated and paid at coupon rate every year from the issue date. The Company may stop making interest payments and such interest payments will not be cumulated or deferred under the following circumstances: the Company has no earnings or the earnings are insufficient to make interest payments; the Company would fail to meet the required risk-based capital ratio or other minimum requirements from the authorities if making those interest payments; the Company has other essential considerations.

F. Right of early redemption: The Company may, with the approval of the competent authorities, redeem the bonds in whole after 10 years of the issuance, at a redemption price equal to 100% of the principal amount of the bonds to be redeemed, plus accrued and unpaid interest. The Company may redeem the bond once a year.

G. Forms of bonds: Physical certificate.

- (2) Pursuant to Order No. Securities-TPEX-Bond-10600099421 of the Taipei Exchange, the Company issued 1st perpetual cumulative subordinated financial debentures on 12 May 2017 through public offering. Key terms and conditions are as follows:

- A. Issue amount: \$35,000,000 thousand.
- B. Principal amount and issue price: The face value is \$1,000 thousand each, and is issued at par.
- C. Years to maturity: Perpetual.
- D. Coupon rate: Fixed rate of 3.3% from the issue date to the tenth year, plus 1% if the bonds are not redeemed after the tenth year maturity.
- E. Terms of interest payments: The interest payments are calculated and paid at coupon rate every year from the issue date.
- F. Right of early redemption: If the Company's risk-based capital ratio is greater than twice the minimum risk-based capital ratio required for insurance companies, the Company may, with the approval of the competent authorities, redeem the bonds in whole after 10 years of the issuance, at a redemption price equal to 100% of the principal amount of the bonds to be redeemed, plus accrued and unpaid interest.
- G. Forms of bonds: Book-entry securities.

## 26. Preferred stock liabilities

- (1) In accordance with the resolution made at the board of directors' meeting held on 29 October 2009, acting on behalf of the shareholders, the Company issued 200,000 thousand shares of Class B preferred stocks at par value of \$10 per share through private placement. The placement was approved by Insurance Bureau on 14 December 2009. Key terms and conditions of the privately offered Class B preferred stocks are listed as follows:
  - A. Issuance period covers from 16 December 2009, the issue date, to 16 December 2016, seven years in total.
  - B. Dividend yield is 2.90% per year based on the actual issue price of \$50 per share. Unpaid dividends will accumulate and shall be paid in full with priority after class A in the year with earnings.
  - C. The preference shares are not convertible to common stocks. When the shares mature, the Company shall repurchase the shares at the issue price in compliance with R.O.C. Company Act. If the Company is not able to repurchase all or a portion of the issued preferred stocks due to force majeure, the terms of the preferred stocks remain the same until the Company repurchases all outstanding shares. Dividends will be calculated at the original rate based on the actual extended period ended. Preferred shareholders' rights shall not be violated.
  - D. The preference shares are not entitled to be sold back. With the approval from the competent authorities, the Company redeemed all the Class B preferred stocks on 8 October 2016.
- (2) In accordance with the resolution made at the board of directors' meeting held on 7 October 2011, acting on behalf of the shareholders, the Company issued 125,000 thousand shares of Class C preferred stocks at par value of \$10 per share through private placement. The placement was approved by Insurance Bureau on 26 October 2011. Key terms and conditions of the privately offered Class C preferred stocks are listed as follows:
  - A. Issuance period covers from 11 November 2011, the issue date, to 11 November 2018, seven years in total.
  - B. Dividend yield is 1.86% per year based on the actual issue price of \$40 per share. Unpaid dividends will accumulate and shall be paid in full with priority after class A and class B in the

year with earnings.

C. The preference shares are not convertible to common stocks. When the shares mature, the Company shall repurchase the shares at the issue price in compliance with R.O.C. Company Act. If the Company is not able to repurchase all or a portion of the issued preferred stocks due to force majeure, the terms of the preferred stocks remain the same until the Company repurchases all outstanding shares. Dividends will be calculated at the original rate based on the actual extended period ended. Preferred shareholders' rights shall not be violated.

D. The preference shares are not entitled to be sold back. Five years after issuance, the Company may redeem the shares with the approval from the competent authorities.

According to IAS 32 "*Financial Instruments: Presentation*", the above mentioned preferred stocks issued shall be reported as preferred stock liabilities.

## 27. Insurance liabilities, reserve for insurance contract with feature of financial instruments and foreign exchange volatility reserve

The details of insurance contract and financial instruments with discretionary participation feature are summarized below:

### (1) Reserve for life insurance liabilities

	31 December 2017		
	Financial instruments with discretionary participation feature		
	Insurance contract	participation feature	Total
Life insurance (Note)	\$4,221,168,278	\$954,240	\$4,222,122,518
Injury insurance	7,613,529	-	7,613,529
Health insurance	586,193,683	-	586,193,683
Annuity insurance	1,381,493	31,964,758	33,346,251
Investment-linked insurance	511,658	-	511,658
Total	4,816,868,641	32,918,998	4,849,787,639
Less ceded reserve for life insurance liabilities:			
Life insurance	301,806	-	301,806
Net	\$4,816,566,835	\$32,918,998	\$4,849,485,833

	31 December 2016		
	Financial instruments with discretionary participation feature		
	Insurance contract	participation feature	Total
Life insurance (Note)	\$3,901,312,393	\$2,015,303	\$3,903,327,696
Injury insurance	7,719,298	-	7,719,298
Health insurance	520,453,768	-	520,453,768
Annuity insurance	1,377,249	37,577,532	38,954,781
Investment-linked insurance	660,250	-	660,250
Total	4,431,522,958	39,592,835	4,471,115,793
Less ceded reserve for life insurance liabilities:			
Life insurance	228,765	-	228,765
Net	\$4,431,294,193	\$39,592,835	\$4,470,887,028

Reserve for life insurance liabilities is summarized below:

For the year ended 31 December 2017		
Financial instruments with discretionary participation feature		
Insurance contract	participation feature	Total



Beginning balance	\$4,431,522,958	\$39,592,835	\$4,471,115,793
Reserve	679,678,688	75,528	679,754,216
Recover	(224,607,796)	(6,748,056)	(231,355,852)
Losses (gains) on foreign exchange	(69,725,209)	(1,309)	(69,726,518)
Ending balance	4,816,868,641	32,918,998	4,849,787,639
Less ceded reserve for life insurance liabilities:			
Beginning balance – Net	228,765	-	228,765
Increase	72,802	-	72,802
Gains (losses) on foreign exchange	239	-	239
Ending balance – Net	301,806	-	301,806
Total	\$4,816,566,835	\$32,918,998	\$4,849,485,833

For the year ended 31 December 2016			
	Financial instruments with discretionary participation feature		
	Insurance contract		Total
Beginning balance	\$4,029,237,366	\$53,505,125	\$4,082,742,491
Reserve	654,644,967	140,118	654,785,085
Recover	(233,272,476)	(13,976,663)	(247,249,139)
Losses (gains) on foreign exchange	(19,086,899)	(75,745)	(19,162,644)
Ending balance	4,431,522,958	39,592,835	4,471,115,793
Less ceded reserve for life insurance liabilities:			
Beginning balance – Net	162,951	-	162,951
Increase	84,222	-	84,222
Gains (losses) on foreign exchange	(18,408)	-	(18,408)
Ending balance – Net	228,765	-	228,765
Total	\$4,431,294,193	\$39,592,835	\$4,470,887,028

Note: Allowance for doubtful account pertinent to 3% of business tax cut and recovery from major incident reserve are included.

(2) Unearned premium reserve

31 December 2017			
	Financial instruments with discretionary participation feature		
	Insurance contract		Total
Individual life insurance	\$665,528	\$-	\$665,528
Individual injury insurance	5,640,119	-	5,640,119
Individual health insurance	8,316,112	-	8,316,112
Group insurance	924,359	-	924,359
Investment-linked insurance	107,496	-	107,496
Total	15,653,614	-	15,653,614
Less ceded unearned premium reserve:			
Individual life insurance	242,609	-	242,609
Individual injury insurance	6,152	-	6,152
Individual health insurance	51,807	-	51,807
Total	300,568	-	300,568
Net	\$15,353,046	\$-	\$15,353,046

31 December 2016			
	Financial instruments with discretionary participation feature		
	Insurance contract		Total
Individual life insurance	\$577,903	\$-	\$577,903
Individual injury insurance	5,407,855	-	5,407,855
Individual health insurance	7,873,045	-	7,873,045

Group insurance	773,372	-	773,372
Investment-linked insurance	107,249	-	107,249
Total	14,739,424	-	14,739,424
Less ceded unearned premium reserve:			
Individual life insurance	191,241	-	191,241
Individual injury insurance	4,581	-	4,581
Total	195,822	-	195,822
Net	\$14,543,602	\$-	\$14,543,602

Unearned premium reserve is summarized below:

For the year ended 31 December 2017			
	Financial instruments with discretionary participation feature		Total
Beginning balance	\$14,739,424	\$-	\$14,739,424
Reserve	15,646,739	-	15,646,739
Recover	(14,739,424)	-	(14,739,424)
Losses (gains) on foreign exchange	(2)	-	(2)
Other (Note)	6,877	-	6,877
Ending balance	15,653,614	-	15,653,614
Less ceded unearned premium reserve:			
Beginning balance – Net	195,822	-	195,822
Increase	104,746	-	104,746
Ending balance – Net	300,568	-	300,568
Total	\$15,353,046	\$-	\$15,353,046

For the year ended 31 December 2016			
	Financial instruments with discretionary participation feature		Total
Beginning balance	\$14,095,377	\$-	\$14,095,377
Reserve	14,739,426	-	14,739,426
Recover	(14,095,377)	-	(14,095,377)
Losses (gains) on foreign exchange	(2)	-	(2)
Ending balance	14,739,424	-	14,739,424
Less ceded unearned premium reserve:			
Beginning balance – Net	165,694	-	165,694
Increase	30,128	-	30,128
Ending balance – Net	195,822	-	195,822
Total	\$14,543,602	\$-	\$14,543,602

Note: The amount incurred as a result of the business transferred from the subsidiary, Cathay Insurance (Bermuda) Co., Ltd., on 15 December 2017.

(3) Reserve for claims

31 December 2017			
	Financial instruments with discretionary participation feature		Total
Individual life insurance			
– Reported but not paid claim	\$987,697	\$2,678	\$990,375
– Unreported claim	69,807	-	69,807
Individual injury insurance			
– Reported but not paid claim	93,241	-	93,241
– Unreported claim	1,576,602	-	1,576,602
Individual health insurance			

– Reported but not paid claim	906,011	-	906,011
– Unreported claim	2,497,101	-	2,497,101
Group insurance			
– Reported but not paid claim	63,064	-	63,064
– Unreported claim	911,304	-	911,304
Investment-linked insurance			
– Reported but not paid claim	129,722	-	129,722
– Unreported claim	3,566	-	3,566
Total	7,238,115	2,678	7,240,793
Less ceded reserve for claims:			
Individual health insurance	1,019	-	1,019
Group insurance	936	-	936
Total	1,955	-	1,955
Net	\$7,236,160	\$2,678	\$7,238,838

31 December 2016			
Financial instruments with discretionary participation feature			
	Insurance contract		Total
Individual life insurance			
– Reported but not paid claim	\$784,305	\$1,056	\$785,361
– Unreported claim	62,034	-	62,034
Individual injury insurance			
– Reported but not paid claim	80,075	-	80,075
– Unreported claim	1,423,114	-	1,423,114
Individual health insurance			
– Reported but not paid claim	598,282	-	598,282
– Unreported claim	2,278,264	-	2,278,264
Group insurance			
– Reported but not paid claim	25,157	-	25,157
– Unreported claim	861,011	-	861,011
Investment-linked insurance			
– Reported but not paid claim	63,850	-	63,850
– Unreported claim	1,570	-	1,570
Total	6,177,662	1,056	6,178,718
Less ceded reserve for claims:			
Individual life insurance	34,765	-	34,765
Individual health insurance	1,130	-	1,130
Group insurance	4,177	-	4,177
Total	40,072	-	40,072
Net	\$6,137,590	\$1,056	\$6,138,646

Reserve for claims is summarized below:

For the year ended 31 December 2017			
Financial instruments with discretionary participation feature			
	Insurance contract		Total
Beginning balance	\$6,177,662	\$1,056	\$6,178,718
Reserve	7,222,639	2,678	7,225,317
Recover	(6,177,662)	(1,056)	(6,178,718)
Losses (gains) on foreign exchange	(2,177)	-	(2,177)
Other (Note)	17,653	-	17,653
Ending balance	7,238,115	2,678	7,240,793
Less ceded reserve for claims:			
Beginning balance – Net	40,072	-	40,072
Decrease	(38,117)	-	(38,117)
Ending balance – Net	1,955	-	1,955

Total	\$7,236,160	\$2,678	\$7,238,838
For the year ended 31 December 2016			
	Financial instruments with discretionary		
	Insurance contract	participation feature	Total
Beginning balance	\$4,795,257	\$1,056	\$4,796,313
Reserve	6,177,965	1,056	6,179,021
Recover	(4,795,257)	(1,056)	(4,796,313)
Losses (gains) on foreign exchange	(303)	-	(303)
Ending balance	6,177,662	1,056	6,178,718
Less ceded reserve for claims:			
Beginning balance – Net	34,947	-	34,947
Increase	5,125	-	5,125
Ending balance – Net	40,072	-	40,072
Total	\$6,137,590	\$1,056	\$6,138,646

Note: The amount incurred as a result of the business transferred from the subsidiary, Cathay Insurance (Bermuda) Co., Ltd., on 15 December 2017.

#### (4) Special reserve

31 December 2017				
	Financial instruments			
	Insurance	with discretionary		
	contract	participation feature	Other	Total
Participating policies dividends reserve	\$(59,358)	\$-	\$-	\$(59,358)
Provision for risk of bonus	60,247	-	-	60,247
Special reserve for revaluation increments of property	-	-	11,083,324	11,083,324
Total	\$889	\$-	\$11,083,324	\$11,084,213
31 December 2016				
	Financial instruments			
	Insurance	with discretionary		
	contract	participation feature	Other	Total
Participating policies dividends reserve	\$(67,018)	\$-	\$-	\$(67,018)
Provision for risk of bonus	68,657	-	-	68,657
Special reserve for revaluation increments of property	-	-	15,416,619	15,416,619
Total	\$1,639	\$-	\$15,416,619	\$15,418,258

Special reserve is summarized below:

For the year ended 31 December 2017				
	Financial instruments			
	Insurance	with discretionary		
	contract	participation feature	Other	Total
Beginning balance	\$1,639	\$-	\$15,416,619	\$15,418,258
Reserve for participating policies dividends reserve	15,837	-	-	15,837
Recover from participating policies dividends reserve	(8,177)	-	-	(8,177)
Recover from provision for risk of bonus	(8,410)	-	-	(8,410)

Recover from special reserve for revaluation increments of property (Note)	-	-	(4,333,295)	(4,333,295)
Ending balance	\$889	\$-	\$11,083,324	\$11,084,213

For the year ended 31 December 2016				
	Insurance contract	Financial instruments with discretionary participation feature	Other	Total
Beginning balance	\$1,354	\$-	\$25,416,619	\$25,417,973
Reserve for participating policies dividends reserve	(7,471)	-	-	(7,471)
Recover from participating policies dividends reserve	(23,160)	-	-	(23,160)
Reserve for provision for risk of bonus	30,916	-	-	30,916
Recover from special reserve for revaluation increments of property (Note)	-	-	(10,000,000)	(10,000,000)
Ending balance	\$1,639	\$-	\$15,416,619	\$15,418,258

Note: In pursuant of Order No. Financial-Supervisory-Insurance-Corporate-10600400550 issued on 2 February 2017 by the FSC, the Company can recover special reserve for revaluation increments of property by month, and the total recovered amount in 2017 is \$4.33 billion. In pursuant of Order No. Financial-Supervisory-Insurance-Corporate-10500400250 issued on 30 January 2016 by the FSC, the Company can recover special reserve for revaluation increments of property by month, and the total recovered amount in 2016 is \$10 billion.

(5) Special capital reserve for major incidents and fluctuation of risks

31 December 2017				
	Insurance contract	Financial instruments with discretionary participation feature	Other	Total
Individual life insurance	\$166,349	\$-	\$-	\$166,349
Individual injury insurance	4,867,975	-	-	4,867,975
Individual health insurance	5,251,241	-	-	5,251,241
Group insurance	3,935,088	-	-	3,935,088
Total	\$14,220,653	\$-	\$-	\$14,220,653

31 December 2016				
	Insurance contract	Financial instruments with discretionary participation feature	Other	Total
Individual life insurance	\$148,738	\$-	\$-	\$148,738
Individual injury insurance	4,550,926	-	-	4,550,926
Individual health insurance	5,613,473	-	-	5,613,473
Group insurance	3,980,743	-	-	3,980,743
Total	\$14,293,880	\$-	\$-	\$14,293,880

(6) Premium deficiency reserve

31 December 2017			
	Insurance contract	Financial instruments with discretionary participation feature	Total
Individual life insurance	\$24,537,677	\$-	\$24,537,677
Individual health insurance	1,639,247	-	1,639,247
Group insurance	55,393	-	55,393

Total	\$26,232,317	\$-	\$26,232,317
31 December 2016			
	Financial instruments with discretionary participation feature		
	Insurance contract	participation feature	Total
Individual life insurance	\$27,998,318	\$-	\$27,998,318
Individual health insurance	1,762,497	-	1,762,497
Group insurance	266	-	266
Total	\$29,761,081	\$-	\$29,761,081

Premium deficiency reserve is summarized below:

For the year ended 31 December 2017			
	Financial instruments with discretionary participation feature		
	Insurance contract	participation feature	Total
Beginning balance	\$29,761,081	\$-	\$29,761,081
Reserve	1,124,133	-	1,124,133
Recover	(4,013,922)	-	(4,013,922)
Losses (gains) on foreign exchange	(638,975)	-	(638,975)
Ending balance	\$26,232,317	\$-	\$26,232,317

For the year ended 31 December 2016			
	Financial instruments with discretionary participation feature		
	Insurance contract	participation feature	Total
Beginning balance	\$22,242,577	\$-	\$22,242,577
Reserve	8,147,744	-	8,147,744
Recover	(466,838)	-	(466,838)
Losses (gains) on foreign exchange	(162,402)	-	(162,402)
Ending balance	\$29,761,081	\$-	\$29,761,081

(7) Other reserve

31 December 2017			
	Financial instruments with discretionary participation feature		
	Insurance contract	participation feature	Total
Other	\$1,916,570	\$-	\$1,916,570

31 December 2016			
	Financial instruments with discretionary participation feature		
	Insurance contract	participation feature	Total
Other	\$1,938,792	\$-	\$1,938,792

Other reserve is summarized below:

For the year ended 31 December 2017			
	Financial instruments with discretionary participation feature		
	Insurance contract	participation feature	Total
Beginning balance	\$1,938,792	\$-	\$1,938,792
Recover	(22,222)	-	(22,222)
Ending balance	\$1,916,570	\$-	\$1,916,570

For the year ended 31 December 2016

	Insurance contract	Financial instruments with discretionary participation feature	Total
Beginning balance	\$1,967,824	\$-	\$1,967,824
Recover	(29,032)	-	(29,032)
Ending balance	\$1,938,792	\$-	\$1,938,792

(8) Liability adequacy reserve

	Insurance contract and financial instruments with discretionary participation feature	
	31 December 2017	31 December 2016
Reserve for life insurance liabilities	\$4,849,787,639	\$4,471,115,793
Unearned premium reserve	15,653,614	14,739,424
Premium deficiency reserve	26,232,317	29,761,081
Other reserve	1,916,570	1,938,792
Total	\$4,893,590,140	\$4,517,555,090
Book value of insurance liabilities	\$4,893,590,140	\$4,517,555,090
Estimated present value of cash flows	\$4,149,327,222	\$3,543,343,439
Balance of liability adequacy reserve	\$-	\$-

Note 1: Shown by liability adequacy test range (integrated contract).

Note 2: Reserve for claims and special reserve are not included in liability adequacy test. Reserve for claims is determined based on claims incurred before valuation date and therefore not included in the test.

Note 3: The Company has settled the acquisition of Global Life Insurance Co., Ltd. and Singfor Life Insurance Co., Ltd. Thus, the value of acquired business, i.e. other reserve, shall be considered in the book value of insurance liability included in liability adequacy test.

Liability adequacy testing methodology is listed as follows:

	31 December 2017
Test method	Gross premium valuation method (GPV)
Groups	Integrated testing
Assumptions	(1) Information of policies: Include insurance contracts and financial instruments with discretionary participation feature as of 31 December 2017.
	(2) Discount rate: Under assets allocation plan on 30 September 2017, discount rates are calculated using the best estimated scenario investment return based on actuary report of 2016, with neutral assumption for discount rates after 30 years.
	31 December 2016
Test method	Gross premium valuation method (GPV)
Groups	Integrated testing
Assumptions	(1) Information of policies: Include insurance contracts and financial instruments with discretionary participation feature as of 31 December 2016.
	(2) Discount rate: Under assets allocation plan on 30 September 2016, discount rates are calculated using the best estimated scenario investment return based on actuary report of 2015, with neutral assumption for discount rates after 30 years.

(9) Reserve for insurance contracts with feature of financial instruments

The Company issues financial instruments without discretionary participation feature. As of 31 December 2017 and 2016, reserve for insurance contracts with feature of financial instruments is summarized below:

	31 December 2017	31 December 2016
Life insurance	\$132,398	\$4,339,921
Investment-linked insurance	340,175	52,836
Total	<u>\$472,573</u>	<u>\$4,392,757</u>

	For the years ended 31 December	
	2017	2016
Beginning balance	\$4,392,757	\$49,123,102
Insurance claim payments	(4,343,322)	(45,260,145)
Net provision of statutory reserve	424,381	529,960
Losses (gains) on foreign exchange	(1,243)	(160)
Ending balance	<u>\$472,573</u>	<u>\$4,392,757</u>

(10) Foreign exchange volatility reserve

A. The hedge strategy and risk exposure

Based on the principle of risk control and to maintain the consistent level of foreign exchange volatility reserve, the Company consistently adjusts the hedge ratios and risk exposure position under the risk control.

B. Adjustment in foreign exchange volatility reserve

	For the years ended 31 December	
	2017	2016
Beginning balance	\$9,871,478	\$16,026,449
Reserve		
Compulsory reserve	4,434,707	4,067,313
Extra reserve	3,558,983	977,335
Subtotal	<u>7,993,690</u>	<u>5,044,648</u>
Recover	<u>(6,276,030)</u>	<u>(11,199,619)</u>
Ending balance	<u>\$11,589,138</u>	<u>\$9,871,478</u>

C. Effects due to foreign exchange volatility reserve

	For the year ended 31 December 2017		
Items	Inapplicable amount (1)	Applicable amount (2)	Effects (2) - (1)
Net income	\$37,715,796	\$36,290,138	\$(1,425,658)
Earnings per share	7.11	6.84	(0.27)
Foreign exchange volatility reserve	-	11,589,138	11,589,138
Equity	441,256,458	435,588,045	(5,668,413)

	For the year ended 31 December 2016		
Items	Inapplicable amount (1)	Applicable amount (2)	Effects (2) - (1)
Net income	\$25,020,034	\$30,128,660	\$5,108,626
Earnings per share	4.71	5.68	0.97



Foreign exchange volatility reserve	-	9,871,478	9,871,478
Equity	365,537,916	361,295,161	(4,242,755)

## 28. Post-employment benefits

### Defined contribution plan

The Company adopts a defined contribution plan in accordance with the Labor Pension Act of the R.O.C. Under the Labor Pension Act, the Company will make monthly contributions of no less than 6% of the employees' monthly wages. The Company has made monthly contributions of 6% of each employee's salaries or wages to employees' individual pension accounts.

Expenses under the defined contribution plan for the years ended 31 December 2017 and 2016 were \$1,066,308 thousand and \$1,126,266 thousand, respectively.

### Defined benefit plan

The Company adopts a defined benefit plan in accordance with the Labor Standards Act of the R.O.C. The pension benefits are disbursed based on the units of service years and the average salaries in the six months of the service year at the time of employee's application for retirement approved. Two units per year are awarded for the first 15 years of services while one unit per year is awarded after the completion of the 15th year. The total units shall not exceed 45 units. Under the Labor Standards Act, the Company contributes an amount equivalent to 15% of the employees' total salaries and wages on a monthly basis to the pension fund deposited at the Bank of Taiwan in the name of the administered pension fund committee. Before the end of each year, the Company assesses the balance in the designated labor pension fund. If the amount is inadequate to pay pensions calculated for workers retiring in the same year, the Company will make up the difference in one appropriation before the end of March the following year.

The Ministry of Labor is in charge of establishing and implementing the fund utilization plan in accordance with the Regulations for Revenues, Expenditures, Safeguard and Utilization of the Labor Retirement Fund. The pension fund is invested in-house or under mandation, based on a passive-aggressive investment strategy for long-term profitability. The Ministry of Labor establishes checks and risk management mechanism based on the assessment of risk factors including market risk, credit risk and liquidity risk, in order to maintain adequate manager flexibility to achieve targeted return without over-exposure of risk. With regard to utilization of the pension fund, the minimum earnings in the annual distributions on the final financial statement shall not be less than the earnings attainable from the amounts accrued from two-year time deposits with the interest rates offered by local banks. Treasury Funds can be used to cover the deficits after the approval of the competent authority. As the Company does not participate in the operation and management of the pension fund, no disclosure on the fair value of the plan assets categorized in different classes could be made in accordance with paragraph 142 of IAS 19. The Company expects to contribute \$623,392 thousand to its defined benefit plan during the 12 months beginning after 31 December 2017.

As of 31 December 2017 and 2016, the Company expects its defined benefits plan obligation to become due in 2027 and 2026, respectively.

Pension costs recognized in profit or loss are as follows:

	For the years ended 31 December	
	2017	2016
Current service cost	\$269,734	\$286,153
Interest income or expense	(51,511)	48,429
Total	\$218,223	\$334,582

Changes in the defined benefit obligation and fair value of plan assets are as follows:

	31 December 2017	31 December 2016
Defined benefit obligation	\$12,709,374	\$12,750,011
Fair value of plan assets	(17,272,896)	(16,281,302)
Benefit asset recognized on the balance sheets	<u>\$(4,563,522)</u>	<u>\$(3,531,291)</u>

Reconciliation of asset of the defined benefit plan is as follows:

	Defined benefit obligation	Fair value of plan assets	Benefit asset
1 January 2016	\$13,247,213	\$(9,046,860)	\$4,200,353
Current service cost	286,153	-	286,153
Interest expense (income)	151,591	(103,162)	48,429
Subtotal	<u>437,744</u>	<u>(103,162)</u>	<u>334,582</u>
Remeasurements of the defined benefit liability (asset)			
Actuarial gains and losses arising from changes in financial assumptions	(140,250)	-	(140,250)
Experience adjustments	229,968	-	229,968
Return on plan assets	-	(934,065)	(934,065)
Subtotal	<u>89,718</u>	<u>(934,065)</u>	<u>(844,347)</u>
Benefits paid	(1,024,664)	1,024,664	-
Contributions by employer	-	(7,221,879)	(7,221,879)
31 December 2016	<u>12,750,011</u>	<u>(16,281,302)</u>	<u>(3,531,291)</u>
Current service cost	269,734	-	269,734
Interest expense (income)	158,504	(210,015)	(51,511)
Subtotal	<u>428,238</u>	<u>(210,015)</u>	<u>218,223</u>
Remeasurements of the defined benefit liability (asset)			
Actuarial gains and losses arising from changes in financial assumptions	345,187	-	345,187
Experience adjustments	366,959	-	366,959
Return on plan assets	-	(305,417)	(305,417)
Subtotal	<u>712,146</u>	<u>(305,417)</u>	<u>406,729</u>
Benefits paid	(1,181,021)	1,181,021	-
Contributions by employer	-	(1,657,183)	(1,657,183)
31 December 2017	<u>\$12,709,374</u>	<u>\$(17,272,896)</u>	<u>\$(4,563,522)</u>

The principal assumptions used in determining the Company's defined benefit plan are shown below:

	31 December 2017	31 December 2016
Discount rate	1.01%	1.29%
Expected rate of salary increases	1.00%	1.00%

A sensitivity analysis for significant assumption is shown below:

	For the years ended 31 December			
	2017		2016	
	Increase (decrease) defined benefit obligation		Increase (decrease) defined benefit obligation	
Discount rate decrease (increase) by 0.5%	\$635,469	\$(597,341)	\$663,001	\$(612,001)
Future salary increase (decrease) by 0.5%	622,759	(584,631)	650,251	(612,001)

The sensitivity analyses above are based on a change in a significant assumption (for example: changes

in discount rate or future salary), keeping all other assumptions constant. The sensitivity analyses may not be representative of an actual change in the defined benefit obligation as it is unlikely that changes in assumptions would occur in isolation of one another.

There was no change in the methods and assumptions used in preparing the sensitivity analyses compared to the previous period.

## 29. Provisions

	<u>Litigation liability</u>
1 January 2017	\$56,245
Addition (reversal)	-
31 December 2017	<u>\$56,245</u>

## 30. Other liabilities

	<u>31 December 2017</u>	<u>31 December 2016</u>
Accounts collected in advance	\$96,013	\$115,975
Deferred handling fees	28,560	45,149
Guarantee deposits received	8,317,776	2,740,195
Other liabilities – Other	8,930,154	3,386,602
Total	<u>\$17,372,503</u>	<u>\$6,287,921</u>

## 31. Deferred handling fees

The Company issues investment-linked insurance contracts without discretionary participation feature of financial instruments. Deferred handling fees related to investment management services of such contracts are summarized below:

	<u>For the years ended 31 December</u>	
	<u>2017</u>	<u>2016</u>
Beginning balance	\$45,149	\$61,347
Amortization	(14,756)	(15,373)
Gains on foreign exchange	(1,833)	(825)
Ending balance	<u>\$28,560</u>	<u>\$45,149</u>

## 32. Common stock

As of 31 December 2017 and 2016, the total authorized thousand shares were all 5,306,527 at par value of \$10.

## 33. Capital surplus

	<u>31 December 2017</u>	<u>31 December 2016</u>
Additional paid-in capital	\$13,000,000	\$13,000,000
Differences between share price and book value from acquisition or disposal of subsidiaries	29,142	29,142
Changes in amount of associates and joint ventures accounted for using the equity method	738,521	739,326
Total	<u>\$13,767,663</u>	<u>\$13,768,468</u>

According to the Company Act, the capital surplus shall not be used except for covering the deficit of the company. When a company incurs no loss, it may distribute the capital surplus related to the income derived from the issuance of new shares at a premium or income from endowments received by the

company. The distribution could be made in cash or in the form of dividend shares to its shareholders in proportion to the number of shares being held by each of them.

#### 34. Retained earnings

##### (1) Legal capital reserve

Pursuant to the Insurance Act, 20% of the Company's after-tax net income in the current year must be appropriated as legal capital reserve until the total amount of the legal capital reserve equals the issued share capital. Prior to 2007, this legal capital reserve was appropriated by 10% of the Company's after-tax net income according to the R.O.C. Company Act. When the Company incurs no loss, it may distribute the portion of its legal capital reserve which exceeds 25% of the issued share capital by issuing new shares or by cash to its original shareholders in proportion to the number of shares being held by each of them.

On 29 June 2017, the Company's board of directors, acting on behalf of the shareholders, resolved to recognize the legal capital reserves of \$6,025,732 thousand. On 27 April 2016, the Company's board of directors, acting on behalf of the shareholders, resolved to recognize the legal capital reserves of \$7,622,904 thousand.

##### (2) Special capital reserve

Pursuant to Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises, the after-tax amount of released provision from the special claim reserves for contingency according to Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises are appropriated as special capital reserve when approved by stockholders' meeting in the following year.

Special reserve for major incidents and for fluctuation of risks in accordance with Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises is placed in the special capital reserve under retained earnings.

According to Article 17 of Regulations Governing the Acquisition and Disposal of Assets by Public Companies, when the company acquires real estates from its related parties, the differences between transaction price and valuation cost shall be recognized as special capital reserve.

After adopting IFRS, the Company followed the rule issued on 5 June 2012 by FSC. The rule indicates that the entity shall recognize additional special capital reserve at the time the entity distributes distributable earnings. The additional special capital reserve shall be recognized at the amount of the balance of special capital reserve recognized when first adopting IFRS less the net of deduction part of other equity recognized when first adopting IFRS. The entity could reverse partial of the recognized distributable retained earnings if the deduction part of other equity reverses.

The Company has elected to use the fair value of certain investment properties on the transition date to TIFRS as their deemed costs. In accordance with Article 32 of the Regulations Governing the Preparation of Financial Reports by Insurance Enterprises, the incremental value from fair value revaluation can be used to offset the negative impact from transition and shall be set aside an equal amount of retained earnings; the residual amount should be recognized under special reserve. According to Order No. 10202508140 issued by Insurance Bureau, the abovementioned amount \$2,994,565 thousand shall be set aside under special capital reserve in accordance with Order No. Financial-Supervisory-Insurance-Corporate-10102508861.

The Company changes its accounting policy for subsequent measurement of investment property from cost to fair value starting from year of 2014. In order to ensure the soundness and stability of the financial structure, the FSC as of 23 January 2015 requires insurance companies to set aside

special capital reserve equal to the amount of the increase in retained earnings net of the increase in reserve for life insurance liabilities resulting from valid contracts' fair value approved by the authority. The amount set aside by the Company is \$124,002,466 thousand. The amount could only be used as a surplus to reserve for life insurance liability accessed and approved by authorities as inadequate and the surplus to reserve when the Company applies Phase II of IFRS 4 *Insurance Contract* to stabilize financial structure. On 29 June 2017, the Company's board of directors, acting on behalf of the shareholders, recognized special capital reserve of \$1,159,795 thousand, which is from the gain from fair value change in 2016.

In accordance with Order No. Financial-Supervisory-Insurance-Corporate-10402029590, the Company recognized special capital reserve amount to \$34,764,311 thousand. The amount was originally recognized in insurance liabilities.

On 29 June 2017, the Company's board of directors, acting on behalf of the shareholders, recognized special capital reserves of \$21,167,154 thousand, among which special reserves for major incidents and special reserves for fluctuation of risks in the amount of \$1,701,092 thousand had been recognized at the end of 2016 in accordance with Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises. The rest of the special capital reserve will be recognized in year 2017.

### (3) Undistributed retained earnings

A. According to the Company's Articles of Incorporation, the Company's annual earnings, after paying tax and offsetting deficits, if any, shall be appropriated as legal capital reserve and special capital reserve according to law. The total remaining amount plus beginning undistributed earnings are the distributable earnings. The distributable earnings must be appropriated in accordance with the resolution by the stockholders' meeting.

B. If there is any surplus earnings of the then current year not distributed by a profit-seeking enterprise, an additional profit-seeking income tax shall be levied at the rate of 10% on such undistributed surplus earnings. Before the year 2004, the term "undistributed surplus earnings" as referred to in the preceding paragraph means the approved income. Beginning from the year 2005, the term shall denote the amount of income after tax as calculated by a profit-seeking enterprise in accordance with the Commercial Accounting Act. The income tax will only be levied on the undistributed surplus earnings once.

C. According to the addition of Article 235-1 of the Company Act announced on 20 May 2015, the Company shall provide a fixed amount or percentage of the actual profit for a year to be distributed as employee remuneration. The Company's board of directors, acting on behalf of the shareholders, passed the resolution of amending the Articles of Incorporation on 17 March 2016.

Please refer to Note 37 for details on employees' compensation and remuneration to directors and supervisors.

D. The Company's distribution of 2017 retained earnings has not been approved by the shareholders as of the independent auditors' opinion date. For related information please refer to the "Market Observation Post System" website of the Taiwan Stock Exchange Corporation.

E. Special reserves for major incidents and special reserves for fluctuation of risks are recorded as special capital reserve under equity at the end of this year. The reserved amount was \$2,218,081 thousand for the year ended 31 December 2017.

### 35. Retained earned premium

For the year ended 31 December 2017

For the year ended 31 December 2016

	Insurance contract	Financial instruments with discretionary participation feature	Total	Insurance contract	Financial instruments with discretionary participation feature	Total
Direct premium income	\$601,654,859	\$116,213	\$601,771,072	\$601,920,846	\$189,485	\$602,110,331
Reinsurance premium income	197,504	-	197,504	200,445	-	200,445
Premium income	601,852,363	116,213	601,968,576	602,121,291	189,485	602,310,776
Less:						
Premiums ceded to reinsurers	(1,288,345)	-	(1,288,345)	(1,180,423)	-	(1,180,423)
Changes in unearned premium reserve	(802,569)	-	(802,569)	(613,921)	-	(613,921)
Subtotal	(2,090,914)	-	(2,090,914)	(1,794,344)	-	(1,794,344)
Retained earned premium	\$599,761,449	\$116,213	\$599,877,662	\$600,326,947	\$189,485	\$600,516,432

### 36. Retained claim payments

	For the year ended 31 December 2017			For the year ended 31 December 2016		
	Insurance contract	Financial instruments with discretionary participation feature	Total	Insurance contract	Financial instruments with discretionary participation feature	Total
Direct insurance claim payments	\$276,955,773	\$6,249,221	\$283,204,994	\$285,097,519	\$11,022,532	\$296,120,051
Reinsurance claim payments	143,631	-	143,631	143,328	-	143,328
Insurance claim payments	277,099,404	6,249,221	283,348,625	285,240,847	11,022,532	296,263,379
Less:						
Claims recovered from reinsurers	(448,561)	-	(448,561)	(524,545)	-	(524,545)
Retained claim payments	\$276,650,843	\$6,249,221	\$282,900,064	\$284,716,302	\$11,022,532	\$295,738,834

### 37. Personnel expenses, depreciation and amortization

Items	For the year ended 31 December 2017			For the year ended 31 December 2016		
	Operating costs	Operating expenses	Total	Operating costs	Operating expenses	Total
Personnel expenses						
Salary and wages	\$24,948,961	\$3,726,575	\$28,675,536	\$31,582,694	\$3,912,401	\$35,495,095
Labor and health insurance expenses	1,775,857	401,773	2,177,630	1,829,662	405,176	2,234,838
Pension expenses	1,047,535	236,996	1,284,531	1,195,996	264,852	1,460,848
Other expenses	1,471,906	374,066	1,845,972	1,452,272	367,278	1,819,550
Depreciation	-	612,805	612,805	-	622,088	622,088
Amortization	-	2,165,768	2,165,768	-	2,138,603	2,138,603

According to the Articles of Incorporation of the Company, 0.01% to 0.1% of profit of the current year is distributable as employees' compensation and no more than 0.1% of profit of the current year is distributable as remuneration to directors and supervisors. However, the Company's accumulated losses shall have been covered. The Company may, by a resolution adopted by a majority vote at a meeting of board of directors attended by two-thirds of the total number of directors, have the profit distributable as employees' compensation in the form of shares or in cash; and in addition thereto a report of such distribution is submitted to the shareholders' meeting. Information on the board of directors' resolution regarding the employees' compensation and remuneration to directors and supervisors can be obtained from the "Market Observation Post System" website of the Taiwan Stock Exchange Corporation.

Based on the profit of the year ended 31 December 2017, the Company estimated the amounts of the employees' compensation and remuneration to directors and supervisors for the year ended 31 December 2017 to be 0.01% of profit of the current year and no more than 0.1% of profit of the current year, respectively. The employees' compensation and remuneration to directors and supervisors for the year ended 31 December 2017, recognized under salary expenses, amounted to \$3,382 thousand and \$5,700 thousand, respectively. Based on the profit of the year period ended 31 December 2016, the

Company estimated the amounts of the employees' compensation and remuneration to directors and supervisors for the year ended 31 December 2016 to be 0.01% of profit of the current year and no more than 0.1% of profit of the current year, respectively. The employees' compensation and remuneration to directors and supervisors for the year ended 31 December 2016, recognized under salary expenses, amounted to \$2,800 thousand and \$7,200 thousand, respectively.

A resolution was passed at a board of directors meeting held on 8 March 2017 to distribute \$2,800 thousand and \$7,200 thousand in cash as employees' compensation and remuneration to directors and supervisors of 2016, respectively. No differences exist between the estimated amount and the actual distribution of the employee compensation and remuneration to directors and supervisors for the year ended 31 December 2016.

As of 31 December 2017 and 2016, total numbers of employees in the Company were 31,046 and 30,700, respectively.

### 38. Non-operating income and expenses

	For the years ended 31 December	
	2017	2016
Gains on disposal of property and equipment	\$4,504	\$246,003
Dividend on preferred stock liabilities	(93,000)	(318,820)
Other	1,517,857	2,028,159
Total	<u>\$1,429,361</u>	<u>\$1,955,342</u>

### 39. Components of other comprehensive income

	For the year ended 31 December 2017				
	Arising during the period	Reclassification adjustments during the period	Other comprehensive income	Income tax expense	Other comprehensive income, net of tax
Not to be reclassified to profit or loss in subsequent periods					
Remeasurements of defined benefit plans	\$(406,729)	\$-	\$(406,729)	\$69,144	\$(337,585)
Revaluation surplus	235,064	-	235,064	(46,243)	188,821
Share of the other comprehensive income of subsidiaries, associates and joint ventures accounted for using the equity method – not to be reclassified to profit or loss in subsequent periods	183,911	-	183,911	(31,232)	152,679
To be reclassified to profit or loss in subsequent periods					
Unrealized valuation gains from available-for-sale financial assets	95,955,387	(44,538,464)	51,416,923	(3,622,509)	47,794,414
Effective portion of gains on hedging instruments in cash flow hedges	149,883	(135,288)	14,595	(2,482)	12,113
Share of the other comprehensive income of subsidiaries, associates and joint ventures accounted for using the equity method – to be reclassified to profit or loss in subsequent periods	(2,064,458)	-	(2,064,458)	235,886	(1,828,572)
Total	<u>\$94,053,058</u>	<u>\$(44,673,752)</u>	<u>\$49,379,306</u>	<u>\$(3,397,436)</u>	<u>\$45,981,870</u>
	For the year ended 31 December 2016				
	Arising during the period	Reclassification adjustments during the period	Other comprehensive income	Income tax benefit	Other comprehensive income, net of tax
Not to be reclassified to profit or loss in subsequent periods					
Remeasurements of defined benefit plans	\$844,347	\$-	\$844,347	\$(143,539)	\$700,808
Share of the other comprehensive income of subsidiaries, associates and joint ventures accounted for using the equity method – not to be reclassified to profit or loss in subsequent periods	(9,404)	-	(9,404)	1,763	(7,641)
To be reclassified to profit or loss in subsequent periods					
Unrealized valuation gains from available-for-sale financial assets	24,564,353	(20,618,418)	3,945,935	2,961,464	6,907,399
Effective portion of losses on hedging instruments in cash flow hedges	(47,367)	(169,489)	(216,856)	36,866	(179,990)
Share of the other comprehensive income of subsidiaries, associates and joint ventures accounted for using the equity method – to be reclassified to profit or loss in subsequent periods	(7,742,857)	-	(7,742,857)	92,339	(7,650,518)

	For the year ended 31 December 2016				
	Arising during the period	Reclassification adjustments during the period	Other comprehensive income	Income tax benefit	Other comprehensive income, net of tax
Total	\$17,609,072	\$(20,787,907)	\$(3,178,835)	\$2,948,893	\$(229,942)

#### 40. Income taxes

The major components of income tax expense (benefit) are as follows:

##### Income tax expense (benefit) recognized in profit or loss

	For the years ended 31 December	
	2017	2016
Current income tax expense (benefit)		
Current income tax charge	\$9,002,805	\$3,682,569
Adjustments in respect of current income tax of prior periods	43,721	(3,692)
Deferred tax expense (benefit)		
Deferred tax benefit relating to origination and reversal of temporary differences	(12,595,339)	(5,814,019)
Deferred tax expense relating to origination and reversal of tax loss and tax credit	1,065,336	-
Total income tax benefit	\$(2,483,477)	\$(2,135,142)

##### Income taxes relating to components of other comprehensive income

	For the years ended 31 December	
	2017	2016
Deferred tax expense (benefit)		
Revaluation surplus	\$46,243	\$-
Unrealized valuation gains (losses) from available-for-sale financial assets	3,622,509	(2,961,464)
Effective portion of gains (losses) on hedging instruments in cash flow hedges	2,482	(36,866)
Remeasurements of defined benefit plans	(69,144)	143,539
Share of the other comprehensive income of subsidiaries, associates and joint ventures accounted for using the equity method	(204,654)	(94,102)
Income taxes relating to components of other comprehensive income	\$3,397,436	\$(2,948,893)

##### Income taxes charged to equity

	For the years ended 31 December	
	2017	2016
Deferred tax expense (benefit)		
Capital surplus	\$3	\$151,147
Income taxes relating to components of equity	\$3	\$151,147

A reconciliation between tax expense (benefit) and the product of accounting profit multiplied by applicable tax rates is as follows:



For the years ended 31 December

		2016
Accounting profit before tax from continuing operations	\$33,806,661	\$27,993,518
Tax at the statutory tax rate of 17%	\$5,747,132	\$4,758,898
Tax effect of revenue exempt from taxation	(7,126,148)	(6,151,404)
Tax effect of expenses not deductible for tax purposes	18,875	59,279
Withholding tax for overseas investments credit	17,986	-
Total amount of land value increment	-	(119)
Land value increment tax	(988,747)	2,771,022
The deduction of losses and investment tax credit	(218,037)	(3,633,208)
China corporate income tax	588	406
Adjustments in respect of current income tax of prior periods	43,721	(3,692)
Other		
Investment gains	21,153	63,676
Total income tax expense recognized in profit or loss	\$(2,483,477)	\$(2,135,142)

Deferred tax assets (liabilities) relate to the following:

	For the year ended 31 December 2017				
	Beginning balance	Recognized in profit or loss	Recognized in other comprehensive income	Charged directly to equity	Ending balance
Temporary differences					
Property and equipment	\$269,687	\$(9,246)	\$-	\$-	\$260,441
Investment property	(25,831,788)	717,457	(46,243)	-	(25,160,574)
Financial assets at fair value through profit or loss	(198,411)	(2,607,781)	-	-	(2,806,192)
Available-for-sale financial assets	41,505	(971)	(7,081,164)	-	(7,040,630)
Derivative financial assets for hedging	(39,230)	-	(2,482)	-	(41,712)
Investments accounted for using the equity method – Net	(366,620)	(148,107)	204,654	(3)	(310,076)
Debt instrument investments for which no active market exists	(119,689)	16,662	-	-	(103,027)
Guarantee deposits paid	-	762	-	-	762
Financial liabilities at fair value through profit or loss	4,569,291	(4,397,544)	-	-	171,747
Defined benefit liability	(600,320)	(244,204)	69,144	-	(775,380)
Office supplies	2,239	23	-	-	2,262
Foreign exchange losses (gains)	2,085,137	19,251,809	3,458,655	-	24,795,601
Goodwill and franchises	12,873	8,583	-	-	21,456
Allowance for bad debts recognition in excess of limitation	259,356	6,484	-	-	265,840
Other receivables	(98,918)	(11,923)	-	-	(110,841)
Other	2,563	3,129	-	-	5,692
Unused tax losses	3,898,344	(1,065,336)	-	-	2,833,008
Deferred tax benefit (expenses)		\$11,519,797	\$(3,397,436)	\$(3)	
Deferred tax assets (liabilities) – Net	\$(16,113,981)				\$(7,991,623)
Reflected in balance sheet as follows:					
Deferred tax assets	\$11,140,995				\$28,356,809
Deferred tax liabilities	\$(27,254,976)				\$(36,348,432)

For the year ended 31 December 2016					
	Beginning balance	Recognized in profit or loss	Recognized in other comprehensive income	Charged directly to equity	Ending balance
Temporary differences					
Property and equipment	\$277,675	\$(7,988)	\$-	\$-	\$269,687
Investment property	(23,086,084)	(2,745,704)	-	-	(25,831,788)
Financial assets at fair value through profit or loss	(2,101,943)	1,903,532	-	-	(198,411)
Available-for-sale financial assets	(361,647)	101	403,051	-	41,505
Derivative financial assets for hedging	(76,095)	-	36,865	-	(39,230)
Investments accounted for using the equity method – Net	(130,045)	(179,530)	94,102	(151,147)	(366,620)
Debt instrument investments for which no active market exists	(207,587)	87,898	-	-	(119,689)
Financial liabilities at fair value through profit or loss	6,584,967	(2,015,676)	-	-	4,569,291
Defined benefit liability	714,060	(1,170,841)	(143,539)	-	(600,320)
Contribution in aid of construction costs	1	(1)	-	-	-
Office supplies	3,116	(877)	-	-	2,239
Foreign exchange losses (gains)	(10,187,791)	9,714,514	2,558,414	-	2,085,137
Goodwill and franchises	4,291	8,582	-	-	12,873
Allowance for bad debts recognition in excess of limitation	37,116	222,240	-	-	259,356
Other receivables	(84,316)	(14,602)	-	-	(98,918)
Other	277	2,286	-	-	2,563
Unused tax losses	3,898,344	-	-	-	3,898,344
Deferred tax benefit (expenses)		<u>\$5,803,934</u>	<u>\$2,948,893</u>	<u>\$(151,147)</u>	
Deferred tax assets (liabilities) – Net	<u>\$(24,715,661)</u>				<u>\$(16,113,981)</u>
Reflected in balance sheet as follows:					
Deferred tax assets	<u>\$11,519,847</u>				<u>\$11,140,995</u>
Deferred tax liabilities	<u>\$(36,235,508)</u>				<u>\$(27,254,976)</u>

The following table contains information of the unused tax losses of the Company:

Year	Tax losses	Unused tax losses		Expiration year
		31 December 2017	31 December 2016	
2009	\$12,007,617	\$-	\$1,252,887	2019
2013	1,908,009	1,908,009	1,908,009	2023
2014	22,931,435	16,664,752	22,931,435	2024
		<u>\$18,572,761</u>	<u>\$26,092,331</u>	

#### Unrecognized deferred tax assets

As of 31 December 2017 and 2016, deferred tax assets that have not been recognized amounting to \$401,805 thousand and \$614,796 thousand, respectively.

#### Unrecognized deferred tax liabilities relating to the investment in subsidiaries

The Company did not recognize any deferred tax liability for taxes that would be payable on the unremitted earnings of the Company's overseas subsidiaries, as the Company has determined that undistributed profits of its subsidiaries will not be distributed in the foreseeable future. As of 31 December 2017 and 2016, the taxable temporary differences associated with investment in subsidiaries, for which deferred tax liability has not been recognized, aggregated to \$144,961 thousand and \$119,321 thousand, respectively.

#### Imputation credit information

	31 December 2017	31 December 2016
	(Note)	
Balances of imputation credit amounts		\$2,100,557

The actual creditable ratio of cash dividends for 2016 and 2015 were 6.59% and 4.50%, respectively. For 2016, imputation credit ratio for individual stockholders residing in R.O.C. is half of the original ratio according to the Article 66-6 of Income Tax Act.

The Company's earnings generated in the year ended 31 December 1997 and prior years have been fully appropriated.

Note: On 18 January 2018, the Legislative Yuan passed amendments to the Income Tax Act and the President announced on 7 February 2018 that the imputation credit ratio will no longer be used.

#### The assessment of income tax returns

As of 31 December 2017, the assessment of the income tax returns of the Company is as follows:

	The assessment of income tax returns
The Company	Assessed and approved up to 2012

The Company has filed administrative remedial due to disagreements on assessment of premiums on bonds investment amortized to interest revenue for fiscal year 2007 and the foreign withholding tax recognition for fiscal years 2011 and 2012, respectively.

#### 41. Earnings per share

Basic earnings per share amounts are calculated by dividing net profit for the period attributable to ordinary equity holders by the weighted average number of ordinary shares outstanding during the period.

The Company did not issue dilutive potential common stock; therefore, the basic earnings per share need not be adjusted.

	For the years ended 31 December	
	2017	2016
Basic earnings per share		
Net income	\$36,290,138	\$30,128,660
Weighted average number of ordinary shares outstanding for basic earnings per share (in thousands)	5,306,527	5,306,527
Basic earnings per share (in dollars)	\$6.84	\$5.68

If foreign exchange volatility reserve was not applied, basic earnings per share would be \$7.11 and \$4.71 for the years ended 31 December 2017 and 2016, respectively. If gains from recovery of special reserve for revaluation increment of property was not included, basic earnings per share would be \$6.02 and \$3.79 for the years ended 31 December 2017 and 2016, respectively.

#### 42. Separate account insurance products

##### (1) Separate account insurance products – Assets and liabilities

	Assets	
Items	31 December 2017	31 December 2016
Cash in bank	\$1,613,062	\$1,890,327
Financial assets at fair value through profit or loss	543,380,078	491,662,050

Other receivables	10,136,857	4,303,425
Total	<u>\$555,129,997</u>	<u>\$497,855,802</u>

Items	Liabilities	
	31 December 2017	31 December 2016
Other payables	\$1,273,153	\$1,077,195
Reserve for separate account – Insurance contracts	244,206,352	299,663,763
Reserve for separate account – Investment contracts	309,650,492	197,114,844
Total	<u>\$555,129,997</u>	<u>\$497,855,802</u>

(2) Separate account insurance products – Revenue and expenses

Items	Expenses	
	For the years ended 31 December	
	2017	2016
Insurance claim payments	\$49,996,847	\$13,485,565
Cash surrender value	45,961,126	31,097,687
Dividends	117	199
Recovery of separate account reserve	(55,233,773)	(8,732,999)
Administrative expenses	3,668,445	3,859,479
Non-operating income and expenses	(107,843)	(111,443)
Total	<u>\$44,284,919</u>	<u>\$39,598,488</u>

Items	Revenue	
	For the years ended 31 December	
	2017	2016
Premium income	\$27,180,081	\$22,424,584
Interest income	1,420	1,054
Gains from financial assets and liabilities at fair value through profit or loss	35,356,584	22,213,920
Foreign exchange losses	(18,253,166)	(5,041,070)
Total	<u>\$44,284,919</u>	<u>\$39,598,488</u>

- (3) The commission earned for the sales of separate account insurance products from counterparties for the years ended 31 December 2017 and 2016 were \$1,113,252 thousand and \$1,236,252 thousand, respectively.

43. Risk management for insurance contracts and financial instruments

Risk management objectives, policies, procedures and methods:

(1) Objectives of risk management

The Company's risk management policy aims to promote operational efficiency, to ensure assets safety, to increase shareholder value, and to comply with any and all applicable laws and regulations for the purpose of steady growth and sustainable management.

(2) Framework of risk management, organization structure and responsibilities

A. Board of directors

- The board of directors should establish appropriate risk management framework and culture, ratify appropriate risk management policy and allocate resources in the most effective manner.
- The board of directors together with senior management should promote and execute risk

management policies and standards. Furthermore, they should keep the policies and standards in line with the Company's operational objective and strategy.

- c. The board of directors should be aware of the risk arising from daily operations, ensure the effectiveness of risk management and bear the ultimate responsibility for risk management.
- d. The board of directors should delegate authority to risk management department to deal with violation of risk limits by other departments.

#### B. Risk management committee

- a. The committee should develop the risk management policies, framework and organizational function and establish quantitative and qualitative risk management standards. The committee is also responsible for reporting the results of implementing such policies and standards to the board regularly and making necessary suggestions for improvement.
- b. The committee should execute the risk management decisions made by the board of directors and evaluate the results of developing and executing risk management mechanisms.
- c. The committee should assist and monitor the risk management activities.
- d. The committee should adjust the risk category, risk limits and risk taking tendency according to the change of the environment.
- e. The committee should enhance cross-department interaction and communication.

#### C. Chief Risk Officer

- a. The Chief Risk Officer should maintain independence and should not concurrently play a business or financial role nor hold a position in any profit center of the Company.
- b. The Chief Risk Officer should be able to access any and all information which may have an impact on risk overview of the Company.
- c. The Chief Risk Officer should be in charge of overall risk management of the Company.
- d. The Chief Risk Officer should participate in the Company's important decision-making process and express opinions from a risk management perspective.

#### D. Risk management department

- a. The department is responsible for monitoring, measuring and evaluating daily risks and should perform its duties independently.
- b. The department should perform the following functions with regard to different business activities:
  - (A) Propose and execute the risk management policies set by the board of directors.
  - (B) Suggest the risk limits based on risk appetite.
  - (C) Summarize the risk information provided by all departments, facilitate the execution of the policies and discuss the risk limits with departments respectively.
  - (D) Regularly generate risk management related reports.
  - (E) Regularly review all department's risk limits and cope with the violation of such limits.
  - (F) Execute stress testing.
  - (G) Execute back testing if necessary.
  - (H) Manage other risk management related issues.

#### E. Business Units

- a. Each business unit shall assign a risk management coordinator to assist with the risk management of each business unit.
- b. The duties of the risk management includes the following:
  - (A) Identify and measure risks and report risk exposure and potential influence against the Company on time.
  - (B) Regularly review the risk limits and in the event of any excess of such limits, the designated person shall report such excess along with what actions have been taken

against it.

- (C) Assist to develop the risk model and to ensure that risk measurement, application of the model and the parameter settings are reasonable and consistent.
- (D) Ensure that internal control procedures are executed effectively to comply with applicable laws and regulations and the Company's risk management policies.
- (E) Assist to collect operational risk related data.
- (F) Manager(s) of each business unit shall be responsible for daily risk management and risk reporting of such unit if necessary and take necessary measures in response to such risks.
- (G) Manager(s) of each business unit shall procure such unit to disclose risk management related information regularly to the risk management department.

#### F. Audit department

The department is required to oversee risk management policies execution among all departments pursuant to the applicable laws and regulations and the Company's risk management policies.

Each subsidiary's risk management department or related unit should develop risk management policies based on each subsidiary's operating nature and needs, and should provide risk management report to the Company's risk management department periodically. The Company's risk management department will summarize all subsidiaries' reports and provide them to risk management committee for future reference at regular intervals.

### (3) The range and types of risk assessment and reporting

The Company's procedures for risk management include risk identification, risk measurement, risk control and risk reporting. The Company sets its management standards for a broad variety of risks as specified below, i.e. market risk, credit risk, sovereign risk, liquidity risk, operational risk, insurance risk, and assets/liability management, as well as for capital adequacy. The Company also develops methods of assessment and evaluation, monitors its risks and regularly provides the risk management reports.

#### A. Market risk

This risk can be defined as the risk of losses in value of the Company's financial assets arising from adverse movements in market prices of financial instruments. The measurements that the Company uses are based on value-at-risk (VaR) and the Company examines the measurements regularly. The Company also uses back testing to ensure the accuracy of the market risk model regularly. Furthermore, the Company applies scenario analysis and stress testing to evaluating the change in value of certain asset groups due to significant domestic and/or international events. In response to the enforcement of foreign exchange volatility reserve, the Company determines the ceiling of foreign exchange risk, implements warning system and monitors foreign exchange risk regularly.

#### B. Credit risk

This risk refers to the Company's losses due to the default of debtors. The Company applies credit rating, concentration and annual value-at-risk (VaR) as measurements and examined the measurements regularly. Furthermore, the Company applies scenario analysis and stress testing to evaluating the change in value of the asset groups due to significant domestic and/or international events.

#### C. Sovereign risk

Sovereign risk is the risk that the Company suffers losses from loans, financial investments and long-term investments in a specific country as a consequence of market price fluctuation or

default of security issuers or debtors stemming from local political and/or economic situations. The Company measures the risk by certain ratio. The ratio could be calculated as follows: the total investment amount of a certain country or specific area divided by total foreign investment amount or adjusted net asset. The Company reviews and adjusts the indicator on a regular basis.

#### D. Liquidity risk

Liquidity risk includes “Funding liquidity risk” and “Market liquidity risk”. The former is the risk of insufficient funding to meet the Company’s commitment when due. The Company has established risk measurement indicators of capital liquidity risk and reviews the indicators regularly. Also, funding reporting system has been established and the risk management department manages funding liquidity based on the information provided by relevant business units. Furthermore, cash flow analysis model has been applied and monitored regularly. Improvements will be made once unusual events occur. Cash flow analysis model is also applied to set the annual assets allocation plan to better maintain the liquidity of assets. “Market liquidity risk” occurs when drastic change of market price is triggered by market turmoil or lack of market depth. The Company has established a liquidity threshold for investment. All investment departments have evaluated the market trading volumes and adequacy of holding positions based on the characteristics and objectives of current investment portfolio.

#### E. Operational risk

Operational risk occurs when there are errors caused by internal process, employee(s), system breakdown or external issues such as legal risk; however, strategic risk and reputation risk are excluded. The Company has set the standard operating procedure based on the nature of the operations and established losses reporting system as well to collect and manage information with respect to losses resulting from operational risk. To maintain the Company’s operation and ability to provide customer services while minimizing the losses under emergency events, the Company has established emergency handling mechanism and information system damage preparedness.

#### F. Insurance risk

The Company assumes that certain risks transfer from policy holders to the Company after collecting premiums from policy holders and, as a result, the Company may bear a loss for paying a claim due to unexpected changes. This risk generally happens because of the policy design, pricing risk, underwriting risk, reinsurance risk, catastrophe risk, claim risk and reserve-related risk.

#### G. Asset and liability matching risk

It happens when the changes in the value of assets and liabilities are not equal. The Company measures the risk with capital costs, duration, cash flow management and scenario analysis.

#### H. Risk-based capital (RBC) ratio

The RBC ratio regulated under the Insurance Act and the Regulations Governing Capital Adequacy of Insurance Companies is the total capital of the Company divided by the Company’s risk-based capital. The Company regards such ratio as an indicator for capital adequacy.

- (4) The process of assuming, measuring, monitoring and controlling risks and the way to determine a proper risk classification, a premium level and underwriting policies

#### A. The process of assuming, measuring, monitoring and controlling risks

- a. Promulgate the Company’s risk management standards including the definitions and range of

- risks, management structure, risk management indexes and other risk management measures.
- b. Establish methods to evaluate insurance risks.
- c. Regularly provide the insurance risk management report to be reviewed by the risk management committee and as a reference to developing insurance risk management strategies.
- d. When an exceptional risk event occurs, the affected departments should propose possible solutions to the risk management committee in the Company and that in the Cathay Financial Holding Co., Ltd.( Cathay Financial Holdings under paragraph 43).

B. The way to determine a proper risk classification, a premium level and underwriting policies

- a. Underwriters should, at all times, comply with certain relevant rules of financial underwriting which includes checking insurance notification database for exceptional cases and consider the amount insured, type of insurance, age, family status, reason for insurance, employment status, financial situation etc. to determine whether an insurance policy is suitable and affordable for the potential policyholder.
- b. The Company has an underwriting team dealing with controversial cases with regard to new contracts and changes of the terms and conditions and having the right to interpret relevant underwriting standards.
- c. The Company has a special panel for major insurance projects to enhance risk management over such projects and avoid adverse selection and moral hazard.

(5) The scope of insurance risk assessment and management from a company-wide perspective

A. Insurance risk assessment covers the following topics:

- a. Product design and pricing risk: This risk arises from improper design of products, terms and conditions and pricing attributable to using the unsuitable and/or inconsistent information and/or facing unexpected changes.
- b. Underwriting risk: Unexpected losses arise from soliciting business, underwriting activities and approval, other expenditure activities, etc.
- c. Reinsurance risk: This risk occurs when a company fails to reinsure the excess risk or a reinsurer fails to fulfill its responsibility that results in losses in premium, claims or non-reimbursed expenses.
- d. Catastrophe risk: This risk arises from accidents which lead to considerable losses in one or more categories of insurance and the aggregate amount of such losses is huge enough to affect the Company's credit rating and solvency.
- e. Claim risk: This risk arises from mishandling claims.
- f. Risk of insufficient reserve: It happens when the Company does not have sufficient reserves to fulfill its obligations owing to underestimating its liabilities.

B. The scope of management of insurance risk

- a. Build up a top-down framework of the Company's insurance risk management and empower relevant parties to execute risk management.
- b. Establish the Company's insurance risk management standards including the definitions and types of risks, management of the structure, risk management indexes and other risk management measures.
- c. Develop action plans in consideration of the Company's growth strategy and the global financial environment.
- d. Determine methods to measure insurance risks.
- e. Regularly provide insurance risk management report for supervision and as a reference to initiate insurance management strategy.
- f. Manage other risk management issues.

(6) The method to limit or transfer insurance risk exposure and to avoid inappropriate concentration



risk

The method that the Company mainly uses to limit or transfer insurance risk exposure and to avoid inappropriate concentration risk is the reinsurance management plan which is made considering the Company's risk taking ability, risk profiling and legal issues factors. In order to maintain safety of risk transfer and to control the risk of reinsurance transactions, the Company has established reinsurer selection standards.

(7) Asset/liability management

- A. The Company established an asset/liability management committee to improve the asset/liability management structure, ensure the full application of the asset/liability management policy and to review the performance from strategy and practice aspect on a regular basis thus to reduce all types of risks the Company is facing.
- B. Authorized departments will review the measurement of asset/liability management regularly and report to the asset/liability management committee regularly; following that, the results will be sent to the risk management committee of the Company. Furthermore, the annual report should be delivered to the risk management committee of the Cathay Financial Holdings.
- C. When an exceptional situation occurs, the affected departments should propose possible solutions to the asset/liability management committee, the risk management committee in the Company and that in the Cathay Financial Holdings.

(8) The procedure to manage, monitor and control a special event which results in extra liability to be taken or extra owner equity to be committed

Pursuant to the applicable laws and regulations, the Company is required to maintain a certain RBC ratio. In order to enhance the Company's capital management and to comply with such RBC ratio, the Company has established a set of capital adequacy management standards as follows:

A. Capital adequacy management

- a. Regularly provide capital adequacy management reports and analysis to the finance department of the Cathay Financial Holdings.
- b. Regularly provide the risk management committee the capital adequacy management analysis report.
- c. Conduct scenario analysis to figure out how the use of funding, the changes of the financial environment or the amendments of applicable laws and regulations can affect RBC ratio.
- d. Regularly review RBC ratio and related control standards to ensure a solid capital adequacy management.

B. Exception management process

When RBC ratio exceeds the standard given or other exceptions occur, the Company is required to notify the risk management department and finance department of the Cathay Financial Holdings together with the capital adequacy analysis report and possible solution(s).

(9) Risk mitigation and avoidance policies and risk monitoring procedures

- A. The Company enters into derivative transactions to reduce market risk and credit risk of the assets. The derivative contracts such as stock index options, index futures, interest rate futures, interest rate swaps, currency forwards, cross currency swaps and credit default swaps are applied to hedge risks arising from investments, such as equity risk, interest rate risk, cash flow risk, foreign exchange risk and credit risk; however, the derivatives not qualified for hedge accounting are measured at fair value through profit or loss.

- B. Hedging instrument against risks and implementation are made preliminarily in consideration of the risk tolerance levels. The Company executes hedge and exercises authorized financial instruments to adjust the overall risk level to the tolerance levels based on the market dynamics, business strategies, the characteristics of products and risk management policies.
- C. The Company assesses and reviews the effectiveness of the hedge instruments and hedged items regularly. The assessment report is issued and forwarded to the management which is delegated by board of directors; meanwhile, a copy of the assessment report is delivered to the audit department for future reference.

(10) The policies and procedures against the concentration of credit and investment risks

Considering the credit risk factors, the Company has set credit and investment limits by business groups, industries and countries. When such limits has been reached or breached as a result of any increase of the credit line or investment, the Company shall not grant loans or make investment in general. However, if the Company has to undertake the business under certain circumstances, the Company shall follow the internal regulations, including but not limited to “Guidelines for sovereign risk management”, “Guidelines for securities investment risk limit” and “Guidelines for credit and investment risk management on conglomerate and other juristic person institute”.

44. Information of insurance risk

- (1) Sensitivity of insurance risk – Insurance contracts and financial instruments with discretionary participation features

For the year ended 31 December 2017			
Scenarios	Changes in income		Changes in equity
	before tax		
Mortality/Morbidity	$\times 1.05$ ( $\times 0.95$ )	Decrease (increase)	Decrease (increase)
		2,495,441	2,071,216
Expense	$\times 1.05$ ( $\times 0.95$ )	Decrease (increase)	Decrease (increase)
		2,851,307	2,366,585
Surrender rates	$\times 1.05$ ( $\times 0.95$ )	Increase (decrease)	Increase (decrease)
Rate of return	+0.1%	398,387	330,661
Rate of return	-0.1%	Increase 4,931,527	Increase 4,093,167
		Decrease 4,936,362	Decrease 4,097,180

For the year ended 31 December 2016			
Scenarios	Changes in income		Changes in equity
	before tax		
Mortality/Morbidity	$\times 1.05$ ( $\times 0.95$ )	Decrease (increase)	Decrease (increase)
		2,359,350	1,958,260
Expense	$\times 1.05$ ( $\times 0.95$ )	Decrease (increase)	Decrease (increase)
		3,385,125	2,809,654
Surrender rates	$\times 1.05$ ( $\times 0.95$ )	Increase (decrease)	Increase (decrease)
Rate of return	+0.1%	459,376	381,282
Rate of return	-0.1%	Increase 4,548,123	Increase 3,774,942
		Decrease 4,552,582	Decrease 3,778,643

- A. Changes in income before tax listed above refer to the effects of income before tax arising from the assumption for the years ended 31 December 2017 and 2016. The influence on equity of the Company is assumed that the income tax is calculated on pre-tax income at rate of 17%.
- B. An increase (decrease) of 0.1% on discount rate applied to liability adequacy test has no impact on income before tax and equity. The result of the test shows the Company’s adequacy.

However, if the discount rate keeps declining significantly, income before tax and equity will probably be affected.

### C. Sensitivity Test

- Mortality/Morbidity test is executed by multiplying mortality, morbidity and the occurrence rate of injury insurance by 1.05 (by 0.95) and results in the corresponding changes in income before tax.
- Expense sensitivity is executed by multiplying all expense items listed in statements of comprehensive income (Note 1) by 1.05 (by 0.95) and results in the corresponding changes in income before tax.
- Surrender rate sensitivity test is executed by multiplying surrender rate by 1.05 (by 0.95) and results in the corresponding changes in income before tax.
- The rate of returns sensitivity test is executed by multiplying the rate of returns (Note 2) increases (decreases) by 0.1% and results in the corresponding changes in income before tax.

Note 1: Expense items includes underwriting expenses, commission expenses, other operating expenses included in operating costs as well as business expenses, administration expenses and training expenses included in operating expenses.

Note 2: The rate of returns is measured by  $2 \times (\text{net profits or losses on investment} - \text{finance costs}) / (\text{the beginning balance of usable capital} + \text{the ending balance of usable capital} - \text{net profits or losses on investment} + \text{finance costs})$  and it needs to be annualized.

### (2) Interpretation of concentration of insurance risks

The Company's insurance business is mainly in Taiwan, Republic of China. All the insurance policies have similar risks of exposure, for example, the exposure of the unexpected changes in trend (ex: mortality, morbidity, and lapse rate), the exposure of multiple insurance contracts caused by single specific event (ex: the simultaneous exposure of life insurance, health insurance, and accidental insurance caused by one earthquake). The Company reduces the risk of exposure not only by monitoring risks consistently, but also by arranging reinsurance contracts.

The Company reviews the profits and losses on compensation and the capability of assuming risk as a whole periodically. The Company will also evaluate the retention amount according to the risk features and approve by competent authority. For the excess of retention amount, the Company cedes this portion of amounts to reinsurers. At the same time, the Company takes the possibility of unexpected human and natural disasters into account periodically and estimates the reasonable maximum amount of losses from retained risks. The Company determines whether it is necessary to adjust the reinsured amount or catastrophe reinsurance according to the range of losses. Hence, the insurance risk to some extent has been diversified to reduce the potential impact on unexpected losses.

Furthermore, according to "Regulations Governing the Setting Aside of Various Reserves by Insurance Enterprises", the annual increase of after-tax amount of special capital reserve for major incidents and fluctuation of risks for the abnormal changes of the loss ratio of each type of insurance and claims needs to be recognized and recorded in special capital reserve of equity in accordance with IAS 12.

### (3) Claim development trend

#### A. Direct business development trend

Accident year	Development year							Unreported claim	Reserve for unreported claim
	1	2	3	4	5	6	7		

2011	15,466,682	18,940,951	19,286,961	19,361,431	19,417,890	19,455,613	19,478,487	-	-
2012	15,166,460	18,319,737	18,627,566	18,692,848	18,738,263	18,771,322	18,791,600	20,278	20,319
2013	14,442,425	17,662,901	17,964,940	18,028,018	18,069,018	18,098,499	18,116,659	47,641	47,736
2014	14,671,864	17,805,516	18,119,932	18,201,744	18,242,928	18,271,520	18,289,519	87,775	87,950
2015	15,353,566	18,647,560	18,975,168	19,043,649	19,087,142	19,116,954	19,135,587	160,419	160,740
2016	15,940,308	19,566,897	19,895,098	19,968,525	20,013,548	20,044,792	20,064,486	497,589	498,584
2017	17,297,974	20,945,515	21,289,539	21,367,654	21,417,667	21,451,594	21,472,944	4,174,970	4,183,320
Expected future payment								\$4,998,649	
Add: Assumed reserve for incurred but not reported claim								59,731	
Reserve for unreported claim								5,058,380	
Add: Reported but not paid claim								2,182,413	
Claims reserve balance								<u>\$7,240,793</u>	

## B. Retained business development trend

Accident year	Development year								Reserve for unreported claim
	1	2	3	4	5	6	7	Unreported claim	
2011	15,553,626	19,063,409	19,415,280	19,490,798	19,547,836	19,586,014	19,609,097	-	-
2012	15,298,518	18,496,160	18,807,374	18,873,700	18,919,542	18,952,942	18,973,509	20,567	20,608
2013	14,543,224	17,805,873	18,112,807	18,176,624	18,218,139	18,248,001	18,266,399	48,260	48,357
2014	14,764,171	17,934,637	18,252,665	18,335,267	18,376,893	18,405,828	18,424,041	88,774	88,951
2015	15,460,302	18,790,745	19,121,654	19,191,036	19,235,018	19,265,208	19,284,077	162,423	162,748
2016	16,041,097	19,690,231	20,022,069	20,096,276	20,141,722	20,173,294	20,193,193	502,962	503,968
2017	17,420,583	21,111,234	21,460,143	21,539,307	21,589,889	21,624,257	21,645,881	4,225,298	4,233,748

Note: Retained business equals direct business plus assumed reinsurance business less ceded reinsurance business.

Expected future payment	\$5,058,380
Add: Reported but not paid claim	2,180,458
Retained claims reserve balance	<u>\$7,238,838</u>

In accordance with Order No. Financial-Supervisory-Insurance-Corporate-10402133590 issued on 22 December 2015 by the FSC, the Company recognizes reserve for claims by aggregating reserve for unreported claim and reported but not paid claim. Reserve for unreported claim is determined based on reported claim and adjusted to related expenses; reported but not paid claim is reserved on a case by case basis. Due to uncertainty, estimation and judgment involved in recognition, there is a high degree of complexity in reserving for claim. Any changes of the estimation or judgment are treated as the changes of the accounting estimates and can be recognized as profit and loss in current year. Some claims are delayed in notifying the Company. Also, the expected payment for unreported claims involves major subjective judgment and estimation on the past experiences. Thus, uncertainty exists that the estimated claims reserve for claim payments on the balance sheet date will not be equal to the final settled amount of claim payments. The claims reserve recorded on the book is estimated based upon the currently available information. However, the final amount probably will deviate from the original estimates because of the follow-up developments of the claim events.

The chart above has shown the development trend of claim payments. The event year is the actual year for the occurrence of the insurance claim events; the x-axis is the year of the development for the settlement cases; the dollar amount showing above the diagonal line represents the settlement cases in that specific event year with the corresponding accumulated claim amounts and reported but not paid claim at the end of the year; the dollar amount shown below the diagonal line represents the accumulated estimated dollar amounts need to be paid for each event year as time passes. It is possible that the circumstances and trends affecting dollar amount of recognition for the claims reserve in current year will be different from that in the future. Thus, the expected future payment amount for the settlement cases cannot be determined by this chart.

#### 45. Credit risk, liquidity risk, and market risk for insurance contracts

##### (1) Credit risk

This risk represents the Company's financial loss due to the default of reinsurers; therefore, may cause impairment of reinsurance assets.

Due to the nature of reinsurance market and the regulations on qualified reinsurers, the insurers in Taiwan sustain certain degree of concentration of credit risk in reinsurers. To reduce this risk, the Company chooses the reinsurance counterparty, reviews its credit rating periodically, monitors and controls the risk of reinsurance transactions properly in accordance with the Company's "Reinsurance Risk Management Plan" and "Evaluation Standards for Reinsurers".

The credit ratings of the Company's reinsurers are satisfactory and above certain level, complying with the Company's internal rules and relevant legal requirements in Taiwan. Furthermore, reinsurance assets are relatively immaterial to the Company in terms of assets; therefore, no significant credit risks exist.

##### (2) Liquidity risk

The chart below is the analysis (undiscounted) of insurance contracts and net cash flows of liabilities of financial instruments with discretionary participation features. The figures shown in this chart are the total insurance payments and expenses of valid insurance contracts at specific times in the future on the balance sheet date. The actual future payment amounts will not be the same as expected due to the difference between the actual and expected experiences.

	Unit: Billion		
	Insurance contracts and financial instruments with discretionary participation features		
	Within 1 year	1 to 5 years	Over 5 years
31 December 2017	\$(108.2)	\$47.4	\$17,116.3
31 December 2016	(221.3)	(136.5)	17,034.1

Note: Separate account products are not included.

##### (3) Market risk

When the Company measures insurance liabilities, the discounted rate required by the regulator is applied. The regulator reviews the discount rate assumption which has been used for reserves periodically. However, the discount rate assumption does not move at the same time in the same direction with the market price and interest rate, and is only applied to new businesses. Thus, those possible variables in market risk to the Company's valid insurance contracts have slight impact on profit and loss or equity. When the regulator changes the discount rate assumption possibly and reasonably, this change will have the impact of different range on profit and loss or equity depending upon the level of change it has been made and the overall company product portfolio. Furthermore, the reasonably possible change on the market risk will probably have an impact on the future cash flows of insurance contracts and financial instruments with discretionary participation features,

which are estimated based on available information at the balance sheet date and are used for assessing the adequacy of recognized insurance liabilities via adequacy test. Based upon the reasonably possible changes of current market risk, it has little impact on the adequacy of current recognized insurance liabilities.

#### 46. Credit risk, liquidity risk and market risk of financial instrument

##### (1) Credit risk analysis

##### A. Sources of credit risk

Credit risks from financial transactions include issuer credit risk, counterparty risk and underlying assets credit risk:

- a. Issuer credit risk represents a risk that the Company may suffer financial losses for holding debt instruments or bank savings because the issuers (guarantors) or banks are not able to repay due to default, bankruptcy, liquidation or any other similar circumstances.
- b. Counterparty credit risk refers to the risk that the counterparty will not meet its obligations to perform or pay as and when due and, as a result, the Company will bear financial losses.
- c. Underlying asset credit risk means the risk that the Company may suffer losses arising from deterioration of the credit quality and/or credit rating, increase of credit risk premium or breach of any contract terms of any underlying assets to certain financial instruments.

##### B. Concentration risk

Regional distribution of credit risk exposure for financial assets of the Company:

31 December 2017

Financial assets	Taiwan	Asia	Europe	North America	Emerging markets and others	Total
Cash and cash equivalents	\$129,912,803	\$82,321	\$265,187	\$56,291,047	\$14,369,897	\$200,921,255
Financial assets at fair value through profit or loss	5,766,821	1,219,662	7,689,393	4,455,766	-	19,131,642
Available-for-sale financial assets	178,366,275	24,358,644	39,738,326	126,393,250	147,352,716	516,209,211
Derivative financial assets for hedging	100,138	-	-	146,306	-	246,444
Debt instrument investments for which no active market exists	103,443,034	148,990,759	461,590,904	1,066,922,659	597,851,906	2,378,799,262
Held-to-maturity financial assets	39,326,264	-	-	11,482,335	-	50,808,599
Other financial assets	1,000,000	-	3,500,000	-	-	4,500,000
Total	\$457,915,335	\$174,651,386	\$512,783,810	\$1,265,691,363	\$759,574,519	\$3,170,616,413
Proportion	14.4%	5.5%	16.2%	39.9%	24.0%	100.0%

31 December 2016

Financial assets	Taiwan	Asia	Europe	North America	Emerging markets and others	Total
Cash and cash equivalents	\$87,108,982	\$154,207	\$214,434	\$50,897,880	\$2,250,356	\$140,625,859
Financial assets at fair value through profit or loss	5,912,042	159,986	436,867	900,477	-	7,409,372
Available-for-sale financial assets	208,994,073	21,188,062	47,296,352	146,039,840	132,691,256	556,209,583

Derivative financial assets for hedging	70,905	-	6,036	155,328	-	232,269
Debt instrument investments for which no active market exists	79,879,337	131,219,394	422,728,136	939,595,037	543,161,710	2,116,583,614
Held-to-maturity financial assets	26,551,251	-	-	-	-	26,551,251
Other financial assets	4,161,395	-	3,500,000	-	-	7,661,395
Total	\$412,677,985	\$152,721,649	\$474,181,825	\$1,137,588,562	\$678,103,322	\$2,855,273,343
Proportion	14.5%	5.3%	16.6%	39.8%	23.8%	100.0%

### C. Credit Quality

#### Classification of credit quality for financial assets of the Company:

31 December 2017

Financial assets	Normal assets		Past due but not impaired	Impaired	Provision for impairment	Total
	Investment grade	Non-investment grade or unrated				
Cash and cash equivalents	\$200,921,255	\$-	\$-	\$-	\$-	\$200,921,255
Financial assets at fair value through profit or loss	17,133,088	1,998,554	-	-	-	19,131,642
Available-for-sale financial assets	436,351,502	79,857,709	-	-	-	516,209,211
Derivative financial assets for hedging	246,444	-	-	-	-	246,444
Debt instrument investments for which no active market exists	2,320,427,781	58,371,481	-	388,024	(388,024)	2,378,799,262
Held-to-maturity financial assets	50,808,599	-	-	-	-	50,808,599
Other financial assets	4,500,000	-	-	-	-	4,500,000
Total	\$3,030,388,669	\$140,227,744	\$-	\$388,024	\$(388,024)	\$3,170,616,413
Proportion	95.6%	4.4%	-	-	-	100.0%

31 December 2016

Financial assets	Normal assets		Past due but not impaired	Impaired	Provision for impairment	Total
	Investment grade	Non-investment grade or unrated				
Cash and cash equivalents	\$140,625,859	\$-	\$-	\$-	\$-	\$140,625,859
Financial assets at fair value through profit or loss	5,596,015	1,813,357	-	-	-	7,409,372
Available-for-sale financial assets	489,718,539	66,491,044	-	-	-	556,209,583
Derivative financial assets for hedging	232,269	-	-	-	-	232,269
Debt instrument investments for which no active market exists	2,047,651,043	68,932,571	-	419,627	(419,627)	2,116,583,614
Held-to-maturity financial assets	26,551,251	-	-	-	-	26,551,251
Other financial assets	7,661,395	-	-	-	-	7,661,395
Total	\$2,718,036,371	\$137,236,972	\$-	\$419,627	\$(419,627)	\$2,855,273,343
Proportion	95.2%	4.8%	-	-	-	100.0%

Note: Investment grade assets refer to those with credit rating of at least BBB- granted by a credit rating agency; non-investment grade assets are those with credit rating lower than BBB- granted by a credit rating agency.

#### D. Regional distribution of credit risk exposure for secured loans and overdue receivables:

31 December 2017

Location	Northern and eastern areas	Central area	Southern area	Overseas	Total
Secured loans	\$313,014,247	\$50,733,517	\$77,352,450	\$2,079,898	\$443,180,112
Overdue receivables	244,525	29,822	69,957	-	344,304
Total	\$313,258,772	\$50,763,339	\$77,422,407	\$2,079,898	\$443,524,416
Proportion	71%	11%	17%	1%	100%

31 December 2016

Location	Northern and eastern areas	Central area	Southern area	Overseas	Total
Secured loans	\$317,414,591	\$49,707,033	\$77,800,104	\$-	\$444,921,728
Overdue receivables	202,100	22,926	75,299	-	300,325
Total	\$317,616,691	\$49,729,959	\$77,875,403	\$-	\$445,222,053
Proportion	71%	11%	18%	-	100%

E. Secured loans and overdue receivables

31 December 2017

Secured loans and overdue receivables	Neither past due nor impaired			Past due but not impaired	Impaired	Total (EIR Principal)	Provision for impairment	Net
	Excellent	Good	Normal					
Consumer finance	\$297,933,077	\$77,668,071	\$35,341,027	\$208,490	\$3,185,642	\$414,336,307	\$5,903,496	\$408,432,811
Corporate finance	24,361,225	4,743,263	-	-	83,621	29,188,109	245,943	28,942,166
Total	\$322,294,302	\$82,411,334	\$35,341,027	\$208,490	\$3,269,263	\$443,524,416	\$6,149,439	\$437,374,977

31 December 2016

Secured loans and overdue receivables	Neither past due nor impaired			Past due but not impaired	Impaired	Total (EIR Principal)	Provision for impairment	Net
	Excellent	Good	Normal					
Consumer finance	\$243,209,527	\$117,269,110	\$52,440,764	\$198,646	\$3,336,620	\$416,454,667	\$5,873,070	\$410,581,597
Corporate finance	23,812,636	4,239,528	616,002	-	99,220	28,767,386	243,337	28,524,049
Total	\$267,022,163	\$121,508,638	\$53,056,766	\$198,646	\$3,435,840	\$445,222,053	\$6,116,407	\$439,105,646

F. Ageing analysis of past due but not impaired secured loans and overdue receivables:

Based on the historical default rate, the Company believes that provision for loans past due within a month is not necessary unless indicator of impairment exists.

	Past due but not impaired		
	Due in 1~2 months	Due in 2~3 months	Total
31 December 2017	\$176,870	\$31,620	\$208,490
31 December 2016	164,117	34,529	198,646

(2) Liquidity risk analysis

A. Sources of liquidity risk

Liquidity risks of the financial instruments are classified as “funding liquidity risk” and “market liquidity risk”. “Funding liquidity risk” represents the default risk that the Company is unable to turn assets into cash or obtain sufficient funds. “Market liquidity risk” represents the risk of significant changes in fair value that the Company faces when it sells or offsets its assets during market disorder.

B. Liquidity risk management

The Company assesses the characteristics of business, monitors short-term cash flows, and constructs the completed mechanism of liquidity risk management. Furthermore, the Company manages market liquidity risk cautiously by considering market trading volumes and adequacy of holding positions with symmetric.

The Company uses cash flow model and stress testing to assess cash flow risk based on actual management needs or special situation. Also, for abnormal and urgent financing needs, the Company makes an emergency management operating procedure to deal with significant liquidity risks.

C. Maturity analysis of financial liabilities



The analysis of cash outflows to the Company is listed below and based on the residual term to maturity on balance sheet date. The disclosed amounts are in conformity with contract cash flows and the results of the differences from the disclosed amounts on balance sheet.

a. Maturity analysis of non-derivative financial liabilities:

31 December 2017	Less than 6 months	Due in 6~12 months	Due in 1~2 years	Due in 2~5 years	Over 5 years	Total
Payables	\$16,047,048	\$65,589	\$-	\$-	\$-	\$16,112,637
Bonds payable (Note)	414,540	1,194,411	2,415,000	7,245,000	80,815,000	92,083,951
Preferred stock liability	-	5,080,005	-	-	-	5,080,005

31 December 2016	Less than 6 months	Due in 6~12 months	Due in 1~2 years	Due in 2~5 years	Over 5 years	Total
Payables	\$21,275,835	\$158,410	\$-	\$-	\$-	\$21,434,245
Bonds payable (Note)	-	1,260,000	1,260,000	3,780,000	41,234,411	47,534,411
Preferred stock liability	-	-	5,173,005	-	-	5,173,005

Note: The bonds payable do not have maturity dates; therefore, the remaining period used for the calculation of the contract cash flow is 10 years.

b. Maturity analysis of derivative financial liabilities:

31 December 2017	Less than 6 months	Due in 6~12 months	Due in 1~2 years	Due in 2~5 years	Over 5 years	Total
IRS	\$31,508	\$14,615	\$23,524	\$(230)	\$-	\$69,417
Forward	286,470	-	-	-	-	286,470
CS	1,369,037	-	-	-	-	1,369,037

31 December 2016	Less than 6 months	Due in 6~12 months	Due in 1~2 years	Due in 2~5 years	Over 5 years	Total
IRS	\$30,094	\$25,847	\$47,231	\$3,278	\$-	\$106,450
Forward	3,439,114	1,524,029	92,750	-	-	5,055,893
CS	25,588,589	294,288	-	-	-	25,882,877
Option	6,304	-	-	-	-	6,304

(3) Market risk analysis

A. Sources of market risk

Market risk is the risk of losses or decrease in value of portfolio in positions arising from movements in exchange rate, product price, interest rate, credit spread, and stock price.

B. The Company assesses, monitors, and manages market risks completely and effectively by applying Value at Risk (“VaR”) and stress testing consistently.

a. Value at Risk

Value at Risk (“VaR”) is the maximum loss on the portfolio with a given probability defined as the confidence level, over a given period of time. The Company uses one-week 95% and 99% VaR to measure market risk.

b. Stress testing

The Company measures and evaluates potential risks of the occurrence of extreme and abnormal events regularly in addition to Value at Risk models.

The Company performs position stress testing regularly by using “Simple Sensitivity” and “Scenario Analysis” methods. The test is capable of representing the position loss resulted

from the movement of a specific risk factor under different kinds of historical scenarios:

(A) Simple Sensitivity

Simple Sensitivity is to measure the dollar amount change for the portfolio value from the movement of specific risk factors.

(B) Scenario Analysis

Scenario Analysis is to measure the dollar amount changes for the total value of investment positions if possible future events occur. The types of scenario include:

(a) Historical scenario

In consideration of the fluctuation of risk factors when a specific historical event happened, the Company simulates what the dollar amount of losses for the current investment portfolio would be in the same period of time.

(b) Hypothetical scenario

The Company makes hypothesis with rational expectations from the extreme market movements to assess the dollar amount of losses for the investment position by taking into consideration the movement of relevant risk factors.

Risk management department performs the stress testing with historical and hypothetical scenarios regularly. The Company's risk analysis, early warning, and business management are in accordance with the stress testing report.

Table of Stress Testing For the year ended 31 December 2017		
Risk Factors	Changes (+/-)	Gain (loss)
Equity risk (Price)	Price decreases by 10%	\$(67,589,109)
Interest rate risk (Yield curve)	The main yield curve shifts up by 100 bps	(40,098,053)
Exchange risk (Foreign exchange rate)	Appreciation of NTD to all foreign currencies by 1%	(8,280,120)
For the year ended 31 December 2016		
Risk Factors	Changes (+/-)	Gain (loss)
Equity risk (Price)	Price decreases by 10%	\$(59,988,277)
Interest rate risk (Yield curve)	The main yield curve shifts up by 100 bps	(43,562,955)
Exchange risk (Foreign exchange rate)	Appreciation of NTD to all foreign currencies by 1%	(6,730,848)

Note 1: Impacts of credit spread changes are not included.

Note 2: Effects of hedging are considered.

c. Sensitivity Analysis

Summarization of Sensitivity Analysis For the year ended 31 December 2017			
Risk Factors	Variables (+/-)	Changes in Income	Changes in Equity
Foreign currency risk	USD/NTD appreciates 1%	\$3,340,835	\$5,024,663

	CNY(CNH)/USD appreciates 1%	1,030,594	354,944
	HKD/USD appreciates 1%	(1,293)	347,739
	EUR/USD appreciates 1%	132,515	133,280
	GBP/USD appreciates 1%	89,699	11,739
Interest rate risk	Yield curve (USD) parallelly shifts up 1 bp	100	(191,051)
	Yield curve (AUD) parallelly shifts up 1 bp	-	(317)
	Yield curve (EUR) parallelly shifts up 1 bp	-	(3,158)
	Yield curve (NTD) parallelly shifts up 1 bp	1,261	(182,921)
Equity price risk	Equity price increases 1%	91,623	6,671,264

For the year ended 31 December 2016

Risk Factors	Variables (+/-)	Changes in Income	Changes in Equity
Foreign currency risk	USD/NTD appreciates 1%	\$1,999,538	\$4,798,619
	CNY(CNH)/USD appreciates 1%	452,155	295,279
	HKD/USD appreciates 1%	(13,843)	728,461
	EUR/USD appreciates 1%	(33,948)	109,022
	GBP/USD appreciates 1%	30,075	11,340
Interest rate risk	Yield curve (USD) parallelly shifts up 1 bp	-	(216,091)
	Yield curve (AUD) parallelly shifts up 1 bp	-	(825)
	Yield curve (EUR) parallelly shifts up 1 bp	-	(3,977)
	Yield curve (NTD) parallelly shifts up 1 bp	982	(185,555)
Equity price risk	Equity price increases 1%	91,639	5,905,205

Note 1: Impacts of credit changes are not included.

Note 2: Effects of hedging are considered.

Note 3: Impacts of changes in income are not included in the calculation of changes in equity.

Note 4: Profit and loss on the changes in foreign currency risk sensitivity does not consider the impact from reserving or reversing foreign exchange volatility reserve.

#### 47. Information of financial instruments

##### (1) Categories of financial instruments

###### Financial assets

Items	31 December 2017	31 December 2016
Financial assets at fair value through profit or loss		
Held for trading	\$42,735,409	\$38,630,178
Available-for-sale financial assets	1,502,895,656	1,412,651,333
Derivative financial assets for hedging	246,444	232,269
Held-to-maturity financial assets	50,808,599	26,551,251
Loans and receivables		
Cash and cash equivalents (Note)	200,921,255	140,625,859
Receivables	77,861,873	67,241,645
Debt instrument investments for which no active market exists	2,378,799,262	2,116,583,614
Other financial assets	4,500,000	7,661,395
Loans	617,373,227	621,186,946
Guarantee deposits paid	17,649,720	20,105,484
Subtotal	3,297,105,337	2,973,404,943
Total	\$4,893,791,445	\$4,451,469,974

Note: Exclude cash on hand and revolving funds.

## Financial liabilities

Items	31 December 2017	31 December 2016
Financial liabilities at fair value through profit or loss		
Held for trading	\$1,104,658	\$26,982,208
Financial liabilities at amortized cost		
Payables	16,112,637	21,434,245
Bonds payable	70,000,000	35,000,000
Preferred stock liability	5,000,000	5,000,000
Guarantee deposits received	8,317,776	2,740,195
Subtotal	99,430,413	64,174,440
Total	\$100,535,071	\$91,156,648

### (2) Fair value of financial instruments

#### A. The methods and assumptions applied in determining the fair value of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The following methods and assumptions were used by the Company to measure or disclose the fair values of financial assets and financial liabilities:

- a. The carrying amount of cash and cash equivalents, accounts receivables and accounts payable approximate their fair value due to their short maturities.
- b. For financial assets and liabilities traded in an active market with standard terms and conditions, their fair value is determined based on market quotation price (including listed equity securities, beneficiary certificates, bonds and futures etc.) at the reporting date.
- c. Fair value of equity instruments without market quotations (including private placement of listed equity securities, unquoted public company and private company equity securities) are estimated using the market method valuation techniques based on parameters such as prices based on market transactions of equity instruments of identical or comparable entities and other relevant information (for example, inputs such as discount for lack of marketability, P/E ratio of similar entities and Price-Book ratio of similar entities).
- d. Fair value of debt instruments without market quotations is determined based on the counterparty prices or valuation method. The valuation method uses DCF method as a basis, and the assumptions such as the interest rate and discount rate are primarily based on relevant information of similar instrument (such as yield curves published by the GreTai Securities Market, average prices for Fixed Rate Commercial Paper published by Reuters and credit risk information).
- e. The fair value of derivatives which are not options and without market quotations, is determined based on the counterparty prices or discounted cash flow analysis using interest rate yield curve for the contract period. Fair value of option-based derivative financial instruments is obtained using the counterparty prices or appropriate option pricing model (for example, Black-Scholes model) or other valuation method (for example, Monte Carlo Simulation).
- f. The Company evaluates the credit risk of the derivative contract traded over-the-counter through the following calculation. Under the assumption that the Company will not default, the Company determines its credit value adjustment by multiplying three factors, probability of default, loss given default, and exposure at default, of the counterparty. On the other hand, under the assumption that the counterparty will not default, the Company calculates its debit

value adjustment by multiplying three factors, probability of default, loss given default, and exposure at default, of the Company. The Company decides estimated probability of default by referring to the probability of default announced by external credit rating agencies. The Company sets estimated loss given default at 60% by considering the experience of Jon Gregory, a scholar, and foreign financial institutions. The estimated exposure at default for current period is evaluated by considering the fair value of the derivative instruments traded at Taipei Exchange.

#### B. Financial instruments not measured at fair value

Other than cash and cash equivalents, receivables, loans, guarantee deposits paid, payables, bonds payable, preferred stock liability and guarantee deposits received, the items whose carrying amount approximate their fair value, the fair value of the Company's financial instruments which are not measured at fair value are listed in the table below:

	Carrying amount	
	31 December 2017	31 December 2016
Financial assets		
Debt instrument investments for which no active market exists	\$2,378,799,262	\$2,116,583,614
Held-to-maturity financial assets (Note)	59,355,601	35,061,565
Other financial assets	4,500,000	7,661,395
	Fair value	
	31 December 2017	31 December 2016
Financial assets		
Debt instrument investments for which no active market exists	\$2,471,129,431	\$2,095,944,722
Held-to-maturity financial assets (Note)	66,294,206	37,941,995
Other financial assets	4,521,701	7,720,518

Note: Guarantee deposits paid in bonds are included.

#### (3) Hedge accounting disclosures

##### Cash flow hedges

The following table summarizes the terms of the Company's interest rate swaps for bonds used as hedging instruments as of 31 December 2017 and 2016:

31 December 2017				
Hedged item	Hedging instrument	Fair Value	Expected period of cash flow	Expected period of profit and loss recognized in the statement of comprehensive income
Floating rate bonds	IRS	\$246,444	19 February 2018 ~ 26 May 2024	19 February 2018 ~ 26 May 2024
31 December 2016				
Hedged item	Hedging instrument	Fair Value	Expected period of cash flow	Expected period of profit and loss recognized in the statement of comprehensive income

31 December 2016

Floating rate bonds	IRS	\$232,269	25 January 2017 ~ 26 May 2024	25 January 2017 ~ 26 May 2024
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The terms of interest rate swap agreements are established based on the terms of the bonds hedged.

The Company's interest rate swap agreements are considered to be highly effective cash flow hedges. Amount of effective hedging instrument in cash flow hedges is as follows:

	For the years ended 31 December	
	2017	2016
Amount recognized in other comprehensive income	\$14,595	\$(216,856)
Amount reclassified from equity to profit or loss	(419)	1,798

(4) Offsetting of financial assets and financial liabilities

The Company owns financial instruments that do not offset in accordance with IAS 32 but it executed enforceable master netting arrangement or other similar agreements with counterparties. Financial instruments subject to enforceable master netting arrangement or other similar agreements could be settled at net amount as chosen by the counterparties, or the financial instruments could be settled at gross amount if not. However, if one of the counterparty defaults, the other party could choose to settle the transaction at net amount.

Information related to offsetting financial assets and financial liabilities is disclosed as follows:

31 December 2017

Financial assets bound by offsetting or enforceable master netting arrangement or similar agreement						
Item	Gross amount of recognized financial assets	Gross amount of offset financial liabilities recognized on balance sheet	Net financial assets recognized on balance sheet	Relevant amount that has not been offset on balance sheet		Net amount
				Financial instruments (Note)	Cash collateral received	
Derivative financial instrument	\$16,976,162	\$-	\$16,976,162	\$1,102,509	\$5,561,151	\$10,312,502

31 December 2017

Financial liabilities bound by offsetting or enforceable master netting arrangement or similar agreement						
Item	Gross amount of recognized financial liabilities	Gross amount of offset financial assets recognized on balance sheet	Net financial liabilities recognized on balance sheet	Relevant amount that has not been offset on balance sheet		Net amount
				Financial instruments (Note)	Cash collateral pledged	
Derivative financial instrument	\$1,104,658	\$-	\$1,104,658	\$1,102,509	\$24,176	\$(22,027)

31 December 2016

Financial assets bound by offsetting or enforceable master netting arrangement or similar agreement						
Item	Gross amount of recognized financial assets	Gross amount of offset financial liabilities recognized on balance sheet	Net financial assets recognized on balance sheet	Relevant amount that has not been offset on balance sheet		Net amount
				Financial instruments (Note)	Cash collateral received	
Derivative financial instrument	\$1,846,433	\$-	\$1,846,433	\$(1,846,433)	\$-	\$-

31 December 2016

Financial liabilities bound by offsetting or enforceable master netting arrangement or similar agreement					
Item	Gross amount of recognized	Gross amount of offset financial	Net financial liabilities	Relevant amount that has not been offset on balance sheet	Net amount

31 December 2016

Financial liabilities bound by offsetting or enforceable master netting arrangement or similar agreement					
	financial liabilities	assets recognized on balance sheet	recognized on balance sheet	Financial instruments (Note)	Cash collateral pledged
Derivative financial instrument	\$26,975,904	\$-	\$26,975,904	\$(1,846,433)	\$-
					\$25,129,471

Note: Master netting arrangement and non-cash collateral are included.

#### 48. Fair value measurement hierarchy

##### (1) Fair value measurement hierarchy

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, based on the lowest level input that is significant to the fair value measurement as a whole. Level 1, 2 and 3 inputs are described as follows:

Level 1: Quoted (unadjusted) market prices in active markets for identical assets or liabilities that the entity can access at the measurement date.

Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3: Unobservable inputs for the asset or liability.

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Company determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization at the end of each reporting period.

##### (2) Fair value measurement hierarchy of assets and liabilities

The Company does not have assets that are measured at fair value on a non-recurring basis. Fair value measurement hierarchy of assets and liabilities measured at fair value on a recurring basis is as follows:

Items	31 December 2017			
	Total	Level 1	Level 2	Level 3
Non-derivative financial instruments				
Assets				
Financial assets at fair value through profit or loss				
Held for trading				
Stocks	\$6,927,268	\$6,912,293	\$14,975	\$-
Bonds	2,401,924	2,401,922	2	-
Other	16,676,499	16,676,499	-	-
Available-for-sale financial assets				
Stocks	687,466,707	674,715,906	2,650,074	10,100,727
Bonds (Note 1)	459,540,743	23,672,431	435,868,312	-
Other	356,979,056	289,336,133	16,490,474	51,152,449
Investment property (Note 2)	411,376,245	-	-	411,376,245
Derivative financial instruments				
Assets				
Financial assets at fair value through profit or loss	16,729,718	-	16,729,718	-
Derivative financial assets for hedging	246,444	-	246,444	-
Liabilities				

Financial liabilities at fair value through profit or loss	1,104,658	-	1,104,658	-
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Items	31 December 2016			
	Total	Level 1	Level 2	Level 3
Non-derivative financial instruments				
Assets				
Financial assets at fair value through profit or loss				
Held for trading				
Stocks	\$6,970,835	\$6,970,835	\$-	\$-
Bonds	3,519,545	2,217,257	1,302,288	-
Other	26,525,634	24,249,971	2,275,663	-
Available-for-sale financial assets				
Stocks	606,199,963	595,097,720	2,477,887	8,624,356
Bonds (Note 1)	506,371,940	40,627,073	465,744,867	-
Other	302,028,262	247,540,488	14,032,097	40,455,677
Investment property (Note 2)	405,768,389	-	-	405,768,389
Derivative financial instruments				
Assets				
Financial assets at fair value through profit or loss	1,614,164	-	1,614,164	-
Derivative financial assets for hedging	232,269	-	232,269	-
Liabilities				
Financial liabilities at fair value through profit or loss	26,982,208	6,304	26,975,904	-

Note 1: Guarantee deposits paid in bonds are included.

Note 2: Amount of investment property excludes the parts which were measured at cost.

#### A. Transfers between Level 1 and Level 2

For the year ended 31 December 2017, the Company transferred stocks available for sale which were measured at fair value on a recurring basis, from level 2 to Level 1. A total of \$354,375 thousand was transferred as its market price was obtainable. For the year ended 31 December 2016, the Company transferred stocks available for sale which were measured at fair value on a recurring basis, from Level 2 to Level 1. A total of \$133,875 thousand was transferred as its market price was obtainable.

#### B. Reconciliation for fair value measurements in Level 3 for movements

Reconciliation for fair value measurements in Level 3 of the fair value hierarchy for movements during the period is as follows:

	For the year ended 31 December 2017		For the year ended 31 December 2016	
	Available-for-sale financial assets	Investment property	Available-for-sale financial assets	Investment property
Beginning balance	\$49,080,033	\$405,768,389	\$40,719,087	\$400,703,024
Total gains (losses) recognized				
Amount recognized in profit or loss				
Realized gains from available-for-sale financial assets	3,205,822	-	2,251,211	-



(Losses) gains from investment property	-	(107,793)	-	1,619,471
Amount recognized in other comprehensive income				
Unrealized valuation (losses) gains from available-for-sale financial assets	(347,924)	-	992,871	-
Acquisitions or issuances	19,478,410	-	11,203,252	-
Transfers from property and equipment	-	375,260	-	-
Transfers from investment property under construction	-	3,146,597	-	3,434,851
Transfers from prepayments for buildings and land – Investments	-	2,677	-	11,043
Transfers from investment property measured at cost	-	2,191,115	-	-
Disposals or settlements	(9,902,617)	-	(5,918,867)	-
Transfers to Level 3	307,692	-	-	-
Transfers out of Level 3	(568,240)	-	(167,521)	-
Ending balance	<u>\$61,253,176</u>	<u>\$411,376,245</u>	<u>\$49,080,033</u>	<u>\$405,768,389</u>

Total gains (losses) recognized in profit or loss in the table above contain unrealized gains and losses related to assets on hand as of 31 December 2017 and 2016 in the amount of \$(107,793) thousand and \$1,619,471 thousand, respectively.

#### C. Information on significant unobservable inputs to valuation

Description of significant unobservable inputs to valuation of recurring fair value measurements categorized within Level 3 of the fair value hierarchy is as follows:

31 December 2017				
	Valuation techniques	Significant unobservable inputs	Interval (weighted average)	Relationship between inputs and fair value
Available-for-sale financial assets	Market approach	Discount for lack of marketability	11%~30%	The higher the discount for lack of marketability, the lower the fair value of the stocks
	Income approach	Discount for lack of marketability, discount for minority interest, etc.	15%~53%	The higher the discount for lack of marketability and control, the lower the fair value of the stocks
		Growth rate of net profit after tax	-60%~69%	The higher the growth rate of adjusted net profit after tax, the higher the fair value of the stocks
		Dividend payout ratio	0~140%	The higher the dividend payout ratio, the higher the fair value of the stocks
Investment property	Refer to Note 16			

31 December 2016				
	Valuation techniques	Significant unobservable inputs	Interval (weighted average)	Relationship between inputs and fair value
Available-for-sale financial assets	Market approach	Discount for lack of marketability	11%~30%	The higher the discount for lack of marketability, the lower the fair value of the stocks
	Income approach	Discount for lack of marketability	15%~20%	The higher the discount for lack of marketability, the lower the fair value of the stocks
		Growth rate of adjusted net profit after tax	-50%~235%	The higher the growth rate of adjusted net profit after tax, the higher the fair value of the stocks
		Dividend payout ratio	50%~100%	The higher the dividend payout ratio, the higher the fair value of the stocks
Investment property	Refer to Note 16			

#### D. Valuation process used for fair value measurements categorized within Level 3 of the fair value hierarchy

The Company's Risk Management Department is responsible for validating the fair value measurements of financial assets and ensuring that the results of the valuation are in line with market conditions, based on independent and reliable inputs which are consistent with other information, and represent exercisable prices. The department analyzes the movements in the values of assets and liabilities which are required to be re-measured or re-assessed as per the Company's accounting policies at each reporting date. The fair value of the investment property is measured in accordance with the valuation measurements and input assumptions announced by FSC and is examined by external appraisers.

- (3) Fair value measurement hierarchy of the Company's assets and liabilities not measured at fair value but for which the fair value is disclosed

	31 December 2017			
	Total	Level 1	Level 2	Level 3
Financial assets not measured at fair value for which only the fair value is disclosed				
Debt instrument investments for which no active market exists	\$2,471,129,431	\$-	\$2,471,129,431	\$-
Held-to-maturity financial assets (Note)	66,294,206	-	66,294,206	-
Other financial assets	4,521,701	-	4,521,701	-
	31 December 2016			
	Total	Level 1	Level 2	Level 3
Financial assets not measured at fair value for which only the fair value is disclosed				
Debt instrument investments for which no active market exists	\$2,095,944,722	\$-	\$2,095,944,722	\$-
Held-to-maturity financial assets (Note)	37,941,995	-	37,941,995	-
Other financial assets	7,720,518	-	7,720,518	-

Note: Guarantee deposits paid in bonds are included.

49. Exchange rates used to translate material financial assets and liabilities denominated in foreign currencies are disclosed as follows:

	31 December 2017		
	Foreign Currency	Exchange Rate	NTD
Financial Assets			
Monetary Items			
USD	\$87,345,078	29.848000	\$2,607,075,875
AUD	2,049,548	23.262039	47,676,669
CNH	19,592,718	4.579003	89,715,108
Non-Monetary Items			
USD	12,894,813	29.848000	384,884,383
HKD	9,105,617	3.818955	34,773,943
Investments accounted for using the equity method			
CNY	2,883,013	4.583500	13,214,291
VND	4,540,044,860	0.001314	5,965,619
USD	444,696	29.848000	13,273,279
GBP	599,303	40.205300	24,095,145
PHP	22,996,663	0.597900	13,749,705
IDR	5,655,474,784	0.002201	12,447,700

31 December 2016			
	Foreign Currency	Exchange Rate	NTD
Financial Assets			
Monetary Items			
USD	\$71,400,397	32.279000	\$2,304,733,421
AUD	1,587,161	23.302210	36,984,357
CNH	18,365,459	4.621883	84,883,001
Non-Monetary Items			
USD	11,858,753	32.279000	382,788,693
HKD	17,501,775	4.162213	72,846,112
Investments accounted for using the equity method			
CNY	2,221,693	4.644800	10,319,319
VND	4,106,688,228	0.001418	5,823,284
USD	439,365	32.279000	14,182,256
GBP	610,723	39.609600	24,190,475
PHP	20,906,682	0.651600	13,622,794
IDR	4,889,865,889	0.002401	11,740,568

50. Assets and liabilities are distinguished based on expectations regarding recovery or settlement within 12 months after the reporting date and more than 12 months after the reporting date:

31 December 2017			
Items	Recovery within 12 months	Recovery more than 12 months	Total
Cash and cash equivalents	\$201,115,297	\$-	\$201,115,297
Receivables	77,848,716	13,157	77,861,873
Financial assets at fair value through profit or loss	17,005,404	25,730,005	42,735,409
Available-for-sale financial assets	33,837,063	1,469,058,593	1,502,895,656
Derivative financial assets for hedging	14,942	231,502	246,444
Investments accounted for using the equity method – Net	-	88,768,088	88,768,088
Debt instrument investments for which no active market exists	29,397,150	2,349,402,112	2,378,799,262
Held-to-maturity financial assets	-	50,808,599	50,808,599
Other financial assets – Net	-	4,500,000	4,500,000
Investment property	-	418,055,940	418,055,940
Investment property under construction	-	3,541,501	3,541,501
Prepayments for buildings and land – Investments	-	690,203	690,203
Loans	-	617,373,227	617,373,227
Reinsurance assets	-	726,118	726,118
Property and equipment	-	29,532,953	29,532,953
Intangible assets	-	35,653,303	35,653,303
Deferred tax assets	-	28,356,809	28,356,809
Other assets	5,408,134	18,490,561	23,898,695
Separate account product assets	11,749,919	543,380,078	555,129,997

Total assets	<u><u>\$6,060,689,374</u></u>
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Items	31 December 2017		
	Settlement within 12 months	Settlement more than 12 months	Total
Payables	\$16,112,637	\$-	\$16,112,637
Financial liabilities at fair value through profit or loss	1,053,845	50,813	1,104,658
Bonds payable	-	70,000,000	70,000,000
Preferred stock liability	5,000,000	-	5,000,000
Insurance liabilities	-	4,911,915,146	4,911,915,146
Reserve for insurance contracts with feature of financial instruments	-	472,573	472,573
Foreign exchange volatility reserve	-	11,589,138	11,589,138
Provisions	-	56,245	56,245
Deferred tax liabilities	-	36,348,432	36,348,432
Other liabilities	-	17,372,503	17,372,503
Separate account product liabilities	1,273,153	553,856,844	555,129,997
Total liabilities			<u><u>\$5,625,101,329</u></u>

Items	31 December 2016		
	Recovery within 12 months	Recovery more than 12 months	Total
Cash and cash equivalents	\$140,831,329	\$-	\$140,831,329
Receivables	67,231,361	10,284	67,241,645
Financial assets at fair value through profit or loss	4,404,143	34,226,035	38,630,178
Available-for-sale financial assets	60,284,138	1,352,367,195	1,412,651,333
Derivative financial assets for hedging	19,956	212,313	232,269
Investments accounted for using the equity method – Net	-	84,609,212	84,609,212
Debt instrument investments for which no active market exists	25,677,843	2,090,905,771	2,116,583,614
Held-to-maturity financial assets	-	26,551,251	26,551,251
Other financial assets – Net	1,661,395	6,000,000	7,661,395
Investment property	-	411,345,053	411,345,053
Investment property under construction	-	3,300,843	3,300,843
Prepayments for buildings and land – Investments	-	383,904	383,904
Loans	-	621,186,946	621,186,946
Reinsurance assets	-	703,844	703,844
Property and equipment	-	27,983,884	27,983,884
Intangible assets	-	37,657,462	37,657,462
Deferred tax assets	-	11,140,995	11,140,995
Other assets	4,510,594	23,521,306	28,031,900
Separate account product assets	6,193,752	491,662,050	497,855,802
Total assets			<u><u>\$5,534,582,859</u></u>

Items	31 December 2016		
	Settlement within	Settlement more	Total

	12 months	than 12 months	
Payables	\$21,434,245	\$-	\$21,434,245
Financial liabilities at fair value through profit or loss	26,846,814	135,394	26,982,208
Bonds payable	-	35,000,000	35,000,000
Preferred stock liability	-	5,000,000	5,000,000
Insurance liabilities	-	4,539,152,066	4,539,152,066
Reserve for insurance contracts with feature of financial instruments	-	4,392,757	4,392,757
Foreign exchange volatility reserve	-	9,871,478	9,871,478
Provisions	-	56,245	56,245
Deferred tax liabilities	-	27,254,976	27,254,976
Other liabilities	-	6,287,921	6,287,921
Separate account product liabilities	1,077,195	496,778,607	497,855,802
Total liabilities			<u>\$5,173,287,698</u>

51. Related party transactions

(1) Information of the related parties that had transactions with the Company during the financial reporting period is as follows:

Name	Nature of the relationship
Cathay Financial Holding Co., Ltd.	Parent company
Cathay Insurance (Bermuda) Co., Ltd.	Subsidiary
Cathay Securities Investment Consulting Co., Ltd.	Subsidiary
Cathay Walbrook Holding 1 Limited	Subsidiary
Cathay Walbrook Holding 2 Limited	Subsidiary
Conning Holdings Limited	Subsidiary
Octagon Credit Investors, LLC	Subsidiary
Symphox Information Co., Ltd.	Associate
Ally Logistic Property Co., Ltd.	Subsidiary of associate
Seaward Card Co., Ltd.	Subsidiary of associate (Note 1)
Cathay United Bank	Other related party
Cathay Century Insurance Co., Ltd.	Other related party
Cathay Securities Co., Ltd.	Other related party
Cathay Venture Inc.	Other related party
Cathay Securities Investment Trust Co., Ltd.	Other related party
Cathay Futures Co., Ltd.	Other related party
Cathay Charity Foundation	Other related party
Cathay Real Estate Development Co., Ltd.	Other related party
Cathay Healthcare Management Co., Ltd.	Other related party
Cathay Medical Care Corp.	Other related party
Cathay Hospitality Management Co., Ltd.	Other related party
Lin Yuan Property Management Co., Ltd.	Other related party

Name	Nature of the relationship
San Ching Engineering Co., Ltd.	Other related party
Liang-Ting Co., Ltd.	Other related party (Note 2)
Other (including directors, supervisors, key management personnel and their spouses and relatives within the second-degree of kinship)	Other related party

Note 1: Seaward Card Co., Ltd., originally held by Cathay United Bank, was sold to Symphox Information Co., Ltd. on 21 July 2017. Thus, the relationship between the Company and its Subsidiaries with Seaward Card Co., Ltd. has changed from other related party to Subsidiary of associates.

Note 2: No longer a related party of the Company from 8 June 2016.

## (2) Significant transactions with related parties

### A. Property transactions

Property transactions between the Company and related parties are in the nature of undertaking contracted projects, trade, and lease transactions. The terms of such transactions are based on market surveys, the contracted terms of both parties and public bidding.

a. Significant transactions of undertaking contracted projects with related parties are listed below:

Name	For the year ended 31 December 2017	
	Items	Amount
Associate and its subsidiary		
Ally Logistic Property Co., Ltd.	Wuri E-commerce Building, etc.	\$1,348,450
Other related party		
Lin Yuan Property Management Co., Ltd.	Cathay Land Mark, etc.	15,758
San Ching Engineering Co., Ltd.	THSR Taoyuan Commercial Park, etc.	274,409
Cathay Real Estate Development Co., Ltd.	Minsheng Jingguo Building, etc.	1,225,857
Subtotal		<u>1,516,024</u>
Total		<u>\$2,864,474</u>

Name	For the year ended 31 December 2016	
	Items	Amount
Associate and its subsidiary		
Ally Logistic Property Co., Ltd.	Jui-Fang Logistic Park, etc.	\$1,423,127
Other related party		
Lin Yuan Property Management Co., Ltd.	Dunnan Xinyi Building, etc.	32,158
San Ching Engineering Co., Ltd.	Cathay Land Mark, etc.	440,901
Cathay Real Estate Development Co., Ltd.	Minsheng Jingguo Building, etc.	598,936
Subtotal		<u>1,071,995</u>
Total		<u>\$2,495,122</u>

The total amounts of contracted projects for real estate as of 31 December 2017 and 2016, between the Company and Ally Logistic Property Co., Ltd. were \$3,383,783 thousand and \$3,383,783 thousand, respectively.

The total amounts of contracted projects for real estate as of 31 December 2017 and 2016, between the Company and Lin Yuan Property Management Co., Ltd. were \$1,387 thousand and \$17,252 thousand, respectively.

The total amounts of contracted projects for real estate as of 31 December 2017 and 2016, between the Company and San Ching Engineering Co., Ltd. were \$1,853,190 thousand and \$1,853,332 thousand, respectively.

The total amounts of contracted projects for real estate as of 31 December 2017 and 2016, between the Company and Cathay Real Estate Development Co., Ltd. were \$1,742,250 thousand and \$1,742,250 thousand, respectively.

b. Real-estate rental income (from related parties)

Name	Rental income	
	For the years ended 31 December	
	2017	2016
Parent company		
Cathay Financial Holding Co., Ltd.	\$54,011	\$37,868
Subsidiary		
Cathay Securities Investment Consulting Co., Ltd.	8,900	8,580
Associate and its subsidiary		
Symphox Information Co., Ltd.	40,912	35,867
Ally Logistic Property Co., Ltd.	299,821	165,768
Subtotal	340,733	201,635
Other related party		
Cathay United Bank	580,440	480,382
Cathay Century Insurance Co., Ltd.	105,435	103,072
Cathay Securities Investment Trust Co., Ltd.	45,132	45,039
Cathay Securities Co., Ltd.	38,063	33,497
San Ching Engineering Co., Ltd.	5,610	5,610
Cathay Futures Co., Ltd.	6,091	6,001
Cathay Medical Care Corp.	185,327	180,882
Cathay Venture Inc.	4,730	3,470
Cathay Real Estate Development Co., Ltd.	19,361	17,416
Cathay Healthcare Management Co., Ltd.	56,032	55,638
Cathay Hospitality Management Co., Ltd.	225,304	206,105
Liang-Ting Co., Ltd.	-	3,088
Subtotal	1,271,525	1,140,200
Total	\$1,675,169	\$1,388,283

Name	Guarantee deposits received	
	31 December 2017	31 December 2016
Parent company		
Cathay Financial Holding Co., Ltd.	\$12,588	\$10,086
Subsidiary		
Cathay Securities Investment Consulting Co., Ltd.	2,089	4,108
Associate and its subsidiary		
Symphox Information Co., Ltd.	9,798	9,617
Ally Logistic Property Co., Ltd.	55,669	55,649

Subtotal	65,467	65,266
Other related party		
Cathay United Bank	164,798	157,492
Cathay Century Insurance Co., Ltd.	26,786	24,469
Cathay Securities Investment Trust Co., Ltd.	10,093	10,093
Cathay Securities Co., Ltd.	8,826	8,442
Cathay Medical Care Corp.	10,916	10,801
Cathay Real Estate Development Co., Ltd.	3,773	3,998
Cathay Healthcare Management Co., Ltd.	13,157	13,157
Cathay Hospitality Management Co., Ltd.	216,949	214,825
Subtotal	455,298	443,277
Total	\$535,442	\$522,737

Lease periods are usually between 2 to 5 years and rental incomes are collected on a monthly basis.

c. Real-estate rental expenses (to related parties)

Name	Rental expense	
	For the years ended 31 December	
	2017	2016
Other related party		
Cathay Real Estate Development Co., Ltd.	\$7,413	\$7,413
Cathay United Bank	61,790	62,071
Total	\$69,203	\$69,484

Name	Guarantee deposits paid	
	31 December 2017	31 December 2016
Other related party		
Cathay United Bank	\$15,367	\$15,455

According to contracts, leasing periods are generally 1 to 2 years, and rentals are usually paid on a monthly basis.

B. Cash in banks

Name	Items	31 December 2017	31 December 2016
Other related party			
Cathay United Bank	Time deposit	\$2,003,000	\$2,004,482
	Cash in bank	26,469,962	24,753,834
Total		\$28,472,962	\$26,758,316

Interest income from Cathay United Bank for the years ended 31 December 2017 and 2016 were \$27,653 thousand and \$18,450 thousand, respectively.

As of 31 December 2017 and 2016, time deposit pledged were \$3,000 thousand and \$4,482 thousand, respectively.

C. Debt instrument investments for which no active market exists

Name	31 December 2017	31 December 2016
Subsidiary		



Name	31 December 2017	31 December 2016
Octagon Credit Investors, LLC	\$1,392,173	\$-

#### D. Loans

Name	For the year ended 31 December 2017		
	Maximum amount	Rate	Ending balance
Subsidiary			
Cathay Walbrook Holding 1 Limited	\$13,311,991	3.22%~3.45%	\$13,176,782
Cathay Walbrook Holding 2 Limited	700,626	3.22%~3.45%	693,515
Subtotal of other loans			13,870,297
Other related party			
Other	1,107,371	1.03%~3.44%	909,989
Subtotal of secured loans			909,989
Total			\$14,780,286

Name	For the year ended 31 December 2016		
	Maximum amount	Rate	Ending balance
Subsidiary			
Cathay Walbrook Holding 1 Limited	\$15,852,785	3.31%~3.52%	\$12,982,038
Cathay Walbrook Holding 2 Limited	834,351	3.31%~3.52%	683,260
Subtotal of other loans			13,665,298
Other related party			
Other	1,085,235	1.03%~3.44%	1,018,137
Subtotal of secured loans			1,018,137
Total			\$14,683,435

Interest income from Cathay Walbrook Holding 1 Limited for the years ended 31 December 2017 and 2016 were \$421,486 thousand and \$497,629 thousand, respectively.

Interest income from Cathay Walbrook Holding 2 Limited for the years ended 31 December 2017 and 2016 were \$22,183 thousand and \$26,191 thousand, respectively.

Interest income from Other for the years ended 31 December 2017 and 2016 were \$14,329 thousand and \$16,436 thousand, respectively.

#### E. Balance of beneficiary certificates purchased from related parties

Name		31 December 2017	31 December 2016
Subsidiary			
Octagon Credit Investors, LLC	Market value	\$464,090	\$-
	Cost	\$451,900	\$-
Other related party			
Cathay Securities Investment	Market value	\$-	\$101,392
Trust Co., Ltd. managed funds	Cost	\$-	\$100,000

#### F. Discretionary account management balance

Name	31 December 2017	31 December 2016
Subsidiary		
Conning Holdings Limited	\$461,451,545	\$448,372,445

Name	31 December 2017	31 December 2016
Other related party		
Cathay Securities Investment Trust Co., Ltd.	245,661,387	183,588,745
Total	<u>\$707,112,932</u>	<u>\$631,961,190</u>

G. Other receivables

Name	31 December 2017	31 December 2016
Parent company		
Cathay Financial Holding Co., Ltd. (Note)	\$706,336	\$4,953,921
Subsidiary		
Cathay Walbrook Holding 1 Limited	14,942	14,083
Other related party		
Cathay Century Insurance Co., Ltd.	56,124	152,623
Cathay Securities Investment Trust Co., Ltd.	20,278	20,567
Subtotal	<u>76,402</u>	<u>173,190</u>
Total	<u>\$797,680</u>	<u>\$5,141,194</u>

Note: Receivables are refundable tax under the consolidated income tax system.

H. Reinsurance assets

Name	31 December 2017	31 December 2016
Subsidiary		
Cathay Insurance (Bermuda) Co., Ltd.	<u>\$-</u>	<u>\$13,245</u>

I. Guarantee deposits paid

Name	31 December 2017	31 December 2016
Other related party		
Cathay Futures Co., Ltd.	<u>\$1,628,717</u>	<u>\$1,200,485</u>

For the years ended 31 December 2017 and 2016, the imputed interest income of guarantee deposits paid from Cathay Futures Co., Ltd. were \$1,087 thousand and \$1,748 thousand, respectively.

J. Guarantee deposits received

Name	31 December 2017	31 December 2016
Associate and its subsidiary		
Ally Logistic Property Co., Ltd.	\$337,790	\$382,618
Other related party		
Lin Yuan Property Management Co., Ltd.	5,000	5,000
San Ching Engineering Co., Ltd.	661,181	297,261
Cathay Hospitality Management Co., Ltd.	120,257	120,257
Subtotal	<u>786,438</u>	<u>422,518</u>
Total	<u>\$1,124,228</u>	<u>\$805,136</u>

K. Other payables

Name	31 December 2017	31 December 2016
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Parent company		
Cathay Financial Holding Co., Ltd. (Note)	\$158,589	\$158,410
Subsidiary		
Conning Holdings Limited	130,915	148,203
Associate and its subsidiary		
Symphox Information Co., Ltd.	1,776	28,762
Other related party		
Cathay United Bank	163,342	549,934
Cathay Century Insurance Co., Ltd.	7,706	8,856
Cathay Securities Investment Trust Co., Ltd.	14,576	9,834
Subtotal	185,624	568,624
Total	\$476,904	\$903,999

Note: The payables are interest expenses accrued from bonds payable and preferred stock liability.

#### L. Bonds payable

Name	31 December 2017	31 December 2016
Parent company		
Cathay Financial Holding Co., Ltd.	\$35,000,000	\$35,000,000

#### M. Preferred stock liability

Name	31 December 2017	31 December 2016
Parent company		
Cathay Financial Holding Co., Ltd.	\$5,000,000	\$5,000,000

#### N. Premium income

Name	For the years ended 31 December	
	2017	2016
Other related party		
Cathay United Bank	\$78,392	\$71,294
Cathay Century Insurance Co., Ltd.	19,215	17,516
Cathay Securities Investment Trust Co., Ltd.	3,546	3,410
Cathay Medical Care Corp.	43,234	42,529
Cathay Securities Co., Ltd.	8,044	7,441
Lin Yuan Property Management Co., Ltd.	3,183	3,345
Other	294,377	200,932
Total	\$449,991	\$346,467

#### O. Handling fees earned

Name	For the years ended 31 December	
	2017	2016
Other related party		
Cathay Securities Investment Trust Co., Ltd.	\$80,707	\$82,129

#### P. Insurance expenses

Name	For the years ended 31 December	
	2017	2016
Other related party		
Cathay Century Insurance Co., Ltd.	\$115,158	\$122,617

Q. Indemnity income

Name	For the years ended 31 December	
	2017	2016
Other related party		
Cathay Century Insurance Co., Ltd.	\$13,114	\$11,809

R. Reinsurance income

Name	For the years ended 31 December	
	2017	2016
Subsidiary		
Cathay Insurance (Bermuda) Co., Ltd.	\$131,460	\$127,610

Cathay Insurance (Bermuda) Co., Ltd. engaged only in reinsurance business after its establishment. As the Company's board of directors resolved to acquire the reinsurance business of Cathay Insurance (Bermuda) Co., Ltd. on 7 November 2017, Cathay Insurance (Bermuda) Co., Ltd. had not engaged in any reinsurance business after the settlement date (15 December 2017).

S. Reinsurance service expenses

Name	For the years ended 31 December	
	2017	2016
Subsidiary		
Cathay Insurance (Bermuda) Co., Ltd.	\$8,826	\$8,839

T. Reinsurance claim payments

Name	For the years ended 31 December	
	2017	2016
Subsidiary		
Cathay Insurance (Bermuda) Co., Ltd.	\$128,255	\$127,133

U. Other operating costs

Name	For the years ended 31 December	
	2017	2016
Subsidiary		
Conning Holdings Limited	\$554,670	\$569,251
Other related party		
Cathay United Bank	902,199	743,944
Cathay Securities Investment Trust Co., Ltd.	152,394	109,201
Subtotal	1,054,593	853,145
Total	\$1,609,263	\$1,422,396

V. Finance costs

Name	For the years ended 31 December	
	2017	2016
Parent company		
Cathay Financial Holding Co., Ltd.	\$1,260,179	\$65,410

Finance costs consist of interest expenses accrued from bonds payable.

#### W. Operating expenses

Name	For the years ended 31 December	
	2017	2016
Subsidiary		
Conning Holdings Limited	\$5,566	\$5,733
Associate and its subsidiary		
Symphox Information Co., Ltd.	286,646	357,766
Seaward Card Co., Ltd.	90,759	92,964
Subtotal	377,405	450,730
Other related party		
Cathay United Bank	5,860,235	7,842,181
Cathay Securities Co., Ltd.	8,450	-
Cathay Venture Inc.	13,440	-
Lin Yuan Property Management Co., Ltd.	781,188	782,457
Cathay Real Estate Development Co., Ltd.	5,828	7,088
Cathay Futures Co., Ltd.	3,571	3,580
Cathay Healthcare Management Co., Ltd.	30,623	17,963
Cathay Medical Care Corp.	3,731	7,817
Cathay Charity Foundation	5,550	5,703
San Ching Engineering Co., Ltd.	3,924	3,906
Subtotal	6,716,540	8,670,695
Total	\$7,099,511	\$9,127,158

#### X. Non-operating income

Name	For the years ended 31 December	
	2017	2016
Parent company		
Cathay Financial Holding Co., Ltd.	\$5,127	\$3,894
Other related party		
Cathay Century Insurance Co., Ltd.	580,053	1,334,873
Cathay United Bank	174,073	181,017
Cathay Securities Co., Ltd.	13,290	6,231
Cathay Securities Investment Trust Co., Ltd.	19,151	19,718
Cathay Healthcare Management Co., Ltd.	4,792	4,776
Cathay Medical Care Corp.	3,651	3,630
Subtotal	795,010	1,550,245
Total	\$800,137	\$1,554,139

Non-operating income is mainly generated from the Company's integrated marketing activities.

#### Y. Non-operating expense

Name	For the years ended 31 December	
	2017	2016
Parent company		
Cathay Financial Holding Co., Ltd.	\$93,000	\$318,820

Non-operating expenses are interest expenses accrued from preferred stock liability.

#### Z. Other

As of 31 December 2017 and 2016, the nominal amounts of the financial instruments transactions with Cathay United Bank are summarized as below (USD in thousands):

Item	31 December 2017	31 December 2016
CS contracts	USD 3,322,000	USD 3,269,000

#### AA. Key management personnel compensation

	For the years ended 31 December	
	2017	2016
Short-term employee benefits	\$134,551	\$137,310
Post-employment benefits	1,219	1,705
Total	\$135,770	\$139,015

The management of the Company includes chairman, directors, president, senior executive vice president, senior vice general managers and the above.

#### 52. Pledged assets

The Company provided cash, time deposits and government bonds as guarantees for investments and bonds pledged with courts in legal as guarantee of litigations. Moreover, pursuant to Article 141 of the Insurance Act, the Company deposited 15% of its capital in the Central Bank as the Guaranteed Depository Insurance. Pledged assets are summarized based on the net carrying amounts. Details are as follows:

	31 December 2017	31 December 2016
Guarantee deposits paid – Government bonds	\$9,637,852	\$10,459,146
Guarantee deposits paid – Time deposits	486,100	608,982
Guarantee deposits paid – Others	56,163	53,487
Total	\$10,180,115	\$11,121,615

#### 53. Commitment and Contingencies

##### (1) Legal claim contingency

The Company has its own response policies to legal claims. Once the losses can be reasonably estimated based on professional advices, the Company will recognize the losses and adjust negative impacts on financial affairs resulting from the claims.

##### (2) Investment commitment for private equity fund

As of 31 December 2017, the maximum remaining capital commitment for the contracted private equity fund of the Company was USD 2,001,623 thousand, EUR 179,315 thousand and GBP 1,557 thousand.

#### 54. Significant disaster damages

None.

## 55. Significant subsequent events

- (5) On 18 January 2018, the Legislative Yuan passed amendments to the Income Tax Act. The amendments raised the corporate income tax rate for companies from 17% to 20%. After the change of the tax rate, the deferred tax assets and deferred tax liabilities will be increased by \$5,006,770 thousand and \$2,530,148 thousand, respectively.
- (6) In order to increase the net adjusted capital and RBC ratio, the Company's board of directors, on behalf of the shareholders, resolved to issue 300,000 thousand shares of common stocks at a premium of \$100 per share through private placement on 9 February 2018. All the newly issued common stocks will be subscribed by the parent company, Cathay Financial Holding Co., Ltd. The proposal of the capital increase has not yet been approved by the Insurance Bureau of FSC at the date of issuance of the Company's financial statements.
- (7) The Company's board of directors resolved to early redeem \$5 billion of Class C preferred stocks on 15 March 2018. The right of redemption is expected to be exercised in July 2018, and the proposal is still pending approval from the Insurance Bureau of FSC.
- (8) The Company's board of directors resolved to increase capital in its subsidiary, Cathay Life Insurance (Vietnam) Co., Ltd., by investing USD 0.12 billion on 15 March 2018. The proposal of capital increase is still pending approval from the Insurance Bureau of FSC. In addition, the Company's board of directors also expects to participate in capital increase of Rizal Commercial Banking Corporation to maintain its percentage of ownership interests. The purchase amount is approximately PHP 3.5025 billion, and the proposal of capital increase is still pending approval from the Insurance Bureau of FSC and Philippines Stock Exchange.

## 56. Other matters

### (1) Discretionary account management

- A. As of 31 December 2017 and 2016, the Company contracts with securities investment trust business for discretionary investments management. The investment details are disclosed as follows:

Items	31 December 2017	
	Carrying amount	Fair value
Domestic stocks	\$146,469,572	\$146,469,572
Overseas stocks	55,439,633	55,439,633
Reverse repurchase bonds	8,910,000	8,910,000
Cash in banks	34,384,975	34,384,975
Beneficiary certificates	318,911	318,911
Futures and options	138,296	138,296
Total	<u>\$245,661,387</u>	<u>\$245,661,387</u>

Items	31 December 2016	
	Carrying amount	Fair value
Domestic stocks	\$111,615,056	\$111,615,056
Overseas stocks	43,865,191	43,865,191
Reverse repurchase bonds	8,570,400	8,570,400
Cash in banks	18,580,579	18,580,579
Beneficiary certificates	710,198	710,198
Futures and options	247,321	247,321

Total	<u>\$183,588,745</u>	<u>\$183,588,745</u>
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B. As of 31 December 2017, the Company entered into discretionary account management contracts in the amounts of NTD 107,000,000 thousand, USD 1,595,000 thousand and HKD 2,750,000 thousand. As of 31 December 2016, the Company entered into discretionary account management contracts in the amounts of NTD 90,748,903 thousand, USD 1,185,000 thousand and HKD 1,780,000 thousand.

(2) Revenue and expenses arising from business transactions, promotion activities and information sharing between parent company and other subsidiaries are directly recognized or allocated to the Company and its affiliates by using reasonable allocation method based on the attribution of the transactions.

(3) Capital management

A. Objectives

In order to enhance the Company's capital structure and business growth, the Company has established a set of capital adequacy management standards and complies with laws and regulation to maintain its RBC ratio in a certain range in order to reduce all types of risks.

B. Policies

In order to assume all types of risks, the Company applies RBC ratio as the indicator for capital adequacy. The Company calculates RBC ratio periodically and aperiodically to monitor the status of capital adequacy in the short and mid-term. The Company sets business objectives and plans asset allocation based on the ratio.

C. Procedures

a. Periodically

The Company regularly reviews the RBC ratio. The Company uses assets and liabilities model based on cash flow of current contracts and assets, expected new contracts, and the best estimated scenario to estimate the RBC ratio in the future year and analyzes solvency. If the expected ratio deviates from related control standards, the Company decreases the risk exposures or increases capital.

b. Aperiodically

The Company conducts scenario analysis for RBC ratio focusing on the Company's use of funding, business development, reinsurance arrangement, or changes of the financial environment including updates of laws and regulations.

D. RBC ratio

RBC ratio of the Company, which is defined by Insurance Act and Regulations Governing Capital Adequacy of Insurance Companies, is above 200% during the past two years, and complies with the regulations.

(4) Structured entities

A. Controllable structured entities

The Company owns real estate investment and management organizations as controllable structured entities. As of 31 December 2017 and 2016, the Company provided loans amounting



to GBP 345,000 thousand and GBP 345,000 thousand to the controllable structured entities for operation and investment, respectively.

#### B. Uncontrollable structured entities

- a. The Company does not provide financial support or other support to the uncontrollable structured entities. The Company's maximum exposure to loss from its interests in these structured entities is limited to the carrying amount of assets the Company recognized. The information of the recognized uncontrollable structured entities is disclosed as follows:

Types of structured entity	Nature and purpose	Interests owned
Private equity fund	Investment in private equity funds to receive returns	Investment in shares or limited partnership interests issued by the fund
Securitization vehicle	Investment in asset-backed security to receive returns	Investment in securitization vehicles issued by the entity

- b. As of 31 December 2017 and 2016, the carrying amount of assets recognized by the Company relating to its interests in uncontrollable structured entities is disclosed as follows:

	31 December 2017	
	Private equity funds	Asset-backed securities
Available-for-sale financial assets	\$51,152,449	\$75,857,755
Debt instrument investments for which no active market exists	-	133,790,164
Total	\$51,152,449	\$209,647,919

	31 December 2016	
	Private equity funds	Asset-backed securities
Available-for-sale financial assets	\$40,455,678	\$100,957,444
Debt instrument investments for which no active market exists	-	106,571,086
Total	\$40,455,678	\$207,528,530

#### 57. Information regarding investment in Mainland China

On 25 December 2002 and 24 July 2003, the Investment Commission of the Ministry of Economic Affairs (MOEAIC) authorized the Company to remit USD 22,850 thousand and USD 27,150 thousand, respectively, as the registered capital to establish a China-based company named Cathay Life Insurance Co., Ltd. (Guangzhou). The total amount of the registered capital was revised from USD 50,000 thousand to USD 48,330 thousand approved by MOEAIC on 20 December 2010. Also, MOEAIC authorized the Company to remit USD 59,000 thousand as the registered capital again on 16 May 2008. MOEAIC authorized the Company to remit USD 3,400 thousand as the registered capital again on 2 April 2012. MOEAIC also authorized the revision of the amount of USD 32,520 thousand of unexecuted project to CNY 200,000 thousand to avoid currency risk on 14 September 2013. The total registered capital was USD 110,730 thousand. On 25 September 2003, MOEAIC authorized Cathay Life Insurance Co., Ltd. (Guangzhou) to change its location from Guangzhou to Shanghai. The Company's subsidiary, Cathay Life Insurance Ltd. (China) has acquired a business license of an enterprise as legal person on 29 December 2004 and changed its name to Cathay Lujiazui Life Insurance Company Ltd. following approval by the China Insurance Regulatory Commission on 12 August 2014. The Company has remitted USD 48,330 thousand to the subsidiary as of 31 December 2009. The Company injected additional USD 29,880 thousand on 29 September 2010, CNY 200,000 thousand on 8 May 2014. On 23 August 2017, MOEAIC authorized the Company to remit CNY 700,000 thousand and the amount was

remitted on 20 September 2017. As of 31 December 2017, the Company's remittances to the subsidiary totaled approximately CNY 900,000 thousand and USD 78,210 thousand.

On 17 October 2007, MOEAIC authorized the Company to remit USD 26,390 thousand as the registered capital to establish a China-based general insurance subsidiary (in the form of a joint venture with Cathay Century Insurance) of which was also approved by China Insurance Regulatory Commission on 8 October 2007. On 6 March 2008, MOEAIC authorized the Company to increase the remittances from USD 26,390 thousand to USD 28,960 thousand. On 15 August 2008, MOEAIC further authorized the Company to revise the remittance from USD 28,960 thousand to USD 28,140 thousand. The joint venture company named Cathay Insurance Company Ltd. (China) established by the Company and Cathay Century Insurance in Shanghai has acquired a business license of an enterprise as legal person on 26 August 2008. On 28 May 2013, MOEAIC authorized the Company to remit CNY 200,000 thousand to increase the share capital. As of 31 December 2017, the Company's remittances to this general insurance company totaled approximately CNY 200,000 thousand and USD 28,140 thousand.

On 1 November 2011 and 11 April 2012, MOEAIC authorized the Company to remit CNY 300,000 (USD 47,000) thousand and CNY 500,000 (USD 80,000) thousand, respectively. A total of USD 127,000 thousand was used as the registered capital to establish a China-based company named Lin Yuan (Shanghai) Real Estate Co., Ltd. The Company's subsidiary, Lin Yuan (Shanghai) Real Estate Co., Ltd. has acquired a business license of an enterprise as legal person on 15 August 2012. On 1 April 2013, MOEAIC authorized the Company to remit CNY 700,000 (USD 111,000) thousand to increase the share capital. As of 31 December 2017, the Company's remittances to Lin Yuan (Shanghai) Real Estate Co., Ltd. totaled approximately CNY 1,500,000 thousand.

**Note on the Individual Financial Statement of Cathay Life Insurance Co., Ltd. (continued)**  
**(Unit: NT\$ thousand unless otherwise stated)**

Appendix I: Acquisition of real estate amounting to NT\$100 million or 20% of paid-up capital or above

Unit: NT\$ thousand

Acquiring entity of real estate property	Name of property	Date when the event occurred	Transaction amount (Note)	Payment of consideration	Counterparty	Relationship	Information of previous transfer, if the counterparty is a related party				The basis for determining the prices	Purpose of acquisition and usage	Other stipulations
							Holder	Relationship with the company	Transfer date	Amount			
The Company	Land at Zhongshan District, Taipei City	March 8, 2017	\$2,327,344	Proceeds paid in installments according to contract	Rich Development Construction Co., Ltd.	Non-related	-	-	-	\$-	Real estate appraiser's report	Real estate investment in accordance with the Insurance Act	None
The Company	Building and land at Yangmei District, Taoyuan City	December 11, 2017	453,463	Proceeds paid in installments according to contract	Dksh Supply Chain Solutions (Taiwan) Ltd.	Non-related	-	-	-	-	Real estate appraiser's report	Real estate investment in accordance with the Insurance Act	None

Note: Transaction amount represents contract sum; additional land administration fee, transcription fee, bookkeeping fee, and stamp duty apply.

**Note on the Individual Financial Statement of Cathay Life Insurance Co., Ltd. (continued)**  
**(Unit: NT\$ thousand unless otherwise stated)**

Appendix II: Marketable securities held at year-end

Unit: NT\$ thousand; thousand shares/thousand units

Holder	Name and type of securities	Relationship with the securities issuer	Account	The end of the period				Remarks
				Shares/units	Book value	Ratio of shareholding (%)	Fair value	
Symphox Information Co.,Ltd.	Beneficiary certificates-Cathay Taiwan Money Market Fund	Other related parties	Financial assets at fair value through profit or loss	4,038	\$50,000	-	\$50,000	
	Stocks - Appworks Fund I Co., Ltd.	None	Financial assets available for sale	100	955	0.63	955	
	Stocks - Fashionguide Co., Ltd.	None	Financial assets available for sale	1,293	43,352	7.72	43,352	
	Stocks - BUYFORYOU	None	Financial assets available for sale	117	-	10.00	-	
	Stocks - Ally Logistic Property Co., Ltd.	Parent and subsidiary	Equity investment under the equity method	9,180	130,015	51.00	130,015	
	Stocks - Connect Logistics Service Co., Ltd.	Parent and subsidiary	Equity investment under the equity method	3,398	213	91.67	213	
	Stocks - Seaward Card	Parent and subsidiary	Equity investment under the equity method	3,000	47,226	100.00	47,226	
Conning Inc.	Series B Preferred Stock-Centerprise Services Inc.	None	Debt instruments without active market	400	101	1.76	101	Note

Note: Unit in USD thousand.

**Note on the Individual Financial Statement of Cathay Life Insurance Co., Ltd. (continued)**  
**(Unit: NT\$ thousand unless otherwise stated)**

Appendix III: Sales and purchases with related parties amounting to NT\$100 million or 20% of paid-up capital or above

Unit: NT\$ thousand

Name of buyer (seller)	Name of counterparty	Relationship	Transaction progress				Distinctive terms of trade and reasons		Notes and accounts receivable (payable)		Remarks
			Purchase (sales)	Amount	Percentage of total purchase (sales)	Duration of credit	Unit price	Duration of credit	Balance	As a percentage of total notes and accounts receivable (payable)	
Symphox Information Co.,Ltd.	Cathay United Bank Co., Ltd.	Other related parties	Sales revenue	\$272,358	18.62%	Based on general sales terms	At market price	Based on general sales terms	\$157,938	53.75%	
			Service income	384,290	46.35%						
Symphox Information Co.,Ltd.	The Company	Associated company	Sales revenue	61,711	4.22%	Based on general sales terms	At market price	Based on general sales terms	1,776	0.60%	
			Service income	224,935	27.13%						

Appendix IV: Related party receivables amounting to NT\$100 million or 20% of paid-up capital or above

Unit: NT\$ thousand

Companies presented as accounts receivable	Name of counterparty	Relationship	Balance of related party receivables	Turnover rate	Overdue balance of related party receivables		Amount of related party receivables collected after the balance sheet date	Loss provisions provided	Remarks
					Amount	Method of processing			
The Company	Cathay Financial Holding Co., Ltd.	Parent and subsidiary	\$706,336	None	\$-	-	\$-	\$-	Note

Note: Represents receivables from the consolidated tax system, hence turnover rate is not calculated.

**Note on the Individual Financial Statement of Cathay Life Insurance Co., Ltd. (continued)**

**(Unit: NT\$ thousand unless otherwise stated)**

Appendix V: Names, locations and information on investees (excluding Mainland China investees)

Unit: NT\$ thousand; thousand shares

Name of investor	Name of investee	Location	Main business	Original Investment		Period-end holding position			Current period profit/loss of the investee	Investment gains (losses) recognized in the current period	Remarks
				Current period-end	End of last year	Number of shares	Percentage	Book value			
The Company	Cathay Insurance (Bermuda) Co., Ltd.	Bermuda	Reinsurance	\$39,700	\$39,700	370	100.00%	\$121,671	\$1,590	\$1,590	Subsidiary (Note 1)
	Conning Holdings Limited	U.K.	Holding Company	14,507,059	14,507,059	1,855	100.00%	13,151,608	216,651	142,956	Subsidiary (Note 2)
	Cathay Life Insurance (Vietnam) Co., Ltd.	Vietnam	Life insurance business	5,410,990	5,410,990	-	100.00%	5,965,619	80,173	80,173	Subsidiary (Note 1)
	Cathay Woolgate Exchange Holding 1 Limited	Jersey Island	Real Estate Investment Management	16,654,013	16,654,013	326,700	100.00%	14,091,616	(253,311)	(253,311)	Subsidiary (Note 1)
	Cathay Woolgate Exchange Holding 2 Limited	Jersey Island	Real Estate Investment Management	168,222	168,222	3,300	100.00%	142,821	(3,119)	(3,119)	Subsidiary (Note 1)
	Cathay Walbrook Holding 1 Limited	Jersey Island	Real Estate Investment Management	10,189,090	10,189,090	213,750	100.00%	9,369,616	45,462	45,462	Subsidiary (Note 1)
	Cathay Walbrook Holding 2 Limited	Jersey Island	Real Estate Investment Management	536,268	536,268	11,250	100.00%	491,092	1,906	1,906	Subsidiary (Note 1)
	Rizal Commercial Banking Corporation	Philippines	Banking	13,691,689	13,419,715	326,929	23.35%	13,749,705	2,612,759	598,969	Associated company (Note 2)
	PT Bank Mayapada Internasional Tbk	Indonesia	Banking	11,689,466	10,794,796	2,186,371	40.00%	12,447,700	1,395,930	558,372	Associated company (Note 2)
	Cathay Securities Investment Consulting Co., Ltd.	R.O.C.	H304011 Security-investing Advices	70,000	70,000	7,000	100.00%	257,159	104,264	104,264	Subsidiary (Note 1)
	Symphox Information Co.,Ltd.	R.O.C.	F118010 Wholesale of Computer Software	404,432	404,432	24,511	49.12%	438,807	64,660	31,761	Associated company (Note 1)
	WK Technology Fund VI	R.O.C.	H202010 Venture Investment	135,465	270,930	13,547	21.43%	81,873	223,722	47,939	Associated company (Note 1)
	Da Sheng Venture Inc.	R.O.C.	H202010 Venture Investment	1,137,500	1,250,000	113,750	25.00%	1,514,974	90,857	22,714	Associated company (Note 2)
	Da Sheng IV Venture Inc.	R.O.C.	H202010 Venture Investment	750,000	375,000	75,000	21.43%	756,353	(26,407)	(5,659)	Associated company (Note 2)
	IBT Venture Capital Co., Ltd.	R.O.C.	H202010 Venture Investment	-	12,683	-	-	-	4,749	1,185	Associated company (Note 1)
	CMG International One Co. Ltd.	R.O.C.	H701010 Residence and Buildings Lease Construction and Development	675,000	675,000	67,500	45.00%	675,812	1,232	554	Associated company (Note 2)
	CMG International Two Co. Ltd.	R.O.C.	H701010 Residence and Buildings Lease Construction and Development	675,000	675,000	67,500	45.00%	675,232	608	274	Associated company (Note 2)
	Kaitai Energy Co., Ltd.	R.O.C.	IG03010 Energy Technical Services	270,000	54,000	27,000	45.00%	272,256	5,103	2,297	Associated company (Note 2)
	Xinritai Energy Co., Ltd.	R.O.C.	IG03010 Energy Technical Services	675,000	675,000	67,500	45.00%	673,599	(546)	(246)	Associated company (Note 2)
	Taixu Energy Technology Co.Ltd.	R.O.C.	IG03010 Energy Technical Services	675,000	-	67,500	45.00%	676,284	2,853	1,284	Associated company (Note 2)

Note 1: Investment gain/loss recognized based on investee's audited financial statements for the corresponding period.

Note 2: Investment gain/loss recognized based on investee's unaudited financial statements for the corresponding period.

**Note on the Individual Financial Statement of Cathay Life Insurance Co., Ltd. (continued)**  
**(Unit: NT\$ thousand unless otherwise stated)**

Appendix VI: Information relating to investments in Mainland China

Unit: NT\$ thousand												
Name of Mainland investee	Main business	Total Paid-in Capital	Method of investment (Note 1)	Opening cumulative balance of investment capital invested from Taiwan	Investment capital contributed or recovered during the current period		Closing cumulative balance of investment capital invested from Taiwan	Current period profit/loss of the investee	The Company's direct or indirect holding percentage	Investment gains (losses) recognized in the current period (Note 2)	Closing investment book value	Investment gains recovered to date
					Contributed	Recovered						
Cathay Lujiazui Life Insurance Company Limited	Life insurance business	\$13,497,155	Note 1.(I)	\$3,533,898	\$3,214,680	\$-	\$6,748,578	\$(192,215)	50%	\$(96,108) Note 2. (II).2	\$4,993,549	\$-
Cathay Century (China)	Financial insurance Business	7,714,226	Note 1.(I)	1,843,319	-	-	1,843,319	(435,231)	24.5%	(106,631) Note 2. (II).2	781,195	-
Lin Yuan (Shanghai) Real Estate Co., Ltd.	Self-owned office rental business	7,223,435	Note 1.(I)	7,223,435	-	-	7,223,435	132,843	100%	112,691 Note 2. (II).2	7,439,547	-

Closing cumulative balance of investment capital transferred from Taiwan to Mainland China	Investment limit authorized by the Investment Commission, Ministry of Economic Affairs	Limits authorized by the Investment Commission, Ministry of Economic Affairs, for investing into Mainland China
\$15,815,332	\$15,815,332	\$0
(CNY2,600,000 thousand and USD106,352 thousand)	(CNY2,600,000 thousand and USD106,352 thousand)	

Note 1: Method of investment is distinguished between the three categories below, and presented in category name only:

- (I) Direct investment into Mainland China.
- (II) Indirect investment in Mainland China through a third location.
- (III) Others.

Note 2: With regards to investment gains/losses recognized in the current period:

- (I) Additional remarks are made for investments that are in midst of preparation and have yet to produce gains or losses.
- (II) Investment gains or losses are specified for having been recognized using one of the following three.
  - 1. Based on financial statements of the corresponding period audited by the R.O.C. partner of an international CPA firm.
  - 2. Based on audited financial statements of the parent company in

Taiwan.

- 3. Others.

Note 3: Figures in this chart are presented in NTD.

**Note on the Individual Financial Statement of Cathay Life Insurance Co., Ltd. (continued)**  
**(Unit: NT\$ thousand unless otherwise stated)**

Appendix VII: Business dealings and key transactions between parent company and subsidiaries in 2017

Unit: NT\$ thousand

No. (Note 1)	Name of transacting party	Transaction counterparty	Relationship with the transacting party (Note 2)	Transaction nature			
				Item	Amount	Transaction terms	As a percentage of total revenues or total assets (Note 3)
0	The Company	Subsidiary: Cathay Walbrook Holding 1 Limited	1	Other loan	\$13,176,782	Same as ordinary trade terms	0.22%
0	The Company	Subsidiary: Cathay Walbrook Holding 1 Limited	1	Other receivables	14,942	Same as ordinary trade terms	-
0	The Company	Subsidiary: Cathay Walbrook Holding 1 Limited	1	Interest income	421,486	Same as ordinary trade terms	0.25%
0	The Company	Subsidiary: Cathay Walbrook Holding 2 Limited	1	Other loan	693,515	Same as ordinary trade terms	0.01%
0	The Company	Subsidiary: Cathay Walbrook Holding 2 Limited	1	Other receivables	786	Same as ordinary trade terms	-
0	The Company	Subsidiary: Cathay Walbrook Holding 2 Limited	1	Interest income	22,183	Same as ordinary trade terms	-
0	The Company	Subsidiary: Conning Holdings Limited	1	Service charge	554,670	Same as ordinary trade terms	0.06%
0	The Company	Subsidiary: Conning Holdings Limited	1	Other payables	130,915	Same as ordinary trade terms	-
0	The Company	Subsidiary: Conning Holdings Limited	1	Administrative expense	5,566	Same as ordinary trade terms	-
1	Subsidiary: Cathay Walbrook Holding 1 Limited	The Company	2	Other liabilities	13,176,782	Same as ordinary trade terms	0.22%
1	Subsidiary: Cathay Walbrook Holding 1 Limited	The Company	2	Other payables	14,942	Same as ordinary trade terms	-
1	Subsidiary: Cathay Walbrook Holding 1 Limited	The Company	2	Interest expense	421,486	Same as ordinary trade terms	0.05%
2	Subsidiary: Cathay Walbrook Holding 2 Limited	The Company	2	Other liabilities	693,515	Same as ordinary trade terms	0.01%
2	Subsidiary: Cathay Walbrook Holding 2 Limited	The Company	2	Other payables	786	Same as ordinary trade terms	-
2	Subsidiary: Cathay Walbrook Holding 2 Limited	The Company	2	Interest expense	22,183	Same as ordinary trade terms	-
3	Subsidiary: Cathay Lujiazui Life	Subsidiary: Lin Yuan Real Estate Co., Ltd.	3	Guarantee deposits paid	6,980	Same as ordinary trade terms	-
3	Subsidiary: Cathay Lujiazui Life	Subsidiary: Lin Yuan Real Estate Co., Ltd.	3	Rental expense	25,566	Same as ordinary trade terms	-
4	Subsidiary: Lin Yuan Real Estate Co., Ltd.	Subsidiary: Cathay Lujiazui Life	3	Guarantee deposits received	6,980	Same as ordinary trade terms	-
4	Subsidiary: Lin Yuan Real Estate Co., Ltd.	Subsidiary: Cathay Lujiazui Life	3	Rental income	25,566	Same as ordinary trade terms	-
5	Subsidiary: Conning Holdings Limited	The Company	2	Other operating income	554,670	Same as ordinary trade terms	0.06%
5	Subsidiary: Conning Holdings Limited	The Company	2	Other receivables	130,915	Same as ordinary trade terms	-
5	Subsidiary: Conning Holdings Limited	The Company	2	Other operating income	5,566	Same as ordinary trade terms	-

Note 1: Business dealings between the parent company and subsidiaries are indicated in the serial number column. The numbering rule is explained below:

1. 0 for the parent company.
2. Each subsidiary is numbered in sequential order starting from 1.

Note 2: Related party transactions are distinguished into one of three categories, as shown below.

1. Parent to subsidiary.
2. Subsidiary to parent.
3. Subsidiary to subsidiary.

Note 3: Calculation for business dealings as a percentage of total revenues or total assets is explained as follows: for balance sheet items, percentage of period-end balance is calculated relative to total assets or liabilities; for profit and loss accounts, percentage of interim cumulative amount is calculated relative to total revenues.

Note 4: Key transactions presented in this chart are determined by the Company based on principles of materiality.



VI. If the company or an affiliated enterprise has encountered any financial difficulties in the most recent fiscal year, the impact on the company's financial condition shall be set forth:  
None.

## Seven. Review and analysis of financial status and financial performance and risk management

### I. Financial Status

Unit: NT\$ thousand

Item \ Year	2017	2016	Difference	
			Amount	%
Cash and cash equivalents	\$201,115,297	\$140,831,329	\$60,283,968	42.81
Receivable	77,861,873	67,241,645	10,620,228	15.79
Financial assets and loans	5,108,414,329	4,723,135,998	385,278,331	8.16
Reinsurance assets	726,118	703,844	22,274	3.16
Property and equipment	29,532,953	27,983,884	1,549,069	5.54
Intangible assets	35,653,303	37,657,462	(2,004,159)	(5.32)
Other assets (Note 1)	607,385,501	537,028,697	70,356,804	13.10
Total assets	6,060,689,374	5,534,582,859	526,106,515	9.51
Payables	16,112,637	21,434,245	(5,321,608)	(24.83)
Financial Liabilities	76,104,658	66,982,208	9,122,450	13.62
Insurance liabilities, liability adequacy reserve and foreign exchange volatility reserve	4,923,976,857	4,553,416,301	370,560,556	8.14
Provisions	56,245	56,245	-	-
Other liabilities (Note 2)	608,850,932	531,398,699	77,452,233	14.58
Total liabilities	5,625,101,329	5,173,287,698	451,813,631	8.73
Capital stock	53,065,274	53,065,274	-	-
Capital surplus	13,767,663	13,768,468	(805)	0.01
Retained earnings	326,660,113	298,348,294	28,311,819	9.49
Other equity	42,094,995	(3,886,875)	45,981,870	(1183.00)
Total equity	435,588,045	361,295,161	74,292,884	20.56

Note 1: Other assets include guarantee deposits paid, deferred tax assets and separate account product assets.

Note 2: Other liabilities include guarantee deposits received, deferred tax liabilities and separate account product liabilities.

Analysis of increase (decrease) in proportion:

1. Mainly due to the increase in bank deposits in 2017.

2. Mainly due to the decrease in other payables in 2017.

3. Mainly due to the increase in unrealized gains or losses of available-for-sale financial assets in 2017.

## II. Financial Performance

Unit: NT\$ thousand

Item \ Year	2017	2016	Change in amount	Change in proportion (%)
Operating income	\$861,140,395	\$836,502,388	\$24,638,007	2.95
Operating cost	807,086,790	786,309,932	20,776,858	2.64
Operating expenses	21,676,305	24,154,280	(2,477,975)	(10.26) 1
Operating benefit	32,377,300	26,038,176	6,339,124	24.35
Non-operating income and expenses	1,429,361	1,955,342	(525,981)	(26.90) 2
Income from continuing operations before income tax	33,806,661	27,993,518	5,813,143	20.77
Income tax benefit	2,483,477	2,135,142	348,335	16.31 3
Net income from continuing operations	36,290,138	30,128,660	6,161,478	20.45
Analysis of increase (decrease) in proportion:				
1. Mainly due to the decrease in integrated marketing communication expenses in 2017.				
2. Mainly due to the decrease in integrated marketing communication revenue in 2017.				
3. Mainly due to the reduction of land value added tax in 2017.				

## III. Cash flows

### (I) Liquidity Analysis

Item \ Year	2017	2016	Increase (decrease) in proportion (%)
Cash flow ratio (%)	199.63	(40.92)	(587.85) 1
Net cash flow adequacy rate (%)	(8.11)	12.82	(163.26) 2
Cash reinvestment ratio (%)	0.67	(0.71)	(194.37) 3
Analysis of increase (decrease) in proportion:			
1. Mainly due to increase in cash inflows from operating activities in 2017 compared to that in 2016.			
2. Mainly due to payment of cash dividends in 2017.			
3. Mainly due to increase in cash inflows from operating activities in 2017 compared to that in 2016.			

### (II) Cash Liquidity Analysis for the Next Year:

The balance of cash and cash equivalents at the end of 2017 was NT\$201.115 billion, with sufficient cash liquidity expected in 2018.

IV. Major capital expenditures in the most recent year: None.

V. The investment Strategy in the most recent year. Causes for Profits or Losses, Improvement Plans and the Investment Plans for the Coming Year:

The global economy continued to recover steadily in 2017, while the company's investment business remained stable and profitable. With the implementation of the "New Southbound" policy, it will continue to focus on the active layout in Southeast Asia. The company will adopt a steady and prudent investment policy to comply with industrial trends and the Group's requirement of strategic development, while actively seeking investment opportunities to meet the company's long-term business development and the goal of sustainability.

VI. Risk analysis and evaluation

(I) The impact of changes in interest rates, exchange rates, and inflation on the company's profit/loss and future countermeasures:

1. Interest rate: Looking at 2017, the economies of major global countries continued to grow steadily, but their monetary policies diverged. The US raised its policy rate by 75 basis points throughout 2017. However, the central banks of major countries such as Europe and Japan maintained relatively accommodative monetary policies. The central bank of Taiwan maintained its discount rate at 1.375% in order for steady economic growth. Looking forward to 2018, the US is expected to continue to raise its policy rate under continued economic recovery and moderate inflation, while central banks of Europe and Japan will proceed to normalize monetary policies. The company will continue to keep track on interest rate trends and evaluate the potential impact of interest rate changes on the company's various assets, in order to formulate the appropriate investment strategies and timely adjust investment portfolios.
2. Exchange rate: Although the US Federal Reserve gradually hiked its policy rate three times in 2017, the US dollar failed to reach a higher level. However, due to the strong European economy and lessened political risks such as the French election, EUR has led to appreciation in major currencies with the normalization of monetary policy by the European Central Bank. In addition, USD/NTD declined to below 30 for seeking the influx of funds amid lower global risks, with a total increase of 8.1% in 2017. Since mid-2016, the link between the NTD trend and international funds has become more obvious, and it is expected that NTD exchange rate will become more market-oriented in the future given a "new normal" of high volatility. The Company will still appropriately adjust its hedging strategies in accordance with the FX trend to reduce the impact of exchange rate fluctuations and stabilize the company's profits/losses.
3. Inflation: In 2017, rising oil, services and food prices have driven up the consumer price index by 0.6%. There is still growth potential for oil prices alongside rising

global demands on crude oil. The Department of Budget, Accounting and Statistics predicts consumer price index to grow by 0.96% in 2018, which is a moderate upward trend that will not result in significant impact on the company's profit/loss.

(II) The main causes for profits or losses for engaging in high-risk, high-leverage investments, loaning funds to others, endorsement/ guarantees and derivatives trading policies, and the future countermeasures:

1. The use of company funds are in compliance with relevant laws and regulations, with the principle of seeking maximum returns under a conservative and stable method, and has not engaged in high-risk and high-leverage investments.
2. The company has not provided endorsements or guarantees for others.
3. The transaction of derivatives are handled in accordance with the "Regulations Governing Derivatives Transactions Conducted by Insurance Companies" for the purpose of hedging and enhancing the investment efficiency. The transactions for hedging purpose is to reduce market risk and credit risk of assets, and the transactions for enhancing the investment efficiency is to increase the investment profits with risks under control. The company has investment limits and stop-loss requirements for transactions with the purpose of enhancing the investment efficiency, and conducts daily assessments on profit/loss and risk conditions.

(III) Future R & D plans and the budgets on R & D:

Please refer to the contents in Chapter One: I. (IV).

(IV) Financial impacts and response measures in the event of changes in local and foreign regulations:

Corresponding to the event of changes in local regulations in 2017, the Company's relevant response measures are as follows:

1. Set redemption period limits for the insurers' investment of international bonds.  
The "Regulations Governing Foreign Investments by Insurance Companies" stipulates that issuer may redeem the international bonds after a period of time which shall not be less than 5 years from the date of issue. However, the preceding provision does not apply to bonds already invested by the insurer before the amendment of these Regulations is implemented. Besides, Catahy life places less proportion on such assets. Therefore, the amendment is expected to have limited impact on the Company.
2. Allow insurers to invest in "5+2 innovative industries" and related funds established by national investment companies via special projects.  
In response to the government's promotion of industrial innovation and transformation, the FSC issued a letter stipulating that insurance companies can invest in "5+2 innovative industries" and related funds established by national investment companies, in order for insurance industries to support the economy,

and enhance insurers' investment efficiency. Cathay Life not only continues to invest in green energy power plants, but also participated in the investment of "Taiwania Capital Management USA, Inc." established by the National Development Fund for diversification of the Company's asset allocation.

(V) Major impact on the Cathay Financial Holdings financial position caused by changes in technology and industry and remedial action: None.

(VI) Major impact on the company brought by company image change of and remedial actions:

The Group has long held the belief of "Growing a Grand Tree, Culturing Public Welfare" and exercising corporate power to put together various kinds of charity events, including public interest, child care, academic, culture and art. We believe in fulfilling our responsibilities as a "corporate citizen" and providing growing stamina for society as an important mission in addition to that of core business growth. The company actively monitors the company's brand image in the market by monitoring the media and investigating brand reputation. The company also created internal crisis management reporting and management guidelines for the purpose of actively clarifying and responding to incidents that may harm the image of the corporation at the earliest time possible.

(VII) Potential effects and risks associated with mergers and acquisitions and remedial action: None.

(VIII) Potential effects and risks associated with expansion in plant capacity and remedial action: None.

(IX) Potential effects and risks associated with the concentration of purchases or sales: None.

(X) Impact and risks brought by significant shareholdings transfer by the Directors, Supervisors, or shareholders with more than 10% ownership, and the remedial actions: None.

(XI) Impacts, risks and response measures associated with a change to the management of the financial holding company: None.

(XII) Litigations or non-contentious matters:

1. For the pursuit of its investment objective in the period of 2003 to 2007, Cathay Life subscribed to shares from Fairfield Sentry Limited, and later redeemed shares to an amount up to USD 24,496,798.58. Later, Bernard L. Madoff Investment

Securities LLC (Madoff's asset management company), who is the manager of Fairfield Sentry Limited's portfolio funds, was allegedly involved in a Ponzi Scheme, and is in liquidation procedures at BVI (Madoff's asset management company is also in liquidation procedures). The liquidator of Fairfield Sentry Limited and the official receiver of Madoff's asset management company filed a lawsuit against Cathay Life at the United States Bankruptcy Court of New York State in March 2011 and December 2011, respectively. They claimed that Cathay Life must return the proceeds from the redemption of shares to the liquidation panel. Cathay Life has already retained lawyers to defend the charge. Both Cathay Life and the attorneys hold that this case will not cause significant impact on the financial position of Cathay Life.

2. In October of 2003, Global Life Insurance Co., Ltd (hereinafter, "Global Life") purchased from Taipei District Court by way of auction, the following real estates: (1) the second, third, fourth, fifth, and sixth floor of No.50, Sec.1, Zhongxiao West Road, Zhongzheng District, Taipei City, and (2) fifty parking spaces located on the fourth and fifth floor underground in the same building (collectively, the "Real Estate"). The bid was submitted in the name of Tsai-Fa Chou (the "Defendant" ), special assistant of Global Life's then chairman Ching-Feng Tseng. Subsequent transfer and registration as owner of the Real Estate were all completed in the name of the Defendant. The Defendant subsequently embezzled the Real Estate, which led to Global Life's claiming for the return of the Real Estate and relating rents. On April 30, 2013, the Taipei District Court rendered its judgment in favor of Global Life, to the effect that Global Life is entitled to NTD 1,461,616,737, the proceed from auctioning the Real Estate. The judgment was overruled by the Taiwan High Court on June 30, 2015. The Supreme Court thereafter, on the 21st of April, 2016, overruled the 30th of June, 2015 Taiwan High Court judgment, and remanded the case to the Taiwan High Court. The case is currently attached to the Taiwan High Court. On July 1, 2015, Cathay Life generally assumed Global Life's assets and liabilities (including the lawsuit) and has already retained lawyers to defend the charge. Both Cathay Life and the attorneys hold that this case will not cause significant impact on the financial position of Cathay Life.

(XIII) Other material risks and corresponding measures: None.

VII. Other Major Events: None.

## Eight. Special Disclosure

### I. Information on Affiliates

Cathay Life Insurance Co., Ltd.

Affiliation report

2017

Address: No.296, Sec. 4, Ren'ai Rd., Da'an Dist., Taipei City 106, Taiwan (R.O.C.)

Tel: (02)2755-1399

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## Declaration

It is hereby declared that the Affiliation Report for 2017 (from January 1, 2017 to December 31, 2017) was prepared pursuant to the Criteria Governing Preparation of Affiliation Reports, Consolidated Business Reports and Consolidated Financial Statements of Affiliated Enterprises, and there are no significant inconsistencies between the information given above and the supplementary information disclosed in the financial statements for the above period.

Hereby certify

Company name: Cathay Life Insurance Co., Ltd.

Chairman: Tiao-Kuei Huang

Dated: March 15, 2018

# Letter

To: Cathay Life Insurance Co., Ltd.

Subject: Expression of opinion on whether the declaration provided by management of your company in the 2017 Affiliation Report is reasonable in all material aspects

Explanation: The 2017 Affiliation Report has been prepared by the management of your company, and your company has provided a declaration to indicate that said report was prepared in compliance with “Criteria Governing Preparation of Affiliation Reports, Consolidated Business Reports and Consolidated Financial Statements of Affiliated Enterprises.” In addition, no material discrepancy exists between the information disclosed therein and the information disclosed in the footnotes of financial statements in the aforementioned duration.

In this opinion of this CPA, the statement provided by the management of your company on the 2017 Affiliation Report is reasonable in all material aspects.

Ernst & Young

Certified Public Accountant:

Bob Chang

Daniel Hsu

Dated: March 15, 2018

## Summary of the relationship between the affiliated company and the controlling company

Unit: shares; %

Name of controlling company	Reasons for control	Share ownership and pledges of the controlling company			Appointment of members of the controlling company as the directors, supervisors, or managers	
		Number of shares held	Ratio of shareholding	Number of shares pledged	Title	Name
Cathay Financial Holding Co., Ltd.	Holds 100% of the Company's shareholding with voting rights	5,431,527,395 shares	100%	0 shares	Chairman Vice Chairman Director Director Director Director Director Director Independent Director Independent Director Managing Supervisor Supervisor Supervisor President	Tiao-Kuei Huang Ming-Ho Hsiung Tzung-Han Tsai Chung-Yan Tsai John Chung-Chang Chu Shan-Chi Liu Chao-Ting Lin Yi-Tsung Wang Tsing-Yuan Huang Feng-Chiang Miao Chih-ling Tsai Tso-Hsing Hsu Chih-Ming Lin Shan-Chi Liu

Note: When the controlling company of the subordinate company is the subordinate company of another company, the preparer of this information should also fill in the information of that company. The same rule applies when that company is again the subordinate company of another company. The same rule applies hereafter.

## Summary of the relationship between the affiliated company and the controlling company

Unit: shares; %

Name of controlling company	Reasons for control	Share ownership and pledges of the controlling company			Appointment of members of the controlling company as the directors, supervisors, or managers	
		Number of shares held	Ratio of shareholding	Number of shares pledged	Title	Name
Cathay United Bank Co., Ltd.	Also a subsidiary of Cathay Financial Holding Co., Ltd.	—	—	—	—	—
Cathay Century Insurance Co., Ltd.	"	—	—	—	—	—
Cathay Securities Corporation	"	—	—	—	—	—
Cathay Venture Inc.	"	—	—	—	—	—
Cathay Securities Investment Trust Co., Ltd.	"	—	—	—	—	—

Note: When the controlling company of the subordinate company is the subordinate company of another company, the preparer of this information should also fill in the information of that company. The same rule applies when that company is again the subordinate company of another company. The same rule applies hereafter.

## Purchase and sales

Unit: NT\$ thousand; %

Transactions with the controlling company				Terms of transactions with the controlling company		Arms length terms of transaction		Reason for the difference	Accounts and notes receivable (payable)		NPL			Remarks
Purchase (sales)	Amount	Percentage of total purchase (sales)	Gross profit from sales	Price (NT\$)	Duration of credit	Price (NT\$)	Duration of credit		Balance	Percentage of total accounts and notes receivable (payable)	Amount	Method of processing	Amount of allowance for bad debt	
None														

Note 1: If the company has advanced receipts (payments), the company should describe the reason, articles of the contract, the amounts, and the differences between these transactions and arms length transactions in the remarks section.

Note 2: If none of the stated titles are applicable, the preparers may adjust the titles by themselves. If preparers cannot find titles in the table due to the nature of the industry, preparers do not need to fill in the information.

## Property transactions

Unit: NT\$ thousand

Transaction type (acquisition or disposal)	Name of property	Transaction date or the date when the event occurred	Transaction amount	Delivery or payment terms	Payment and receipt of consideration	Disposal gains (Note 1)	The reasons why transaction counterparties are controlling companies	Previous data transfer (Note 2)				The methods for determining the transactions (Note 3)	The basis for determining the prices	The purpose of acquisition or disposal and the condition of use	Other stipulations
								Holder	Relationship with the company	Transfer date	Amount				
None															

Note 1: The preparer does not need to fill in the information on the acquisition of property.

Note 2: (1) The preparer should provide the information on the original acquisition by the controlling company in the acquisition of property. The preparer should provide the information on the original disposal by the subordinate company in the disposal of property.

(2) Preparers should explain the relationship between the property owner and the subordinate company or controlling company in the “Relationship with the company” section.

(3) If the counterparty in the previous transfer transaction was a related party, the preparer should add the information on the previous transfer from that related party in the same space.

Note 3: The preparer should explain the decision making level of the transaction.

## Financing

Unit: NT\$ thousand; %

Transaction type (Borrowing or lending)	Highest balance	Balance at the end of the period	Interest rate range	Total interest in this period	Duration of financing	Reason of financing	Acquiring (providing) collaterals		The methods for determining the transactions (Note 1)	Provision of the allowance for bad debt (Note 2)
							Name	Amount		
None										

Note 1: The preparer should explain the decision making level of the transaction.

Note 2: There is no need to provide the information on borrowing funds.

## Lease of assets

Unit: NT\$ thousand

Transaction type (rent or lease)	Property		Lease duration	Nature of the lease (Note 1)	Basis of determining the rent	Method of collection (payment)	Comparison with regular rent levels	Total rent in this period	Payment and receipt in this period	Other stipulations (Note 2)
	Name	Location								
Rented (Cathay Financial Holdings)	Office	16F., No.296, Sec. 4, Ren'ai Rd., Da'an Dist., Taipei City 106, Taiwan (R.O.C.), etc.	2017.1.1~2017.12.31	Operating lease	Negotiation	Monthly payment	Equivalent with regular rent levels	\$54,011	Regular	None
Rented (Cathay United Bank Co., Ltd.)	Office	All cities and counties in Taiwan	2017.1.1~2017.12.31	Operating lease	Negotiation	Monthly payment	Equivalent with regular rent levels	580,440	Regular	None
Rented (Cathay Century Insurance Co., Ltd.)	Office	All cities and counties in Taiwan	2017.1.1~2017.12.31	Operating lease	Negotiation	Monthly payment	Equivalent with regular rent levels	105,435	Regular	None
Rented (Cathay Securities Corporation)	Office	20F., No. 333, Sec. 2, Dunhua S. Rd., Da'an Dist., Taipei City 106, Taiwan (R.O.C.), etc.	2017.1.1~2017.12.31	Operating lease	Negotiation	Monthly payment	Equivalent with regular rent levels	38,063	Regular	None
Rented (Cathay Venture Inc.)	Office	7F., No.68, Sec. 5, Zhongxiao E. Rd., Xinyi Dist., Taipei City 110, Taiwan (R.O.C.), etc.	2017.1.1~2017.12.31	Operating lease	Negotiation	Monthly payment	Equivalent with regular rent levels	4,730	Regular	None
Rented (Cathay Securities Investment Trust Co., Ltd.)	Office	6F., No. 39, Sec. 2, Dunhua S. Rd., Da'an Dist., Taipei City 106, Taiwan (R.O.C.), etc.	2017.1.1~2017.12.31	Operating lease	Negotiation	Monthly payment	Equivalent with regular rent levels	45,132	Regular	None
Leased (Cathay United Bank Co., Ltd.)	Office	All cities and counties in Taiwan	2017.1.1~2017.12.31	Operating lease	Negotiation	Monthly payment	Equivalent with regular rent levels	61,790	Regular	None

Note 1: The preparer should explain whether the nature of this transaction is capital lease or operating lease.

Note 2: If there are other encumbrances on the ownership, such as superficies, pledges, and servitude of real property, the preparer should disclose such conditions.



## Endorsements

Unit: NT\$ thousand; %

Highest balance	Balance at the end of the period		Reason for the endorsement	Providing collateral as guarantee			Conditions or dates for releasing the guarantee or recovering the collateral	The amount of contingent loss already recognized in financial statements	Violations of operation regulations codified by the company
	Amount	Percentage of net assets in the financial statement		Name	Quantity	Value			
None									

**Cathay Life Insurance Co., Ltd.**  
**Consolidated business reports**  
**2017**

Address: No.296, Sec. 4, Ren'ai Rd., Da'an Dist., Taipei City 106, Taiwan (R.O.C.)  
Tel: (02)2755-1399

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## Declaration

It is hereby declared that the Consolidated Business Reports of Affiliated Enterprises for 2017 (from January 1, 2017 to December 31, 2017) was prepared pursuant to the Criteria Governing Preparation of Affiliation Reports, Consolidated Business Reports and Consolidated Financial Statements of Affiliated Enterprises, and there are no significant inconsistencies between the information given above and the supplementary information disclosed in the financial statements for the above period.

Hereby certify

Company name: Cathay Life Insurance Co., Ltd.

Chairman: Tiao-Kuei Huang

Dated: March 15, 2018

# Letter

To: Cathay Life Insurance Co., Ltd.

Subject: Expression of opinion on whether the declaration provided by management of your company in the 2017 Consolidated Business Reports of Affiliation Report Enterprises is reasonable in all material aspects

Explanation: The 2017 Consolidated Business Reports of Affiliation Report Enterprises has been prepared by the management of your company, and your company has provided a declaration to indicate that said report was prepared in compliance with “Criteria Governing Preparation of Affiliation Reports, Consolidated Business Reports and Consolidated Financial Statements of Affiliated Enterprises.” In addition, no material discrepancy exists between the information disclosed therein and the information disclosed in the footnotes of financial statements in the aforementioned duration.

In this opinion of this CPA, the statement provided by the management of your company on the 2017 Consolidated Business Reports of Affiliation Report Enterprises is reasonable in all material aspects.

Ernst & Young

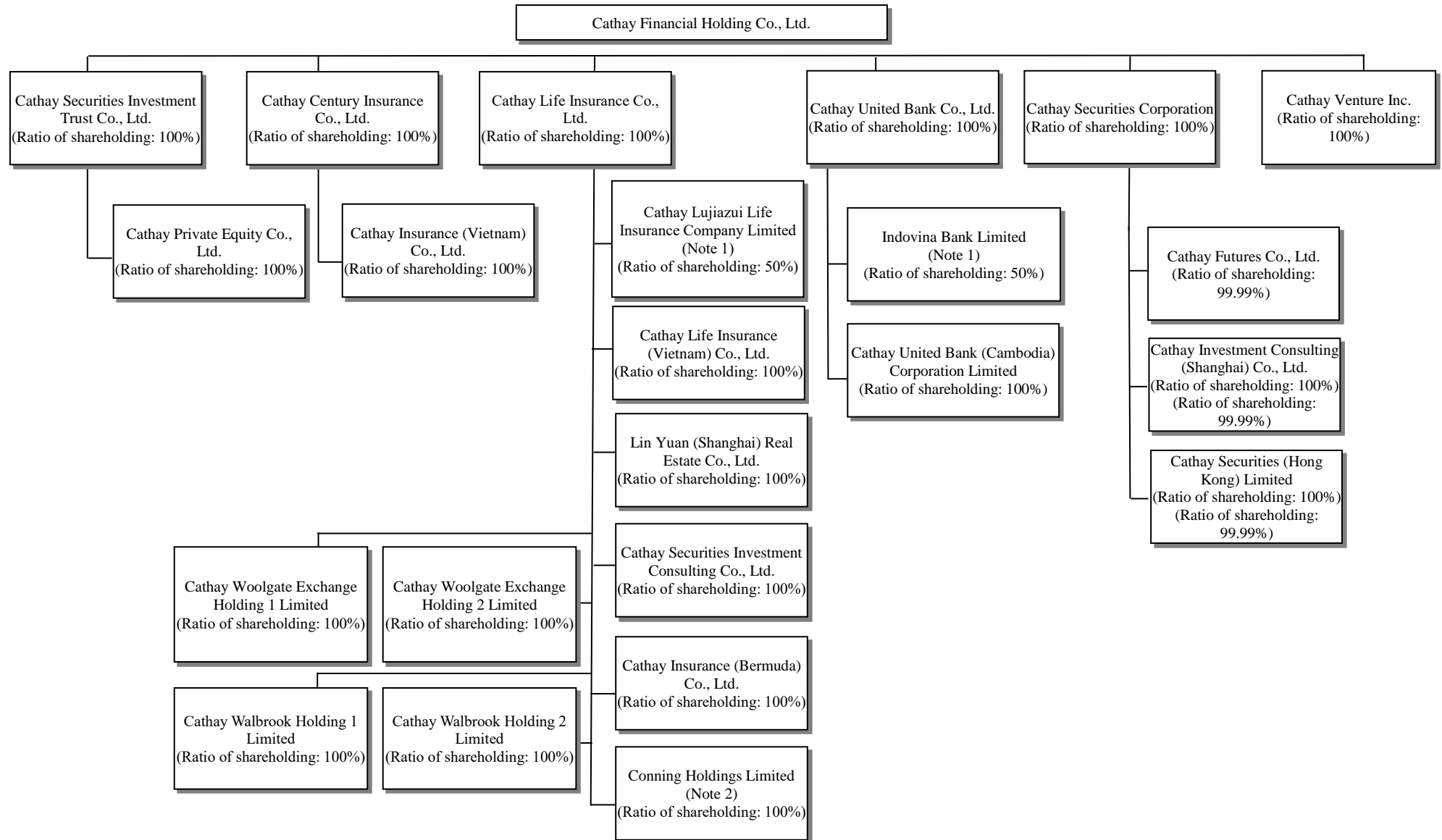
Bob Chang

Certified Public Accountant:

Daniel Hsu

Dated: March 15, 2018

## Organizational Structure of Affiliates



Note 1: A subsidiary other than those referred to in Article 4 of the Financial Holding Company Act.

Note 2: Expressed with the merger entity.

## Information on Affiliates

Unit: NT\$ thousand

Affiliate name	Date of Establishment	Address	Total Paid-in Capital	Principal business activities or productions
Cathay Life Insurance Co., Ltd.	1962.10.23	No.296, Sec. 4, Ren'ai Rd., Da'an Dist., Taipei City 106, Taiwan (R.O.C.)	\$54,315,274	Life insurance business
Cathay United Bank Co., Ltd.	1975.1.4	No.7, Songren Rd., Xinyi Dist., Taipei City 110, Taiwan (R.O.C.)	78,604,060	Banking business
Cathay Century Insurance Co., Ltd.	1993.7.19	No.296, Sec. 4, Ren'ai Rd., Da'an Dist., Taipei City 106, Taiwan (R.O.C.)	3,369,552	Financial insurance Business
Cathay Securities Corporation	2004.5.12	19F. and 20F., No. 333, and 6F., 10F., 18F.-21F., No. 335, Sec. 2, Dunhua S. Rd., Da'an Dist., Taipei City 106, Taiwan (R.O.C.)	5,510,000	Securities Business
Cathay Venture Inc.	2003.4.10	7F., No.68, Sec. 5, Zhongxiao E. Rd., Xinyi Dist., Taipei City 110, Taiwan (R.O.C.)	3,173,235	Venture capital business
Cathay Securities Investment Trust Co., Ltd.	2000.2.11	6F., No. 39, Sec. 2, Dunhua S. Rd., Da'an Dist., Taipei City 106, Taiwan (R.O.C.)	1,500,000	Securities Investment Trust
Cathay Lujiazui Life Insurance Company Limited	2004.12.29	19F., Segment B, Oriental Financial Plaza, No. 1168, Pudong New Area, Shanghai	13,497,155	Life insurance business
Cathay Securities Investment Consulting Co., Ltd.	2002.11.25	6F., No.108, Sec. 5, Xinyi Rd., Xinyi Dist., Taipei City 110, Taiwan (R.O.C.)	70,000	Securities investment consulting
Cathay Insurance (Bermuda) Co., Ltd.	1999.11.10	Canon's Court, 22 Victoria Street, Hamilton HM 12, Bermuda	11,751	Class 3 general business insurers and Class C long-term insurer
Lin Yuan (Shanghai) Real Estate Co., Ltd.	2012.8.15	Room 306, 3F-2 Dining Room, Huadu Building, No. 828-838, Zhangyang Road, Pilot Free Trade Zone, Shanghai	7,223,435	Self-owned office rental business
Cathay Life Insurance (Vietnam) Co., Ltd.	2007.11.21	46-48-50 Pham Hong Thai Street, District 1, Ho Chi Minh City, Vietnam	5,410,990	Life insurance business
Cathay Woolgate Exchange Holding 1 Limited	2014.7.30	13 Castle Street, St Helier, Jersey, JE4 5UT	16,654,013	Real Estate Investment Management
Cathay Woolgate Exchange Holding 2 Limited	2014.7.30	13 Castle Street, St Helier, Jersey, JE4 5UT	168,222	Real Estate Investment Management
Cathay Walbrook Holding 1 Limited	2015.3.31	13 Castle Street, St Helier, Jersey, JE4 5UT	10,189,090	Real Estate Investment

Affiliate name	Date of Establishment	Address	Total Paid-in Capital	Principal business activities or productions
Cathay Walbrook Holding 2 Limited	2015.3.31	13 Castle Street, St Helier, Jersey, JE4 5UT	536,268	Management Real Estate Investment Management
Conning Holdings Limited	2015.6.10	24 Monument Street, London, EC3R 8AJ, United Kingdom	14,507,059	Holding Company
Indovina Bank Limited	1992.10.29	97A Nguyen Van Troi Street Ward 12, Phu Nhuan Dist., HCMC, Vietnam	6,094,911	Banking
Cathay United Bank (Cambodia) Corporation Limited	1993.7.5	No.68, Samdech Pan Street (St.214), Sangkat Boeung Raing, Khan Daun Penh, Phnom Penh, Kingdom of Cambodia	3,020,769	Banking
Cathay Insurance (Vietnam) Co., Ltd.	2010.11.2	6th floor, 46-48-50 Pham Hong Thai Street, District 1, Ho Chi Minh City, Vietnam	845,585	Financial insurance Business
Cathay Futures Co., Ltd.	1993.12.29	19F., No. 333 and 10F., No. 335, Sec. 2, Dunhua S. Rd., Da'an Dist., Taipei City 106, Taiwan (R.O.C.)	667,000	Futures business
Cathay Securities (Hong Kong) Limited	2007.3.22	Room 1001, 10/F., China Building, No. 29 Queen's Road Central, Hong Kong	728,544	Securities Business
Cathay Investment Consulting (Shanghai) Co., Ltd.	2014.6.11	Room 1503-B, 15F., Segment A, Oriental Financial Plaza, No. 1168, Pudong New Area, Shanghai	38,965	Investment consulting
Cathay Private Equity Co., Ltd.	2017.11.15	6F., No. 39, Sec. 2, Dunhua S. Rd., Da'an Dist., Taipei City 106, Taiwan (R.O.C.)	50,000	Venture capital and investment consulting business



Information on common shareholders assumed to be in a controlling and subordinate relationship

Unit: NT\$ thousand; Shares; %

Reason that affiliation is presumed	Title or name (Note 1)	Number of shares held (Note 2)		Date of Establishment	Address	Total Paid-in Capital	Main business
		Number of shares	Ratio of shareholding				
Cathay United Bank Co., Ltd. and Cathay Life Insurance Co., Ltd. are both in compliance with Paragraph 2, Article 369-3 of the Company Act	Cathay Financial Holding Co., Ltd.	7,860,405,965 shares	100%	1975.1.4	No.7, Songren Rd., Xinyi Dist., Taipei City 110, Taiwan (R.O.C.)	\$78,604,060	Banking business
Cathay Century Insurance Co., Ltd. and Cathay Life Insurance Co., Ltd. are both in compliance with Paragraph 2, Article 369-3 of the Company Act	Cathay Financial Holding Co., Ltd.	336,955,194 shares	100%	1993.7.19	No.296, Sec. 4, Ren'ai Rd., Da'an Dist., Taipei City 106, Taiwan (R.O.C.)	3,369,552	Financial insurance Business
Cathay Securities Corporation and Cathay Life Insurance Co., Ltd. are both in compliance with Paragraph 2, Article 369-3 of the Company Act	Cathay Financial Holding Co., Ltd.	551,000,000 shares	100%	2004.5.12	19F. and 20F., No. 333, and 6F., 10F., 18F.-21F., No. 335, Sec. 2, Dunhua S. Rd., Da'an Dist., Taipei City 106, Taiwan (R.O.C.)	5,510,000	Securities Business
Cathay Venture Inc. and Cathay Life Insurance Co., Ltd. are both in compliance with Paragraph 2, Article 369-3 of the Company Act	Cathay Financial Holding Co., Ltd.	317,323,481 shares	100%	2003.4.16	7F., No.68, Sec. 5, Zhongxiao E. Rd., Xinyi Dist., Taipei City 110, Taiwan (R.O.C.)	3,173,235	Venture capital business
Cathay Securities Investment Trust Co., Ltd. and Cathay Life Insurance Co., Ltd. are both in compliance with Paragraph 2, Article 369-3 of the Company Act	Cathay Financial Holding Co., Ltd.	150,000,000 shares	100%	2000.2.11	6F., No. 39, Sec. 2, Dunhua S. Rd., Da'an Dist., Taipei City 106, Taiwan (R.O.C.)	1,500,000	Securities Investment Trust

Note 1: The juristic persons' names shall be filled in where the shareholders in common are juristic persons; the natural persons' names shall be filled in where the shareholders in common are natural persons. For natural persons, only the reason that affiliation is presumed, and the natural persons' names and shareholding status shall be filled in.

Note 2: The shareholders' shareholding information on the controlling company shall be filled in.

Information on directors, supervisors, and presidents of affiliated corporations

Unit: shares; %

Affiliate name	Title	Name and Representative	Number of shares held	
			Number of shares	Ratio of shareholding
Cathay Life Insurance Co., Ltd.	Chairman	Tiao-Kuei Huang (Representative of Cathay Financial Holdings)	5,431,527,395	100%
	Vice Chairman	Ming-Ho Hsiung (Representative of Cathay Financial Holdings)	5,431,527,395	100%
	Director	Tzung-Han Tsai (Representative of Cathay Financial Holdings)	5,431,527,395	100%
	Director	Chung-Yan Tsai (Representative of Cathay Financial Holdings)	5,431,527,395	100%
	Director	John Chung-Chang Chu (Representative of Cathay Financial Holdings)	5,431,527,395	100%
	Director	Shan-Chi Liu (Representative of Cathay Financial Holdings)	5,431,527,395	100%
	Director	Chao-Ting Lin (Representative of Cathay Financial Holdings)	5,431,527,395	100%
	Director	Yi-Tsung Wang (Representative of Cathay Financial Holdings)	5,431,527,395	100%
	Independent Director	Tsing-Yuan Huang (Representative of Cathay Financial Holdings)	5,431,527,395	100%
	Independent Director	Feng-Chiang Miao (Representative of Cathay Financial Holdings)	5,431,527,395	100%
	Managing Supervisor	Chih-ling Tsai (Representative of Cathay Financial Holdings)	5,431,527,395	100%
	Supervisor	Tso-Hsing Hsu (Representative of Cathay Financial Holdings)	5,431,527,395	100%
	Supervisor	Chih-Ming Lin (Representative of Cathay Financial Holdings)	5,431,527,395	100%
	President	Shan-Chi Liu	-	-

Information on directors, supervisors, and presidents of affiliated corporations

Unit: shares; %

Affiliate name	Title	Name and Representative	Number of shares held	
			Number of shares	Ratio of shareholding
Cathay United Bank Co., Ltd.	Chairman	Ming-Jian Kuo (Representative of Cathay Financial Holdings)	7,860,405,965	100%
	Vice Chairman	Tzung-Han Tsai (Representative of Cathay Financial Holdings)	7,860,405,965	100%
	Managing Director /Independent Director	Tsing-Yuan Huang (Representative of Cathay Financial Holdings)	7,860,405,965	100%
	Managing Director	Wei-Cheng Li (Representative of Cathay Financial Holdings)	7,860,405,965	100%
	Managing Director	Chun-Wei Yang (Representative of Cathay Financial Holdings)	7,860,405,965	100%
	Director	Chang-Keng Li (Representative of Cathay Financial Holdings)	7,860,405,965	100%
	Director	Chuan-Chuan Hsieh (Representative of Cathay Financial Holdings)	7,860,405,965	100%
	Director	Chi-Wei Jhong (Representative of Cathay Financial Holdings)	7,860,405,965	100%
	Director	Chung-Yi Teng (Representative of Cathay Financial Holdings)	7,860,405,965	100%
	Director	Po-Tsang Hsieh (Representative of Cathay Financial Holdings)	7,860,405,965	100%
	Director	Tsung-Hsien Tsai (Representative of Cathay Financial Holdings)	7,860,405,965	100%
	Director	Wei-Hua Chou (Representative of Cathay Financial Holdings)	7,860,405,965	100%
	Director	Jian-Hsing Wu (Representative of Cathay Financial Holdings)	7,860,405,965	100%
	Independent Director	Edward Yung-Do Way (Representative of Cathay Financial Holdings)	7,860,405,965	100%
	Independent Director	Feng-Chiang Miao (Representative of Cathay Financial Holdings)	7,860,405,965	100%
	Managing Supervisor	Li-Hui Wang (Representative of Cathay Financial Holdings)	7,860,405,965	100%
	Supervisor	Shu-Chen Lan (Representative of Cathay Financial Holdings)	7,860,405,965	100%
	President	Wei-Cheng Li	-	-

Information on directors, supervisors, and presidents of affiliated corporations

Unit: shares; %

Affiliate name	Title	Name and Representative	Number of shares held	
			Number of shares	Ratio of shareholding
Cathay Century Insurance Co., Ltd.	Chairman	Cheng-Chiu Tsai (Representative of Cathay Financial Holdings)	336,955,194	100%
	Vice Chairman	Jung-Hsien Hsu (Representative of Cathay Financial Holdings)	336,955,194	100%
	Director	Kuo-Tsai Tsai (Representative of Cathay Financial Holdings)	336,955,194	100%
	Director	Tsu-Yao Lu (Representative of Cathay Financial Holdings)	336,955,194	100%
	Director	Chih-Yi Yu (Representative of Cathay Financial Holdings)	336,955,194	100%
	Director	Tsung-Hsien Tsai (Representative of Cathay Financial Holdings)	336,955,194	100%
	Director	Yi-Min Hu (Representative of Cathay Financial Holdings)	336,955,194	100%
	Independent Director	Tsing-Yuan Huang (Representative of Cathay Financial Holdings)	336,955,194	100%
	Independent Director	Feng-Chiang Miao (Representative of Cathay Financial Holdings)	336,955,194	100%
	Managing Supervisor	Chin-Hsing Liu (Representative of Cathay Financial Holdings)	336,955,194	100%
	Supervisor	Tso-Hsing Hsu (Representative of Cathay Financial Holdings)	336,955,194	100%
	President	Yi-Min Hu	-	-
Cathay Securities Corporation	Chairman	Shun-Yu Chuang (Representative of Cathay Financial Holdings)	551,000,000	100%
	Director	Chang-Keng Li (Representative of Cathay Financial Holdings)	551,000,000	100%
	Director	Kuan-Cheng Chou (Representative of Cathay Financial Holdings)	551,000,000	100%
	Director	Chin-Hsing Liu (Representative of Cathay Financial Holdings)	551,000,000	100%
	Independent Director	Feng-Chiang Miao (Representative of Cathay Financial Holdings)	551,000,000	100%
	Independent Director	Wei-Kang Pan (Representative of Cathay Financial Holdings)	551,000,000	100%
	Supervisor	Wan-Chu Ma (Representative of Cathay Financial Holdings)	551,000,000	100%
	Supervisor	Chi-Chang Huang (Representative of Cathay Financial Holdings)	551,000,000	100%
	President	Kuan-Cheng Chou	-	-

Information on directors, supervisors, and presidents of affiliated corporations

Unit: shares; %

Affiliate name	Title	Name and Representative	Number of shares held	
			Number of shares	Ratio of shareholding
Cathay Venture Inc.	Chairman	Jen-Ho Chang (Representative of Cathay Financial Holdings)	317,323,481	100%
	Director	Shan-Chi Liu (Representative of Cathay Financial Holdings)	317,323,481	100%
	Director	Yi-Tsung Wang (Representative of Cathay Financial Holdings)	317,323,481	100%
	Director	Yi-Fang Tsai (Representative of Cathay Financial Holdings)	317,323,481	100%
	Director	Shih-Chiao Lin (Representative of Cathay Financial Holdings)	317,323,481	100%
	Supervisor	Shun-Yu Chuang (Representative of Cathay Financial Holdings)	317,323,481	100%
	President	Chuan-Yen Hu	-	-
Cathay Securities Investment Trust Co., Ltd.	Chairman	Shyi Chang (Representative of Cathay Financial Holdings)	150,000,000	100%
	Director	Yung-Chuan Chang (Representative of Cathay Financial Holdings)	150,000,000	100%
	Director	Kou-Chung Huang (Representative of Cathay Financial Holdings)	150,000,000	100%
	Director	Yi-Tsung Wang (Representative of Cathay Financial Holdings)	150,000,000	100%
	Director	Chih-Ping Chiang (Representative of Cathay Financial Holdings)	150,000,000	100%
	Director	Linwood Earle Bradford JR (Representative of Cathay Financial Holdings)	150,000,000	100%
	Director	Bo Rolf Anders Kratz (Representative of Cathay Financial Holdings)	150,000,000	100%
	Supervisor	Jui-Hung Hung (Representative of Cathay Financial Holdings)	150,000,000	100%
	President	Yung-Chuan Chang	-	-
Cathay Lujiazui Life Insurance Company Limited	Chairman	Tso-Chiang Li (Representative of Shanghai Lujiazui Finance &Trade Development Co., Ltd.)	-	50%
	Director	Hsuan-Yen Wang (Representative of Shanghai Lujiazui Finance &Trade Development Co., Ltd.)	-	50%
	Director	Chin-Shu Lin (Representative of Cathay Life)	-	50%
	Director	Chun-Hung Wu (Representative of Cathay Life)	-	50%
	Director	Ming-Hung Liao (Representative of Cathay Life)	-	50%
	President	Ming-Hung Liao	-	-

Information on directors, supervisors, and presidents of affiliated corporations

Unit: shares; %

Affiliate name	Title	Name and Representative	Number of shares held	
			Number of shares	Ratio of shareholding
Cathay Securities Investment Consulting Co., Ltd.	Chairman	Chih-Te Sun (Representative of Cathay Life)	7,000,000	100%
	Director	Bo Rolf Anders Kratz (Representative of Cathay Life)	7,000,000	100%
	Director	Kuan-Cheng Chou (Representative of Cathay Life)	7,000,000	100%
	Director	Su-Chu Li (Representative of Cathay Life)	7,000,000	100%
	Director	Chun-Hung Wu (Representative of Cathay Life)	7,000,000	100%
	Supervisor	Wei-Chi Li (Representative of Cathay Life)	7,000,000	100%
	President	-	-	-
Cathay Insurance (Bermuda) Co., Ltd.	Chairman	Ta-Kun Liu (Representative of Cathay Life)	370,000	100%
	Vice Chairman	Hsien-Chung Lin (Representative of Cathay Life)	370,000	100%
	Director	Carol Feathers (Representative of Cathay Life)	370,000	100%
	President	Hsien-Chung Lin	-	-
Indovina Bank Limited	Chairman	Nguyen Anh Tuan (Representative of Vietinbank)	-	50%
	Vice Chairman	Ming-Hsien Li (Representative of Cathay United Bank)	-	50%
	Director	Chan-Kun Lu (Representative of Cathay United Bank)	-	50%
	Director	Yi-Fang Chan (Representative of Cathay United Bank)	-	50%
	Director	Le Van Phu (Representative of Vietinbank)	-	50%
	Director	Nguyen Thu Hang (Representative of Vietinbank)	-	50%
	President	Yi-Fang Chan	-	-

Information on directors, supervisors, and presidents of affiliated corporations

Unit: shares; %

Affiliate name	Title	Name and Representative	Number of shares held	
			Number of shares	Ratio of shareholding
Cathay Futures Co., Ltd.	Chairman	Chun-Sheng Chen (Representative of Cathay Securities)	66,693,748	99.99%
	Director	Chia-Chin Lin (Representative of Cathay Securities)	66,693,748	99.99%
	Director	Chao-Kuei Kuo (Representative of Cathay Securities)	66,693,748	99.99%
	Director	Ju-Ping Chiu (Representative of Cathay Securities)	66,693,748	99.99%
	Supervisor	Yu-Mei Li (Representative of Cathay Securities)	66,693,748	99.99%
	President	Shih-Ming Lin	-	-
Cathay Life Insurance (Vietnam) Co., Ltd.	Chairman	Chin-Shu Lin (Representative of Cathay Life)	-	100%
	Director	Wan-Hsiang Chen (Representative of Cathay Life)	-	100%
	Director	Hsun-Yu Li (Representative of Cathay Life)	-	100%
	Supervisor	Chun-Hung Wu (Representative of Cathay Life)	-	100%
	President	Hsun-Yu Li	-	-
Cathay Woolgate Exchange Holding 1 Limited	Executive Director	Wen-Kai Kuo (Representative of Cathay Life)	326,700,000	100%
	Director	Ting-Lun Li (Representative of Cathay Life)	326,700,000	100%
	Director	Min-Hung Shih (Representative of Cathay Life)	326,700,000	100%
	President	-	-	-
Cathay Woolgate Exchange Holding 2 Limited	Executive Director	Wen-Kai Kuo (Representative of Cathay Life)	3,300,000	100%
	Director	Yi-Hui Chien (Representative of Cathay Life)	3,300,000	100%
	Director	Min-Hung Shih (Representative of Cathay Life)	3,300,000	100%
	President	-	-	-

Information on directors, supervisors, and presidents of affiliated corporations

unit: shares; %

Affiliate name	Title	Name and Representative	Number of shares held	
			Number of shares	Ratio of shareholding
Cathay Walbrook Holding 1 Limited	Executive Director	Wen-Kai Kuo (Representative of Cathay Life)	213,750,000	100%
	Director	Hsu-Feng Cheng (Representative of Cathay Life)	213,750,000	100%
	Director	Ting-Lun Li (Representative of Cathay Life)	213,750,000	100%
	President	-	-	-
Cathay Walbrook Holding 2 Limited	Executive Director	Wen-Kai Kuo (Representative of Cathay Life)	11,250,000	100%
	Director	Hsu-Feng Cheng (Representative of Cathay Life)	11,250,000	100%
	Director	Min-Hung Shih (Representative of Cathay Life)	11,250,000	100%
	President	-	-	-
Conning Holdings Limited	Chairman	Linwood Earle Bradford JR (Representative of Cathay Life)	1,855,283	100%
	Director	Chih-Te Sun (Representative of Cathay Life)	1,855,283	100%
	Director	Tzung-Han Tsai (Representative of Cathay Life)	1,855,283	100%
	Independent Director	John Boneparth (Representative of Cathay Life)	1,855,283	100%
	Independent Director	Meryl D. Hartzband (Representative of Cathay Life)	1,855,283	100%
	Independent Director	Ronald P. Joelson (Representative of Cathay Life)	1,855,283	100%
	Independent Director	David P. Marks (Representative of Cathay Life)	1,855,283	100%
	Independent Director	Jason Rotman (Representative of Cathay Life)	1,855,283	100%
	President	-	-	-



Information on directors, supervisors, and presidents of affiliated corporations

Unit: shares; %

Affiliate name	Title	Name and Representative	Number of shares held	
			Number of shares	Ratio of shareholding
Cathay Insurance (Vietnam) Co., Ltd.	Chairman	Wen-Te Tu (Representative of Cathay Century Insurance)	-	100%
	Director	Fu-Chi Huang (Representative of Cathay Century Insurance)	-	100%
	Director	Yu-Tang Lin (Representative of Cathay Century Insurance)	-	100%
	President	Yu-Tang Lin	-	-
Lin Yuan (Shanghai) Real Estate Co., Ltd.	Chairman	Wen-Kai Kuo (Representative of Cathay Life)	-	100%
	Director	Yi-Hui Chien (Representative of Cathay Life)	-	100%
	Director	Min-Hung Shih (Representative of Cathay Life)	-	100%
	Supervisor	Tu-Chih Kung (Representative of Cathay Life)	-	100%
	President	-	-	-
Cathay United Bank (Cambodia) Corporation Limited	Chairman	Chung-Yi Teng (Representative of Cathay United Bank)	100,000,000	100%
	Director	Chih-Te Sun (Representative of Cathay United Bank)	100,000,000	100%
	Director	Yi-Fang Chan (Representative of Cathay United Bank)	100,000,000	100%
	Director	Su-Chu Li (Representative of Cathay United Bank)	100,000,000	100%
	Director	Wei-Chih Chen (Representative of Cathay United Bank)	100,000,000	100%
	Independent Director	Wu-Shui Cheng (Representative of Cathay United Bank)	100,000,000	100%
	Independent Director	Chang-Chuan Hsia (Representative of Cathay United Bank)	100,000,000	100%
	President	Wei-Chih Chen	-	-

Information on directors, supervisors, and presidents of affiliated corporations

unit: shares; %

Affiliate name	Title	Name and Representative	Number of shares held	
			Number of shares	Ratio of shareholding
Cathay Securities (Hong Kong) Limited	Director/President	Yuan-Chung Lu (Representative of Cathay Securities)	-	100%
	Director	Hsiu-Ling Hsu (Representative of Cathay Securities)	-	100%
	Director	Chien-Chih Lin (Representative of Cathay Securities)	-	100%
	President	-	-	-
Cathay Investment Consulting (Shanghai) Co., Ltd.	Chairman	Chun-Wei Yang (Representative of Cathay Securities)	-	100%
	Director	Hsi-Wei Chou (Representative of Cathay Securities)	-	100%
	Director	Chien-Chih Lin (Representative of Cathay Securities)	-	100%
	Supervisor	Jui-Ming Huang (Representative of Cathay Securities)	-	100%
	President	Hsi-Wei Chou	-	-
Cathay Private Equity Co., Ltd.	Chairman	Shyi Chang (Representative of Cathay Securities Investment Trust)	5,000,000	100%
	Director	Yung-Chuan Chang (Representative of Cathay Securities Investment Trust)	5,000,000	100%
	Director	Kou-Chung Huang (Representative of Cathay Securities Investment Trust)	5,000,000	100%
	Director	Chih-Ping Chiang (Representative of Cathay Securities Investment Trust)	5,000,000	100%
	Director	Hui-Chun Wu (Representative of Cathay Securities Investment Trust)	5,000,000	100%
	Supervisor	Yung-Hui Chang (Representative of Cathay Securities Investment Trust)	5,000,000	100%
	President	Chih-Ping Chiang	-	-

## An overview of operations of the affiliates

Unit: NT\$ thousand

Affiliate name	Location	Paid-in Capital	Total assets	Total liabilities	Net value	Operating income	Operating benefit / net income	Current income (loss) (before tax)	Income tax (expense) benefit	Current income (loss) (after tax)	Earnings Per Share (NT\$) (after tax)
Cathay Life Insurance Co., Ltd.	R.O.C.	\$54,315,274	\$6,060,689,374	\$5,625,101,329	\$435,588,045	\$861,140,395	\$32,377,300	\$33,806,661	\$2,483,477	\$36,290,138	\$6.84
Cathay United Bank Co., Ltd.	R.O.C.	78,604,060	2,682,592,536	2,504,129,058	178,463,478	註 2	52,954,852	21,826,403	(2,524,000)	19,302,403	2.53
Cathay Century Insurance Co., Ltd.	R.O.C.	3,369,552	37,918,485	27,401,164	10,517,321	17,581,119	2,171,750	2,154,814	(296,677)	1,858,137	6.32
Cathay Securities Corporation	R.O.C.	5,510,000	27,932,538	20,687,242	7,245,296	2,901,034	334,503	352,900	(79,029)	273,871	0.50
Cathay Venture Inc.	R.O.C.	3,173,235	3,589,088	41,078	3,548,010	283,108	230,278	229,162	(22,659)	206,503	0.65
Cathay Securities Investment Trust Co., Ltd.	R.O.C.	1,500,000	2,851,902	522,948	2,328,954	1,755,727	498,888	525,257	(85,842)	439,415	2.93
Cathay Lujiazui Life Insurance Company Limited	China	13,497,155	30,451,588	20,464,490	9,987,098	8,312,772	(121,164)	(111,500)	(80,715)	(192,215)	-
Cathay Securities Investment Consulting Co., Ltd.	R.O.C.	70,000	309,427	52,268	257,159	285,737	127,203	125,417	(21,153)	104,264	14.89
Cathay Insurance (Bermuda) Co., Ltd.	Bermuda	11,751	121,671	-	121,671	23,425	1,590	1,590	-	1,590	4.27
Lin Yuan (Shanghai) Real Estate Co., Ltd.	China	7,223,435	7,928,907	401,051	7,527,856	241,081	174,968	174,951	(42,108)	132,843	-
Cathay Life Insurance (Vietnam) Co., Ltd.	Vietnam	5,410,990	8,032,089	2,066,470	5,965,619	1,552,735	95,900	98,577	(18,404)	80,173	-
Cathay Woolgate Exchange Holding 1 Limited	Jersey, C.I.	16,654,013	14,190,719	99,103	14,091,616	(106,998)	(107,700)	(107,700)	(145,611)	(253,311)	-
Cathay Woolgate Exchange Holding 2 Limited	Jersey, C.I.	168,222	143,773	952	142,821	(1,086)	(1,779)	(1,779)	(1,340)	(3,119)	-
Cathay Walbrook Holding 1 Limited	Jersey, C.I.	10,189,090	22,638,818	13,269,202	9,369,616	471,780	45,462	45,462	-	45,462	-
Cathay Walbrook Holding 2 Limited	Jersey, C.I.	536,268	1,189,471	698,379	491,092	24,827	1,906	1,906	-	1,906	-
Conning Holdings Limited(註 1)	U.K.	14,507,059	22,157,021	8,405,643	13,751,378	5,804,132	118,054	118,054	98,597	216,651	-
Indovina Bank Limited	Vietnam	6,094,911	54,257,168	46,568,991	7,688,177	註 2	2,286,114	925,330	(202,924)	722,406	-
Cathay United Bank (Cambodia) Corporation Limited	Cambodia	3,020,769	10,010,451	6,979,864	3,030,587	註 2	459,653	153,294	(35,649)	117,645	0.66
Cathay Insurance (Vietnam) Co., Ltd.	Vietnam	845,585	1,023,905	434,347	589,558	208,066	21,143	22,583	3	22,586	-
Cathay Futures Co., Ltd.	R.O.C.	667,000	6,328,972	5,156,430	1,172,542	239,019	(20,348)	34,027	(93)	33,934	0.51
Cathay Securities (Hong Kong) Limited	Hong Kong	728,544	1,272,055	904,870	367,185	102,482	(32,901)	(31,628)	-	(31,628)	-
Cathay Investment Consulting (Shanghai) Co., Ltd.	China	38,965	11,445	425	11,020	4,248	(4,715)	(4,713)	-	(4,713)	-
Cathay Private Equity Co., Ltd.	R.O.C.	50,000	49,984	86	49,898	-	(126)	(123)	21	(102)	(0.02)

Note 1: Conning Holdings Limited is presented in consolidated entity.

Note 2: Due to revisions in Regulations Governing the Preparation of Financial Reports by Financial Holding Companies and Regulations Governing the Preparation of Financial Reports by Public Banks, the financial statements of such companies do not include items such as operating revenue and operating income. Therefore, the company only discloses total income.

## Operating overview of affiliated corporations

### I. Businesses activities covered by affiliated companies:

- (I) Cathay Life Insurance Co., Ltd.: Personal insurance representative.
- (II) Cathay United Bank Co., Ltd.: Banking business.
- (III) Cathay Century Insurance Co., Ltd.: Financial insurance Business.
- (IV) Cathay Securities Corporation: Securities Business.
- (V) Cathay Venture Inc.: Venture capital business.
- (VI) Cathay Securities Investment Trust Co., Ltd.: Securities investment trust business.
- (VII) Cathay Lujiazui Life Insurance Company Limited: Personal insurance representative.
- (VIII) Cathay Securities Investment Consulting Co., Ltd.: Securities investment consultant business.
- (IX) Cathay Insurance (Bermuda) Co., Ltd.: Class 3 general business insurers and Class C long-term insurer.
- (X) Lin Yuan (Shanghai) Real Estate Co., Ltd.: Leasing of proprietary office space.
- (XI) Cathay Life Insurance (Vietnam) Co., Ltd.: Personal insurance representative.
- (XII) Cathay Woolgate Exchange Holding 1 Limited: Management of real estate investment.
- (XIII) Cathay Woolgate Exchange Holding 2 Limited: Management of real estate investment.
- (XIV) Cathay Walbrook Holding 1 Limited: Management of real estate investment.
- (XV) Cathay Walbrook Holding 2 Limited: Management of real estate investment.
- (XVI) Conning Holdings Limited: Holdings company.
- (XVII) Indovina Bank Limited: Banking.
- (XVIII) Cathay United Bank (Cambodia) Corporation Limited: Banking.
- (XIX) Cathay Insurance (Vietnam) Co., Ltd.: Property and casualty insurance.
- (XX) Cathay Futures Co., Ltd.: Futures.
- (XXI) Cathay Securities (Hong Kong) Limited: Securities Business.
- (XXII) Cathay Investment Consulting (Shanghai) Co., Ltd.: Investment consulting.
- (XXIII) Cathay Private Equity Co., Ltd.: Venture capital investment, investment and management consultation services.

## II. Cooperation among all affiliated companies:

### (I) Joint business promotion

To improve competitiveness and operational synergy, the Company consolidated diverse financial institutions, including the bank, the insurance Company, and the securities firm, to create an operation platform with comprehensive product lines. With 725 business locations throughout Taiwan and nearly 30,000 well-trained sales staff, the Company develops comprehensive financial management and provides one-stop shopping service for customers.

### (II) Interoperability of information

To provide comprehensive financial products and services to customers, our Company has stipulated “Regulations Governing Management of Joint Marketing Among Subsidiaries of Cathay Financial Holdings,” “Joint Marketing Agreement Among Subsidiaries of Cathay Financial Holdings,” “Business and Customer Information Confidentiality Agreement Among Subsidiaries of Cathay Financial Holdings,” “Joint Statement of Confidentiality Measures Among Subsidiaries of Cathay Financial Holdings,” “Regulations Governing Surveillance on Marketing of Subsidiaries by Marketing and Planning Department of Cathay Financial Holdings,” and “Regulations Governing Data Storage Management of Cathay Financial Holdings” pursuant to “Financial Holding Company Act,” “Personal Information Protection Act,” “Regulations Governing Management of Joint Marketing Among Subsidiaries of a Financial Holding Company,” “Rules on Self-regulation for Financial Holding Companies and Their Subsidiaries,” and other applicable letters and orders by FSC. Our Company also provides existing mechanism for customers, striving for using customer information from one another and providing comprehensive financial products and services in an environment that is as lawful, secure, and confidential as possible.

### (III) Shared business facilities or locations

To implement “one-stop shopping” financial services and continue to expand joint marketing business within the scope provided by laws and orders:

- (1) Cathay United Bank has 163 branches involved in the joint marketing of securities. Following deregulation a few years back, Cathay United Bank began providing insurance agency services on April 29, 2016, and has since been coordinating its 163 branches nationwide for the sale of life insurance and non-life insurance products.
- (2) Similarly, Cathay Life began joint marketing of banking and non-life insurance services

through its 174 service centers.

- (3) Meanwhile, Cathay Securities has set up joint marketing offices at 161 branches of Cathay United Bank including Xin Ban Branch and 32 branches of Cathay Life including Zhong Xiao Branch. By sharing business premise and equipment among subsidiaries, the group has made it convenient for customers to open up securities accounts.

#### (IV) Amortization and amount of revenue, cost, expense, and income

Our Company uses the direct attribution method to allocate the revenue, costs, expenses, and income to each relative transaction Company for the joint selling and promotion among subsidiaries based on the nature of operation.

## II. Any private placement of securities in the recent years up to the publication of this annual report:

Item	1st private placement in 2011 Issue date: November 11, 2011					1st private placement in 2016 Issue date: December 13, 2016				
Type of private placement security	Series C Preferred Share					“2016 tier 1 non-cumulative subordinated debts without maturity dates-qualified”				
Date and amount passed by the resolution of the shareholders meeting	October 7, 2011: The private placement of NT\$125 million of Series C Preferred Shares by resolution of the board of directors on behalf of the shareholders meeting.					September 9, 2016: The private placement of NT\$35 billion of “2016 tier 1 non-cumulative subordinated debts without maturity dates-qualified” by resolution of the extraordinary board of directors.				
The basis and reasonableness for determining the prices	With reference to shares of Cathay Life and Cathay Financial Holding Co., Ltd. on June 30, 2011. Percentage of equity is 19.7: 20.13 with reference to the average closing price of NT\$40.78 for common shares of Cathay Financial Holdings in the last 60 business days (June 27 - September 19) with a fixed price of NT\$40 per share. Issue price of Series C Preferred Share by private placement					The markup of coupon rate is based on the 10-year Government Bond Yield. The issue spread is as follows: (1) Nanshan Life’s 1st coupon rate of cumulative subordinated debts without maturity dates in 2016 is set at 3.5%, which is calculated based on the 10-year Government Bond Yield of 0.8% with issue spread estimated at 2.7%. (2) Corresponding to factors such as company size, credit rating, bond issuance, debt accumulation, and private placement. The coupon rate of cumulative subordinated debts without maturity dates is to be set at 3.6%.				
Selection of the designated subscriber	Cathay Financial Holding Co., Ltd. is a company established in accordance with the Financial Holding Company Act and owns 100% of the Company’s shares. In accordance with Articles 53 and 56 of the Financial Holding Company Act, if the insurance subsidiary is required to increase its capital, it has the duty and obligation to raise funds for the Company.					Cathay Financial Holding Co., Ltd. is a company established in accordance with the Financial Holding Company Act and owns 100% of the Company’s shares. In accordance with Articles 53 and 56 of the Financial Holding Company Act, if the insurance subsidiary is required to increase its capital, it has the duty and obligation to raise funds for the Company.				
Reason for private placement	In order to effectively keep track of the schedule of public offering, quickly obtain relatively stable and low-cost funds within seven years in order to increase the eligible equity capital and improve the capital adequacy ratio.					In order to effectively keep track of the schedule of public offering, quickly obtain relatively stable and low-cost funds within ten years in order to increase the eligible equity capital and improve the capital adequacy ratio.				
Date on which payment has been completed	November 11, 2011					December 13, 2016				
Subscriber information	Target of private placement	Qualifications	Subscription amount	Relationship with the company	Participation in the operations of the company	Target of private placement	Qualifications	Subscription amount	Relationship with the company	Participation in the operations of the company
	Cathay Financial Holding Co., Ltd.	Subparagraph 3, Paragraph 1, Article 43-6 of the Securities and Exchange Act	125,000,000	Cathay Financial Holding Co., Ltd. owns 100% of the Company’s shares	Cathay Financial Holding Co., Ltd. owns 100% of the Company’s shares	Cathay Financial Holding Co., Ltd.	Subparagraph 3, Paragraph 1, Article 43-6 of the Securities and Exchange Act	35,000,000,000	Cathay Financial Holding Co., Ltd. owns 100% of the Company’s shares	Cathay Financial Holding Co., Ltd. owns 100% of the Company’s shares
Actual subscription (or conversion) price	NT\$40					Interest rate: 3.6%				
Difference between the actual subscription (or conversion) price and the reference price	0					0				
The effect of the private placement on shareholders’ equity (such as the increase of accumulated deficits)	None					None				
The status of use of the capital raised through the private placement of securities and the implementation progress of the plan	100% capital are for increasing eligible equity capital and improving capital adequacy ratio					100% capital are for increasing eligible equity capital and improving capital adequacy ratio				
The realization of the benefits of the plan	Increase in capital adequacy ratio					Increase in capital adequacy ratio				

III. The shares in the Company held or disposed of by subsidiaries in the recent years up to the publication of this annual report: None.

IV. Other important supplementary information: None.

Nine. Events occurred in the previous year or up to the publication of this annual report, which significantly affect shareholders' equity or price of shares pursuant to Subparagraph 2, Paragraph 2, Article 36 of the Securities and Exchange Act: None.



## The Company's Four Business Philosophies

- I. Down-to-earth business operation and continuous improvement.
- II. Attach importance to business ethics and professional conscience.
- III. Attach importance to the rights and interests of the insured and implement corporate social responsibility.
- IV. Improve employee benefits and take into account the shareholders' interests.

Cathay Life Insurance Co., Ltd.

Chairman: Tiao-Kuei Huang